

QUARTER ENDED JUNE 30, 2022

# Investor Briefing

## SoftBank Vision & LatAm Funds

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### **NAVNEET GOVIL**

Managing Partner & Chief Financial Officer  
SoftBank Investment Advisers

# Important Information (1 of 2)

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This presentation (this “Presentation”) is furnished to you for informational purposes in connection with the interests of SoftBank Group Corp. (together with its affiliates, “SoftBank”) in SoftBank Vision Fund L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the “Vision Fund I” or “SVF I”) or SoftBank Latin America Fund GP Ltd and SBLA Holdings II DE LLC (together with, as the context may require, any parallel funds, feeder funds, co-investment vehicles or alternative investment vehicles, the “LatAm Funds”) and is not, and may not be relied on in any manner as, legal, tax, investment, accounting or other advice or as an offer to sell or a solicitation of an offer to buy limited partnership or comparable limited liability equity interests in the Vision Fund I or any other fund, managed by SB Investment Advisers (UK) Ltd. (the “Manager” or “SBIA”), or SoftBank Vision Fund II-2 L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, “SVF II” or the “Vision Fund II”), managed by SB Global Advisers Limited (“SBGA”) and its affiliates thereof. This Presentation is not intended to be relied upon as the basis for any investment decision, and is not, and should not be assumed to be, complete. The contents of this Presentation are not to be construed as legal, business or tax advice.

None of Vision Fund I, Vision Fund II, the LatAm Funds, any successor fund managed by the Manager, SBIA, SBGA, SoftBank or their respective affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of Vision Fund I, Vision Fund II, the LatAm Funds, any successor fund managed by the Manager, SBGA or any other entity referenced in this Presentation.

Recipients of this Presentation should make their own investigations and evaluations of the information contained in this Presentation and should note that such information may change materially.

For the avoidance of doubt, the Vision Fund I is a prior fund managed by SBIA which is not being offered to investors. Information relating to the performance of the Vision Fund I or any other entity referenced in this Presentation has been included for background purposes only and should not be considered an indication of the future performance of the Vision Fund I, any other entity referenced in this Presentation or any future fund managed by SBIA. References to any specific investments of the Vision Fund I, to the extent included herein, are presented to illustrate the Manager’s investment process and operating philosophy only and should not be construed as a recommendation of any particular investment or security. The investment performance of individual investments in the Vision Fund I may vary and the performance of the selected transactions is not necessarily indicative of the performance of all of the applicable prior investments. The specific investments identified and described herein do not represent all of the investments made by the Manager, and no assumption should be made that investments identified and discussed herein were or will be profitable.

Statements contained in this Presentation (including those relating to current and future market conditions and trends in respect thereof) that are not historical facts are based on current expectations, estimates, projections, opinions and/or beliefs of the Manager. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. In addition, no representation or warranty is made with respect to the reasonableness of any estimates, forecasts, illustrations, prospects or returns, which should be regarded as illustrative only, or that any profits will be realized. Certain information contained herein constitutes “forward-looking statements,” which can be identified by the use of terms such as “may”, “will”, “should”, “expect”, “project”, “estimate”, “intend”, “continue”, “target” or “believe” (or the negatives thereof) or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or actual performance of the Vision Fund I or any successor fund managed by the Manager (or any other entity referred to herein) may differ materially from those reflected or contemplated in such forward-looking statements. As a result, investors should not rely on such forward-looking statements in making their investment decisions. Further, the targets stated herein are based on an assumption that economic, market and other conditions will not deteriorate and, in some cases, improve. These projections involve significant elements of subjective judgment. No representation or warranty is made as to future performance or such forward-looking statements. None of the information contained herein has been filed with the U.S. Securities and Exchange Commission, any securities administrator under any securities laws of any U.S. or non-U.S. jurisdiction or any other U.S. or non-U.S. governmental or self-regulatory authority. No such governmental or self-regulatory authority will pass on the merits of the offering of interests in the Vision Fund I, or any successor fund managed by the Manager or the adequacy of the information contained herein. Any representation to the contrary is unlawful. Except where otherwise indicated herein, the information provided in this Presentation is based on matters as they exist as of the date of preparation of this Presentation and not as of any future date, and will not be updated or otherwise revised to reflect information that subsequently becomes available, or circumstances existing or changes occurring after the date hereof.

# Important Information (2 of 2)

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Vision Fund I performance herein is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated herein or used to calculate the returns contained herein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized value are subject to numerous variables that change over time. The actual realized returns on the Vision Fund I's unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the Manager's valuations are based.

Vision Fund I performance is based in part on valuations of certain investments that were recently acquired by the Vision Fund I as a portfolio from SoftBank Group Corp; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. The selection of such investments, the timing of such acquisitions and the valuation and subsequent performance of those investments had a material and positive impact on the performance of the Vision Fund I. SoftBank Group Corp. is under no obligation to offer similar assets to the Vision Fund I in the future.

Past performance is not necessarily indicative of future results. The performance of the Vision Fund I or any future fund managed by the Manager may be materially lower than the performance information presented herein. There can be no assurance that the Vision Fund I, Vision Fund II or any successor fund managed by the Manager will achieve comparable results as those presented herein or that investors in the Vision Fund I, Vision Fund II or any successor fund managed by the Manager will not lose any or all of their invested capital.

Certain information contained in this Presentation has been obtained from published and non-published sources prepared by other parties, which in certain cases has not been updated through the date hereof. While such information is believed to be reliable for the purposes of this Presentation, none of the Vision Fund I, Vision Fund II, any successor fund managed by the Manager, the Manager, SoftBank, or their respective affiliates assumes any responsibility for the accuracy or completeness of such information and such information has not been independently verified.

Certain hypothetical illustrations set forth herein contain projections, targets, assumptions and expectations with respect to the performance of investments. These hypothetical returns, including the projections, targets, assumptions and expectations contained therein, have been prepared and are set out for illustrative purposes only, and do not constitute forecasts. They have been prepared based on the Manager's current view in relation to future events and various assumptions and estimations, including estimations and assumptions with respect to events that have not occurred, any of which may prove incorrect. Others may select other underlying assumptions or methodologies that would significantly affect the projected returns or performance information set forth herein, even materially.

Third-party logos and vendor information included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Manager, the Vision Fund I's portfolio companies, any future portfolio companies of a successor fund managed by the Manager or SoftBank will work with any of the firms or businesses whose logos are included herein in the future.

