# Earnings Results for the Three-month Period Ended June 30, 2019

# **Investor Briefing**

# August 9, 2019 SoftBank Group Corp.



#### DISCLAIMER

This material was prepared based on information available and views held at the time it was made. Statements in this material that are not historical facts, including, without limitation, plans, forecasts and strategies are "forward-looking statements".

Forward-looking statements are by their nature subject to various risks and uncertainties, including, without limitation, a decline in general economic conditions, general market conditions, technological developments, changes in customer demand for products and services, increased competition, risks associated with international operations, and other important factors, each of which may cause actual results and future developments to differ materially from those expressed or implied in any forward-looking statement.

With the passage of time, information in this material (including, without limitation, forward-looking statements) could be superseded or cease to be accurate. SoftBank Group Corp. disclaims any obligation or responsibility to update, revise or supplement any forward-looking statement or other information in any material or generally to any extent. Use of or reliance on the information in this material is at your own risk. Information contained herein regarding companies other than SoftBank Group Corp. and other companies of the SoftBank Group is quoted from public sources and others. SoftBank Group Corp. has neither verified nor is responsible for the accuracy of such information.

Any statements made herein regarding Sprint Corporation ("Sprint") are made by SoftBank solely in its capacity as an investor in Sprint. None of such statements are made on behalf of or attributable to Sprint. Any information contained herein regarding Sprint is subject to any and all subsequent disclosures made by Sprint on its own behalf. Neither Sprint nor SoftBank undertakes any obligation to update the information contained herein in connection with any subsequent disclosures made by Sprint, or to reflect any other subsequent circumstances or events. Nothing contained herein may be construed as an obligation on the part of Sprint to provide disclosures or guidance on its own behalf.

#### IMPORTANT INFORMATION as it relates to SoftBank Vision Fund and SB Delta Fund

This confidential presentation (this "Presentation") is furnished to you for informational purposes solely to provide a summary of SoftBank Group Corp.'s (together with its subsidiaries, "SBG") financial results, including with respect to the SoftBank Vision Fund LP. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund") and SB Delta Fund (Jersey) L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Usion Fund") and SB Delta Fund (Jersey) L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Usion Fund, the "Funds"). The Presentation is not complete, is not intended to be relied upon as the basis for any investment decisions and is not an offer to sell or a solicitation of an offer to buy limited partnership or comparable limited liability equity interests in the Funds or any other investment vehicle. The contents of the Presentation are not to be construed as legal, business and is a dvice, and each recipient should consult its own attorney, business advisor as to legal, business and tax advice.

The Presentation speaks as of the date hereof or as otherwise indicated herein. SBG and its respective affiliates, members, partners, stockholders, managers, directors, officers, employees and agents do not have any obligation to update any part of this Presentation. By accepting this Presentation, the recipient agrees that it will, and will cause its officers, directors, partners, members, shareholders, employees advisors or other similar representatives or agents ("Permitted Representatives"), to use the information herein only for informational purposes and for no other purpose and will not, and will cause its Permitted Representatives not to, divulge any such information to any other party. None of the Funds, SBG or their respective affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the Presentation and nothing contained herein should be relied upon as a promise or representation as to past or future performance of the Funds or any other company or entity referenced in this Presentation.

References to any specific investments of the Funds are presented to illustrate the manager of the Funds' (the "Manager" or "SBIA") investment process and operating philosophy only and should not be construed as a recommendation of any particular investment or security. The investment performance of individual investments in the Funds may vary and the performance of the selected transactions is not necessarily indicative of the performance of all of the applicable prior investments. The specific investments identified and described herein do not represent all of the investments made by the Manager, and no assumption should be made that investments identified and discussed herein were or will be profitable.

Certain information contained herein constitutes "forward-looking statements," which can be identified by the use of terms such as "may", "will", "should", "expect", "project", "estimate", "intend", "continue", "target" or "believe" (or the negatives thereof) or other variations thereon or comparable terminology. In particular, this Presentation contains certain information regarding SBG's expected organization, operations and activities in the future. This information has been set out for illustrative purposes only, and does not constitute forecasts. This Presentation has been prepared based on SBG's current view in relation to future events and various assumptions, including assumptions with respect to events that have not occurred, any of which may prove incorrect. While this Presentation is based on assumptions that SBG believes are reasonable under the circumstances, they are subject to uncertainties, changes in economic, operational, political, legal, tax and other circumstances) and other risks, including sBG's control and any of which may cause SBG's organization, operations or activities to be materially different from those described in this Presentation. Nothing contained in this Presentation may be relied upon as a guarantee, promise or forecast or a representation as to the future.

Vision Fund and Delta Fund performance herein is based on realized and unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated herein or used to calculate the returns contained herein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the Manager's valuations are based.

As used throughout, and unless otherwise indicated, "Gross" Equity IRR means the internal rate of return of the interests in the equity trance of the Fund (the "Class A Equity Interests") before taking into account expenses, management fees, performance fees and Preferred Equity Coupon payments. It is based on a limited partners' Equity cash outflows (capital contributions) and inflows (distributions), as directly related to investment related financing, as well as the residual value attributable to Class A Equity Interests assuming the disposition of investment-related assets and settlement of investment-related liabilities at the valuations as of January 31, 2019. Each of Gross Equity IRR and Gross Multiples includes the effect of leverage and does not take into account deductions of management fees, carried interest, Vision Fund expenses or other expenses, and accrued Preferred Equity Coupon. Net IRR for individual investments cannot be calculated without making arbitrary assumptions regarding the allocation of fees and expenses.

