

**Earnings Results for
the Three-month Period
Ended June 30, 2017
Data Sheet**

**August 7, 2017
SoftBank Group Corp.**



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*This data sheet is prepared based on the consolidated IFRS financial results.

<SoftBank Vision Fund>

SoftBank Vision Fund consists of several funds which are composed of the following entities;

- several general partners (“GPs”), each of which is a subsidiary of the Company;
- several limited partnerships managed by the GPs, mainly SoftBank Vision Fund L.P.;
- newly-established holding entities for several of the portfolio company investments; and
- SB Investment Advisers (UK) Limited (“SBIA”), a wholly-owned UK subsidiary of the Company, which will provide investment advice to each GP, and US and Japanese advisory companies supporting SBIA.

The Company established the SVF segment in the first quarter following the completion of SVF's first major closing in May 2017.

For further details of SVF, please refer to “2. SVF” under “(6) Notes to Condensed Interim Consolidated Financial Statements” in “3. Condensed Interim Consolidated Financial Statements and Primary Notes” on our consolidated financial report for the three-month period ended June 30, 2017.

< Exchange rates used for translation >

(JPY)

| Average during quarter | FY2016 | | | | FY2017 | | | |
|------------------------|---------|----------|---------|---------|---------|----------|---------|---------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| 1 USD | 109.07 | 102.91 | 108.72 | 113.76 | 111.61 | | | |
| 1 GBP* | / | 135.46 | 135.56 | 141.33 | 142.92 | | | |
| 1 EUR | 122.47 | 114.59 | 117.70 | 120.81 | 123.14 | | | |
| EOQ | June 30 | Sept. 30 | Dec. 31 | Mar. 31 | June 30 | Sept. 30 | Dec. 31 | Mar. 31 |
| 1 USD | / | / | / | 112.19 | 112.00 | / | / | / |
| 1 GBP | / | / | / | 140.08 | 145.79 | / | / | / |
| 1 EUR | / | / | / | 119.79 | 127.97 | / | / | / |

*Monthly average rate of September 2016 (1 GBP = JPY 132.95) is used for translation of Arm results in FY16Q2

< Definition of company names and abbreviations used in the Data Sheet >

| Company names / Abbreviation | Definition |
|---|---|
| SBG | SoftBank Group Corp. (stand-alone basis) |
| The Company | SoftBank Group Corp. and its subsidiaries |
| *Each of the following abbreviations indicates the respective company, and its subsidiaries if any. | |
| Sprint | Sprint Corporation |
| Brightstar | Brightstar Global Group Inc. |
| Arm | Arm Holdings plc |
| SVF | SoftBank Vision Fund |
| Alibaba | Alibaba Group Holding Limited |

Consolidated Results Summary

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|---|-----------|------------|-----------|-----------|------------|------------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Continuing operations | | | | | | | | | | |
| Net sales | 2,126,521 | 2,145,313 | 2,309,632 | 2,319,538 | 8,901,004 | 2,186,059 | | | | |
| Adjusted EBITDA | 678,350 | 654,931 | 658,473 | 572,713 | 2,564,467 | 700,110 | | | | |
| Adjusted EBITDA margin | 31.9% | 30.5% | 28.5% | 24.7% | 28.8% | 32.0% | | | | |
| Operating income (excluding SVF) | 319,236 | 328,127 | 281,965 | 96,671 | 1,025,999 | 374,044 | | | | |
| Operating margin (excluding SVF) | 15.0% | 15.3% | 12.2% | 4.2% | 11.5% | 17.1% | | | | |
| Operating income from SVF | - | - | - | - | - | 105,229 | | | | |
| Operating income | 319,236 | 328,127 | 281,965 | 96,671 | 1,025,999 | 479,273 | | | | |
| Operating margin | 15.0% | 15.3% | 12.2% | 4.2% | 11.5% | 21.9% | | | | |
| Finance cost | -112,107 | -109,915 | -121,341 | -123,948 | -467,311 | -120,870 | | | | |
| Income on equity method investments | 35,466 | 69,708 | 100,814 | 115,562 | 321,550 | 1,634 | | | | |
| Gain on sales of equity method associates | 204,233 | 33,868 | - | 2 | 238,103 | - | | | | |
| Derivative gain (loss) | 21,511 | -191,569 | 74,183 | -156,940 | -252,815 | -257,059 | | | | |
| Change in third party interests in SVF | - | - | - | - | - | -43,589 | | | | |
| Other non-operating income (loss) | -111,978 | 172,464 | -39,740 | -173,746 | -153,000 | 18,179 | | | | |
| Income (loss) before income tax | 356,361 | 302,683 | 295,881 | -242,399 | 712,526 | 77,568 | | | | |
| Net income (loss) from continuing operations | 212,292 | 29,338 | 97,341 | 580,660 | 919,631 | 30,540 | | | | |
| Discontinued operations | | | | | | | | | | |
| Net income (loss) from discontinued operations | 60,059 | 498,526 | -5,280 | 1,494 | 554,799 | - | | | | |
| Net income attributable to owners of the parent | 254,157 | 511,359 | 80,257 | 580,535 | 1,426,308 | 5,521 | | | | |
| Net income attributable to owners of the parent ratio | 12.0% | 23.8% | 3.5% | 25.0% | 16.0% | 0.3% | | | | |
| Total assets | | | | | 24,634,212 | 24,883,131 | | | | |
| Equity attributable to owners of the parent | | | | | 3,586,352 | 3,773,017 | | | | |
| Equity attributable to owners of the parent ratio | | | | | 14.6% | 15.2% | | | | |
| Cash flows from operating activities | 252,734 | 762,867 | 111,832 | 373,295 | 1,500,728 | 195,954 | | | | |
| Cash flows from investing activities | -154,840 | -3,008,557 | -217,196 | -833,004 | -4,213,597 | -1,068,352 | | | | |
| Cash flows from financing activities | 679,598 | 1,740,438 | -209,706 | 170,416 | 2,380,746 | -26,022 | | | | |
| Depreciation and amortization | -340,009 | -338,215 | -371,275 | -416,110 | -1,465,609 | -371,991 | | | | |
| Capital expenditure (acceptance basis) | 149,029 | 162,498 | 247,168 | 364,897 | 923,592 | 215,694 | | | | |

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

Adjusted EBITDA of SVF segment is obtained by adding or deducting unrealized gain and loss on valuation of investments (gains are deducted).

*Adjusted EBITDA margin = adjusted EBITDA / net sales

*Operating income from SVF includes gain and loss on investments at SVF (realized gain and loss on sales of investments, unrealized gain and loss on valuation of investments, interest and dividend income from investments, except for gain and loss on investments in subsidiaries) and operating expenses such as incorporation expenses of entities that comprise SVF, investment research expenses arising from GPs and advisories companies, and administrative expenses arising from each entity.

Within operating income from SVF, income attributable to third-party interests in SVF was recognized as an increase in third-party interests in SVF.

As of the end of the first quarter, no investments were made by SVF.

*Equity attributable to owners of the parent ratio = equity attributable to owners of the parent / total assets

*The amounts of depreciation and amortization and capital expenditure exclude those of discontinued operations.

Results by Segment

(Unaudited)

| FY17Q1 (3 months) (Millions of yen) | Domestic | Sprint | Yahoo Japan | Distribution | Arm | SVF | Other | Reconciliations | Consolidated |
|---|--------------------|---------|-------------|--------------|--------|----------|--------|-----------------|--------------|
| | Telecommunications | | | | | | | | |
| Net sales | 755,656 | 910,423 | 211,459 | 297,755 | 47,037 | - | 32,867 | -69,138 | 2,186,059 |
| Segment income (loss) (operating income (loss)) | 218,467 | 131,987 | 51,584 | 2,365 | -6,935 | 105,229 | -6,747 | -16,677 | 479,273 |
| Segment margin (operating margin) | 28.9% | 14.5% | 24.4% | 0.8% | - | - | - | - | 21.9% |
| Depreciation and amortization | 111,006 | 230,832 | 9,986 | 1,724 | 14,883 | - | 3,146 | 414 | 371,991 |
| Unrealized gain and loss on valuation of investments at the SVF segment | - | - | - | - | - | -106,871 | - | - | -106,871 |
| Other adjustments | - | -40,966 | -4,929 | - | - | - | - | 1,612 | -44,283 |
| Adjusted EBITDA | 329,473 | 321,853 | 56,641 | 4,089 | 7,948 | -1,642 | -3,601 | -14,651 | 700,110 |
| Adjusted EBITDA margin | 43.6% | 35.4% | 26.8% | 1.4% | 16.9% | - | - | - | 32.0% |
| Capital expenditure (acceptance basis) | 53,102 | 131,812 | 20,010 | 1,563 | 3,525 | - | 5,682 | - | 215,694 |

*The Company established the SVF segment in the first quarter following the completion of SVF's first major closing in May 2017.

**"Other" in the segment information is a category for information of the businesses that are not included in the six reportable segments. The main business of this category is Fukuoka SoftBank HAWKS and its related businesses.

