FY20Q1 Financial Results

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August 2020 SoftBank Group Corp.

SoftBank Group

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SoftBank Group at a Glance (FY20Q1)

Group financials (FY20Q1)				
Net sales	\$ 13.5bn / ¥ 1.45t			
Total gain on investments	\$ 9.1bn / ¥ 0.98t			
Income before income tax	\$ 7.7bn / ¥ 0.83t			
Net income attributable to owners of the parent	\$ 11.7bn / ¥ 1.26t			
Equity value of holdings ^{*1}	\$ 259bn ^{*2} / ¥ 27.4t			
Loan to Value (LTV) ^{*1} Without consideration of asset-backed financing	11%			



Major listed group companies (as of Aug. 11, 2020)

	% ownership	Market cap.			
SoftBank KK	Approx. 62%	\$ 64.2bn / ¥ 6.9t			
それでは での の の の の の の の の の の の の の	Approx. 25%	\$ 681.9bn			
Market cap. of SoftBank	Group Corp. (as o	f Aug. 11, 2020)			
\$ 114.2bn / ¥ 12.3t					

(Source) Capital IQ ^{*1} As of Aug. 11, 2020, *2 \$ 1 = ¥ 105.95

Share price: closing price as of Aug. 7 (Japan) closing price as of Aug, 10 (U.S.) \$1 = \$107.74 (as of Jun. 30, 2020 TTM) 3





History of Business Development



\$ 1 = ¥ 107.74 (as of Jun. 30, 2020 TTM)

The changes in shareholder value are the Company estimates based on the information available to it and the accuracy or completeness of the information is not guaranteed. The figures are not audited. The changes in shareholder value do not guarantee future results and are not indicative of the price of SBG's common stock or any securities it holds, and should not form the basis of any investment decisions. Calculations are based on data before considering taxes unless otherwise stated.







KPI of SBG - Shareholder Value (as of Aug. 11)

Shareholder value = Equity value of holdings - Net interest-bearing debt

(Without consideration of asset-backed financing)





- Share price: closing price as of Aug. 11 (Japan) closing price as of Aug. 10 (U.S.)
- \$1 = ¥105.95
- For details, see "Shareholder Value per Share" on our website

<Shareholder Value per Share>











FY20Q1 Main Topics







Increase of shareholder value:

The progress of JPY 4.5 trillion (\$ 42 billion) Program:

USD 2.8bn net gain on investments (+ \$ 13bn QoQ)

increased to USD 259bn (+ \$ 31bn vs the prior quarter-end)



JPY 4.5t (\$ 42bn) Program (announced on Mar. 23)

- Large scale asset monetization for both shareholder and creditors returns

Sale or monetization of assets

\$42bn (max.) (¥ 4.5t)

 Debt reduction Bond buybacks Increase cash reserves

The progress of 4.5 trillion Program

Share repurchase **\$ 19bn** (max.) (¥ 2t)

\$4.6bn (¥ 500.0bn) (announced on Mar. 13, 2020)

+

Financial improvement









Monetization **Executed returns**

- ¥ 4.3t^{*}(\$ 40bn) of assets held were sold or monetized by Aug. 3, 2020

<Sale or monetization of assets based on the ¥ 4.5t program> As of August 3, 2020

	Amount of sale or monet		netizat
	As of Jun. 30, 2020	After Jul. 1, 2020	То
(1) Partial sale of SoftBank Corp. shares	0.3	_	0 (\$ 2.
(2) Partial monetization of Alibaba shares through prepaid forward contracts	1.5	0.1	1. (\$ 14.
(3) Partial sale of T-Mobile shares and borrowings using T-Mobile shares	1.9	0.5	2. (\$ 22
Total	3.7	0.6	4. (\$ 4(

*1 Actual results as of Aug. 3, 2020

SBKK: transfer price (JPY 310.2bn) for the transfer of a portion of SBKK shares executed in May 2020.