Past performance is not necessarily indicative of future results. The performance of the Funds may be materially lower than the performance information presented herein. There can be no assurance that the Funds will achieve comparable results as those presented herein or that investors in the Funds will not lose any or all of their invested capital.

Certain information presented herein may be based, in part, on information from third parties believed to be reliable and/or assumptions that later prove to be invalid or incorrect. SBG disclaims any obligation to update this information to reflect subsequent developments, reflect a change in assumptions used to prepare this material or for information that later proves to be incorrect.

EACH RECIPIENT ACKNOWLEDGES AND AGREES THAT IT IS RECEIVING THIS PRESENTATION ONLY FOR THE PURPOSES STATED ABOVE AND SUBJECT TO THE UNITED STATES SECURITIES LAWS PROHIBITING ANY PERSON WHO HAS RECEIVED MATERIAL, NON-PUBLIC INFORMATION FROM PURCHASING OR SELLING SECURITIES OF THE APPLICABLE ISSUER OR FROM COMMUNICATING SUCH INFORMATION TO ANY OTHER PERSON UNDER CIRCUMSTANCES IN WHICH IT IS REASONABLY FORESEEABLE THAT SUCH PERSON IS LIKELY TO PURCHASE OR SELL SUCH SECURITIES.

For additional details about SoftBank Vision Fund and Delta Fund, please refer to pages 2 and 3 of "SoftBank Vision Fund & Delta Fund Update," dated August 9, 2019.



#### Accounting policy

SoftBank Group Corp. adopted the International Financial Reporting Standards (IFRSs) in fiscal 2013.

#### Trademarks and registered trademarks, etc.

The names of other companies, other logos, product names, service names, brands, etc., mentioned in this material are registered trademarks or trademarks of SoftBank Group Corp. or the applicable companies.

Unauthorized copying of this material and use of the information or the data in this material in whole or in part are not permitted.

Some figures in the report are rounded and may not add up to the figures presented as the total.

#### Exchange rates used for translation

		FY2	018		FY2019			
Average during quarter	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1 USD	108.71	111.55	112.83	110.46	110.00			
1 GBP	147.54	145.84	144.48	143.99	140.88			
EOQ	Jun 30	Sep 30	Dec 31	Mar 31	Jun 30			
1 USD				110.99	107.79			
1 GBP				144.98	136.57			
1 EUR				124.56	122.49			
1 CNY				16.47	15.69			

# Accounting



(JPY bn)	FY18Q1	FY19Q1	Change	YoY
Net sales	2,272.8	2,336.4	+63.6	+2.8%
Operating income	715.0	688.8	-26.2	-3.7%
<b>Net income</b> (attributable to owners of the parent)	313.7	1,121.7	+808.0	+257.6%

# SoftBank Corp. Made Yahoo Japan a Subsidiary

- On June 27, 2019, Yahoo Japan issued 1,511 million new shares to SoftBank Corp. through a third-party allotment.
- SBGJ, a wholly owned subsidiary of SBG, accepted a tender offer of share buyback by Yahoo Japan and sold its holdings of 1,793 million Yahoo Japan shares on June 27, 2019.
- As a result, Yahoo Japan became a subsidiary of SoftBank Corp.

#### **Shareholding Structure**

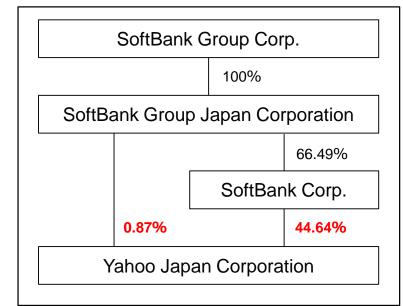
#### As of March 31, 2019

Voting rights: 48.16% Economic interests: 44.11%

SoftBank Group Corp.						
		100%				
SoftBa	ank Group 、	Japan Coi	rporation			
			66.49%			
		SoftBar	nk Corp.			
	36.08%		12.08%			
Yahoo Japan Corporation						

