## SoftBank Group

# Earnings Results for the 9-month Period ended December 31, 2021

## February 8, 2022



This presentation provides relevant information about SoftBank Group Corp. ("SBG") and its subsidiaries (together with the Company") and its affiliates (together with the Company, the "Group") and does not constitute or form any solicitation of investment including any offer to buy or subscribe for any securities in any jurisdiction.

This presentation contains forward-looking statements, beliefs or opinions regarding the Group, such as statements about the Group's future business, future position and results of operations, including estimates, forecasts, targets and plans for the Group. Without limitation, forward-looking statements about the Group's future business, forecasts, targets and plans for the Group. often include the words such as "targets", "plans", "believes", "continues", "expects", "aims", "intends", "will", "may", "should", "could", "could", "anticipates", "projects" or words or terms of similar substance or the negative thereof. Any forward-looking statements in this presentation are based on the current assumptions and beliefs of the Group in light of the information currently available to it as of the date hereof. Such forward-looking statements do not represent any guarantee by any member of the Group or its management of future performance and involve known and unknown risks, uncertainties and other factors, including but not limited to: the success of the Group's ability to procure funding and the effect of its funding arrangements; key person risks relating to the management team of SBG; risks relating to and affecting the Group's investment activities; risks relating to SB Fund (defined as below), its investments, investors and investees; risks relating to SoftBank Corp. and the success of its business; risks relating to law, regulation and regulatory regimes; risks relating to intellectual property; litigation; and other factors, any of which may cause the Group's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by such forward-looking statements. For more information on these and other factors which may affect the Group's results, performance, achievements, or financial position, see "Risk Factors" on SBG's website at https://group.softbank/en/ir/investors/management\_policy/risk\_factor. None of the Group nor its management gives any assurances that the expectations expressed in these forwardlooking statements will turn out to be correct, and actual results, performance, achievements or financial position could materially differ from expectations. Persons viewing this presentation should not place undue reliance on forward looking statements. The Company undertakes no obligation to update any of the forward-looking statements contained in this presentation or any other forward-looking statements the Company may make. Past performance is not an indicator of future results and the results of the Group in this presentation may not be indicative of, and are not an estimate, forecast or projection of the Group's future results.

The Company does not guarantee the accuracy or completeness of information in this presentation regarding companies (including, but not limited to, those in which SB Funds have invested) other than the Group which has been quoted from public and other sources.

Names of companies, products and services that appear in this presentation are trademarks or registered trademarks of their respective companies.

### Important Notice – Trading of SBG Common Stock, Disclaimer Regarding Unsponsored American Depository Receipts.

SBG encourages anyone interested in buying or selling its common stock to do so on the Tokyo Stock Exchange, which is where its common stock is listed and primarily trades. SBG's disclosures are not intended to facilitate trades in, and should not be relied on for decisions to trade, unsponsored American Depository Receipts ("ADRs").

SBG has not and does not participate in, support, encourage, or otherwise consent to the creation of any unsponsored ADR programs or the issuance or trading of any ADRs issued thereunder in respect of its common stock. SBG does not represent to any ADR holder, bank or depositary institution, nor should any such person or entity form the belief, that (i) SBG has any reporting obligations within the meaning of the U.S. Securities Exchange Act") or (ii) SBG's website will contain on an ongoing basis all information necessary for SBG to maintain an exemption from registering its common stock under the Exchange Act pursuant to Rule 12g3-2(b) thereunder.

To the maximum extent permitted by applicable law, SBG and the Group disclaim any responsibility or liability to ADR holders, banks, depositary institutions, or any other entities or individuals in connection with any unsponsored ADRs representing its common stock. The above disclaimers apply with equal force to the securities of any of the Group which are or may in the future be the subject of unsponsored ADR programs, such as SoftBank Corp. or Z Holdings Corporation.

### Notice regarding Fund Information contained in this Presentation

This presentation is furnished to you for informational purposes and is not, and may not be relied on in any manner as, legal, tax, investment, accounting or other advice or as an offer to sell or a solicitation of an offer to buy limited partnership or comparable limited liability equity interests in any fund managed by a subsidiary of SBG, including SB Global Advisers Limited ("SBGA"), SB Investment Advisers (UK) Limited ("SBLA") and any of their respective affiliates (collectively, the "SB Fund Managers" and each an "SB Fund Manager") (such funds together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle collectively, the "SB Funds" and each an "SB Funds". For the avoidance of doubt, the SB Funds include, among other funds, SoftBank Vision Fund L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund I" or "SVF1"), which are managed by SBIA and its affiliates, SoftBank Vision Fund II-2 L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund II" or "SVF2"), which are managed by SBGA and its affiliates, SBLA Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "SoftBank Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "SoftBank Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "SoftBank Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle). Fund" or "LatAm Fund"), which is managed by SBLA and its affiliates.

None of the SB Funds (including the Vision Fund I, Vision Fund II and SoftBank Latin America Fund), the SB Fund Managers any successor or future fund managed by a SB Fund Manager, SBG or their respective affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of the SB Funds or any other entity referenced in this presentation, or future performance of any successor or the future fund managed by a SB Fund Manager.

Information relating to the performance of the SB Funds or any other entity referenced in this presentation has been included for background purposes only and should not be considered an indication of the future performance of the relevant SB Fund, any other entity referenced in this presentation or any future fund managed by an SB Fund Manager. References to any specific investments of an SB Fund, to the extent included therein, are presented to illustrate the relevant SB Fund Manager's investment process and operating philosophy only and should not be construed as a recommendation of any particular investment or security. The investment performance of individual investments of an SB Fund may vary and the performance of the selected transactions is not necessarily indicative of the performance of all of the applicable prior investments. The specific investments identified and described in this presentation do not represent all of the investments made by the relevant SB Fund Manager, and no assumption should be made that investments identified and discussed therein were or will be profitable. The performance of an SB Fund in this presentation is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the relevant SB Fund Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated in this presentation or used to calculate the returns. contained therein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized value are subject to numerous variables that change over time. The actual realized returns on the relevant SB Fund's unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the relevant SB Fund Manager's valuations are based.

Past performance is not necessarily indicative of future results. The performance of an SB Fund or any future fund managed by an S fund managed by the relevant SB Fund Manager will achieve comparable results as those presented therein.

