

**Earnings Results for
the Nine-month Period
Ended December 31, 2017
Data Sheet**

**February 7, 2018
SoftBank Group Corp.**



Index	
Consolidated Results Summary	-1-
Results by Segment	-2-
Domestic Telecommunications Segment - 1 (Results)	-3-
Domestic Telecommunications Segment - 2 (KPIs)	-4-
Domestic Telecommunications Segment - 3 (Definitions and Calculation Methods of KPIs)	-5-
Sprint Segment - 1 (Results)	-6-
Sprint Segment - 2 (KPIs)	-7-
Sprint Segment - 3 (Definitions and Calculation Methods of KPIs)	-8-
Yahoo Japan Segment and Distribution Segment	-9-
Arm Segment - 1 (Results)	-10-
Arm Segment - 2 (KPIs)	-11-
Arm Segment - 3 (Definitions of KPIs)	-12-
SoftBank Vision Fund and Delta Fund Segment	-13-
Finance Cost and Other Non-operating Income (Loss)	-14-
Consolidated B/S Assets	-15-
Consolidated B/S Liabilities and Equity	-16-
Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 1	-17-
Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 2	-18-
Financial Indicators	-19-
Reference - 1	-20-
Reference - 2	-22-

This data sheet is prepared based on the consolidated IFRS financial results.

About the SoftBank Vision Fund and Delta Fund segment

The Company established the SoftBank Vision Fund and Delta Fund segment as a new reportable segment during the three months ended June 30, 2017 upon the first major closing of SoftBank Vision Fund on May 20, 2017.

About the Consolidation of Fortress

The Company acquired Fortress on December 27, 2017 for \$3,162 million (¥358,612 million), making it a subsidiary. The results of operations of Fortress have been reflected since December 28, 2017 in "Other" in the Company's segments.

< Exchange rates used for translation > (JPN)

Average during quarter	FY2016				FY2017			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1 USD	109.07	102.91	108.72	113.76	111.61	111.38	112.74	
1 GBP*	/	135.46	135.56	141.33	142.92	146.20	150.77	
1 EUR	122.47	114.59	117.70	120.81	123.14	130.45	133.09	
EOQ	Jun. 30	Sept. 30	Dec. 31	Mar. 31	Jun. 30	Sept. 30	Dec. 31	Mar. 31
1 USD	/	/	/	112.19	/	/	113.00	/
1 GBP	/	/	/	140.08	/	/	151.95	/
1 EUR	/	/	/	119.79	/	/	134.94	/

*Monthly average rate of September 2016 (1 GBP = JPY 132.95) is used for translation of Arm results in FY16Q2

< Definition of company names and abbreviations used in the Data Sheet >

Company names / Abbreviation	Definition
SoftBank Group Corp. or SBG	SoftBank Group Corp. (stand-alone basis)
The Company	SoftBank Group Corp. and its subsidiaries
Each of the following abbreviations indicates the respective company, and its subsidiaries if any.	
Sprint	Sprint Corporation
Brightstar	Brightstar Global Group Inc.
Arm	Arm Holdings plc
SoftBank Vision Fund	SoftBank Vision Fund L.P. SoftBank Vision Fund (AIV M1) L.P. SoftBank Vision Fund (AIV M2) L.P. SoftBank Vision Fund (AIV S1) L.P.
Delta Fund	SB Delta Fund (Jersey) L.P.
Fortress	Fortress Investment Group LLC
Alibaba	Alibaba Group Holding Limited

Consolidated Results Summary

(Unaudited)

(Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Continuing operations												
Net sales	2,126,521	2,145,313	2,309,632	6,581,466	2,319,538	8,901,004	2,186,059	2,225,076	2,400,139	6,811,274		
Adjusted EBITDA	678,350	654,931	658,473	1,991,754	572,713	2,564,467	700,110	690,372	665,815	2,056,297		
Adjusted EBITDA margin	31.9%	30.5%	28.5%	30.3%	24.7%	28.8%	32.0%	31.0%	27.7%	30.2%		
Operating income (excluding income from SoftBank Vision Fund and Delta Fund)	319,236	328,127	281,965	929,328	96,671	1,025,999	374,044	314,557	223,801	912,402		
Operating margin (excluding income from SoftBank Vision Fund and Delta Fund)	15.0%	15.3%	12.2%	14.1%	4.2%	11.5%	17.1%	14.1%	9.3%	13.4%		
Operating income from SoftBank Vision Fund and Delta Fund	-	-	-	-	-	-	105,229	81,009	50,189	236,427		
Operating income	319,236	328,127	281,965	929,328	96,671	1,025,999	479,273	395,566	273,990	1,148,829		
Operating margin	15.0%	15.3%	12.2%	14.1%	4.2%	11.5%	21.9%	17.8%	11.4%	16.9%		
Finance cost	-112,107	-109,915	-121,341	-343,363	-123,948	-467,311	-120,870	-122,588	-139,879	-383,337		
Income on equity method investments	35,466	69,708	100,814	205,988	115,562	321,550	1,634	106,656	211,301	319,591		
Gain on sales of shares of associates	204,233	33,868	-	238,101	2	238,103	-	1,510	294	1,804		
Exchange gain and loss	-42,919	125,990	-48,849	34,222	19,114	53,336	-1,796	12,738	9,158	20,100		
Derivative gain (loss)	21,511	-191,569	74,183	-95,875	-156,940	-252,815	-257,059	-247,622	19,483	-485,198		
Changes in third-party interests in SoftBank Vision Fund and Delta Fund	-	-	-	-	-	-	-43,589	-33,568	-31,006	-108,163		
Other non-operating income (loss)	-69,059	46,474	9,109	-13,476	-192,860	-206,336	19,975	28,761	1,442	50,178		
Income (loss) before income tax	356,361	302,683	295,881	954,925	-242,399	712,526	77,568	141,453	344,783	563,804		
Net income from continuing operations	212,292	29,338	97,341	338,971	580,660	919,631	30,540	113,202	1,059,003	1,202,745		
Discontinued operations												
Net income (loss) from discontinued operations	60,059	498,526	-5,280	553,305	1,494	554,799	-	-	-	-		
Net income attributable to owners of the parent	254,157	511,359	80,257	845,773	580,535	1,426,308	5,521	97,101	912,322	1,014,944		
Net income attributable to owners of the parent ratio	12.0%	23.8%	3.5%	12.9%	25.0%	16.0%	0.3%	4.4%	38.0%	14.9%		
Total assets						24,634,212				29,412,718		
Equity attributable to owners of the parent						3,586,352				5,505,689		
Equity attributable to owners of the parent ratio						14.6%				18.7%		
Cash flows from operating activities	252,734	762,867	111,832	1,127,433	373,295	1,500,728	195,954	552,329	135,492	883,775		
Cash flows from investing activities	-154,840	-3,008,557	-217,196	-3,380,593	-833,004	-4,213,597	-1,068,352	-608,319	-1,051,733	-2,728,404		
Cash flows from financing activities	679,598	1,740,438	-209,706	2,210,330	170,416	2,380,746	-26,022	2,217,802	783,576	2,975,356		
Depreciation and amortization	-340,009	-338,215	-371,275	-1,049,499	-416,110	-1,465,609	-371,991	-378,516	-401,868	-1,152,375		
Capital expenditure (acceptance basis)	149,029	162,498	247,168	558,695	364,897	923,592	215,694	244,969	302,139	762,802		

*Adjusted EBITDA = operating income (loss) + depreciation and amortization ± unrealized gain and loss on valuation of investments in SoftBank Vision Fund and Delta Fund segment ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

*Operating income from SoftBank Vision Fund and Delta Fund = gain and loss from investments at SoftBank Vision Fund and Delta Fund - operating expenses

*Changes in Third-party Interests in SoftBank Vision Fund and Delta Fund = of the third-party interests in SoftBank Vision Fund and Delta Fund, the fluctuations arising from SoftBank Vision Fund and Delta Fund's business activities

*Equity attributable to owners of the parent ratio = equity attributable to owners of the parent / total assets

*The amounts of depreciation and amortization and capital expenditure exclude those of discontinued operations.