#### After the transactions

Voting rights: 45.52% Economic interests: 30.55%



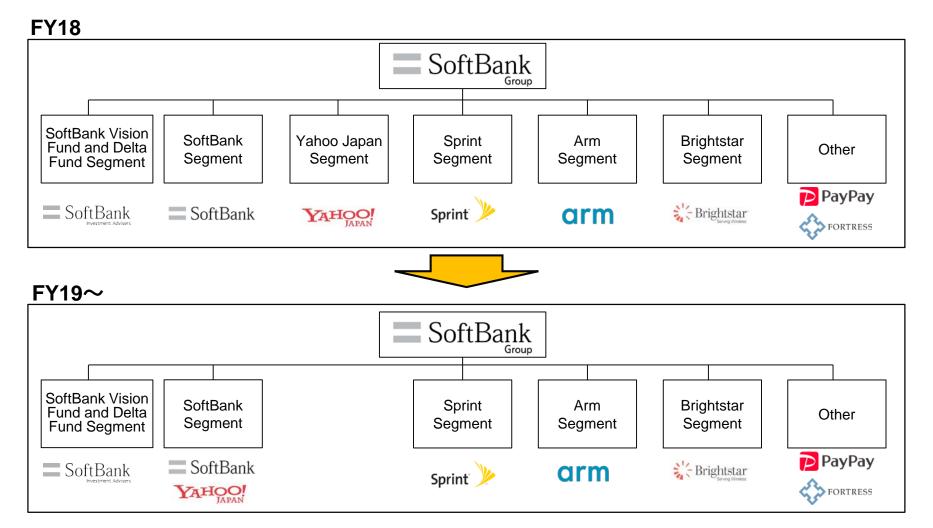
SoftB

SBG: SoftBank Group Corp. SBGJ: SoftBank Group Japan Corporation

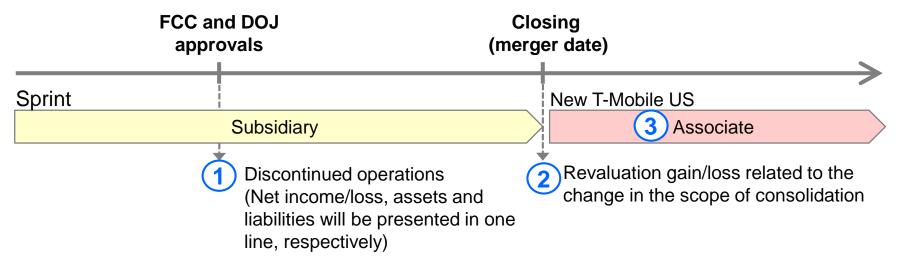
### **Change in Reportable Segments**



- Revised segment classifications after SoftBank Corp. made Yahoo Japan a subsidiary
- The results of operations for FY18 are restated retroactively according to the new reportable segments.



- SoftBank
- After acquiring approvals from FCC and DOJ, Sprint segment will be classified as discontinued operations.
- On the merger date, Sprint shares will be converted into the shares of the combined company ("New T-Mobile US"), which will become an equity method associate.



1 Sprint results will be classified as discontinued operations and <u>retrospectively restated</u> for fiscal years 2018 and 2019 until the merger date.

- 2 Revaluation gain/loss related to the change in the scope of consolidation will be recorded as the difference between the fair value of the shares of New T-Mobile US and the consolidated carrying amount of Sprint.
- 3 After the merger, New T-Mobile US will be an equity method associate of SBG. (approximately 27.4% of shareholding on fully diluted basis)

#### (Reference) Impact of Sprint Becoming Discontinued **SoftBank** Operations on P/L

#### Group

Reported in Consolidated Financial Report			When Sprint becomes discontinued operations (retrospectively revised)					
JPY bn)	FY18Q1	FY19Q1	(JPY bn)	FY18Q1	FY19Q1	Change	YoY	
			(Continuing operations)					
Net sales	2,272.8	2,336.4	Net sales	1,436.7	1,480.3	+43.6	+3.0%	
Operating income	715.0	688.8	Operating income	616.9	625.4	+8.6	+1.4%	
			Net income from continuing operations (attributable to owners of the parent)	290.9	1,129.9	+839.0	+288.4%	
			(Discontinued operations)					
			Net income from discontinued operations (attributable to owners of the parent)	22.8	-8.1	-30.9	-	
Net income (attributable to owners of the parent)	313.7	1,121.7	Net income (attributable to owners of the parent)	313.7	1,121.7	+808.0	+257.6%	

Figures are current estimates and are unaudited.

#### (Reference) Impact of Sprint Becoming Discontinued Operations on B/S



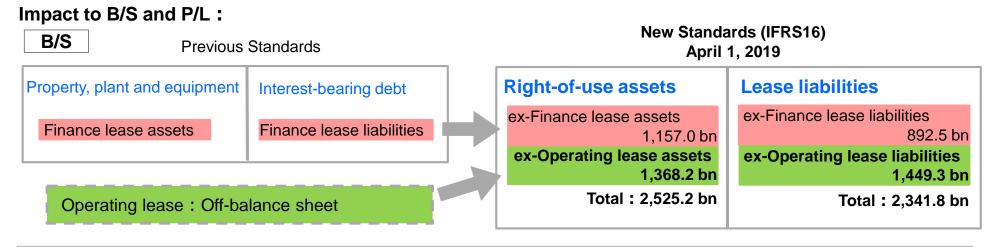
Cons	As reported in olidated Financial Report	As if Sprint had become discontinued operations*	
(JPY bn)	FY19Q1	FY19Q1 (Indicative)	Change
Current assets	6,600.5	5,503.7	-1,096.8
incl. Sprint	1,096.8	-	-1,096.8
Assets classified as held for sale (Sp	print) 25.0	9,553.0	+9,528.0
Non-current assets	29,961.5	21,530.2	-8,431.3
of which Sprint PPE	1,923.3	-	-1,923.3
Sprint goodwill	319.9	-	-319.9
Sprint FCC licenses	4,035.6	-	-4,035.6
Total assets	36,587.0	36,587.0	-
Current liabilities	7,415.9	6,200.0	-1,215.9
of which Sprint	1,215.9	-	-1,215.9
Liabilities relating to assets classified as held for sale (Sprint)	_	6,752.7	+6,752.7
Non-current liabilities	19,725.7	14,188.9	-5,536.8
of which Sprint interest-bearing debt	3,776.1	-	-3,776.1
Sprint lease liabilities	636.4	-	-636.4
Total liabilities	27,141.6	27,141.6	_
Total equity	9,445.3	9,445.3	_
Total liabilities and equity	36,587.0	36,587.0	-

\* Prepared solely for reference purpose to explain the impact on assets and liabilities when Sprint becomes discontinued operations.



