SoftBank Group

Earnings Results for the 9-month Period ended December 31, 2019

February 12, 2020





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Tice is turning



T-Mobile and Sprint Won in Court Sprint - Mobile-



All necessary federal approvals required for the Transaction to close have been obtained, including the federal regulatory approvals (approval from the Antitrust Division of the U.S. Department of Justice (DOJ) and the Federal Communications Commission (FCC)). The Transaction has also received approvals from 18 of the 19 necessary public utility commissions, with only approval from the California public utility commission still outstanding. The Transaction remains subject to certain closing conditions, including resolution of all court proceedings in the AG Litigation, and satisfactory resolution of outstanding business issues among the parties.











(Source) S&P Capital IQ



Sprint







-970.3

Q1

'19

U

Q2

Q3

Q3

Q4

Q2

Begin turnaround

-225.1 (USD -2.1bn)

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

EBIT (SVF segment) = Operating Income of SoftBank Vision Fund and other SBIA-managed funds segment. For details, please refer to the "Segment Information" on Consolidated Financial Report of SoftBank Group Corp.

SVF segment: SoftBank Vision Fund and other SBIA-managed funds segment 5







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SVF1 Listed Portfolio Companies							
(USI	O m)		As of Dec. 31, 2019	As of Dec. 31, 2019 Gross MOIC*			
	, Company	Investment cost to SVF1	Gross gain/(loss) to SVF1				
	Guardant Health	308	+\$1,863	7.1 x			
	Uber	7,666	-\$1,057	0.9 x			
	Slack	334	+\$489	2.5 x			
	10x Genomics	31	+\$262	9.4 x			
	Vir Biotechnology	199	+\$86	1.4 x			
	PingAn Good Doctor	400	+\$90	1.2 x			
	OneConnect	100	-\$55	0.4 x			
	ZhongAn	550	-\$290	0.5 x			
(A)	Listed company total	\$9,587	+\$1,386				
(B)	Private & exited company total	\$70,871	+\$8,132				
(A)+(B)	SVF1 total (gross)	\$80,458	+\$9,518				

• Please refer to the appendix for details of Investment Cost to SVF1, Gross Gain/(Loss) to SVF1, Gross MOIC and the net performance of SBG's portion.

*Gross multiples of invested capital (i.e., the total combined value divided by the invested amount, "Gross MOIC") are reflected on a gross basis and do not reflect the deduction of management fees, partnership expenses, performance fee and other expenses borne by investors. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of December 31, 2019. Past performance is not necessarily indicative of future results.

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Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will be sold for values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumptions on which the value of the assets and the timing and manner of sale, all of which may differ from the assumptions on which the value of the assets and the time of disposition, any related transaction costs and the timing and market conditions at the time of disposition. are partially realized or unrealized may differ materially from the values indicated herein.

SVF1 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable. figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.



SVF1 Listed Portfolio Companies

(USE	Om)		As of Dec. 31, 2019	As of Feb. 11, 2020	As of Feb. 11, 2
	Company	Investment cost to SVF1	Gross gain/(loss) to SVF1	Gross gain/(loss) to SVF1	Gross MOIC
	Guardant Health	308	+\$1,863	+\$1,875	7.1 x
	Uber	7,666	-\$1,057	+\$1,505	1.2 x
	Slack	334	+\$489	+\$578	2.7 x
	10x Genomics	31	+\$262	+\$304	10.8 x
	Vir Biotechnology	199	+\$86	+\$214	2.1 x
	PingAn Good Doctor	400	+\$90	+\$203	1.5 x
	OneConnect	100	-\$55	-\$37	0.6 x
	ZhongAn	550	-\$290	-\$286	0.5 x
(A)	Listed company total	\$9,587	+\$1,386	+\$4,355	
(B)	Private & exited company total	\$70,871	+\$8,132		-
(A)+(B)	SVF1 total (gross)	\$80,458	+\$9,518		

• Please refer to the appendix for details of Investment Cost to SVF1, Gross Gain/(Loss) to SVF1, Gross MOIC and the net performance of SBG's portion.

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2020 **C** *



SVF1 Listed Portfolio Companies

(1191	O m)		As of Dec. 31, 2019	As of Feb. 11, 2020	As of Feb. 11, 2
	Company	Investment cost to SVF1	Gross gain/(loss) to SVF1	Gross gain/(loss) to SVF1	Gross MOIO
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(A)+(B)	SVF1 total (gross)	\$80,458	+\$9,518	-	
Gross MO	er to the appendix for details of Investment Cost to IC and the net performance of SBG's portion.		e deduction of ithout making	ed USD +	3.0bn

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2020 **C** *





-970.3

Q1

'19

U

Q2

Q3

Q3

Q4

Q2

Begin turnaround

-225.1 (USD -2.1bn)

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

EBIT (SVF segment) = Operating Income of SoftBank Vision Fund and other SBIA-managed funds segment. For details, please refer to the "Segment Information" on Consolidated Financial Report of SoftBank Group Corp.