**"Reconciliations" includes an elimination of intersegment transactions and the corporate general expenses unallocated to each reportable segment.

Corporate general expenses include expenses arising mainly from SoftBank Group Corp. and SB Group US, Inc., which manages and supervises investment activities in the Internet, communications, and media fields overseas.

*Adjusted EBITDA (except for SVF) = (segment income (loss) + depreciation and amortization ± other adjustments) in each segment

*Adjusted EBITDA (SVF) = segment income (loss) + depreciation and amortization ± other adjustments ± unrealized gain and loss on valuation of investments in SVF

*Adjusted EBITDA margin = adjusted EBITDA / net sales

*The amounts of depreciation and amortization and capital expenditure excludes those of discontinued operations.

Domestic Telecommunications - 1

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|-------------------------------|---------|---------|---------|---------|-----------|---------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | 761,763 | 792,803 | 846,104 | 793,121 | 3,193,791 | 755,656 | | | | |
| Segment income | 239,013 | 226,920 | 185,551 | 68,088 | 719,572 | 218,467 | | | | |
| Segment margin | 31.4% | 28.6% | 21.9% | 8.6% | 22.5% | 28.9% | | | | |
| Depreciation and amortization | 112,266 | 113,139 | 117,800 | 146,253 | 489,458 | 111,006 | | | | |
| Other adjustments | - | - | - | - | - | - | | | | |
| Adjusted EBITDA | 351,279 | 340,059 | 303,351 | 214,341 | 1,209,030 | 329,473 | | | | |
| Adjusted EBITDA margin | 46.1% | 42.9% | 35.9% | 27.0% | 37.9% | 43.6% | | | | |
| Capital expenditure | 50,752 | 55,438 | 76,366 | 138,023 | 320,579 | 53,102 | | | | |

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Domestic Telecommunications - 2

(Unaudited)

| Mobile Communications Service | | FY2016 | | | | | FY2017 | | | | |
|--|--|--------|--------|--------|--------|-----------|--------|----|----|----|-----------|
| | | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Main subscribers (Thousands) | | | | | | | | | | | |
| Cumulative subscribers | | 32,149 | 32,301 | 32,230 | | 32,400 | 32,448 | | | | |
| Net additions | | 112 | 151 | -70 | 169 | 362 | 48 | | | | |
| Total ARPU (JPY) | | 4,610 | 4,570 | 4,530 | 4,310 | 4,500 | 4,380 | | | | |
| Telecom ARPU | | 4,050 | 4,020 | 3,980 | 3,760 | 3,950 | 3,830 | | | | |
| Service ARPU | | 560 | 560 | 560 | 550 | 550 | 550 | | | | |
| Monthly Discount (JPY) | | -1,090 | -1,130 | -1,150 | -1,180 | -1,130 | -1,210 | | | | |
| Churn rate | | 1.13% | 1.06% | 1.25% | 1.53% | 1.24% | 1.13% | | | | |
| Phone churn rate | | 0.85% | 0.78% | 0.89% | 1.04% | 0.89% | 0.79% | | | | |
| Units sold | | 2,353 | 2,551 | 2,939 | 3,236 | 11,079 | 2,397 | | | | |
| New subscriptions | | 1,154 | 1,123 | 1,072 | 1,579 | 4,928 | 1,121 | | | | |
| Device upgrades | | 1,199 | 1,428 | 1,867 | 1,657 | 6,151 | 1,277 | | | | |
| Cumulative applications for the <i>Home Bundle Discount Hikari Set</i> (Thousands) | | | | | | | | | | | |
| Mobile communications service | | 3,702 | 4,419 | 5,149 | | 6,030 | 6,641 | | | | |
| Broadband service | | 1,790 | 2,158 | 2,527 | | 2,904 | 3,182 | | | | |
| Overall mobile communications (Thousands) | | | | | | | | | | | |
| Cumulative subscribers | | 43,207 | 43,056 | 42,826 | | 42,666 | 42,045 | | | | |
| Main subscribers | | 32,149 | 32,301 | 32,230 | | 32,400 | 32,448 | | | | |
| Communication modules | | 7,215 | 7,045 | 7,037 | | 6,910 | 6,442 | | | | |
| PHS | | 3,842 | 3,710 | 3,559 | | 3,356 | 3,156 | | | | |
| Broadband Service | | FY2016 | | | | | FY2017 | | | | |
| | | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Subscribers (Thousands) | | | | | | | | | | | |
| Cumulative subscribers | | 5,345 | 5,600 | 5,860 | | 6,145 | 6,403 | | | | |
| <i>SoftBank Hikari</i> | | 2,243 | 2,699 | 3,141 | | 3,592 | 4,012 | | | | |
| <i>Yahoo! BB hikari with FLET'S</i> | | 1,797 | 1,641 | 1,505 | | 1,385 | 1,267 | | | | |
| <i>Yahoo! BB ADSL</i> | | 1,305 | 1,261 | 1,213 | | 1,168 | 1,124 | | | | |
| ARPU (JPY) | | | | | | | | | | | |
| <i>SoftBank Hikari</i> | | 4,960 | 4,960 | 4,910 | 4,810 | 4,900 | 4,640 | | | | |
| <i>Yahoo! BB hikari with FLET'S</i> | | 1,810 | 1,810 | 1,810 | 1,800 | 1,810 | 1,790 | | | | |
| <i>Yahoo! BB ADSL</i> | | 2,560 | 2,530 | 2,490 | 2,450 | 2,510 | 2,420 | | | | |

Domestic Telecommunications - 3

Definitions and calculation methods of principal operational data

Mobile Communications Service

The following categories serve as cover-all terms for the service contracts described.

*Main subscribers: smartphones, feature phones, tablets, mobile data communication devices and others

Smartphones to which the *Smartphone Family Discount* are applied and mobile data communication devices to which the *Data Card 2-Year Special Discount* are applied are included under communication modules.

*Communication modules: communication modules, *Mimamori Phone*, prepaid mobile phones and others

Communication modules that use PHS networks are included under PHS.

Principal Operational Data for Main Subscribers

*ARPU: Average Revenue Per User per month

*Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period ((subscribers at the beginning of the month + subscribers at the end of the month) / 2)

Total ARPU = (data-related revenue + basic monthly charge and voice-related revenues + device warrantee services + content-related revenues + advertising revenue, etc.) / number of active subscribers (rounded to the nearest JPY 10)

Telecom ARPU = (data-related revenue (packet communication and flat-rate charges, basic monthly Internet connection charges etc.) + basic monthly charge and voice-related revenues (basic monthly usage charges, voice call charges, revenues from incoming calls, etc.)) / number of active subscribers (rounded to the nearest JPY 10)

Service ARPU = (device warrantee services, content-related revenues, advertising revenue, etc.) / number of active subscribers (rounded to the nearest JPY 10)

*Revenues from incoming calls: interconnection charges received from other operators for voice calls from their customers on their network to *SoftBank* and *Y!mobile* phones as a charge for the services provided in the *SoftBank* service area.

*Monthly Discount includes the discount amount of the *Home Bundle Discount Hikari Set*.

*Churn rate: average monthly churn rate

Phone churn rate: churn rate for smartphones and feature phones within main subscribers, including voice SIM subscriptions.

Churn rate = number of churn / number of active subscribers for the relevant period (rounded to the nearest 0.01%).

Number of churn excludes the number of subscribers who switch between *SoftBank* and *Y!mobile* using MNP.

*Units sold: the total number of new subscriptions and device upgrades. New subscriptions where customers switch between *SoftBank* and *Y!mobile* using MNP are included in the number of device upgrades.

**Home Bundle Discount Hikari Set*: a discount on the communication charges of mobile communications services to customers subscribing to bundled packages combining mobile communications services (applicable for smartphones, feature phones, and tablets among main subscribers) and broadband services such as *SoftBank Hikari*.

*Cumulative applications for the *Home Bundle Discount Hikari Set*: includes subscribers for *Fiber-optic Discount* applied to the *Y!mobile* brand mobile communications services.

Includes that of fiber-optic lines as long as the discount is applied to the associated mobile communications services, even if physical connection of the fiber optic line is not complete at the central office of NIPPON TELEGRAPH AND TELEPHONE EAST CORPORATION ("NTT East") and NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION ("NTT West").

Broadband Service

**SoftBank Hikari*: a fiber-optic service using the wholesale fiber-optic connection of NTT East and NTT West.

SoftBank Hikari subscribers: number of users for which physical connection of a fiber-optic line at the central office of NTT East or NTT West is complete. Includes the number of subscribers to *SoftBank Air*.

**Yahoo! BB hikari with FLET'S*: an ISP service offered as a package with NTT East and NTT West's *FLET'S Hikari Series* fiber-optic connection.

Yahoo! BB hikari with FLET'S subscribers: number of users of *Yahoo! BB hikari with FLET'S* for which physical connection of a fiber-optic line at the central office of NTT East or NTT West is complete and who are provided with services.