# Primary change in accounting treatment: Classification of finance and operating leases has been eliminated and "right-of-use assets<sup>\*1</sup>" and "lease liabilities" are recognized on a balance sheet for all leases. -Leases previously classified as operating leases and accounted for as lease expenses are recognized on a balance sheet. -Leases previously classified as finance leases continue to be recognized on a balance sheet.

\*1 right-of-use asset : An asset representing a lessee's right to use a leased asset over a lease term.





#### Items of right-of-use assets

Opening B/S (April 1, 2019)

Class of underlying assets	SoftBank Corp.	Sprint	Others	Total
Telecommunications equipment (wireless equipment, switching equipment and other network equipment)	1,079.0	21.9	117.5	1,216.6
Reclassified from finance lease assets	913.3	-	91.3	1,004.6
Operating leases are capitalized as ROU on B/S	165.6	21.9	24.5	212.0
Real estate for telecommunications business (spaces in land and buildings for cell sites)	212.7	787.8	13.1	1,013.6
Reclassified from finance lease assets	33.2	61.9	-	95.1
Operating leases are capitalized as ROU on B/S	179.5	725.9	13.1	918.5
Other real estate	37.6	51.4	144.7	233.7
Reclassified from finance lease assets	-	-	13.8	13.8
Operating leases are capitalized as ROU on B/S	37.6	51.4	130.9	219.9
Others	39.1	3.7	18.5	61.3
Reclassified from finance lease assets	39.1	-	4.4	43.5
Operating leases are capitalized as ROU on B/S	-	3.7	14.1	17.8
Total	1,368.4	864.8	292.0	2,525.2
Reclassified from finance lease assets	985.7	61.9	109.4	1,157.0
Operating leases are capitalized as ROU on B/S	382.7	802.9	182.6	1,368.2

(JPY bn)

9



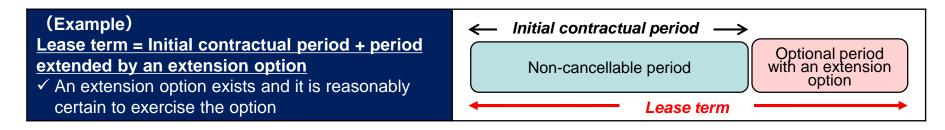


#### Initial measurement for Right-of-use Assets and Lease Liabilities

Lease Liabilities: Measured at the present value of total lease payments over the lease term Right-of-use Assets: Amount of the initial measurement of a lease liability plus any lease payments before the commencement, ARO cost and initial direct costs incurred

#### How a lease term is determined

The Company assesses whether it is reasonably certain to exercise an extension option or not to exercise a termination option. After the assessment, a lease term is determined as a non-cancellable period of a lease together with periods covered by these options.



Lease term for major Right-of-use Assets:

Telecommunications equipment (wireless equipment, switching equipment and other network equipment):

Real estate for telecommunications business (spaces in land and buildings for cell sites):

Mainly 5 ~ 10 years

# **Consolidated P/L Summary (IFRSs)**

-14.4

313.7

-55.8

1,121.7

P/L item

Net sales

Operating income

**Operating income** 

Finance cost

(excluding income from

Operating income from

Foreign exchange gain (loss)

Derivative gain (loss)

Gain (loss) from financial

Other non-operating income (loss)

Net income attributable to non-controlling

(attributable to owners of the parent)

instruments at FVTPL

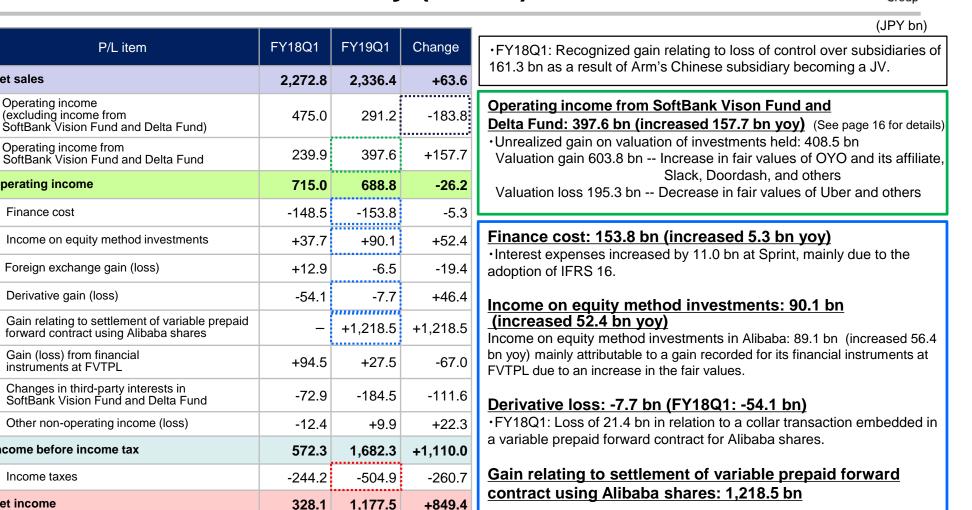
Income before income tax

Income taxes

Net income

interests

Net income



Income taxes: 504.9 bn (increased 260.7 bn yoy)

variable prepaid forward contract for Alibaba shares.