Results by Segment

(Unaudited)

FY17Q3 (3 months)									
(Millions of yen)	Domestic Telecommunications	Sprint	Yahoo Japan	Distribution	Arm	SoftBank Vision Fund and Delta Fund	Other	Reconciliations	Consolidated
Net sales	877,910	928,826	226,105	379,959	58,746	-	33,446	-104,853	2,400,139
Segment income (loss) (operating income (loss))	178,730	89,665	49,966	-48,036	-7,071	50,189	-26,834	-12,619	273,990
Segment margin (operating margin)	20.4%	9.7%	22.1%	-	-	-	-	-	11.4%
Depreciation and amortization	125,629	244,316	11,146	1,684	15,873	-	2,843	377	401,868
Unrealized gain and loss on valuation of investments in SoftBank Vision Fund and Delta Fund segment	-	-	-	-	-	-56,772	-	-	-56,772
Other adjustments	-	-24,187	-2,967	50,497	-	-	23,496	-110	46,729
Adjusted EBITDA	304,359	309,794	58,145	4,145	8,802	-6,583	-495	-12,352	665,815
Adjusted EBITDA margin	34.7%	33.4%	25.7%	1.1%	15.0%	-	-	-	27.7%
Capital expenditure (acceptance basis)	90,619	182,473	20,223	2,098	4,509	17	2,200	-	302,139

FY17Q3 (9 months)									
(Millions of yen)	Domestic Telecommunications	Sprint	Yahoo Japan	Distribution	Arm	SoftBank Vision Fund and Delta Fund	Other	Reconciliations	Consolidated
Net sales	2,406,870	2,722,153	651,544	1,024,811	152,422	-	104,403	-250,929	6,811,274
Segment income (loss) (operating income (loss))	612,698	291,841	142,656	-40,673	-21,865	236,427	-35,047	-37,208	1,148,829
Segment margin (operating margin)	25.5%	10.7%	21.9%	-	-	-	-	-	16.9%
Depreciation and amortization	351,322	708,307	31,959	5,175	46,158	-	8,252	1,202	1,152,375
Unrealized gain and loss on valuation of investments in SoftBank Vision Fund and Delta Fund segment	-	-	-	-	-	-251,108	-	-	-251,108
Other adjustments	-	-61,323	-7,896	50,497	-	-	23,496	1,427	6,201
Adjusted EBITDA	964,020	938,825	166,719	14,999	24,293	-14,681	-3,299	-34,579	2,056,297
Adjusted EBITDA margin	40.1%	34.5%	25.6%	1.5%	15.9%	-	-	-	30.2%
Capital expenditure (acceptance basis)	216,999	453,682	65,145	5,644	11,743	17	9,572	-	762,802

*The Company established the SoftBank Vision Fund and Delta Fund segment as a new reportable segment in FY17Q1 following the completion of SoftBank Vision Fund's first major closing in May 2017.

**"Other" in the segment information is a category for information of the businesses that are not included in the six reportable segments. The main business of this category is alternative investment management business operated by Fortress and Fukuoka SoftBank HAWKS and its related businesses.

***"Reconciliations" includes an elimination of intersegment transactions and the corporate general expenses unallocated to each reportable segment.

*Segments excluding the SoftBank Vision Fund and Delta Fund segment:

Segment income = net sales - operating expenses (cost of sales + selling, general and administrative expenses) ± gain and loss from remeasurement relating to business combination ± other operating income and loss, for each segment

Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

*SoftBank Vision Fund and Delta Fund segment:

Segment income = gain and loss from investments at SoftBank Vision Fund and Delta Fund - operating expenses

Adjusted EBITDA = segment income (loss) + depreciation and amortization ± unrealized gain and loss on valuation of investments ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Domestic Telecommunications Segment - 1 (Results)

(Unaudited)

(Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Net sales	761,763	792,803	846,104	2,400,670	793,121	3,193,791	755,656	773,304	877,910	2,406,870		
Segment income	239,013	226,920	185,551	651,484	68,088	719,572	218,467	215,501	178,730	612,698		
Segment margin	31.4%	28.6%	21.9%	27.1%	8.6%	22.5%	28.9%	27.9%	20.4%	25.5%		
Depreciation and amortization	112,266	113,139	117,800	343,205	146,253	489,458	111,006	114,687	125,629	351,322		
Other adjustments	-	-	-	-	-	-	-	-	-	-		
Adjusted EBITDA	351,279	340,059	303,351	994,689	214,341	1,209,030	329,473	330,188	304,359	964,020		
Adjusted EBITDA margin	46.1%	42.9%	35.9%	41.4%	27.0%	37.9%	43.6%	42.7%	34.7%	40.1%		
Capital expenditure	50,752	55,438	76,366	182,556	138,023	320,579	53,102	73,278	90,619	216,999		

*Segment income = net sales - operating expenses (cost of sales + selling, general and administrative expenses) ± other operating income and loss

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Domestic Telecommunications Segment - 2 (KPIs)

(Unaudited)

Mobile Communications Service		FY2016					FY2017				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Main subscribers											
Cumulative subscribers*	(Thousands)	32,149	32,301	32,230		32,400	32,448	32,784	32,996		
	(incl.) <i>Wireless Home Phone</i>							105	182		
Net additions*	(Thousands)	112	151	-70	169	362	48	336	212		
Total ARPU	(JPY)	4,610	4,570	4,530	4,310	4,500	4,380	4,340	4,380		
	Telecom ARPU	4,050	4,020	3,980	3,760	3,950	3,830	3,790	3,820		
	Service ARPU	560	560	560	550	550	550	550	560		
Discount on ARPU	(JPY)	-1,090	-1,130	-1,150	-1,180	-1,130	-1,210	-1,240	-1,210		
Churn rate		1.13%	1.06%	1.25%	1.53%	1.24%	1.13%	1.01%	1.10%		
	Phone churn rate	0.85%	0.78%	0.89%	1.04%	0.89%	0.79%	0.74%	0.83%		
Units sold	(Thousands)	2,353	2,551	2,939	3,236	11,079	2,397	2,445	2,940		
	New subscriptions	1,154	1,123	1,072	1,579	4,928	1,121	1,143	1,155		
	Device upgrades	1,199	1,428	1,867	1,657	6,151	1,277	1,302	1,785		
Cumulative applications for the Home Bundle Discount Hikari Set (Thousands)											
	Mobile communications service	3,702	4,419	5,149		6,030	6,641	7,135	7,617		
	Broadband service	1,790	2,158	2,527		2,904	3,182	3,434	3,671		
Overall mobile communications (Thousands)											
	Cumulative subscribers	43,207	43,056	42,826		42,666	42,045	42,184	42,477		
	Main subscribers*	32,149	32,301	32,230		32,400	32,448	32,784	32,996		
	Communication modules	7,215	7,045	7,037		6,910	6,442	6,424	6,692		
	PHS	3,842	3,710	3,559		3,356	3,156	2,977	2,789		

Broadband Service		FY2016					FY2017				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Subscribers (Thousands)											
	Cumulative subscribers	5,345	5,600	5,860		6,145	6,403	6,636	6,832		
	<i>SoftBank Hikari</i>	2,243	2,699	3,141		3,592	4,012	4,362	4,666		
	<i>Yahoo! BB hikari with FLET'S</i>	1,797	1,641	1,505		1,385	1,267	1,191	1,121		
	<i>Yahoo! BB ADSL</i>	1,305	1,261	1,213		1,168	1,124	1,084	1,045		
ARPU (JPY)											
	<i>SoftBank Hikari</i>	4,960	4,960	4,910	4,810	4,900	4,640	4,570	4,490		
	<i>Yahoo! BB hikari with FLET'S</i>	1,810	1,810	1,810	1,800	1,810	1,790	1,790	1,770		
	<i>Yahoo! BB ADSL</i>	2,560	2,530	2,490	2,450	2,510	2,420	2,410	2,380		

*Cumulative subscribers included subscribers to *Wireless Home Phone*, which was launched in July 2017.

Domestic Telecommunications Segment - 3 (Definitions and Calculation Methods of KPIs)

i . Mobile Communications Service

Each category serves as cover-all terms for the service contracts described.

Main subscribers: smartphones, feature phones, tablets, mobile data communications devices, *Wireless Home Phone* and others

*Smartphones to which the *Smartphone Family Discount* are applied and mobile data communications devices to which the *Data Card 2-Year Special Discount* are applied are included under communication modules.

Communication modules: communication modules, *Mimamori Phone*, prepaid mobile phones and others

*Communication modules that use PHS networks are included under PHS.