# Topics

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01- Progress & Highlights

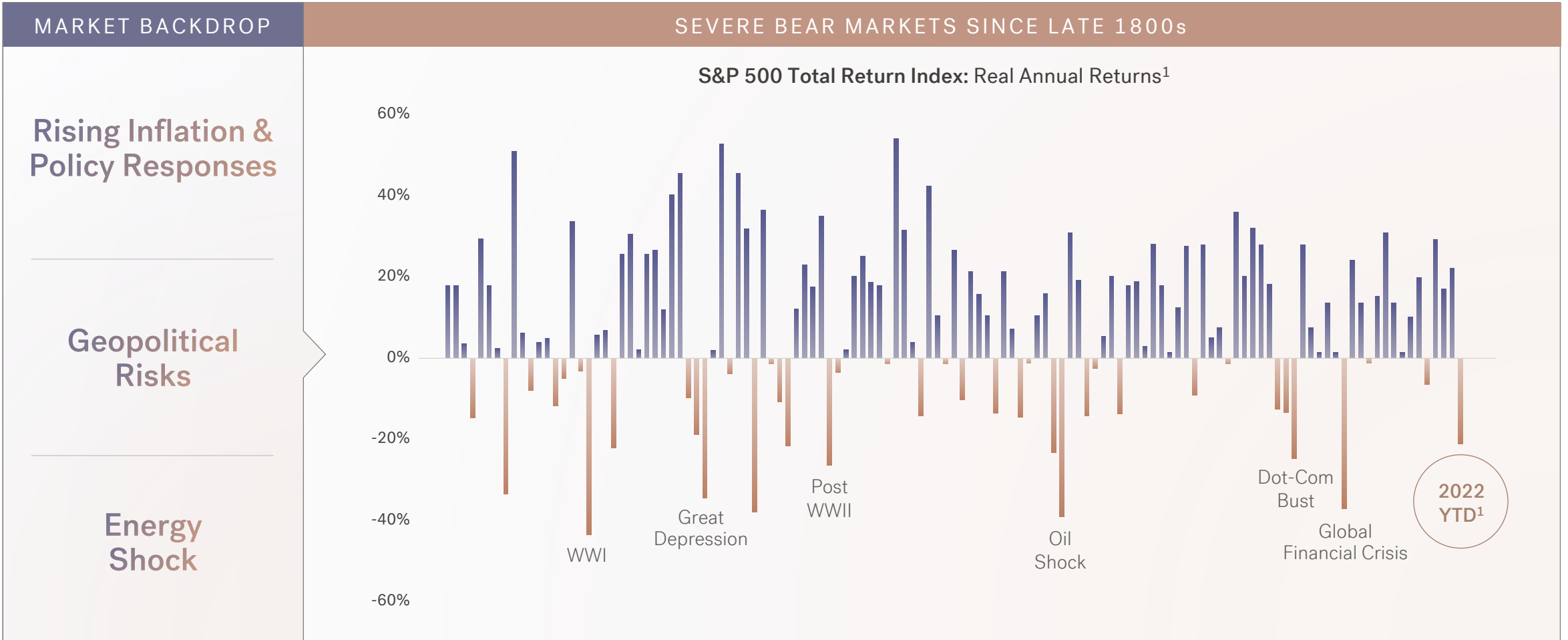
02- Performance & Impact on SoftBank Group (SBG)

03- In Focus: Conviction & Resilience in Times of Uncertainty

# Progress & Highlights

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# Public Markets are Undergoing a Historic Correction



Footnotes:

1. BofA Global Investment Strategy: The Longest Pictures. 2022 YTD as of June 30, 2022.

The information is provided for illustrative purposes only. Certain information provided herein is provided by a third-party and SBIA makes no representation regarding its accuracy.

## PROGRESS &amp; HIGHLIGHTS

# Performance Snapshot

As of June 30, 2022

	SoftBank Vision Fund 1	SoftBank Vision Fund 2	SoftBank LatAm Funds	Combined
<b>Total Commitment</b>	\$98.6B	\$56.0B	\$7.6B	\$162.2B
<b>Acquisition Cost<sup>1</sup></b>	\$87.7B	\$49.1B	\$7.2B	\$144.0B
<b>Cumulative Investment Gains/(Losses)<sup>1</sup></b>	\$20.4B	\$(9.3B)	\$(0.1B)	\$11.0B
<b>Total Fair Value<sup>2</sup></b>	\$108.1B	\$39.8B	\$7.1B	\$155.0B
<b>Distributions<sup>3</sup></b>	\$42.4B	\$9.1B	\$0.1B	\$51.6B

## Footnotes:

1. Acquisition Cost and Cumulative Investment Gains/(Losses) are cumulative from Fund Inception to June 30, 2022. Cumulative Investment Gains/(Losses) are before tax and expenses and include Unrealized and Realized gains and losses from Investments and their related hedges and dividend income received. Cumulative Investment Gains does not take into account fees or expenses and should not be construed as indicative of actual or future performance.
2. Total Fair Value is the Acquisition Cost plus Cumulative Investment Gains/(Losses) as of June 30, 2022.
3. Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from Fund Inception to June 30, 2022. It includes the Return of Recalable Utilized Contributions and the Return of Non-Recalable Utilized Contributions but does not include the Return of Recalable Unutilized Contributions.

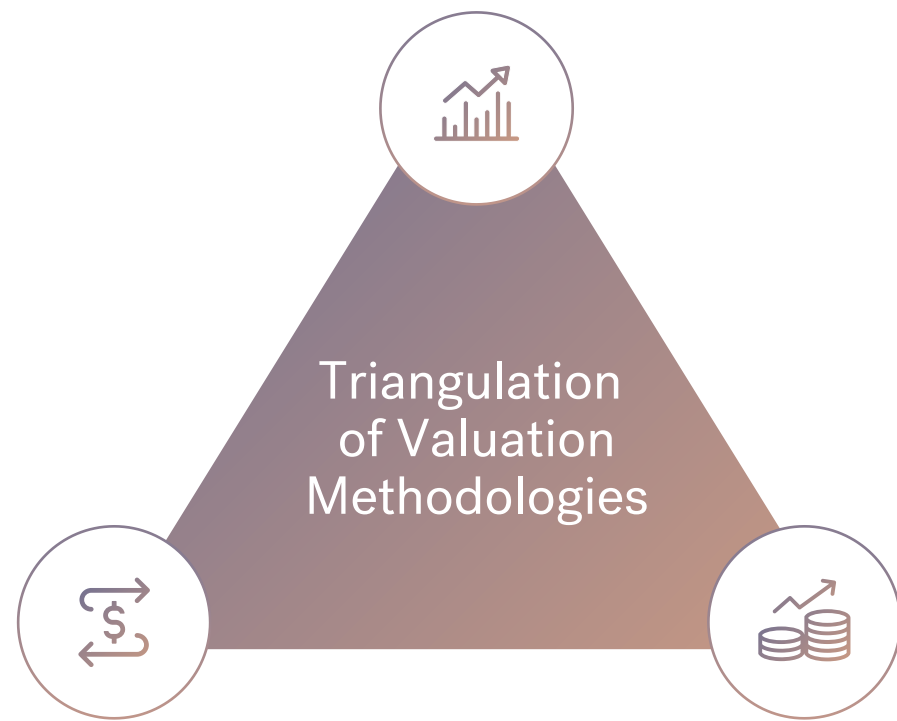
The information herein is presented solely for SoftBank Vision Fund 1, SoftBank Vision Fund 2 and SoftBank LatAm Funds. These highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Cumulative Investment Gains and Total Fair Value include valuations of Unrealized Investments, do not take into account fees or expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Actual Realized amounts will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.