Reversed deferred tax assets of 361.8 bn following the settlement of the

\* The names of the investments of SoftBank Vision Fund are presented in the order of the size of the investments' impact on the Company's financial results, unless otherwise stated.

-41.4

+808.0

# Consolidated B/S Summary (IFRSs) - 1



B/S		As of	As of		(JPY bn)
item	Main items	Mar 2019	Jun 2019	Change	Includes 422.6 bn of expected withholding tax refund on
ets		7,758.0	6,625.5	-1,132.5	dividends from SBGJ to SBG in FY18 (refunded in July 2019)
it assets	Cash and cash equivalents	3,858.5	2,932.5	-926.0	The variable prepaid forward contract was settled by Alibaba shares in June 2019
Current	Other current assets	766.6	872.8	+106.2	
Ū	Assets classified as held for sale	224.2	25.0	-199.2	/ Impact of the adoption of IFRS 16 at the beginning of FY19
		28,338.5	29,961.5	+1,623.0	<ul> <li>1,157.0 bn of leased assets previously included in property, plant and equipment was reclassified as right-of-</li> </ul>
	Property, plant and equipment	4,070.7	2,873.3	-1,197.4	use assets. 2 • 1,368.1 bn of leased assets previously accounted for as
	Right-of-use assets		2,353.8	+2,353.8	operating leases was recorded as right-of-use assets.
	Goodwill	4,321.5	4,152.8	-168.7	Impact of stronger yen
ets	Intangible assets	6,892.2	6,661.4	-230.8	<ul> <li>FCC licenses (unamortized): -119.8 bn</li> <li>Arm's technology: -26.5 bn</li> </ul>
t assets	Cost to obtain contracts	384.1	385.8	+1.7	Carrying amount of Alibaba: 2,045.6 bn (as of June 30, 2019)
Non-current	Investments accounted for using the equity method	2,641.0	2,504.2	-136.8	3 Investments from SoftBank Vision Fund and Delta Fund: 8,081.1 bn (+965.5 bn yoy) •New investments* (USD 6.2 bn),
2	Investments from SoftBank Vision Fund and Delta Fund accounted for using FVTPL	7,115.6	8,081.1	+965.5	<ul> <li>Increase in fair values of the investments (OYO and its affiliate, Slack, Doordash, and others)</li> <li>Transferred investments in Ola and an affiliate of</li> </ul>
	Investment securities	924.6	1,214.9	+290.3	WeWork that have been agreed to be sold to SVF. (SBG's acquisition cost was USD 0.7 bn;
	Other financial assets	1,185.9	1,326.2	+140.3	Sold to SVF for USD 0.95 bn.)
	Deferred tax assets	586.9	193.3	-393.6	Investments in WeWork and other companies
	Total assets	36,096.5	36,587.0	+490.5	* Includes follow-on investments SBGJ: SoftBank Group Japan Corporation SBG: SoftBank Group Corp.

# Consolidated B/S Summary (IFRSs) - 2



B/S tem	Iviain items	As of Mar 2019	As of Jun 2019	Change	(JPY bn)
		8,681.7	7,415.9	-1,265.8	Impact of the adoption of IFRS 16 at the beginning of FY19
	Interest-bearing debt	3,481.0	3,277.8	-203.2	•892.5 bn of lease obligations previously included in
liabilities	Lease liabilities	12	621.0	+621.0	interest-bearing debt was reclassified as lease liabilities.
iabil	Deposits for banking business	745.9	774.9	+29.0	•Lease liabilities of 1,449.3 bn, for operating leases that were previously accounted for as lease expenses, were
	Trade and other payables	1,909.6	1,752.9	-156.7	newly recorded.
Current	Derivative financial liabilities	767.7	27.6	-740.1	Derivative financial liabilities relating to Alibaba shares decreased 749.8 bn due to a settlement of VPF contract.
•	Income taxes payables	534.9	77.1	-457.8	Decrease due to payment of income taxes of 321.3 bn on
	Other current liabilities	1,158.4	689.9	-468.5	the gain on disposal of SoftBank Corp. shares at SBGJ in FY18.
S		18,405.6	19,725.7	+1,320.1	
liabilities	Interest-bearing debt	12,204.1	11,877.7	-326.4	Decrease due to payment of withholding income tax of 422.6 bn on dividends paid from SBGJ to SBG in FY18.
	Lease liabilities	12	1,553.0	+1,553.0	
Non-current	Third-party interests in SoftBank Vision Fund and Delta Fund	4,107.3	4,322.5	+215.2	
D-CU	Derivative financial liabilities	130.5	136.1	+5.6	
°	Deferred tax liabilities	1,391.1	1,364.9	-26.2	
	Total liabilities	27,087.3	27,141.6	+54.3	

SBGJ: SoftBank Group Japan Corporation SBG: SoftBank Group Corp.

For the breakdown of interest-bearing debt and lease liabilities by company, see page 23 on SBG "Consolidated Financial Report for the Three-Month Period Ended June 30, 2019."