PHS: PHS

Principal Operational Data for Main Subscribers

ARPU: Average Revenue Per User per month

Total ARPU = (data-related revenue + basic monthly charge and voice-related revenues + device warrantee services + content-related revenues + advertising revenue, etc.) / number of active subscribers (rounded to the nearest JPY 10)

Telecom ARPU = (data-related revenue (packet communication and flat-rate charges, basic monthly Internet connection charges etc.) + basic monthly charge and voice-related revenues (basic monthly usage charges, voice call charges, revenues from incoming calls, etc.)) / number of active subscribers (rounded to the nearest JPY 10)

Service ARPU = (device warrantee services, content-related revenues, advertising revenue, etc.) / number of active subscribers (rounded to the nearest JPY 10)

Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period ((subscribers at the beginning of the month + subscribers at the end of the month) / 2)

Revenues from incoming calls: interconnection charges received from other operators for voice calls from their customers on their network to *SoftBank* and *Y!mobile* phones as a charge for the services provided in the SoftBank Corp. service area

Discount on ARPU = monthly discount + broadband service bundle discount (including *Home Bundle Discount Hikari Set*, *Fiber-optic Discount*)

Churn rate: average monthly churn rate

Churn rate = number of churn / number of active subscribers for the relevant period (rounded to the nearest 0.01%)

Number of churn excludes the number of subscribers who switch between *SoftBank* and *Y!mobile* using Mobile Number Portability (MNP).

*Phone churn rate: churn rate for smartphones and feature phones within main subscribers, including voice SIM subscriptions

Units sold: the total number of new subscriptions and device upgrades. New subscriptions where customers switch between *SoftBank* and *Y!mobile* using MNP are included in the number of device upgrades.

*ARPU, churn rate and number of units sold are calculated and presented excluding revenues or subscribers to the *Wireless Home Phone*.

Home Bundle Discount Hikari Set: a discount on the communication charges of mobile communications services to customers subscribing to bundled packages combining mobile communications services

*Cumulative applications for the *Home Bundle Discount Hikari Set*: includes subscribers for *Fiber-optic Discount* applied to the *Y!mobile* brand mobile communications services.

Includes that of fiber-optic lines as long as the discount is applied to the associated mobile communications services, even if physical connection of the fiber optic line is not complete at the central office of NIPPON TELEGRAPH AND TELEPHONE EAST CORPORATION ("NTT East") and NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION ("NTT West").

ii . Broadband Service

SoftBank Hikari: an integrated service of fiber-optic service using the wholesale fiber-optic connection of NTT East and NTT West with ISP (Internet Service Providers) service

Yahoo! BB hikari with FLET'S: an ISP service offered as a package with NTT East and NTT West's *FLET'S Hikari Series* fiber-optic connection

Yahoo! BB ADSL: a service combining an ADSL connection service and an ISP service

Subscribers:

SoftBank Hikari subscribers: number of users for which physical connection of a fiber-optic line at the central office of NTT East or NTT West is complete. Includes the number of subscribers to *SoftBank Air*.

Yahoo! BB hikari with FLET'S subscribers: number of users of *Yahoo! BB hikari with FLET'S* for which physical connection of a fiber-optic line at the central office of NTT East or NTT West is complete and who are provided with services

Yahoo! BB ADSL subscribers: number of users of *Yahoo! BB ADSL* for which physical connection of an ADSL line at the central office of NTT East or NTT West is complete

ARPU: Average Revenue Per User per month

ARPU = revenue of each broadband service / the number of active subscribers (rounded to the nearest JPY 10)

SoftBank Hikari ARPU = *SoftBank Hikari* revenue (basic monthly charge + provider charge + *Hikari BB* unit rental charge + *White hikari Phone* and *BB Phone* voice call charge + optional service charges, etc.) / the number of active *SoftBank Hikari* subscribers

*Calculation of *SoftBank Hikari* ARPU includes revenues from and subscribers to *SoftBank Air*.

Yahoo! BB hikari with FLET'S ARPU = *Yahoo! BB hikari with FLET'S* revenue (provider charge + *Hikari BB* unit rental charge + *BB Phone* voice call charge + optional service charges, etc. (excluding usage charges for *FLET'S hikari* and *FLET'S hikari LIGHT*)) / the number of active *Yahoo! BB hikari with FLET'S* subscribers

Yahoo! BB ADSL ARPU = *Yahoo! BB ADSL* revenue (basic monthly charge + provider charge + modem rental charge + *BB Phone* voice call charge + optional service charges, etc.) / the number of active *Yahoo! BB ADSL* subscribers

Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period (subscribers at the beginning of the month + subscribers at the end of the month) / 2

Sprint Segment - 1 (Results)

(Unaudited)

(Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Net sales	873,923	848,614	929,472	2,652,009	971,366	3,623,375	910,423	882,904	928,826	2,722,153		
Segment income	45,368	59,197	40,621	145,186	41,237	186,423	131,987	70,189	89,665	291,841		
Segment margin	5.2%	7.0%	4.4%	5.5%	4.2%	5.1%	14.5%	7.9%	9.7%	10.7%		
Depreciation and amortization	214,049	206,002	225,435	645,486	240,359	885,845	230,832	233,159	244,316	708,307		
Other adjustments	12,277	-19,969	4,743	-2,949	10,320	7,371	-40,966	3,830	-24,187	-61,323		
Adjusted EBITDA	271,694	245,230	270,799	787,723	291,916	1,079,639	321,853	307,178	309,794	938,825		
Adjusted EBITDA margin	31.1%	28.9%	29.1%	29.7%	30.1%	29.8%	35.4%	34.8%	33.4%	34.5%		
Capital expenditure (acceptance basis)	79,200	78,715	145,185	303,100	174,594	477,694	131,812	139,397	182,473	453,682		

*Other adjustments mainly include gain/loss from non-recurring factors, such as gain from spectrum license exchanges and income and loss on contract termination among items included in other operating income and loss, and negative impacts from hurricanes included in net sales and cost of sales and selling, general and administrative expenses.

*Segment income = net sales - operating expenses (cost of sales + selling, general and administrative expenses) ± other operating income and loss

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Sprint Segment - 2 (KPIs)

(Unaudited)

Operation data		FY2016					FY2017				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Cumulative subscribers (Thousands)											
Total		53,363	53,962	53,271		53,639	53,698	54,027	54,581		
Postpaid		30,945	31,289	31,694		31,576	31,518	31,686	31,942		
Phone		25,322	25,669	26,037		26,079	26,153	26,432	26,616		
Prepaid		10,636	10,187	8,493		8,688	8,719	8,765	8,997		
Wholesale and affiliate		11,782	12,486	13,084		13,375	13,461	13,576	13,642		
Net additions (loss) (Thousands)											
Total		602	599	564	368	2,133	61	378	385		
Postpaid		180	344	405	-118	811	-39	168	256		
Phone		173	347	368	42	930	88	279	184		
Prepaid		-306	-449	-460	195	-1,020	35	95	63		
Wholesale and affiliate		728	704	619	291	2,342	65	115	66		
Postpaid phone ABPU (USD)											
Postpaid phone ABPU		72.17	71.69	71.77	68.66		69.51	68.95	68.54		
ARPU (USD)											
Postpaid		51.54	50.54	49.70	47.34		47.30	46.00	45.13		
Prepaid		33.00	33.15	33.97	38.48		38.24	37.83	37.46		
Churn rate											
Postpaid		1.56%	1.52%	1.67%	1.75%		1.65%	1.72%	1.80%		
Phone		1.39%	1.37%	1.57%	1.58%		1.50%	1.59%	1.71%		
Prepaid		5.39%	5.59%	5.74%	4.69%		4.57%	4.83%	4.63%		

*Sprint is no longer reporting *Lifeline* program subscribers due to recent regulatory changes resulting in tighter program restrictions. Sprint has excluded them from the number of prepaid and wholesale and affiliate subscribers from FY17Q1.

Subscriber numbers before FY17Q1 have been adjusted retroactively.

The Lifeline program is a program where carriers in the U.S. receive a subsidy from a government fund to provide discounted services to low-income subscribers.

*Cumulative subscribers include the impact of the following special factors; however, these are not included in net additions (losses).

In May 2016, Sprint's affiliate company acquired another operator. An affiliate company refers to a local wireless operator that sells and provides Sprint-branded services and products with its own self-operated telecom network while paying Sprint for brand and spectrum usage. This resulted in adjustments to cumulative subscriber numbers since FY16Q1.

During the FY17Q1, 2,000 Wi-Fi connections were excluded from the postpaid subscriber base.

During the FY17Q2, one of the prepaid data plans was discontinued. Accordingly, 49,000 prepaid subscribers for the plan were excluded from the prepaid subscriber base.

During the FY17Q3, Sprint established a joint venture with PRWireless HoldCo LLC. As a result, 169,000 prepaid subscribers were added.

*In FY17Q1, Sprint changed the definition of certain gross additions and deactivation for the postpaid subscribers. A newly acquired customer who leaves shortly after activation was previously counted as a deactivation but is now counted as a deduction to gross additions.