Alibaba: sum of the amount procured through several prepaid forward contracts using Alibaba shares, such as a forward contracts, floor contracts, collar contracts and call spread (USD 14.7bn). These contracts were executed from Apr. 1, 2020 to Jul. 31, 2020.

T-Mobile:sum of (a) total amount of aggregated shares sold (USD 20.1bn) and (b) The amount of proceeds (USD 2.3bn) from the Margin loan after deducting maximum amount of SBG's limited guarantee.

Cash deposit completed by Jun. 2020: USD 1 = JPY 107.74 (as of Jun. 30, 2020 TTM)

Cash deposit completed after Jul. 2020: USD 1 = JPY 105.59 (as of Aug. 7, 2020 TTM)

- *2 As of August 11, 2020
- *3 As of August 3, 2020

Note: \$1 = ¥107.74 (as of Jun. 30, 2020 TTM)





Ref: Stock Performance

- Monetized with mitigating negative impacts on the market tradings









Shareholder Return and Debt Reductions

- SBG repurchased ¥ 1.0t (\$ 9bn) of its own shares by Aug. 3. - Implemented total of ¥ 1.2t^{*1}(\$ 11bn) debt reductions in Jul. 2020. < Shareholder return >



*1 Does not include ¥ 100bn redemption of domestic bonds at maturity in June 2020, which were refinanced by issuing domestic bonds. (Note) \$ 1 = ¥ 107.74 (as of Jun. 30, 2020 TTM) 10

The progress of 4.5 trillion Program

<Debt reductions>

Repurchase of domestic bonds in July

Total repurchase amount: ¥ 167.6bn (face value) (\$1.6bn)

Repayment of Alibaba margin loan in July

Fully repaid: **\$9.4bn** (¥ 1.0t)





The progress of **Ref: SBG Share Price and CDS** - Market perception turned around after ¥ 4.5t Program announcement **SBG CDS**^{*2} **SBG share price**^{*1} (YTD) (YTD) As of Aug. 7 150 600 2.4 times of the 137 (SBG) 544bps bottom 125 123 (Nasdaq) 400 100 96 (Dow) As of Aug. 7







^{*2} Five-year CDS (yen-denominated). As of Aug 7, 2020.







SoftBank Vision Fund 1² SVF turnaround 86 companies 9 listed companies

arm	brain@ corp	OSIsoft.	policy bazaar	Grað	firstery	cruise	瓜子 二手车直卖网 Guazi.com	Collective Health	+ JVs / af (14 cor
Fanatics	ROIVANT	Point 中安好医生 #東京上平安好医生 (PingAn Good Doctor)	lıqht	DOORDASH	i Zume	DiDi	fair	Greensill	
wework	paytm	医健通 неаltнкоплест	coupang	zymergen		flexport.	getaround	Rappi	
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[] nauto	mapbox	GROUP	会議 回 NECONNECT	<i>修业帮</i> (Zuoyebang)	10× genomics*	DELHIVE CY Small World	Gympass	ENERGY VAULT Enabling a Renewable World	
NIR	<mark>‡</mark> slack	(Full Truck Alliance)	tokopedia	REEF	Kabbage	OakNorth	CloudMinds	VNLIFE	
plenty	III ByteDance	COHESITY	Uber	Alibaba Local Services	Petuum	Clutter	FUNGIBLE	OLA	

The investments presented herein are solely for illustrative purposes, have been selected in order to demonstrate examples of SVF1 investments, and do not purport to be a complete list thereof. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments. There are no assurances that any pending acquisition will be consummated at all or on the current terms of the agreement. *Disclosed aggregate number of "88 companies" includes the existing SVF1 investments (disclosed / undisclosed) and JVs / affiliates among portfolio companies and SVF1.



SVF1 Investment Highlights (SBG Consolidated basis)*

(From SVF1 inception through Jun. 30, 2020)

\$16.5bn

Realized gain \$ 6.3bn

Valuation gain \$10.2bn

time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein.