## Consolidated B/S Summary (IFRSs) - 3



					(JPY bn)
B/S item	Items	As of Mar 2019	As of Jun 2019	Change	
		9,009.2	9,445.3	+436.1	
	Common stock	238.8	238.8	_	Due to decrease in SBG's economic interests in Yahoo Japan
	Capital surplus	1,467.8	1,547.3	+79.5	1
Equity	Other equity instruments*	496.9	496.9	-	Net income attributable to owners of the parent +1,121.7 bn Retirement of treasury stock: -558.1 bn
Eq	Retained earnings	5,571.3	6,127.1	+555.8	Cumulative impact of adopting IFRS 16: +14.0 bn
	Treasury stock	-443.5	-95.8	+347.7	Repurchase in FY19Q1: -215.9 bn Retirement: +558.1bn
	Accumulated other comprehensive income	290.3	-126.6	-416.9	For details, see SBG "Consolidated Financial Report for the Three-Month Period Ended June 30, 2019."
	Non-controlling interests	1,387.7	1,257.8	-129.9	Decreased in evolutions differences on translations
	tio of equity attributable to ers of the parent (equity ratio)	21.1%	22.4%	+1.3pp	Decreased in exchange differences on translating foreign operations, arising from translating overseas subsidiaries and associates into yen due to a stronger yen against the major currencies

\* USD-denominated undated subordinated notes issued in July 2017 by SBG, which were classified as equity instruments in accordance with IFRSs. SBG: SoftBank Group Corp.

# **Consolidated C/F Summary (IFRSs)**



C/F item	FY19Q1	Main breakdown			(JPY bn)
C/F from		559.8	Subtotal of cash flows from operating activities		Income taxes paid: -989.5 bn Income tax of 321.3 bn at SBGJ on a gain on sale of
operating	-547.2	-135.3	Interest paid	1	SoftBank Corp. shares
activities	•	-989.5	Income taxes paid		•Withholding income tax of 422.6 bn arising from payment of dividends by SBGJ to SBG
		-319.2	Purchase of property, plant and equipment, and intangible assets	ו	(refunded in July 2019)
C/F from investing	-1,368.0	-431.7	Payments for acquisition of investments		Investments in WeWork and other companies by subsidiaries of SBG
activities	-1,300.0	60.6	Proceeds from sale/redemption of investments		SoftBank Corp. made borrowings of 280.0 bn through the
		-681.6	Payments for acquisitions of investments by SoftBank Vision Fund and Delta Fund		securitization of receivables related to telecommunications to replenish the reduced working capital due to the
		468.6	Proceeds in short-term interest-bearing debt, net		acquisition of shares in Yahoo Japan.
		2,018.3	2,018.3 Proceeds from interest-bearing debt		Net impact of proceeds from / repayment of interest-
C/F from	2	-1,206.1	Repayment of interest-bearing debt		bearing debt: +812.2 bn (SBG)
financing	1,026.3	-195.1	Repayment of lease liabilities		<ul> <li>Proceeds from short-tem borrowings: +667.8 bn</li> <li>Repayment of short-term borrowings: -242.7 bn</li> </ul>
activities		345.7	Contributions into SoftBank Vision Fund and Delta Fund from third-party investors		<ul> <li>-&gt; net of borrowings: +425.1 bn*</li> <li>Issuance of corporate bonds: +500.0 bn</li> </ul>
		-68.4	Distribution/repayment from SoftBank Vision Fund and Delta Fund to third-party investors		•Redemption of corporate bonds: -300.0 bn
		-215.9	Purchase of treasury stock		(SoftBank Corp.) •Borrowings to finance the acquisition of Yahoo Japan
Cash and cash equivalents opening balance	3,858.5	3,858.5			<ul> <li>shares: +150.5 bn</li> <li>Borrowings through the securitization of installment sales receivables and the sale and leaseback of</li> </ul>
Cash and cash equivalents closing balance	2,932.5				telecommunications equipment: +207.0 bn SBG repurchased its own shares.

SBGJ: SoftBank Group Japan Corporation SBG: SoftBank Group Corp.

\*420.0 bn of this amount was repaid in July 2019 following a refund of withholding income tax.

# Income and Loss Arising from SoftBank Vision Fund and Delta Fund Included in P/L



(JPY bn)

P/L	FY18Q1	FY19Q1	Items
Gain and loss on investments at SoftBank Vision Fund and Delta Fund	247.2	414.4	
Unrealized gain/loss on valuation of investments	245.8	408.5	Unrealized valuation gain of 603.8 bn: OYO and its affiliate, Slack, Doordash, and others Unrealized valuation loss -195.3 bn: decrease in the fair values of investments in Uber and others
Interest and dividend income from investments	1.4	5.9	
Operating expenses (including expenses not attributable to the funds)	-7.3	-16.8	<ul> <li>Investment research expenses and administrative expenses arising from SBIA and other advisory companies</li> <li>Incorporation expenses of entities that comprise SVF and Delta Fund</li> </ul>
Operating income from SoftBank Vision Fund and Delta Fund	239.9	397.6	
Finance cost (interest expense)	-5.0	-1.7	Interest expenses on borrowings
Foreign exchange gain and loss	-0.0	0.2	
Derivative gain and loss	1.2	_	FY18Q1: Derivative gain arising from collar transactions relating to NVIDIA shares
Change in third-party interests in SoftBank Vision Fund and Delta Fund	-72.9	-184.5	Fluctuations due to the results of SVF and Delta Fund out of third-party interests in SVF and Delta Fund
Other non-operating income and loss	-0.3	0.6	
Income before income tax	162.9	212.3	