Third-party logos and vendor information included in this presentation are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that an SB Fund Manager, an SB Fund's portfolio companies, any future portfolio companies of a future fund managed by an SB Fund Manager or SBG will work with any of the firms or businesses whose logos are included in this presentation in the future. SBGA, SBIA and SBLA manage separate and independent operations and processes from each other and those of SBG in the management of Vision Fund I, Vision Fund I and LatAm Fund, respectively. Any SB Funds managed by SBGA, SBIA or SBLA are solely managed by SBGA, SBIA or SBLA respectively.

### Disclaimers

### **Regarding Trademarks**







# SoftBank's Origin





# SoftBank Group





Illustration herein describes the growth of computing power of CPU from the number of transistors installed per chip, based on Moore's Law

(CY) '10 '20

purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Group will work with any of the firms or businesses whose logos are included herein in the future.

(Source) Created by SBG based on each companies' disclosures information





# Arm-based Chips Shipped (Cumulative)

(chips)

'85



**220bn** 

# **Powering the Information Revolution**

Humans births: 110bn (Cumulative)

Cumulative shipments of Arm-based chips up to end of each calendar year until 2020, and up to end of Sep. for 2021 only. (Source) Arm Cumulative number of humans births from 200,000 B.C. to 2021. (Source) Estimated by SoftBank Group Corp. based on the disclosures information of Population Reference Bureau and United Nations The information contained herein is provided for illustrative purposes only. The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information.

'05

**'15** 

'21 (CY)

Sep.



# September 2020

# Announced sale of Arm to NVIDIA (to become Nvidia's largest shareholder)

\*1 Based on the approximate ownership ratio of SBGC and SVF1 after closing of the Transaction as of the announcement of the Transaction, if the full amount of the earn-out is received. (approximately 8.1% of outstanding NVIDIA shares (excluding treasury shares), which is the ownership ratio of outstanding NVIDIA shares as of Aug. 14, 2020, considering the issuance of new shares related to the Arm acquisition, depending on the final amount of the earn-out)



# Agreed with NVIDIA to terminate the sale of Arm



For details, refer to the press release dated Feb. 8, 2022, "Termination of Agreement to Sell All Shares in Subsidiary Arm and Preparation for Arm Public Offering"



# Agreed with NVIDIA to terminate the sale of Arm

# Arm to aim for listing in FY2022

For details, refer to the press release dated Feb. 8, 2022, "Termination of Agreement to Sell All Shares in Subsidiary Arm and Preparation for Arm Public Offering"







## **Powered the Smartphone Revolution**





## **Powered** the **Smartphone Revolution**







# Arm Will Prepare for the Most Significant IPO in the History of the Semiconductor Industry



For details, refer to the press release dated Feb. 8, 2022, "Termination of Agreement to Sell All Shares in Subsidiary Arm and Preparation for Arm Public Offering" 13





# **Consolidated Results**



14

## Net Income

### (JPY bn)

## 3,055.2

## (USD 3.5bn) **392.6**

### FY2020 Q1-Q3 FY2021 Q1-Q3

USD 1 = JPY 111.38 (average rate during Apr. 2021-Dec. 2021) Net income: net income attributable to owners of the parent **15** 



# NAV (Net Asset Value)



# NAV (Net Asset Value)



# NAV (Net Asset Value)



Share price: closing price as of Dec. 31, 2021





## LTV (Net Debt / Equity Value of Holdings)

## USD 214bn

## USD 46bn

### **Equity value** of holdings

Net debt



## 22% Manage LTV below 25% in normal times







## LTV (Net Debt / Equity Value of Holdings)







# Vision Fund etc.

Vision Fund etc.: SVF1, SVF2, LatAm Funds, other listed and unlisted investments by SBG (excluding Alibaba, T-Mobile, Deutsche Telekom, SBKK, Arm, and SB Northstar)



## Gain and Loss on Investments of Vision Fund etc. (Cumulative)





## Gain and Loss on Investments of Vision Fund etc. (Cumulative)

## (JPY bn)







## Gain and Loss on Investments of Vision Fund etc. (Cumulative)

## (JPY bn)







## **Vision Fund etc. Portfolio Companies Fair Value**

## Asia<sup>\*</sup>, Europe, Latin America etc. 48%

US 34%

China 400/

> Past performance is not necessarily indicative of future results. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will be sold for values equal to or in excess of the total values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized returns on investments that are partially realized or unrealized may differ materially from the values indicated herein.

(as of Dec. 31, 2021, unrealized value only)

# Provide capital in a wide range of regions

Vision Fund etc.: SVF1, SVF2, LatAm Funds, other listed and unlisted investments by SBG (excluding Alibaba, T-Mobile, Deutsche Telekom, SBKK, Arm, and SB Northstar)

\*Asia excluding China Pie chart indicates ratio based on fair value Fair Value: Calculated based on fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) as of Dec. 31, 2021; unrealized value only Countries and regions: Based on the headquarters of portfolio companies







## Capital for Investments (FY2021 Q1-Q3)

JPY 4.4tr (USD 39.9bn)

### **Contribution to Vision Fund etc.**

## Investment

Contribution to Vision Fund etc.: the amount of contribution to SVF1 (USD 0.5bn), SVF2 (USD 36.5bn, including investments (Cybereason, Treasure Data, InMobi, WeWork, PayPay, Ola Electric) transferred from SBG to SVF2 through sales and in-kind contributions) and LatAm Funds (USD 2.9bn).



Calculations are converted into JPY at the average rate for each period, etc.





## **Capital for Investments (FY2021 Q1-Q3)**

JPY 4.4tr (USD 39.9bn)

### **Contribution to Vision Fund etc.**

## Investment

account repayment of margin loans using T-Mobile and Alibaba shares), transfer value of Cybereason, Treasure Data, InMobi, WeWork, PayPay and Ola Electric by SBG to SVF2 through sales and in-kind contributions (USD 5.9bn), and sales of other listed shares, etc. (USD 1.1bn).



