

# Earnings Results for the Fiscal Year ended March 31, 2022

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None of the SB Funds (including the Vision Fund I, Vision Fund II and SoftBank Latin America Fund), the SB Fund Managers -any successor or future fund managed by a SB Fund Manager, SBG or their respective affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of the SB Funds or any other entity referenced in this presentation, or future performance of any successor or the future fund managed by a SB Fund Manager.

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<sup>1</sup> Effective April 22, 2022, SoftBank Latin America Fund is managed by SBGA and its affiliates as an alternative investment vehicle of SVF2.

# Defense

# Defense







# The World in Chaos

COVID-19

Russian Invasion of Ukraine

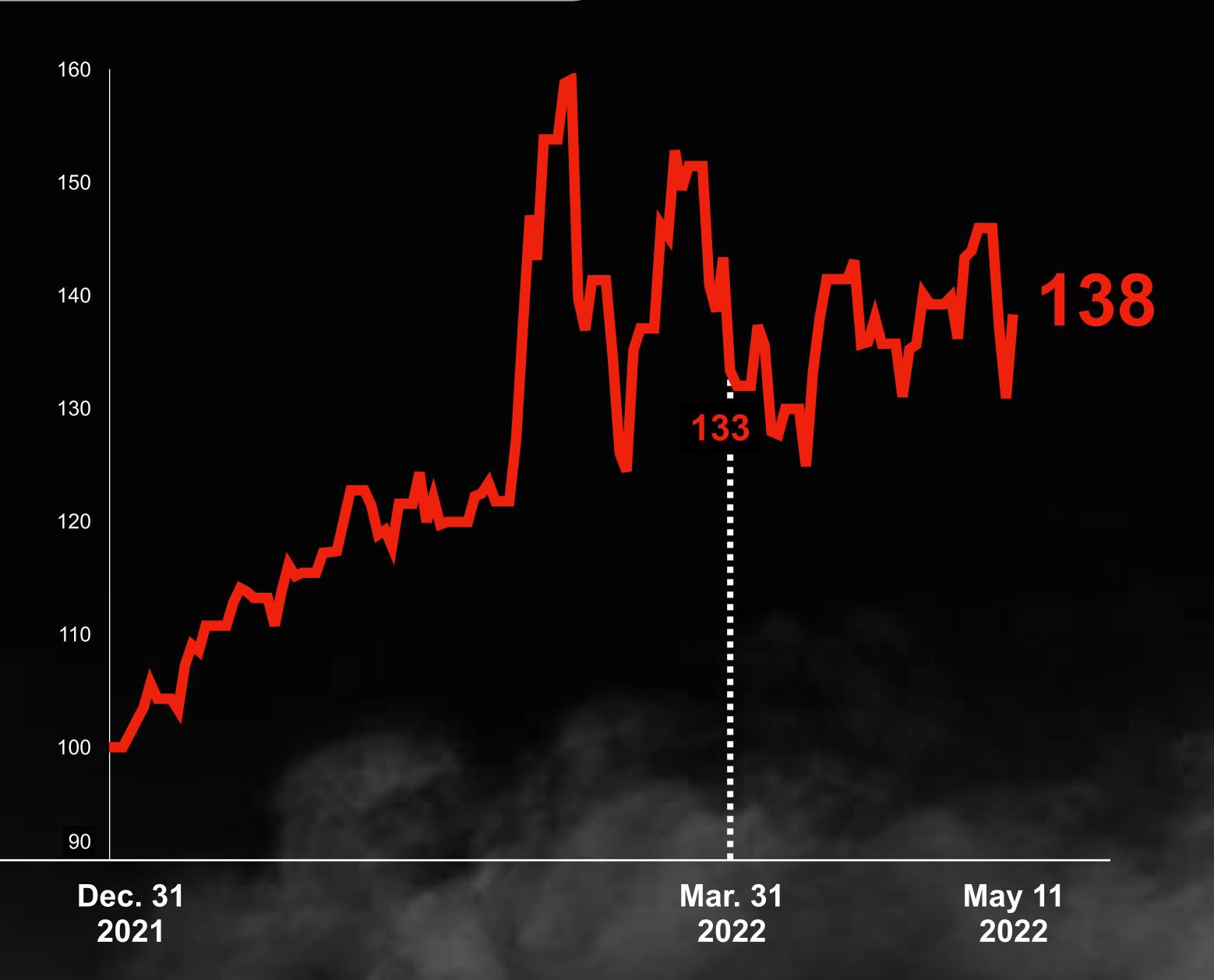
## Cumulative COVID-19 Cases (Global)



# Global Pandemic



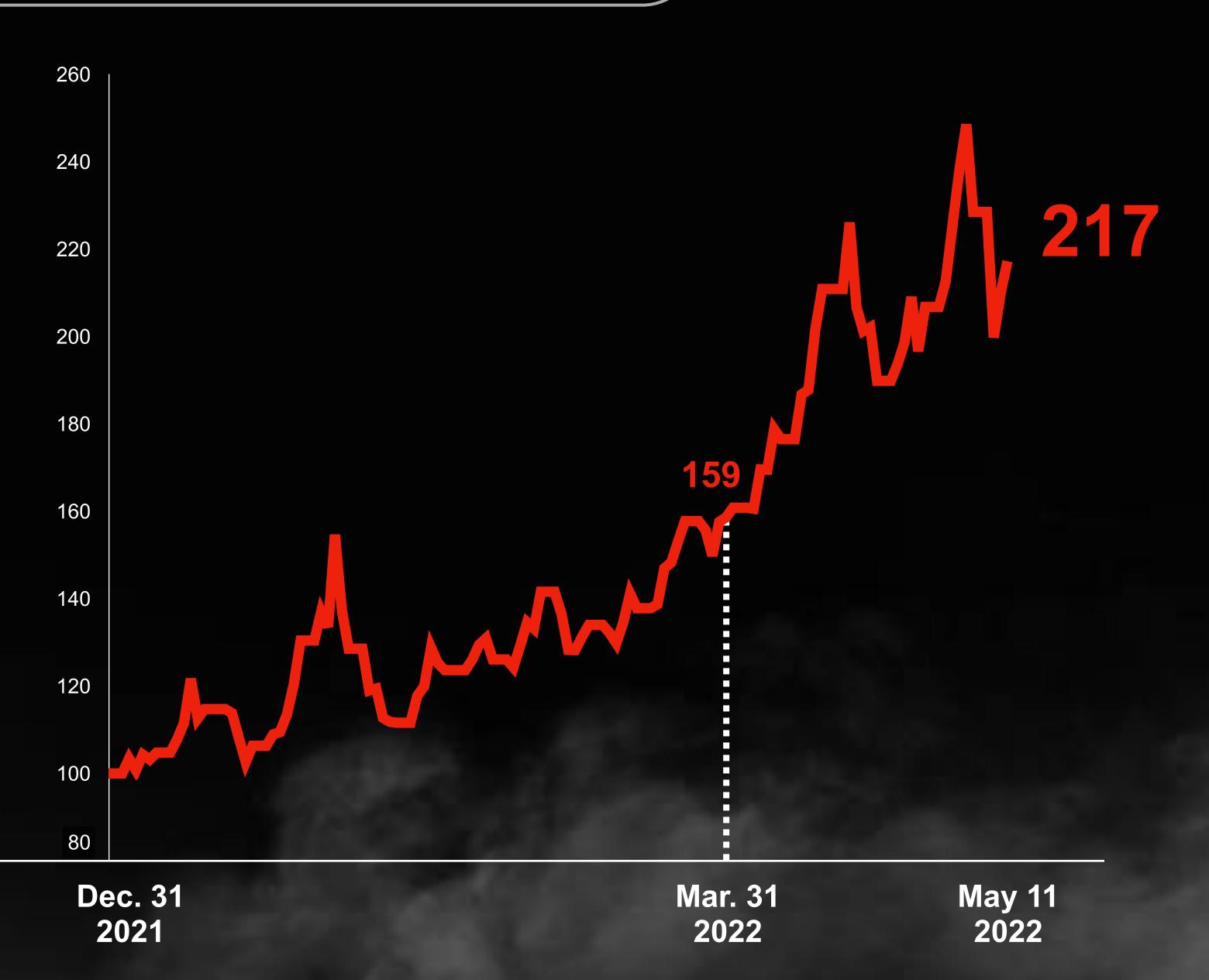
#### Crude Oil Prices (Index with Dec. 31, 2021 as 100)



Up 38%



### Natural Gas Prices (Index with Dec. 31, 2021 as 100)

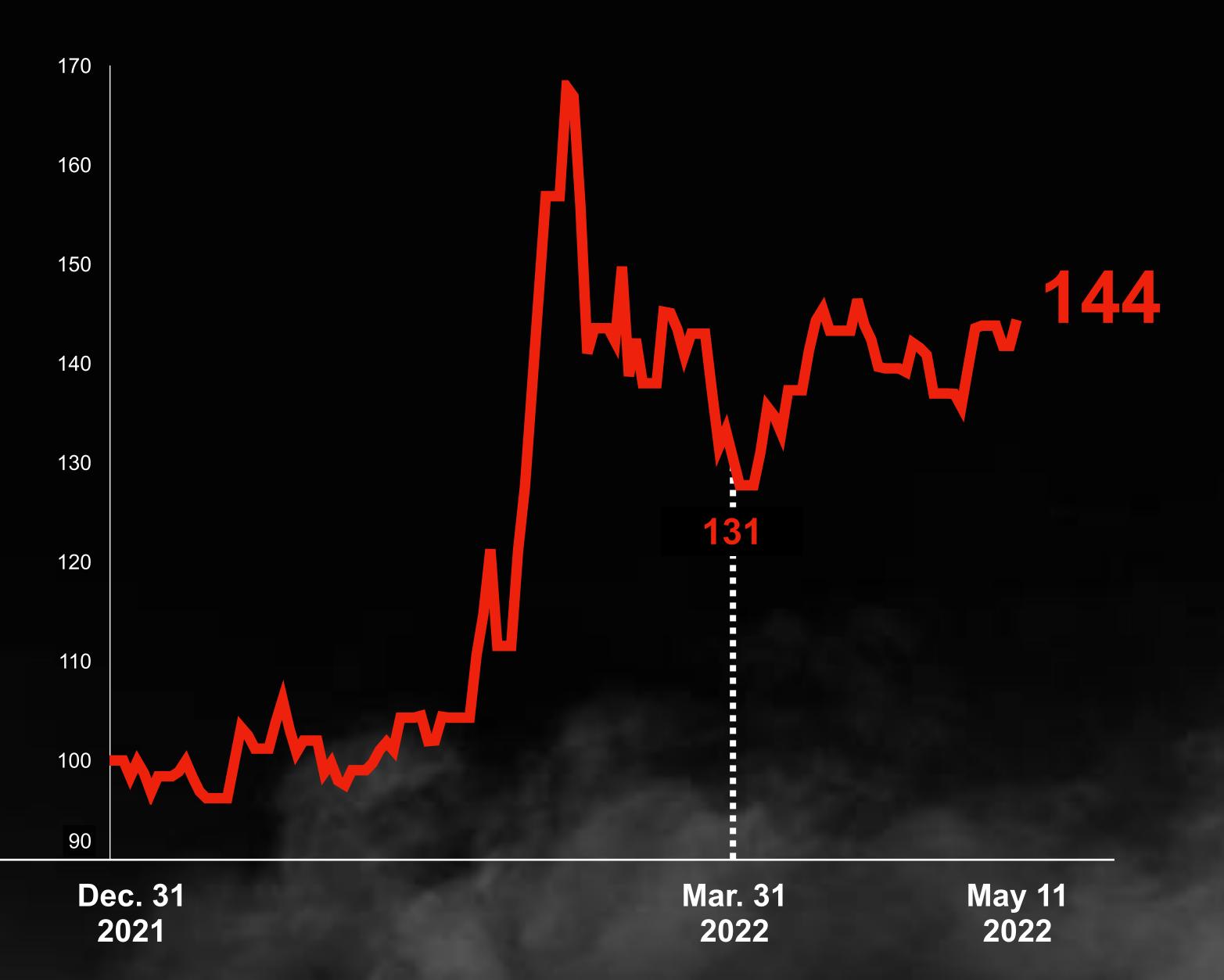


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#### Wheat Prices

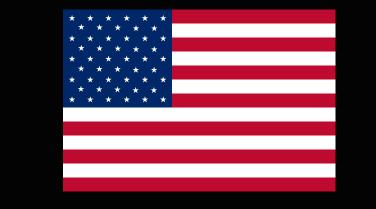
(Index with Dec. 31, 2021 as 100)