SVF segment: SoftBank Vision Fund and other SBIA-managed funds segment 9









Return profit

2.6 (USD 24m) V -704.4 Q2 **Q**3

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM) **10**





Consolidated Results



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Net income: net income attributable to owners of the parent

FY19 Q1-Q3	Change	YoY
7,089.8 (USD 64.7bn)	-78.7	-1.1
-13.0 (USD -0.1bn)	-1,872.0	
476.6 (USD 4.4bn)	-1,061.8	-69.0









Sprint segment

SoftBank segment

Others

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM) Others = Arm + Brightstar + "Others" + reconciliations **13**







FY19 Q1-Q3

FY18 Q1-Q3

Sprint segment

SoftBank segment

-13.0 (USD -0.1bn)

SVF segment

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

One-time gain from Arm China: On Jun. 26, 2018, Arm sold 51% of its equity interest in its wholly-owned Chinese subsidiary, Arm China to certain institutional investors. As a result of this transaction, Arm China is no longer considered as a subsidiary of SoftBank Group Corp. Accordingly, SoftBank Group Corp. recorded gain relating to loss of control over subsidiaries. Others = Arm + Brightstar + "Others" + reconciliations SVF segment: SoftBank Vision Fund and other SBIA-managed funds segment



Net Income

1,538.4 (JPY bn)







FY19 Q1-Q3

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM) Net income: net income attributable to owners of the parent 15





SoftBank Vision Fund



16

SoftBank Vision Fund 1 88 companies

arm	brain@ corp	OSIsoft.	policy bazaar	Uber	Alibaba Local Services	Petuum	Clutter	FUNGIBLE	0
Fanatics	ROIVANT		lıght	Grað	firstery	cruise	仄子 =手车直卖网 Guazi.com	Collective Health	+ JVs / aff (15 com
wework	paytm	医健通 HEALTHKONNECT	BRANDLESS [™]	DOORDASH	i Zume	DiDi	fair	Greensill	
I IMPROBABLE	ΟΥΟ	COMPASS	coupang	zymergen		flexport.	getaround	Rappi	
GUARDANT [®]	众安保险 ZhongAn Insurance	山 KATERRA	Opendoor	view	Globality		KLOOK	C creditas	
N nauto		AUTO 1 GROUP	Eoggi		GROFERS		GET YOUR GUIDE	C2FO	
NIR	<mark>i e</mark> slack	(Full Truck Alliance)	会 金融壹账通 DNECONNECT	でで 作业帮 ^{在线学习就用作业報} (Zuoyebang)	10X GENOMICS®	DELHIVELY Small World	Gympass	ENERGY VAULT Enabling a Renewable World	
plenty	III ByteDance	COHESITY	tokopedia	REEF	Kabbage ⁻	OakNorth	CloudMinds	VNLIFE	

The investments presented herein are solely for illustrative purposes, have been selected in order to demonstrate examples of SVF1 investments, and do not purport to be a complete list thereof. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments. There are no assurances that any pending acquisition will be consummated at all or on the current terms of the agreement. *Disclosed aggregate number of "88 companies" includes the existing SVF1 investments (disclosed / undisclosed) and JVs / affiliates among portfolio companies and SVF1.



USD 17.2bn

Realized gain USD 4.7bn

Valuation gain **USD 12.5bn**

Mark up (38 companies)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

Select investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of investments made by SBIA and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.





USD 17.2bn

Realized gain USD 4.7bn

Valuation gain **USD 12.5bn**

USD -7.7bn

Mark up (38 companies)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in guality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

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Realized loss USD -0.2bn

Valuation loss USD -7.5bn

Mark down (31 companies)





USD 17.2bn

Realized gain USD 4.7bn

Valuation gain **USD 12.5bn**

Mark up (38 companies)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in guality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

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USD 9.5bn

Investment market uplift realized gains

USD -7.7bn

Realized loss USD -0.2bn

Valuation loss **USD -7.5bn**

Mark down (31 companies)









Investment market uplift

realized gains

Cumulative investment cost (Since SVF1 inception)*

Cumulative investment cost and aggregate market uplift include Flipkart and Nvidia, which were exited in August 2019 respectively, and Guardant Health which was partially sold in September 2019. Aggregate Market Uplift is before tax and expenses and includes unrealized and realized gains from investments and their related hedges. Cumulative Investment Cost includes amounts funded by promissory notes which are due for settlement after December 31, 2019. Information herein is presented on an aggregate basis across the SVF1 and Delta Fund. Delta Fund did not hold any investment as of December 31, 2019.

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Cumulative investment cost does not reflect current valuations associated with investments and are not indicative of actual performance. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit. and should not be construed as indicative of actual or future performance. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

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*Since May 20, 2017.