**Yahoo! BB ADSL*: a service combining an ADSL connection service and an ISP service.

Yahoo! BB ADSL subscribers: number of users of *Yahoo! BB ADSL* for which physical connection of an ADSL line at the central office of NTT East or NTT West is complete.

*ARPU: Average Revenue Per User per month

ARPU = revenue of each broadband service / the number of active subscribers (rounded to the nearest JPY 10)

SoftBank Hikari ARPU = *SoftBank Hikari* revenue (basic monthly charge + provider charge + *Hikari BB* unit rental charge + *White hikari Phone* and *BB Phone* voice call charge + optional service charges, etc.) / the number of active *SoftBank Hikari* subscribers

Calculation of *SoftBank Hikari* ARPU includes revenues and subscribers of *SoftBank Air*.

Yahoo! BB hikari with FLET'S ARPU = *Yahoo! BB hikari with FLET'S* revenue (provider charge + *Hikari BB* unit rental charge + *BB Phone* voice call charge + optional service charges, etc.

(excluding usage charges for *FLET'S hikari* and *FLET'S hikari LIGHT*) / the number of active *Yahoo! BB hikari with FLET'S* subscribers

Yahoo! BB ADSL ARPU = *Yahoo! BB ADSL* revenue (basic monthly charge + provider charge + modem rental charge + *BB Phone* voice call charge + optional service charges, etc.) / the number of active *Yahoo! BB ADSL* subscribers

*Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period (subscribers at the beginning of the month + subscribers at the end of the month) / 2

Sprint - 1

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|--|---------|---------|---------|---------|-----------|---------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | 873,923 | 848,614 | 929,472 | 971,366 | 3,623,375 | 910,423 | | | | |
| Segment income | 45,368 | 59,197 | 40,621 | 41,237 | 186,423 | 131,987 | | | | |
| Segment margin | 5.2% | 7.0% | 4.4% | 4.2% | 5.1% | 14.5% | | | | |
| Depreciation and amortization | 214,049 | 206,002 | 225,435 | 240,359 | 885,845 | 230,832 | | | | |
| Other adjustments | 12,277 | -19,969 | 4,743 | 10,320 | 7,371 | -40,966 | | | | |
| Adjusted EBITDA | 271,694 | 245,230 | 270,799 | 291,916 | 1,079,639 | 321,853 | | | | |
| Adjusted EBITDA margin | 31.1% | 28.9% | 29.1% | 30.1% | 29.8% | 35.4% | | | | |
| Capital expenditure (acceptance basis) | 79,200 | 78,715 | 145,185 | 174,594 | 477,694 | 131,812 | | | | |

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Sprint - 2

(Unaudited)

| Operation data | | FY2016 | | | | | FY2017 | | | | |
|------------------------------------|--|--------|--------|--------|-------|-----------|--------|----|----|----|-----------|
| | | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Cumulative subscribers (Thousands) | | | | | | | | | | | |
| Total | | 53,363 | 53,962 | 53,271 | | 53,639 | 53,698 | | | | |
| Postpaid | | 30,945 | 31,289 | 31,694 | | 31,576 | 31,518 | | | | |
| Phone | | 25,322 | 25,669 | 26,037 | | 26,079 | 26,153 | | | | |
| Prepaid | | 10,636 | 10,187 | 8,493 | | 8,688 | 8,719 | | | | |
| Wholesale and affiliate | | 11,782 | 12,486 | 13,084 | | 13,375 | 13,461 | | | | |
| Net additions (Thousands) | | | | | | | | | | | |
| Total | | 602 | 599 | 564 | 368 | 2,133 | 61 | | | | |
| Postpaid | | 180 | 344 | 405 | -118 | 811 | -39 | | | | |
| Phone | | 173 | 347 | 368 | 42 | 930 | 88 | | | | |
| Prepaid | | -306 | -449 | -460 | 195 | -1,020 | 35 | | | | |
| Wholesale and affiliate | | 728 | 704 | 619 | 291 | 2,342 | 65 | | | | |
| Postpaid phone ABPU (USD) | | | | | | | | | | | |
| Postpaid phone ABPU | | 72.17 | 71.69 | 71.77 | 68.66 | | 69.51 | | | | |
| ARPU (USD) | | | | | | | | | | | |
| Postpaid | | 51.54 | 50.54 | 49.70 | 47.34 | | 47.30 | | | | |
| Prepaid | | 33.00 | 33.15 | 33.97 | 38.48 | | 38.24 | | | | |
| Churn rate | | | | | | | | | | | |
| Postpaid | | 1.56% | 1.52% | 1.67% | 1.75% | | 1.65% | | | | |
| Phone | | 1.39% | 1.37% | 1.57% | 1.58% | | 1.50% | | | | |
| Prepaid | | 5.39% | 5.59% | 5.74% | 4.69% | | 4.57% | | | | |

*In May 2016, Sprint's affiliate company acquired another operator. An affiliate company refers to a local wireless operator that sells and provides Sprint-branded services and products with its own self-operated telecom network while paying Sprint for brand and spectrum usage. This resulted in adjustments to subscriber numbers that continued to occur after April 2017.

*During the FY17Q1, 2,000 Wi-Fi connections were excluded from the postpaid subscriber base.

*Net additions or losses exclude the impact of the above two factors.

*Sprint is no longer reporting Lifeline program subscribers due to recent regulatory changes resulting in tighter program restrictions. Sprint has excluded them from the number of prepaid and wholesale and affiliate subscribers for all periods presented. The Lifeline program is a program where carriers in the U.S. receive a subsidy from a government fund to provide discounted services to low-income subscribers.

*In FY17Q1, Sprint changed the definition of certain gross additions and deactivation for the postpaid subscribers. A newly acquired customer who leaves shortly after activation was previously counted as a deactivation but is now counted as a deduction to gross additions. Without this change, postpaid phone churn and postpaid churn in the quarter would have been 1.58% and 1.73% respectively.

More information on Sprint: investors.sprint.com/

Sprint - 3

Definitions and calculation methods of principal operational data

*Cumulative subscribers and net additions include the number of communication module service subscribers.

*Phone: smartphones and feature phones

*ABPU: Average Billings Per User per month

$ABPU = (\text{telecom revenue} + \text{equipment billings}) / \text{number of active subscribers (rounded to the nearest USD .01)}$

Equipment billings: the sum of lease fees under the leasing program and installment billings under the installment billing program.

*ARPU: Average Revenue Per User per month

$ARPU = \text{telecom revenue} / \text{number of active subscribers (rounded to the nearest USD .01)}$

*ABPU/ARPU for postpaid phones are calculated by dividing the relevant telecom revenue and equipment billings by its number of active subscribers.

*Churn rate: average monthly churn rate

$\text{Churn rate} = \text{number of deactivations} / \text{number of active subscribers (rounded to the nearest 0.01\%)}$

Deactivations: the total number of subscribers that churned during the relevant period. The number of deactivations excludes the number of subscribers who switch between prepaid and postpaid. It also excludes newly acquired customers who leaves shortly after activation. (FY17Q1 and onwards)

*Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period
 $(\text{subscribers at the beginning of the month} + \text{subscribers at the end of the month}) / 2$

Yahoo Japan and Distribution

(Unaudited)

| Yahoo Japan (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|--|---------|---------|---------|---------|-----------|---------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | 204,233 | 205,264 | 221,303 | 222,658 | 853,458 | 211,459 | | | | |
| Segment income | 50,308 | 49,063 | 51,173 | 39,275 | 189,819 | 51,584 | | | | |
| Segment margin | 24.6% | 23.9% | 23.1% | 17.6% | 22.2% | 24.4% | | | | |
| Depreciation and amortization | 9,167 | 9,987 | 9,477 | 10,342 | 38,973 | 9,986 | | | | |
| Gain from remeasurement relating to business combination | - | -19 | - | - | -19 | - | | | | |
| Other adjustments | - | - | - | 10,736 | 10,736 | -4,929 | | | | |
| Adjusted EBITDA | 59,475 | 59,031 | 60,650 | 60,353 | 239,509 | 56,641 | | | | |
| Adjusted EBITDA margin | 29.1% | 28.8% | 27.4% | 27.1% | 28.1% | 26.8% | | | | |
| Capital expenditure | 12,078 | 18,421 | 18,595 | 15,633 | 64,727 | 20,010 | | | | |

More information on Yahoo: about.yahoo.co.jp/ir/en/

| Distribution (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|-----------------------------------|---------|---------|---------|---------|-----------|---------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | 315,499 | 310,857 | 313,230 | 355,788 | 1,295,374 | 297,755 | | | | |
| Segment income | 6,680 | 7,625 | 4,803 | -29,155 | -10,047 | 2,365 | | | | |
| Segment margin | 2.1% | 2.5% | 1.5% | - | - | 0.8% | | | | |
| Depreciation and amortization | 1,789 | 1,768 | 1,780 | 1,900 | 7,237 | 1,724 | | | | |
| Other adjustments | - | - | - | 30,260 | 30,260 | - | | | | |
| Adjusted EBITDA | 8,469 | 9,393 | 6,583 | 3,005 | 27,450 | 4,089 | | | | |
| Adjusted EBITDA margin | 2.7% | 3.0% | 2.1% | 0.8% | 2.1% | 1.4% | | | | |
| Capital expenditure | 1,148 | 1,474 | 1,877 | 2,023 | 6,522 | 1,563 | | | | |