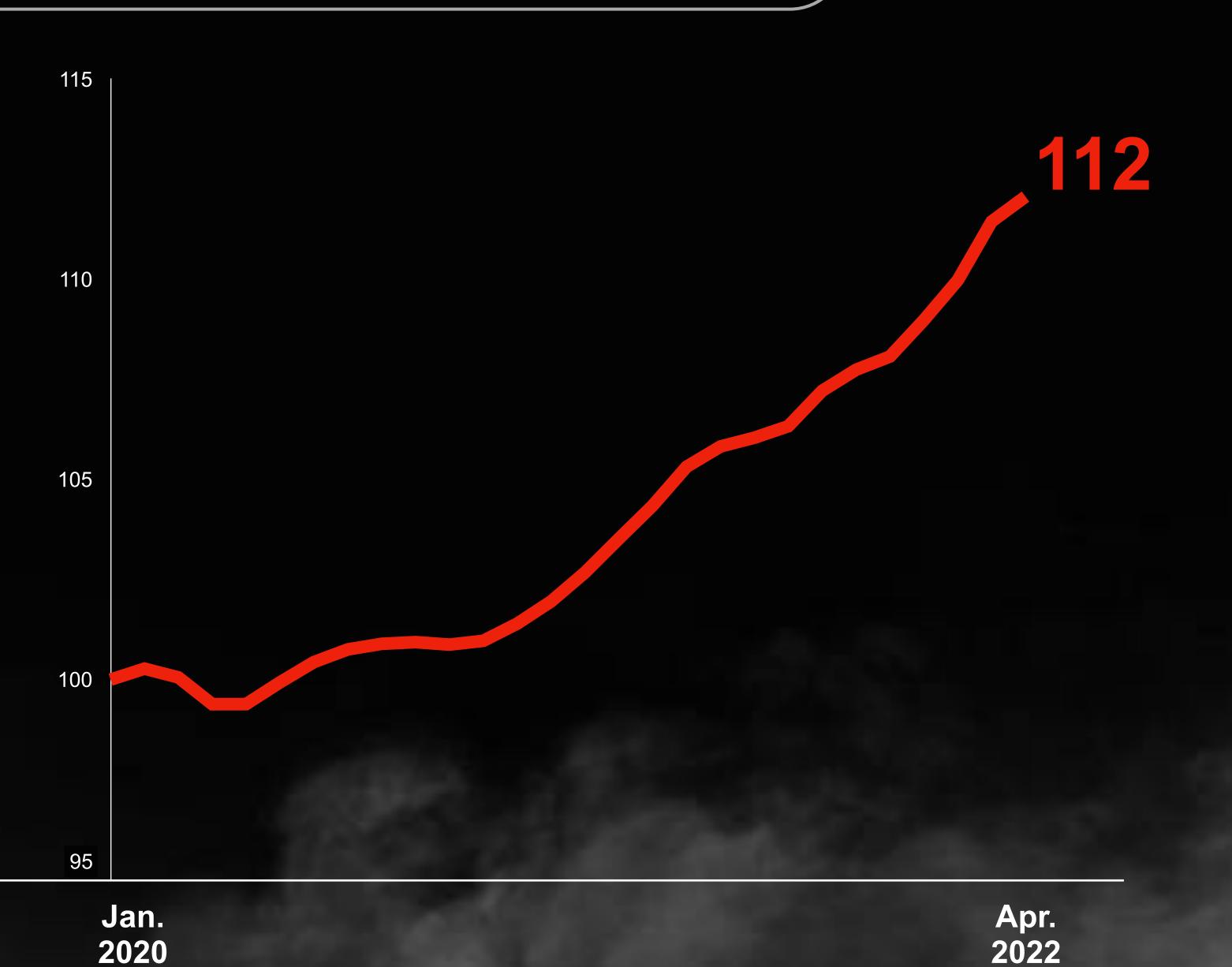


Up 44%



#### Consumer Price Index ) (Index with Jan. 2020 as 100)

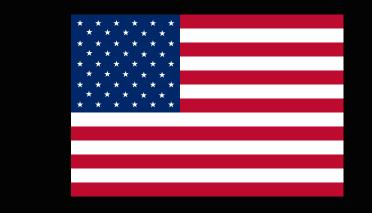


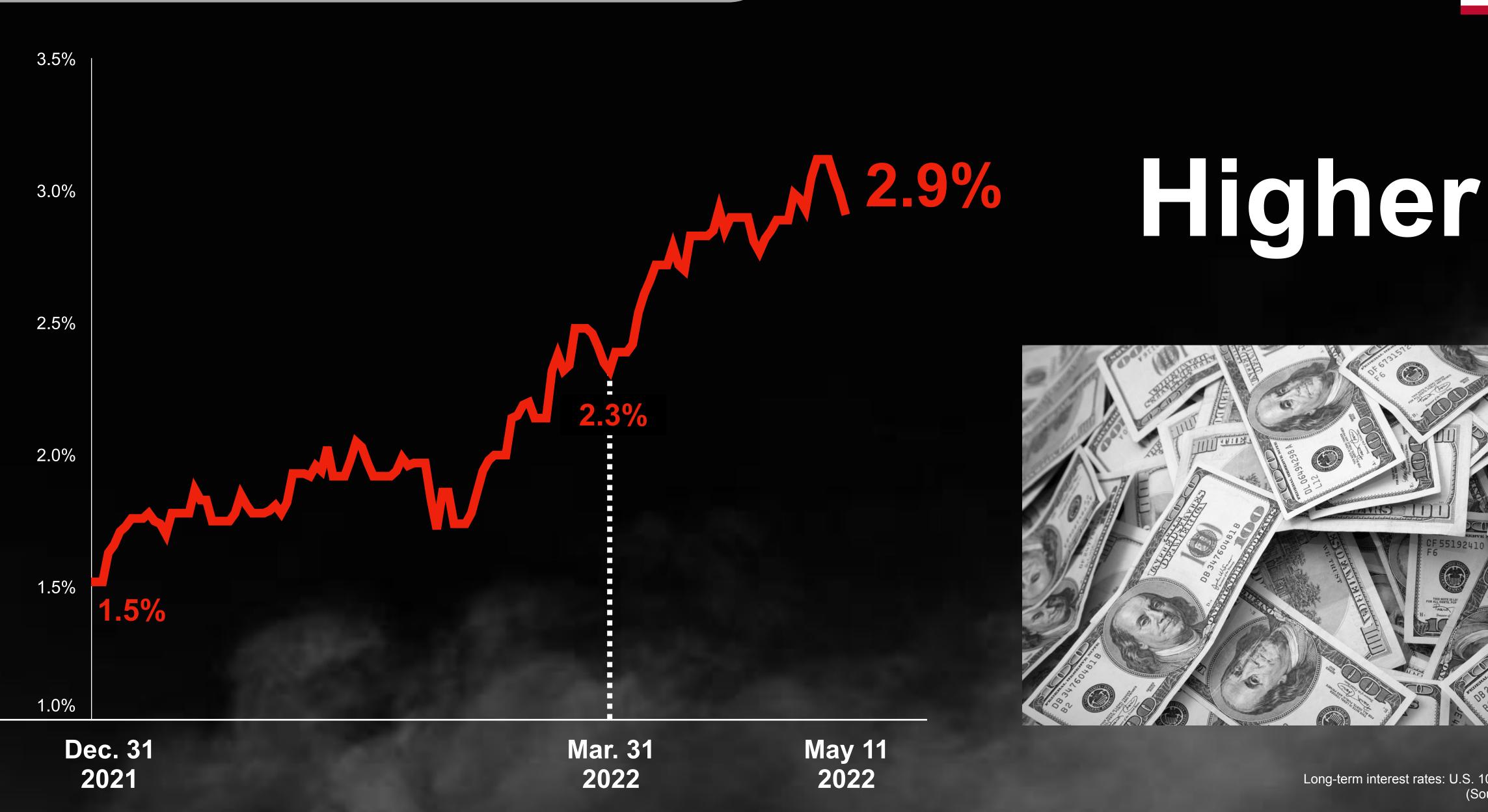


Up 12%



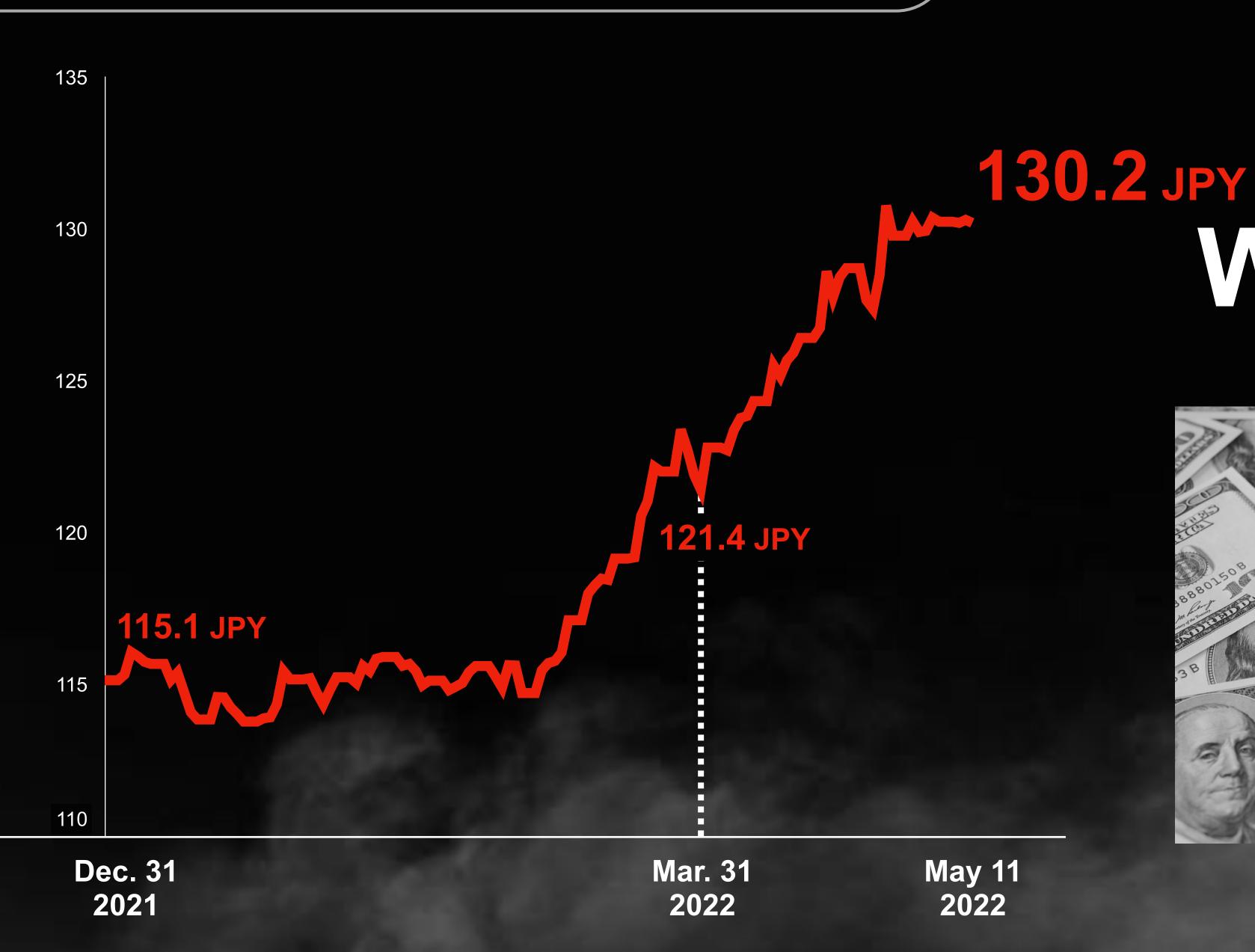
#### Long-term Interest Rates







## Exchange Rate (USD/JPY)

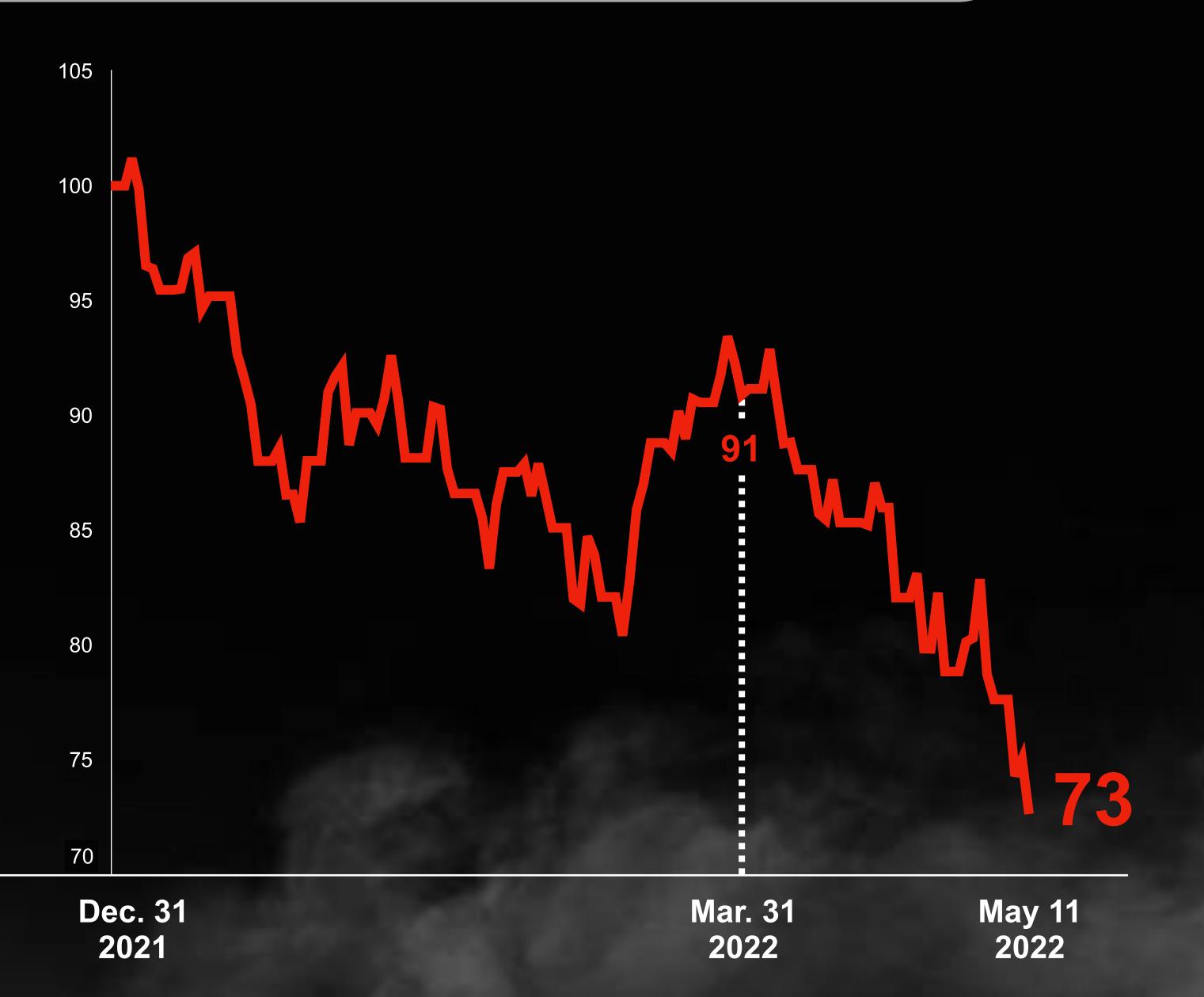


# Weaker Yen



#### NASDAQ Composite Index

(Index with Dec. 31, 2021 as 100)



# Down 27%



# Concerns about SoftBank?

Decline in equity holding value?

Too much debt?

Tight cash position?

# Facts (Mar. 2022)

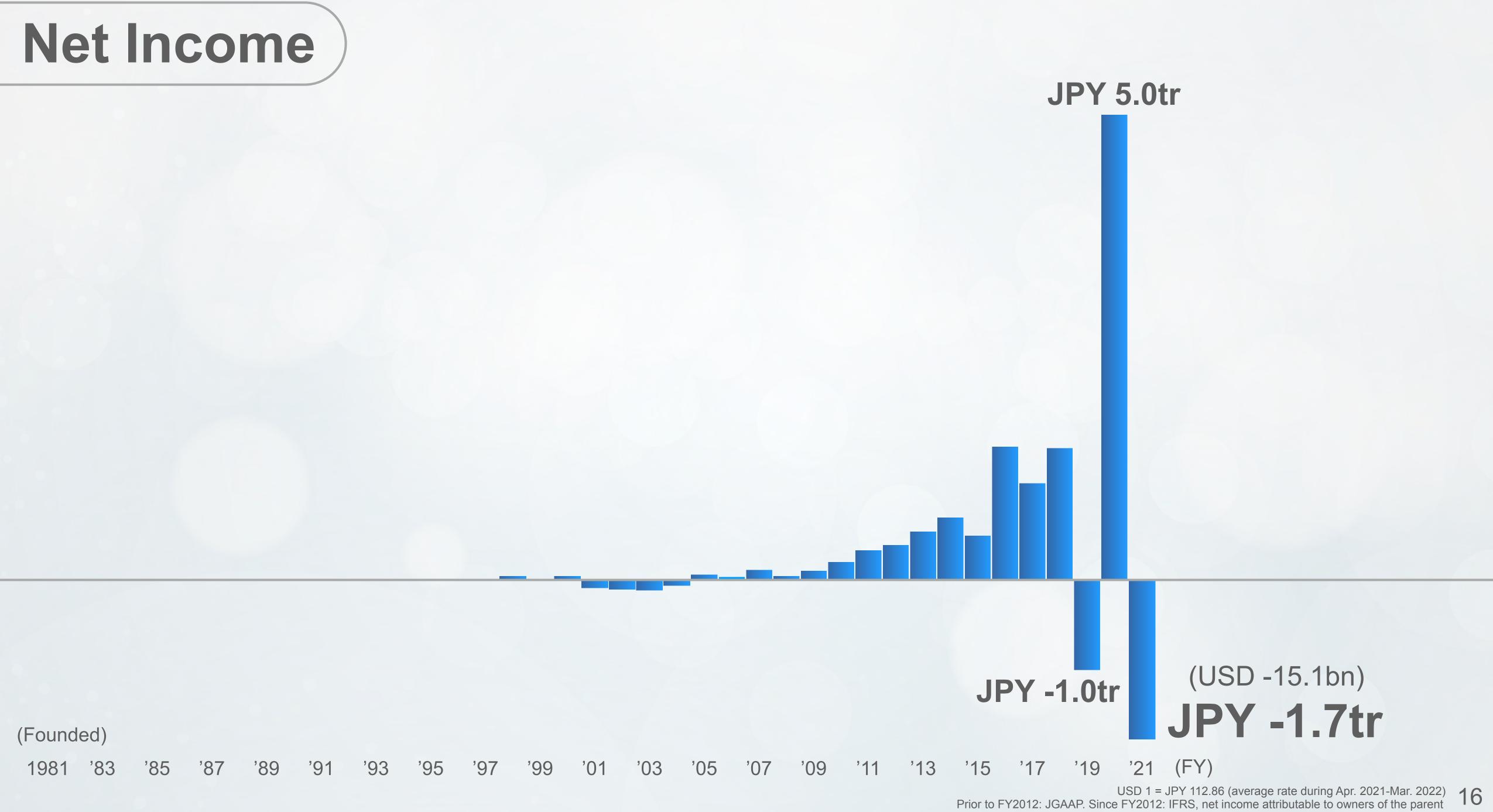
NAV (Net Asset Value) JPY 18.5tr (USD 151bn)

LTV (Loan to Value) 20.4%

Cash position JPY 2.9tr

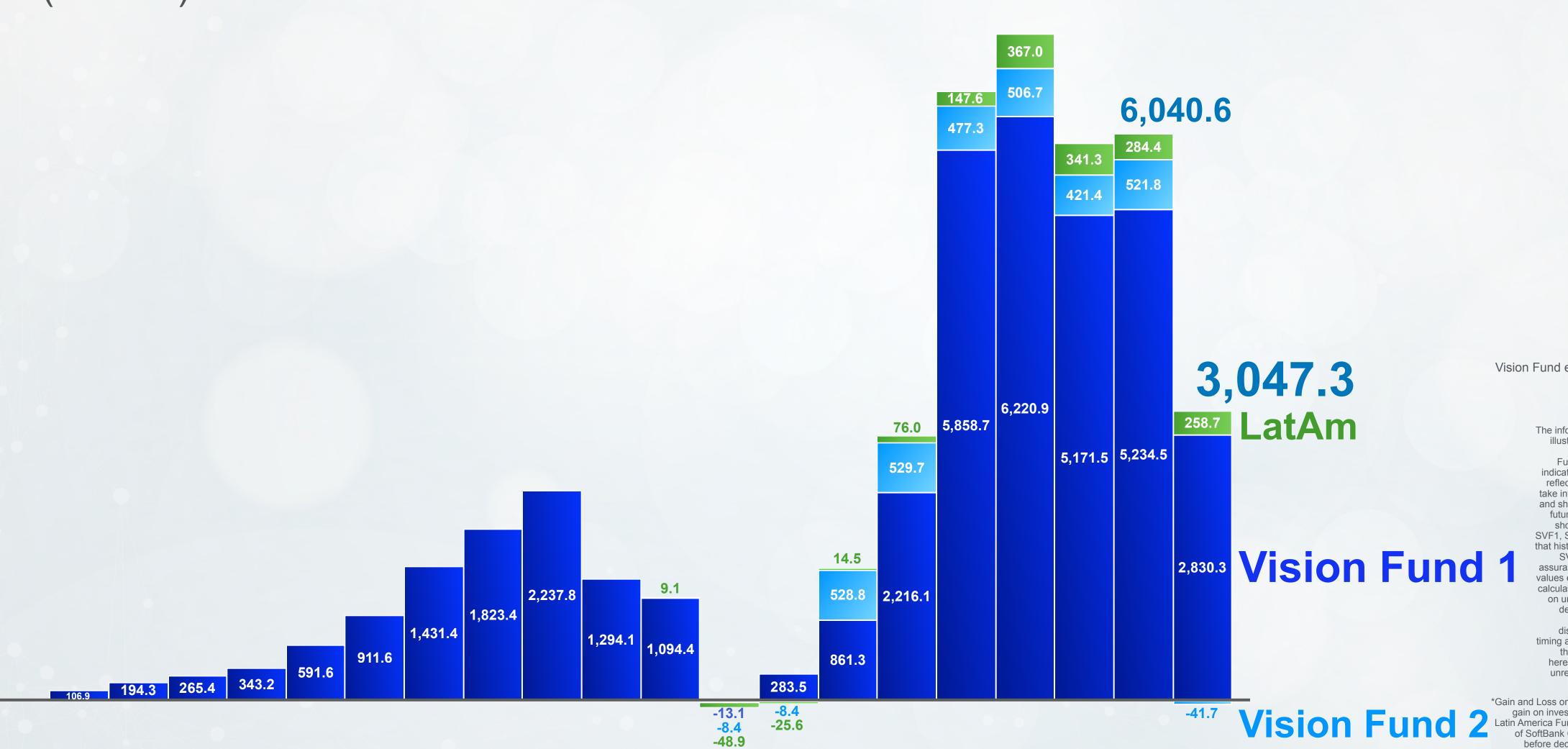
(USD 23bn)

# Consolidated Results



#### Gain and Loss on Investments of Vision Fund etc. (Cumulative)

(JPY bn)



Q4

**FY2020** 

Q4

FY2021

Q3

Q4

FY2019

Q1

**FY2018** 

Q4

**FY2017** 

Vision Fund etc.: SVF1, SVF2, and LatAm Funds Vision Fund 1: SVF1 Vision Fund 2: SVF2 LatAm: sum of LatAm Funds

The information contained herein is provided solely for illustrative purposes on an SBG consolidated basis and individual investors' results may vary and should not be construed as indicative of actual o future performance and for the avoidance of doubt, SVF1, SVF2 and LatAm Funds. There is no guarantee calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

\*Gain and Loss on Investments of Vision Fund etc. (Cumulative): gain on investments at SoftBank Vision Funds segment and Latin America Funds segment on Consolidated Financial Report of SoftBank Group Corp., including derivative gain and loss before deducting third-party interests, tax, and expenses.

Q4 (End of each quarter) Latin America Funds segment: gain and loss since inception of LatAm Funds (dates of execution of relevant fund documents to be provided)

#### Gain and Loss on Investments of Vision Fund etc. (Cumulative)

(JPY bn) 6,040.6 1,476.8 922.1 132.1 2,960.6 3,107.7 3,205.0 3,047.3 Asia<sup>\*</sup>, Europe, Latin America, etc. 510.7 112.8 363.1 Vision Fund etc.: SVF1, SVF2, and LatAm Funds 685.5 Countries and regions: based on the headquarters of portfolio companies 527.5 2,841.4 2,762.7 The information contained herein is provided solely for illustrative purposes on an SBG consolidate 2,356.5 2,525.6 291.9 492.6 304.2 1,948.0 698.9 1,774.5 1,337.4 1,439.5 1,007.5 10.3 628.8 related transaction costs and the timing and manner of sale, all of which may differ from the 549.1 548.9 assumption on which the valuations reported herein are based. Accordingly, investments that are 339.4 380.9 342.7 245.3 106.9 unrealized or partially realized may differ materially from the values indicated herein. -0.6 -33.6 -68.7 -41.5 \*Gain and Loss on Investments of Vision Fund etc. (Cumulative): gain on investments at SoftBank Vision Funds segment and Latin America Funds segment on Consolidated Financial Report of SoftBank Group Corp., including derivative gain and loss before deducting third-party interests, tax, and expenses.

Q3

**FY2020** 

**Q4** 

Q1 Q2

FY2021

Q4

FY2019

Q4

**FY2017** 

**FY2018** 

Q3

(dates of execution of relevant fund documents to be provided)

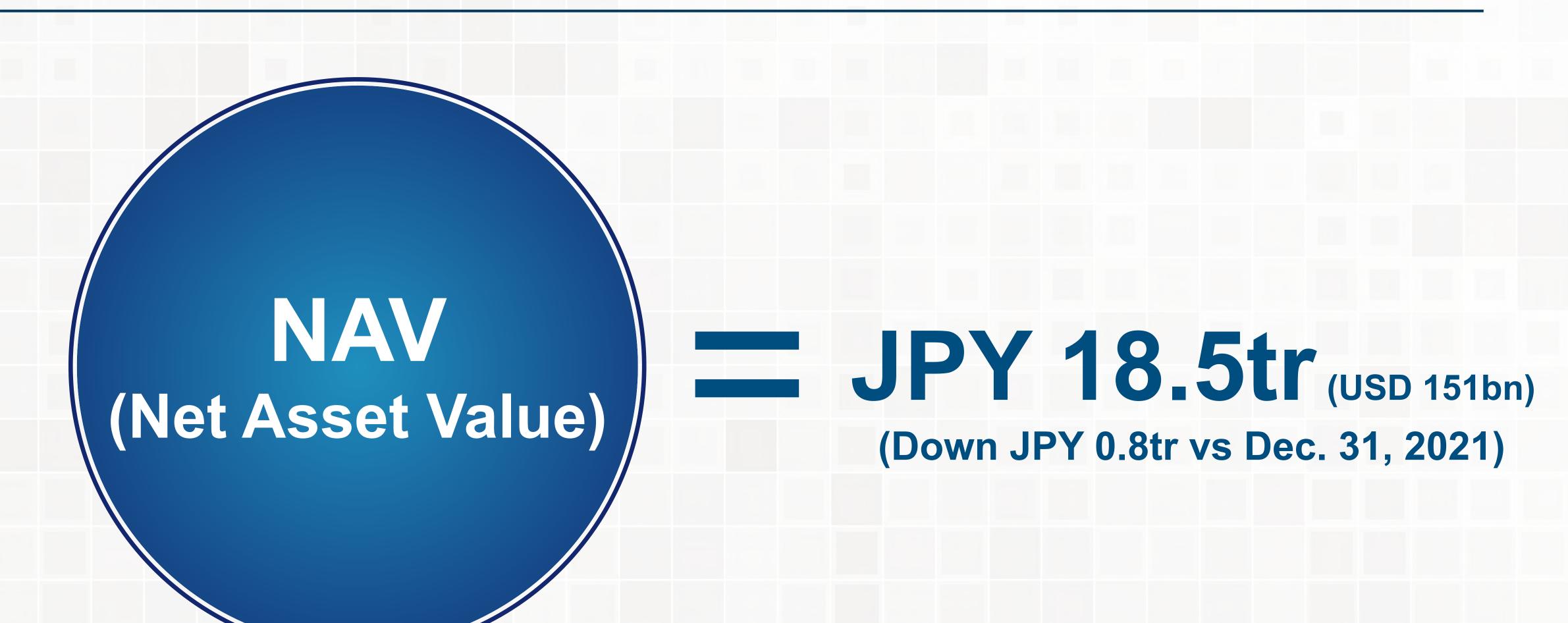
For gain and loss on investments in each segment, see the "Data Sheet for the Fiscal Year Ended March 31, 2022"

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit

Q4 (End of each quarter) Latin America Funds segment: gain and loss since inception of LatAm Funds