(29 investments)^{**}

Mark up

*SBG Consolidated basis: includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For a certain investment that was once decided to be transfer are not included in the presentation. **The number of mark up investments noted above is based on the combined total value of each investment and its related hedges.

Select investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

Realized loss

\$-0.5bn

\$ 2.0bn

Investment market uplift +realized gains

Valuation loss \$-13.9bn

\$-14.5bn

Mark down (48 investments)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values portrayed herein. Actual returns on unrealized investments will be sold for values equal to or in excess of the total values and market conditions at the





SVF1 Listed Portfolio Companies (as of Jun. 30, 2020)

(\$ m)	Company	(a) Investment cost to SVF1	(b) Gross return ^{*3} to SVF1	(c) = (b) - (a) Gross gain/(loss) to SVF1	(d) = (b) / (a) Gross MOIC ^{*4}		
	Guardant Health	308	2,265	+\$1,957	7.4x		
	Vir Biotechnology	199	927	+\$728	4.7 x		
	Slack	334	1,012	+\$678	3.0x		
	PingAn Good Doctor	400	836	+\$436	2.1x		
	10x Genomics	31	326	+\$295	10.5x		
	OneConnect	100	81	-\$19	0.8 x		
	ZhongAn	550	356	-\$194	0.6x		
	Uber	7,666	6,907	-\$759	0.9x		
(A)	Listed company total (Gross) *1	\$9,587	\$12,709	+\$3,121	1.3x		
(B)	SVF1 private & exited company, etc.	\$72,700	\$71,559	-\$1,141			
 SBG Consolidated basis: transfer are not included Gross Return = Unrealized fees and expenses that w Gross multiples of invest expenses borne by the li Publicly quoted exchange rates ma Past performance is not necessaril Select investments presented here future will be comparable in quality Valuations reflect unrealized and p in quality or performance to inves time of disposition, any related tra SVF1 performance metrics are bas 	(A)+(B) Chall (SBG consolidated basis) *2 \$82,287 \$84,268 \$49,408 \$49,080 1. Sited company total only includes companies that have become publicly listed after SVFI made its initial investment in the companies. 2. Sited consolidated basis: includes the impact from bedges on the public securities and the effect of consolidating inter-company transactions. For a certain investment that was once decided to be transferred from SBG to SVFI but canceled afterwards, its unrealized agin (loss) incurred for the period leading up to the decision to cancel the transferred from SBG to SVFI but canceled afterwards, its unrealized agin (loss) incurred for the period leading up to the decision to cancel the transferred for solidating inter-company transaction fees, and expenses that would reduce the value of returne sequences do SVFI investors. 3. Gross Return = Unrealized value, realized values are gross of transaction fees, taxes and other expenses. SBG's return on any SVFI portfolio company is not the full return amount for the SVFI but is instead proportionate to its commitment amount to SVFI and any return received as a parent to the Manager, and does not reflect expenses that would reduce the value of returne sequences for individual investments cannot be calculated without mitaing arbitrary assumptions about allocations of the are assumptions about allocations of the are assumptions about allocations of the are assumptions not included herein. 4. Big construction for individue of the unrestruction for an are complete list of SVFI investments. See and the unrestruction for an are complete list of SVFI investment included herein. 4.						









Gain and Loss on Investments (SVF Segment on a SBG Consolidated Basis)

(\$ 2.8bn)

296.6

Q1

FY2020



Return profit

On Apr. 1, 2020, Sprint ceased to be a subsidiary of the Company following the completion of the merger between Sprint and T-Mobile US, Inc. Given that investment activities have taken the greater importance to the Company's overall consolidated financial results, the Company has revised the presentation of the consolidated statement of income from the first quarter.

Specifically, "operating income" will no longer be presented in the consolidated statement of income. Instead, "gain on investments" will be used in order to show investment performance in the consolidated financial results.