USD 9.5bn

USD 80.5bn



SVF1 Listed Portfolio Companies

(1191	O m)		As of Dec. 31, 2019	As of Feb. 11, 2020	As of Feb. 11, 2
	Company	Investment cost to SVF1	Gross gain/(loss) to SVF1	Gross gain/(loss) to SVF1	Gross MOIO
	Guardant Health	308	+\$1,863	+\$1,875	7.1 x
	Uber	7,666	-\$1,057	+\$1,505	1.2 x
	Slack	334	+\$489	+\$578	2.7 x
	10x Genomics	31	+\$262	+\$304	10.8 x
	Vir Biotechnology	199	+\$86	+\$214	2.1 x
	PingAn Good Doctor	400	+\$90	+\$203	1.5 x
	OneConnect	100	-\$55	-\$37	0.6 x
	ZhongAn	550	-\$290	-\$286	0.5 x
(A)	Listed company total	\$9,587	+\$1,386	+\$4,355	
(B)	Private & exited company total	\$70,871	+\$8,132		
(A)+(B)	SVF1 total (gross)	\$80,458	+\$9,518	-	
Gross MO	er to the appendix for details of Investment Cost to IC and the net performance of SBG's portion.		e deduction of ithout making	ed USD +	3.0bn

management fees, partnership expenses, performance fee and other expenses borne by investors. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

Publicly quoted exchange rates may have moved either upwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of February 11, 2020. Past performance is not necessarily indicative of future results.

Select investments presented herein are solely for illustrative purposes, have been selected for illustrative purposes to show the public securities held by SVF1 as at 11 February 2020 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will be sold for values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the timing and manner of sale, all of which may differ from the assumptions on which the value of the assets and the timing and manner of sale, all of which may differ from the assumptions on which the value of the assets and the time of disposition, any related transaction costs and the timing and market conditions at the time of disposition. are partially realized or unrealized may differ materially from the values indicated herein.

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2020 **C** *





Case studies presented herein are for illustrative purposes only, have been selected in order to provide examples of the types of investments made by SBIA and do not purport to be a complete list thereof. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Further, references to the investments included in the illustrative case studies should not be construed as a recommendation of any particular investment or security. Certain information was provided by third parties and certain statements reflect SBIA's beliefs as of the date hereof based on prior experience and certain assumptions that SBIA believes are reasonable, but may prove incorrect. Past performance is not necessarily indicative of future results. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

SBG and SVF1 investment







Past ~100 Days



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A Large, Fast-Growing Market



Countries with

WeWork offices *3

1 Co-working and Space-as-a-Service TAM + Cost Savings (vs. standard lease); Based on WeWork bottoms-up, market-level analysis, as of Jun. 1, 2019 2 Source: JLL, CBRE, 2019 3 As of December 31, 2019

Cities with

WeWork offices *3

4 Not projection; this is a goal / target and is forward-looking, subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are based upon assumptions with respect to future decisions, which are subject to change. Actual results will vary and those variations may be material. Nothing in this presentation should be regarded as a representation by any person that these goals / targets will be achieved and the Company undertakes no duty to update its goals.

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5-Year Strategic and Financial Plan

2020 First USD 1bn^{*1} revenue quarter

.....

'21 Adj. EBITDA^{*2} positive

'22 Free Cash Flow^{*3} positive

23 1 million^{*4} memberships

Approx. USD 1bn+ of FCF^{*3}

Not projections; these are goals / targets and are forward-looking, subject to significant business, economic, regulatory and those variations may be material. Nothing in this presentation should be regarded as a representation should be regarded as a by any person that these goals / targets will be achieved and the Company undertakes no duty to update its goals.

Represents the first time within the Company the year will hit USD 1bn in guarterly WeWork Membership & Services Revenue *2 Adjusted EBITDA is defined as net loss before income tax (benefit) provision, all interest and other (income) expense, expense divestitures, and capital raising activities, legal, tax, and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and to the extent applicable any impact of discontinued operations, restructuring charges, and other gains and losses on operating assets. The most directly comparable GAAP measure to adjusted EBITDA is net loss. *3 Free cash flow represents unlevered free cash flow and is defined as Adjusted EBITDA excluding non-cash GAAP straight-line lease cost and amortization of lease incentives" as net loss before income tax (benefit) provision, interest and other (income) expense, depreciation and amortization expense, stock-based compensation expense, expense related to stock-based payments for services rendered by consultants, income or expense related to costs associated with mergers, acquisitions, divestitures and capital raising activities, legal, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, expense related to costs associated with mergers, acquisitions, divestitures and capital raising activities, legal, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, expense related to costs associated with mergers, acquisitions, divestitures and capital raising activities, legal, tax and regulatory reserves or settlements, significant non-ordinary course asset impairment charges and, to the extent applicable, expense related to costs associated with mergers, acquisitions, divestitures and capital raising activities, legal, tax and regulatory for the extent applicable, expense related to costs associated with mergers, acquisitions, divestitures and capital raising activities, legal, tax and regulatory for the extent applicable, extent applicabl any impact of discontinued operations, restructuring charges, and other gains and losses on operating assets. This figure also excludes the impact of non-cash flows, less cash flows, less cash collected from landlords for tenant improvement. allowances, as reported in the "supplemental cash flow disclosures" schedule in the cash flow statement *4 Membership: WeWork Memberships, excludes On Demand memberships and IndiaCo memberships

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wework









Fully Funded Business Plan (1)

(USD bn)



Assumes full borrowing and availability of facilities. Figures exclude China *1 In connection with WeWork's entry in a new senior secured credit facility, WeWork will be required to post \$0 cash collateral, freeing up approximately \$800M in restricted cash that is expected to be fully released in the coming months. *2 Refers to \$1.1 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$1.1 billion in senior secured debt (in the form of senior secured de *3 Refers to \$2.2 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$2.2 billion in senior unsecured notes.