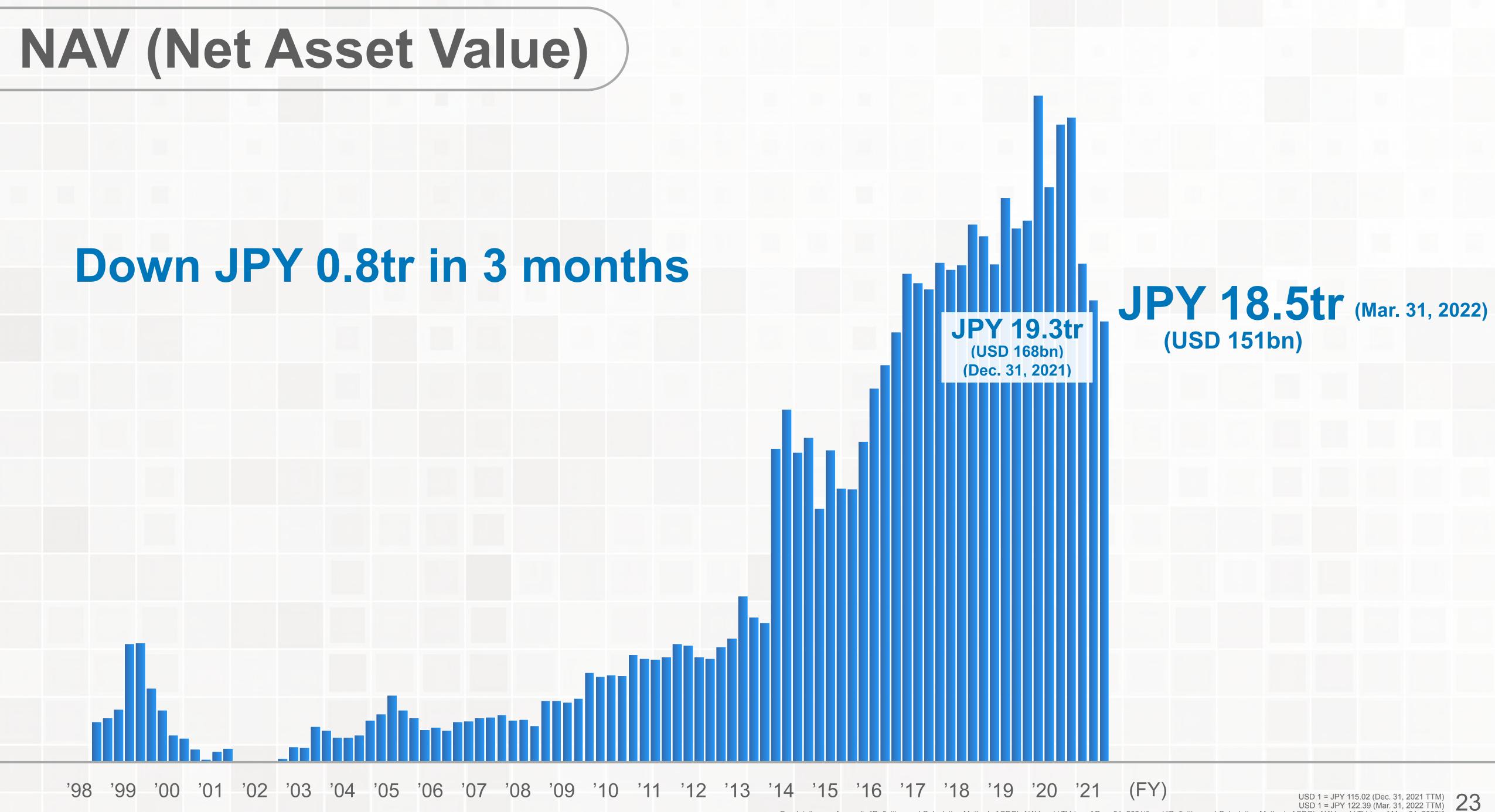


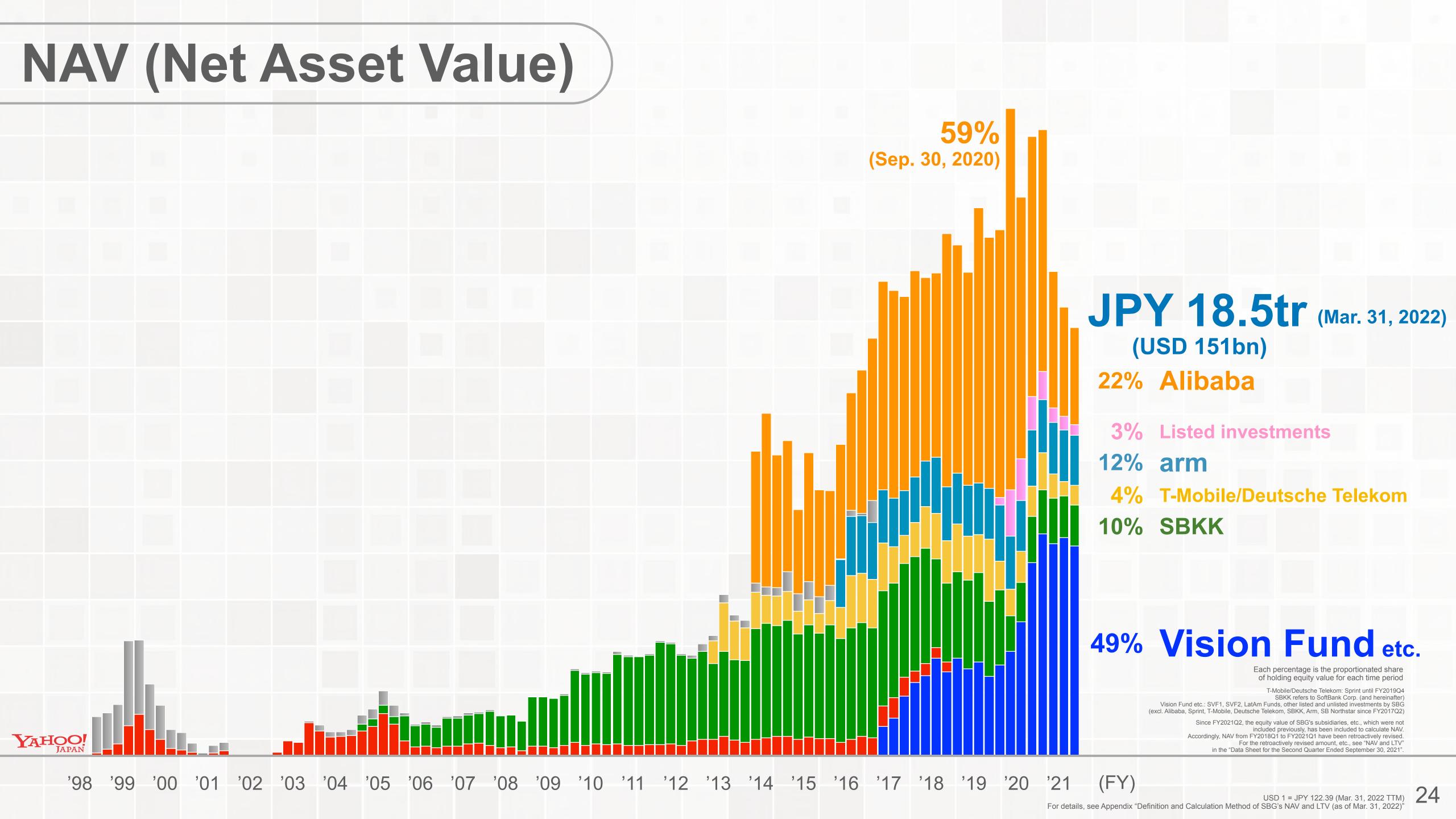
Market Cap JPY 9.2tr (USD 75bn) Discount 50%

JPY 18.5tr (USD 151bn)

(Down JPY 0.8tr vs Dec. 31, 2021)

For details, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)"





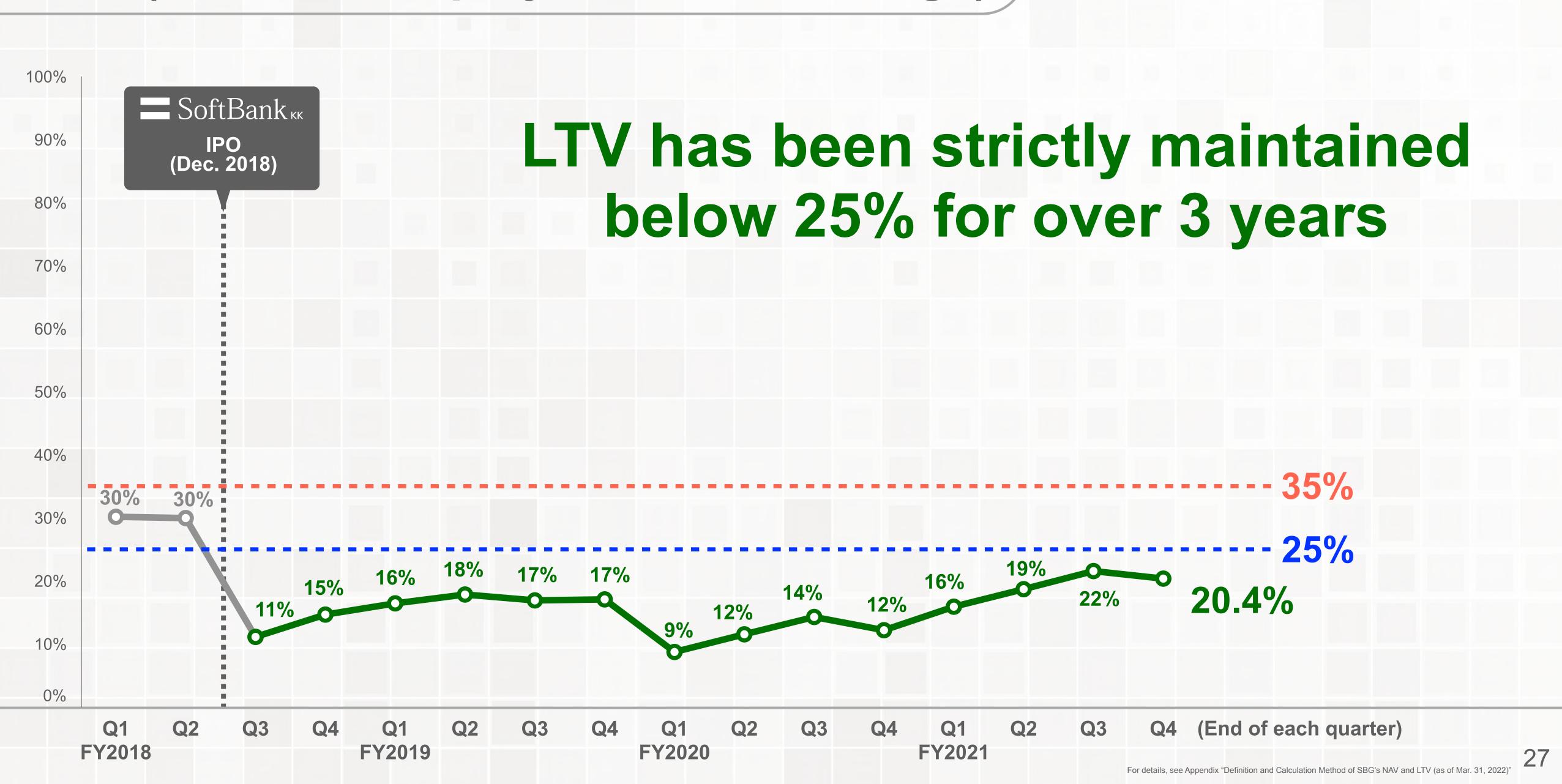


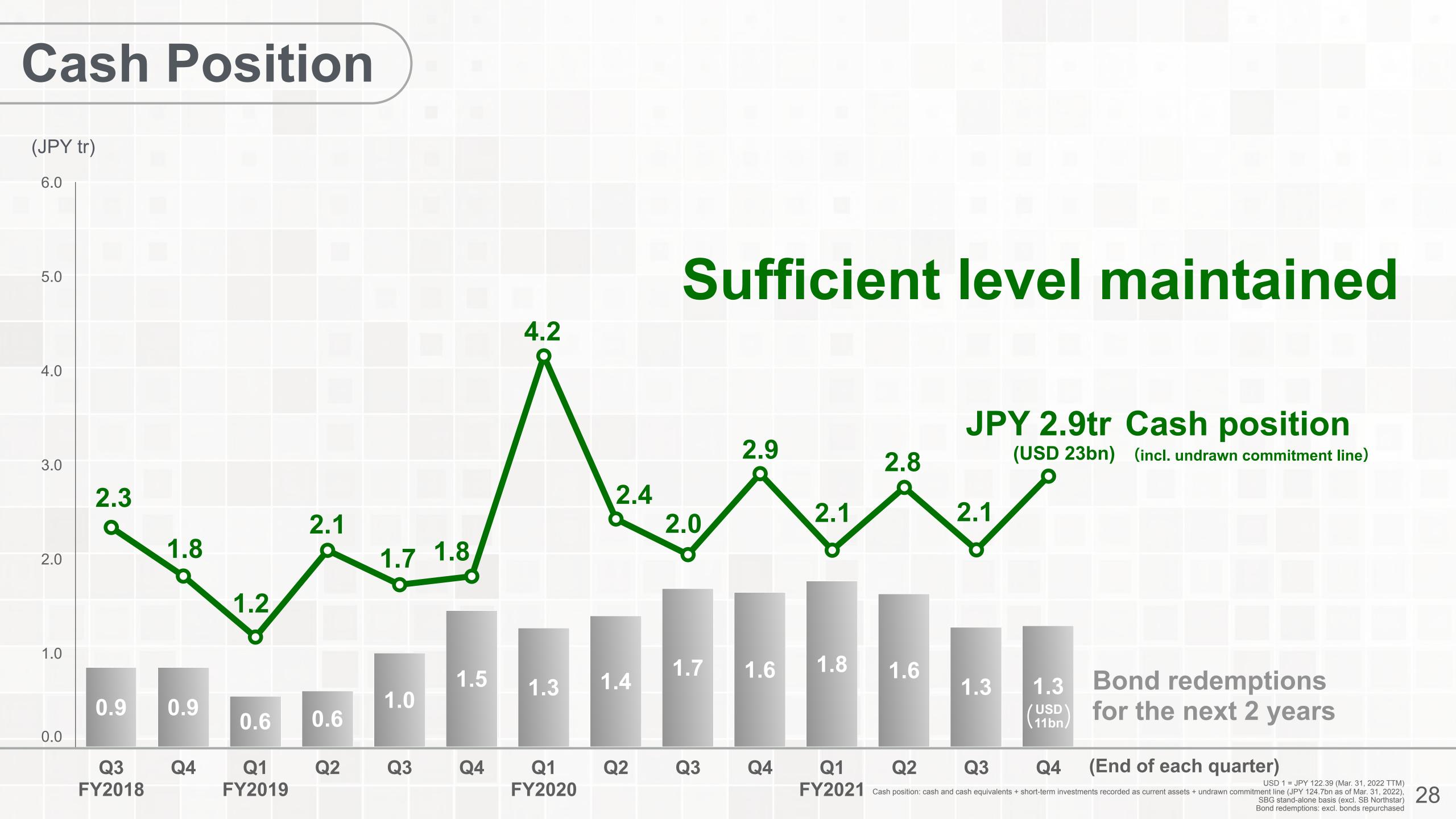


20.49/6 (1.2% improvement vs Dec. 31, 2021)



#### LTV (Net Debt / Equity Value of Holdings)





#### Cash Position

#### **Cash Position**

(incl. undrawn commitment line)

JPY 2.9tr (USD 23bn)

#### **Bond Redemption Schedule**

**Bond redemptions** for the next 2 years JPY 1.3tr (USD 11bn)

**JPY 0.9tr** JPY 0.4tr FY2022 **FY2023** 

Mar. 31, 2022

#### Share Repurchase

Up to JPY 1.0tr (by Nov. 8, 2022)

#### Share Repurchase

Up to JPY 1.0tr (by Nov. 8, 2022)

Repurchased (Nov. 2021 - Apr. 2022)

JPY 0.43tr (avg. purchase price: JPY 5,197) 43% progress in 6 months

#### Capital for Investments (FY2021)

(12-month total)

**JPY 5.2tr** (USD 46.2bn)

**Contribution to** Vision Fund etc.

Investment

#### Capital for Investments (FY2021)

(12-month total)

JPY 5.2tr (USD 46.2bn)

JPY 5.6tr (USD 49.5bn)

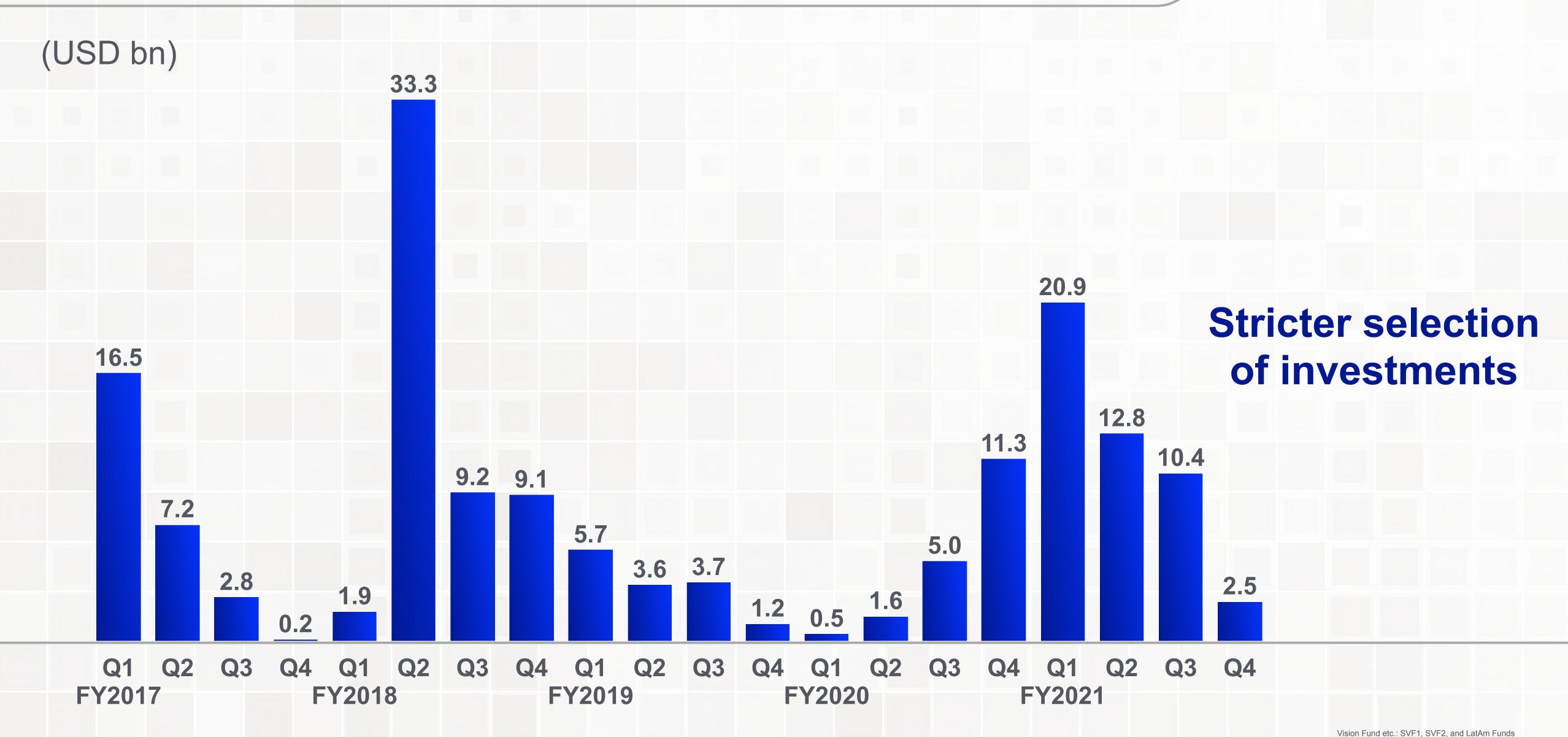
Contribution to Vision Fund etc.

Distribution from Vision Fund, sale of listed stocks, asset-backed financing, etc.

#### Investment

#### Capital

#### Approved Investment Amount of Vision Fund etc.\*



#### SoftBank Vision Fund etc. 475 total companies

(incl. 15 companies post-investment committee approval but pre-investment closing)

#### **SoftBank Vision Fund 1** advised by SBIA

(94 total portfolio companies as of Mar. 31, 2022)



#### SoftBank Vision Fund 2 advised by SBIA, SBGA

(278 total companies: 252 portfolio companies as of Mar. 31, 2022 + 11 portfolio companies invested since Apr. 1, 2022 + 15 companies post-investment committee approval but pre-investment closing)

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unacademy	qualtrics.**	sendbird	○ WorkBoard	zeta	O Hexagon Bio	360Learning	O PatPat	PEX		GS Baussian ROBOTICS	sou\\_mochines	1 roofstock	vivid	C <sub>O</sub> polygon	+ 11 portfolio companies invested since Apr. 1, 2022
ShipBob	STANDARD	meesho	Exscientia	小胖能 Acedany (1991)	IYUNO SDI	PICE	EEEMERITUS	fountain	ACILITADADE	BLOCK	(Atom Learning)	Pixis	dewpoint <sub>x</sub>	Ventus	+ 15 companies post -investment committee approval but pre-investment closing
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#### SoftBank Latin America Funds advised by SBLA

(103 total portfolio companies as of Mar. 31, 2022)



The investments presented herein are solely for illustrative purposes and have been selected in order to demonstrate examples of SVF1 investments, and do not purport to be a complete list thereof. References to investments included herein should not be construed as a recommendation of any particular investments or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1 investments and SVF2 investments.

