

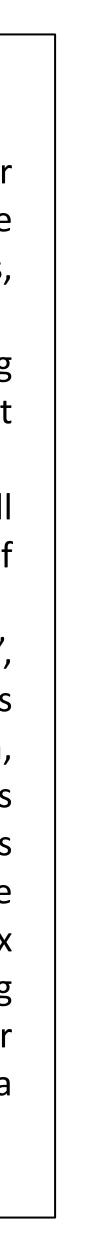
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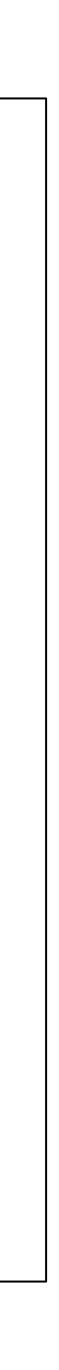
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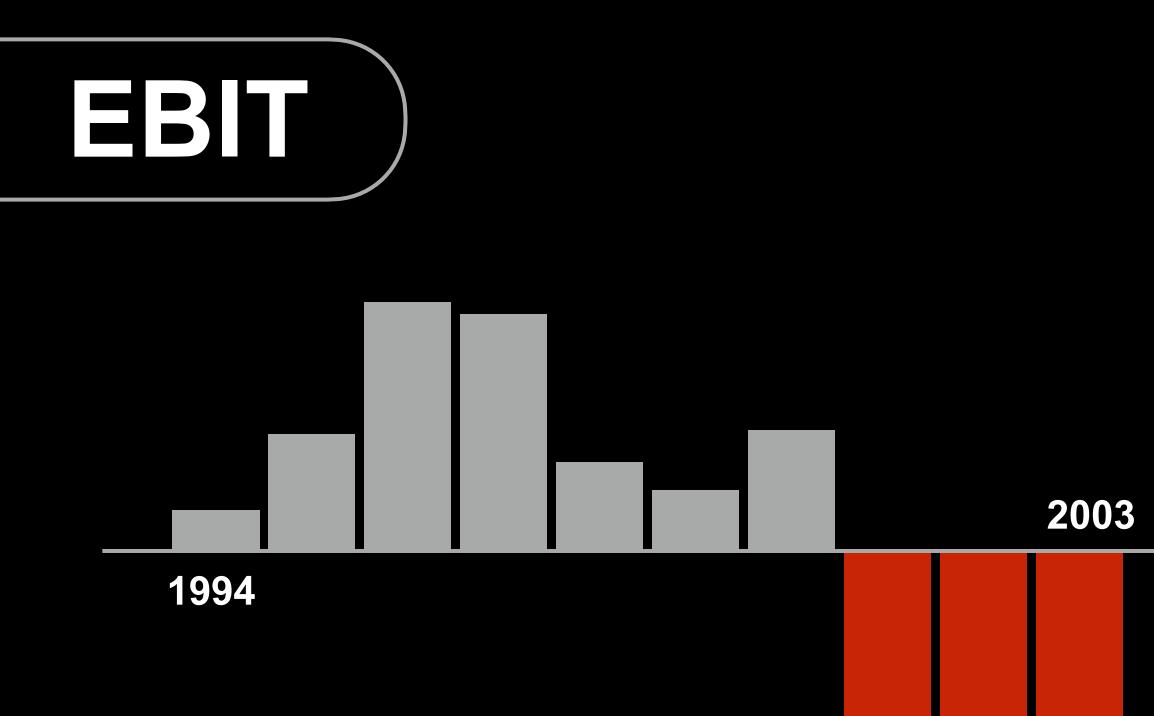
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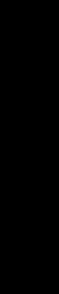
# Annual General Meeting of Shareholders (2004)





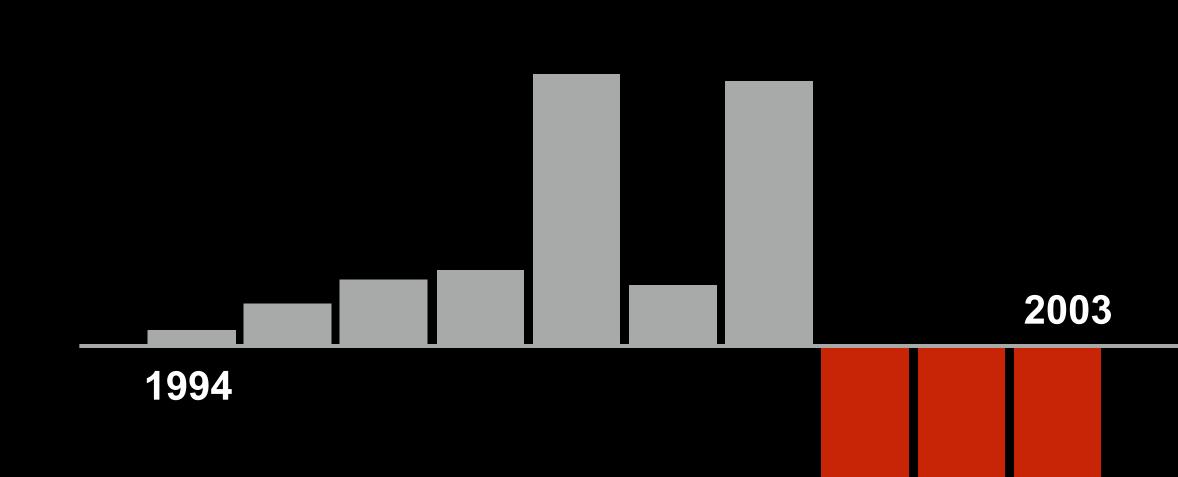
# Over JPY 50bn (FY)