The information herein is provided for illustrative purposes only and is based on company data. There can be no assurances that historical trends will continue throughout the life of SVF1. Past performance is not necessarily indicative of future results. Nothing herein should be construed as a recommendation of any investment or security. The metrics regarding select aspects of the company's operations were selected by SBG on the subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of the company's performance or overall operations. Unless otherwise stated, the metrics described herein are projections. There can be no assurances that projected results will be attained, and actual operations. results may be significantly different from the projections herein





5.3

+2.2

Total available liquidity





Fully Funded Business Plan (2)

(USD bn)



Assumes full borrowing and availability of facilities. Figures exclude China *1 In connection with WeWork's entry in a new senior secured credit facility, WeWork will be required to post \$0 cash collateral, freeing up approximately \$800M in restricted cash that is expected to be fully released in the coming months. *2 Refers to \$1.1 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$1.1 billion in senior secured debt (in the form of senior secured de

*3 Refers to \$2.2 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$2.2 billion in senior unsecured notes. *4 Plan assumes we open all our signed buildings. Does not include future growth initiatives such as signing new leases, with the exception of continued desk growth in Japan (~25K desks per year) The information herein is provided for illustrative purposes only and is based on company data. There can be no assurances that historical trends will continue throughout the life of SVF1. Past performance is not necessarily indicative of future results. Nothing herein should be construed as a recommendation of any investment or security. The metrics regarding select aspects of the company's operations were selected by SBG on a subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of the company's performance or overall operations. Unless otherwise stated, the metrics described herein are projections. There can be no assurances that projected results will be attained, and actual results may be significantly different from the projections herein.





5.3

+2.2

Total available liquidity

Cash flows to break-even (2022) *4

-2.5





Fully Funded Business Plan (3)

(USD bn)



Assumes full borrowing and availability of facilities. Figures exclude China *1 In connection with WeWork's entry in a new senior secured credit facility, WeWork will be required to post \$0 cash collateral, freeing up approximately \$800M in restricted cash that is expected to be fully released in the coming months. *2 Refers to \$1.1 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$1.1 billion in senior secured debt (in the form of senior secured de

*3 Refers to \$2.2 billion commitment from SoftBank for the provision of debt financing to WeWork in the form of \$2.2 billion in senior unsecured notes. *4 Plan assumes we open all our signed buildings. Does not include future growth initiatives such as signing new leases, with the exception of continued desk growth in Japan (~25K desks per year) The information herein is provided for illustrative purposes only and is based on company data. There can be no assurances that historical trends will continue throughout the life of SVF1. Past performance is not necessarily indicative of future results. Nothing herein should be construed as a recommendation of any investment or security. The metrics regarding select aspects of the company's operations were selected by SBG on a subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of the company's business, are incomplete, and are not necessarily indicative of the company's business, are incomplete, and actual results may be significantly different from the projections herein.





5.3 +2.2 -2.5 2.8 **Available** Cash flows to Unsecured **Total available** liquidity Notes^{*3} break-even liquidity post (2022) *4 break-even





Experienced Leadership



(Source) "How one man turned \$20K into mall industry success", CNBM, April 19, 2016, "Brookfield Strikes Deal to Buy Rest of Mall Owner GGP", Wall Street Journal, March 27, 2018



Sandeep Mathrani Newly appointed Chief Executive Officer

• Deep real estate subject matter expertise Recognized turnaround executive

 Led turnaround of General Growth Properties (GGP) out of bankruptcy; from USD 27bn in debt to an Enterprise Value of USD 42bn















Domestic business

Domestic business = SoftBank segment 31





(JPY bn)

3,454.5



3,618.0 (USD 33.0bn)



FY18 Q1-Q3

FY19 Q1-Q3



USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

Actuals for FY2018 have been restated retrospectively to have consolidated Z Holdings Corporation (hereafter "ZHD", previous Yahoo Japan Corporation) from April 1, 2018. For convenience, "Yahoo" is used as segment name when refer to ZHD related business. 32





Operating Income

(JPY bn)

729.5

FY18 Q1-Q3

795.1 (USD 7.3bn)

FY19 Q1-Q3



USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

Actuals for FY2018 have been restated retrospectively to have consolidated Z Holdings Corporation (hereafter "ZHD", previous Yahoo Japan Corporation) from April 1, 2018. For convenience, "Yahoo" is used as segment name when refer to ZHD related business. 33







SoftBank KK (SBKK consolidated)

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM)

Actuals for FY2018 have been restated retrospectively to have consolidated Z Holdings Corporation (hereafter "ZHD", previous Yahoo Japan Corporation) from April 1, 2018. For convenience, "Yahoo" is used as segment name when refer to ZHD related business. 34




Smartphone Cumulative Subscribers

'18

Q3



'17

Q3

'16 **Q3**

SoftBank KK

LINE MOBILE Y/mobile Up 9% Net adds for all brands

SoftBank

(FY)

'19

Q3

Including enterprise subscribers 35









(USD 0.4bn)

Improved after SoftBank consolidated ZHD

USD 1 = JPY 109.56 (as of Dec. 30, 2019 TTM) 36





Cumulative Registered Users





Exceeded 24m (Feb. 2, 2020)



(Source) Data by PayPay Corporation, collected from Oct. 5, 2018 to Feb. 2, 2020, including registrations from PayPay app and via Yahoo! JAPAN app 37

Feb. 2020







Number of Payments per Month





100m+



2.5X in three months since Sep. 2019



Dec.



