Included in the 475 total companies are Full Truck Alliance, Flipkart, and WeWork, into which both SVF1 and SVF2 have invested.

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The SVF2 total excludes a minor equity stake in a company received through an existing investment. Portfolio Companies which have been acquired or otherwise consolidated but not fully exited are reflected by the most recent holding company names and logos. SoftBank Group Corp. has made capital contributions to allow investments by SVF2 in certain portfolio companies. The information included in this section is made for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy limited partnership interests in any fund, including SVF2. SVF2 has yet to have an external close, and any potential third-party investors shall receive additional information related to any SVF2 investments prior to closing.

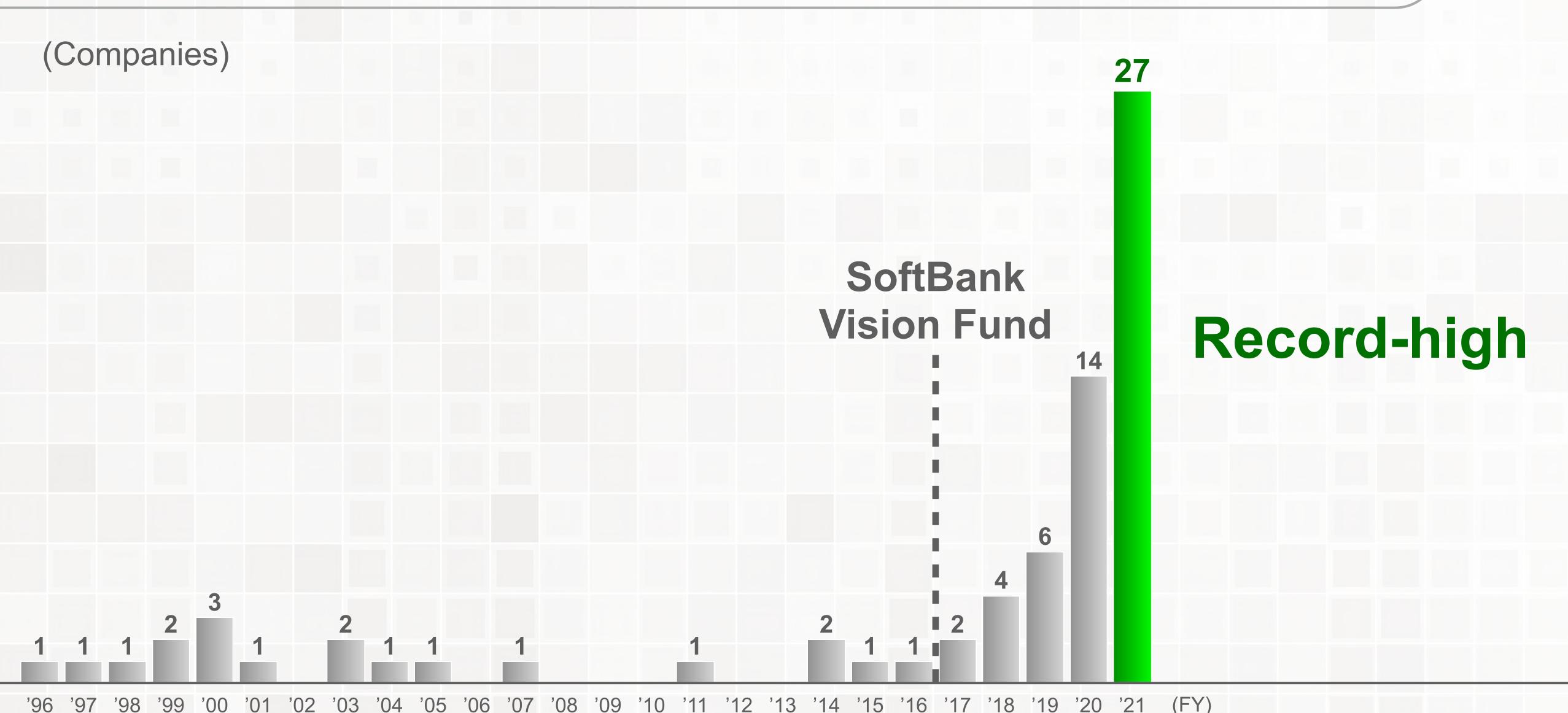
The information included herein is provided for illustrative purposes only and reflects investments made by SBLA Latin America Fund (Cayman) L.P., SBLA Holdings (Cayman) L.P., SLA Investment Holdings L.P., SLA Holdings II DE LLC (collectively, "SoftBank Latin America Funds" or the "LatAm Funds") that have been closed as of Mar. 31, 2022. As at Apr. 22, 2022, LatAm Funds have also been managed by SBGA, the management company of SVF2. Nothing herein constitutes investment advice or a recommendation of any investment or security. Nothing included herein is intended to form the basis of an investment decision or as legal, tax, accounting or business advice. None of the information provided should be construed to constitute an offer to sell or solicitation of an offer to buy investment securities of the LatAm Funds or any portfolio companies. The information provided herein does not purport to be a complete list of investments currently held by the LatAm Funds. Certain investments in other funds and portfolio companies are excluded from this list due to confidentiality restrictions. A full list of investments currently held by the LatAm Funds is available upon request by contacting SBLAA-compliance@softbank.com. Third party logos displayed on this slide should not be construed to imply an endorsement of any product or security. There is no guarantee that future investment opportunities will be available to the LatAm Funds or that such opportunities will be comparable in quality. Additional information about SBLA and the LatAm Funds can be obtained at https://reports.adviserinfo.sec.gov/reports/ADV/305652/PDF/305652.pdf

475 total companies: sum of a) SVF1 (94 total portfolio companies), including JVs / affiliates among portfolio companies held by SVF1 and 14 fully exited companies as of Mar. 31, 2022, b) (i) SVF2 (252 portfolio companies), including 1 fully exited company as of Mar. 31, 2022 and Polygon, which is invested through the purchase of MATIC Tokens, (ii) 11 portfolio companies of SVF2 invested between Apr. 1, 2022 and May 6, 2022, and (iii) 15 companies post-investment committee approval but pre-investment closing of SVF2 as of May 6, 2022, and c) SoftBank Latin America Funds (103 total portfolio companies) as of Mar. 31, 2022. Regarding b) (iii) above, there can be no assurances that any plans described herein will be realized, and all such plans are subject to uncertainties and risks. There can be no assurance that investments described herein will ultimately be acquired by SVF2 or any future fund managed by SBIA and other SoftBank Group companies.

SVF2 (18 other portfolio companies and LP interests): Full Truck Alliance, 7wireVentures, WeWork, FTX US Cryptocurrency Exchange, Northstar Equity Partners V Limited, Merantix, Paradigm, Brex Venture Debt Fund, Liberty Strategic Fund, M<sup>2</sup> and 8 undisclosed companies.

SoftBank Latin America Funds (103 total portfolio companies): LatAm Fund 1 (60 total portfolio companies), LatAm Fund 2 (52 total portfolio companies) and SBLAF (1 total portfolio company), includes investments from both LatAm Fund 1 and 2 (10 total portfolio companies).

#### Number of IPOs / Divestments of Vision Fund etc. Portfolio Companies



Vision Fund etc.: SVF1, SVF2, LatAm Funds and SBG portfolio companies IPOs = A company lists securities through an IPO, direct listing, or SPAC merger after the initial investment (regardless of whether or not the investment cost was exceeded, and excludes investees with less than 5% of voting rights held unless they are under fund business)

Cryptocurrency tokens are not considered "securities" and are not included in the summary above

Past performance is not necessarily indicative of future results. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2, and/or the LatAm Funds. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein

Cryptocurrency tokens are not considered "securities" and are not included in the summary above Divestments = Announced divestments with investment gain of JPY 10.0bn or more (incl. deals that have not yet been completed)

#### Distributions of Vision Fund (Cumulative)

USD 47.3bn

USD 8.6bn

Vision Fund 2

USD 38.7bn

Vision Fund 1

Mar. 31, 2022

#### Distributions of Vision Fund (Cumulative)

#### USD 47.3bn

USD 8.6bn

Vision Fund 2

USD 7.6bn

Vision Fund 1 (SBG)

USD 31.1bn

Vision Fund 1 (LPs other than SBG)

#### Sale and Monetization of Assets Held (since FY2018)

(as of Mar. 31, 2022)

JPY 14.8tr (USD 132bn)

#### Robust track record

(sales, asset-backed financing, dividends, etc.)









Vision Fund



SBKK: sum of the net proceeds from the Secondary Offering at and after IPO in Dec. 2018 and transfer price for the transfer of a portion of SBKK shares (JPY 3.9tr) dividends received since FY2019 (JPY 0.6tr), and the equivalent amount of debt outstanding for margin loans using SBKK shares as of Mar. 31, 2022 (JPY 0.5tr)

existing contracts) (USD 29.8bn) and the equivalent amount of debt outstanding for margin loans using Alibaba shares as of Mar. 31, 2022 (USD 6.0bn)

T-Mobile/Deutsche Telekom: sum of the aggregate amount of the proceeds from the sale of T-Mobile shares since FY2020 (USD 20.1bn), financing through forward using 1-Mobile shares as of Mar. 31, 2022 (after deducting maximum amount of SBG's limited guarantee) (USD 1.5bn)

Arm: asset-backed financing using Arm shares (USD 8.0bn)

<sup>·</sup> Vision Fund 1: cumulative distributions to SBG since inception of Vision Fund 1 (incl. USD 0.5bn distributions for the incentive scheme) (USD 7.6bn)

<sup>•</sup> Vision Fund 2: cumulative distributions to SBG since inception of Vision Fund 2 (USD 8.4bn)