JPY -54.9bn





# Net Income



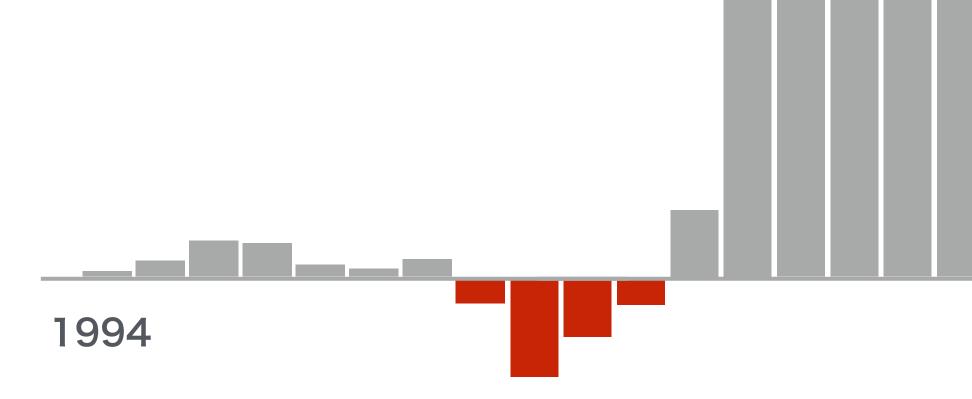
# (FY) OVER JPY 100bn

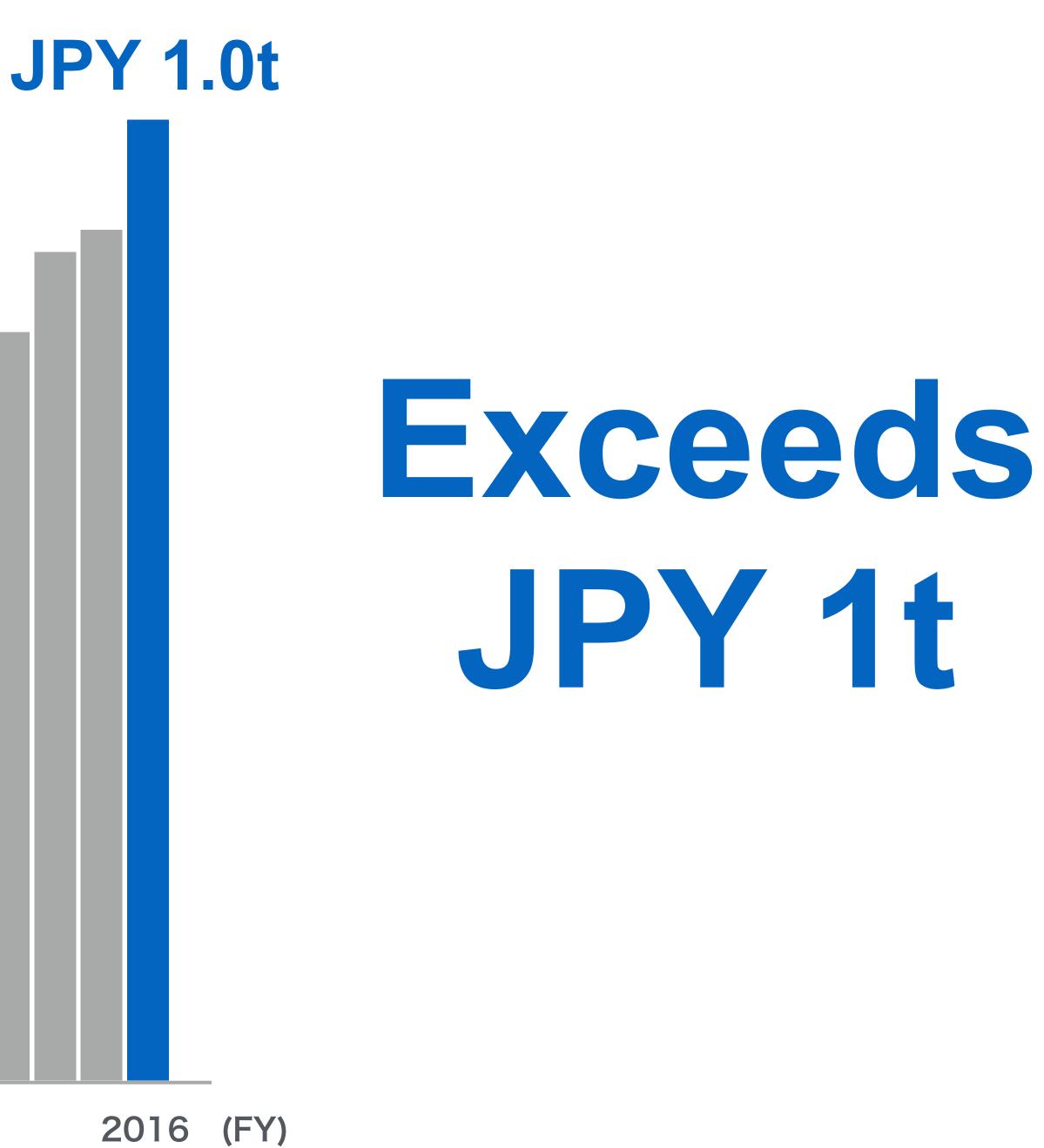
**JPY -107.1bn** 









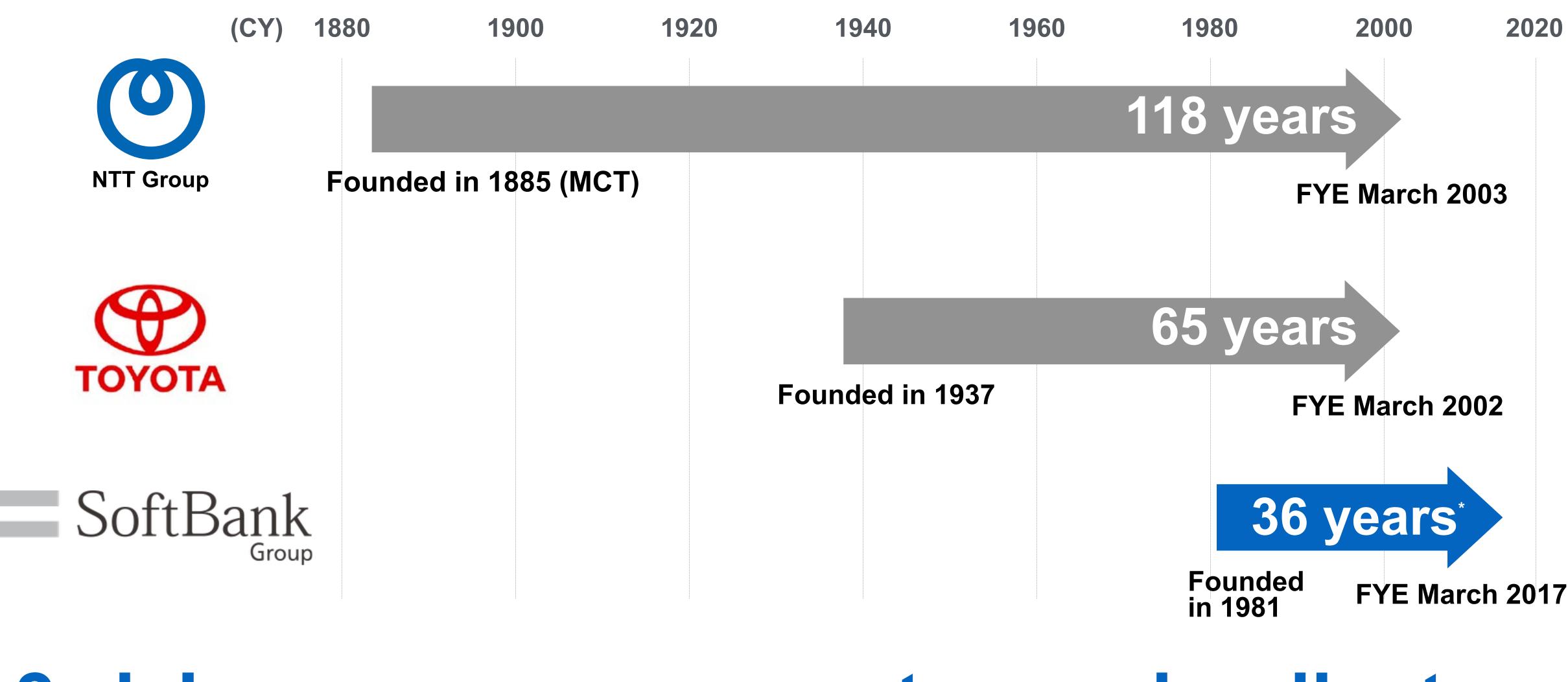


\*FY2013-2014: excluding impact of GungHo & Supercell \*FY2013: excluding one-time gain from consolidation of WILLCOM 5





# Years to Achieve JPY 1t EBIT



# **3rd Japanese company to reach milestone**

\*Excluding impact of GungHo & Supercell









# Not impressed







# Japan shall be reformed once more



# The world shall be reformed once more



# The company that contributes the most to humankind by driving Information Revolution



SoftBank Group