The information contained herein is provided solely for illustrative purposes on a SBG consolidated basis and individual investors' results may vary. Further, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1. There is no guarantee that historical trends will continue throughout the life of SVF1. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

USD 1 = JPY 107.74 (as of Jun. 30, 2020 TTM)

Gain and Loss on Investments (SoftBank Vision Fund and other SBIA-managed funds on a SBG Consolidated Basis) = Gain on investments at SoftBank Vision Fund and other SBIA-managed funds on Consolidated Financial Report of SoftBank Group Corp. For details, please refer to "Consolidated Results of Operations" on Consolidated Financial Report of SoftBank Group Corp.

SVF = SoftBank Vision Fund

SVF segment: SoftBank Vision Fund and other SBIA-managed funds segment







Strength of SBG Investment Portfolio

- Proportion of listed companies marks as high as 77% of the total value. - Portfolio companies are engaged in diversified businesses.



* Select investments by SVF1 presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of diversified investments made by SBIA across different sectors and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments. SBIA is a registered adviser and independent affiliate of SoftBank Group and maintains separate procedures and operations from those of SoftBank Group. *1 Value of SBG's interest in listed companies including Alibaba, SBKK, T-Mobile, Others

*2 Business integration between Z Holdings Corporation and LINE Corporation is expected to be completed around March 2021.



Increase of shareholder value







Shareholder Value

(\$ bn)

• Share price: closing price as of Mar. 31, 2020 (Japan) closing price as of Mar. 31, 2020 (U.S.)



Without consideration of asset-backed financing

Increase of shareholder value

• Share price: closing price as of Aug. 7, 2020 (Japan) closing price as of Aug. 10, 2020 (U.S.)





Establishment of investment management subsidiary

Purpose: Managing excess cash and diversification of assets Capital investment: \$555m Shareholding: SBG 67%, Masayoshi Son 33% **Investment criteria:** Primarily highly liquid public listed stocks, etc. Investment method: Direct investments, derivative transactions, etc.







Financial Policy

Manage LTV at less than 25% during "normal" periods (upper threshold of 35% even during "abnormal" periods)

Maintain cash position covering bond redemptions for at least next 2 years

Secure sustainable distribution and dividend income from SVF and other subsidiaries





SoftBank Group

Appendix.

Board of Directors (as of Jun. 25 2020)

Chairman & CEO



Masayoshi Son

Founder, Chairman & CEO

Founded SoftBank in 1981.

Vice Chairman



Ronald D. Fisher

Board Director, Vice Chairman

Director of SoftBank Group Corp. since Jun. 1997



Marcelo Claure

Board Director, Executive Vice President & COO since Jun. 2018

Board of Directors

External Board of Directors, Independent Officer





Executive Vice President



Katsunori Sago



Board Director, Executive Vice President & CSO since Jun. 2018



Board Director, Executive Vice President since Jun. 2018

Senior Vice President



Yoshimitsu Goto

• Board Director, Senior Vice President, CFO, CISO & CSusO of SoftBank Group Corp. since Jun. 2020

Yutaka Matsuo

External Board Director of SoftBank Group Corp. since Jun. 2019 Professor of Graduate School of Engineering of the University of Tokyo

Lip-Bu Tan

External Board Director of SoftBank Group Corp. since Jun. 2020 Founder & Chairman of Walden International, CEO of Cadence Design Systems

Mr. Yoshimitsu Goto, Ms. Yuko Kawamoto, and Mr. Lip-Bu Tan were newly appointed as Board of Directors on Jun. 25, 2020

- Increasing external directors and adding • our first woman director (Ms. Kawamoto)
- Ratio of external directors increased to 31% from 18%









Changes in presentation of P/L and Segments -1

Given that investment activities have taken on greater importance in the Company's **Consolidated Statement of Income from FY20Q1.**

"Gain (loss) on investments" is newly presented

Operating income is no longer used

- 1. Realized gain (loss) on sales of investment securities (financial assets at FVTPL) and investments accounted for using the equity method
- 2. Unrealized gain (loss) on valuation of financial assets
- 3. Dividend income from investments
- 4. Derivative gain (loss) related to financial assets at FVTPL and other investments

overall consolidated financial results, the Company has revised the presentation of the





Changes in presentation of P/L and Segments -2

- to include income (loss) on equity method investments.