More information on Sprint: investors.sprint.com/

Sprint Segment - 3 (Definitions and Calculation Methods of KPIs)

Phone: smartphones and feature phones

*Cumulative subscribers and net additions include the number of communication module service subscribers.

Principal Operational Data for Main Subscribers

ABPU: Average Billings Per User per month

$ABPU = (\text{telecom revenue} + \text{equipment billings}) / \text{number of active subscribers (rounded to the nearest USD .01)}$

Equipment billings: the sum of lease fees under the leasing program and installment billings under the installment billing program.

ARPU: Average Revenue Per User per month

$ARPU = \text{telecom revenue} / \text{number of active subscribers (rounded to the nearest USD .01)}$

*ABPU/ARPU for postpaid phones are calculated by dividing the relevant telecom revenue and equipment billings by its number of active subscribers.

Churn rate: average monthly churn rate

$\text{Churn rate} = \text{number of deactivations} / \text{number of active subscribers (rounded to the nearest 0.01\%)}$

Deactivations: the total number of subscribers that churned during the relevant period. The number of deactivations excludes the number of subscribers who switch between prepaid and postpaid. It also excludes newly acquired customers who leaves shortly after activation. (FY17Q1 and onwards)

Number of active subscribers: the total of the monthly numbers of active subscribers for the relevant period
 $(\text{subscribers at the beginning of the month} + \text{subscribers at the end of the month}) / 2$

Yahoo Japan Segment and Distribution Segment

(Unaudited)

Yahoo Japan (Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Net sales	204,233	205,264	221,303	630,800	222,658	853,458	211,459	213,980	226,105	651,544		
Segment income	50,308	49,063	51,173	150,544	39,275	189,819	51,584	41,106	49,966	142,656		
Segment margin	24.6%	23.9%	23.1%	23.9%	17.6%	22.2%	24.4%	19.2%	22.1%	21.9%		
Depreciation and amortization	9,167	9,987	9,477	28,631	10,342	38,973	9,986	10,827	11,146	31,959		
Gain from remeasurement relating to business combination	-	-19	-	-19	-	-19	-	-	-	-		
Other adjustments	-	-	-	-	10,736	10,736	-4,929	-	-2,967	-7,896		
Adjusted EBITDA	59,475	59,031	60,650	179,156	60,353	239,509	56,641	51,933	58,145	166,719		
Adjusted EBITDA margin	29.1%	28.8%	27.4%	28.4%	27.1%	28.1%	26.8%	24.3%	25.7%	25.6%		
Capital expenditure	12,078	18,421	18,595	49,094	15,633	64,727	20,010	24,912	20,223	65,145		

More information on Yahoo: about.yahoo.co.jp/ir/en/

Distribution (Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Net sales	315,499	310,857	313,230	939,586	355,788	1,295,374	297,755	347,097	379,959	1,024,811		
Segment income	6,680	7,625	4,803	19,108	-29,155	-10,047	2,365	4,998	-48,036	-40,673		
Segment margin	2.1%	2.5%	1.5%	2.0%	-	-	0.8%	1.4%	-	-		
Depreciation and amortization	1,789	1,768	1,780	5,337	1,900	7,237	1,724	1,767	1,684	5,175		
Other adjustments	-	-	-	-	30,260	30,260	-	-	50,497	50,497		
Adjusted EBITDA	8,469	9,393	6,583	24,445	3,005	27,450	4,089	6,765	4,145	14,999		
Adjusted EBITDA margin	2.7%	3.0%	2.1%	2.6%	0.8%	2.1%	1.4%	1.9%	1.1%	1.5%		
Capital expenditure	1,148	1,474	1,877	4,499	2,023	6,522	1,563	1,983	2,098	5,644		

*Segment income = net sales - operating expenses (cost of sales + selling, general and administrative expenses) ± gain and loss from remeasurement relating to business combination ± other operating income and loss

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± gain and loss from remeasurement relating to business combination ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

Arm Segment - 1 (Results)

(Unaudited)

(Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Net sales		14,356	54,499	68,855	44,047	112,902	47,037	46,639	58,746	152,422		
Segment income (loss)		-5,123	15,045	9,922	2,997	12,919	-6,935	-7,859	-7,071	-21,865		
Segment margin		-	27.6%	14.4%	6.8%	11.4%	-	-	-	-		
Depreciation and amortization		4,476	13,723	18,199	14,324	32,523	14,883	15,402	15,873	46,158		
Gain from remeasurement relating to business combination		-18,168	-	-18,168	-	-18,168	-	-	-	-		
Other adjustments		25,466	314	25,780	-	25,780	-	-	-	-		
Adjusted EBITDA		6,651	29,082	35,733	17,321	53,054	7,948	7,543	8,802	24,293		
Adjusted EBITDA margin		46.3%	53.4%	51.9%	39.3%	47.0%	16.9%	16.2%	15.0%	15.9%		
Capital expenditure (acceptance basis)		760	1,828	2,588	2,454	5,042	3,525	3,709	4,509	11,743		

*In conjunction with the consolidation of Arm, the Company established a new reportable segment "Arm" in FY16Q2. In the Arm segment, the earnings reflect the results of Arm's operations since September 6, 2016.

*Segment income (loss) = net sales - operating expenses (cost of sales + selling, general and administrative expenses) ± gain and loss from remeasurement relating to business combination ± other operating income and loss

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± gain and loss from remeasurement relating to business combination ± other adjustments

*Adjusted EBITDA margin = adjusted EBITDA / net sales

(Reference) Revenue (Millions of USD)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Technology Licensing		38	229	267	122	389	149	123	190	462		
Technology Royalty		82	248	330	258	588	250	271	297	818		
Software and Services		20	31	51	29	80	29	28	33	90		
Total		140	508	648	409	1,057	428	422	520	1,370		

*In the Arm segment, the earnings reflect the results of Arm's operations since September 6, 2016.

Arm Segment - 2 (KPIs)

(Unaudited)

Licensing	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Processor licenses signed	25	20	43	25	113	41	26	48		
Breakdown by processor family										
Classic (Arm7, Arm9, Arm11)	2	1	3	2	8	0	0	0		
Cortex-A	6	2	7	6	21	7	7	19		
Cortex-R	2	4	3	0	9	5	4	5		
Cortex-M	13	10	22	15	60	20	11	17		
Mali	2	3	8	2	15	9	4	7		
Cumulative breakdown by processor family (extant licenses still expected to generate a royalty)	1,379	1,396	1,428	1,442		1,482	1,508	1,552		
Breakdown by processor family										
Classic (Arm7, Arm9, Arm11)	502	503	498	500		500	500	500		
Cortex-A	274	275	282	290		297	304	322		
Cortex-R	71	75	78	78		83	87	92		
Cortex-M	391	400	419	425		445	456	472		
Mali	141	143	151	149		157	161	166		
Companies signing licenses	23	18	34	25	94	30	15	33		
Existing	14	12	16	13	49	17	10	23		
New	9	6	18	12	45	13	5	10		

Royalty units	CY2016					CY2017				
	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Full year	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Full year
Royalty units as reported by licensee (bn)	3.6	4.0	4.9	5.1	17.7	4.7	5.1	5.7		
Breakdown by processor family										
Classic (Arm7, Arm9, Arm11)	26%	24%	23%	19%	23%	17%	18%	17%		
Cortex-A	19%	19%	16%	22%	19%	22%	20%	17%		
Cortex-R	7%	7%	9%	7%	7%	8%	9%	7%		
Cortex-M	48%	50%	52%	52%	51%	53%	53%	59%		

Employees	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Total number of employees	4,227	4,438	4,584	4,852		5,182	5,538	5,708		
(incl.) Technical employees	3,409	3,602	3,736	3,960		4,269	4,555	4,677		
Geographical breakdown										
UK	1,695	1,770	1,853	1,937		2,037	2,198	2,262		
Rest of Europe	684	723	742	829		929	1,020	1,060		
U.S.	957	991	1,020	1,080		1,151	1,184	1,241		
Asia	354	388	397	422		454	482	481		
India	537	566	572	584		611	654	664		

*Data includes the periods before the acquisition of control by the Company on September 5, 2016 and is provided for reference purpose only.

More information on Arm: www.arm.com/company/investors

Arm Segment - 3 (Definitions of KPIs)

Classic processors: Arm's older products including the *Arm7*, *Arm9* and *Arm11* families of processor designs.