# Birth of Super-intelligence

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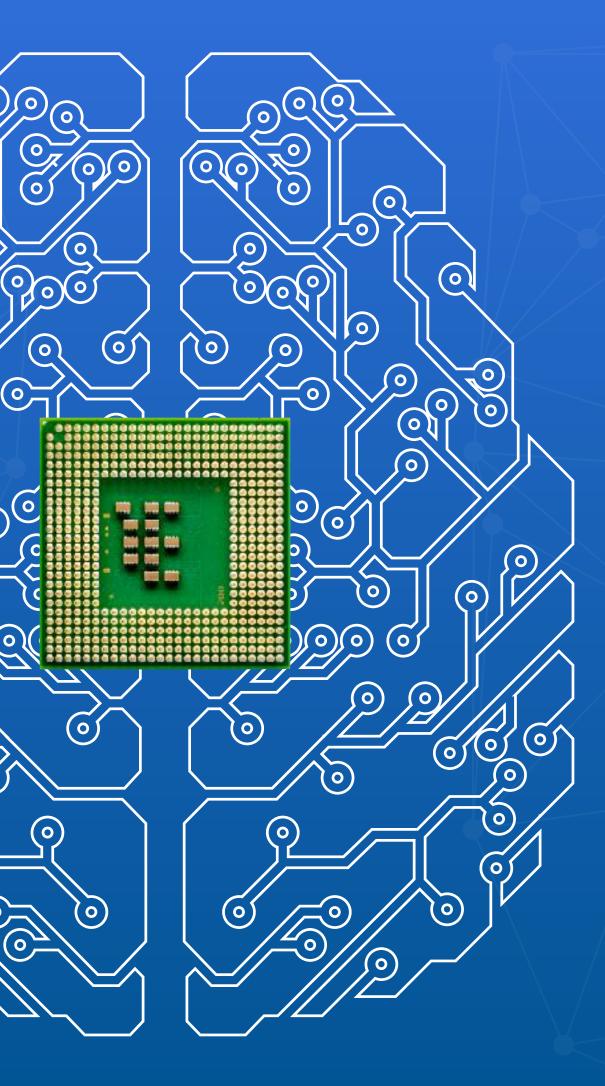
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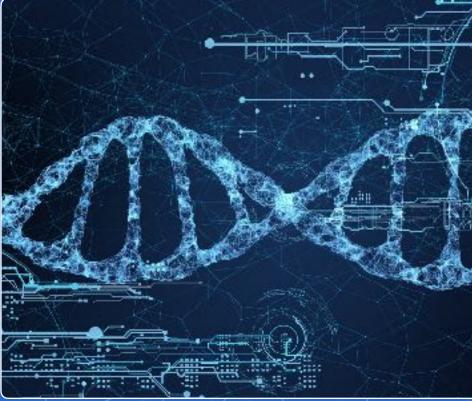


# A new world where all industries will be redefined













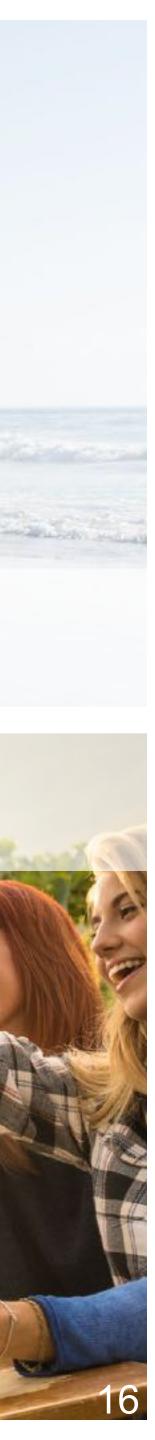


A world without car accidents





# Life expectancy of 100+ years

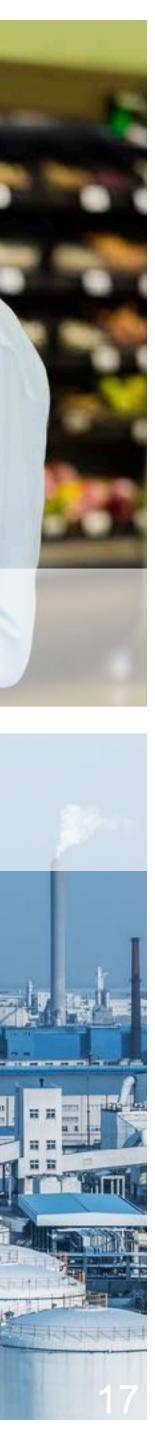




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# **Coexistence** with smart robots