*Adjusted EBITDA = segment income (loss) + depreciation and amortization - gain from remeasurement relating to business combination ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Arm - 1

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|--|--------|---------|--------|--------|-----------|--------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | | 14,356 | 54,499 | 44,047 | 112,902 | 47,037 | | | | |
| Segment income | | -5,123 | 15,045 | 2,997 | 12,919 | -6,935 | | | | |
| Segment margin | | - | 27.6% | 6.8% | 11.4% | - | | | | |
| Depreciation and amortization | | 4,476 | 13,723 | 14,324 | 32,523 | 14,883 | | | | |
| Gain from remeasurement relating to business combination | | -18,168 | - | - | -18,168 | - | | | | |
| Other adjustments | | 25,466 | 314 | - | 25,780 | - | | | | |
| Adjusted EBITDA | | 6,651 | 29,082 | 17,321 | 53,054 | 7,948 | | | | |
| Adjusted EBITDA margin | | 46.3% | 53.4% | 39.3% | 47.0% | 16.9% | | | | |
| Capital expenditure (acceptance basis) | | 760 | 1,828 | 2,454 | 5,042 | 3,525 | | | | |

*In conjunction with the consolidation of Arm, the Company established a new reportable segment "Arm" in FY16Q2. In the Arm segment, the earnings reflect the results of Arm's operations since September 6, 2016.

*Adjusted EBITDA = segment income (loss) + depreciation and amortization - gain from remeasurement relating to business combination ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

| (Referere) Revenue (Millions of USD) | FY2016 | | | | | FY2017 | | | | |
|---|--------|-----|-----|-----|-----------|--------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Technology Licensing | | 38 | 229 | 122 | 389 | 149 | | | | |
| Technology Royalty | | 82 | 248 | 258 | 588 | 250 | | | | |
| Software and Sservices | | 20 | 31 | 29 | 80 | 29 | | | | |
| Total | | 140 | 508 | 409 | 1,057 | 428 | | | | |

*In the Arm segment, the earnings reflect the results of Arm's operations since September 6, 2016.

Arm - 2

| Licensing | FY2016 | | | | | FY2017 | | | | |
|--|--------|-------|-------|-------|-----------|--------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Processor licenses signed | 25 | 20 | 43 | 25 | 113 | 41 | | | | |
| Breakdown by processor family | | | | | | | | | | |
| Classic | 2 | 1 | 3 | 2 | 8 | 0 | | | | |
| Cortex-A | 6 | 2 | 7 | 6 | 21 | 7 | | | | |
| Cortex-R | 2 | 4 | 3 | 0 | 9 | 5 | | | | |
| Cortex-M | 13 | 10 | 22 | 15 | 60 | 20 | | | | |
| Mali | 2 | 3 | 8 | 2 | 15 | 9 | | | | |
| Cumulative breakdown by processor family (extant licenses still expected to generate a royalty) | 1,379 | 1,396 | 1,428 | 1,442 | | 1,482 | | | | |
| Breakdown by processor family | | | | | | | | | | |
| Classic | 502 | 503 | 498 | 500 | | 500 | | | | |
| Cortex-A | 274 | 275 | 282 | 290 | | 297 | | | | |
| Cortex-R | 71 | 75 | 78 | 78 | | 83 | | | | |
| Cortex-M | 391 | 400 | 419 | 425 | | 445 | | | | |
| Mali | 141 | 143 | 151 | 149 | | 157 | | | | |
| Companies signing licenses | 23 | 18 | 34 | 25 | 94 | 30 | | | | |
| Existing | 14 | 12 | 16 | 13 | 49 | 17 | | | | |
| New | 9 | 6 | 18 | 12 | 45 | 13 | | | | |

Example applications by processor signed in FY17Q1

Cortex-A: Artificial intelligence algorithm accelerator, high-end printer, camera, and robotics

Cortex-R: Various storage applications and printers

Cortex-M: Power management controllers, microcontrollers, drone, and embedded accelerators to sit alongside a Cortex-A processor in a server chip

Mali: Display controllers and video processors for camera applications, and graphics for automotive applications

| Royalty units | CY2016 | | | | | CY2017 | | | | |
|---|-------------|-------------|--------------|-------------|-----------|-------------|-------------|--------------|-------------|-----------|
| | Jan. - Mar. | Apr. - June | July - Sept. | Oct. - Dec. | Full year | Jan. - Mar. | Apr. - June | July - Sept. | Oct. - Dec. | Full year |
| Royalty units as reported by licensee (bn) | 3.6 | 4.0 | 4.9 | 5.1 | 17.7 | 4.7 | | | | |
| Breakdown by processor family | | | | | | | | | | |
| Classic | 26% | 24% | 23% | 19% | 23% | 17% | | | | |
| Cortex-A | 19% | 19% | 16% | 22% | 19% | 22% | | | | |
| Cortex-R | 7% | 7% | 9% | 7% | 7% | 8% | | | | |
| Cortex-M | 48% | 50% | 52% | 52% | 51% | 53% | | | | |

| Employees | FY2016 | | | | | FY2017 | | | | |
|----------------------------------|--------|-------|-------|-------|-----------|--------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Total number of employees | 4,227 | 4,438 | 4,584 | 4,852 | | 5,182 | | | | |
| (incl.) Technical employees | 3,409 | 3,602 | 3,736 | 3,960 | | 4,269 | | | | |
| Geographical breakdown | | | | | | | | | | |
| UK | 1,695 | 1,770 | 1,853 | 1,937 | | 2,037 | | | | |
| Rest of Europe | 684 | 723 | 742 | 829 | | 929 | | | | |
| U.S. | 957 | 991 | 1,020 | 1,080 | | 1,151 | | | | |
| Asia | 354 | 388 | 397 | 422 | | 454 | | | | |
| India | 537 | 566 | 572 | 584 | | 611 | | | | |

*Data includes the periods before the acquisition of control by the Company on September 5, 2016 and is provided for reference purpose only.

More information on Arm: www.arm.com/company/investors

Arm - 3

Definitions of principal operational data

- * Classic processors: Arm's older products including the *ARM7*, *ARM9* and *ARM11* families of processor designs.
- * *Cortex*: Arm's *Cortex* family comprise Arm's latest processor cores. The family is split into three series:
 - A-series* targeting applications processors running complex operating systems
 - R-series* targeting real-time deeply embedded markets
 - M-series* addressing the needs of the low cost microcontroller markets
- * *Mali*: The *Mali* family of multimedia processors deliver high-quality multimedia images without compromising performance, power consumption or system cost.
Arm develops industry-leading IP for 3D graphics, video processor and imaging technology that provides customers with an integrated multimedia platform, which can be embedded in their chip, and is becoming increasingly important in devices such as mobile computers, portable media players and digital TVs.
- * Royalty units: Arm technology-based chip manufactured and/or shipped by Licensees.
- * Arm's royalty unit shipments are aligned with the quarters when the chips were shipped.
- * The numbers of employees at Arm include temporary employees.
- * Technical employees: employees who work on the research, creation, maintenance, deployment and support of technology products and services of Arm.
The number of "Technical Employees" in periods prior to September 30, 2016 have been restated to be consistent with the Post-Offer Undertakings as agreed with the UK Takeover Panel, full details of which were set out in the letter from the Arm chairman in the scheme document dated August 3, 2016 and which is available on www.arm.com.

SVF

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|--|--------|----|----|----|-----------|----------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Net sales | | | | | | - | | | | |
| Segment income | | | | | | 105,229 | | | | |
| Segment margin | | | | | | - | | | | |
| Unrealized gain and loss on valuation of investments | | | | | | -106,871 | | | | |
| Adjusted EBITDA | | | | | | -1,642 | | | | |
| Adjusted EBITDA margin | | | | | | - | | | | |
| Capital expenditure (acceptance basis) | | | | | | - | | | | |

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± unrealized gain and loss on valuation of investments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

*Operating income consists of gain and loss on investments at SVF (realized gain and loss on sales of investments, unrealized gain and loss on valuation of investments, interest and dividend income from investments, except for gain and loss on investments in subsidiaries) and operating expenses such as incorporation expenses of entities that comprise SVF, investment research expenses arising from GPs and advisories companies, and administrative expenses arising from each entity.

*Intercompany transactions, such as management fees and performance fees to the GPs or SBIA paid out from each limited partnership, are eliminated in consolidation, and SVF's results of operations, assets, and liabilities after eliminations are recorded in the Company's consolidated financial statements.