Alibaba: Income (loss) on equity method investments, derivative gain (loss) related to prepaid forward contracts T-Mobile: gain on sales of shares, change in fair value of investments (gain (loss) at FVTPL)

- In FY20Q1, "Investment Business of Holding Companies" is established as a new segment. - Segment income was revised to "income before income tax, from "operating income",









Segment and Group Overview (FY20Q1)

	Segment	Investment Business of Holding Companies	SoftBank Vision Fund and Other SBIA-Managed Funds	SoftBank	Arm	Brightstar	Other
ŀ	Key entities	SoftBank	SoftBank Investment Advisers	SoftBank кк z holdings	arm	Brightstar Serving Wireless	SoftBank HAWKS FUKUOKA
	Overview	 Investment activities by SBG and its subsidiaries 	 Investment activities by SoftBank Vision Fund 	 Provision of mobile communications services, sale of mobile devices, and provision of broadband and other fixed-line communications services in Japan Internet advertising and e- commerce business 	 Design of microprocessor intellectual property and related technology Sale of software tools and provision of software services 	 Distribution of mobile devices overseas 	 Smartphone paymer business Alternative investme management busine Investment fund bus in Latin America Fukuoka SoftBank H related businesses
	Net sales (¥ bn)	_	_	1,172	49	173	63
	Segment income (¥ bn)	459	130	259	-13	-1	-9

Note:

Business of Holding Companies, SoftBank Vision Fund and Other SBIA-Managed Funds, SoftBank, Arm, and Brightstar

1. Given that investment activities have taken on greater importance in the Company's overall consolidated financial results, the Company has changed its segment classifications from the first quarter. There are now five reportable segments: Investment 2. Segment income was revised to "income before income tax, from "operating income", to include income (loss) on equity method investments.







Consolidated Earnings Summary (FY19)

(¥ bn)

FY18



(FY19)		
FY19	Change	YoY
6,185.1 \$ 56.8bn	+91.6	+1.5
35.5 \$ 0.3bn	-1,647.2	-97.9
-961.6	-2,372.8	

-\$ 8.8bn







Consolidated Earnings Summary (FY20Q1)

(¥ bn)

FY19Q1

Net sales 1,480.3 Income before 1,695.0 income tax Net income 1,121.7

Net income: net income to attributable to owners of the parent



Change	YoY
-30.2	-2
-862.0	-51
134.0	+12
	-30.2



SVF1 Investment Highlights (SBG Consolidated basis)^{*}

(From SVF1 inception through Jun. 30, 2020)

Cumulative gross gain to SVF1 listed companies Cumulative investment cost to SVF1 listed companies

Cumulative investment cost to SVF1 private companies

Cumulative gross loss to **SVF1** private companies

(as of Jun. 30, 2020)

\$ 3.1bn **\$ 9.6bn**

\$72.7bn

Listed company total only includes companies that have become publicly listed after SVF1 made its initial investment in the companies. Cumulative investment cost and aggregate market uplift include Flipkart and Nvidia, which were exited in August 2018 and January 2019 respectively, and portion of four portfolio companies' shares and all shares of a portfolio company which were sold by June 30, 2020 respectively. Aggregate Market Uplift is before tax and expenses and includes unrealized and realized gains from investments and their related hedges.

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Cumulative investment cost does not reflect current valuations associated with investments and are not indicative of actual performance. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

Select investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of investments made by SBIA and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

*SBG Consolidated basis: includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For a certain investment that was once decided to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transfer are not included in the presentation.

