

# Earnings Results for the 6-month period ended September 30, 2022

### November 11, 2022

#### Disclaimers

This presentation provides relevant information about SoftBank Group Corp. ("SBG") and its subsidiaries (including Arm Limited, together with SBG, the "Company") and its affiliates (together with the Company, the "Group") and does not constitute or form any solicitation of investment including any offer to buy or subscribe for any securities in any jurisdiction.

This presentation contains forward-looking statements, beliefs or opinions regarding the Group, such as statements about the Group's future business, future position and results of operations, including estimates, forecasts, targets and plans for the Group. Without limitation, forward-looking statements often include the words such as "targets", "plans", "believes", "hopes", "continues", "expects", "aims", "intends", "will", "believes", "expects", aims, "intends", "will", "believes", "expects", "aims", "intends", "will", "believes", "expects", "aims", "intends", "will", "believes", "expects", "aims", "intends", "will", "believes, "expects", aims", "intends", "will", "believes, "expects", "aims", "intends", "will", "believes, "expects, "aims", "aims", "intends", "will", "believes, "expe

The Company does not guarantee the accuracy or completeness of information in this presentation regarding companies (including, but not limited to, those in which SB Funds have invested) other than the Group which has been quoted from public and other sources.

This presentation contains statements relating to Arm Limited. Such statements are presented solely for the informational purposes of the shareholders of SBG such and are not, nor should they be construed as, an offer to sell or a solicitation of an offer to purchase any securities issued by Arm Limited.

#### **Regarding Trademarks**

Names of companies, products and services that appear in this presentation are trademarks or registered trademarks of their respective companies.

#### Important Notice – Trading of SBG Common Stock, Disclaimer Regarding Unsponsored American Depository Receipts

SBG encourages anyone interested in buying or selling its common stock to do so on the Tokyo Stock Exchange, which is where its common stock is listed and primarily trades. SBG's disclosures are not intended to facilitate trades in, and should not be relied on for decisions to trade, unsponsored American Depository Receipts ("ADRs").

SBG has not and does not participate in, support, encourage, or otherwise consent to the creation of any unsponsored ADR programs or the issuance or trading of any ADRs issued thereunder in respect of its common stock. SBG does not represent to any ADR holder, bank or depositary institution, nor should any such person or entity form the belief, that (i) SBG has any reporting obligations within the meaning of the U.S. Securities Exchange Act of 1934 ("Exchange Act") or (ii) SBG's website will contain on an ongoing basis all information necessary for SBG to maintain an exemption from registering its common stock under the Exchange Act pursuant to Rule 12g3-2(b) thereunder.

To the maximum extent permitted by applicable law, SBG and the Group disclaim any responsibility or liability to ADR holders, banks, depositary institutions, or any other entities or individuals in connection with any unsponsored ADRs representing its common stock.

The above disclaimers apply with equal force to the securities of any of the Group which are or may in the future be the subject of unsponsored ADR programs, such as SoftBank Corp. or Z Holdings Corporation.

#### Notice regarding Fund Information contained in this Presentation

This presentation is furnished to you for informational purposes and is not, and may not be relied on in any manner as, legal, tax, investment, accounting or other advice or as an offer to sell or a solicitation of an offer to buy limited partnership or comparable limited liability equity interests in any fund managed by a subsidiary of SBG, including SB Global Advisers Limited ("SBGA"), SB Investment Advisers (UK) Limited ("SBIA"), and any of their respective affiliates thereof (collectively, the "SB Fund Managers" and each an "SB Fund Manager") (such funds together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Sision Fund I"). For the avoidance of doubt, the SB Funds include, among other funds, SoftBank Vision Fund II-2 L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund I"), which are managed by SBGA and its affiliates; and SBLA Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund II"), which are managed by SBGA and its affiliates; and SBLA Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund II"), which are managed by SBGA and its affiliates; and SBLA Latin America Fund LLC (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "SoftBank Latin America Fund"), which are managed by SBGA and its affiliates.