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# SINGULARITY,











# **ARM Business**



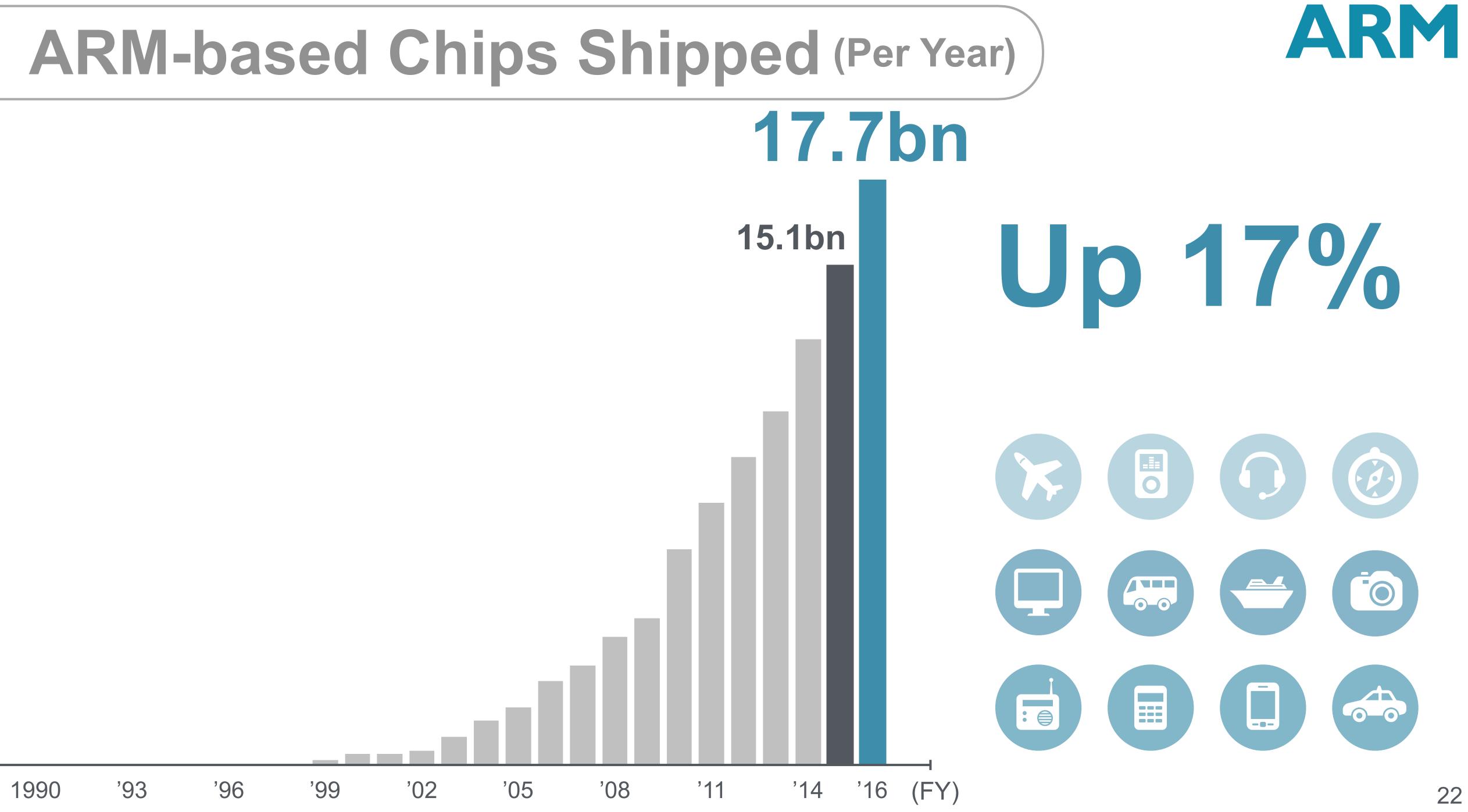
# **R&D** and design

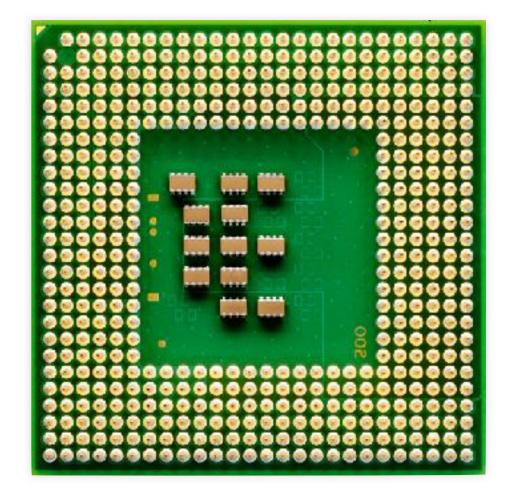