SVF1 SVF2 LATAM

PROGRESS & HIGHLIGHTS

# Valuation Framework for Private Assets

**Market Approach**  
Comparable Company Multiples



**Income Approach**  
Discounted Cash Flows

**Recent Transaction Approach**  
Initial & Follow-On Rounds of Financing

There can be no assurance that the operations and/or processes of the Managers and SoftBank Vision Fund 1, SoftBank Vision Fund 2, and the SoftBank LatAm Funds described herein will continue throughout the life of the Managers, SoftBank Vision Fund 1, SoftBank Vision Fund 2, the SoftBank LatAm Funds or any successor fund managed by the Managers, and such processes and operations may change. There can be no assurance that the Managers, SoftBank Vision Fund 1, Vision Fund 2, and the LatAm Funds will be able to implement its investment strategy or achieve its investment objective. There can be no assurances that any plans described herein will be realized on the terms expressed herein or at all, and all such plans are subject to uncertainties and risks, as well as investor consents and regulatory approvals, as applicable.



# Key Valuation Considerations



## Market Approach



## Income Approach



## Recent Transaction Approach

### KEY CONSIDERATIONS

Sector Performance

Geographic Comparability

Business Model Comparability

Growth &amp; Margin Comparability

Stage of Company

Risk Profile

Market Sizing Analysis

Market Share Analysis

Actual Performance vs. Plan

Growth &amp; Margin Assumptions

Discount Rate

Exit Multiple Assumptions

Recency of Transaction

Institutional vs. Retail Investors

Size of Round

New vs. Existing Investor Mix

Financial vs. Strategic Investors

Protective Provisions

### KEY METRICS

Unique Public Comps Tracked<sup>1</sup>**1,500+**Performance Projections<sup>1</sup>**2,000+**Investors LTM<sup>2</sup>**1,000+**

## Footnotes:

1. Source: SBIA Analysis.

2. Source: SBIA Analysis and Pitchbook. Includes SoftBank Vision Fund 1, Vision Fund 2, and LatAm Funds portfolio companies. Data represents the number of institutional investors participating in the funding rounds of current portfolio companies that occurred over the period July 1, 2021, to June 30, 2022 (Last Twelve Months - "LTM"). Includes funding rounds which may have occurred prior to our investment, but over the Last Twelve Months.

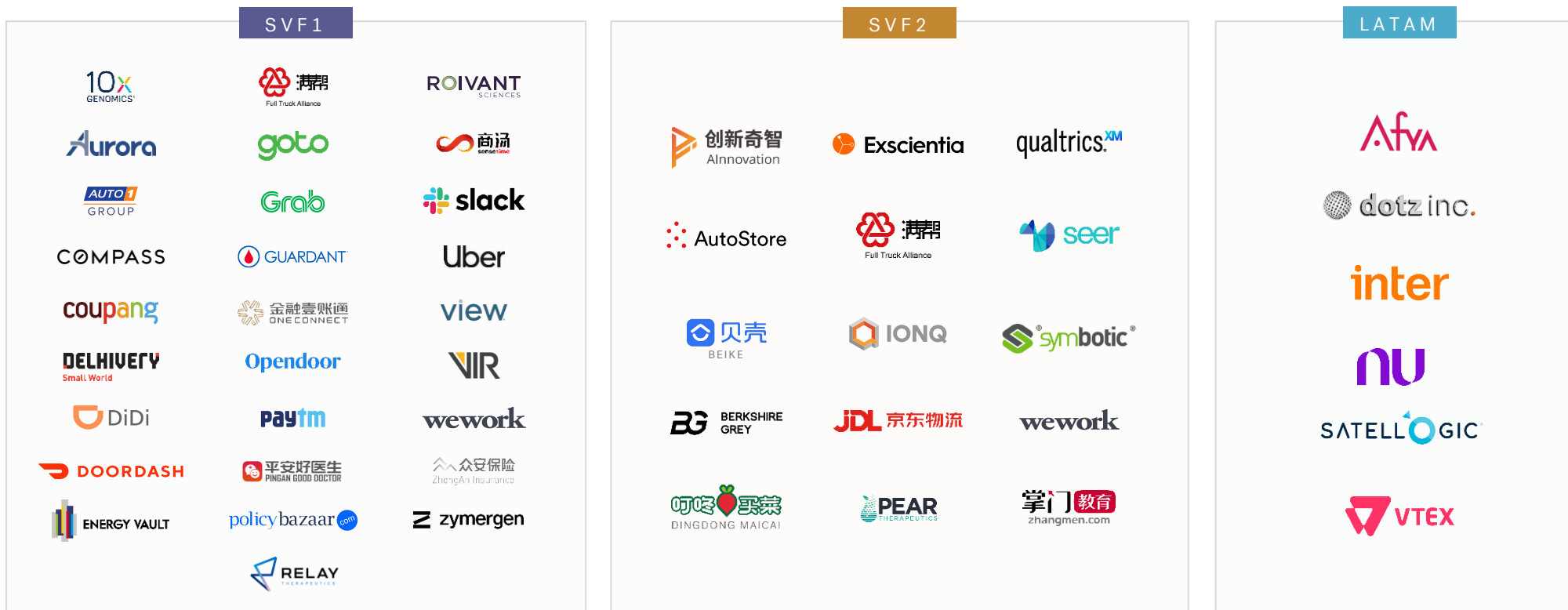
The information is provided for illustrative purposes only. The Manager conducts its valuations in accordance with its internal policies and procedures. Certain information provided herein is provided by a third-party and SBIA makes no representation regarding its accuracy.

# Strong Track Record of Public Listings Since Inception

As of June 30, 2022

# 47

Total Listings  
Since Inception  
of the Funds<sup>1,2</sup>



Footnotes:

1. 10x Genomics fully exited on August 18, 2020. Slack Technologies fully exited on September 04, 2020. PingAn Good Doctor fully exited on October 28, 2020. ZhongAn fully exited on January 27, 2022. Beike fully exited on June 01, 2022. Guardant Health fully exited on June 23, 2022. WeWork and Full Truck Alliance are SoftBank Vision Fund 1 and SoftBank Vision Fund 2 investments.
2. Pages 11 – 13 are inclusive of new SoftBank Vision 1, SoftBank Vision Fund 2 and SoftBank LatAm Funds listings for the period of April 01, 2022, to June 30, 2022.

Select Investments presented herein are solely for illustrative purposes and do not purport to be a complete list of SoftBank Vision Fund 1, Vision Fund 2, or LatAm Investments. References to Investments included herein should not be construed as a recommendation of any particular Investment or security. It should not be assumed that Investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of SoftBank Vision Fund 1, Vision Fund 2, and LatAm Investments. Past performance is not necessarily indicative of future results.