Converted into JPY using the quarter-end rate of each period

## Defense

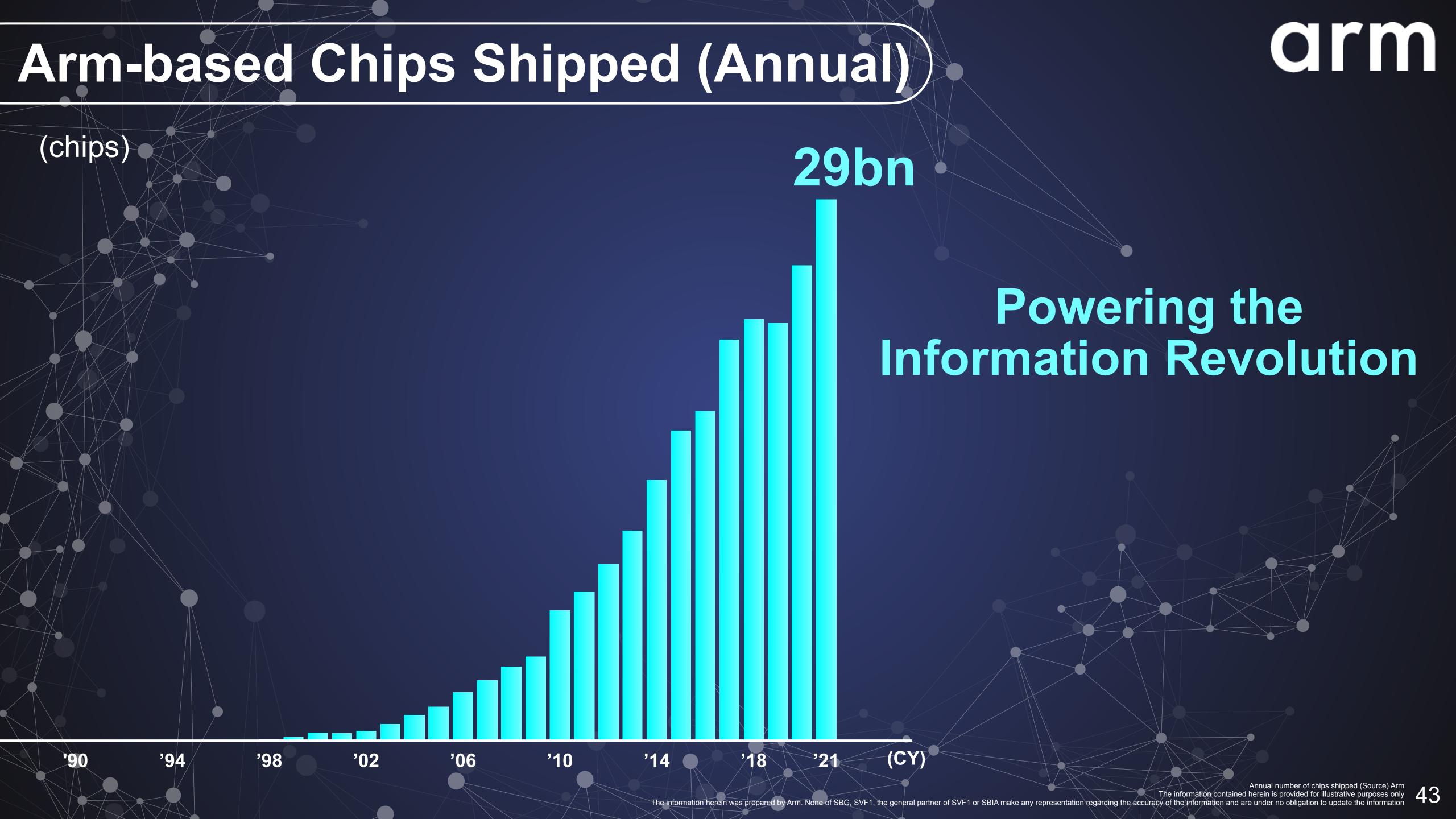






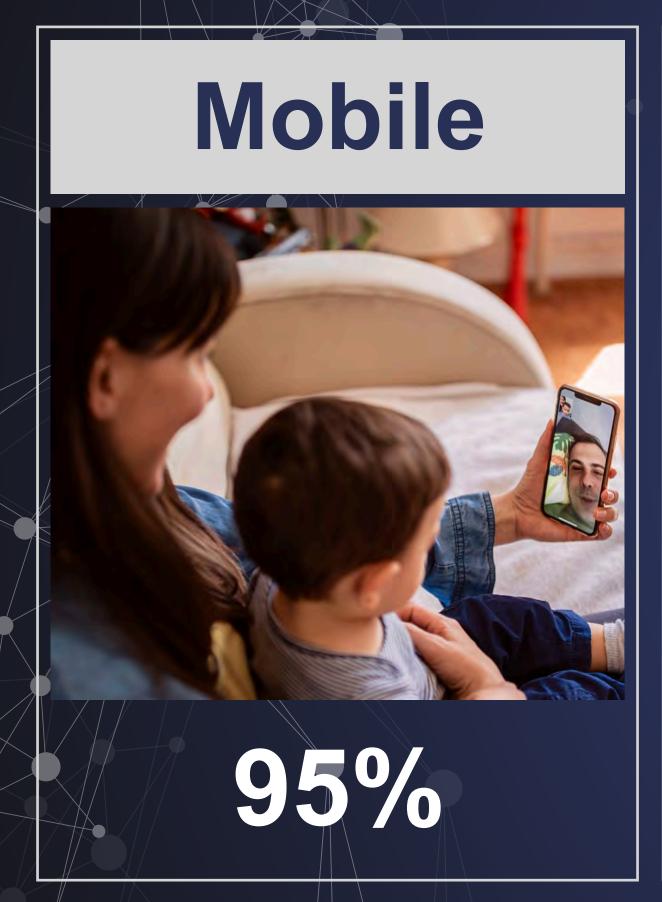






#### Market Share

#### arm

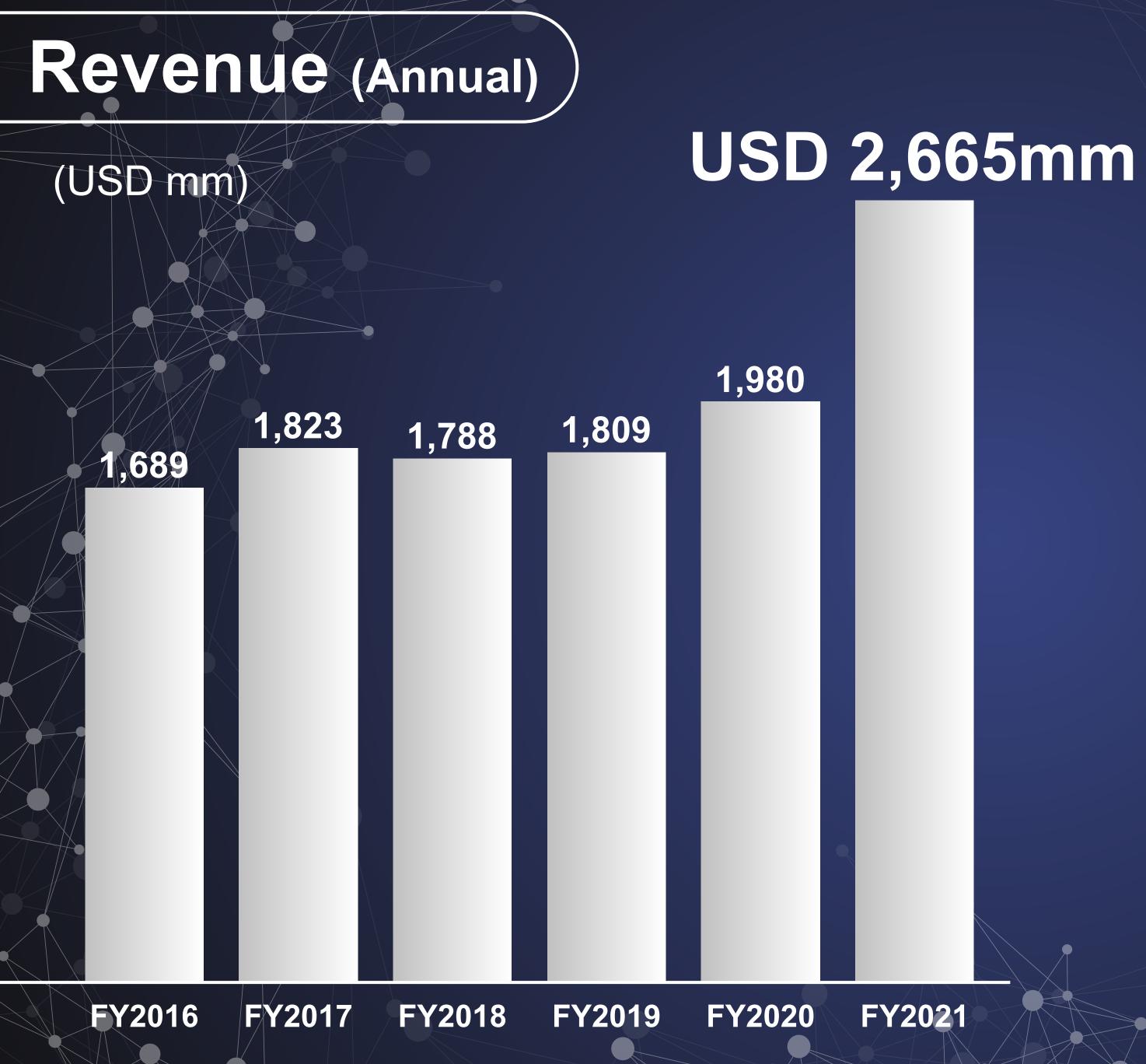




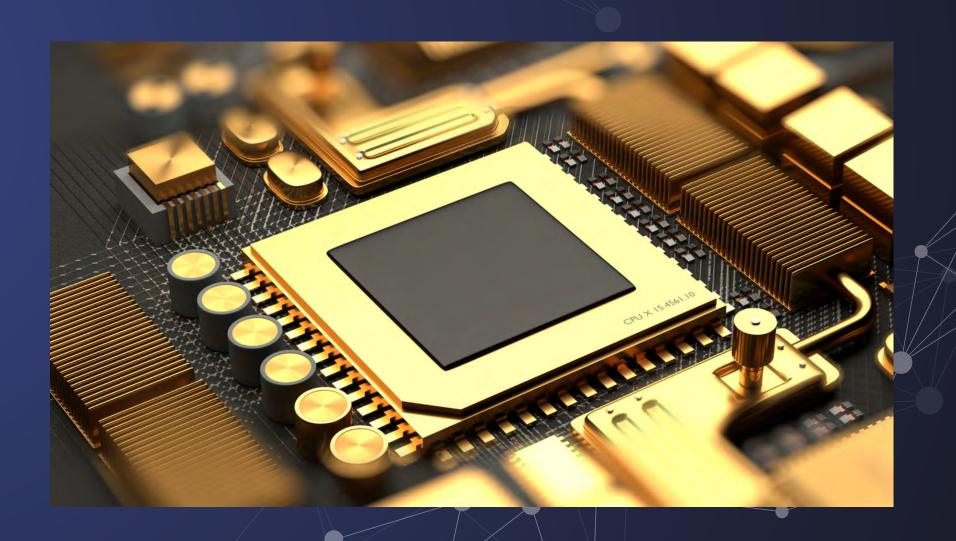




## Becoming the key player in growth industries



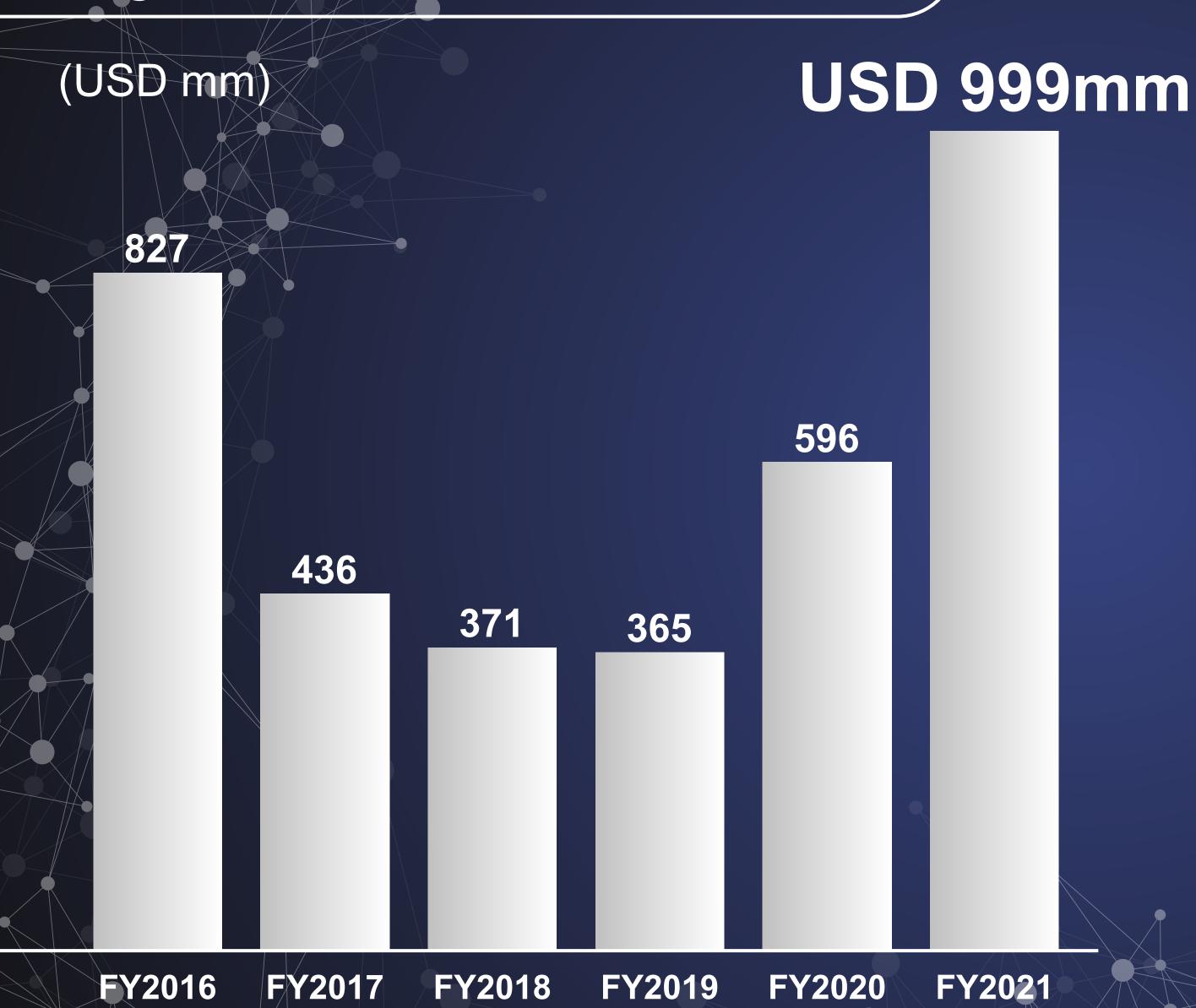
#### On to the Second Growth Stage



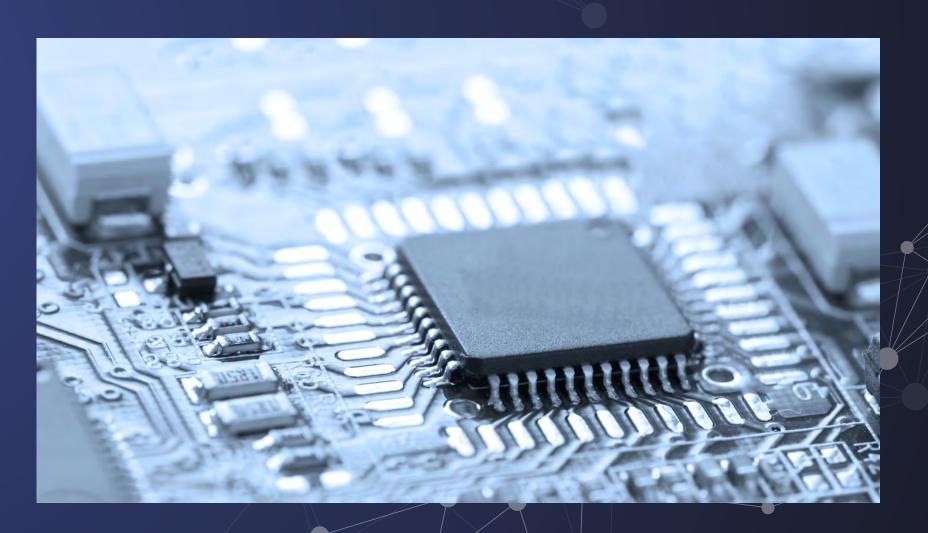
(Source) Arm After FY2017: excl. ISG revenues ISG: Internet-of-Things Services Group Based on, but not necessarily in conformity with IFRS All numbers are unaudited and provided for directional information purposes only

## Adjusted EBITDA (Annual)

#### arm



## V-Shaped Recovery



Arm's Adjusted EBITDA for FY2018-19 excludes ISG direct costs only FY2020-21 also excludes some corporate costs associated with ISG ISG: Internet-of-Things Services Group Based on, but not necessarily in conformity with IFRS All numbers are unaudited and provided for directional information purposes only

#### Products by Architecture

### arm

V4 **V6** 2013 - 2021 2022 -2001 2004 2005 2008 2010

















(Game)

**GAME BOY ADVANCE** 

(Game)

**NINTENDO** DS

(Feature phone)

**NOKIA 6620** 

(Smartphone)

**HTC Dream** 

(Smartphone)

Samsung **Galaxy S** 

(Autonomous car) (Supercomputer)

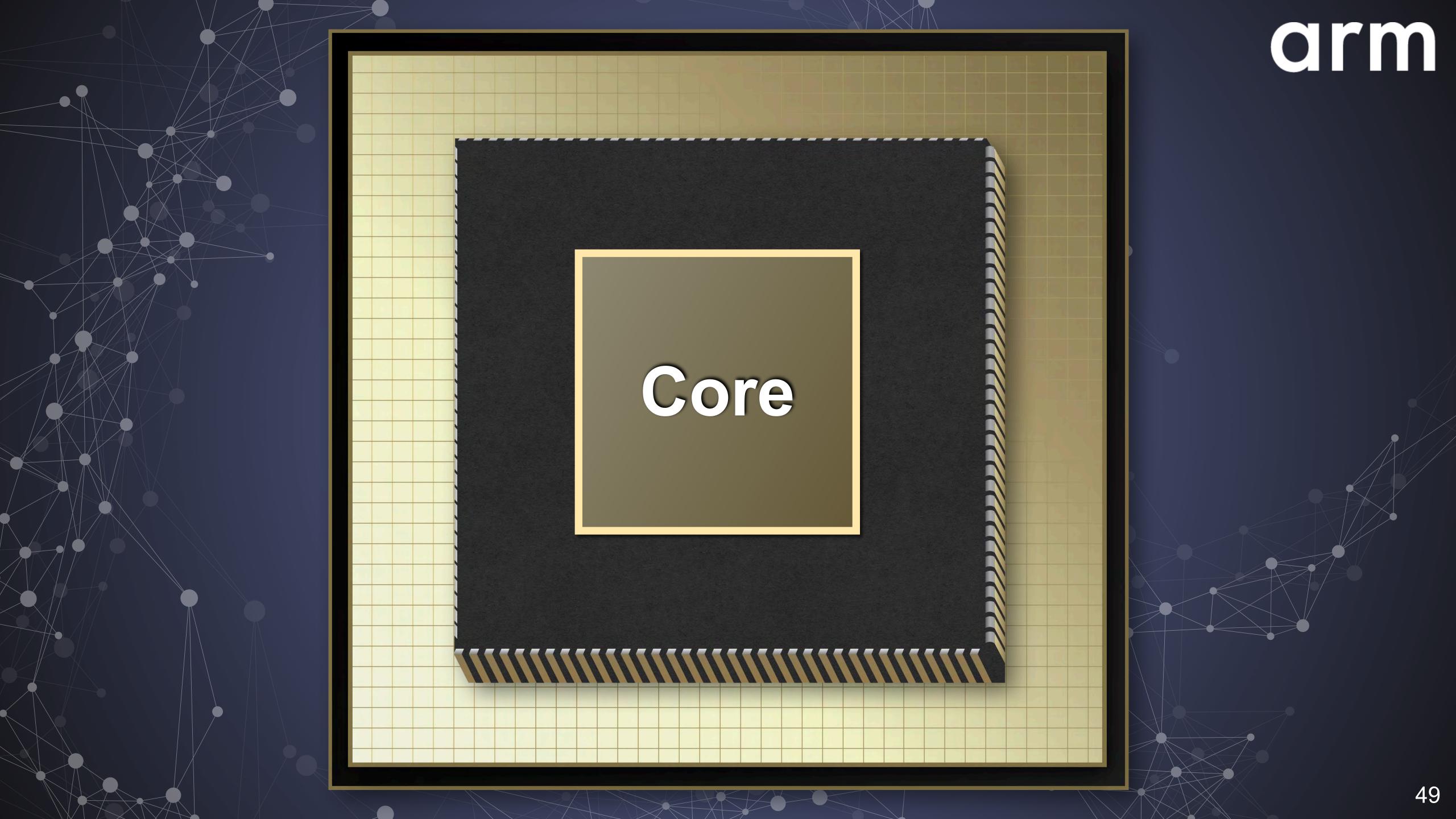
Audi A8L

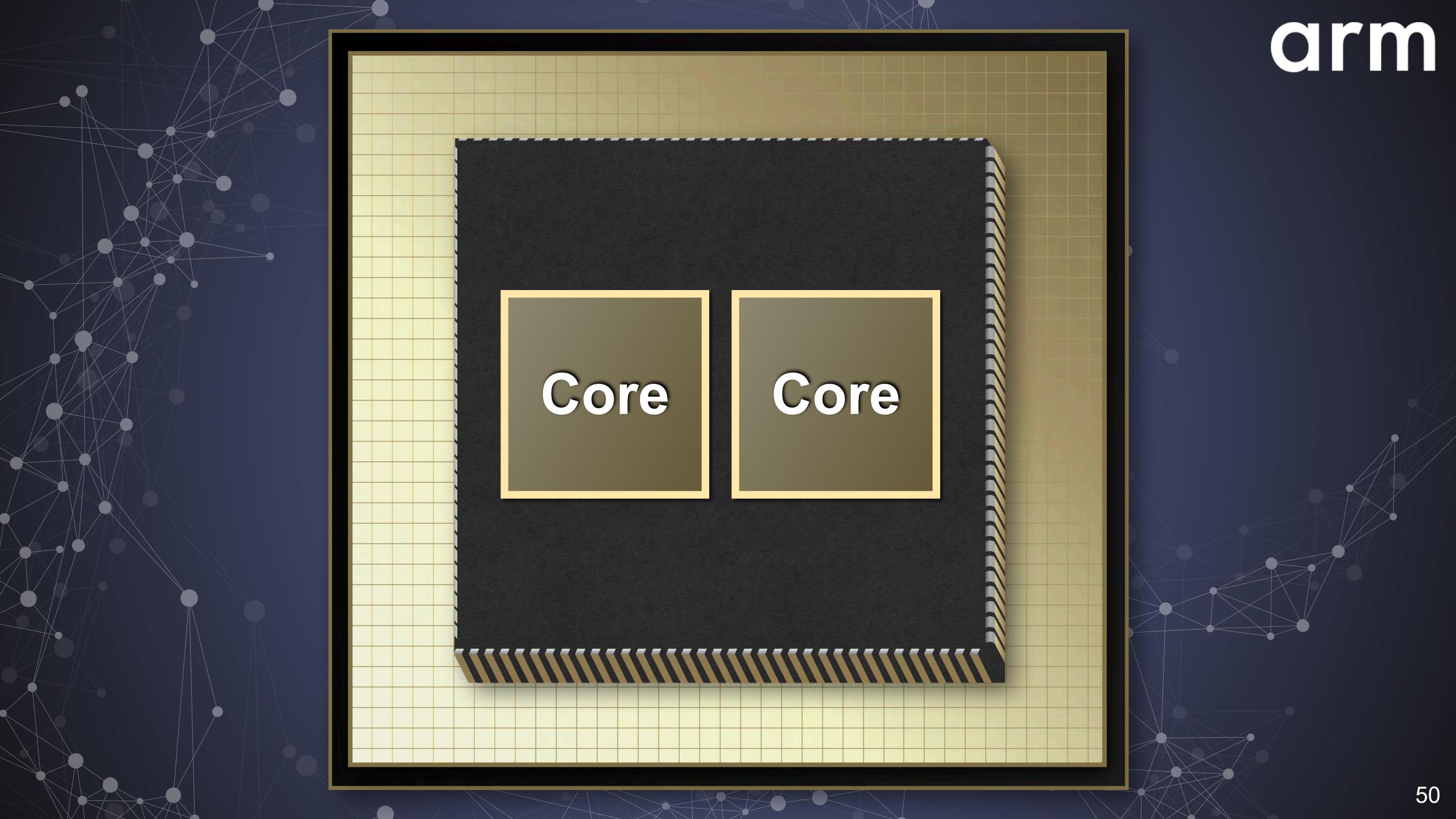
Fugaku

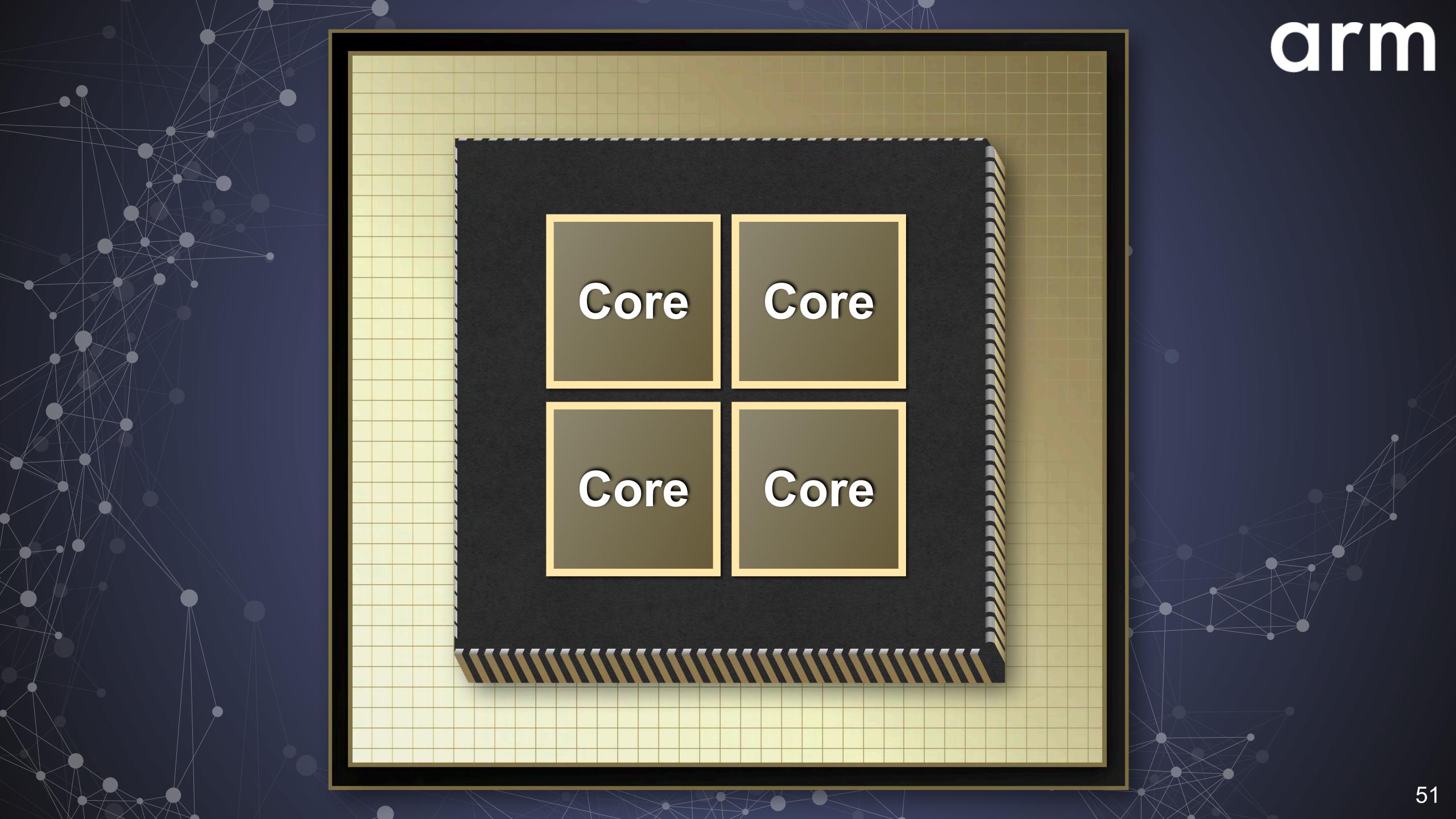
(Smartphone)

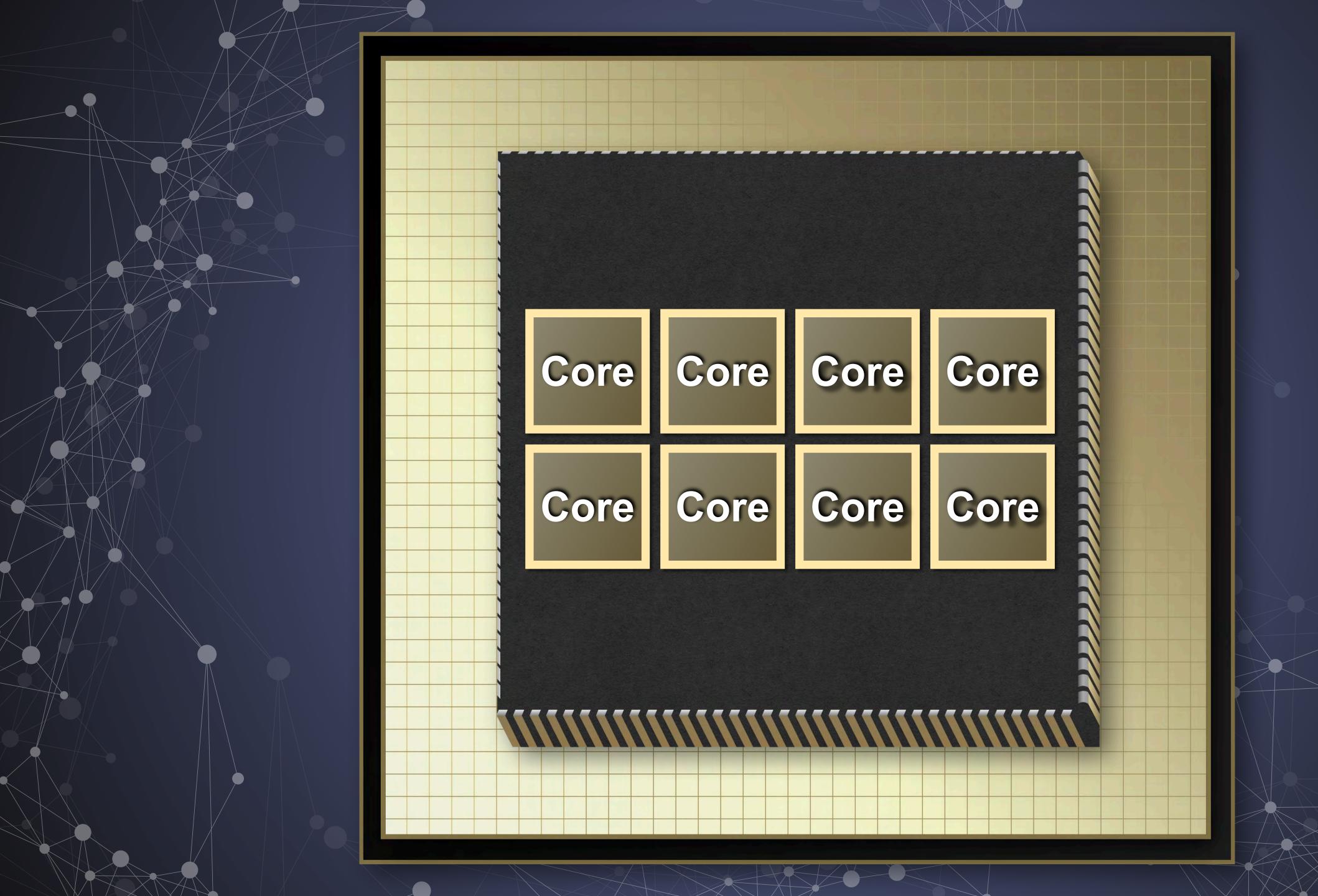
Samsung Galaxy S22











## Multi-Core (Smartphone)

v9 **V8** 2022 2015 2010 2012 2013 2011













Device	Samsung	Samsung	Samsung	Samsung	Samsung	Samsung
	Galaxy S	Galaxy S2	Galaxy S3	Galaxy S4	Galaxy S6	Galaxy S22
Cores	1	2	4	8	8	8