Free Cash Flow (Apr.-Sep. cumulative)











USGAAP

Non-GAAP

'19 Apr.-Sep. (Source) Created by SoftBank Group Corp. based on publicly available historical information published by Alibaba Group Holding Limited USD 1.00 = RMB 7.007 42

D		





Market Cap.

Listed in NYSE (Sep. 19, 2014) 231.4bn

'16 2014 '15





USD 582.7bn*

(CY) '20

*Closing price as of Feb.11, 2020 (Source) S&P Capital IQ 43





Progress on the Merger of Sprint and T-Mobile





T-Mobile and Sprint Won in Court Sprint - Mobile-



All necessary federal approvals required for the Transaction to close have been obtained, including the federal regulatory approvals (approval from the Antitrust Division of the U.S. Department of Justice (DOJ) and the Federal Communications Commission (FCC)). The Transaction has also received approvals from 18 of the 19 necessary public utility commissions, with only approval from the California public utility commission still outstanding. The Transaction remains subject to certain closing conditions, including resolution of all court proceedings in the AG Litigation, and satisfactory resolution of outstanding business issues among the parties.







Benefits of the New T-Mobile

2

3

4

America's first transformational nationwide 5G network and services

Job creation nationwide



Expanding access and bridging the digital divide with #5GForAll

Better service and lower prices for ALL Americans

Alternative to in-home broadband





Shareholder Value



47

(USD bn)



Equity value of holdings

• Net debt = SBG net interest-bearing debt = SBG gross debt - SBG cash positions, etc

· For details, see "Definition and Calculation Method of SBG's Sum-of-the-parts Valuation"

USD 1 = JPY 107.93 Share price: closing price as of Sep. 30 (Japan) closing price as of Sep. 30 (U.S.) 48



(USD bn)



Equity value of holdings

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Equity value of holdings

238

USD 1 = JPY 107.93

Share price: closing price as of Sep. 30 (Japan) closing price as of Sep. 30 (U.S.) 49



(USD bn)



Equity value of holdings

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Shareholder value

Net debt

51

USD 1 = JPY 107.93 Share price: closing price as of Sep. 30 (Japan) closing price as of Sep. 30 (U.S.)



(USD bn)



Equity value of holdings

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Shareholder value 187

Shareholder value

Share price: closing price as of Sep. 30 (Japan) closing price as of Sep. 30 (U.S.)



(USD bn)



Equity value of holdings

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(USD bn)



Equity value of holdings

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283

Equity value of holdings



(USD bn)



Equity value of holdings

 Net debt = SBG net interest-bearing debt = SBG gross debt - SBG cash positions, etc · For details, see "Definition and Calculation Method of SBG's Sum-of-the-parts Valuation"



Net debt

55

_ _ _ _ _ _ _ _ _ _ _ _ _ _ _



(USD bn)



Equity value of holdings

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55 Shareholder value 228

Net debt

Shareholder value



(USD bn)



Equity value of holdings

Net debt = SBG net interest-bearing debt = SBG gross debt - SBG cash positions, etc For details, see "Definition and Calculation Method of SBG's Sum-of-the-parts Valuation

Shareholder value

Net debt

55

228

USD 41bn increased since Sep. 30, 2019

Shareholder value











Equity value of holdings: excluding the sum of the amount equivalent to the outstanding margin loan backed by Alibaba shares and the amount to be settled at the maturity of collar financing on Alibaba shares calculated based on the share price Net Debt: excluding the sum of the amount equivalent to the outstanding margin loan backed by Alibaba shares and the financial liabilities relating to variable prepaid forward contract for collar financing on Alibaba shares

Share price: closing price as of Feb. 12 (Japan) closing price as of Feb. 12 (Japan) 57





Firmly Maintain Financial Policy

Manage LTV at less than 25% during "normal" periods (upper threshold of 35% even during "abnormal" periods)

Maintain cash position covering bond redemptions for at least next 2 years

Secure sustainable distribution and dividend income from SVF and other subsidiaries





Our policy on portfolio companies' support

Portfolio company finances to be self-financing

No rescue package



59







Shareholder Value





EBIT (SVF Segment)



Q3

Q4

Q1 '19

Q3

Q2



SVF1 Listed Portfolio Companies							
			As of Dec. 31, 2019	As of Feb. 11, 2020	As of Feb. 11, 2		
(USD	Company	Investment cost to SVF1	Gross gain/(loss) to SVF1	Gross gain/(loss) to SVF1	Gross MOIC		
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(A)	Listed company total	\$9,587	+\$1,386	+\$4,355			
(B)	Private & exited company total	\$70,871	+\$8,132				
(A)+(B)	SVF1 total (Gross)	\$80,458	+\$9,518				