\$ -1.1bn



SVF1 Snanshot (as of lun 30 2020)

	OL (AS OF JUIT. 50, 2020)			
(USD billion)		(a)	(b)	(c) = (b) - (
		Investment cost ^{*2} to SVF1	Gross return ^{*1} to SVF1	Gross gain/(Lo to SVF1
(A)	Listed company total	\$9.6	\$12.7	+\$3.1
(B)	Private & exited company total	\$72.7	\$71.6	-\$1.1
(C)=(A)+(B)	SVF 1 total (SBG consolidated basis) ^{*3}	\$82.3	\$84.3	+\$2.0
		(d)	(e)	
		Paid-in capital	Total value	
	SBG total (Net)	\$24.1	\$23.4	
(Breakdown)	Net asset value *4		\$21.8	
	Distributions *5		\$1.6	
	Derfermense foos ^{*6}			

Performance fees

- which may differ from the assumptions on which the information reported herein is based.
- 2. Investment Cost to SVF1 is cumulative from SVF1 inception to June 30, 2020. It includes investments in Flipkart and Nvidia which were fully exited in August 2018 and January 2019 respectively, and portion of four portfolio companies' shares and all shares of a portfolio company which were sold by June 30, 2020 respectively.
- not included in the presentation.
- realized returns on investments that are unrealized may differ materially from the values indicated herein.
- 5. Distributions include Realized Proceeds and Preferred Equity Coupon distributed or paid to SBG from Vision Fund I Inception to June 30, 2020. They are net of Recallable Utilised Contributions that were simultaneously retained and reinvested and do not include the Return of Recallable Unutilised Contributions. 6. Performance Fees earned by SBG through its subsidiary, SBIA UK reflect total Performance Fees earned by the Manager from Fund Inception to June 30, 2020.
- Information herein is presented for illustrative purposes and relates solely to Vision Fund I. Past performance is not necessarily indicative of future results. Individual investors' results may vary.

1. Gross Return to SVF1 is the sum of the cumulative Gross Realized Proceeds from exited and partially exited investments and Fair Market Value of unrealized investments held by SVF1 as of June 30, 2020. Gross Gain/(Loss) to SVF1 is the difference between the Gross Return to SVF1 and Investment Cost to SVF1. Gross Realized Proceeds are before tax and expenses and include proceeds from the exited and partially exited investments and their related hedges. Fair Market Value reflects unrealized estimated amounts, does not take into account fees or expenses, and should not be construed as indicative of actual or future performance. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and manner of sale, all of

SBG's return and gain or loss on any SVF1 portfolio company are not the full Gross Return and Gross Gain/(Loss) to SVF1 but are net of 3rd party limited partners' interest in SVF1 and SBG's share of any applicable fees and expenses of the SVF1. Such deductions will reduce the value of returns from SVF1 experienced by SBG and SBG's investors. 3. SBG Consolidated basis: includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For a certain investment that was once decided to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transfer are

4. Net Asset Value includes net changes in fair value of financial assets at FVTPL and deemed capital movement are based on valuations that reflect unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual





SVF1 Listed Portfolio Companies (as of Aug. 10, 2020)

(USD m)		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
	Company	Investment cost to SVF1	Gross return ^{*2} to SVF1	Gross gain/(loss) to SVF1	Gross MOIC ^{*3}
	Guardant Health	308	2,332	+\$2,024	7.6 x
	Vir Biotechnology	199	1,203	+\$1,004	6.1x
	Relay Therapeutics	300	1,147	+\$847	3.8 x
	Slack	334	1,006	+\$672	3.0x
	PingAn Good Doctor	400	861	+\$461	2.2x
	10x Genomics	31	336	+\$305	10.8x
	OneConnect	100	90	-\$10	0.9 x
	ZhongAn	550	433	-\$117	0.8 x
	Uber	7,666	7,171	-\$495	0.9x
	Listed company total (Gross) *1	\$9,887	\$14,578	+\$4,691	1.5x

- 1. Listed company total only includes companies that have become publicly listed after SVF1 made its initial investment in the companies.
- 2. Gross Return = Unrealized value + Realized values are gross of transaction fees, taxes and other expenses. SBG's return on any SVF1 portfolio company is not the full return amount for the SVF1 but is instead proportionate to its commitment amount to SVF1 and any return received as a parent to the Manager, and does not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors.
- 3. Gross multiples of invested capital (i.e., the total unrealized + realized gross return divided by the invested amount, "Gross MOIC") are reflected on a gross basis, before the impact of hedges on the public securities, and do not reflect the deduction of management fees, partnership expenses, performance fee, taxes & transaction fees, and other expenses borne by the limited partners. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

SVF1 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable, the use of different assumptions could yield materially different results, and the VFRC may adjust any of these values. As such, SVF1





Publicly quoted exchange rates may have moved either upwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Aug. 10, 2020. Past performance is not necessarily indicative of future results.