## **JPY 3.8tr** (USD 34.4bn)

### **Cash in from Vision Fund**, sale of listed stocks, asset finance, etc.



Contribution to Vision Fund etc.: the amount of contribution to SVF1 (USD 0.5bn), SVF2 (USD 36.5bn, including investments (Cybereason, Treasure Data, InMobi, WeWork, PayPay, Ola Electric) transferred from SBG to SVF2 through sales and in-kind contributions) and LatAm Funds (USD 2.9bn). Cash in from Vision Fund, sale of listed stocks, asset finance, etc.: the amount of distribution from SVF1 (USD 6.1bn, including USD 0.9bn distribution from SVF2 (USD 7.0bn), return from SB Northstar (USD 4.2bn), financing through prepaid forward contracts and margin loans using Alibaba shares (USD 6.9bn, net after taking into account repayment of the margin loan and the rolling over and early termination of the existing contracts), financing through prepaid forward contracts and margin loans using T-Mobile and Deutsche Telekom shares (USD 3.1bn, net after taking into









Past performance is not necessarily indicative of future results. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2, and/or the LatAm Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will be sold for values equal to or in excess of the total values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assusts and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual returns on investments that are partially realized or unrealized may differ materially from the values indicated herein. Third party company names used herein should not be construed to imply a recommendation of any investment or security or an endorsement of any product or service. Nothing herein constitutes an offer to sell or solicitation of an offer to buy investment interests in SVF1, SVF2 or the LatAm Funds.

Fair Value to SBG is for SBG listed investments with a cumulative investment cost of USD 100mm or more and voting rights of 5% or more that have been listed from SVF1 inception in May 2017. (excluding subsidiaries, equity method associates and investments under SBKK, Sprint, Z Holdings, SBIA, SVF1, SVF2, LatAm Funds, Fortress, and SB Northstar)



### Vision Fund etc. Listed Portfolio Companies + SPAC Merger Announced Companies **Fair Value**



Past performance is not necessarily indicative of future results. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2, and/or the LatAm Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized and partially realized investments will be sold for values equal to or in excess of the total values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual returns or investments that are partially realized or unrealized may differ materially from the values indicated herein. Third party company names used herein should not be construed to imply a recommendation of any investment or security or an endorsement of any product or service. Nothing herein constitutes an offer to sell or solicitation of an offer to buy investment interests in SVF1, SVF2 or the LatAm Funds.

\*1 Vision Fund etc. Listed Portfolio Companies + SPAC Merger Announced Companies Fair Value (unrealized value only) (USD 63.4bn) is sum of Vision Fund etc. Listed Portfolio Companies Fair Value (unrealized value only) (USD 62.6bn) as of Dec. 31, 2021. Vision Fund etc. Listed Portfolio Companies Fair Value (unrealized value only) (USD 62.6bn) is sum of SVF1 listed companies (USD 47.7bn), SVF2 listed companies (USD 1.4bn), LatAm listed companies (USD 1.4bn), and SBG listed companies (USD 2.0bn), as of Dec. 31, 2021. SVF1 listed companies Fair Value (unrealized value only) (USD 47.7bn) is sum of Uber (USD 3.1bn), DoorDash (USD 5.0bn), Coupang (USD 15.0bn), DiDi (USD 4.8bn), WeWork (USD 0.8bn), Grab (USD 5.0bn), SenseTime (USD 3.3bn), and other SVF1 listed companies (USD 11.6bn) is sum of AutoStore (USD 5.2bn), WeWork(USD 3.0bn), and other SVF2 listed companies (USD 1.2bn), as of Dec. 31, 2021. SVF2 listed companies Fair Value (unrealized value only) (USD 10.7bn) is sum of AutoStore (USD 5.2bn), WeWork(USD 3.0bn), and other SVF2 listed companies (USD 1.2bn), and other SVF1 listed companies (USD 0.7bn) as of Dec. 31, 2021. SVF2 listed companies (USD 0.5bn) as of Dec. 31, 2021. SVF2 listed companies (USD 0.5bn) as of Dec. 31, 2021. SVF2 listed companies (USD 0.5bn) as of Dec. 31, 2021. Vision Fund etc. Listed Companies (USD 0.5bn) as of Dec. 31, 2021. Vision Fund etc. Listed Companies realized value (USD 28.3bn) is sum of SVF1 listed companies (USD 0.2bn), and SVF2 SPAC merger announced companies (USD 0.6bn) as of Dec. 31, 2021. \*2 Vision Fund etc. Listed Companies realized value (USD 28.3bn) is sum of SVF1 listed companies (USD 1.4bn), LatAm listed companies (USD 0.003bn), and SBG listed companies (USD 0.6bn), since inception until Dec. 31, 2021. Fair Value to SBG is for SBG listed investments with a cumulative investment cost of USD 100mm or more and voting rights of 5% or more that have been listed from SVF1 inception in May 2017. (excluding subsidiaries, equity method associates and investments under SB



## **SoftBank Vision Fund etc.** 441 total companies

### SoftBank Vision Fund 2 advised by SBIA, SBGA (261 total companies: 209 portfolio companies as of Dec. 31, 2021 + 18 portfolio companies invested

since Jan. 1, 2022 + 34 companies post investment committee approval but pre investment closing)

