Arm Holdings plc
SoftBank Investor Briefing

Jason Child

Chief Financial Officer

August 2026

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Nomenclature difference between Arm and SoftBank Group

SoftBank Group

Fiscal year ending March 31, 2027

FY2026

arm

Fiscal year ending March 31, 2027

FYE27

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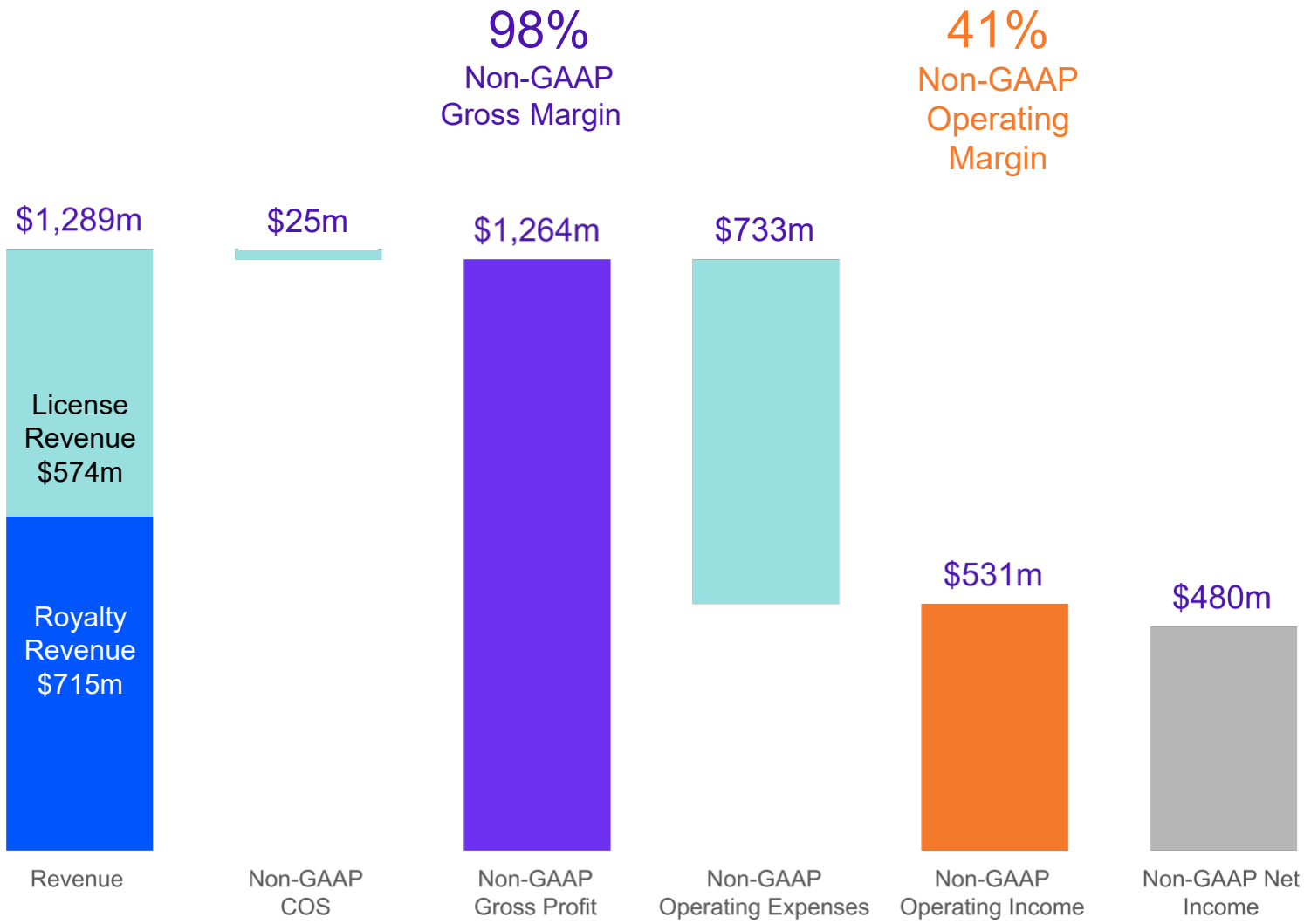
Q1 FYE27: From Revenues to Profits



Notes:
1. Depreciation and amortization for Q1 FYE27 was $75m
2. See Arm's website for reconciliation of Non-GAAP metrics to the most directly comparable GAAP metrics.