• Please refer to the appendix for details of Investment Cost to SVF1, Gross Gain/(Loss) to SVF1, Gross MOIC and the net performance of SBG's portion.

management fees, partnership expenses, performance fee and other expenses borne by investors. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

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Increased USD +3.0bn

9)		9)	
4	U		U

C *



EBIT (SBG Consolidated)







As of Sep. 30, 2019 As of Feb. 12, 2020







As of Sep. 30, 2019 As of Feb. 12, 2020





EBIT (SBG Consolidated)







(USD 24m)

USD 1 = JPY 109.56 (as of Dec.30, 2019 TTM) SBG Consolidated EBIT for FY19Q3

Shareholder Value

EXEMPTION USD +41bn

*Equity value of holdings - net debt Changes from Sep. 30, 2019 to Feb. 12, 2020











Uber, etc. (Equity shares held by SVF)

Change in fair value Is recorded

Alibaba, etc. (Equity shares held by SBG)*

Change in equity value of holdings is not recorded in EBIT

*Excl. equity shares held by SVF







Key KPI of SoftBank Group Corp. **Shareholder** Value

(Equity value of holdings - net debt)






'95 '03 '05 '97 '99 '01

JPY 12t (USD 108bn) Market cap.

'07 '09 '11 '13 '15 '17 '19 ^(FY)

USD 1 = JPY 109.88 SBG Market cap.: closing price as of Feb. 12







'95 '99 '03 '05 '07 '09 '97 '01

'13 '11 '15 '17 '19 (FY) USD 1 = JPY 109.88

SBG Market cap.: closing price as of Feb. 12 Shareholder value: closing price as of Feb. 12 (Japan) 72closing price as of Feb. 11 (U.S.)







'95 '03 '05 '07 '09 '97 '99 '01

'11 '13 '15 '17 '19 (FY) USD 1 = JPY 109.88

SBG Market cap.: closing price as of Feb. 12 Shareholder value: closing price as of Feb. 12 (Japan) 73closing price as of Feb. 11 (U.S.)









Tice is turning



Return profit

Shareholder Value USD +41bn*1

*1 Compared from Sep. 30, 2019 *2 All necessary federal approvals required for the Transaction to close have been obtained, including the federal regulatory approvals (approval from the Antitrust Division of the U.S. Department of Justice (DOJ) and the Federal Communications Commission (FCC)). The Transaction has also received approvals from 18 of the 19 necessary public utility commissions, with only approval from the California public utility commission still outstanding. The Transaction remains subject to certain closing conditions, including resolution of all court proceedings in the AG Litigation, and satisfactory resolution of outstanding business issues among the parties.

Sprint F-Mobile-Moving to finalize merger*²





Shareholder Value



SoftBank Group



SVF1 Listed Portfolio Companies (as of Dec. 31, 2019)

(l	JSD m)	Company	(a) Investment cost to SVF1	(b) Gross return ^{*5} to SVF1	(c) = (b) - (a) Gross gain/(loss) to SVF1	(d) = (b) / (a) Gross MOIC ^{*7}
		Guardant Health *1	308	2,171	+1,863	7.1 x
		Slack	334	823	+489	2.5 x
		10x Genomics	31	293	+262	9.4 x
		PingAn Good Doctor	400 *2	490 *6	+90	1.2 x
		Vir Biotechnology	199	284	+86	1.4 x
		OneConnect *4	100	45	-55	0.4 x
		ZhongAn	550 *3	259 *6	-290	0.5 x
		Uber	7,666	6,609	-1,057	0.9 x
	(A)	Listed company total *8	\$9,587	\$10,974	+\$1,386	
_	(B)	Private & exited company total *9	\$70,871	\$79,003	+\$8,132	
	(A)+(B)	SVF1 total (Gross)*10	\$80,458	\$89,977	+\$9,518	

Guardant Health Investment Cost includes cost of shares sold. Gross Return for Guardant Health includes the realized value of 4,900,000 shares sold on the 11th of September 2019 at a price of \$77/share PingAn exchange rate at date of trade of execution for PingAn Investment (29 Dec 2017) — USD:HKD 7.8175 ZhongAn exchange rate at date of trade execution for Zhong An investment (22 Sep 2017) — USD:HKD 7.808

OneConnect listed on NYSE as American Depository Shares. SVF1 owns 13,333,334 ordinary shares which equate to 4,444,444.33 American Depository Shares

5. Return = Unrealized value + Realized value, SBG's return on any SVF1 portfolio company is not the full return amount for the SVF1 but is instead proportionate to its commitment amount to SVF1 and any return received as a parent to the Manager, and does not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. 6. ZhongAn and PingAn exchange rate at 31 December 2019 — USD:HKD 7.7912

7. Gross multiples of invested capital (i.e., the total combined value divided by the invested amount, "Gross MOIC") are reflected on a gross basis and do not reflect the deduction of management fees, partnership expenses, performance fee and other expenses borne by investors. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

8. Listed Company lotal only includes companies that have become publicly listed after SVF1 made its initial investment in the companies.