1 =										100				4									-	
arm	🕑 mapbox	金融壹账通	RELAY	getaround	gopuff	<mark>⊘</mark> 贝壳 (Beike)	WHOOP	Фтемро	sendbird	trax	📑 inl	P OPay	Flipkart 🙀	ETHOS	<b>D</b> Plume	unifonic	🗘 Andela	BLOCK	の意思特	Labelbox	inter	CIP	Konfio	G۸I
Fanatics	III ByteDance	goto	Globality	KLOOK		alto	Ordermark	patsnap	meesho	nigerGraph	「「し」京东物流	TREASURE	oosto	루 FTX	HOSE de C Stra Exadidão	opentrons	DIGITAL CURRENCY GROUP			📁 Pixis	KAVAK	Loggi	<b>b</b> user	Wayd
wework	PING AN HEALTHKONNECT	Uber	blinkit	GET YOUR GUIDE	Aurora	Lenskart.com	MindTickle .	<sup>4</sup> етого <sup>3</sup>		🕑 WorkBoard	▶ 创新奇智 Alnnovation	skedulo	wiliot	al Ousiness	chime	StreamBernetty	Z Zūm	✓ Variant Bio	Cerebral	cargomatic	Gympass	valá	petleve	merar
I IMPROBABLE	COMPASS	Grab	cruise	Gympass	+ JVs / affiliates etc. (14 companies)	KARIUS	TIER	# FORWARD	REPERTOIRE	🔶 Exscientia	whatfix			Revolut	MI Finance	DRIVEWEALTH	ELLIPTIC	* ACULYS	ZOPA		VTEX	canino siscellor	Skushki	Gabri
() GUARDANT	GROUP	DOORDASH	🔽 DiDi	CloudMinds	+ Fully exited (12 companies)	DIDi Autonomous	UPSIDE	Klarna.	insitro	JELLYSMACK	zeta	(mmhmm)	Picsart		GoStudent		©envelop		SODAinc.	Labs	Rappi	€ vo⊾edtech.	betterfly	WORK
[] nauto	with Truck Alliance	Z zymergen	flexport.			ΒΕΗΛΥΘΧ	PEAR	jobandtalent		Arkose Labs	い 単能	Q Hexagon Bio	⊙sorare	Misfits Market	Seobuwie.pl	CARS 24	Vestiaire Collective	<b>zen</b> business	PayPay	+ 21 other portfolio companies and LP interests	C creditas	JOIN	C COBLI	Swi
NIR	COHESITY	view	пига	Collective Health			ADVANCING AGRICULTURE	elevatebia	Better	Extend	eightfold.ai		<b>360</b> Learning	CON EEE KEENON	<pre>@forto</pre>	BLOCKDAEMON	- vuori	SÅNQBOX.		+ 18 portfolio companies invested since Jan. 1, 2022	madeira <b>madeira</b>	habi	omie	Juste
Plenty	policy bazaar 🥏			Rappi		biofourmis	🍤 seer	🚓 cameo	Beisen	(Dingdong)	Fynd	netradyne 🕅	PICE	O PatPat	📀 COPADO	DevotedHealth	Permutive	sense :	bKash	+ 34 companies post investment committee approval but pre investment closing	<b>(</b> ) Bitso	<b>₹ 21M</b>	Contabilizei	pipe
brain@	lıoht	Zuoyebang Education Limited	DELHIVERY Small World	Creditas (		XXtalPi	P TESSERA	MAINTICORE	LUMSCKS	perch	νιληλι	SWIGGY	PANTHEON		PEX	🛞 Neumora	CERNAMI	PLATFORM	ez cater	+ Fully exited (1 company)	🔘 dotz inc.	AVENUE	.Il> cortex	·buk
ROIVANT	coupang	REEF	R OakNorth	<b>()</b> C2FO		Tunacademy	Flock Freight	Predislabs	SampaNova.	goı	CLEARCO	SURGICAL	deep genomics	CLARITY AI	fountain	yanolja		Enpal .	JUSPAY		αtom	🔥 Jusbrasil	frubana	
Paytm	<b>Sensetime</b>		Clutter			ShipBob	<b>K</b> keep	E PA Technology	attentive <sup>.</sup>		Umoja	TUNGEE 探迹 <sup>®</sup>		😻 Gelato	CITYBLOCK	sendcloud	papa	MERANTIX	ZEPETO		⊙sorare		Afva	opisn
OYO	Opendoor	firstery	(Guazi)	VNLIFE		掌门教育 zhangmen.com	qualtrics.**	fterto 优化 Didi GROCERY	oda	formlabs 😽	vybereason	CARRO	+ embark	Sendoso	Pacaso	AGILE ROBOTS	2221	<b>交</b> 艾博生物	OLTK		olist	1 <del>]</del> 0	Hashdex	a go
ChoroAn loson anne ChoroAn loson anne	Loggi	🗾 zume	fair	O OLA			STANDARD	BERKSHIRE GREY	AutoStore		Riiid	КІТОРІ	Human Interest	trendyol	• elemy	ContractPodAi		Reibus	SHOPLAZZA		des complica	Unico	Televisa Univision	inco

The investments presented herein are solely for illustrative purposes and have been selected in order to demonstrate examples of SVF1 investments, and do not purport to be a complete list thereof. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1 investments and SVF2 investment

Included in the 441 total companies are Full Truck Alliance, Flipkart, and WeWork, into which both SVF1 and SVF2 have invested.

SoftBank Vision Fund 1 advised by SBIA

(94 total portfolio companies as of Dec. 31, 2021)

The SVF2 total excludes a minor equity stake in a company received through an existing investment. Portfolio Companies which have been acquired or otherwise consolidated but not fully exited are reflected by the most recent holding company names and logos. SoftBank Group Corp. has made capital contributions to allow investments by SVF2 in certain portfolio companies. The information included in this section is made for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy limited partnership interests in any fund, including SVF2. SVF2 has yet to have an external close, and any potential third-party investors shall receive additional information related to any SVF2 investments prior to closing.

The information included herein is provided for illustrative purposes only and reflects investments made by SBLA Latin America Fund (Cayman) L.P., SBLA Holdings (Cayman) L.P., SLA Holdings L.P., SLA Holdings II DE LLC (collectively, "SoftBank Latin America Funds") or the "LatAm Funds") that have been closed. Nothing herein constitutes investment advice or a recommendation of any investment or security. Nothing included herein is intended to form the basis of an investment decision or as legal, tax, accounting or business advice. None of the information provided should be construed to constitute an offer to sell or solicitation of an offer to buy investment securities of the LatAm Funds or any portfolio companies. The information provided herein does not purport to be a complete list of investments currently held by the LatAm Funds. Certain investments in other funds and portfolio companies are excluded from this list due to confidentiality restrictions. A full list of investments currently held by the LatAm Funds is available upon request by contacting SBLAA-compliance@softbank.com. Third party logos displayed on this slide should not be construed to imply an endorsement of any product or security. There is no guarantee that future investment opportunities will be available to the LatAm Funds or that such opportunities will be comparable in quality. Additional information about SBLA and the LatAm Funds can be obtained at https://reports.adviserinfo.sec.gov/reports/ADV/305652/PDF/305652.pdf

(incl. 34 companies post investment committee approval but pre investment closing)

SoftBank Latin America Funds 1 and 2 advised by SBLA (86 total portfolio companies as of Dec. 31, 2021)

(209 portfolio companies), including 1 fully exited company as of Dec. 31, 2021, (ii) 18 portfolio companies of SVF2 invested between Jan. 1, 2022 and Feb. 4, 2022, and (iii) 34 companies post investment committee approval but pre investment closing of SVF2 as of Feb. 4, 2022, and c) SoftBank Latin America Funds (86 total portfolio companies) as of Dec. 31, 2021. Regarding b) (iii) above, there can be no assurances that any plans described herein will be realized, and all such plans are subject to uncertainties and risks. There can be no assurance that investments described herein will ultimately be acquired by SVF2 or any future fund managed by SBIA and other SoftBank Group companies.