Investments that had been agreed to be transferred to SVF, as of the end of the first quarter

Subsidiary:

N/A

Financial assets at FVTPL:

NVIDIA Corporation (Main business) graphics processing unit (GPU) developer
 Guardant Health, Inc. (Main business) blood-based genomic cancer testing service

*As of the end of the first quarter, no investments were made by SVF.

Finance Cost and Other Non-operating Income (Loss)

(Unaudited)

| Finance cost (Millions of yen) | | FY2016 | | | | | FY2017 | | | | |
|-----------------------------------|--|----------|----------|----------|----------|-----------|----------|----|----|----|-----------|
| | | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Finance cost | | -112,107 | -109,915 | -121,341 | -123,948 | -467,311 | -120,870 | | | | |
| Interest expense | | -112,107 | -109,915 | -121,341 | -123,948 | -467,311 | -120,870 | | | | |

| Other non-operating income (loss) (Millions of yen) | | FY2016 | | | | | FY2017 | | | | |
|--|--|----------|---------|---------|----------|-----------|--------|----|----|----|-----------|
| | | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Other non-operating income (loss) | | -111,978 | 172,464 | -39,740 | -173,746 | -153,000 | 18,179 | | | | |
| Foreign exchange gain and loss | | -42,919 | 125,990 | -48,849 | 19,114 | 53,336 | -1,796 | | | | |
| Impairment loss on securities | | -1,995 | -1,179 | -1,037 | -1,887 | -6,098 | -122 | | | | |
| Impairment loss on equity method investments | | -1,434 | -7,523 | 48 | -1,297 | -10,206 | -274 | | | | |
| Dilution gain from changes in equity interest | | 2,175 | 72,566 | 319 | 2,480 | 77,540 | 213 | | | | |
| Gain (loss) from financial instruments at FVTPL | | -30,283 | -27,857 | 18,859 | -121,138 | -160,419 | 24,613 | | | | |
| Loss relating to loss of control | | - | - | - | -79,278 | -79,278 | - | | | | |
| Impairment loss on assets classified as held for sale | | -42,540 | - | - | - | -42,540 | - | | | | |
| Other | | 5,018 | 10,467 | -9,080 | 8,260 | 14,665 | -4,455 | | | | |

Consolidated B/S Assets

| (Millions of yen) | Mar. 31, 2017 | June 30, 2017 | Change | Outline |
|---|-------------------|-------------------|------------------|--|
| Current assets | 5,723,975 | 4,767,109 | -956,866 | |
| Cash and cash equivalents | 2,183,102 | 1,287,970 | -895,132 | Decreased due to payments for acquisition of investments with the plan of transferring and those agreed to be transferred to SVF. (-912,691) SBG: Mar. 2017 (1,121,740) > June 2017 (232,335) Yahoo Japan: Mar. 2017 (393,299) > June 2017 (334,894) Sprint: Mar. 2017 (321,991) > June 2017 (277,491) SB: Mar. 2017 (23,283) > June 2017 (44,223) ARM: Mar. 2017 (20,876) > June 2017 (40,688) |
| Trade and other receivables | 2,121,619 | 2,075,324 | -46,295 | |
| Other financial assets | 794,689 | 669,443 | -125,246 | Decreased due to a partial sale of commercial papers held for short-term investment by Sprint. |
| Inventories | 341,344 | 355,956 | 14,612 | |
| Other current assets | 283,221 | 378,416 | 95,195 | |
| Non-current assets | 18,910,237 | 20,116,022 | 1,205,785 | |
| Property, plant and equipment | 3,977,254 | 3,909,531 | -67,723 | |
| Sprint | 1,926,072 | 1,892,462 | -33,610 | |
| Buildings and structures | 263,061 | 261,629 | -1,432 | |
| Telecommunications equipment | 2,654,096 | 2,554,895 | -99,201 | Decreased due to depreciation at Sprint and SoftBank. |
| Equipment and fixtures | 627,730 | 650,775 | 23,045 | |
| Land | 99,905 | 99,830 | -75 | |
| Construction in progress | 302,177 | 274,425 | -27,752 | |
| Other | 30,285 | 67,977 | 37,692 | |
| Goodwill | 4,175,464 | 4,278,730 | 103,266 | |
| Arm | 2,687,945 | 2,792,983 | 105,038 | Increased due to the weaker yen against the pound. |
| Intangible assets | 6,946,639 | 6,972,312 | 25,673 | |
| Sprint | 5,386,224 | 5,398,737 | 12,513 | |
| FCC licenses | 4,100,651 | 4,148,514 | 47,863 | |
| Sprint | 4,100,651 | 4,148,514 | 47,863 | |
| Technology | 522,894 | 539,330 | 16,436 | |
| Arm | 522,499 | 538,940 | 16,441 | |
| Customer relationships | 448,806 | 422,522 | -26,284 | |
| Sprint | 209,838 | 185,602 | -24,236 | |
| Arm | 143,963 | 146,814 | 2,851 | |
| Trademarks | 760,563 | 759,019 | -1,544 | |
| Software | 722,934 | 727,118 | 4,184 | |
| Spectrum migration costs | 103,814 | 102,149 | -1,665 | |
| Favorable lease contracts | 104,754 | 101,384 | -3,370 | |
| Other | 182,223 | 172,276 | -9,947 | |
| Investments accounted for using the equity method | 1,670,799 | 1,687,057 | 16,258 | |
| Investments from SVF accounted for using FVTPL | - | 483,278 | 483,278 | Increased due to reclassification of NVIDIA Corporation shares, which was agreed to be transferred to SVF, from investment securities and recording of its fair value, and recording fair value of newly acquired investment securities. |
| Investment securities | 1,106,409 | 1,698,344 | 591,935 | Increased due to additional investments in Xiaoju Kuaizhi Inc. (Didi), and newly acquired investment securities such as OSIssoft LLC. Decreased due to reclassification of NVIDIA Corporation shares to investments from SVF accounted for using FVTPL. |
| Other financial assets | 445,858 | 442,334 | -3,524 | |
| Deferred tax assets | 404,994 | 457,648 | 52,654 | |
| Other non-current assets | 182,820 | 186,788 | 3,968 | |
| Total assets | 24,634,212 | 24,883,131 | 248,919 | |

SB: SoftBank

*Exchange rates: USD 1 = JPY 112.19 for the balance as of March 31, 2017; USD 1 = JPY 112.00 for the balance as of June 30, 2017 / GBP 1 = JPY 140.08 for the balance as of March 31, 2017; GBP 1 = JPY 145.79 for the balance as of June 30, 2017
CNY 1 = JPY 16.29 for the balance as of March 31, 2017; CNY 1 = JPY 16.49 for the balance as of June 30, 2017 / EUR 1 = JPY 119.79 for the balance as of March 31, 2017; EUR 1 = JPY 127.97 for the balance as of June 30, 2017

Consolidated B/S Liabilities and Equity

| (Millions of yen) | Mar. 31, 2017 | June 30, 2017 | Change | Outline |
|--|-------------------|-------------------|-----------------|--|
| Current liabilities | 5,226,923 | 5,538,505 | 311,582 | |
| Interest-bearing debt | 2,694,093 | 3,287,520 | 593,427 | |
| SoftBank Group | 1,139,734 | 1,748,048 | 608,314 | Increase in current portion of corporate bonds (+399,098) mainly due to transfers from non-current liabilities. Increase in short-term borrowings (+195,811) mainly due to drawing down of credit line facility. |
| Sprint | 536,897 | 545,859 | 8,962 | Increase in current portion of long-term borrowings (+56,015) mainly due to transfers from non-current liabilities. Decrease in current portion of corporate bonds (-45,580) mainly due to early redemption of certain corporate bonds. |
| Others | 1,017,462 | 993,613 | -23,849 | |
| Trade and other payables | 1,607,453 | 1,466,494 | -140,959 | SB: decrease from the previous fiscal year-end when sales commissions and accounts payable for mobile devices had been temporarily increased. Sprint: decrease due to payments of accounts payable-other related to telecommunications equipment. |
| Other financial liabilities | 13,701 | 15,074 | 1,373 | |
| Income taxes payables | 256,218 | 77,190 | -179,028 | Decreased due to payments of income taxes payables such as income taxes on gains from the sale of SuperCell Oy shares. SB: Mar. 2017 (100,926) > June 2017 (40,212) Yahoo Japan: Mar. 2017 (32,327) > June 2017 (14,962) |
| Provisions | 56,362 | 53,762 | -2,600 | |
| Other current liabilities | 599,096 | 638,465 | 39,369 | |
| Non-current liabilities | 14,937,559 | 14,689,877 | -247,682 | |
| Interest-bearing debt | 12,164,277 | 11,612,879 | -551,398 | |
| SoftBank Group | 6,378,194 | 6,006,599 | -371,595 | Decrease in corporate bonds (-374,419) mainly due to reclassification of current portion of corporate bonds to current liabilities. |
| Sprint | 4,024,390 | 3,858,951 | -165,439 | Decrease in corporate bonds (-150,072) mainly due to early redemption of certain corporate bonds. |
| Others | 1,761,693 | 1,747,329 | -14,364 | |
| Derivative financial liabilities | 254,146 | 471,889 | 217,743 | Increase due to changes in fair value of the derivative liabilities relating to a collar transaction included in a variable prepaid forward contract for Alibaba shares (+260,340). |
| Other financial liabilities | 33,083 | 73,226 | 40,143 | |
| Defined benefit liabilities | 108,172 | 108,018 | -154 | |
| Provisions | 138,730 | 137,747 | -983 | |
| Deferred tax liabilities | 1,941,380 | 1,987,361 | 45,981 | |
| Other non-current liabilities | 297,771 | 298,757 | 986 | |
| Total liabilities | 20,164,482 | 20,228,382 | 63,900 | |
| Equity | 4,469,730 | 4,654,749 | 185,019 | |
| Equity attributable to owners of the parent | 3,586,352 | 3,773,017 | 186,665 | |
| Common stock | 238,772 | 238,772 | - | |
| Capital surplus | 245,706 | 247,505 | 1,799 | |
| Retained earnings | 2,958,355 | 2,939,186 | -19,169 | Net income attributable to owners of the parent (+5,521) Decrease due to payments of the year-end dividend for the fiscal year ended March 31, 2017 (-23,964). |
| Treasury stock | -67,727 | -66,425 | 1,302 | |
| Accumulated other comprehensive income | 211,246 | 413,979 | 202,733 | |
| Available-for-sale financial assets | 11,983 | 41,574 | 29,591 | |
| Cash flow hedges | -44,877 | -26,583 | 18,294 | |
| Exchange differences on translating foreign operations | 244,140 | 398,988 | 154,848 | Increased in exchange differences on translating foreign operations related to Arm due to the weaker yen against the pound. |
| Non-controlling interests | 883,378 | 881,732 | -1,646 | |
| Total liabilities and equity | 24,634,212 | 24,883,131 | 248,919 | |