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Near-Term Guidance

	Q2 FYE27
Revenue ($m)	$1,380m +/- $50m
Non-GAAP Operating Expense ($m)[1]	~$780m
Non-GAAP fully diluted earnings per share ($)[1]	$0.47 +/- $0.04

(1) For more information and definitions of the non-GAAP measures see the “Key Financial and Operating Metrics” section of our most recent Shareholder Letter, available at https://investors.arm.com/. A reconciliation of each of the projected non-GAAP operating expense and non-GAAP fully diluted earnings per share, which are forward-looking non-GAAP financial measures, to the most directly comparable GAAP financial measure, is not provided because Arm is unable to provide such reconciliation without unreasonable effort. The inability to provide each reconciliation is due to the unpredictability of the amounts and timing of events affecting the items we exclude from the non-GAAP measure.

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“Initial product has been delivered to multiple customers”

“Our confidence in achieving upside to our $1 billion opportunity has increased.”

Arm AGI CPU: Demand for FYE27 & FYE28 is exceeding supply

- We have secured supply to support initial revenue forecast of $1bn for FYE27 & FYE28.
- We are making progress on expanding capacity, and optimizing customer mix and commercial terms.

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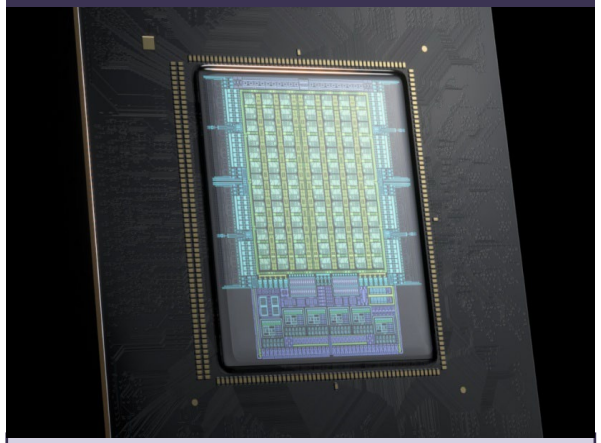
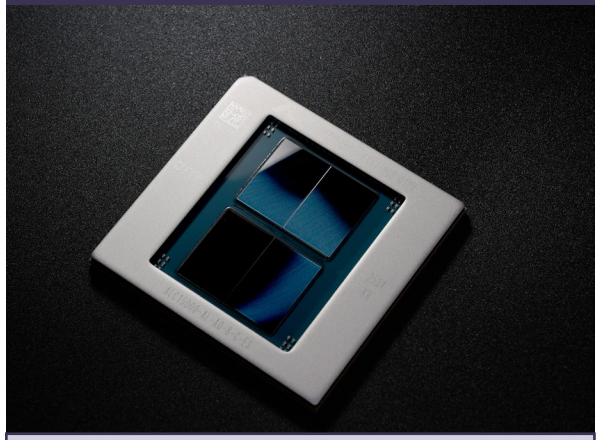
Arm is the CPU of choice for AI in the data center

NVIDIA Vera



NVIDIA Vera in full production
$20bn orders

AWS Graviton5

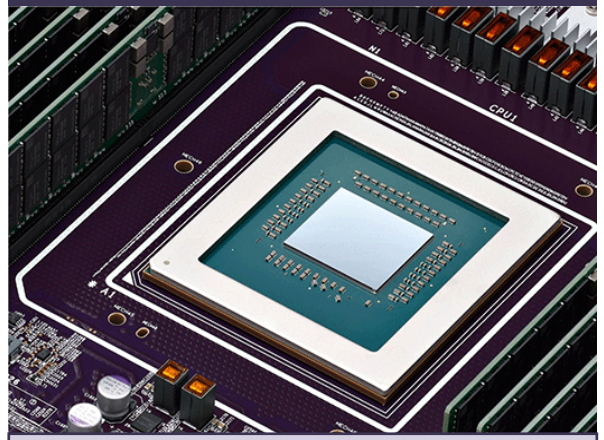


AWS Graviton5 is being used by Meta, Uber and Snowflake to run their agentic AI workloads

Azure Cobalt 200

Microsoft Cobalt 200 is fully optimized for agentic AI workloads and is 50% higher performance

Google Axion C4A



Google has created low-latency infrastructure for running agents quickly and safely

+TPU

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Arm is the CPU of choice for AI beyond the data center

NVIDIA RTX Spark

Arm-based PC chip for AI-enabled Windows laptops and workstations.