# GoTo is Indonesia's Most Valuable Tech Company

As of June 30, 2022

IDX:  
GOTO

goto

Gross MOIC<sup>1</sup>

3.2x

Gross Gain<sup>2</sup>

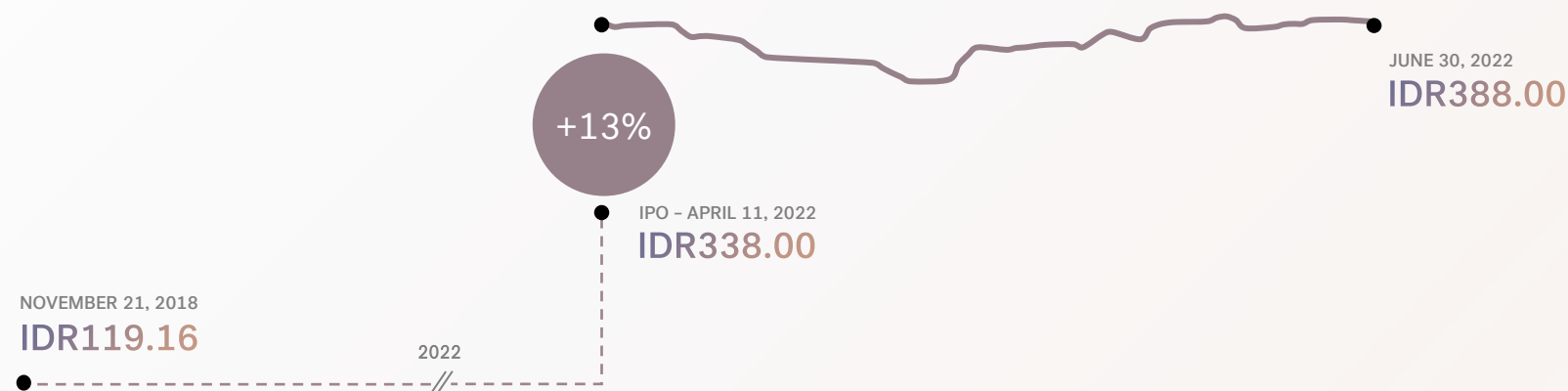
\$1.9B

Market Cap<sup>3</sup>

\$30.8B

Cost<sup>4</sup>

Trading Activity<sup>5</sup>



#### Footnotes:

1. Gross MOIC (Gross Multiple of Invested Capital) is measured by dividing the Investment's total Realized and Unrealized value as of June 30, 2022 by the total amount invested. It includes valuation changes that reflect Unrealized estimated amounts, does not take into account taxes or Fund-related expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Net performance for individual Investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.
2. Gross Gain is cumulative from Fund Inception to June 30, 2022. Gross Gain is before tax and expenses and include Unrealized and Realized gains and losses from Investments and their related hedges. Gross Gain does not take into account fees or expenses and should not be construed as indicative of actual or future performance.
3. Market Cap represents GoTo's market capitalization as of June 30, 2022. Source: Bloomberg.
4. Cost represents implied SoftBank Vision Fund 1 entry valuation.
5. Trading Activity prices represent the closing price of GoTo's publicly traded stock on the respective date indicated.

Public Listing information is presented for SoftBank Vision Fund 1 only and is solely for illustrative purposes. With respect to publicly-traded securities, the quoted prices presented herein are as of the measurement date and have likely moved either upwards or downwards since such measurement date. Individual investors' results may vary. It should not be assumed that Investments made in the future will be comparable in quality or performance to Investments described herein. References to specific Investments should not be construed as a recommendation of any particular investment or security. Select Investments have been presented to illustrate examples of SoftBank Vision Fund 1's Investments that have undergone public offerings and do not purport to be a more complete list of SoftBank Vision Fund 1's Investments. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of SoftBank Vision Fund 1's Investments. Net performance for the subset of Investments described above cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Past performance is not necessarily indicative of future results.

# Delhivery IPO Amongst Largest-Ever Tech Listings in India

As of June 30, 2022

NSE:  
DELHIVERY

**DELHIVERY**  
Small World

Gross MOIC<sup>1</sup>

2.3x

Gross Gain<sup>2</sup>

\$0.5B

Market Cap<sup>3</sup>

\$4.6B

Cost<sup>4</sup>

Trading Activity<sup>5</sup>



#### Footnotes:

1. Gross MOIC (Gross Multiple of Invested Capital) is measured by dividing the Investment's total Realized and Unrealized value as of June 30, 2022 by the total amount invested. It includes valuation changes that reflect Unrealized estimated amounts, does not take into account taxes or Fund-related expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Net performance for individual Investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.
2. Gross Gain is cumulative from Fund Inception to June 30, 2022. Gross Gain is before tax and expenses and include Unrealized and Realized gains and losses from Investments and their related hedges. Gross Gain does not take into account fees or expenses and should not be construed as indicative of actual or future performance.
3. Market Cap represents Delhivery's market capitalization as of June 30, 2022. Source: Bloomberg.
4. Cost represents implied SoftBank Vision Fund 1 entry valuation.
5. Trading Activity prices represent the closing price of Delhivery's publicly traded stock on the respective date indicated.

Public Listing information is presented for SoftBank Vision Fund 1 only and is solely for illustrative purposes. With respect to publicly-traded securities, the quoted prices presented herein are as of the measurement date and have likely moved either upwards or downwards since such measurement date. Individual investors' results may vary. It should not be assumed that Investments made in the future will be comparable to Investments described herein. References to specific Investments should not be construed as a recommendation of any particular investment or security. Select Investments have been presented to illustrate examples of SoftBank Vision Fund 1's Investments that have undergone public offerings and do not purport to be a more complete list of SoftBank Vision Fund 1's Investments. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of SoftBank Vision Fund 1's Investments. Net performance for the subset of Investments described above cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Past performance is not necessarily indicative of future results.

# Symbotic Continues to Reinvent the Supply Chain

SVFC<sup>1</sup> completed its merger with Symbotic on June 7, 2022, raising \$450mm in primary proceeds

Our Approach



Path to Profitability



Strong Unit Economics



AI-Powered

## Highlights

**\$350B+**

Addressable Market Opportunity<sup>2</sup>

**\$11B+**

Contracted Order Value<sup>2</sup>

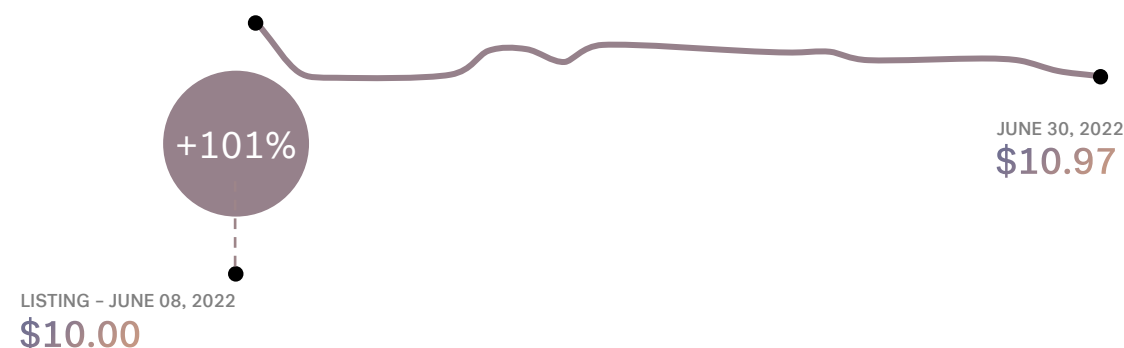
**Walmart** 

Expanded Commercial Agreement<sup>3</sup>



## Recent Performance

Cost & Trading Activity<sup>4</sup>








### Footnotes:

- SVF Investment Corp. 3 is a special purpose acquisition company affiliated with SoftBank Investment Advisers.
- Source: Symbotic Website. Symbotic Becomes A Publicly Traded Company Through Completion Of Business Combination With SoftBank-Sponsored SVF Investment Corp. 3. June 2022.
- Source: Symbotic Website. Walmart And Symbotic Expand Partnership To Implement Industry-Leading Automation System. June 2022.
- Cost represents implied SoftBank Vision Fund 2 entry valuation in June 2022. Trading Activity prices represent the closing price of Symbotic's publicly traded stock on the respective date indicated.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. Certain information was provided by a third party and SBIA makes no representation regarding the accuracy of the information. The Investments presented herein are solely for illustrative purposes, have been selected in order to demonstrate examples of SoftBank Vision Fund 2 Investments, and do not purport to be a complete list thereof. References to individual Investments should not be construed as a recommendation of any specific investment or security. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of SoftBank Vision Fund 2 Investments. Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Manager, portfolio companies, or SoftBank will work with any of the firms or businesses whose logos are included herein in the future.