Select investments presented herein are solely for illustrative purposes, have been selected for illustrative purposes to show the public securities held by SVF1 as at Aug. 10, 2020 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments. Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized returns on investments that are partially realized or unrealized may differ materially from the values indicated herein.

performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.

Update on SoftBank Vision Fund 2 (as of June 30, 2020)

Acquisition Cost¹

\$2.1B

Number of Investments Made²

7

CURRENT PORTFOLIO

AMERICAS



Digital pharmacy platform

KARIUS Genomic diagnostics company

Encoded THERAPEUT CS Develops biological cures for diseases

NEW INVESTMENT PIPELINE

Provides augmented personalized care and therapies using **digital therapeutics**

Footnotes:

- 1. Acquisition Cost refers to the amount invested in portfolio companies since inception to June 30, 2020.
- 2. Number of Investments Made includes investments by SoftBank Vision Fund 2 since inception to June 30, 2020.

The investments presented herein are solely for illustrative purposes, have been selected in order to demonstrate examples of SoftBank Vision Fund 2 ("SVF2") investments, and do not purport to be a complete list thereof. References to individual investments should not be construed as a recommendation of any specific investment or security. As of the date of this press release. SoftBank Group Corp. has made capital contributions to allow investments by SVF2 in certain portfolio companies. The information included herein is made for informational purposes only and does not constitute an offen of an offen of



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SVF1: Portfolio Composition By Sector (as of June 30, 2020)

		s				SI'S
Real Estate	Consumer	Fintech	Transportation & Logistics	Enterprise	Health Tech	Frontier Tech
6%	19%	7%	42%	4%	6%	16%
COST						
\$9.9B	\$11.5B	\$4.9B	\$33.8B	\$2.2B	\$2.3B	\$10.9B
FAIR VALUE						
\$4.6B	\$13.7B	\$4.9B	\$30.6B	\$2.9B	\$4.5B	\$12.0B

Information herein is presented solely for SoftBank Vision Fund 1 and does not include investments in Flipkart and Nvidia which were exited in August 2019 respectively, other undisclosed exits, and various partial sales of investments. between September 2019 and June 2020. In "ormation is provided solely "or illustrative purposes and there can be no assurance that is turo investments will be made in coefforts similar to those set for hit herein. Sector characterization has been determined by -SBIA on a subjective basis. Sector concentration is calculated as a percentage of total portfolio Fair Value reflects unrealized estimated amounts, does not take into account fees or expenses, and should not be construed as indicative of actual or future performance. There can be no assurance that unrealized investments will be sold for values used in calculating the information portrayed herein. Actual returns on unrealized investments will be dependion, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual realized returns on investments that are unrealized may differ materially from the values indicated herein.





Results of Investment in Sprint

Apr. 1, 2020 (ET)

associate of the Company.

Jun. 26, 2020

Investment Result on Sprint: Total ¥ 1.3t (\$ 12bn)

Continuing Business (recorded at gain/loss on investments)

Gain relating to sale of T-Mobile shares

> ¥ 421.9bn (\$ 3.9bn)

Derivative gain related to T-Mobile's conditional consideration

> ¥ 129.6bn (\$ 1.2bn)



Completion of the merger of Sprint and T-Mobile US, Inc. From this date, the combined new company, T-Mobile, became an equity method

The Company sold approx. two-thirds of its T-Mobile shares. From this date, T-Mobile was excluded from the Company's equity method associates.