SB: SoftBank

*Exchange rates: USD 1 = JPY 112.19 for the balance as of March 31, 2017; USD 1 = JPY 112.00 for the balance as of June 30, 2017 / GBP 1 = JPY 140.08 for the balance as of March 31, 2017; GBP 1 = JPY 145.79 for the balance as of June 30, 2017
CNY 1 = JPY 16.29 for the balance as of March 31, 2017; CNY 1 = JPY 16.49 for the balance as of June 30, 2017 / EUR 1 = JPY 119.79 for the balance as of March 31, 2017; EUR 1 = JPY 127.97 for the balance as of June 30, 2017

Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 1

Income Statement (Apr. 1, 2017 - June 30, 2017)

(Millions of USD)

| Sprint | U.S. GAAP | Re-classification | Difference of recognition and measurement | | | | | IFRSs | | SoftBank Group | |
|-------------------------------------|-----------|-------------------|---|-------------------|---------------------|---------------------------------|-------------------|-------------------|----------|---|-----------------------------------|
| | | (1) | (2) | (3) | (4) | (5) | (Millions of USD) | (Millions of yen) | | | |
| | | | Network restructuring cost | ARO discount rate | Securitization cost | Depreciation on impaired assets | | | Other | | |
| Net operating revenues | 8,157 | | | | | | | 8,157 | 910,423 | Net sales | |
| Net operating expenses | | | | | | | | | | | |
| Cost of services and products | -3,254 | -1,914 | | | | -8 | 33 | -5,143 | -574,055 | Cost of sales | |
| Selling, general and administrative | -1,938 | -144 | | | | | -10 | -2,092 | -233,533 | Selling, general, and administrative expenses | |
| Depreciation and amortization | -2,054 | 2,054 | | | | | | | | Other operating income | |
| Other, net | 252 | 6 | 5 | | | | -2 | 261 | 29,152 | | |
| Operating income | 1,163 | 2 | 5 | | | | -8 | 21 | 1,183 | 131,987 | Operating income |
| Interest expense | -613 | 9 | -1 | -12 | -1 | | -2 | -620 | -69,192 | Finance cost | |
| Other expense, net | -52 | -11 | | | | | 5 | -58 | -6,456 | Other non-operating loss | |
| Income before income taxes | 498 | | 4 | -12 | -1 | | -8 | 24 | 505 | 56,339 | Income before income taxes |
| Income tax expense | -292 | | | | | | -1 | -293 | -32,647 | Income taxes | |
| Net Income | 206 | | 4 | -12 | -1 | | -8 | 23 | 212 | 23,692 | Net Income |
| Operating income | 1,163 | 2 | 5 | | | | -8 | 21 | 1,183 | 131,987 | Operating income |
| Depreciation and amortization | 2,054 | 4 | | | | | 8 | 2 | 2,068 | 230,832 | Depreciation and amortization |
| EBITDA | 3,217 | 6 | 5 | | | | | 23 | 3,251 | 362,819 | EBITDA |
| Other adjustments | -364 | | -5 | | | | | 2 | -367 | -40,966 | Other adjustments |
| Adjusted EBITDA | 2,853 | 6 | | | | | | 25 | 2,884 | 321,853 | Adjusted EBITDA |

*Average rate for the quarter is used for conversion of the U.S. dollars into yen (Apr. to June 2017, USD 1 = JPY 111.61).

(1) Mainly reclassification of depreciation and amortization to "cost of services and products" and "SGA."

Interest from asset retirement obligations (USD 8 million) is recorded as operating cost under U.S. GAAP and finance cost under IFRSs.

(2) Under U.S. GAAP, provision for network infrastructure restructuring (iDEN, Clearwire, etc.) is recognized when the payment obligation is probable.

Under IFRSs, the provision is recorded when detailed formal plan is publicly announced (provision was booked at the timing of acquisition).

(3) Under U.S. GAAP, the discount rate used to measure the asset retirement obligation (ARO) is only updated if the forecast cash outflows increases. Under IFRSs, the discount rate is updated as of the balance sheet date.

(4) Agent and upfront fees are expensed when incurred under U.S. GAAP, deferred as an asset or deducted from liability and amortized over the life of the agreement (2 years) under IFRSs.

(5) Sprint (U.S. GAAP) does not recognize depreciation on wireline property, plant, and equipment which impairment loss was recognized during the fiscal year ended March 2015. Under U.S. GAAP, wireless segment and wireline segment are treated as separate reporting units and impairment test was performed at the individual asset level or asset groups. SBG (IFRSs) continuously recognized depreciation since impairment loss was not recognized, as Sprint is treated as a single cash-generating unit and all assets were tested together for impairment.

Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 2

Balance Sheets (As of June 30, 2017)

(Millions of USD)

| Sprint | U.S. GAAP | Re-classification | Difference of recognition and measurement | | | | | | (6) Adjustment on goodwill | IFRSs | | SoftBank Group |
|---|---------------|-------------------|---|----------------------------------|----------------------|----------------------------|------------------------------|-----------|----------------------------------|----------------------|----------------------|-------------------------------------|
| | | (1) | (2) | (3) | (4) | (5) | | (6) | | (Millions of USD) | (Millions of yen) | |
| | | | Impaired assets | Network restructuring cost | ARO discount rate | Liability to pay levies | Tax effect on adjustments | Other | | | | |
| Assets | | | | | | | | | | | | Assets |
| Current assets | 12,496 | | | | | | | | | 12,496 | 1,399,573 | Current assets |
| Goodwill | 6,578 | | | 340 | | 77 | | 1 | -4,048 | 2,948 | 330,138 | Goodwill |
| Other non-current assets | 64,250 | | 2,054 | | 29 | | | | | 66,333 | 7,429,330 | Other non-current assets |
| Total assets | 83,324 | | 2,054 | 340 | 29 | 77 | | 1 | -4,048 | 81,777 | 9,159,041 | Total assets |
| Liabilities and stockholders' equity | | | | | | | | | | | | Liabilities and equity |
| Current liabilities | 11,571 | 104 | | 38 | | 71 | | 9 | | 11,793 | 1,320,865 | Current liabilities |
| Non-current liabilities | 52,738 | -104 | | 16 | 18 | | 692 | -2 | | 53,358 | 5,976,036 | Non-current liabilities |
| Total liabilities | 64,309 | | | 54 | 18 | 71 | 692 | 7 | | 65,151 | 7,296,901 | Total liabilities |
| Stockholders' equity | 19,015 | | 2,054 | 286 | 11 | 6 | -692 | -6 | -4,048 | 16,626 | 1,862,140 | Total equity |
| Total liabilities and stockholders' equity | 83,324 | | 2,054 | 340 | 29 | 77 | | 1 | -4,048 | 81,777 | 9,159,041 | Total liabilities and equity |

*June month-end rate is used for conversion of the U.S. dollars into yen (USD 1 = JPY 112.00).

(1) Uncertain tax position presented as non-current liabilities under U.S. GAAP is presented as current liabilities under IFRSs.