SVF2 (21 other portfolio companies and LP interests): Full Truck Alliance, 7wireVentures, WeWork, FTX US Cryptocurrency Exchange, OurCrowd, and 16 undisclosed companies.

Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses There is no guarantee that the Group will work with any of the firms or businesses whose logos are included herein in the future.



441 total companies: sum of a) SVF1 (94 total portfolio companies), including JVs / affiliates among portfolio companies held by SVF1 and 12 fully exited companies as of Dec. 31, 2021, b) (i) SVF2



## Number of Invested Companies of Vision Fund etc.





2017(22 companies)=SVF1 22 companies, 2018(34 companies)=SVF1 34 companies, 2019(57 companies, 2019(57 companies, 2020(37 compa

Vision Fund etc.: SVF1, SVF2 and LatAm Funds portfolio companies.







### Number of IPOs / Divestments of Vision Fund etc. Portfolio Companies

(Companies)



IPOs = A company listed by using an IPO, a direct listing or SPAC merger after the initial investment (regardless of whether or not the investment cost was exceeded, and excludes investees with less than 5% of voting rights held unless they are under fund business). Divestments = Announced divestments with investment gain of JPY 10.0bn or more (incl. deals that have not yet been completed). If the same company has both an IPO and a sale, the timing of the IPO is counted first, and no double counts are made. Does not include a company that listed under the umbrella of a listed subsidiary or a company that has been sold with a profit. SoftBank Vision Fund: first major closing of SVF1 (May 2017) Past performance is not necessarily indicative of future results. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2, and/or the LatAm Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein.





Vision Fund etc.: SVF1, SVF2, LatAm Funds and SBG portfolio companies.









(forecast)

## On to the Second **Growth Stage**



After FY2017: excl. ISG revenues ISG: Internet-of-Things Services Group All numbers are unaudited, non-IFRS and provided for directional information purposes only. The information contained herein is provided for illustrative purposes only. The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information 35 and are under no obligation to update the information.




# V-Shaped Recovery



Arm's Adjusted EBITDA for FY2018-19 excludes ISG direct costs only. FY2020-21 also excludes some corporate costs associated with ISG. ISG: Internet-of-Things Services Group All numbers are unaudited, non-IFRS and provided for directional information purposes only. The information contained herein is provided for illustrative purposes only. The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information 36 and are under no obligation to update the information.



## Number of Engineers

(Employees)

### 3,736





5,228

## Increased engineers for future growth



### (End of each quarter)

Number of Engineers: Technical employees (employees who work on the research, creation, maintenance, deployment and support of technology products and services of Arm) The information contained herein is provided for illustrative purposes only The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the informatio





## Low Power Consumption



## Low Power Consumption



## Smartphone





## Low Power Consumption



## Smartphone





## Low Power Consumption



## Smartphone

## Automotive

(Source) Arm The information contained herein is provided for illustrative purposes only. The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the informatio



## Energy Demand for Cloud (Global) (energy demand of hyperscale datacenters)

### (assuming 2010 as 1)

## 3657 in 30 years (2010 - 2040)



**365** (estimate)

## **Power-efficient chips** are required



**2040** (CY)

(Source) Estimated by SBG. based on the information of the International Energy Agency, assuming that electricity demand will increase from 2021 to 2040 at the same compound annual growth rate from 2010 to 2021. Nothing contained herein should be relied upon as a promise or representation as to future performance of SBG or Arm.



## Energy Demand for EV (Global)

### (assuming 2016 as 1)

## 350% in 24 years (2016 - 2040)





### 350 (estimate)

## **Power-efficient chips** are required













### **Rene Haas Chief Executive Officer**

## To accelerate the growth strategy

## New Leadership

## Inder Singh **Chief Financial Officer**

Rene Haas has been President of Arm's IP Group since 2017, and Inder Singh has been Arm's CFO since 2019. 46







## The world's software lives and thrives on Arm.

• 15+ million developers 10+ million apps Industry's largest software ecosystem Major OS support: Android, iOS, Linux, Windows, FreeRTOS and more



## Mobile (Smartphone & Laptops)









Automotive

100 001



Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Group will work with any of the firms or businesses whose logos are included herein in the future.

## through 2016

## Mobile (Smartphone & Laptops)







MARVELL



Automotive

100-001



Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Group will work with any of the firms or businesses whose logos are included herein in the future.



## Mobile (Smartphone & Laptops)







Automotive

<u>niasiuciune</u>





ird-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Group will work with any of the firms or businesses whose logos are included herein in the future.

## Future revolutions require the same three forces that fueled the smartphone economy.

 Power-efficient computing Application ecosystems **Foundational software** 

SVF1, the c

eral partner of SVF1 or S



## REVOLUTION

The information contained herein is provided for il A make any representation regarding the accuracy of the information and are under no obli



## AWS and Arm are changing the industry\* (AWS Graviton Family of Processors)

### **Graviton3** (announced in Dec. 2021)









**Arm based Graviton2 has** 40% better price/performance over comparable generation x86 instances

### 48 out of the top 50 AWS EC2 customers use Graviton2 instances

Graviton3 has up to 25% more compute performance than Graviton2

The information contained herein is provided for illustrative purposes only. The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information







## **Transforming the Software Defined Vehicle**

### **Digital Cockpit • IVI • Dashboard**

- Qualcomm
- Samsung
- Renesas
- NXP
- NVIDIA

- MediaTek
- SemiDrive
- TI
- SiEngine

### **ADAS to Autonomous**

- MobilEye
- Renesas
- NVIDIA
- Qualcomm
- NXP

- Xilinx
- Horizon Robotics
- SemiDrive
- TI
- Ambarella

## Arm-based chips are the de-facto standard



### **Body** • Chassis • Powertrain

- NXP
- **T**
- ST Micro
- Infineon
- Elmos
- Microchip

### **Gateway** • **Telematics**

- Renesas
- Qualcomm
- NXP

- Samsung
- MediaTek
- TI

**IVI:** In-Vehicle Infotainment ADAS: Advanced Driver-Assistance Systems



### World's leader in mobile, gaining share in large and growing markets including automotive and infrastructure

### Highly profitable and cash generative business model, with strong and debt free balance sheet

\* Based on forecasted FY2021 revenue of USD 2.5bn \*\* Based on forecasted FY2021 Adjusted EBITDA of USD 900mm compared with FY2019 Forecasting revenues to grow 26%\* in FY21 and Adj. EBITDA up 2.5x from trough\*\*