# Recent Significant Exits<sup>1</sup>

As of July 31, 2022

Portfolio Company	Cost / Share <sup>2</sup>	Avg. Sale Price / Share <sup>2</sup>
 GUARDANT™	\$11.05	\$95.70
 GUARDANT™ JV	\$1,025	\$4,445
 Opendoor	\$6.11	\$11.19
 Uber	\$34.50	\$41.47
 贝壳 BEIKE	\$12.91	\$23.89

Gross Realized  
Proceeds<sup>5</sup>

**\$15.4B**

Gross Realized  
Gain<sup>4</sup>

**+\$5.6B**

Cost<sup>3</sup>

**\$9.8B**

Gross Investment  
IRR<sup>7</sup>

**23%**

Gross Investment  
MOIC<sup>6</sup>

**1.6x**

Footnotes:

- Recent Significant Exits includes full exits of publicly traded portfolio companies and associated joint ventures from April 1, 2022 to July 31, 2022.
- Cost / Share represents the investment cost per share for the respective investment. Average Sale Price / Share represents the weighted average sale price for the respective investment.
- Cost represents Acquisition Cost for full and partially Realized Investments as of July 31, 2022.
- Gross Realized Gain represents the difference between Gross Realized Proceeds and Cost for fully and partially Exited investments as of July 31, 2022.
- Gross Realized Proceeds represents proceeds received for full and partially Realized Investments, related hedges and dividend income as of July 31, 2022.
- Gross Investment Multiple of Invested Capital ("MOIC") is Gross Realized Proceeds divided by Investment Cost. Gross Realized Proceeds defined as the sum of all external cash flows derived from investments, gross of taxes, transaction fees, investment-related financing and other fund-related expenses. Investment Cost defined as the sum of all external cash flows directed towards Portfolio Companies, principal amounts borrowed as directly related to investments, and net premiums paid by SVF1 and SVF2 for investment-related hedges.
- Gross Investment IRR means the internal rate of return gross of fees and expenses. It is computed using Limited Partners' daily cash inflows and outflows, as directly related to investments, and assuming the distribution of realized investment proceeds held by the Fund as of July 31, 2022, for the respective investments: Guardant, Guardant JV, OpenDoor, Uber, Beike.

Select Investments presented herein are solely for illustrative purposes and do not purport to be a complete list of SoftBank Vision Fund 1 and Vision Fund 2 Investments. References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that Investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of SoftBank Vision Fund 1 and Vision Fund 2 Investments. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Past performance is not necessarily indicative of future results.

# Performance & Impact on SoftBank Group (SBG)

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## SVF 1

## PERFORMANCE &amp; IMPACT ON SBG

# Contribution to SBG, Net of 3<sup>rd</sup> Party Interests<sup>1,3</sup>

Amounts in USD Billions

## SVF1 Inception to

2022  
Jun 30

Fund Net Profit <sup>2</sup>	\$10.8
Less: Change in 3 <sup>rd</sup> Party Interests in Fund	(5.4)
<b>SBG LP Income: Share of Fund Net Profit</b>	<b>5.4</b>
SBG GP Income: Management & Performance Fees <sup>3</sup>	0.9
<b>Contribution to SBG, Net of 3<sup>rd</sup> Party Interests<sup>1</sup></b>	<b>\$6.3</b>

## Footnotes:

- Contribution to SBG, Net of 3<sup>rd</sup> Party Interests reflects the income or loss from SBG's Limited Partner interest and Manager's Management and Performance Fee entitlement. Contributions to SBG and Fund Net Profit include the impact of SBG's interests in the Fund through the Employee Incentive Scheme.
- Fund Net Profit includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- Management Fees and Performance Fees earned by SBG through its subsidiary, SBIA UK reflect total Management Fees and Performance Fees earned by the Manager from Inception of the Fund through June 30, 2022.

Information herein is presented for illustrative purposes and relates solely to SBG's interests in SoftBank Vision Fund 1. Past performance is not necessarily indicative of future results. Individual investors' results may vary.



SVF 1

PERFORMANCE &amp; IMPACT ON SBG

# Contribution to SBG

As of June 30, 2022

## SBG Paid-In Capital<sup>1</sup>

# \$27.7B

## SBG Total Value<sup>2</sup>

# \$33.2B

Net Asset Value<sup>3</sup>

## \$24.0B

Distributions<sup>4</sup>

## \$9.2B

## Footnotes:

1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Rec callable unutilized Contributions.
2. SBG Total Value reflects SBG's Limited Partner interest in the Fund together with SBG's interest in the Fund through the Employee Incentive Scheme and the Manager's Performance Fee entitlement.
3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
4. Distributions include proceeds from Investment Realizations, Financing and Preferred Equity Coupon distributed to Limited Partner from Fund Inception to June 30, 2022. It includes the Return of Rec callable Utilized Contributions and the Return of Non-Rec callable Utilized Contributions but does not include the Return of Rec callable Unutilized Contributions.

Information herein is presented for illustrative purposes and relates solely to SBG's interests in SoftBank Vision Fund 1. Past performance is not necessarily indicative of future results. Individual investors' results may vary.

SVF 2

PERFORMANCE &amp; IMPACT ON SBG

# Contribution to SBG

As of June 30, 2022

## SBG Paid-In Capital<sup>1</sup>

# \$48.0B

## SBG Total Value<sup>2</sup>

# \$39.0B

Net Asset Value<sup>3</sup>

## \$30.1B

Distributions<sup>4</sup>

## \$8.9B

## Footnotes:

1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recalable unutilized Contributions.

2. SBG Total Value reflects SBG's Limited Partner interest in the Fund.

3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.

4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to June 30, 2022. It includes the Return of Recalable Utilized Contributions and the Return of Non-Recalable Utilized Contributions but does not include the Return of Recalable Unutilized Contributions.

Information herein is presented for illustrative purposes and relates solely to SBG's interests in SoftBank Vision Fund 2. Past performance is not necessarily indicative of future results. Individual investors' results may vary.

LATAM

PERFORMANCE &amp; IMPACT ON SBG

# Contribution to SBG

As of June 30, 2022

## SBG Paid-In Capital<sup>1</sup>

# \$6.7B

## SBG Total Value<sup>2</sup>

# \$6.4B

Net Asset Value<sup>3</sup> \$6.2B

Distributions<sup>4</sup> \$0.1B

Accrued & Paid  
Performance Fees<sup>5</sup> \$0.1B

## Footnotes:

1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recalable unutilized Contributions.
2. SBG Total Value reflects SBG's Limited Partner interest in the Fund and the Manager's Performance Fee entitlement.
3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to June 30, 2022. It includes the Return of Recalable Utilized Contributions and the Return of Non-Recalable Utilized Contributions but does not include the Return of Recalable Unutilized Contributions.
5. Accrued & Paid Performance Fees earned by SBG through its subsidiary, SBGA, reflect total Performance Fees earned by the Manager from Fund Inception through June 30, 2022.