Cortex: Arm's *Cortex* family comprise Arm's latest processor cores. The family is split into three series:

A-series targeting applications processors running complex operating systems

R-series targeting real-time deeply embedded markets

M-series addressing the needs of the low cost microcontroller markets

Mali: The *Mali* family of multimedia processors deliver high-quality multimedia images without compromising performance, power consumption or system cost.

Arm develops industry-leading IP for 3D graphics, video processor and imaging technology that provides customers with an integrated multimedia platform, which can be embedded in their chip, and is becoming increasingly important in devices such as mobile computers, portable media players and digital TVs.

Royalty units: Arm technology-based chip manufactured and/or shipped by licensees.

* Arm's royalty unit shipments are aligned with the quarters when the chips were shipped.

The numbers of employees at Arm: include temporary employees.

Technical employees: employees who work on the research, creation, maintenance, deployment and support of technology products and services of Arm.

The number of "Technical Employees" in periods prior to September 30, 2016 have been restated to be consistent with the Post-Offer Undertakings as agreed with the UK Takeover Panel, full details of which were set out in the letter from the Arm chairman in the scheme document dated August 3, 2016 and which is available on www.arm.com.

SoftBank Vision Fund and Delta Fund Segment

(Unaudited)

(Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Gain and loss on investments at SoftBank Vision Fund and Delta Fund							106,871	87,465	60,516	254,852		
Unrealized gain and loss on valuation of investments							106,871	87,465	56,772	251,108		
Interest and dividend income from investments							-	-	3,744	3,744		
Operating expenses							-1,642	-6,456	-10,327	-18,425		
Segment income							105,229	81,009	50,189	236,427		
Unrealized loss (gain) on valuation of investments							-106,871	-87,465	-56,772	-251,108		
Adjusted EBITDA							-1,642	-6,456	-6,583	-14,681		

*Segment income = gain and loss from investments at SoftBank Vision Fund and Delta Fund - operating expenses

*Adjusted EBITDA = segment income (loss) + depreciation and amortization ± unrealized gain and loss on valuation of investments ± other adjustments

*Operating expenses include incorporation expenses of entities that comprise SoftBank Vision Fund and Delta Fund, investment research expenses arising from SB Investment Advisers (UK) Limited and other advisory companies, and administrative expenses arising from each entity.

Finance Cost and Other Non-operating Income (Loss)

(Unaudited)

Finance cost (Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Finance cost	-112,107	-109,915	-121,341	-343,363	-123,948	-467,311	-120,870	-122,588	-139,879	-383,337		
Interest expense	-112,107	-109,915	-121,341	-343,363	-123,948	-467,311	-120,870	-122,588	-139,879	-383,337		

Other non-operating income (loss) (Millions of yen)	FY2016						FY2017					
	Q1	Q2	Q3	Q1-Q3	Q4	Full year	Q1	Q2	Q3	Q1-Q3	Q4	Full year
Other non-operating income (loss)	-69,059	46,474	9,109	-13,476	-192,860	-206,336	19,975	28,761	1,442	50,178		
Impairment loss on equity method investments	-1,434	-7,523	48	-8,909	-1,297	-10,206	-274	-29	-5,991	-6,294		
Dilution gain from changes in equity interest	2,175	72,566	319	75,060	2,480	77,540	213	37,275	1,434	38,922		
Gain (loss) from financial instruments at FVTPL	-30,283	-27,857	18,859	-39,281	-121,138	-160,419	24,613	-14,406	-2,138	8,069		
Loss relating to loss of control	-	-	-	-	-79,278	-79,278	-	-	-	-		
Impairment loss on assets classified as held for sale	-42,540	-	-	-42,540	-	-42,540	-	-	-	-		
Other	3,023	9,288	-10,117	2,194	6,373	8,567	-4,577	5,921	8,137	9,481		

Consolidated B/S Assets

(Millions of yen)	Mar. 31, 2017	Dec. 31, 2017	Change	Outline
Current assets	5,723,975	6,549,049	825,074	
Cash and cash equivalents	2,183,102	3,340,352	1,157,250	SBG: Mar. 2017 (1,121,740) → Dec. 2017 (1,370,852) SB: Mar. 2017 (23,283) → Dec. 2017 (38,933) Sprint: Mar. 2017 (321,991) → Dec. 2017 (541,372) Yahoo Japan: Mar. 2017 (393,299) → Dec. 2017 (424,096) Arm: Mar. 2017 (20,876) → Dec. 2017 (53,678) SoftBank Vision Fund and Delta Fund: Mar. 2017(-) → Dec. 2017 (299,359)
Trade and other receivables	2,121,619	2,331,915	210,296	
Other financial assets	794,689	208,117	-586,572	Decreased due to a sale of commercial papers held for short-term investment and cancellation of time deposits by Sprint.
Inventories	341,344	362,412	21,068	
Other current assets	283,221	306,253	23,032	
Non-current assets	18,910,237	22,863,669	3,953,432	
Property, plant and equipment	3,977,254	3,960,657	-16,597	
Sprint	1,926,072	2,004,370	78,298	
Buildings and structures	263,061	242,828	-20,233	
Telecommunications equipment	2,654,096	2,442,925	-211,171	Decreased due to depreciation at Sprint and SoftBank.
Equipment and fixtures	627,730	815,590	187,860	Increased due to acquisition of handsets for leasing to customers at Sprint.
Land	99,905	89,646	-10,259	
Construction in progress	302,177	301,385	-792	
Other	30,285	68,283	37,998	
Goodwill	4,175,464	4,383,103	207,639	Arm: Mar. 2017 (2,687,945) → Dec. 2017(2,910,994) Increased due to a weaker yen against the pound. Goodwill of Brightstar was impaired.
Intangible assets	6,946,639	7,168,311	221,672	
Sprint	5,386,224	5,420,793	34,569	
FCC licenses	4,100,651	4,209,572	108,921	Increased at Sprint due to the weaker yen against the U.S. dollar.
Technology	522,894	542,469	19,575	For Arm and its subsidiaries.
Customer relationships	448,806	367,706	-81,100	Sprint: Mar. 2017 (209,838) → Dec. 2017 (143,788) Arm: Mar. 2017 (143,963) → Dec. 2017 (146,729)
Management contracts	-	127,639	127,639	Recognized with the consolidation of Fortress.
Trademarks	760,563	766,970	6,407	
Software	722,934	749,579	26,645	
Favorable lease contracts	104,754	97,461	-7,293	
Spectrum migration costs	103,814	98,820	-4,994	
Other	182,223	208,095	25,872	
Investments accounted for using the equity method	1,670,799	2,303,274	632,475	Increased mostly for Alibaba due to recording gain on equity-method investments and weaker yen against the Chinese yuan.
Investments from SoftBank Vision Fund and Delta Fund accounted for using FVTPL	-	2,658,043	2,658,043	Delta Fund made investments in DiDi and SoftBank Vision Fund made investments in WeWork Companies Inc. and Flipkart Limited. NVIDIA shares were reclassified from "Investment securities" upon transfer from the Company.
Investment securities	1,106,409	1,116,746	10,337	NVIDIA shares were reclassified as "Investments from SoftBank Vision Fund and Delta Fund accounted for using FVTPL" upon transfer to SoftBank Vision Fund. Newly acquired investment securities (346,403), with a plan to transfer around half of them to SoftBank Vision Fund.
Other financial assets	445,858	515,613	69,755	
Deferred tax assets	404,994	526,978	121,984	Increased due to recording of a derivative loss in relation to a collar transaction included in a variable prepaid forward contract for Alibaba shares.
Other non-current assets	182,820	230,944	48,124	
Total assets	24,634,212	29,412,718	4,778,506	

SB: SoftBank, NVIDIA: NVIDIA Corporation, DiDi: Xiaoju kuaizhi Inc.