A new Arm with an ambitious growth strategy

The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information



## Arm Will Prepare for the Most Significant IPO in the History of the Semiconductor Industry



For details, refer to the press release dated Feb. 8, 2022, "Termination of Agreement to Sell All Shares in Subsidiary Arm and Preparation for Arm Public Offering" 55



# Vision Capitalist for the

## SoftBank Group

Al Revolution



## SoftBank Group

## Information Revolution — Happiness for everyone



## **SoftBank** Group



## Definition and Calculation Method of SBG's NAV and LTV (as of Dec. 31, 2021)

### 1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

### 2. Equity value of holdings (after adjusting asset-backed financing)

- Alibaba: calculated by multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price; less (a) and (b) below. (a) the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares. (b) equivalent amount of debt outstanding for margin loans using Alibaba shares.
- SBKK: calculated by multiplying the number of shares held by SBG by the share price of SBKK, less the equivalent amount of debt outstanding for margin loans using SBKK shares.
- **SVF1:** SBG's share of the value of assets held by SVF1 + performance fees accrued, etc.
- **SVF2:** SBG's share of the value of assets held by SVF2 + performance fees accrued. 0
- **LatAm Funds:** SBG's share of the value of assets held by Latin America Funds + performance fees accrued.
- **T-Mobile:** the sum of (c) to (e), less (f) to (h) below 0
  - (c) value of SBG's shareholding, including the number of shares subject to call options held by Deutsche Telekom (56,124,954 shares as of December 31, 2021), multiplied by the company's share price. (d) fair value of SBG's right to acquire the company's shares (48,751,557 shares) for no consideration under certain conditions (contingent consideration).
  - (f) the amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
  - collateral for such borrowing.)
  - (h) maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: calculated by multiplying the number of Deutsche Telekom shares held by SBG by the company's share price, less maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- **Arm:** calculated based on the acquisition cost of SBG, excluding the number of shares held by SVF1.
- **SB Northstar:** SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price.
- **Other:** the sum of (i) and (j) below 0
  - (i) Listed investments: calculated by multiplying the number of shares held by SBG by the share price of each listed share.
  - (i) Unlisted investments: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) of unlisted shares, etc. held by SBG.

### 3. Net debt (after adjusting asset-backed financing)

- Net debt = SBG net interest-bearing debt
- SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- **Consolidated net interest-bearing debt:** excludes bank deposits and cash position at PayPay Bank
- and SB Northstar.
- Other adjustments: the sum of adjustments of (k) to (t) below 0

(k) JPY Hybrid Bonds issued in September 2016: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements. (I) USD Hybrid Notes issued in July 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements. (m)JPY Hybrid Loan borrowed in November 2017: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements. (n) JPY Hybrid Bonds issued in February and June 2021: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements. (o) deducting the amount equivalent to the outstanding margin loan using Alibaba shares.

(p) deducting the financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares. (g) deducting the amount of debt outstanding for margin loans using SBKK shares.

- (s) deducting the financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares.
- (t) deducting the financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares.

### 4. LTV (Loan to value)

### LTV = Net debt / Equity value of holdings

### 5. Other assumptions

- Share prices: Closing price as of December 31, 2021  $\bigcirc$
- **FX rate:** USD 1 = JPY 115.02
- T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Limited
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

(e) fair value of the rights received in connection with the transaction in which T-Mobile sold the company's shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows a subsidiary of SBG to acquire T-Mobile shares under certain conditions.

(g) of the total borrowing amount of the margin loan using T-Mobile shares, the amount that is considered as asset-backed financing non-recourse to SBG (\$1.94bn, which is a portion of the total borrowing amount of \$2.65bn less the maximum amount guaranteed by SBG (\$0.70bn), because SBG guarantees a portion of the borrowing on an exceptional basis. As a precondition for SBG to fulfill its guarantee obligations, the lenders are obligated to first recover the amount to the maximum extent possible from Alibaba shares pledged as

• Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt minus the sum of cash positions of self-financing entities, etc. (SBKK, SVF1, SVF2, Latin America Funds, Arm, PayPay Corporation, Fortress Investment Group, etc.)

(r) deducting the loan amount that is considered as asset-backed financing non-recourse to SBG, which is a portion of the margin loan using T-Mobile shares pledged as collateral (refer to (g) above under 2).

SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SBKK = SoftBank Corp., SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, Latin America Funds = SoftBank Latin America Fund 1 and SoftBank Latin America Fund 2,



## **SVF1 Investment Highlights** (SBG consolidated basis) \*

## (From SVF1 inception to Dec. 31, 2021) **USD 69.1bn**

**Realized gain USD 19.1bn** 

## Valuation gain **USD 50.0bn**

Mark up (50 investments)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift and reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values of the total values equal to or in excess of the total values equal to or in excess of the total values used in calculating the values equal to or in excess of the total values equal to or in excess of value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein. As of Dec. 31, 2021 the Realized Gain includes realized dividend income related to portfolio companies.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit. Investments are categorized as either Mark Up or Mark Down based on the total return including dividends and the impact of related hedges.

\*SBG Consolidated basis: includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For certain investments that were originally to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transfer are not included in the presentation.