Includes 20 Arm CPU cores and Blackwell GPU

Li Auto Mach M100

Li Auto developed their own Mach M100 chip.

Two of these chips will be used in the upcoming Li Auto L9

Lineshine HPC

Exascale supercomputer using 14m Armv9 cores

#1 spot in Top500 supercomputer list

Arm Neural Dawn

Mobile game developed by Arm to demonstrate latest compute subsystem

Delivers PC graphics in smartphones form factor

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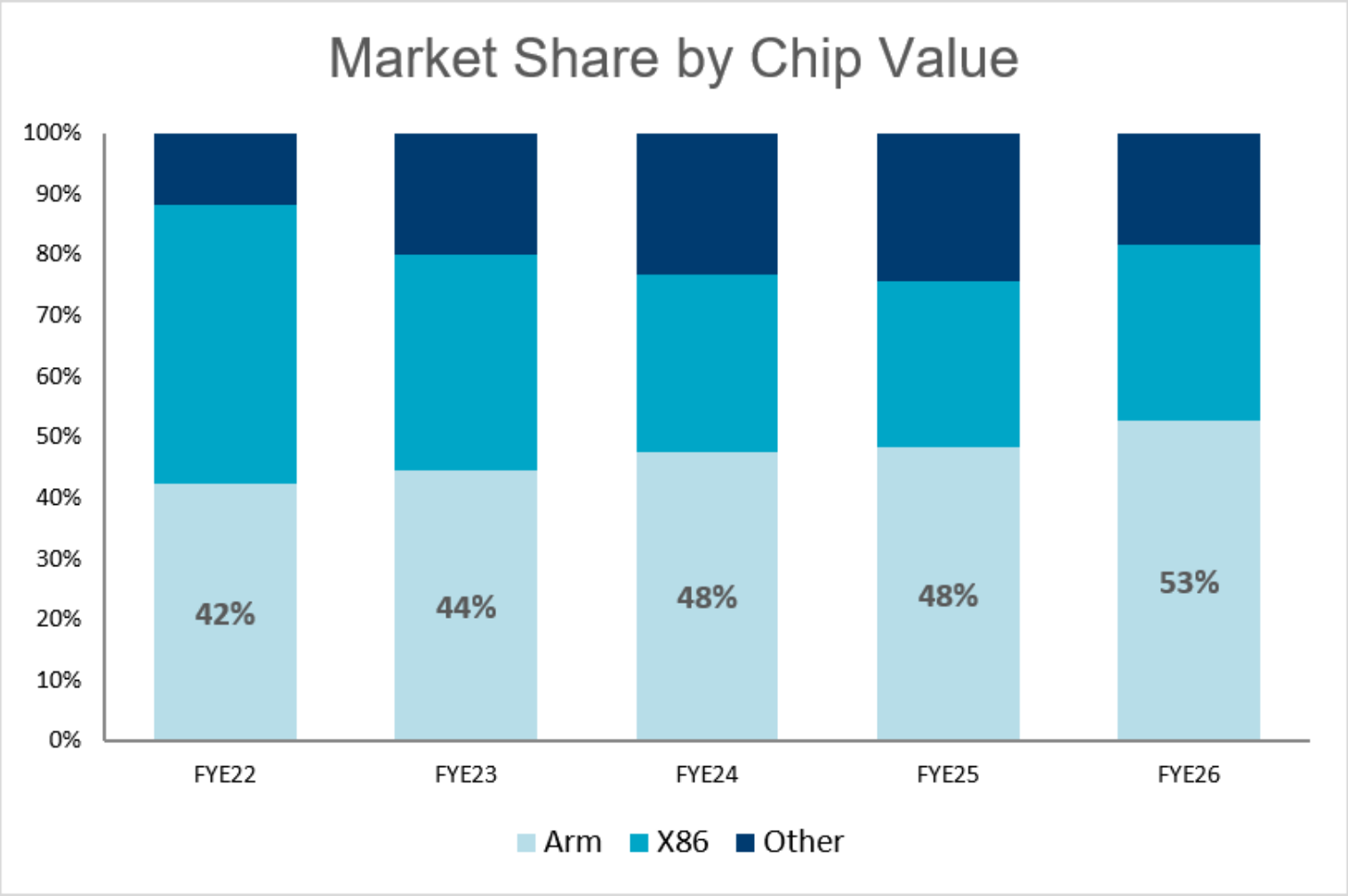
More than 50% of all CPUs are now Arm-based



Notes:
Based on Arm internal estimates.
Other includes legacy and niche architectures such as:

- Proprietary architectures (68000, 80x51, AVR, Coldfire, PIC, PowerPC, RH850, etc.)
- Licensable and open-source architectures (Arc, Andes, Leon, MIPS, OpenPower, OpenRISC, RISC-V, Sparc, Tensilica, etc.)