9. Private & Exited Company Total: calculations of investment cost, return, and gain/loss include Flipkart and Nvidia, which were exited in August 2018 and January 2019, respectively, and also include the related hedge impacts. 10. Please refer to "SVF1 Snapshot (as of December 31, 2019)" in appendix for the net performance of SBG's portion.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of December 31, 2019. Past performance is not necessarily indicative of future results.

Select investments presented herein are solely for illustrative purposes, have been selected for illustrative purposes to show the public securities held by SVF1 as at 31 December 2019 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments described herein. There can be no assurance that unrealized and partially realized investments described herein. investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the value of the assets and market conditions at the time of disposition. are partially realized or unrealized may differ materially from the values indicated herein.

SVF1 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable, the use of different assumptions could yield materially different results, and the VFRC may adjust any of these values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.



SVF1 Listed Portfolio Companies (as of Feb. 11, 2020)

(L	ISD m) Company	(a) Investment cost to SVF1	(b) Gross return ^{*8} to SVF1	(c) = (b) - (a) Gross gain/(loss) to SVF1	(d) = (b) / (a) Gross MOIC ^{*9}
	Guardant Health *1	308	2,183	+\$1,875	7.1 x
	Uber	7,666	9,171	+\$1,505	1.2 x
	Slack *2	334	912	+\$578	2.7 x
	10x Genomics	31	335	+\$304	10.8 x
	Vir Biotechnology	199	413	+\$214	2.1 x
	PingAn Good Doctor	400 *3	603 *4	+\$203	1.5 x
	OneConnect *7	100	63	-\$37	0.6 x
	ZhongAn	550 *5	264 *6	-\$286	0.5 x
	Listed company total (Gross) *1	^o \$9,587	\$13,943	+\$4,355	

 Guardant Health Investment Cost includes cost of shares sold. Gross Return for Guardant Health includes the realized value of 4,900,000 shares sold on the 11th of September 2019 at a price of \$77/share.
Slack Investment Cost includes cost of shares sold. Realised Value includes sale of 11,000,000 shares on the 13th of January 2020 at a price of \$22.40/share.
PingAn Investment Cost exchange rate at date of trade of execution for PingAn Investment (29 Dec 2017) — USD:HKD 7.8175. PingAn Investment Cost includes cost of shares sold.
PingAn Realised Value includes sale of 20,000,000 shares on the 13th of January 2020 at a price of HKD 7.8175. PingAn Investment Cost includes cost of shares sold.
PingAn Realised Value includes sale of 20,000,000 shares on the 13th of January 2020 at a price of HKD 7.7658. PingAn Unrealised value exchange rate at 11 February 2020 — USD:HKD 7.7658. 5. ZhongAn Investment Cost exchange rate at date of trade execution for Zhong An investment (22 Sep 2017) — USD:HKD 7.808

ZhongAn exchange rate at 11 February 2020 — USD:HKD 7.7656

OneConnect listed on NYSE as American Depository Shares. SVF1 owns 13,333,334 ordinary shares which equate to 4,444,444.33 American Depository Shares

ealized value + Realized value, SBG's return on any SVF1 portfolio company is not the full return amount for the SVF1 but is instead proportionate to its commitment amount to SVF1 and any return received as a parent to the Manager, and does not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors 9. Gross multiples of invested capital (i.e., the total combined value divided by the invested amount, "Gross MOIC") are reflected on a gross basis and do not reflect the deduction of management fees, partnership expenses borne by investors. Net performance fee and other expenses borne by invested amount, "Gross MOIC") are reflected on a gross basis and do not reflect the deduction of management fees, partnership expenses borne by investors. Net performance fee and other expenses borne by investors. arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

10. Listed Company Total only includes companies that have become publicly listed after SVF1 made its initial investment in the companies.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of February 11, 2020. Past performance is not necessarily indicative of future results.

Select investments presented herein are solely for illustrative purposes, have been selected for illustrative purposes to show the public securities held by SVF1 as at 11 February 2020 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments described herein. investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized returns on investments that are partially realized or unrealized may differ materially from the values indicated herein.

SVF1 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable. values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.



SVF1 Snapshot (as of December 31, 2019)

(USD billion)

(A)

(B)

(A)+(B)

Listed company total Private & exited company to SVF1 total (Gross)

SBG total (Net)

(Breakdown)

Net asset value *4 **Distributions***5 **Performance fees**^{*6}

- and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. deductions will reduce the value of returns from SVF1 experienced by SBG and SBG's investors.
- was sold in September 2019.
- 3. Listed Company Total only includes companies that have become publicly listed after SVF1 made its initial investment in the companies.
- Accordingly, the actual realized returns on investments that are unrealized may differ materially from the values indicated herein.
- the Return of Recallable Unutilised Contributions.
- Performance Fee. Realized Performance Fees were partially paid as of December 31, 2019. Accrued Performance Fee is unrealized and not yet paid. Information herein is presented for illustrative purposes and relates solely to Vision Fund I. Past performance is not necessarily indicative of future results. Individual investors' results may vary.