None of the SB Funds (including the Vision Fund I, Vision Fund II and SoftBank Latin America Fund), the SB Fund Managers any successor or future fund managed by an SB Fund Manager, SBG or their respective affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of the SB Funds or any other entity referenced in this presentation, or future performance of any successor or the future fund managed by an SB Fund Manager.

Information relating to the performance of the SB Funds or any other entity referenced in this presentation has been included for background purposes only and should not be considered an indication of the future performance of the relevant SB Fund, any other entity referenced in this presentation or any future fund managed by an SB Fund Manager. References to any specific investments of an SB Fund, to the extent included therein, are presented to illustrate the relevant SB Fund Manager's investment process and operating philosophy only and should not be construed as a recommendation of any particular investment or security. The performance of individual investments of an SB Fund may vary and the performance of the selected transactions is not necessarily indicative of the performance of all of the applicable prior investments. The specific investments identified and described in this presentation do not represent all of the investments made by the relevant SB Fund Manager, and no assumption should be made that investments identified and discussed therein were or will be profitable.

The performance of an SB Fund in this presentation is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the relevant SB Fund Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated in this presentation or used to calculate the returns contained therein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized value are subject to numerous variables that change over time. The actual realized returns on the relevant SB Fund's unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the relevant SB Fund Manager's valuations are based.

Past performance is not necessarily indicative of future results. The performance of an SB Fund or any future fund managed by an SB Fund Manager may be materially lower than the performance information presented in this presentation. There can be no assurance that each SB Fund or any future fund managed by the relevant SB Fund Manager will achieve comparable results as those presented therein.

Third-party logos and vendor information included in this presentation are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that an SB Fund Manager, an SB Fund's portfolio companies, any future portfolio companies of a future fund managed by an SB Fund Manager or SBG will work with any of the firms or businesses whose logos are included in this presentation in the future.

SBGA and SBIA manage separate and independent operations and processes from each other and those of SBG in the management of Vision Fund I, Vision Fund II and SoftBank Latin America Fund, respectively. Any SB Funds managed by SBGA or SBIA are solely managed by SBGA or SBIA respectively.

# External Environment and Strategic Direction

# Results of Defense (Sep. 30 2022)



### LTV (Loan-to-Value) 15.0%

#### Cash position JPY 4.3tr (USD 29bn)

For details of NAV and LTV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)"

Cash position: cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. SBG stand-alone basis (excluding SB Northstar)

## **Market Environment**



# Heightened Geopolitical Risk

### US/China Relationship

Russian Invasion of Ukraine

# Defense

## Continued Monetization

Stricter Investment Criteria

# **Consolidated Results**

## **Consolidated Results**

(JPY bn)	FY2021 H1	FY2022 H1	Change
Net sales	2,983.5	3,182.5	+199.0
Loss on investments	-395.2	-849.6	-454.4
Income before income tax	1,047.0	292.6	-754.3
Net income	363.6	-129.1	-492.7

## **Gain/Loss on Investments**



### Income Before Income Tax (by segment)

(JPY bn)	FY21 H1	FY22 H1	Change
Investment Business of Holding Companies	1,015.6	3,262.3	+2,246.7
SVF	-401.2	-3,350.7	-2,949.5
SoftBank	532.1	429.3	-102.8
Arm	34.0	35.6	+1.6
<b>Other/Reconciliations</b>	-133.5	-83.9	+49.6
Consolidated	1,047.0	292.6	-754.3

## Net Income (quarterly)



### Impact of Alibaba-related Transactions



Impact of Alibaba-related transactions on consolidated results: sum of (a) and (b) below

(a) gain of JPY 5.4tr from the early physical settlement of certain prepaid forward contracts corresponding to 242mm ADRs of Alibaba shares conducted during the period from Aug to Sep 2022

(b) unrealized valuation loss of JPY 1.1tr on investments in Alibaba shares that continued to be held 12



## Weaker JPY increased NAV and equity



For details of NAV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)."