Consolidated B/S Liabilities and Equity

	(Millions of yen)	Mar. 31, 2017	Dec. 31, 2017	Change	Outline
Current liabilities		5,226,923	5,588,643	361,720	
Interest-bearing debt		2,694,093	2,991,052	296,959	
SoftBank Group		1,139,734	1,281,438	141,704	Decrease in current portion of long-term borrowings (-219,021): due to borrowing for refinancing, mainly of the acquisition funds for Sprint and Arm.
Sprint		536,897	427,594	-109,303	Increase in current portion of corporate bonds(+289,629): due to transfers from non-current liabilities.
SoftBank Vision Fund and Delta Fund		-	308,450	308,450	Decrease in current portion of long-term borrowings (-98,872): mainly due to repayment of borrowings used for network equipment.
Others		1,017,462	973,570	-43,892	Increase in short-term borrowings (+210,225), Current portion of long-term borrowings(+98,225): to increase capital efficiency of investments.
Trade and other payables		1,607,453	1,744,082	136,629	
Other financial liabilities		13,701	22,752	9,051	
Income taxes payables		256,218	105,208	-151,010	Decreased due to payment of income taxes recognized and accrued at the previous fiscal year-end, including income taxes on gains from the sale of Supercell Oy shares.
Provisions		56,362	50,614	-5,748	
Other current liabilities		599,096	674,935	75,839	
Non-current liabilities		14,937,559	17,255,198	2,317,639	
Interest-bearing debt		12,164,277	12,813,901	649,624	
SoftBank Group		6,378,194	7,050,030	671,836	Increase in long-term borrowings (+344,438): due to borrowing mainly for refinancing of the acquisition funds for Sprint and Arm
Sprint		4,024,390	3,708,896	-315,494	Increase in corporate bonds (+327,399): due to the issuance of foreign currency-denominated straight corporate bonds.
SoftBank Vision Fund and Delta Fund		-	64,234	64,234	Decrease in corporate bonds (-341,151): due to early redemptions of certain corporate bonds.
Others		1,761,693	1,990,741	229,048	Increase in long-term borrowings (+64,234): to increase the capital efficiency of investments.
Third-party interests in SoftBank Vision Fund and Delta Fund		-	1,870,841	1,870,841	Recorded an amount of equity attributable to the third-party investors in SoftBank Vision Fund and Delta Fund.
Derivative financial liabilities		254,146	721,775	467,629	Increased due to changes in fair value of the derivative liabilities relating to a collar transaction included in a variable prepaid forward contract for sale of Alibaba share(+518,173)
Other financial liabilities		33,083	40,043	6,960	
Defined benefit liabilities		108,172	107,247	-925	
Provisions		138,730	134,703	-4,027	
Deferred tax liabilities		1,941,380	1,265,430	-675,950	Decreased at Sprint (-829,762): (593,137) DTL related to FCC licenses and other assets were partially reversed accompanying the reduction of the U.S. federal corporate tax rate (35%→21%). (236,625) Certain deductible temporary differences from assets with indefinite lives, where DTA were not recognized previously, are likely to be recoverable and DTA were recognized (offset by DTL) accompanying the abolition of time limit on use of future loss carryforwards in the U.S.
Other non-current liabilities		297,771	301,258	3,487	
Total liabilities		20,164,482	22,843,841	2,679,359	
Equity		4,469,730	6,568,877	2,099,147	
Equity attributable to owners of the parent		3,586,352	5,505,689	1,919,337	
Common stock		238,772	238,772	-	
Capital surplus		245,706	265,171	19,465	
Other equity instruments		-	496,876	496,876	SBG(+496,876): increased due to issuance of USD-denominated Undated Subordinated Notes
Retained earnings		2,958,355	3,931,828	973,473	Net income attributable to owners of the parent (+1,014,944)
Treasury stock		-67,727	-66,453	1,274	
Accumulated other comprehensive income		211,246	639,495	428,249	
Available-for-sale financial assets		11,983	74,938	62,955	
Cash flow hedges		-44,877	-56,477	-11,600	
Exchange differences on translating foreign operations		244,140	621,034	376,894	Increased exchange differences on translating foreign operations related to Arm due to the weaker yen against the pound.
Non-controlling interests		883,378	1,063,188	179,810	
Total liabilities and equity		24,634,212	29,412,718	4,778,506	

Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 1

Income Statement (Apr. 1, 2017 - Dec. 31, 2017)

(Millions of USD)

Sprint	U.S. GAAP	Re-classification	Difference of recognition and measurement						IFRSs		SoftBank Group
		(1)	(2)	(3)	(4)	(5)			(Millions of USD)	(Millions of yen)	
			Network restructuring cost	ARO discount rate	Liability to pay levies	Depreciation on impaired assets	Tax effect on adjustments	Other			
Net operating revenues	24,323								24,323	2,722,153	Net sales
Net operating expenses											
Cost of services and products	-9,762	-5,920	3		103	-24		1	-15,599	-1,745,929	Cost of sales
Selling, general and administrative	-6,059	-385			4			-31	-6,471	-724,303	Selling, general, and administrative expenses
Depreciation and amortization	-6,321	6,321									Other operating income
Other, net	310	9	28					8	355	39,920	
Operating income	2,491	25	31		107	-24		-22	2,608	291,841	Operating income
Interest expense	-1,789	-26	-4	-8				-3	-1,830	-204,739	Finance cost
Other expense, net	-50	1						3	-46	-5,239	Other non-operating loss
Income before income taxes	652		27	-8	107	-24		-22	732	81,863	Income before income taxes
Income tax expense	6,662						168		6,830	770,831	Income taxes
Net income	7,314		27	-8	107	-24	168	-22	7,562	852,694	Net income
Net income attributable to											Net income attributable to
Owners of the parent	7,320		27	-8	107	-24	168	-22	7,568	853,359	Owners of the parent
Non-controlling interests	-6								-6	-665	Non-controlling interests
Operating income	2,491	25	31		107	-24		-22	2,608	291,841	Operating income
Depreciation and amortization	6,321	-16				24			6,329	708,307	Depreciation and amortization
EBITDA	8,812	9	31		107			-22	8,937	1,000,148	EBITDA
Other adjustments	-511		-28					-8	-547	-61,323	Other adjustments
Adjusted EBITDA	8,301	9	3		107			-30	8,390	938,825	Adjusted EBITDA

*Average rate for the quarter is used for conversion of the U.S. dollars into yen (Apr. to June 2017, USD 1 = JPY 111.61, July to Sept., USD 1 = JPY 111.38, Oct. to Dec., USD 1 = JPY 112.74).

(1) Mainly reclassification of depreciation and amortization to "cost of services and products" and "SGA."

Interest from asset retirement obligations (USD 24 million) is recorded as operating cost under U.S. GAAP and finance cost under IFRSs.

(2) Under U.S. GAAP, provision for network infrastructure restructuring (iDEN, Clearwire, etc.) is recognized when the payment obligation is probable.

Under IFRSs, the provision is recorded when detailed formal plan is publicly announced (provision was booked at the timing of acquisition).

(3) Under U.S. GAAP, the discount rate used to measure the asset retirement obligation (ARO) is only updated if the forecast cash outflows increases. Under IFRSs, the discount rate is updated as of the balance sheet date.

(4) Difference in recognition timing of liabilities / expenses related to levies (mainly property tax). Under IFRSs, liabilities / expenses are recognized when the payment obligation to the government occurs.

(5) Sprint (U.S. GAAP) does not recognize depreciation on wireline property, plant, and equipment which impairment loss was recognized during the fiscal year ended March 2015. Under U.S. GAAP, wireless segment and wireline segment are treated as separate reporting units and impairment test was performed at the individual asset level or asset groups. SBG (IFRSs) continuously recognized depreciation since impairment loss was not recognized, as Sprint is treated as a single cash-generating unit and all assets were tested together for impairment.

Sprint U.S. GAAP Bridge to SoftBank Group IFRSs - 2

Balance Sheets (As of Dec. 31, 2017)

(Millions of USD)

Sprint	U.S. GAAP	Re-classification	Difference of recognition and measurement						(6) Adjustment on goodwill	IFRSs		SoftBank Group
		(1)	(2)	(3)	(4)	(5)		(Millions of USD)		(Millions of yen)		
			Impaired assets	Network restructuring cost	ARO discount rate	Liability to pay levies	Tax effect on adjustments	Other				
Assets												Assets
Current assets	10,165									10,165	1,148,629	Current assets
Goodwill	6,586			340		77			-4,048	2,955	333,918	Goodwill
Other non-current assets	64,668		2,039		5					66,712	7,538,459	Other non-current assets
Total assets	81,419		2,039	340	5	77			-4,048	79,832	9,021,006	Total assets
Liabilities and equity												Liabilities and equity
Current liabilities	11,071	138		19						11,225	1,268,426	Current liabilities
Non-current liabilities	44,043	-138		10	-10		436	21		44,362	5,012,891	Non-current liabilities
Total liabilities	55,114			29	-10		436	18		55,587	6,281,317	Total liabilities
Stockholders' equity	26,235		2,039	311	15	77	-436	-18	-4,048	24,175	2,731,831	Stockholders' equity
Non-controlling interests	70									70	7,858	Non-controlling interests
Total equity	26,305		2,039	311	15	77	-436	-18	-4,048	24,245	2,739,689	Total equity
Total liabilities and equity	81,419		2,039	340	5	77			-4,048	79,832	9,021,006	Total liabilities and equity

*December month-end rate is used for conversion of the U.S. dollars into yen (USD 1 = JPY 113.00).