## **USD 49.3bn**

Investment market uplift ÷ realized gains

## **USD -19.8bn**

Valuation loss **USD -19.2bn** 

Realized loss USD -0.6bn

### Mark down (40 investments)





## SVF1 Listed Portfolio Companies (as of Dec. 31, 2021)

D mm)	Company	(a) Investment cost to SVF1 <sup>*2</sup>	(b) Gross return to SVF1 <sup>*3</sup>	(c) = (b) - (a) Gross gain (loss) to SVF1	(d) = (b) Gross M
	Coupang	2,729	16,710	+\$13,981	6.1x
	Doordash	680	10,150	+\$9,470	14.9
Fully Exited	NVIDIA	2,878	5,813	+\$2,936	<b>2.0</b> x
	Uber	7,666	10,385	+\$2,719	1.4x
	Guardant Health	308	2,696	+\$2,388	8.8
	Grab	2,993	4,985	+\$1,992	1.7x
	SenseTime	1,429	3,337	+\$1,908	2.3x
	Vir Biotechnology	199	951	+\$752	4.8)
	Opendoor	450	1,143	+\$693	2.5)
Fully Exited	Slack	334	1,018	+\$684	3.0)
	Paytm	1,600	2,259	+\$659	1.4
	Policybazaar	199	836	+\$637	4.2
	<b>Relay Therapeutics</b>	300	857	+\$557	2.9
Fully Exited	Ping An Good Doctor	400	828	+\$428	2.1
Fully Exited	10x Genomics	31	338	+\$307	10.9
	Auto1	741	949	+\$208	1.3
	Compass	1,082	1,203	+\$121	1.12
	Aurora Innovation	333	444	+\$111	1.3
	Roivant *5	919	1,002	+\$83	1.1
	Full Truck Alliance	1,700	1,649	-\$51	1.0
	OneConnect	100	13	-\$87	0.1
	ZhongAn	550	399	-\$151	0.7
	Zymergen	404	178	-\$226	0.4
	View	1,175	259	-\$916	0.2
	WeWork *6	3,468	785	-\$2,684	0.2
	DiDi	12,073	4,823	-\$7,250	0.43
(A)	Listed company total (Gross)	\$44,741	\$74,010	+\$29,269	1.7
(B)	SVF1 private company, etc.	\$42,185	\$62,198	+\$20,013	
(A)+(B)	Total (SBG consolidated basis) *1	\$86,926	\$136,208	+\$49,283	

Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges. Gross Return is the sum of all external cash flows generated by investments and their related financing and other fund-related expenses and liabilities, plus the market value of any unrealized securities as of Dec. 31, 2021. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

Roivant: Investment cost to SVF1 excludes USD 116mm which was realized in Mar. 2020, prior to Roivant's public listing. 5. WeWork: Investment cost to SVF1 (USD 3,468mm) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia") (USD 400mm). The shares of WeWork Asia were exchanged to WeWork preferred stock in Apr. 2020 at a price of USD 11.60 per share.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit. SBG's Net-Paid-in Capital of SVF1 is USD 27.6bn, and the total value is USD 53.3bn as of Dec. 31, 2021. Please refer to "SoftBank Vision Funds Update for Q3/FY2021" for further details.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Dec. 31, 2021. The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 investments. References to investments included herein should not be assumed that investments. References to investments included herein should not be comparable in quality or performance to the

investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments Valuations reflect unrealized and partially realized estimated in out be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would not be assumed that investments made in the future will be comparable in quality or performance. to investments described herein. There can be no assurance that unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein. Accordingly, the actual realized returns on investments that are partially realized may differ materially realized may different results, and the VFRC may adjust any of these values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of the performance of the performance figures are subject to change and not necessarily indicative of the performance of the performance of the performance figures are subject to change and not necessarily indicative of the performance of the performance of the performance figures are subject to change and not necessarily indicative of the performance of the performance material different results, and the VFRC may adjust any of these values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.





estment



## SVF1 Listed Portfolio Companies (as of Feb. 7, 2022)

		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
(USD mm)	Company	Investment cost to SVF1	Gross return to SVF1 *2	Gross gain (loss) to SVF1	<b>Gross MOIC</b>
	Coupang	2,729	12,375	+\$9,646	<b>4.5</b> x
	Doordash	680	8,438	+\$7,758	<b>12.4</b> x
Fully Exited	NVIDIA	2,878	5,813	+\$2,936	<b>2.0x</b>
	SenseTime	1,429	4,159	+\$2,730	<b>2.9x</b>
	Uber	7,666	10,082	+\$2,416	<b>1.3x</b>
	Guardant Health	308	2,682	+\$2,375	<b>8.7x</b>
	Grab	2,993	3,734	+\$740	<b>1.2x</b>
Fully Exited	Slack	334	1,018	+\$684	<b>3.0x</b>
	Policybazaar	199	798	+\$599	<b>4.0</b> x
	Vir Biotechnology	199	786	+\$587	<b>4.0</b> x
	Opendoor	450	938	+\$488	<b>2.1x</b>
Fully Exited	Ping An Good Doctor	400	828	+\$428	<b>2.1x</b>
Fully Exited	10x Genomics	31	338	+\$307	<b>10.9x</b>
	<b>Relay Therapeutics</b>	300	605	+\$305	<b>2.0x</b>
	Paytm	1,600	1,677	+\$77	<b>1.0x</b>
	Compass	1,082	1,092	+\$10	<b>1.0x</b>
	Auto1	741	731	-\$10	<b>1.0</b> x
	Full Truck Alliance	1,700	1,637	-\$63	<b>1.0</b> x
	OneConnect	100	10	-\$90	<b>0.1x</b>
	Aurora Innovation	333	205	-\$128	<b>0.6</b> x
Fully Exited	ZhongAn	550	400	-\$150	<b>0.7</b> x
	Roivant *4	919	701	-\$218	<b>0.8</b> x
	Zymergen	404	114	-\$290	<b>0.3x</b>
	View	1,175	170	-\$1,005	<b>0.1x</b>
	WeWork *5	3,468	663	-\$2,805	<b>0.2x</b>
	DiDi	12,073	3,438	-\$8,635	<b>0.3x</b>
	Listed company total (Gross)	\$44,741	\$63,432	+\$18,691	<b>1.4x</b>

Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges. Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, transaction fees, investment-related financing and other fund-related expenses and liabilities, plus the market value of any unrealized securities as of Feb. 7, 2022. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Roivant: Investment cost to SVF1 excludes USD 116mm which was realized in Mar. 2020, prior to Roivant's public listing.