Information herein is presented for illustrative purposes and relates solely to SBG's interests in SoftBank LatAm Funds. Past performance is not necessarily indicative of future results. Individual investors' results may vary.

# In Focus: Conviction & Resilience in Times of Uncertainty

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# Conviction & Resilience in Times of Uncertainty

## OUR INVESTMENT THESIS



AI-Powered



Disruptor



Large Addressable Market



Sustainable Growth



Exceptional Team

01 -

## Continued Conviction

- ✓ The Power of the AI Revolution
- ✓ Strong Portfolio Company Growth
- ✓ Unrealized Value Poised to be Unlocked

02 -

## Embedded Resilience

- ✓ Highly Diversified Portfolio, with a Focus on Unit Economics & Profitability
- ✓ Portfolio Companies with Significant Cash Reserves
- ✓ Disciplined Focus on Monetization

# Disciplined Focus on Monetization

Inception to June 30, 2022

Cumulative Distributions Since Inception<sup>1</sup>



Footnotes:

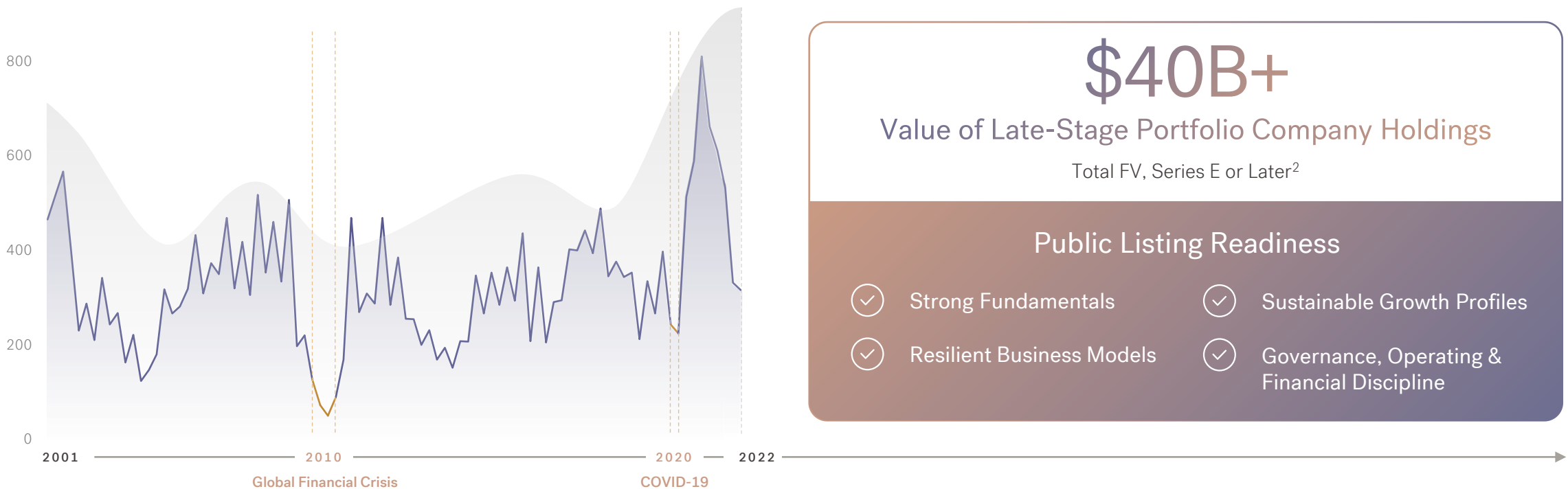
1. Distributions include proceeds from Investment Realizations, Financing, and Preferred Equity Coupon distributed to Limited Partners from Fund Inception to June 30, 2022. It includes the Return of Recalable Utilized Contributions and the Return of Non-Recalable Utilized Contributions but does not include the Return of Recalable Unutilized Contributions.
2. All Distribution figures are Cumulative as of June 30<sup>th</sup> of each year stated.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. There can be no assurances that any plans described herein will be realized on the terms expressed herein or at all, and all such plans are subject to uncertainties and risks, as well as investor consents and regulatory approvals, as applicable. For the avoidance of doubt, it should not be understood as the "track record" or projected performance of SoftBank Vision Fund 1, SoftBank Vision Fund 2 or any other fund or investment vehicle managed by SBIA. Past performance is not necessarily indicative of future results.

# Portfolio Companies Poised to List Publicly

Inception to June 30, 2022

## NUMBER OF GLOBAL DEAL LISTINGS PER QUARTER<sup>1</sup>



Footnotes:

1. Source: BAML Analysis and Dealogic.
2. Source: SBIA Analysis. As of June 30, 2022.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof.

# Disruptive Business Models to Unlock Significant Value

As of June 30, 2022

				<b>TOTAL FAIR VALUE<sup>10</sup></b>  <b>\$35.2B</b>
Chips Shipped <sup>2</sup> <b>230B</b>	Monthly Active Users <sup>3</sup> <b>1.9B</b>	# of Sports Partnerships <sup>4</sup> <b>900+</b>	Market Share – Instant Needs <sup>5</sup> <b>75%</b>	
				<b>TOTAL ACQUISITION COST<sup>11</sup></b>  <b>\$28.7B</b>
GMV <sup>6</sup> <b>~\$19B</b>	#1 Ride-Hailing Platform in China <sup>7</sup>	Key Partnerships <sup>8</sup>    	# of Renters <sup>9</sup> <b>5mm</b>	

Long-Term Value Creation



#### Footnotes:

1. Key Portfolio Companies defined as private and OTC traded portfolio companies with Fair Value greater than \$1B and TEqV greater than \$4B as of June 30, 2022.
2. Cumulative number of Arm-based chips shipped. Source: SBG Earnings Results Presentation for the FY Ended March 31, 2022.
3. Source: Harvard Business Review – How ByteDance Became the World's Most Valuable Start-up. February 2022.
4. Source: Fanatics company website. July 2022.
5. 2021 Market Share – Instant Needs. Source: GoPuff company website. July 2022.

6. 2021 GMV. Source: Flexport company website. July 2022.
7. Source: Statista. As of December 2021.
8. Source: Tech Crunch – Nuro's Newest Autonomous Delivery Bot is Designed for the Masses. January 2022.
9. Source: Ziroom company website. July 2022.
10. Total Fair Value is the Acquisition Cost plus Cumulative Investment Gains as of June 30, 2022.
11. Acquisition Cost is cumulative from Fund Inception to June 30, 2022.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. Certain information was provided by a third party and SBIA makes no representation regarding the accuracy of the information. Select investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of investments made by SBIA and do not purport to be a complete list of Vision Fund I investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to [visionfund.com/portfolio](https://visionfund.com/portfolio) for a more complete list of Vision Fund I's investments. Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Manager, Vision Fund I's portfolio companies, or SoftBank will work with any of the firms or businesses whose logos are included herein in the future.