## Multi-Core (Cloud)

**V8** 

2011

2014

2016

2018

2019

2020

2021

Calxeda

**Applied** Micro

**AMD** 

Cavium

**Fujitsu** 

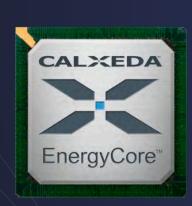
Amazon

**Ampere** 

Ampere

Alibaba

**NVIDIA** 







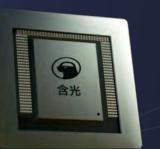














CPU	Energy Core	X-Gene	Opteron Seattle	Thunder-X2	A64FX	Graviton2	Altra	Altra Max	Yitian 710	Grace
Cores	4	8	8	32	48	64	80	128	128	144

## Smartphones

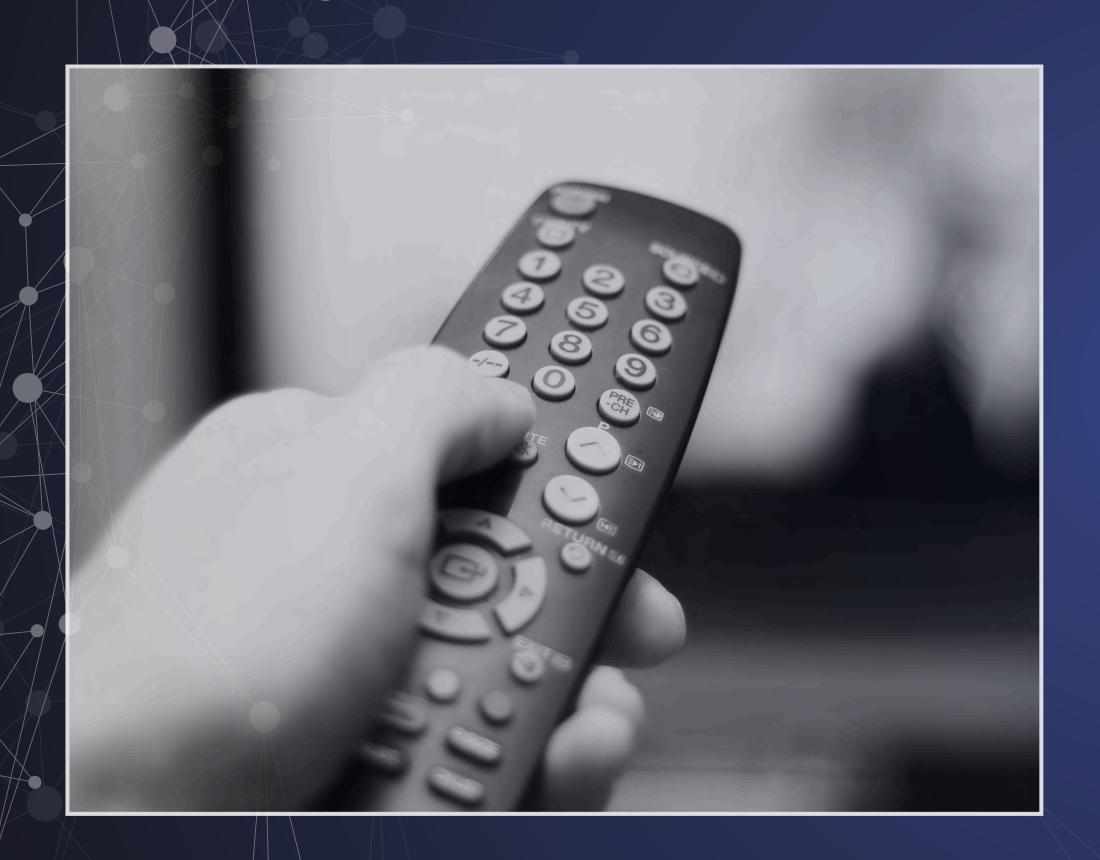






Al, Metaverse, Gaming, Video, Graphics etc.

## 



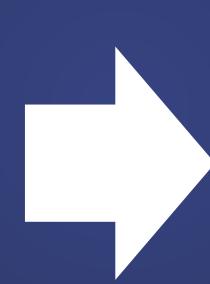
Remote Control

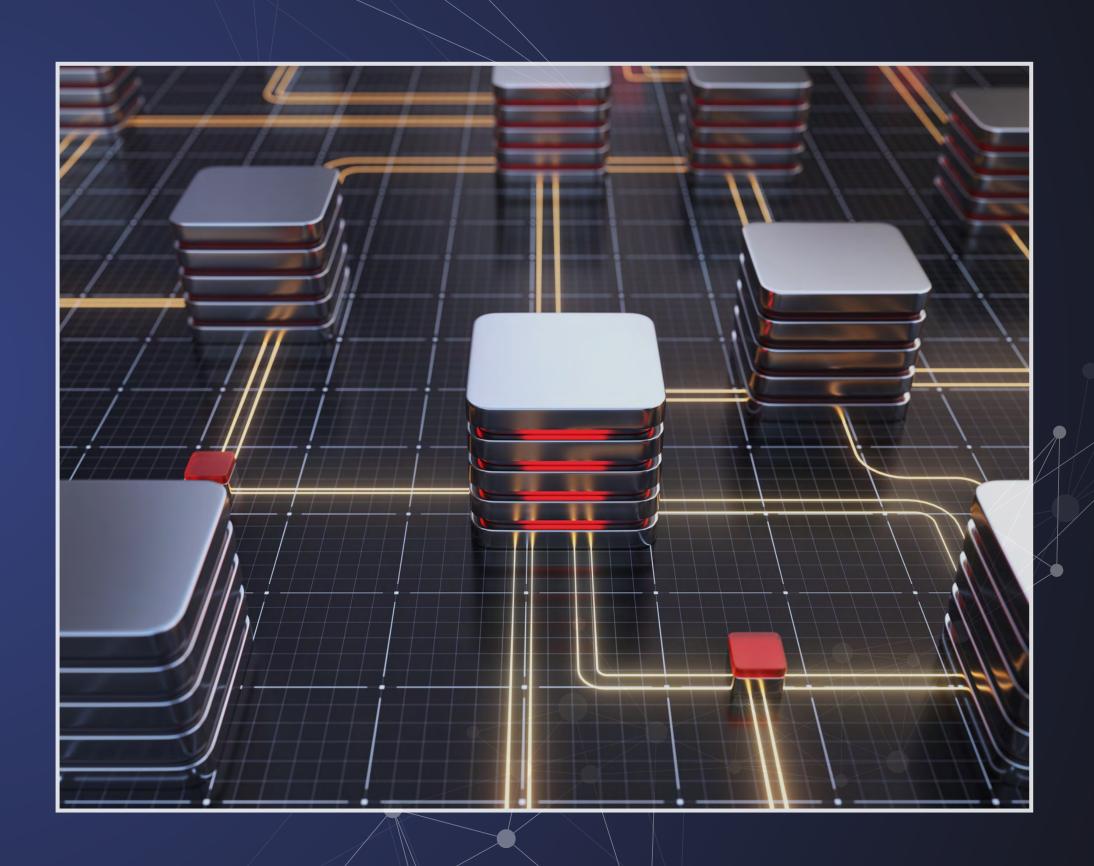


Smart home devices, Smart speakers, etc.