# **Develop &** manufacture chips

## Various electric devices









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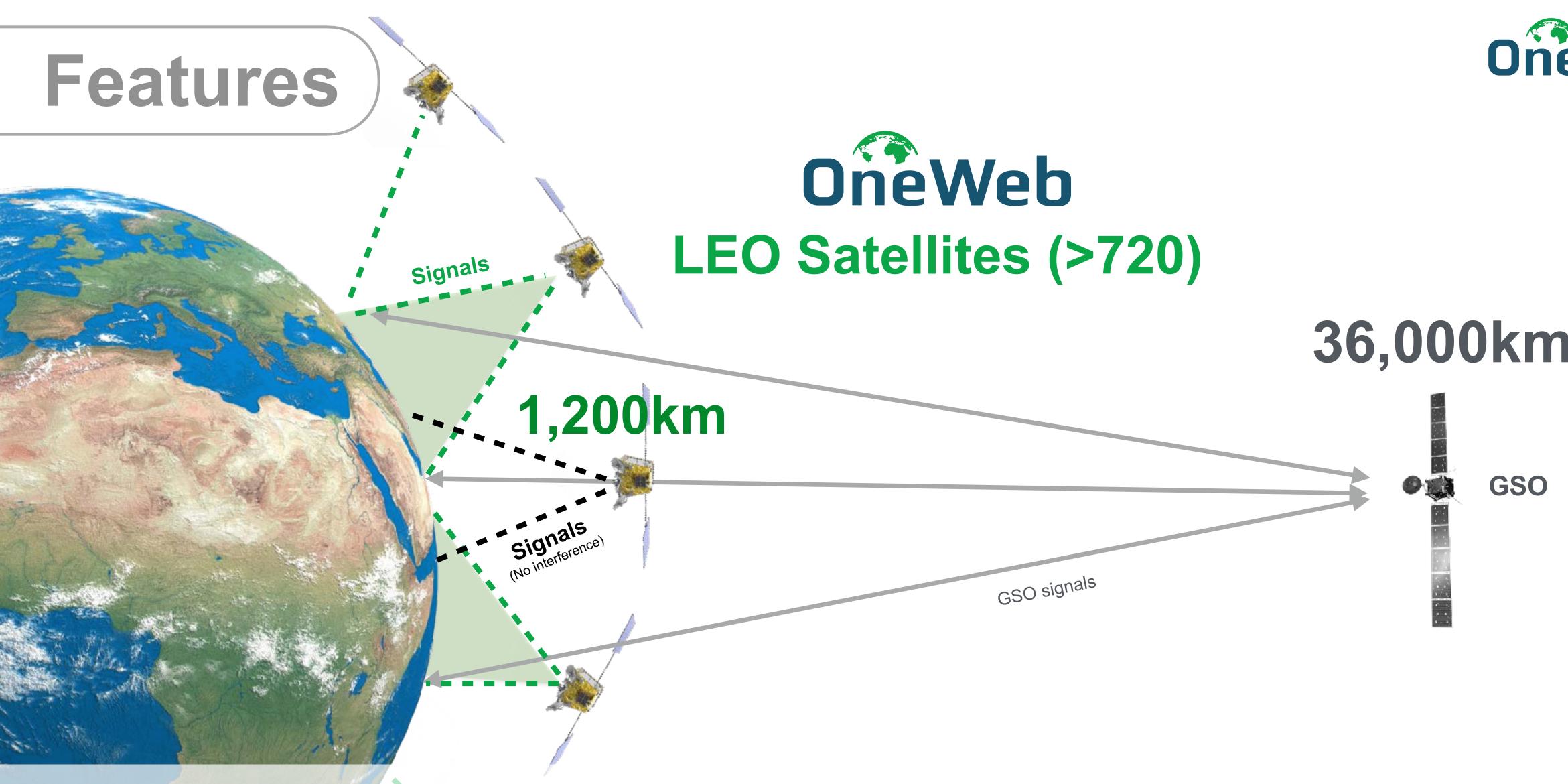