(2) Sprint (U.S. GAAP) recognized impairment loss on Sprint trade name in the wireless segment and wireline property, plant, and equipment during the fiscal year ended March 2015. Under U.S. GAAP, wireless segment and wireline segment are treated as separate cash-generating units and impairment test was performed at the individual asset level or asset groups. SBG (IFRSs) recognized no impairment loss as Sprint is treated as a single cash-generating unit and all assets were tested together for impairment.

(3) Under U.S. GAAP, provision for network infrastructure restructuring (iDEN, Clearwire, etc.) is recognized when the payment obligation is probable. Under IFRSs, the provision is recorded when detailed formal plan is publicly announced (provision was booked at the timing of acquisition).

(4) Under U.S. GAAP, the discount rate used to measure the asset retirement obligation (ARO) is only updated if the forecast cash outflow increase. Under IFRSs, the discount rate is updated as of the balance sheet date.

(5) Difference in recognition timing of liabilities / expenses related to levies (mainly property tax). Under IFRSs, liabilities / expenses are recognized when the payment obligation to the government occurs.

(6) Goodwill adjustments are as follows.

i. In relation to the acquisition of Sprint, SBG entered into foreign currency forward contract, out of which USD 17.0 billion was accounted for under hedge accounting.

The fair value on the acquisition date of this hedging instrument (USD 3,081 million) is deducted from goodwill (basis adjustment).

ii. Elimination of goodwill relating to non-controlling interest of Sprint.

Financial Indicators

(Unaudited)

| (Millions of yen) | FY2016 | | | | | FY2017 | | | | |
|---|------------|------------|------------|-----|------------|------------|----|----|----|-----------|
| | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Q2 | Q3 | Q4 | Full year |
| Interest-bearing debt | | | | | | | | | | |
| Interest-bearing debt | 11,723,504 | 13,660,106 | 14,175,834 | | 14,142,922 | 14,183,326 | | | | |
| Corporate bonds | 7,090,963 | 7,534,747 | 7,859,651 | | 7,653,300 | 7,495,201 | | | | |
| Long-term borrowings | 1,984,239 | 2,729,964 | 2,986,659 | | 3,377,625 | 3,365,048 | | | | |
| Short-term borrowings and current portion of long-term borrowings | 1,319,197 | 2,025,104 | 2,010,993 | | 1,796,173 | 2,025,801 | | | | |
| Lease obligations | 1,238,942 | 1,284,946 | 1,250,180 | | 1,245,890 | 1,244,569 | | | | |
| Installment payables | 90,163 | 85,345 | 68,351 | | 69,933 | 52,707 | | | | |
| Cash position | | | | | | | | | | |
| Cash position | 3,407,866 | 2,957,943 | 2,906,486 | | 2,935,305 | 1,903,151 | | | | |
| Unused portion of credit line facility | 174,200 | 178,500 | 178,500 | | 178,500 | - | | | | |
| Cash position + unused portion of credit line facility | 3,582,066 | 3,136,443 | 3,084,986 | | 3,113,805 | 1,903,151 | | | | |
| Net interest-bearing debt | | | | | | | | | | |
| Interest-bearing debt | 11,723,504 | 13,660,106 | 14,175,834 | | 14,142,922 | 14,183,326 | | | | |
| Cash position | 3,407,866 | 2,957,943 | 2,906,486 | | 2,935,305 | 1,903,151 | | | | |
| Net interest-bearing debt | 8,315,638 | 10,702,163 | 11,269,348 | | 11,207,617 | 12,280,176 | | | | |
| Financial indicators (Times) | | | | | | | | | | |
| Interest coverage ratio | 6.1 | 6.0 | 5.8 | 4.6 | 5.5 | 5.8 | | | | |
| Debt / equity ratio | 4.9 | 5.3 | 4.2 | | 3.6 | 3.5 | | | | |
| Net debt / equity ratio | 3.4 | 4.0 | 3.3 | | 2.9 | 2.9 | | | | |
| Interest-bearing debt / EBITDA ratio | 4.9 | 5.4 | 5.4 | | 5.3 | 5.4 | | | | |
| Net interest-bearing debt / EBITDA ratio | 3.5 | 4.0 | 4.3 | | 4.2 | 4.5 | | | | |
| Adjusted EBITDA (cumulative amount of LTM) (Millions of yen) | 2,375,247 | 2,494,670 | 2,569,292 | | 2,604,512 | 2,599,693 | | | | |

*Financial liabilities relating to sale of Alibaba shares by variable prepaid forward contract are deducted from interest-bearing debt.

*Cash position = cash and cash equivalents + short-term investments recorded as current assets

*Net interest-bearing debt = interest-bearing debt - cash position

*Unused portion of credit line facility = credit line facility size - credit line borrowings

*Interest coverage ratio = adjusted EBITDA / interest expense

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

Adjusted EBITDA of SVF segment is obtained by adding or deducting unrealized gain and loss on valuation of investments (gains are deducted).

*Debt / equity ratio = interest-bearing debt / equity attributable to owners of the parent (including adjustments related to the issuance of hybrid bonds)

*Interest-bearing debt / EBITDA ratio: interest-bearing debt / adjusted EBITDA (LTM) (including adjustments related to the issuance of hybrid bonds)

*Net interest-bearing debt / EBITDA ratio: net interest-bearing debt / adjusted EBITDA (LTM) (including adjustments related to the issuance of hybrid bonds)

*Cash position used for the calculations of all indicators above includes cash to be received from the sale of Supercell shares and cash to be recovered for investments that had been agreed to be transferred to SVF.

Reference - 1 Main Financing Activities in FY2017

| Category | Event | Amount | Date |
|-------------|--|---|----------------|
| Investments | First major closing of SVF | Total capital committed by limited partners: over USD 93.0 billion (including capital committed by SBG: USD 28 billion)* | May 2017 |
| | Investments currently held by the Company that had been agreed to be transferred to SVF, including partial transfer: -NVIDIA Corporation -Guardant Health, Inc. etc. | Total amount: JPY 483.3 billion (Amount recorded in the Company's consolidated financial statements as investments from SVF) | |
| | Investment in Xiaoju Kuaizhi Inc. (Didi), with the plan of transfer (including partial transfer) to SVF etc. | USD 5 billion | Until May 2017 |
| Funding | Issuance of USD-denominated Undated (Subordinated) Hybrid Notes NC6 NC10 | USD 2.75 billion (JPY 307.9 billion) USD 1.75 billion (JPY 196.0 billion) | July 2017 |

*SBG will contribute shares of Arm Holdings plc to SVF, by in-kind contribution in satisfaction of approximately USD 8.2 billion out of USD 28 billion.

Reference - 2 Corporate Bonds and Commercial Paper Details (consolidated)

(Millions of yen; unless otherwise stated)

| Commercial paper, Bonds | Maturity date | Interest rate (%, year) | Mar. 31, 2017 Amount of issue | June 30, 2017 Amount of issue | June 30, 2017 Balance |
|---|----------------|----------------------------|----------------------------------|----------------------------------|--------------------------|
| SBG¹ | | | | | |
| Commercial paper | — | — | 80,000 | 93,000 | 93,000 |
| 40th series Unsecured Straight Bond | Sept. 14, 2017 | 0.732 | 10,000 | 10,000 | 9,998 |
| 39th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | Sept. 22, 2017 | 0.740 | 100,000 | 100,000 | 99,983 |
| 35th series Unsecured Straight Bond | Jan. 25, 2018 | 1.660 | 10,000 | 10,000 | 9,997 |
| 43rd series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | June 20, 2018 | 1.740 | 400,000 | 400,000 | 399,067 |
| 45th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | May 30, 2019 | 1.450 | 300,000 | 300,000 | 298,578 |
| 46th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | Sept. 12, 2019 | 1.260 | 400,000 | 400,000 | 397,779 |
| USD-denominated Senior Notes due year 2020 | Apr. 15, 2020 | 4.500 | USD 2,485mil | USD 2,485mil | 276,489 |
| EUR-denominated Senior Notes due year 2020 | Apr. 15, 2020 | 4.625 | EUR 625mil | EUR 625mil | 79,388 |
| 47th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | June 18, 2020 | 1.360 | 100,000 | 100,000 | 99,243 |
| 44th series Unsecured Straight Bond | Nov. 27, 2020 | 1.689 | 50,000 | 50,000 | 49,891 |
| USD-denominated Senior Notes due year 2022 | July 30, 2022 | 5.375 | USD 1,000mil | USD 1,000mil | 110,650 |
| EUR-denominated Senior Notes due year 2022 | July 30, 2022 | 4.000 | EUR 500mil | EUR 500mil | 63,171 |
| 48th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | Dec. 9, 2022 | 2.130 | 370,000 | 370,000 | 366,367 |
| 49th series Unsecured Straight Bond | Apr. 20, 2023 | 1.940 | 20,000 | 20,000 | 19,922 |
| 52nd series Unsecured Straight Bond | Mar. 8, 2024 | 2.030 | 50,000 | 50,000 | 49,785 |
| 51st series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond) | Mar. 15, 2024 | 2.030 | 400,000 | 400,000 | 395,170 |
| USD-denominated Senior Notes due year 2025 | July 30, 2025 | 6.000 | USD 1,000mil | USD 1,000mil | 110,488 |
| EUR-denominated Senior Notes due year 2025 | July 30, 2025 | 4.750 | EUR 1,250mil | EUR 1,250mil | 157,832 |
| 50th series Unsecured Straight Bond | Apr. 20, 2026 | 2.480 | 30,000 | 30,000 | 29,866 |
| EUR-denominated Senior Notes due year 2027 | July 30, 2027 | 5.250 | EUR 500mil | EUR 500mil | 63,047 |
| 1st series Unsecured Subordinated Corporate Bond | Dec. 17, 2021 | 2.500 | 400,000 | 400,000 | 395,161 |
| 2nd series Unsecured Subordinated Corporate Bond | Feb. 9, 2022 | 2.500 | 450,000 | 450,000 | 444,351 |
| 1st Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond) | Sept. 13, 2041 | 3.000 | 55,600 | 55,600 | 55,085 |
| 3rd Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond) | Sept. 30, 2041 | 3.000 | 400,000 | 400,000 | 392,555 |
| 2nd Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond) | Sept. 16, 2043 | 3.500 | 15,400 | 15,400 | 15,252 |
| Sub Total | | | | | 4,482,114 |
| Yahoo Japan | | | | | |
| 1st series Unsecured Straight Bond | Feb. 28, 2020 | 0.040 | 5,000 | 5,000 | 5,000 |
| 2nd series Unsecured Straight Bond | Feb. 28, 2022 | 0.170 | 15,000 | 15,000 | 15,000 |
| 3rd series Unsecured Straight Bond | Feb. 28, 2024 | 0.370 | 15,000 | 15,000 | 15,000 |
| Sub Total | | | | | 35,000 |