At signing of co (June 2016)	ontract	3 yo	ears total	At settlement (June 2019)			
USD 0.9 bn liabilit to sale by prepa	A nancial ies relating e of shares variable aid forward ontract 0 6.3 bn	Amortized Cost	Interest expense USD 0.3 bn Derivative loss USD 0.9 bn Recognized as luation gain (loss) at fair value (quarterly)	Derivative liabilities USD 6.8 bn	Gain relating to settlement of variable prepaid forward contract using Alibaba shares USD 11.2 bn		

\* The number of Alibaba shares used for the settlement was 73 million since the closing price of Alibaba's ADS on the settlement date (June 3, 2019) was \$150.07

#### Bridge from SBG Financial Report Disclosure to SoftBank Vision Fund & Delta Fund Update Disclosure



(USD bn, otherwise stated)

SBG Financial Report <sup>*1</sup>	Gain and loss on investments at SVF and Delta Fund (p. 10) JPY 414.4 bn / 3.8	Committed capital, Total (p. 11) SVF Delta 103.0 (=97.0+6.0)	Committed capital, The Company (p. 11) SVF Delta 37.5 (=33.1+4.4)	
Items	Impact from the transfer in FY19Q1 to SVF of stakes in investments held by non-wholly owned entity of SVF <sup>2</sup>	-	Earmarked for use in an incentive scheme relating to -5.0 SVF	
SVF & Delta	Investment Gains (p. 7)	Total Commitments (p. 8)	SBG Commitments (p. 8)	
Fund Update	4	103	32.5	
SBG	Contributions, The Company (p. 11)	Investments in the FY19Q1 (p. 12)	Acquisition cost, Total (p. 11)	
Financial Report <sup>*1</sup>	<b>23.4 (</b> =19.6+3.8)	6.2	66.3 (Cumulative since Fund inception)	
Items	Paid-in capital from the incentive scheme -3.0 relating to SVF	Transfer price to SVF in FY19Q1 of investment stakes that were attributable to non-wholly owned +	Sold investments +5.3	
	Rounding +0.1	entity of SVF	Other -0.2	
SVF & Delta Fund Update	SBG Paid-in Capital (p. 8) <b>20.5</b>	Acquisition Cost (p. 7) 7.2	Acquisition Cost (p. 8) 71.4 (Cumulative since Fund inception)	

\* For notes for SVF disclosure, please see "SoftBank Vision Fund & Delta Fund Update" material.

\*1 SoftBank Group Corp. Consolidated Financial Report For the Three-month Period Ended June 30, 2019 (IFRS)

\*2 Investment gains from the transfer price to the fair value at previous fiscal year-end were recognized in the previous fiscal year in SBG consolidated financial statements. In contrast, at SVF, such gains were recognized after the transfer of the investment in FY19Q1. Transfer price is based on the fair value at the time SBG made its decision at its applicable authority to offer the transfer.

#### Bridge from Income before Income Tax of SVF and Delta Fund Segment to SVF's Contribution to SBG



			FY18Q1	FY19Q1
SBG Financial	Income before income tax of SVF and Delta Fund Segment (Net of 3 <sup>rd</sup> part interests)		162.9	212.3
Report <sup>*1</sup> (p.10)			1.50	1.93
	Taxes on investment gains of SVF, paid/accrued at SVF		-0.67	-0.27
ltems	Expenses and fees incurred at entities other than the fund in the SVF and Delta segment (e.g., SBIA)		+0.05	+0.12
	Other		-0.49	+0.26
SVF & Delta	Contribution to SBG, Net of 3 <sup>rd</sup> Party Interests (After tax)	USD bn	0.39	2.04
Fund Update (p. 19)	SBG LP Income: Share of Fund Net Profit		0.10	1.36
	SBG Manager Income: Management & Performance Fees	0.29	0.68	

\* For notes for SVF disclosure, please see page 19 of "SoftBank Vision Fund & Delta Fund Update" material.

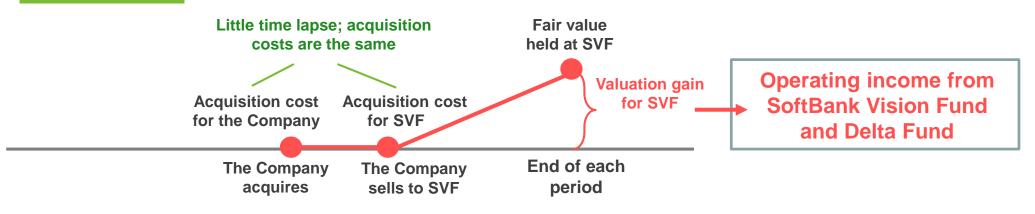
\*1 SoftBank Group Corp. Consolidated Financial Report For the Three-month Period Ended June 30, 2019 (IFRS)

# Appendix

#### SoftBank Vision Fund - Gain/Loss on Investments Transferred from the Company in P/L SoftBank (Bridge Investments and Other Investments)