SVF2

LATAM

CONVICTION & RESILIENCE IN  
TIMES OF UNCERTAINTY

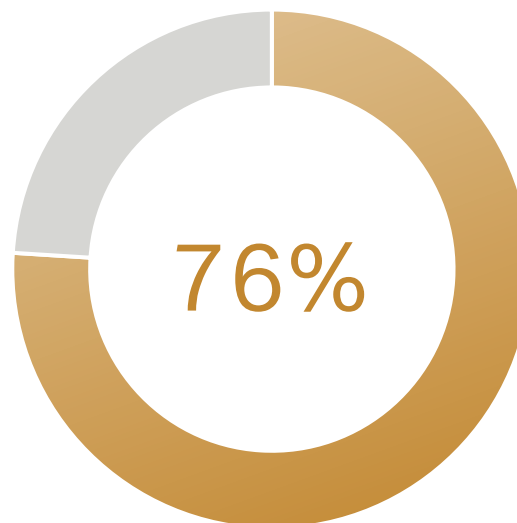
## Portfolio Companies Continue to Achieve Strong Revenue Growth

As of June 30, 2022

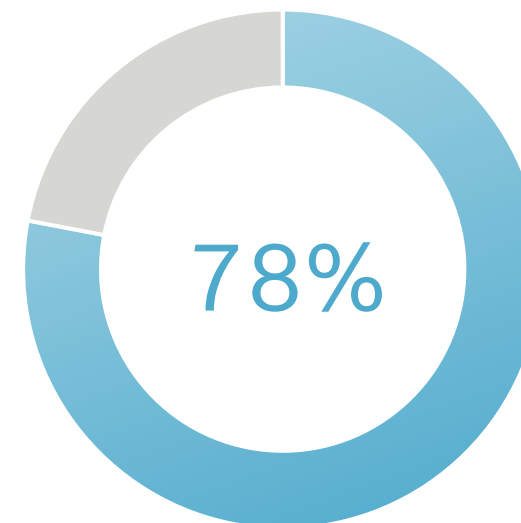
Our portfolio companies are achieving  
healthy top-line growth



Percentage of Portfolio Companies Achieving >50% Annual Revenue Growth<sup>1</sup>



SVF2



LATAM

Footnotes:

1. By portfolio company count. Includes SoftBank Vision Fund 2 and LatAm Funds private portfolio companies only. Excludes pre-revenue portfolio companies. Calculated by comparing 2021 to 2020 revenue.

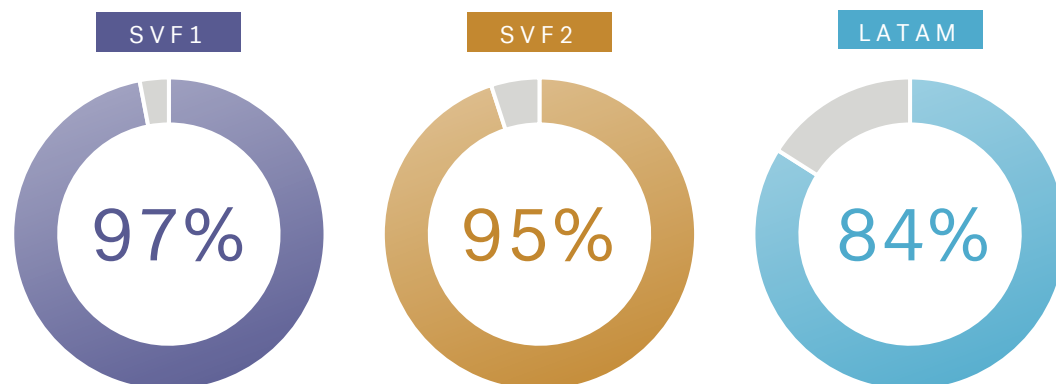
The information herein is provided solely for illustrative purposes. Certain information was provided by a third party and SBIA makes no representation regarding the accuracy of the information. For the avoidance of doubt, it should not be understood as the "track record" or projected performance of SoftBank Vision Fund 1, SoftBank Vision Fund 2, SoftBank LatAm Funds or any other fund or investment vehicle managed by SBIA. Past performance is not necessarily indicative of future results.

# Portfolio Companies are Well-Capitalized with Ample Cash Runway

As of June 30, 2022

## Portfolio Companies with 12+ Months Cash Runway

By Fair Value<sup>1</sup>



Cash Balances<sup>2</sup>

\$122B

## Portfolio Companies Continue to Access Capital via Broad Investor Bases

Last Twelve Months<sup>3</sup>

\$65B+

Capital Raised by  
Portfolio Companies

1,000+

Number of  
Institutional Investors










Footnotes:

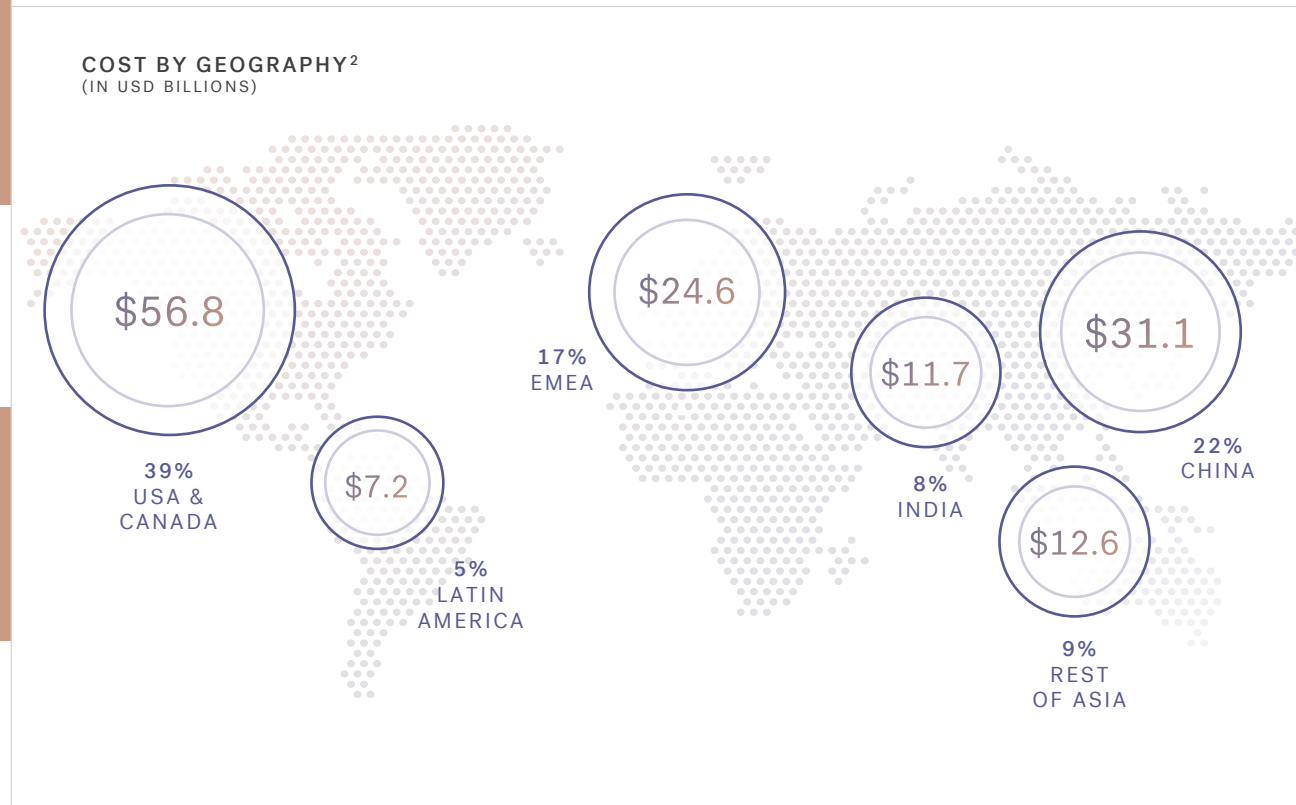
1. Source: SBIA Analysis. Based on portfolio company fair value. Includes private and OTC traded portfolio companies. Excludes portfolio companies where cash runway data is unavailable. As of June 30, 2022.
2. Cash Balances reflects the aggregated balances of such Companies as of June 30, 2022, or latest available data where June 30, 2022 data was unavailable.
3. Source: SBIA Analysis and Pitchbook. Includes SoftBank Vision Fund 1, Vision Fund 2, and LatAm Funds portfolio companies. Data represents the number of institutional investors participating in the funding rounds of current portfolio companies that occurred over the period July 1, 2021, to June 30, 2022 (Last Twelve Months - "LTM"). Includes funding rounds which may have occurred prior to our investment, but over the Last Twelve Months.