## Cloud





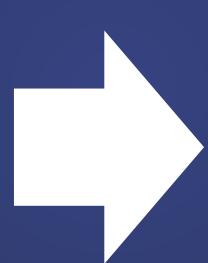


Traditional Cloud

Super Cloud

## Automotive







Traditional Cars

Smart Cars

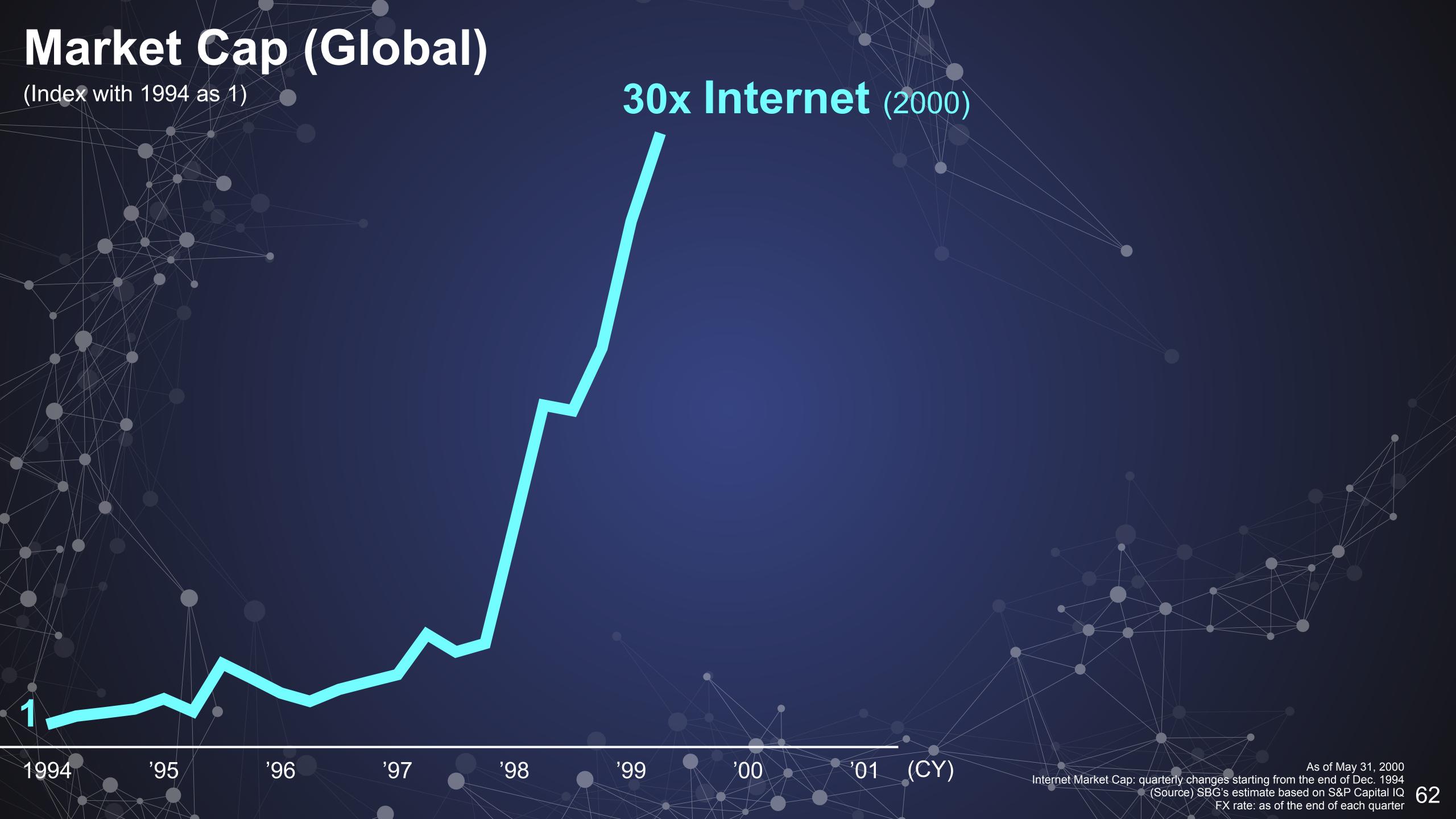


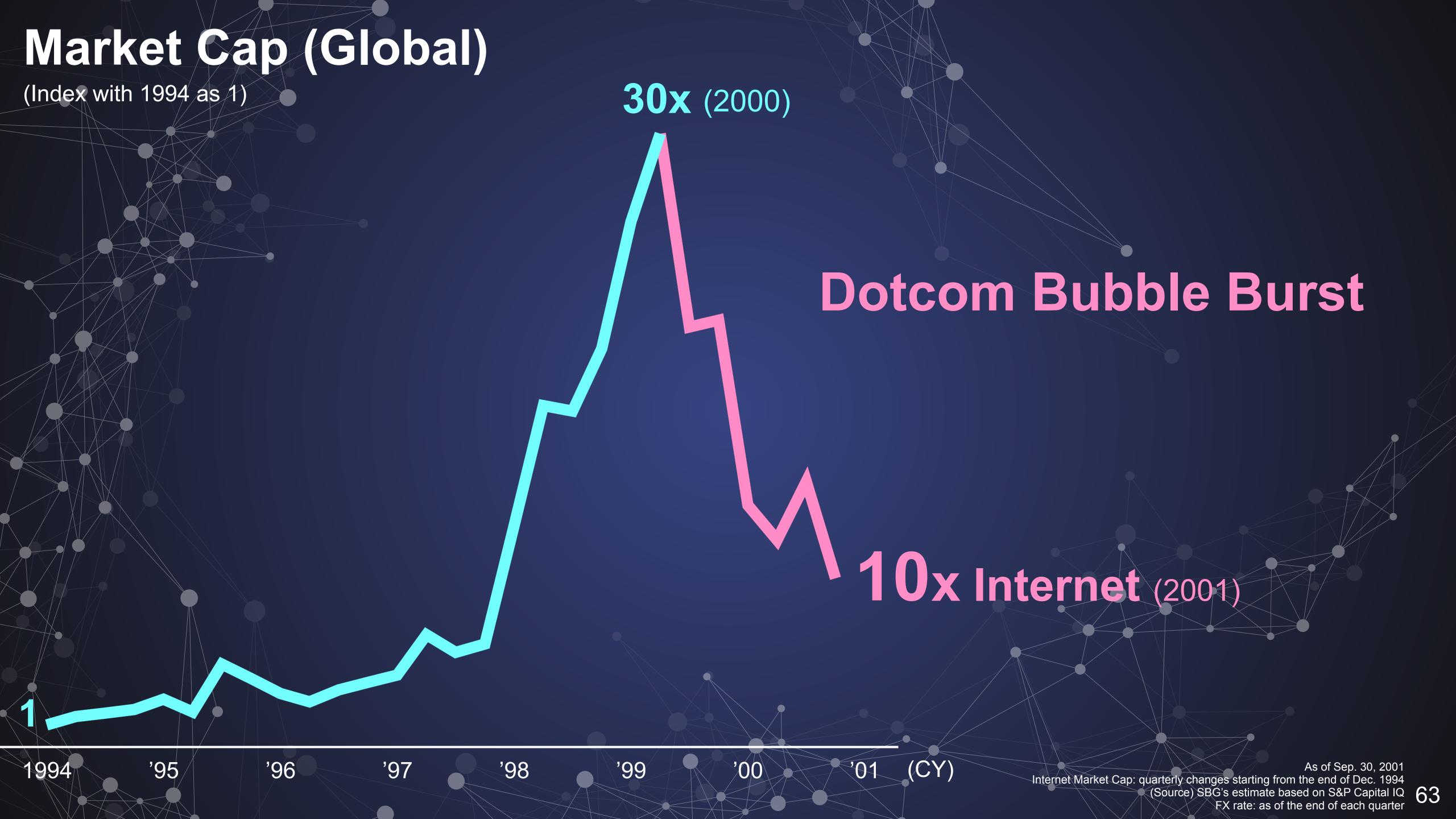
# 

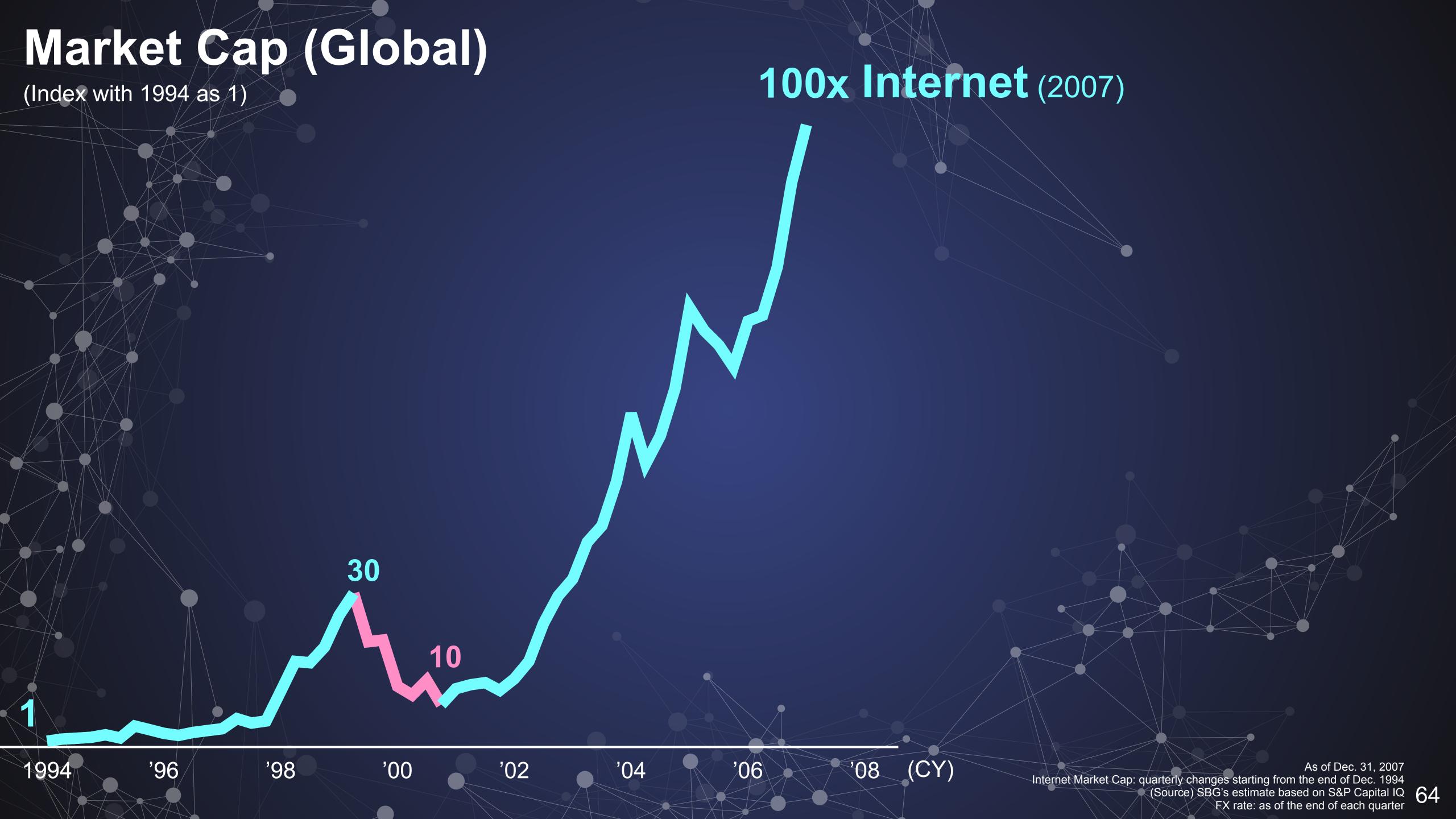
Arm will prepare for an IPO

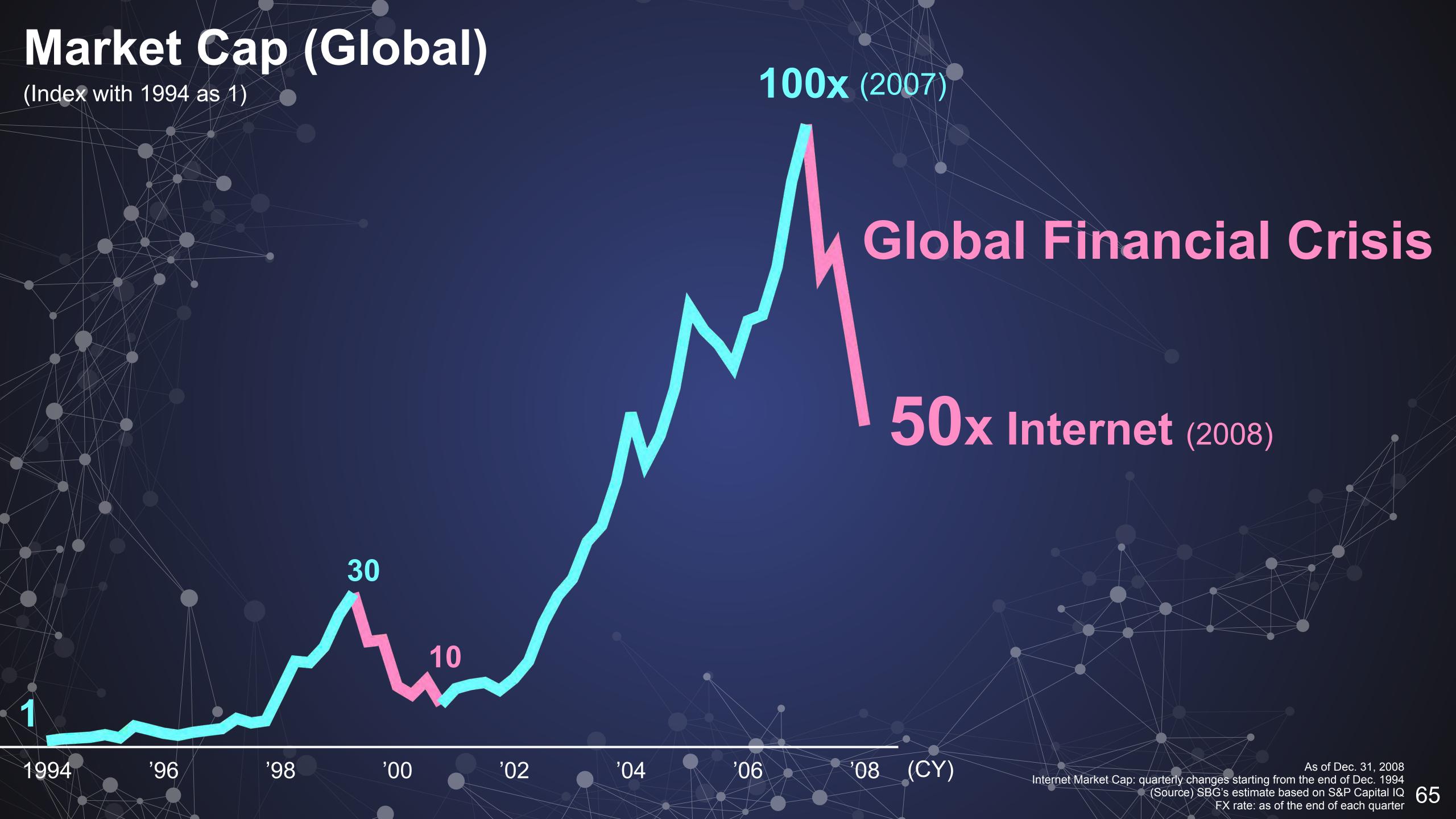
Governance of Arm China normalized

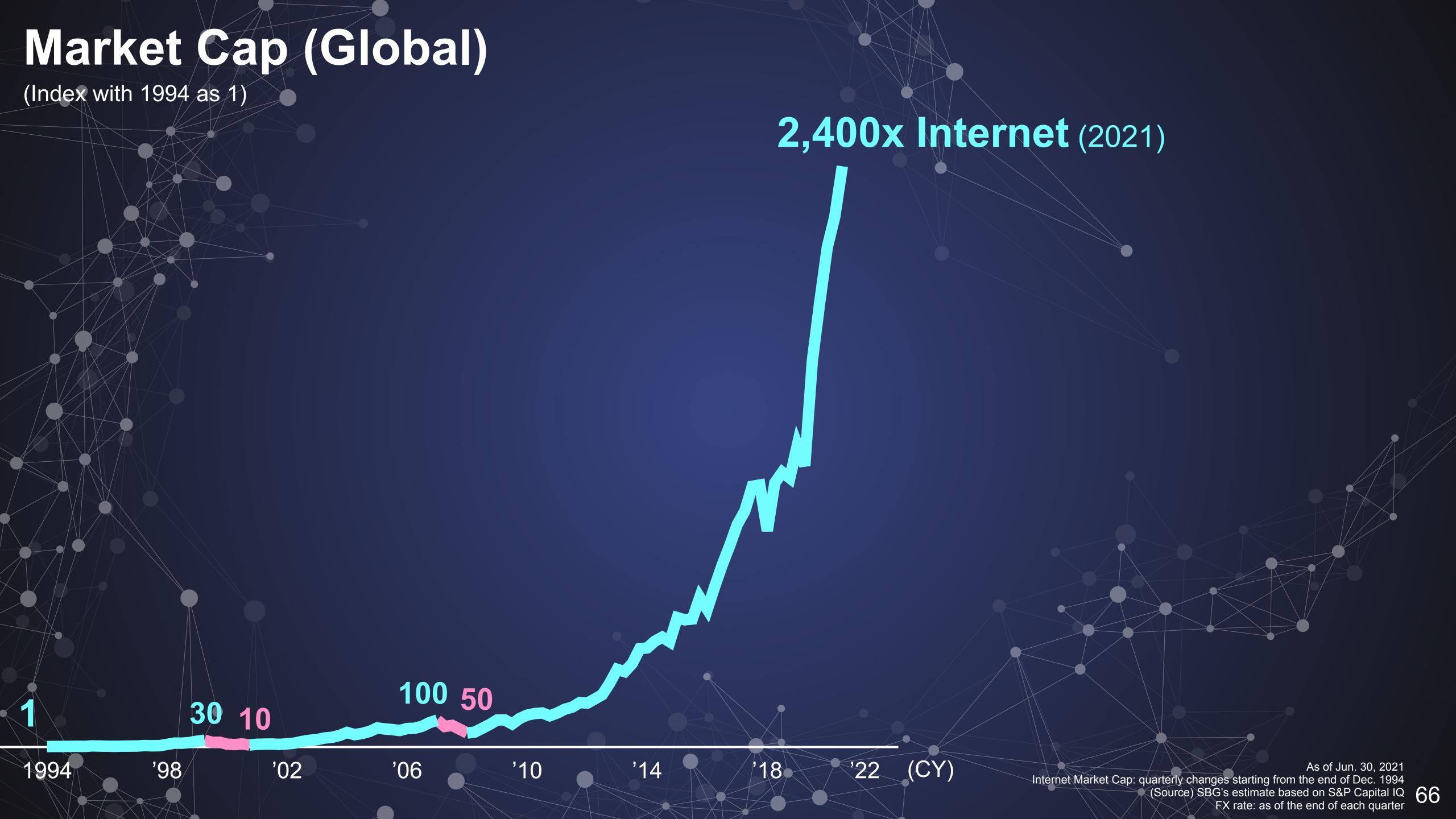


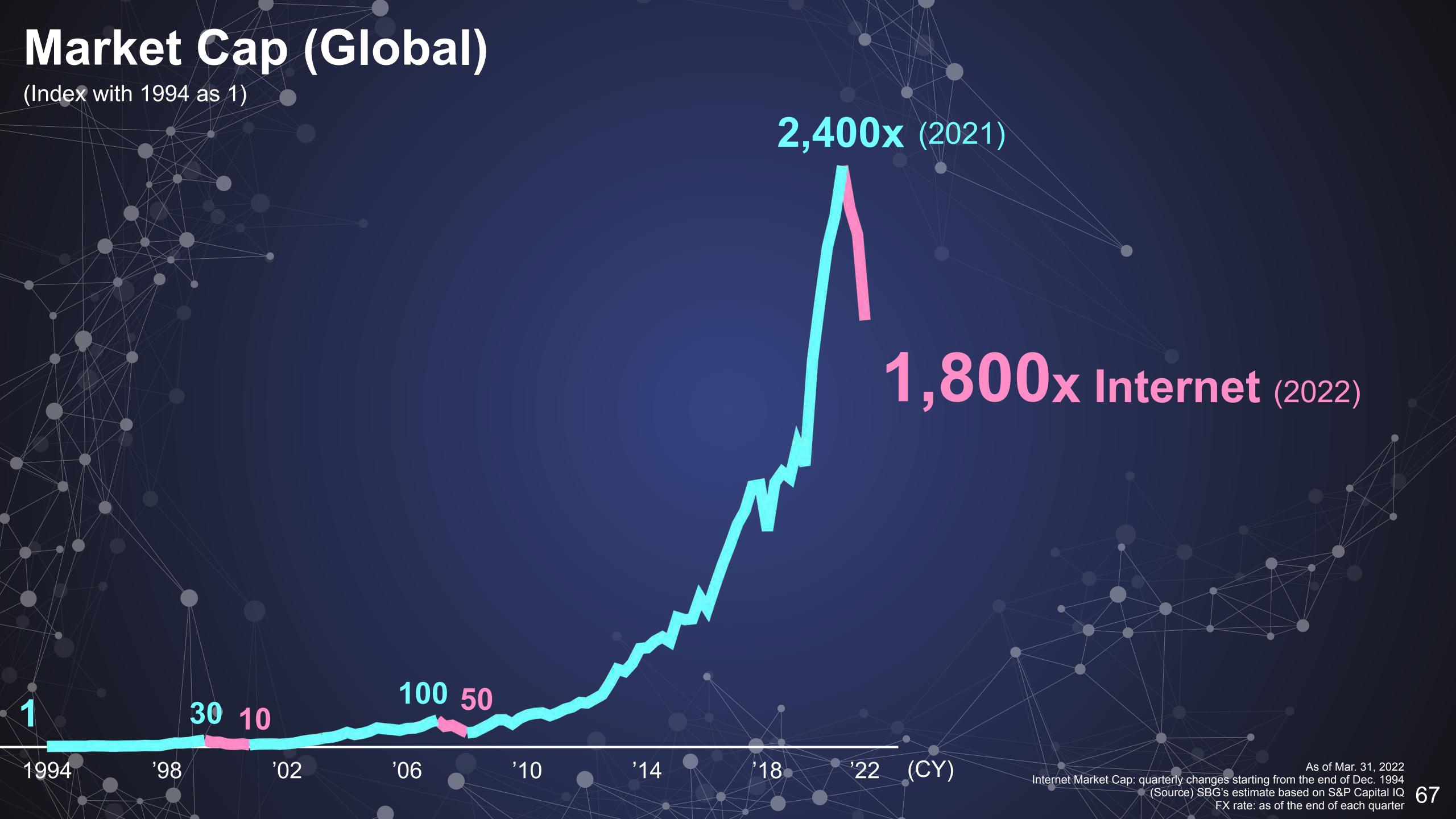


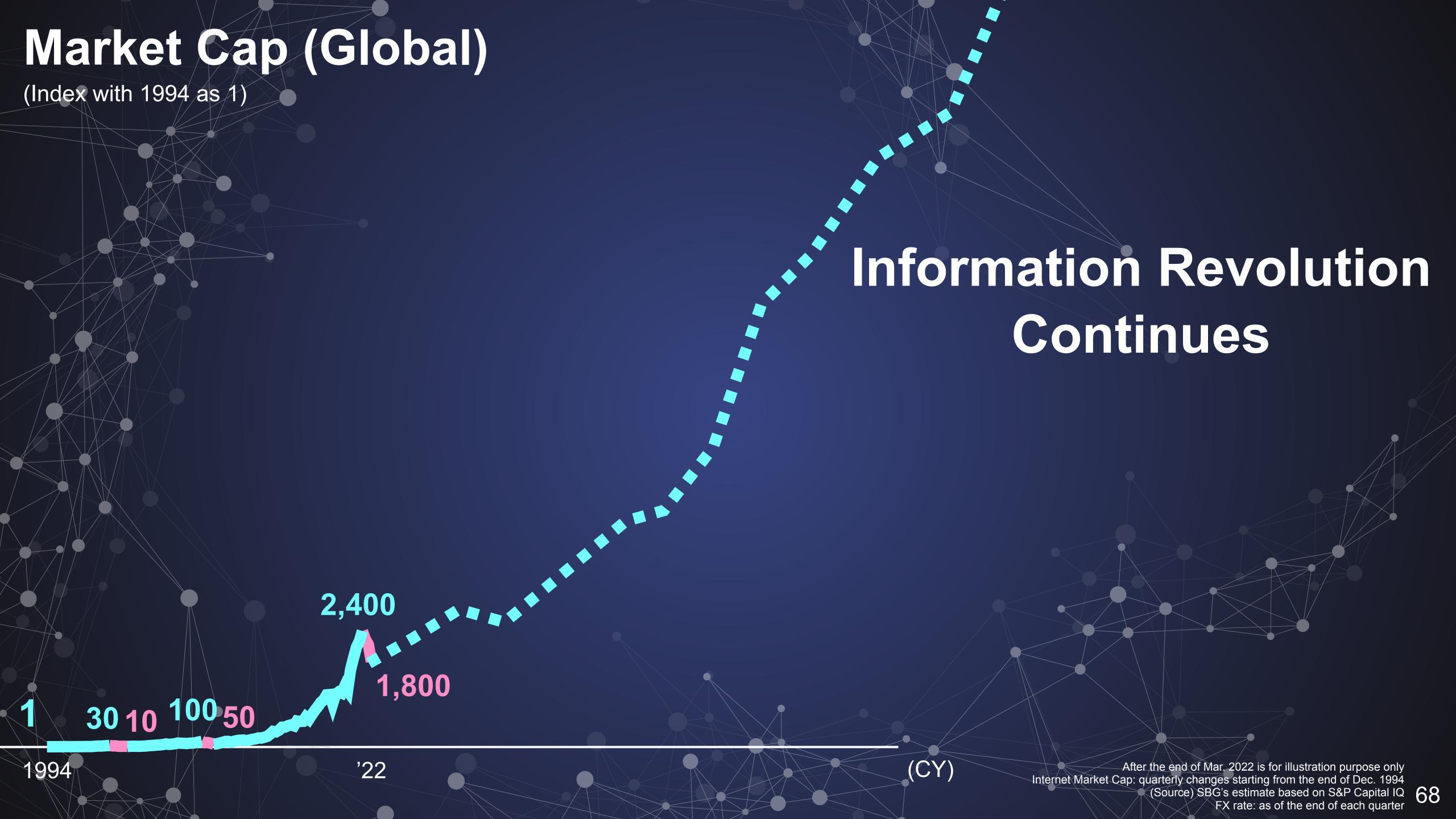












# Opportunity

SoftBank Vision Fund



## Conclusion

## Facts (Mar. 2022)

NAV (Net Asset Value) JPY 18.5tr (USD 151bn)

LTV (Loan to Value) 20.4%

Cash position JPY 2.9tr

(USD 23bn)

## Defense







# Opportunity

SoftBank Vision Fund





# Information Revolution — Happiness for everyone



# Appendix

### Definition and Calculation Method of SBG's NAV and LTV (as of Dec. 31, 2021)

### 1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

### 2. Equity value of holdings (after adjusting asset-backed financing)

- Alibaba: calculated by multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price; less (a) and (b) below.
  - (a) the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- (b) equivalent amount of debt outstanding for margin loans using Alibaba shares.
- SBKK: calculated by multiplying the number of shares held by SBG by the share price of SBKK, less the equivalent amount of debt outstanding for margin loans using SBKK shares.
- SVF1: SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
- SVF2: SBG's share of the equivalent value of assets held by SVF2 + performance fees accrued.
- LatAm Funds: SBG's share of the equivalent value of assets held by Latin America Funds + performance fees accrued.
- **T-Mobile:** the sum of (c) to (e), less (f) to (h) below
  - (c) value of SBG's shareholding, including the number of shares subject to call options held by Deutsche Telekom (56,124,954 shares as of Dec. 31, 2021), multiplied by the company's share price.
- (d) fair value of SBG's right to acquire the company's shares (48,751,557 shares) for no consideration under certain conditions (contingent consideration).
- (e) fair value of the rights received in connection with the transaction in which T-Mobile sold the company's shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows a subsidiary of SBG to acquire T-Mobile shares under certain conditions.
- (f) the amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
- (g) of the total borrowing amount of the margin loan using T-Mobile shares, the amount that is considered as asset-backed financing non-recourse to SBG (\$1.94bn, which is a portion of the total borrowing amount of \$2.65bn less the maximum amount guaranteed by SBG (\$0.70bn), because SBG guarantees a portion of the borrowing on an exceptional basis. As a precondition for SBG to fulfill its guarantee obligations, the lenders are obligated to first recover the amount to the maximum extent possible from Alibaba shares pledged as collateral for such borrowing.)
- (h) maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: calculated by multiplying the number of Deutsche Telekom shares held by SBG by the company's share price, less the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: calculated based on the acquisition cost of SBG, excluding the number of shares held by SVF1.
- SB Northstar (Listed investments): SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price.
- Other listed and unlisted investments by SBG: the sum of (i) and (j) below
  - (i) Listed shares: calculated by multiplying the number of shares held by SBG by the share price of each listed share.
- (i) Unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) of unlisted shares, etc. held by SBG.

### 3. Net debt (after adjusting asset-backed financing)

- Net debt = SBG net interest-bearing debt
- SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- o Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt minus the sum of cash positions of self-financing entities, etc. (SBKK (including its subsidiaries such as Z Holdings Corp.), SVF1, SVF2, Latin America Funds, Arm, PayPay Corporation, Fortress Investment Group, etc.) and SB Northstar.
- Other adjustments: the sum of adjustments of (k) to (t) below
  - (k) JPY Hybrid Bonds issued in Sep. 2016: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- (I) USD Hybrid Notes issued in Jul. 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements.
- (m)JPY Hybrid Loan borrowed in Nov. 2017: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- (n) JPY Hybrid Bonds issued in Feb. and Jun. 2021: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- (o) deducting the amount equivalent to the outstanding margin loans using Alibaba shares.
- (p) deducting the financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
- (q) deducting the equivalent amount of debt outstanding for margin loans using SBKK shares.
- (r) deducting the loan amount that is considered as asset-backed financing non-recourse to SBG, which is a portion of the margin loan using T-Mobile shares pledged as collateral (refer to (g) above under 2).
- (s) deducting the financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares.
- (t) deducting the financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares.

### 4. LTV (Loan to value)

LTV = Net debt / Equity value of holdings

### 5. Other assumptions

- Share prices: Closing price as of Dec. 31, 2021
- FX rate: USD 1 = JPY 115.02
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SBKK = SoftBank Corp., SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, Latin America Funds = SoftBank Latin America Fund 1 and SoftBank Latin America Fund 2, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Limited
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

### Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)

### 1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

### 2. Equity value of holdings (after adjusting asset-backed financing)

- Alibaba: calculated by multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price; less (a) and (b) below.
- (a) the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- (b) equivalent amount of debt outstanding for margin loans using Alibaba shares.
- SBKK: calculated by multiplying the number of shares held by SBG by the share price of SBKK, less the equivalent amount of debt outstanding for margin loans using SBKK shares.
- SVF1: SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
- **SVF2:** SBG's share of the equivalent value of assets held by SVF2, etc.
- LatAm Funds: SBG's share of the equivalent value of assets held by Latin America Funds + performance fees accrued.
- **T-Mobile:** the sum of (c) to (e), less (f) to (h) below
  - (c) value of SBG's shareholding, including the number of shares subject to call options held by Deutsche Telekom (56,124,954 shares as of Mar. 31, 2022), multiplied by the company's share price.
  - (d) fair value of SBG's right to acquire the company's shares (48,751,557 shares) for no consideration under certain conditions (contingent consideration).
  - (e) fair value of the rights received in connection with the transaction in which T-Mobile sold the company's shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows a subsidiary of SBG to acquire T-Mobile shares under certain conditions.
  - (f) the amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
  - (g) of the total borrowing amount of the margin loan using T-Mobile shares, the amount that is considered as asset-backed financing non-recourse to SBG (\$1.49bn, which is a portion of the total borrowing amount of \$2.06bn less the maximum amount guaranteed by SBG (\$0.57bn), because SBG guarantees a portion of the borrowing on an exceptional basis. As a precondition for SBG to fulfill its guarantee obligations, the lenders are obligated to first recover the amount to the maximum extent possible from Alibaba shares pledged as collateral for such borrowing.)
  - (h) maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- o Deutsche Telekom: calculated by multiplying the number of Deutsche Telekom shares held by SBG by the company's share price, less the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: the fair value of Arm shares held by SBG (75.01% of outstanding shares), which is calculated based on the fair value of all shares of Arm calculated at SVF1, minus the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.
- o SB Northstar (Listed investments): SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price.
- Other listed and unlisted investments by SBG: the sum of (i) and (j) below
- (i) Listed shares: calculated by multiplying the number of shares held by SBG by the share price of each listed share.
- (j) Unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) of unlisted shares, etc. held by SBG.

### 3. Net debt (after adjusting asset-backed financing)

- Net debt = SBG net interest-bearing debt
- SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt minus the sum of cash positions of self-financing entities, such as SBKK (including its subsidiaries such as Z Holdings Corp.), SVF1, SVF2, Latin America Funds, Arm, and PayPay Corporation, as well as SB Northstar.
- Other adjustments: the sum of adjustments of (k) to (u) below
  - (k) JPY Hybrid Bonds issued in Sep. 2016: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
  - (I) USD Hybrid Notes issued in Jul. 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements.
- (m)JPY Hybrid Loan borrowed in Nov. 2017: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- (n) JPY Hybrid Bonds issued in Feb. and Jun. 2021: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
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- (p) deducting the financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
- (g) deducting the equivalent amount of debt outstanding for margin loans using SBKK shares.
- (r) deducting the loan amount that is considered as asset-backed financing non-recourse to SBG, which is a portion of the margin loan using T-Mobile shares pledged as collateral (refer to (g) above under 2).
- (s) deducting the financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares.
- (t) deducting the financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares.
- (u) deducting the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.