Information on NAV is provided for reference purposes only to illustrate its historical trend and is not intended to guarantee or imply future NAV. USD1=JPY122.39 (Mar.31 2022 TTM), USD1=JPY144.81 (Sep.30 2022 TTM)

# NAV (Net Asset Value)



Sep. 30, 2022

## **NAV per Share and Share Price**



For details of NAV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)" NAV per share = NAV / total number of shares issued (excl. treasury stock) 16

## **Equity Value of Holdings**

(JPY tr)

excl. asset-backed finance



Composition (as of Sep. 30, 2022)

Alibaba	15%
SBKK	11%
SVF1	17%
SVF2	21%
LatAm Funds	5%
T-Mobile/Deutsche Telekom	7%
Arm	16%
Others	8%

As of the end of each quarter For details of equity value of holdings, see Appendix "Definition and Calculation Method of SBG's NAV and LTV" in the presentation materials for each quarter's earnings results briefing **17** 

### Equity Value of Holdings: Diversified Portfolio

excl. asset-backed finance



For details of equity value of holdings, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)." Proportion of listed shares in total equity value of holdings includes shares of Alibaba, listed shares held by SVF1, SVF2, LatAm Funds, SB Northstar, SBKK, T-Mobile, Deutsche Telekom, and public companies included in Others. Regarding SVF1&2 and LatAm Funds, only SBG's interest is included.

The sum of (i) the portion of SBG's equity value of holdings (net of asset-backed finance) as of Sep 30, 2022 represented by listed shares plus (ii) the value of SBG's interest in Arm as of Sep 30, 2022, calculated as described herein and net of asset-backed finance, in light of the previously announced preparations for the listing of Arm is 60%. Although Arm has already announced the commencement of preparations for the listing of the listing and the value of Arm and SBG's stake in Arm post-listing have not yet been determined, and this presentation is not intended to make any guarantee or implication with respect to these matters. For details of the value of SBG's stake in Arm, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)" 18

# Defense

#### **Defense + Stakeholder Returns**



For details of NAV and LTV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)" Cash position: cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. SBG stand-alone basis (excluding SB Northstar) 20

### LTV (Net Debt / Equity Value of Holdings)



### Monetization and Capital Allocation (FY2022 H1)



## **Cash Position**



Cash position: cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line SBG stand-alone basis (excl. SB Northstar) Bond redemption amounts: excludes repurchased bonds

Undrawn commitment line: the total size of commitment line is JPY 701.7bn as of Sep. 30, 2022, none of which is drawn USD1=JPY144.81 (Sep.30 2022 TTM)

#### Reduction in SBG Stand-alone Debt (FY22 H1+ bond repurchase in Oct 2022)

Redemption/repurchase of bonds (incl. bond repurchase in Oct 2022)	Total <b>JPY</b>	456.5bn	
Repayment of margin loans	Total JPY '	1,007.8bn	Total JPY 2.4tr
Repayment of bank loans	Total <b>JPY</b>	886.0bn	reduction

FX: mainly average rate for the quarter

Redemption/repurchase of bonds: face value basis. Bond repurchase in Oct 2022 is translated in JPY using FY22Q2 average rate (USD1=JPY138.68).

Repayment of margin loans: net of USD 0.5bn increase in asset-backed finance made through Arm shares executed in FY2022 Q1 24

### **Shareholders Return: Share Repurchases**

**JPY 1.0tr** (Nov. 9, 2021 - Nov. 8, 2022)

### Completed (on Oct. 17, 2022)

### **Shareholders Return: Share Repurchases**

### JPY 400bn

(Aug. 9, 2022 - Aug. 8, 2023)