# OneWeb **The Next Generation of LEO Satellite Communications**









# **Provide low latency, high speed, global coverage at low cost**



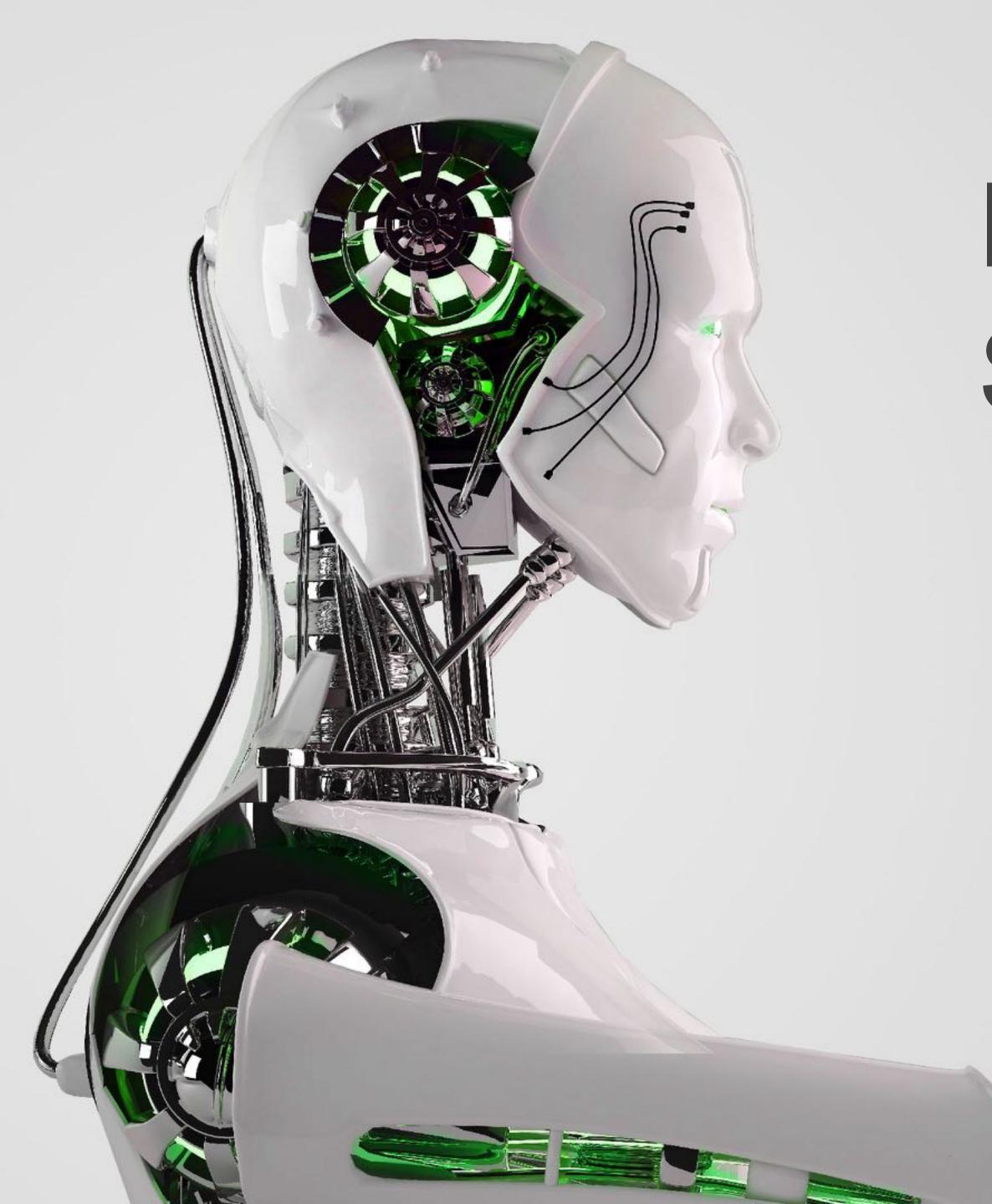
# 36,000km

(Note) LEO: Low Earth Orbit GSO: Geosynchronous orbit Over 720 satellites: plan to design and build







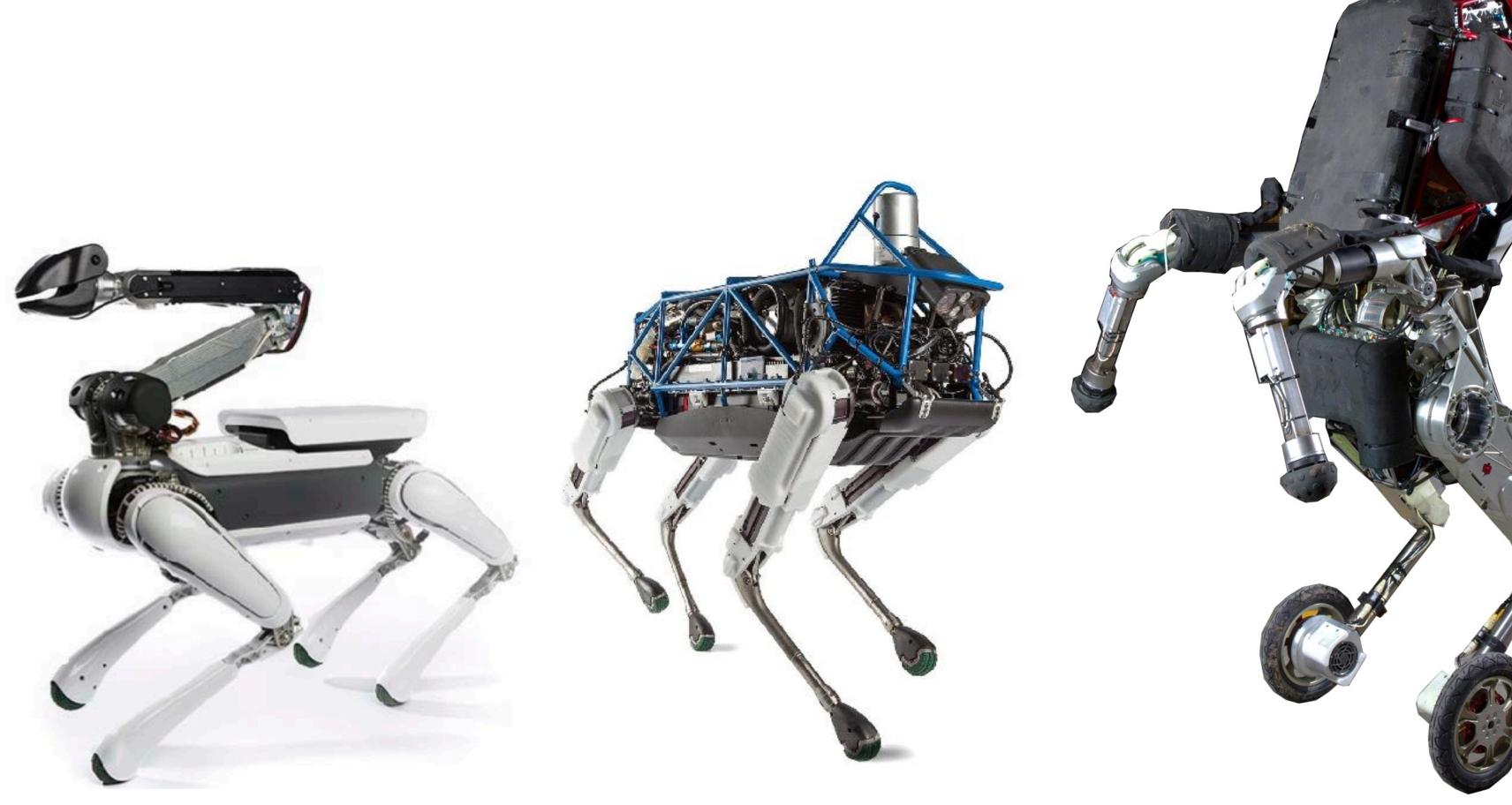


# Robots with Super-intelligence











\*Transaction subject to customary closing conditions and regulatory approvals 28