Discontinuing business

A gain relating to loss of control of Sprint



Note: \$1 = ¥ 107.74 (as of Jun. 30, 2020 TTM) 33







Results of Investment in Sprint -IRR



Acquisition cost

Current

RR 25%

Borrowings

- USD 1 = JPY 105.59 (as of Aug. 7, 2020 TTM)
- Current = (a) equity value of common stock of T-Mobile US, Inc. ("T-Mobile") sold and + (b) equity value of the shares subject to call options + (c) equity value of shares that are not subject to sale and stock options + (d) fair value of SBG's right to acquire T-Mobile shares (48,751,557 shares) if certain conditions are met.
- (a) Equity value of common stock of T-Mobile sold: total amount of equity value of the shares sold (USD 20.1 billion.)
- (b) Equity value of shares subject to call options: calculated by multiplying the number of shares subject to call options that Deutsche Telekom AG to receive (101,491,623 shares) by closing price of common stock of T-Mobile as of Aug. 10, 2020.
- Deducting the amount of derivative financial liabilities recorded at fair value at the time the call options were contracted (\$1,442 million.) • (c) Equity value of shares that are not subject to sale and stock options: calculated by multiplying the number of shares (4,800,000 shares)
- that are not subject to sale and stock options mentioned above, by closing price of common stock of T-Mobile as of Aug. 10, 2020. • (d) Fair value of SBG's right to acquire T-Mobile (48,751,557 shares) for no additional consideration if certain conditions are met: fair value of SBG's right to acquire T-Mobile shares (48,751,557 shares), if the trailing 45-day volume-weighted average price per share of T-Mobile common stock is equal to or greater than USD 150 at any time during the period from Apr. 1, 2022 to Dec. 31, 2025.
- Acquisition cost: excl. acquisition-related expenses
- Borrowings: amount of borrowings at the time of acquisition in JPY (JPY 1.65t)
- IRR: equity IRR. Expenses (USD 300 million) paid to T-Mobile in relation to execution of sale and related transaction, which was announced in SBG's press release titled "Number of Shares to be Transferred and Purchase Price for the Transfer of Shares of Equity Method Associate (T-Mobile US, Inc.)" as of Jun. 24, 2020, are taken into account.

SBG has agreed to indemnify T-Mobile and its subsidiaries against (i) any monetary losses arising out of or resulting from certain specified matters and (ii) the loss of value to T-Mobile and its subsidiaries arising out of or resulting from cessation of access to spectrum of Sprint or its subsidiaries under certain circumstances, subject to certain limitations and qualifications. Based on currently available information, SBG believes that its indemnification liability will not likely exceed USD 200 million in the aggregate (taking into account the probability of indemnification claims and cost-sharing with T-Mobile applicable to the first USD 200 millions of certain losses). Such indemnification liability is excluded from the IRR calculation.

Equity value



Group

SoftBank

Links

More contents available on

- Earnings Results Briefing for Q1/FY2020 (August 11, 2020)
- Earnings Results Briefing for FY2020Q1 presentation: https://group.softbank/system/files/pdf/ir/presentations/2020/earnings-presentation_q1fy2020_01_en.pdf
- Consolidated Financial Report for the Three-month Period Ended June 30, 2020: https://group.softbank/system/files/pdf/ir/financials/financial_reports/financial-report_q1fy2020_01_en.pdf
- Data Sheet for the Three-month Period Ended June 30, 2020: https://group.softbank/system/files/pdf/ir/presentations/2020/earnings-datasheet_q1fy2020_01.pdf
- Arm Limited Roadshow Slides Q1/2020: https://group.softbank/system/files/pdf/ir/presentations/2020/arm-roadshow-slides_q1fy2020_01_en.pdf

Earnings Results Briefing for FY2020Q1, Investor Briefing (August 12, 2020)

Earnings Results Briefing for FY2020Q1, Investor Briefing presentation: https://group.softbank/system/files/pdf/ir/presentations/2020/investor-presentation_q1fy2020_01_en.pdf