	(a) Investment cost ^{*2} to SVF1	(b) Gross return ^{*1} to SVF1	(c) = (b) - Gross gain/(to SVF1
3	\$9.6	\$11.0	+\$1.4
otal	\$70.9	\$79.0	+\$8.1
	\$80.5	\$90.0	+\$9.5
	(d)	(e)	
	Paid-in capital	Total value	
	\$22.9	\$25.6	
		\$23.5	
		\$1.7	
		\$0.4	

1. Gross Return to SVF1 is the sum of the cumulative Gross Realized Proceeds from exited and partially exited investments and Fair Market Value of unrealized investments held by SVF1 as of December 31, 2019. Gross Gain/(Loss) to SVF1 is the difference between the Gross Return to SVF1 and Investment Cost to SVF1. Gross Realized Proceeds are before tax and expenses and include proceeds from the exited and partially exited investments and their related hedges. Fair Market Value reflects unrealized estimated amounts, does not take into account fees or expenses, and should not be construed as indicative of actual or future performance. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values. used in calculating the information portrayed herein. Actual returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs

SBG's return and gain or loss on any SVF1 portfolio company are not the full Gross Return and Gross Gain/(Loss) to SVF1 but are net of 3rd party limited partners' interest in SVF1 and SBG's share of any applicable fees and expenses of the SVF1. Such

2. Investment Cost to SVF1 is cumulative from SVF1 Inception to December 31, 2019. It includes investments in Flipkart and Nvidia which were fully exited in August 2018 and January 2019, respectively, and the portion of the investment in Guardant Health which

4. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) and investment gains/losses recorded as deemed capital movement. Net change in fair value of financial assets at FVTPL and deemed capital movement are based on valuations that reflect unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based.

5. Distributions include Realized Proceeds and Preferred Equity Coupon distributed or paid to SBG from Vision Fund I Inception to December 31, 2019. They include Return of Recallable Utilised Contributions that were retained and reinvested but do not include

6. Performance Fees earned by SBG through its subsidiary, SBIA UK reflect total Performance Fees earned by the Manager from Fund Inception to December 31, 2019, including Realized Performance Fees earned from Flipkart and Nvidia exits and Accrued

- (a) loss

Definition and Calculation Method of SBG's Sum-of-the-parts Valuation

i. Net debt

- Net debt = net interest-bearing debt (SBG) = Net debt (SBG)
- Net debt (SBG) = gross debt (SBG) cash position, etc (SBG)
- gross debt (SBG) = gross interest-bearing debt (SBG) = Gross debt (Consolidated) Gross debt of subsidiaries (Non-recourse)
- gross debt (SBG): adjusting (a), (b), and (c) as follows
 - (a) JPY Hybrid Bonds issued in September 2016: 50% of outstanding amount, which is recorded as debt in consolidated B/S, is treated as equity
 - (b) USD Hybrid Notes issued in July 2017: 50% of outstanding amount, which is recorded as equity in consolidated B/S, is treated as debt
 - (c) JPY Hybrid Loan executed in November 2017: 50% of outstanding amount, which is recorded as debt in consolidated B/S, is treated as equity
- cash position, etc (SBG): considering the impacts as follows
- Gross debt (Consolidated) = Gross interest-bearing debt (Consolidated): excluding cash position of banking business (The Japan Net Bank)

ii. Equity value of holdings

- Alibaba: calculated by multiplying the number of Alibaba shares held by SBG at Sep 30, 2019 by the share price of Alibaba
- **SBKK**: calculated by multiplying the number of SBKK shares held by SBG by the share price of SBKK
- Sprint: calculated by multiplying the number of Sprint shares held by SBG by the share price of Sprint
- Arm: calculated based on the acquisition cost, excluding the number of Arm shares held by SVF
- SVF: Value equivalent to SBG's portion of SVF's holding value + Performance Fee accrued, etc. • Others: calculated mainly based on fair value of unlisted shares, etc held by SBG

iii. Shareholder value

- Shareholder value = Equity value of holdings Net debt
- Shareholder value per share = Shareholder value / Shares issued

iv. Loan to value (LTV)

• LTV = Net debt / Équity value of holdings

Net debt: excluding the sum of the amount equivalent to the outstanding margin loan backed by Alibaba shares and the financial liabilities relating to variable prepaid forward contract for collar financing on Alibaba shares Equity value of holdings: excluding the sum of the amount equivalent to the outstanding margin loan backed by Alibaba shares and the amount to be settled at the maturity of collar

financing on Alibaba shares calculated based on the share price

v. Other assumptions

- Share prices: (Japan) closing price as of Feb 12, 2020, (US) closing price as of Feb 11, 2020
- **FX rate**: USD 1 = JPY 109.88
- Shares issued: excluding treasury shares

*SBG = SoftBank Group Corp., SBKK = SoftBank Corp., SVF = SoftBank Vision Fund *Based on data as of December 31, 2019 unless otherwise stated *Before considering tax unless otherwise stated

Estimated cash proceeds and capital call payment related to the assets transfer of SVF from SBG that had been already completed by the end of December 2019 • Gross debt of subsidiaries (Non-recourse) = Gross interest-bearing debt of subsidiaries (Non-recourse): Total amount of gross interest-bearing debt of SBKK, Sprint, SVF, Arm, etc.