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# Highly Diversified Portfolio of 469 Companies

As of June 30, 2022

% COST BY SECTOR <sup>1</sup>				
 <b>Frontier Tech</b> 12%	 <b>PropTech</b> 12%	 <b>Transportation</b> 22%	 <b>Enterprise</b> 8%	 <b>Health Tech</b> 5%
Internet of Things AgTech Quantum Computing Robotics	Construction Tech Housing Platforms Smart Storage Workspace Solutions	Auto Marketplaces AI-enabled Safety Autonomous Ride Sharing	Computer Vision Cybersecurity Talent Intelligence AI & RPA Software	Digital Health Genomics Medical Technology Therapeutics
 <b>EdTech</b> 2%	 <b>Consumer</b> 17%	 <b>Logistics</b> 10%	 <b>FinTech</b> 12%	
AI-based Tutoring Digital Upskilling Online Learning Virtual Classrooms	eCommerce Creator Economy Digital Fitness eGrocery	Freight Platforms On-Demand Services Supply Chain Tech Warehouse Automation	Alternative Lending Crypto Infrastructure Payments WealthTech	



Footnotes:

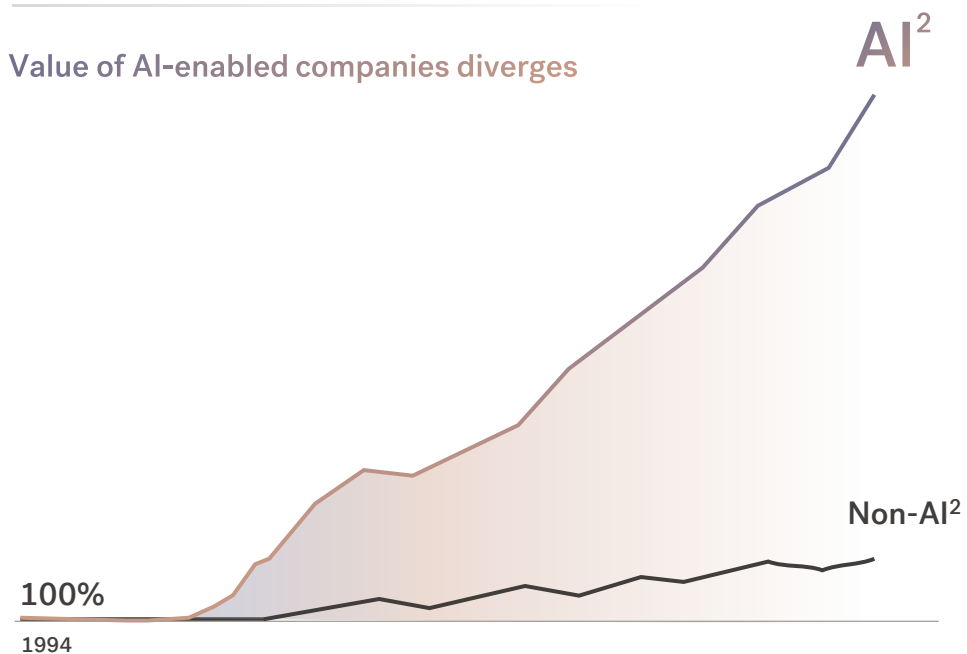
- SoftBank Vision Fund 1 % Cost by Sector: Consumer – 15%, Edtech – 1%, Enterprise – 4%, Fintech – 6%, Frontier Tech – 17%, Health Tech – 3%, Logistics – 10%, PropTech – 12%, Transportation – 32%. SoftBank Vision Fund 2 % Cost by Sector: Consumer – 22%, Edtech – 3%, Enterprise – 16%, Fintech – 18%, Frontier Tech – 5%, Health Tech – 9%, Logistics – 10%, PropTech – 12%, Transportation – 5%. SoftBank LatAm Funds % Cost by Sector: Consumer – 13%, Edtech – 5%, Enterprise – 14%, Fintech – 38%, Frontier Tech – 0%, Health Tech – 1%, Logistics – 9%, PropTech – 8%, Transportation – 6%, Other 6%.
- SoftBank Vision Fund 1 Cost (USD Billions) by Geography: USA & Canada – \$34.6, Latin America – \$0.8B, EMEA – \$12.1, China – \$25.3, India – \$7.7, Rest of Asia – \$7.2. SoftBank Vision Fund 2 Cost (USD Billions) by Geography: USA & Canada – \$21.3, Latin America – \$0.0B, EMEA – \$12.5, China – \$4.0, India – \$4.0, Rest of Asia – \$5.5. SoftBank LatAm Funds Cost (USD Billions) by Geography: USA & Canada – \$0.9, Latin America – \$6.3B, EMEA – \$0.0, China – \$0.0, India – \$0.0, Rest of Asia – \$0.0.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. For the avoidance of doubt, it should not be understood as the "track record" or projected performance of SoftBank Vision Fund 1, SoftBank Vision Fund 2, or any other fund or investment vehicle managed by SBIA. Sector characterization has been determined by SBIA, and although SBIA believes that such determinations are reasonable, they are inherently subjective in nature.

# Conviction in the AI Revolution & Our Resilient Platform

## Market Cap Growth<sup>1</sup>

Value of AI-enabled companies diverges



01 -

## Continued Conviction



The AI Revolution



Strong Portfolio Company Growth



Value Unlock

02 -

## Embedded Resilience



Highly Diversified Portfolio



Portfolio Companies Well-Capitalized



Monetization Discipline

### Footnotes:

1. Market Cap Growth is strictly for illustrative purposes and was presented at SoftBank Group's shareholder meeting in June 2021. Market Cap Growth is shown as an index assuming 1994 as 100%.

2. Source: S&P Capital IQ. AI includes the market capitalization of the internet industry and Non-AI includes the market capitalization of the manufacturing, finance, retail and real estate industries.

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# Thank You

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