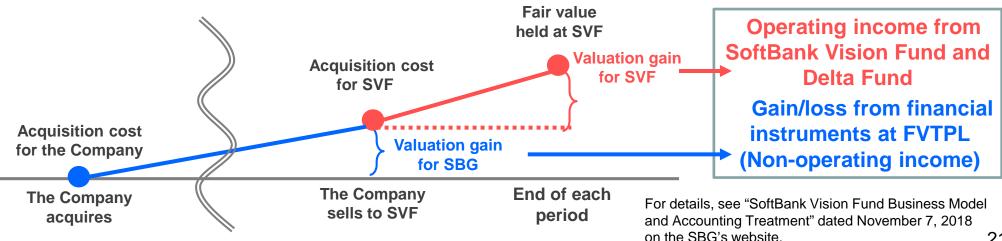
#### Bridge investments

Investments that were acquired by the Company on the premise of offering to SoftBank Vision Fund and that were in accordance with the investment eligibility criteria of the fund at the time of acquisition and subject to applicable consent requirements; e.g. NVIDIA in FY18



#### Other investments

Investments other than the abovementioned "Bridge investments". Examples include investments that were made without the premise of offering the investment to the fund at the time of acquisition, or, investments that were made with the premise of offering the investment to the Fund but were not in accordance with the investment eligibility criteria of the Fund at the time of acquisition and therefore require consent from the limited partners for selling to the fund. In FY18, Coupang, OYO, Uber and GM Cruise, etc. were sold to SVF. In FY19Q1, the investment in Ola has been agreed to be sold to SVF.

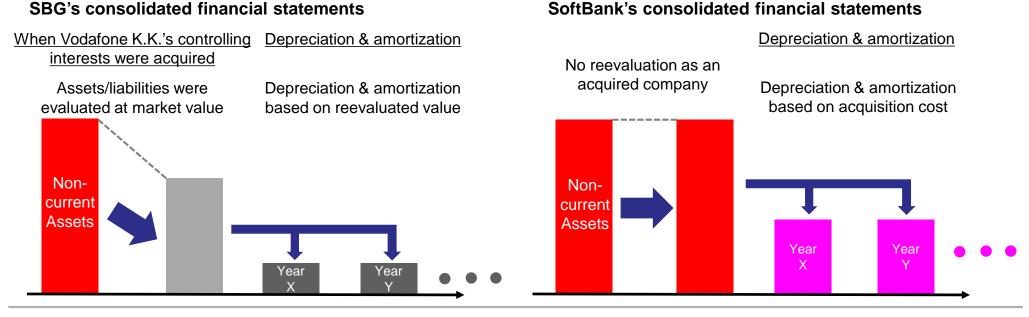


\*The Company comprise SoftBank Group Corp. and its subsidiaries.

#### Differences in Figures of Financial Results of the Company's SoftBank Segment and SoftBank

#### (1) Depreciation and amortization for non-current assets at SoftBank (formerly Vodafone K.K.)

SoftBank



#### (2) Consolidation of the results of PayPay

						_	
			FY18		FY19		
	Shareholding ratio		SoftBank : 50% Yahoo Japan : 50%		SBG : 50% SoftBank : 25% 5/15 Yahoo Japan : 25%		
PayPay	Reporting entity SoftBank*	SBG	Subsidiary (Other segme	ent)	Subsidiary (Other segment)		
		SoftBank*	Subsidiary		Associate		
SBG: SoftBank Gr		Subsidiary		Associate			

BG: SoftBank Group Corp.

\* The results of PayPay for FY18 were previously treated as that of an associate. After making Yahoo Japan a subsidiary, SoftBank retroactively treated PayPay 22 as its subsidiary.



(JPY bn)

B/S	Main items		As of Mar 2019	As of Jun 2019	Change			
item					Amortization	Changes in exchange rate	Others	Outline
=	_		4,321.5	4,152.8				
dvi	Arm		2,777.5	2,616.4	-	-161.1	-	
Goodwill	SoftBank		907.5	907.5	-	-	-	
G	Sprint		326.8	317.4	-	-9.4	-	
	FCC licenses (non-amortized)		4,155.1	4,035.6				
		Sprint	4,155.1	4,035.6	-	-119.8	+0.3	
assets	Technologies		471.9	434.8				
	Main b/d	Arm	461.9	425.7	-9.7	-26.5	-	Amortized at straight-line method for 8-20 years.
ible	Customer relationships		249.0	221.7				
intangible	Main	Sprint	59.3	45.7	-12.1	-1.5	-	Amortized at sum-of-the-months' digits method. Amortized for 8 years for postpaid.
ini	b/d	Arm	125.0	114.9	-2.9	-7.2	-	Amortized at straight-line method for 13 years.
Main	Trad	lemarks	693.9	674.7				Excludes trademarks with finite useful lives.
Ë	Main b/d	Sprint	658.7	639.7	-	-19.0	-	
	Management contracts		94.7	87.4				
		Fortress	94.7	87.4	-4.7	-2.6	-	Amortized at straight-line method for 1.5-10 years.

\* The above are the amounts of goodwill recognized at the date of acquisition by the Company. They do not include goodwill recognized as a result of M&A executed by the relevant subsidiaries after their acquisition dates.