### 4. LTV (Loan to value)

LTV = Net debt / Equity value of holdings

### 5. Other assumptions

- Share prices: Closing price as of Mar. 31, 2022
- FX rate: USD 1 = JPY 122.39
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SBKK = SoftBank Corp., SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, Latin America Funds = SoftBank Latin America Fund 1 and SoftBank Latin America Fund 2, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Limited
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

### SVF1 Investment Highlights (SBG consolidated basis)\*

(From SVF1 inception to Mar. 31, 2022)

**USD 54.5bn** 

Realized gain USD 21.2bn

Valuation gain USD 33.3bn

**USD** -25.7bn

Valuation loss USD -25.1bn

**USD 28.8bn** 

Investment market uplift + realized gains

Realized loss USD -0.6bn

Mark up (40 investments) Mark down (52 investments)

SVF1 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts and does not take into account partially realized estimated amounts and solve the future valuation uplifts and reflects unrealized estimated investments will be comparable in quality or performance to investments described herein. References to specific investments made in the future will be comparable in quality or performance to investments will be comparable in quality or performance to investments described herein. References to specific investments will be comparable in quality or performance to investments described herein. References to specific investments will be constructed as a recommendation of any particular investments will be sold for values equal to or in excess of the total values investments will be sold for values equal to or in excess of the total values inves

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

Investments are categorized as either Mark Up or Mark Down based on the total return including dividends and the impact of related hedges.

### SVF1 Listed Portfolio Companies (as of Mar. 31, 2022)

		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
(USD mm)	Company	Investment cost to SVF1	Gross return to SVF1	Gross gain (loss) to SVF1	Gross MOIC *4
	Doordash	680	9,085	+\$8,405	13.4x
	Coupang	2,729	10,889	+\$8,160	4.0x
Fully Exited	NVIDIA	2,878	5,813	+\$2,936	2.0x
	Guardant Health	308	2,679	+\$2,371	8.7x
	Uber	7,666	9,978	+\$2,312	1.3x
	SenseTime	1,429	3,715	+\$2,286	2.6x
Fully Exited	Slack	334	1,018	+\$684	3.0x
	Relay Therapeutics	300	835	+\$535	2.8x
	Policybazaar	199	671	+\$472	3.4x
	Opendoor	450	896	+\$446	2.0x
Fully Exited	Ping An Good Doctor	400	828	+\$428	2.1x
	Vir Biotechnology	199	593	+\$394	3.0x
Fully Exited	10x Genomics	31	338	+\$307	10.9x
	Energy Vault	60	295	+\$235	4.9x
	Compass	1,082	1,040	-\$42	1.0x
	OneConnect	100	9	-\$91	0.1x
	Aurora Innovation	333	220	-\$113	0.7x
Fully Exited	ZhongAn	550	400	-\$150	0.7x
	Auto1	741	540	-\$201	0.7x
	Zymergen	404	77	-\$327	0.2x
	Full Truck Alliance	1,700	1,314	-\$386	0.8x
	Roivant *5	919	491	-\$428	0.5x
	Grab	2,993	2,447	-\$546	0.8x
	Paytm	1,600	1,015	<b>-\$585</b>	0.6x
	View	1,175	122	-\$1,053	0.1x
	WeWork *6	3,468	622	-\$2,846	0.2x
	DiDi	12,073	2,421	-\$9,652	0.2x
(A)	Listed company total (Gross)	\$44,801	\$58,352	+\$13,550	1.3x
(B)	SVF1 private company, etc.	\$42,661	\$57,862	+\$15,201	
(A)+(B)	Total (SBG consolidated basis) *1	\$87,463	\$116,214	+\$28,752	

<sup>1.</sup> SBG Consolidated basis: includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For certain investments that were originally to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transfer are not included in the presentation. Cumulative investment performance is presented on a net basis.

Investment Cost is the sum of all external cash flows, including investment-related hedges.

SVF1 and are included only for illustrative purposes.

<sup>3.</sup> Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Mar. 31, 2022.

4. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

<sup>5.</sup> Roivant: Investment cost to SVF1 excludes USD 116mm which was realized in Mar. 2020, prior to Roivant's public listing.
6. WeWork: Investment cost to SVF1 (USD 3,468mm) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia") (USD 400mm). The shares of WeWork Asia were exchanged to WeWork preferred stock in Apr. 2020 at a price of USD 11.60 per share.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF1 is USD 27.7bn, and the total value is USD 40.0bn as of Mar. 31, 2022. Please refer to "Investor Briefing SoftBank Vision & LatAm Funds for the Fiscal Year ended March 31, 2022" for further details

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Mar. 31, 2022.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 before or as at Mar. 31, 2022 and do not purport to be a complete list of SVF1 investments included herein should not be construed as a recommendation of any particular investments included herein should not be comparable in quality or performance to the

Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments will be sold for values equal to or in excess of the total values used in calculating the returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and manner of sale, all of which may differ materially from the values indicated herein.

SVF1 performance figures are based on final Valuation and Financially indicative of the performance of the performa

### SVF1 Listed Portfolio Companies (as of May 11, 2022)

		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
(USD mm)	Company	Investment cost to SVF1	Gross return to SVF1	Gross gain (loss) to SVF1	Gross MOIC *3
	Doordash	680	7,149	+\$6,469	10.5x
	Coupang	2,729	7,195	+\$4,466	2.6x
Fully Exited	NVIDIA	2,878	5,813	+\$2,936	2.0x
	Guardant Health	308	2,660	+\$2,353	8.6x
	Uber	7,666	9,154	+\$1,488	1.2x
	SenseTime	1,429	2,808	+\$1,379	2.0x
	GoTo	841	1,573	+\$731	1.9x
Fully Exited	Slack	334	1,018	+\$684	3.0x
Fully Exited	Ping An Good Doctor	400	828	+\$428	2.1x
	Policybazaar	199	601	+\$402	3.0x
	Opendoor	450	794	+\$344	1.8x
Fully Exited	10x Genomics	31	338	+\$307	10.9x
	Vir Biotechnology	199	445	+\$246	2.2x
	Energy Vault	60	190	+\$130	3.2x
	Relay Therapeutics	300	426	+\$126	1.4x
	OneConnect	100	8	<b>-\$92</b>	0.1x
Fully Exited	ZhongAn	550	400	-\$150	0.7x
	Aurora Innovation	333	132	<b>-\$201</b>	0.4x
	Auto1	741	419	-\$323	0.6x
	Zymergen	404	36	<b>-\$368</b>	0.1x
	Full Truck Alliance	1,700	1,190	-\$510	0.7x
	Compass	1,082	557	<b>-\$525</b>	0.5x
	Paytm	1,600	1,002	-\$598	0.6x
	Roivant *4	919	280	-\$639	0.3x
	View	1,175	34	-\$1,141	0.0x
	Grab	2,993	1,755	-\$1,238	0.6x
	WeWork *5	3,468	465	-\$3,003	0.1x
	DiDi	12,073	1,482	-\$10,591	0.1x
	Listed company total (Gross)	\$45,643	\$48,753	+\$3,111	1.1x

Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of May 11, 2022.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 investments included herein should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized investments will be sold for values equal to or in excess of the total values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized or unrealized may differ materially from the values indicated herein.

SVF1 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions could yield materially different results, and the VFRC may adjust any of these values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.

Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of May 11, 2022.

Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Roivant: Investment cost to SVF1 excludes USD 116mm which was realized in Mar. 2020, prior to Roivant's public listing.

WeWork: Investment cost to SVF1 (USD 3,468mm) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia were exchanged to WeWork preferred stock in Apr. 2020 at a price of USD 11.60 per share. The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

### SVF2 Investment Highlights (SBG consolidated basis)

(From SVF2 inception to Mar. 31, 2022)

USD 6.3bn

Realized gain

USD 1.2bn

USD -6.3bn

USD 0.1bn

Investment market uplift + realized gains

Valuation gain USD 5.2bn

Valuation loss USD -6.3bn

Mark up (56 investments) Mark down (92 investments)

SVF2 highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as indicative of future results. Investment market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as indicative of future results. Investments market uplift includes valuation uplifts and reflects unrealized estimated amounts, and does not take into account taxes etc., and should not be construed as includes investments will be comparable in quality or performance to investments described herein. References to specific investments will be comparable in quality or performance to investments described herein. References to specific investments will be comparable in quality or performance to investments described herein. References to specific investments will be constructed in valuation of any particular investments will be constructed investments will be constructed in valuations and investments will be constructed investments will be cons

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

Investments are categorized as either Mark Up or Mark Down based on the total return including dividends and the impact of related hedges.

### SVF2 Listed Portfolio Companies (as of Mar. 31, 2022)

(USD mm)		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
	Company	Investment cost *2 to SVF2	Gross return *3 to SVF2	Gross gain (loss) to SVF2	Gross MOIC *4
	AutoStore	2,800	4,843	+\$2,043	1.7x
	Beike (KE Holdings)	1,350	2,452	+\$1,102	1.8x
	Berkshire Grey	115	189	+\$74	1.6x
	IonQ	61	78	+\$18	1.3x
	Pear Therapeutics	46	61	+\$15	1.3x
	Qualtrics	24	23	<b>-\$1</b>	1.0x
	Exscientia	284	273	<b>-\$11</b>	1.0x
	WeWork	2,545	2,525	<b>-\$19</b>	1.0x
	Alnnovation	126	81	-\$44	0.6x
	Full Truck Alliance	250	154	-\$96	0.6x
	Zhangmen	105	2	-\$103	0.0x
	Seer	205	78	-\$127	0.4x
	Dingdong	325	49	-\$275	0.2x
	JD Logistics	601	285	-\$315	0.5x
(A)	Listed company total (Gross)	\$8,836	\$11,094	+\$2,258	1.3x
(B)	SVF2 private company, etc.	\$38,708	\$36,529	-\$2,179	
(A)+(B)	Total (SBG consolidated basis) *1	\$47,544	\$47,623	+\$79	

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Mar. 31, 2022.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at Mar. 31, 2022 and do not purport to be a complete list of SVF2 investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be

SBG's Net-Paid-in Capital of SVF2 is USD 46.6bn, and the total value is USD 46.2bn as of Mar. 31, 2022. Please refer to "Investor Briefing SoftBank Vision & LatAm Funds for the Fiscal Year ended March 31, 2022" for further details.

comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2's investments. Valuations reflect unrealized estimated amounts and should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any

related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized may differ materially from the values indicated herein.

SVF2 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF2 performance figures are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.

SBG Consolidated basis: Cumulative investment performance is presented on net basis.

Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Mar. 31, 2022.

Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

### SVF2 Listed Portfolio Companies (as of May 11, 2022)

(USD mm)		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
	Company	Investment cost *1 to SVF2	Gross return *2 to SVF2	Gross gain (loss) to SVF2	Gross MOIC *3
	Beike (KE Holdings)	1,350	2,484	+\$1,134	1.8x
	Berkshire Grey	115	136	+\$21	1.2x
	Pear Therapeutics	46	47	+\$1	1.0x
	Qualtrics	24	12	-\$12	0.5x
	Alnnovation	126	96	-\$29	0.8x
	IonQ	61	27	-\$34	0.4x
	Zhangmen	105	1	-\$104	0.0x
	Full Truck Alliance	250	139	-\$110	0.6x
	Exscientia	284	131	-\$153	0.5x
	Seer	205	36	-\$169	0.2x
	AutoStore	2,800	2,604	-\$196	0.9x
	Dingdong	325	56	-\$269	0.2x
	JD Logistics	601	221	-\$379	0.4x
	WeWork	2,545	1,888	-\$656	0.7x
	Listed company total (Gross)	\$8,836	\$7,879	-\$957	0.9x

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.

Valuations reflect unrealized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF2. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ materially from the values indicated herein.

SVF2 performance metrics are preliminary and pending finalization upon review by the Valuation and Financial Risk Committee ("VFRC"). While SVF2 performance figures

<sup>1.</sup> Investment Cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

<sup>2.</sup> Gross Return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of May 11, 2022.

3. Multiple of Invested Capital ("MOIC") is Gross Return divided by Investment Cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at May 11, 2022 and do not purport to be a complete list of SVF2 investments. References to investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2's investments.

Valuations reflect unrealized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF2 investments made in the future will be comparable.

### Vision Fund 1 (Inception to Mar. 31, 2022)

(Entire Fund)

LP Net Equity IRR

LP Net Preferred **Equity IRR** 

LP Net Blended IRR

approach includes the use of Guideline Public Company multiples, industry valuation benchmarks, and available market prices. The income approach, where one method is the Discounted Cash Flow method, derives the value of a business by calculating from an orderly transaction, the transaction date. In applying the recent transaction method, we consider relevant factors including, but not limited to, the participation of new outside investors, the level of sophistication of new outside investors, the level of sophistication of investors and the size of the investors, the level of sophistication of investors and the size of the investors, the level of sophistication of investors and the size of the investors, the level of sophistication of investors and the size of the investors.

### <Definitions of Investment Performance>

Net Equity IRR means the internal rate of return of Class A Equity (capital contributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value attributable to Class A Equity Interests as of Mar. 31, 2022.

Net Preferred Equity IRR means the internal rate of return of Class A Equity (capital contributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value attributable to Class B Preferred Equity (capital contributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value and accrued and unpaid Preferred Equity Coupon payments), net of investment-related financing, as well as the Net Asset Value and accrued and unpaid Preferred Equity Coupon payments), net of investment-related financing, as well as the Net Asset Value and accrued and unpaid Preferred Equity Coupon payments), net of investment-related financing, as well as the Net Asset Value and accrued and unpaid Preferred Equity Coupon payments), net of investment-related financing, as well as the Net Asset Value as of Mar. 31, 2022.

Net Blended IRR reflects the combined net performance of different classes of securities (in this case, Class B Preferred Equity coupon, operational expenses, organizational expenses and other expenses borne by the Limited Partners. It is computed using the Limited Partners' cash outflows (capital contributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value as of Mar. 31, 2022. It includes preferred equity coupon distributions and related accruals.

"Equity" IRRs are provided solely for illustrative purposes, as they reflect only a subset of SVF1's overall performance, do not reflect the experience of any limited partner. Results for individual limited partners will vary based on their

SVF1 has a limited operating history and accordingly, performance information may not be representative and actual realized return on these unrealized investments that were collectively acquired recently by SVF1 from SBG; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. SBG is under no obligation to collectively offer similar assets to SVF1 in the future.

### Vision Fund 1 (Inception to Mar. 31, 2022) (SBG (LP) + Manager's performance fee)

### Net Equity IRR

data are available to measure fair value, maximizing the use of unobservable inputs. For companies that are privately held, the market and income approaches are widely used valuation techniques. The market approach includes the use of Guideline Public Company multiples, industry value of expected future cash flows. The price of a recent transaction, if resulting from an orderly transaction method, we consider relevant factors including, but not limited to, the participation of investors and the size of the investors, the level of sophistication of investors and the size of the investors are valued more highly than junior-ranking

Past performance is not indicative of future results.

Net Equity IRR means the internal rate of return of Class A Equity Interests after taking into account management fees, performance fees (carried interest), preferred equity coupon, operational expenses and other expenses borne by the Limited Partners' Class A Equity Interests as formal expenses and other expenses a

"Equity" IRRs are provided solely for illustrative purposes, as they reflect only a subset of SVF1's overall performance, and do not reflect the experience of any limited partner. Results for individual limited partners will vary based on their specific investments as well as the timing of their specific cash flows.

SVF1 has a limited operating history and accordingly, performance information may not be representative and actual realized return on these unrealized investments may differ materially from the performance information indicated herein. SVF1's performance information indicated herein. SVF1 in the future information indicated herei

The Manager's performance fee related to exits prior to the end of the investment period has been paid in full to the Manager and is subject to clawback provisions.

### Vision Fund 2 (Inception to Mar. 31, 2022) (SBG (LP))

### Net Blended IRR



independent auditors (Deloitte). The SBGA Board gives final approval of the valuation results.

CDefinitions of Investment Performance>
The applicable reporting framework of SVF2 is IFRS (the "Standards"). Specifically, IFRS 13 (Fair Value Measurement) outlines the general framework for measuring fair values. SVF2 is also compliant with the International Private Equity and Venture Capital (IPEV) valuation guidelines. In line with the Standards, SBIA uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs (market share price, etc.) and minimizing the use of unobservable inputs. For companies that are privately held, the market are privately held, the market and income approaches are widely used valuation techniques. The market approach includes the use of Guideline Public Company multiples, industry valuation benchmarks and available market prices. The income approach, where one method is the Discounted Cash Flow method, derives the value of a business by calculating the present value as of the investors and the size of the investors are size of the investors ar

### <Definitions of Investment Performance>

Net Blended IRR reflects the combined net performance of different classes of securities in the SVF2 structure, including Equity and Preferred Equity coupon, operational expenses, organizational expenses and other expenses borne by the Limited Partners. It is computed using the Limited Partners' cash outflows (capital contributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value as of Mar. 31, 2022. It includes preferred equity coupon distributions and related accruals.

Net Blended IRR (SBG (LP)) reflects the Net Blended IRR specific to SBG's interests. As of Mar. 31, 2022, the provision for performance-linked management fees, which are excluded from SBG's individual performance.

SVF2 has a limited operating history and accordingly, performance information may not be representative and actual realized return on these unrealized investments that were collectively acquired recently by SVF2 from SBG; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. SBG is under no obligation to collectively offer similar assets to SVF2 in the future.

Past performance is not indicative of future results.

# Vision Fund 1+2 (Inception to Mar. 31, 2022) (SBG (LP) + Manager's performance fee)

### Net Blended IRR

### Valuation Process>

BIA is responsible for determining fair values of the investments in SVF1 and SVF2 (together, the "Funds") on a quarterly basis in line with the requirements of the AIFM Directive (as issued by the FCA) and IFRS. The SBIA Portfolio Valuations team is functionally independent from portfolio management and may engage external specialists with a high level of knowledge and experience as needed, in etermining the fair value of equity investments and certain complex financial instruments. In parallel, the Investor Advisory Board of SVF1 has appointed certain external firms as Independent Valuers to perform semi-annual independent valuation results, as determined by the SBIA Portfolio Valuations team, are reviewed and approved by the SBIA Valuation and Financial Risk committee ("VFRC"), with due consideration of the Independent Valuer's reports where applicable. The VFRC comprises the SBIA CEO and other senior management members at SBIA. Once approved by the VFRC, valuation results of SVF1 while the SBGA oard gives final approval of the valuation results of SVF2.

### <Valuation Methodology>

Valuation Methodology?

The applicable reporting framework of the Funds is IFRS (the "Standards"). Specifically, IFRS 13 (Fair Value Measurement) outlines the general framework for measuring fair values. In line with the Standards, SBIA uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs (market share price, etc.) and minimizing the use of unobservable inputs. For companies that are privately held, the market and income approaches are widely used valuation techniques. The market approach includes the use of Guideline Public Company multiples, industry valuation benchmarks and available market prices. The income approach, where one method is the Discounted Cash Flow method, derives the value of a business by calculating the present value as of the transaction date. In applying the recent transaction method, we consider relevant factors including, but not limited to, the participation of new outside investors, the level of sophistication of investors and the size of the investment round. Furthermore, SBIA recognizes the senior-subordinate capital structure of the companies in which the Funds invest, i.e., senior shares are valued more highly than junior-ranking shares.

### <Definitions of Investment Performance> Vision Fund 1+2 (SPG (LP) + Manager)

Vision Fund 1+2 (SBG (LP) + Manager's Performance Fee) represents the aggregate combined performance since inception for SBG's investments in the Funds, as defined below.

**Net Blended IRR** reflects the combined net performance of different classes of securities in the SVF1 and SVF2 structures, including Equity Interests, after taking into account management fees, performance fees (carried interest), preferred equity coupon, operational expenses, organizational expenses and other expenses borne by the Limited Partners. It is computed using the Limited Partners' cash outflows (distributions), net of investment-related financing, as well as the Net Asset Value of Mar. 31, 2022. **Net Blended IRR (SBG (LP) + Manager's Performance Fee)** reflects the Net Blended IRR specific to SBG's interests in SVF1 and SVF2, modified to reflect the additional impact of performance fee payments and related accruals from the perspective of the SVF1 Manager. With regard to SVF2, as of Mar. 31, 2022, the provision for performance fees was replaced with a provision for performance.

The Funds have a limited operating history and accordingly, performance information may not be representative and actual realized return on these unrealized investments may differ materially from the performance information indicated herein. The funds from SBG; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. SBG is under no obligation to collectively offer similar assets to SVF1 or SVF2 in the future.

### Latin America Funds (Inception to Mar. 31, 2022)

(SBG (LP) + Manager's performance fee)

### Net Blended IRR

3200

<Definitions of Investment Performance>

Latin America Funds ("LatAm Funds") segment reflects the aggregate performance of SBLA Latin America Fund LLC, including LatAm Fund 1 and LatAm Fund 2.

Net Blended IRR reflects the combined net performance of different classes of securities in the LatAm Funds structure, including Equity coupon, operational expenses and other expenses borne by the Limited Partners. It is computed using the Limited Partners' cash outflows (capital contributions) and inflows (distributions) and inflows (distributions), net of investment-related financing, as well as the Net Asset Value as of Mar. 31, 2022. It includes preferred equity coupon distributions and related accruals.

Net Blended IRR (SBG (LP) + Manager's Performance fee payments and related accruals from the perspective of the Manager, as applicable.