- (1) Uncertain tax position presented as non-current liabilities under U.S. GAAP is presented as current liabilities under IFRSs.
- (2) Sprint (U.S. GAAP) recognized impairment loss on Sprint trade name in the wireless segment and wireline property, plant, and equipment during the fiscal year ended March 2015. Under U.S. GAAP, wireless segment and wireline segment are treated as separate cash-generating units and impairment test was performed at the individual asset level or asset groups. SBG (IFRSs) recognized no impairment loss as Sprint is treated as a single cash-generating unit and all assets were tested together for impairment.
- (3) Under U.S. GAAP, provision for network infrastructure restructuring (iDEN, Clearwire, etc.) is recognized when the payment obligation is probable. Under IFRSs, the provision is recorded when detailed formal plan is publicly announced (provision was booked at the timing of acquisition).
- (4) Under U.S. GAAP, the discount rate used to measure the asset retirement obligation (ARO) is only updated if the forecast cash outflow increase. Under IFRSs, the discount rate is updated as of the balance sheet date.
- (5) Difference in recognition timing of liabilities / expenses related to levies (mainly property tax). Under IFRSs, liabilities / expenses are recognized when the payment obligation to the government occurs.
- (6) Goodwill adjustments are as follows.
 - i. In relation to the acquisition of Sprint, SBG entered into foreign currency forward contract, out of which USD 17.0 billion was accounted for under hedge accounting. The fair value on the acquisition date of this hedging instrument (USD 3,081 million) is deducted from goodwill (basis adjustment).
 - ii. Elimination of goodwill relating to non-controlling interest of Sprint.

Financial Indicators

(Unaudited)

(Millions of yen)	FY2016					FY2017				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Interest-bearing debt										
Interest-bearing debt	11,723,504	13,660,106	14,175,834		14,142,922	14,183,326	14,653,682	14,703,035		
Corporate bonds and commercial papers	7,090,963	7,534,747	7,859,651		7,653,300	7,495,201	7,992,371	8,009,328		
Long-term borrowings	1,984,239	2,729,964	2,986,659		3,377,625	3,365,048	2,307,348	3,929,134		
Short-term borrowings and current portion of long-term borrowings	1,319,197	2,025,104	2,010,993		1,796,173	2,025,801	3,047,091	1,484,105		
Lease obligations	1,238,942	1,284,946	1,250,180		1,245,890	1,244,569	1,256,723	1,241,785		
Installment payables	90,163	85,345	68,351		69,933	52,707	50,149	38,682		
Cash position										
Cash position	3,407,866	2,957,943	2,906,486		2,935,305	1,903,151	3,414,299	3,177,885		
Unused portion of credit line facility	174,200	178,500	178,500		178,500	-	-	178,500		
Cash position + unused portion of credit line facility	3,582,066	3,136,443	3,084,986		3,113,805	1,903,151	3,414,299	3,356,385		
Net interest-bearing debt										
Interest-bearing debt	11,723,504	13,660,106	14,175,834		14,142,922	14,183,326	14,653,682	14,703,035		
Cash position	3,407,866	2,957,943	2,906,486		2,935,305	1,903,151	3,414,299	3,177,885		
Net interest-bearing debt	8,315,638	10,702,163	11,269,348		11,207,617	12,280,176	11,239,383	11,525,150		
Financial indicators (Times)										
Interest coverage ratio	6.1	6.0	5.8	4.6	5.5	5.8	5.7	4.8		
Debt / equity ratio	4.9	5.3	4.2		3.6	3.5	3.2	2.6		
Net debt / equity ratio	3.4	4.0	3.3		2.9	2.9	2.4	2.0		
Interest-bearing debt / EBITDA ratio	4.9	5.4	5.4		5.3	5.4	5.6	5.6		
Net interest-bearing debt / EBITDA ratio	3.5	4.0	4.3		4.2	4.5	4.2	4.3		
Adjusted EBITDA (cumulative amount of LTM) (Millions of yen)	2,375,247	2,494,670	2,569,292		2,604,512	2,599,693	2,629,768	2,643,692		

*Interest-bearing debt above excludes financial liabilities relating to variable prepaid forward contract for sale of Alibaba shares and interest-bearing debt of SoftBank Vision Fund and Delta Fund.

*Cash position = cash and cash equivalents (excluding SoftBank Vision Fund and Delta Fund) + short-term investments recorded as current assets

*Cash position used for the calculations of all indicators above includes cash to be received from the sale of SuperCell shares and cash to be recovered for investments that had been agreed to be transferred to SoftBank Vision Fund

*Net interest-bearing debt = interest-bearing debt - cash position

*Unused portion of credit line facility = credit line facility size - credit line borrowings

*Interest coverage ratio = adjusted EBITDA / interest expense

*Adjusted EBITDA = operating income (loss) + depreciation and amortization ± unrealized gain and loss on valuation of investments in SoftBank Vision Fund and Delta Fund segment ± other adjustments

*Debt / equity ratio = interest-bearing debt / equity attributable to owners of the parent (including adjustments related to the issuance of hybrid bonds (September 2016, July 2017) and drawdown of hybrid loan (November 2017))

*Interest-bearing debt / EBITDA ratio: interest-bearing debt / adjusted EBITDA (LTM) (including adjustments related to the issuance of hybrid bonds (September 2016, July 2017) and drawdown of hybrid loan (November 2017))

*Net interest-bearing debt / EBITDA ratio: net interest-bearing debt / adjusted EBITDA (LTM) (including adjustments related to the issuance of hybrid bonds (September 2016, July 2017) and drawdown of hybrid loan (November 2017))

Reference - 1 Corporate Bonds and Commercial Paper Details (consolidated)

(Millions of yen; unless otherwise stated)

Commercial paper, Bonds	Maturity date	Interest rate (%, year)	Mar. 31, 2017 Amount of issue	Dec. 31, 2017 Amount of issue	Dec. 31, 2017 Balance
SBG ¹					
Commercial paper	-	-	80,000	100,000	100,000
40th series Unsecured Straight Bond	Sept. 14, 2017	0.732	10,000	-	-
39th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	Sept. 22, 2017	0.740	100,000	-	-
35th series Unsecured Straight Bond	Jan. 25, 2018	1.660	10,000	10,000	10,000
43rd series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	June 20, 2018	1.740	400,000	400,000	399,576
45th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	May 30, 2019	1.450	300,000	300,000	298,966
46th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	Sept. 12, 2019	1.260	400,000	400,000	398,291
USD-denominated Senior Notes due year 2020	Apr. 15, 2020	4.500	\$2,485mn	\$2,485mn	279,293
EUR-denominated Senior Notes due year 2020	Apr. 15, 2020	4.625	€625mn	€625mn	83,825
47th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	June 18, 2020	1.360	100,000	100,000	99,373
44th series Unsecured Straight Bond	Nov. 27, 2020	1.689	50,000	50,000	49,907
USD-denominated Senior Notes due year 2022	July 30, 2022	5.375	\$1,000mn	\$1,000mn	111,774
EUR-denominated Senior Notes due year 2022	July 30, 2022	4.000	€500mn	€500mn	66,697
48th series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	Dec. 9, 2022	2.130	370,000	370,000	366,703
49th series Unsecured Straight Bond	Apr. 20, 2023	1.940	20,000	20,000	19,929
52nd series Unsecured Straight Bond	Mar. 8, 2024	2.030	50,000	50,000	49,801
51st series Unsecured Straight Bond (Fukuoka SoftBank HAWKS Bond)	Mar. 15, 2024	2.030	400,000	400,000	395,532
USD-denominated Senior Notes due year 2024	Sept. 19, 2024	4.750	-	\$1,350mn	150,628
USD-denominated Senior Notes due year 2025	July 30, 2025	6.000	\$1,000mn	\$1,000mn	111,570
EUR-denominated Senior Notes due year 2025	July 30, 2025	4.750	€1,250mn	€1,250mn	166,569
EUR-denominated Senior Notes due year 2025	Sept. 19, 2025	3.125	-	€1,500mn	199,865
50th series Unsecured Straight Bond	Apr. 20, 2026	2.480	30,000	30,000	29,873
EUR-denominated Senior Notes due year 2027	July 30, 2027	5.250	€500mn	€500mn	66,530
USD-denominated Senior Notes due year 2027	Sept. 19, 2027	5.125	-	\$2,000mn	223,142
EUR-denominated Senior Notes due year 2029	Sept. 19, 2029	4.000	-	€750mn	99,882
1st series Unsecured Subordinated Corporate Bond	Dec. 17, 2021	2.500	400,000	400,000	395,709
2nd series Unsecured Subordinated Corporate Bond	Feb. 9, 2022	2.500	450,000	450,000	444,968
1st Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond)	Sept. 13, 2041	3.000	55,600	55,600	55,096
3rd Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond)	Sept. 30, 2041	3.000	400,000	400,000	392,709
2nd Unsecured Subordinated Bonds with interest deferrable clause and early redeemable option (with a subordination provision) (Hybrid Bond)	Sept. 16, 2043	3.500	15,400	15,400	15,255
Sub Total					5,081,463
(Reference) *Recorded as equity (other equity instruments) in financial statements					
Undated Subordinated NC6 Resettable Notes ²	-	6.000	-	\$2,750mn	303,677
Undated Subordinated NC10 Resettable Notes ²	-	6.875	-	\$1,750mn	193,199