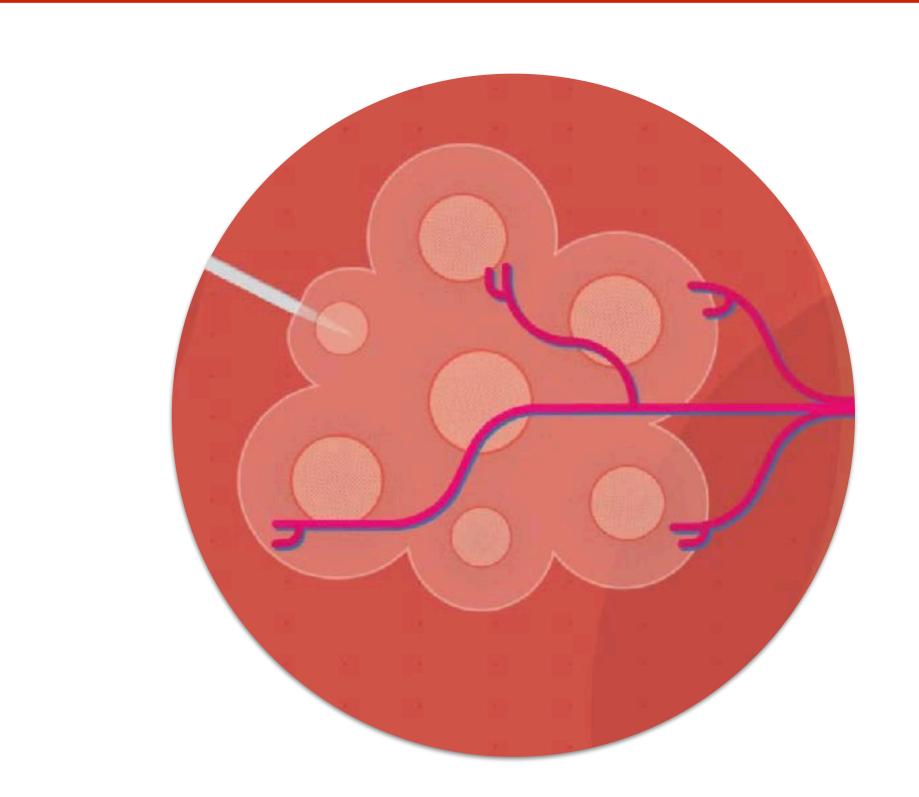


# **GUARDANTHEALTH Comprehensive Liquid Biopsy** Supported by Big Data





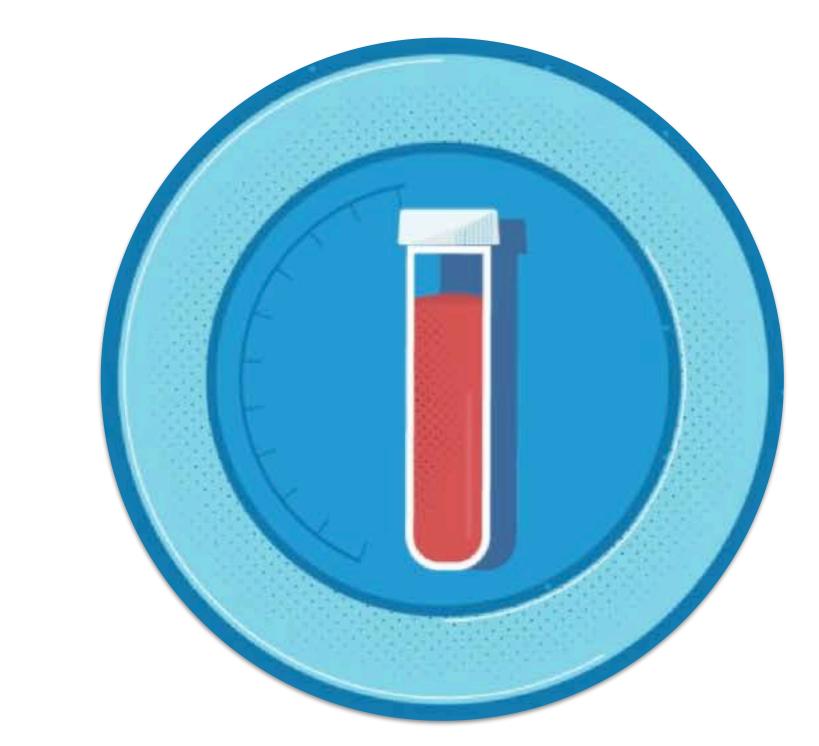
# **Tissue Biopsy**



### Costly · Slow · Risky

### **GUARDANT** HEALTH

# Liquid Biopsy



# Affordable • Rapid • Safe

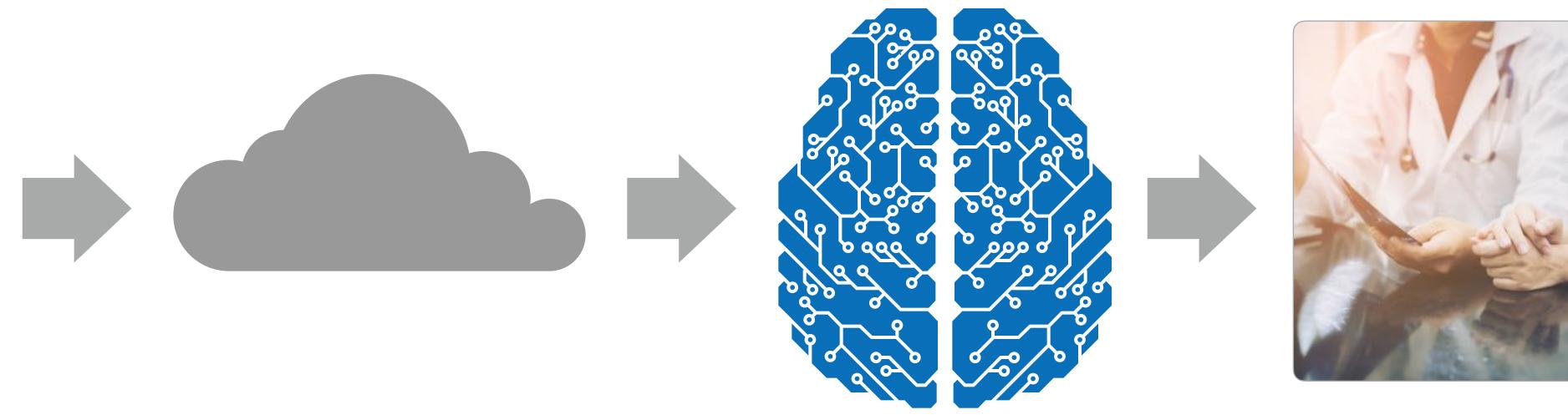






# **Conquering Cancer with Data** 1 million cancer patients sequenced within 5 years





### **Blood Test** (Liquid Biopsy)

Digital Sequencing (Big Data)

### **GUARDANT** HEALTH

### Artificial Intelligence (Machine Learning)

**Early Detection** & Cancer Management











## **Global No.1: The most ordered comprehensive liquid biopsy**

# Adoption at leading U.S. cancer centers

### **GUARDANT** HEALTH

# 

### Share of U.S. comprehensive liquid biopsy market





# The company that contributes the most to humankind by driving Information Revolution



SoftBank Group





\*JPY 10t: the amount of committed capital (over \$93bn) at the first major closing converted to JPY, USD 1 = JPY 110