WeWork: Investment cost to SVF1 (USD 3,468mm) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia") (USD 400mm). The shares of WeWork Asia were exchanged to WeWork preferred stock in Apr. 2020 at a price of USD 11.60 per share. The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Feb. 7, 2022. The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purport to be a complete list of SVF1 before or as at Feb. 7, 2022 and do not purport to be a complete list of SVF1 before or as at Feb. 7, 2022 and do not purport to be a complete list of SVF1 before or as at Feb. 7, 2022 and do not purposes to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not purpose to show the public securities of SVF1 before or as at Feb. 7, 2022 and do not public securities of SVF1 before or as at Feb. 7, 2022 and do not public securities of SVF1 before or as in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized estimated amounts and should not be assumed that investments made in the future will be comparable in quality or performance to investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values of the total values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized investments will be sold for values used in calculating the returns on unrealized and partially realized returns on unrealized and partially realized or unrealized returns on investments that are partially realized or unrealized or unrealized or unrealized may differ materially from the values indicated herein. SVF1 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF1 performance figures are subject Od to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.







## **SVF2 Investment Highlights** (SBG consolidated basis)

Realized gain USD 1.0bn

### (From SVF2 inception to Dec. 31, 2021)

## USD 7.3bn

Valuation gain USD 6.3bn

## Mark up (43 investments)

SVF2 highlights are provided solely for illustrative purposes and individual investors' results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and should not be construed as indicative of actual or future performance is not necessarily indicative of doubt, should not be understood as the "track record" for SVF2. There is no guarantee that historical trends will continue throughout the life of SVF2. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. References to specific investments should not be construed as a recommendation of any particular investment or security. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values of the total values used in calculating the values and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized may differ materially from the values indicated herein. The investment amount and fair value of investments before exit in SVF2 include those related to a minor SVF2 ownership percentage in another portfolio company received as part of the consideration for SVF2's investment in a portfolio company. The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

Investments are categorized as either Mark Up or Mark Down based on the total return including dividends and the impact of related hedges.

## **USD -2.5bn**

Valuation loss USD -2.5bn

USD 4.9bn

### Mark down (23 investments)



÷





## SVF2 Listed Portfolio Companies (as of Dec. 31, 2021)

(USD mm)	Company	(a) Investment cost *2 to SVF2	(b) Gross return *3 to SVF2	(c) = (b) - (a) Gross gain (loss) to SVF2	(d) = (b) / (a) Gross MOIC
	AutoStore	2,800	5,184	+\$2,384	<b>1.9x</b>
	Beike (KE Holdings)	1,350	2,847	+\$1,497	<b>2.1</b> x
	WeWork	2,444	3,047	+\$603	<b>1.2x</b>
	Berkshire Grey	115	361	+\$245	<b>3.1</b> x
	Exscientia	284	375	+\$91	<b>1.3x</b>
	lonQ	61	103	+\$42	<b>1.7x</b>
	<b>Pear Therapeutics</b>	46	75	+\$29	<b>1.6x</b>
	Qualtrics	24	28	+\$4	<b>1.2x</b>
	Full Truck Alliance	250	193	-\$57	<b>0.8x</b>
	Seer	205	117	-\$88	<b>0.6x</b>
	Dingdong	325	225	-\$99	<b>0.7</b> x
	Zhangmen	105	5	-\$100	<b>0.1</b> x
	JD Logistics	601	392	-\$209	<b>0.7</b> x
(A)	Listed company total (Gross)	\$8,610	\$12,953	+\$4,343	<b>1.5x</b>
(B)	SVF2 private company, etc.	\$34,451	\$34,999	+\$547	
(A)+(B)	Total (SBG consolidated basis) *1	\$43,061	\$47,951	+\$4,891	

SBG Consolidated basis: Cumulative investment performance is presented on net basis.

2. Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges. 3. Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, transaction fees, investment-related financing and other fund-related expenses and liabilities, plus the market value of any unrealized securities as of Dec. 31, 2021. 4. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF2 is USD 44.3bn, and the total value is USD 49.5bn as of Dec. 31, 2021. Please refer to "SoftBank Vision Funds Update for Q3/FY2021" for further details.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Dec. 31, 2021. The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 and do not purport to be a complete list of SVF2 as at Dec. 31, 2021 comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2's investments.

Valuations reflect unrealized estimated amounts and should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the values indicated herein are based. Accordingly, the actual realized may differ materially from the values indicated herein. SVF2 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF2 performance figures are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.







## SVF2 Listed Portfolio Companies (as of Feb. 7, 2022)

(USD mm)	Company	(a) Investment cost *1 to SVF2	(b) Gross return *2 to SVF2	(c) = (b) - (a) Gross gain (loss) to SVF2	(d) = (b) / (a) Gross MOIC
	Beike (KE Holdings)	1,350	2,800	+\$1,450	<b>2.1</b> x
	AutoStore	2,800	3,563	+\$763	<b>1.3x</b>
	WeWork	2,444	2,576	+\$131	<b>1.1x</b>
	<b>Berkshire Grey</b>	115	205	+\$89	<b>1.8x</b>
	Exscientia	284	368	+\$84	<b>1.3x</b>
	lonQ	61	81	+\$20	<b>1.3x</b>
	<b>Pear Therapeutics</b>	46	53	+\$7	<b>1.1x</b>
	Qualtrics	24	24	-	<b>1.0x</b>
	Alnnovation	126	93	-\$33	<b>0.7</b> x
	Full Truck Alliance	250	192	-\$58	<b>0.8x</b>
	Zhangmen	105	2	-\$103	<b>0.0x</b>
	Seer	205	85	-\$120	<b>0.4x</b>
	JD Logistics	601	357	-\$243	<b>0.6x</b>
	Dingdong	325	77	-\$248	<b>0.2x</b>
	Listed company total (Gross)	\$8,735	\$10,475	+\$1,740	<b>1.2x</b>

1. Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

2. Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, transaction fees, investment-related financing and other fund-related expenses and liabilities, plus the market value of any unrealized securities as of Feb. 7, 2022. 3. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at Feb. 7, 2022 and do not purport to be a complete list of SVF2 investments. References to investment or security. It should not be construed as a recommendation of any particular investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2's investments.

Valuations reflect unrealized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF2. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized investments will be sold for values used in calculating the returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on investments that are unrealized may differ materially from the values indicated herein. SVF2 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF2 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable, the use of different assumptions that SBG believes are reasonable. are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.