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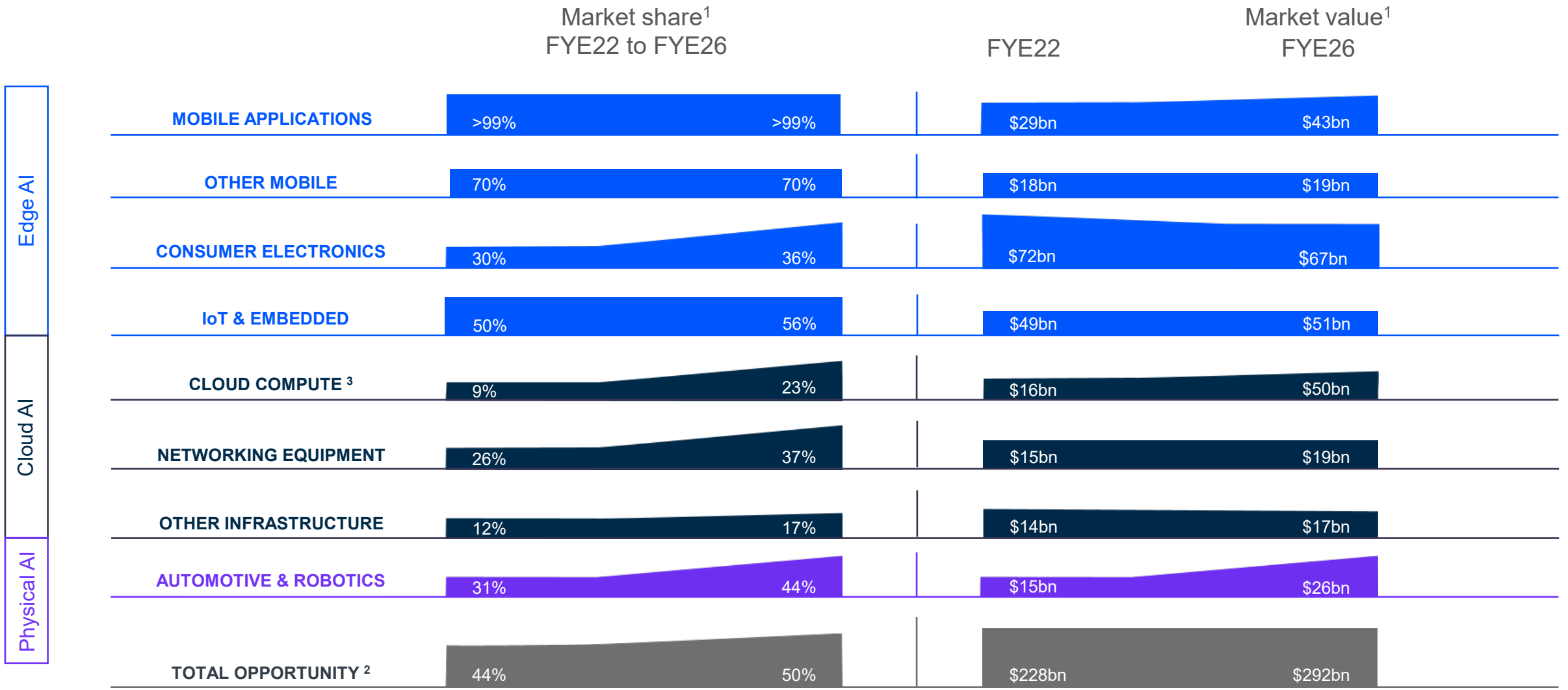
Gaining share in a massive CPU market



[1] *Based on chip value*
[2] *Total Opportunity figures may not add due to rounding*
[3] *Cloud Compute includes CPU market only*

Source: Arm internal estimates, based on multiple third-party data sources.
Note: During FYE26, Arm reorganized its Lines of Business into Business Units: Edge AI BU, Cloud AI BU and Physical AI BU. The alignment of markets to BUs are shown above.

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The Future is Built on arm