# SoftBank Vision Fund JPY 10 trillon



# Fundraising

# SoftBank Vision Fund

# Global VC (2016 Total)

\*JPY 10t: the amount of committed capital (over \$93bn) at the first major closing converted to JPY JPY 7t: the amount of approximate capital (\$64bn) raised by venture funds in 2016 converted to JPY (Source) KPMG Enterprise (citing pitch book data, January 12, 2017) USD 1 = JPY 110 35



# JPY 10t

# JPY 7t



### Meeting with his Royal Highness, Deputy Crown Prince Mohammed Bin Salman of the Kingdom of Saudi Arabia (Tokyo, Sept. 3, 2016)



# Market Cap (Worldwide)

### As of May 31, 2007

1	Exxon Mobil	52
2	GE	43
3	Microsoft	33
4	Citi Group	30
5	PetroChina	29
6	AT&T	28
7	Royal Dutch Shell	27
8	Bank of America	25
9	ICBC (Industrial and Commercial Bank of China)	25
10	Toyota	24



(JPY t)

### As of May 31, 2017

1	Apple	88
2	Alphabet (Google)	75
3	Microsoft	60
4	Amazon	53
5	Facebook	<b>49</b>
6	Berkshire Hathaway	45
7	Johnson & Johnson	38
8	Exxon Mobil	38
9	Tencent	36
10	Alibaba	33





### SoftBank Group

### **United Arab Emirates**





# Partnering Global Investors

### FOXCON®

SHARP



# Leverage Our Know-how

# Technology

# Finance



# Toward No.1 Group of Entrepreneurs









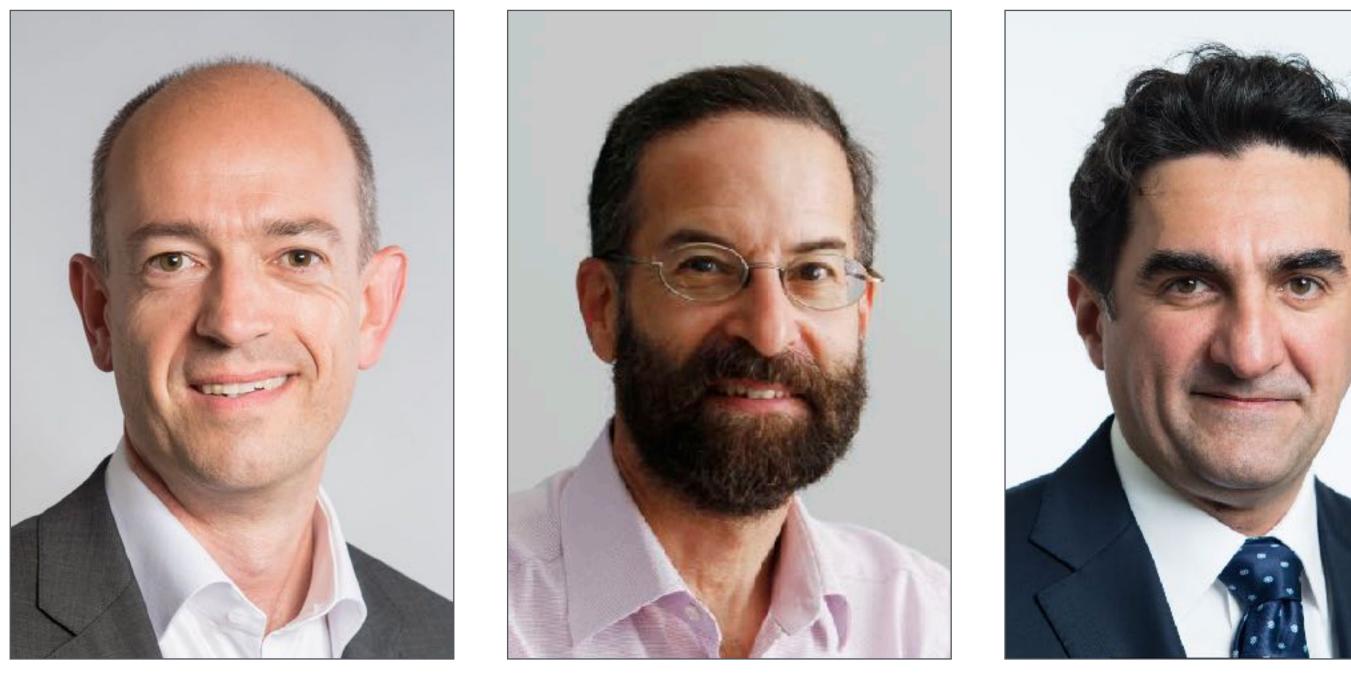




# **New Director Candidates**







### Marcelo Claure

President and CEO, Sprint Corporation



### Rajeev Misra CEO, SoftBank Investment Advisers

CEO,

Simon Segars ARM Holdings plc





# ARM

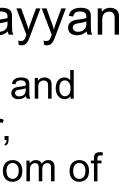
### Mark Schwartz

Senior Director, Goldman, Sachs & Co.

### Yasir O. Al-Rumayyan

Managing Director and **Board Member**, the PIF of the Kingdom of Saudi Arabia









# Information Revolution – Happiness for everyone



# SoftBank Group

### **1. Adoption of IFRSs**

SoftBank Group Corp. adopted the International Financial Reporting Standards (IFRSs) from fiscal 2013. Figures for fiscal 2012 have also been presented in accordance with IFRSs.

### 2. Definition of terms etc. in this material.

Free cash flow = cash flows from operating activities + cash flows from investing activities EBITDA (IFRSs) = net sales – cost of sales – selling, general and administrative expenses + depreciation and amortization EBITDA (Japanese-GAAP) = operating income (loss) + depreciation + amortization of goodwill Interest-bearing debt (IFRSs): corporate bonds and commercial paper + long-term borrowings + short-term borrowings + lease obligations + installment payables + preferred securities Interest-bearing debt (Japanese-GAAP): corporate bonds and commercial paper + long-term borrowings + short-term borrowings (excluding lease obligations) Net interest-bearing debt: interest-bearing debt - cash position

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