(Millions of yen; unless otherwise stated)

Commercial paper, Bonds	Maturity date	Interest rate (%, year)	Mar. 31, 2017 Amount of issue	Dec. 31, 2017 Amount of issue	Dec. 31, 2017 Balance
Yahoo Japan					
1st series Unsecured Straight Bond	Feb. 28, 2020	0.040	5,000	5,000	5,000
4th series Unsecured Straight Bond	Dec. 7, 2020	0.070	-	10,000	10,000
2nd series Unsecured Straight Bond	Feb. 28, 2022	0.170	15,000	15,000	15,000
5th series Unsecured Straight Bond	Dec. 7, 2022	0.200	-	25,000	25,000
3rd series Unsecured Straight Bond	Feb. 28, 2024	0.370	15,000	15,000	15,000
6th series Unsecured Straight Bond	Dec. 6, 2024	0.350	-	25,000	25,000
7th series Unsecured Straight Bond	Dec. 7, 2027	0.400	-	10,000	10,000
Sub Total					105,000
Sprint					
Sprint Corporation					
7.25% Notes due 2021	Sept. 15, 2021	7.250	\$2,250mn	\$2,250mn	252,391
7.875% Notes due 2023	Sept. 15, 2023	7.875	\$4,250mn	\$4,250mn	475,941
7.125% Notes due 2024	June 15, 2024	7.125	\$2,500mn	\$2,500mn	279,784
7.625% Notes due 2025	Feb. 15, 2025	7.625	\$1,500mn	\$1,500mn	167,827
Sprint Communications, Inc.					
8.375% Senior Notes due 2017	Aug. 15, 2017	8.375	\$1,300mn	-	-
9% Guaranteed Notes due 2018	Nov. 15, 2018	9.000	\$3,000mn	\$1,800mn	209,666
Export Development Canada Facility (Tranche 3)	Dec. 17, 2019	4.070 ³	\$300mn	\$300mn	33,831
7% Guaranteed Notes due 2020	Mar. 1, 2020	7.000	\$1,000mn	\$1,000mn	116,327
7% Senior Notes due 2020	Aug. 15, 2020	7.000	\$1,500mn	\$1,500mn	172,414
11.5% Senior Notes due 2021	Nov. 15, 2021	11.500	\$1,000mn	\$1,000mn	133,375
9.25% Debentures due 2022	Apr. 15, 2022	9.250	\$200mn	\$200mn	25,179
6% Senior Notes due 2022	Nov. 15, 2022	6.000	\$2,280mn	\$2,280mn	255,437
Sprint Capital Corporation					
6.9% Senior Notes due 2019	May 1, 2019	6.900	\$1,729mn	\$1,729mn	197,130
6.875% Senior Notes due 2028	Nov. 15, 2028	6.875	\$2,475mn	\$2,475mn	263,159
8.75% Senior Notes due 2032	Mar. 15, 2032	8.750	\$2,000mn	\$2,000mn	240,353
Clearwire Communications LLC					
8.25% Exchangeable Notes due 2040 ⁴	Dec. 1, 2017 ⁴	8.250	\$629mn	-	-
Sub Total					2,822,815
Other					
			200	50	50
Total Balance					8,009,328

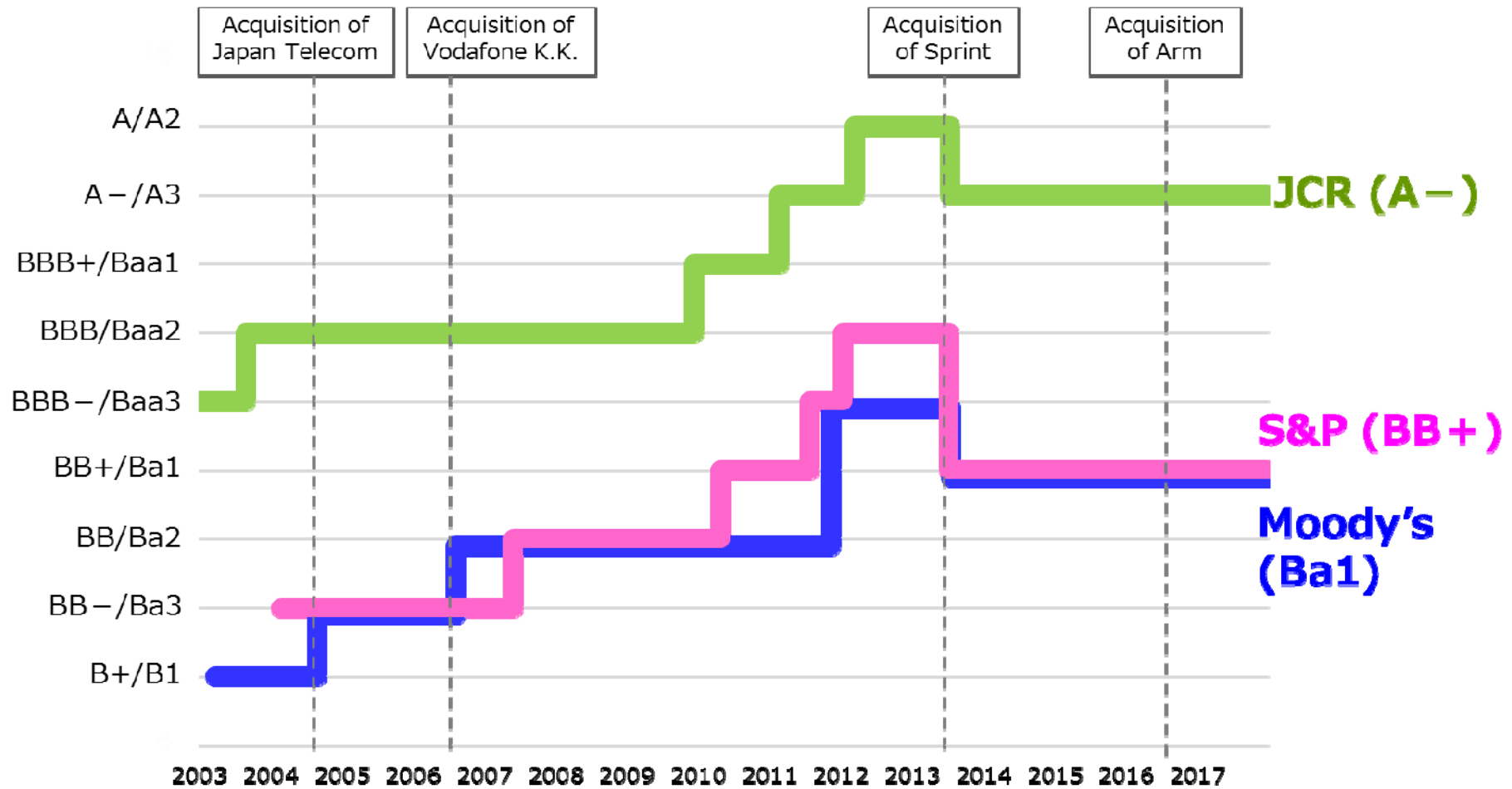
*1 Unsecured straight corporate bonds issued by SBG (including foreign-currency denominated bonds) are guaranteed by SoftBank.

*2 Undated subordinated resettable notes will be redeemed before maturity; NC6 in July 2023 and NC10 in July 2027.

*3 Floating interest rate. The interest rate stated is as of Dec. 29, 2017.

*4 USD 629 million Clearwire 8.25% Exchangeable Notes due 2040 were redeemed in December 2017 before maturity on December 2040.

Reference - 2 Trend of Credit Rating



* Calendar year