(Millions of yen; unless otherwise stated)

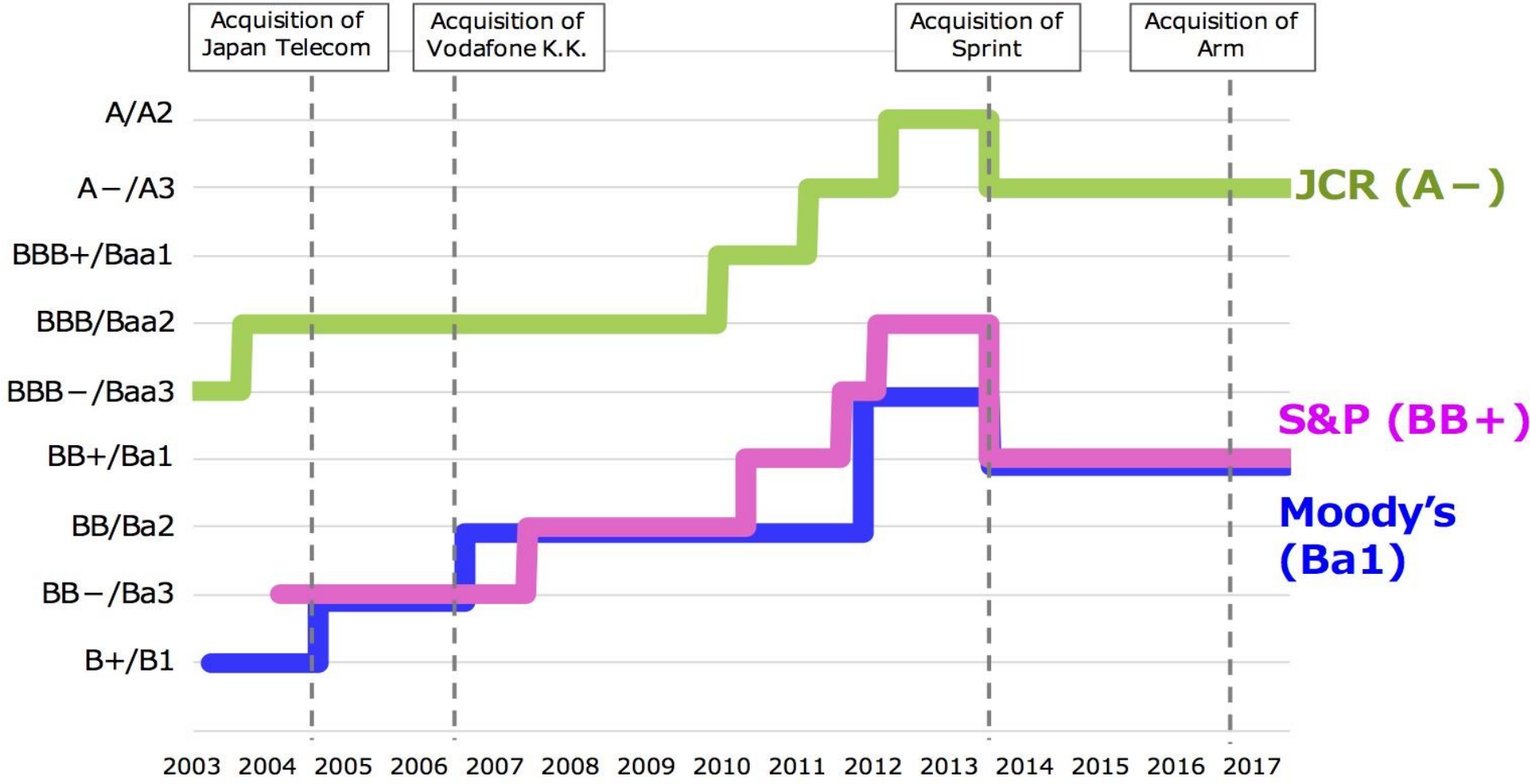
| Commercial paper, Bonds | Maturity date | Interest rate (%, year) | Mar. 31, 2017 Amount of issue | June 30, 2017 Amount of issue | June 30, 2017 Balance |
|---|----------------------------|----------------------------|----------------------------------|----------------------------------|--------------------------|
| Sprint | | | | | |
| Sprint Corporation | | | | | |
| 7.25% Notes due 2021 | Sept. 15, 2021 | 7.250 | USD 2,250mil | USD 2,250mil | 249,907 |
| 7.875% Notes due 2023 | Sept. 15, 2023 | 7.875 | USD 4,250mil | USD 4,250mil | 471,352 |
| 7.125% Notes due 2024 | June 15, 2024 | 7.125 | USD 2,500mil | USD 2,500mil | 277,100 |
| 7.625% Notes due 2025 | Feb. 15, 2025 | 7.625 | USD 1,500mil | USD 1,500mil | 166,225 |
| Sprint Communications, Inc. | | | | | |
| 8.375% Senior Notes due 2017 | Aug. 15, 2017 | 8.375 | USD 1,300mil | USD 912mil | 102,575 |
| 9% Guaranteed Notes due 2018 | Nov. 15, 2018 | 9.000 | USD 3,000mil | USD 1,800mil | 211,233 |
| Export Development Canada Facility (Tranche 3) | Dec. 17, 2019 | 3.730 ^{*2} | USD 300mil | USD 300mil | 33,513 |
| 7% Guaranteed Notes due 2020 | Mar. 1, 2020 | 7.000 | USD 1,000mil | USD 1,000mil | 116,004 |
| 7% Senior Notes due 2020 | Aug. 15, 2020 | 7.000 | USD 1,500mil | USD 1,500mil | 171,388 |
| 11.5% Senior Notes due 2021 | Nov. 15, 2021 | 11.500 | USD 1,000mil | USD 1,000mil | 134,471 |
| 9.25% Debentures due 2022 | Apr. 15, 2022 | 9.250 | USD 200mil | USD 200mil | 25,213 |
| 6% Senior Notes due 2022 | Nov. 15, 2022 | 6.000 | USD 2,280mil | USD 2,280mil | 252,987 |
| Sprint Capital Corporation | | | | | |
| 6.9% Senior Notes due 2019 | May 1, 2019 | 6.900 | USD 1,729mil | USD 1,729mil | 195,984 |
| 6.875% Senior Notes due 2028 | Nov. 15, 2028 | 6.875 | USD 2,475mil | USD 2,475mil | 260,354 |
| 8.75% Senior Notes due 2032 | Mar. 15, 2032 | 8.750 | USD 2,000mil | USD 2,000mil | 238,494 |
| Clearwire Communications LLC | | | | | |
| 8.25% Exchangeable Notes due 2040 ^{*3} | Dec. 1, 2017 ^{*3} | 8.250 | USD 629mil | USD 629mil | 71,210 |
| Sub Total | | | | | 2,978,012 |
| Other | | | | | |
| | | | 200 | 75 | 75 |
| Total Balance | | | | | 7,495,201 |

*1 Unsecured straight corporate bonds issued by SBG (including foreign currency denominated bonds) are guaranteed by SoftBank.

*2 Floating interest rate. The interest rate stated is as of June 30, 2017.

*3 USD 629 million Clearwire 8.25% Exchangeable Notes due 2040 have both a par call and put in December 2017.

Reference - 3 Trend of Credit Rating



* Calendar year