### Completed (on Nov. 10, 2022)



repurchase periods. 27

### **Shareholders Return: Share Repurchases**

		(USD bn)
1	Apple	299
2	Alphabet	128
3	Microsoft	92
4	Meta Platforms	83
5	Oracle	75
6	Charter Communications	41
7	Procter & Gamble	31
8	Lowe's	30
9	Intel	30
10	SoftBank Group	28
27	Alibaba Group Holding	14
45	Toyota Motor	10

(Feb 2019 - Oct 2022)

### Ranking vs global companies

Additional USD 2.7bn (JPY 400bn) repurchase completed on Nov. 10, 2022

Ranking of companies listed on stock markets in the U.S. and Japan (excluding companies in financial sector) Feb 2019 - Oct 2022: created by SBG based on the filings of companies and FX rates as of Oct. 17, 2022 SoftBank Group USD 28bn: converted total repurchase amount of JPY 4.1tr repurchased under the programs in accordance with Board resolutions since Feb 2019 by the exchange rate of USD1=JPY148.83 28

# **SoftBank Vision Funds**

### Gain/Loss on Investments (Quarterly)



The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1. SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

Gain and Loss on Investments at Vision Funds (Quarterly): guarterly gain and loss on investments at SVF1, SVF2, and LatAm Funds. Before translation for the Company's consolidated financial statements. Includes derivative gain and loss. Before deducting third-party interests, tax, and expenses. 30

#### Gain/Loss on Investments (Cumulative)



The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein

Gain and Loss on Investments at Vision Funds (Cumulative): cumulative gain and loss on investments at SVF1, SVF2, and LatAm Funds since FY2017 Q1. Before translation for the Company's consolidated financial statements. Includes derivative gain and loss. Before deducting third-party interests, tax, and expenses. 31

### SVF1: Cumulative Investment Return (as of Sep. 30, 2022)



#### Investment cost

The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the 'track record' for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

#### Cumulative investment return (FV + Sale price)

Cumulative investment return: before deducting third-party interests, taxes, and expenses. Exited: includes disposal (sale) through share exchanges. The classification of portfolio companies as public/private is based on their status as Sep 2022.

Public companies currently held: includes a portfolio company traded in the over-the-counter market.

For a certain investment that was initially determined to be transferred from the Company to SVF1 but later canceled, any unrealized valuation gains

and losses incurred for the period leading up to the decision to cancel the transfer are not included in the presentation. 32

### SVF2: Cumulative Investment Return (as of Sep. 30, 2022)

(USD bn)



#### **Investment cost**

The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the 'track record' for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assurance no which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

#### Cumulative investment return (FV + Sale price)

Cumulative investment return: before deducting taxes and expenses. Exited: includes disposal (sale) through share exchanges. The classification of portfolio companies as public/private is based on their status as of Sep 2022. Public companies currently held: includes those traded in the over-the-counter market.

The investment cost and fair value of investments before exit in SVF2 include those related to a minor SVF2 ownership percentage in another portfolio company received as part of the consideration for SVF2's investment in a portfolio company. 33

### Value Changes in Portfolio (cumulative)

USD basis (SVF1 + SVF2 + LatAm)



The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

Gain and Loss on Investments at Vision Funds (Cumulative): gain and loss on investments at SVF1, SVF2, and LatAm Funds, including derivative gain and loss before deducting third-party interests, tax, and expenses. Includes Polygon, which is invested through the purchase of MATIC Tokens (counted as no change in value)

### Gain/Loss on Investments (FY22 H1)

**USD** basis (SVF1 + SVF2 + LatAm)

Total USD (32,705)mm



The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portraved herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein

Gain and Loss on Investments at SVF: gain and loss on investments at SVF1, SVF2, and LatAm Funds, including derivative gain and loss before deducting third-party interests, tax, and expenses.

The main factors of the change in valuation of each portfolio company are indicated based on the classification determined as reasonable by SBIA. Although SBIA believes that such determinations are reasonable, they are inherently subjective in nature, (Source) SBIA Public portfolio companies include those traded in the over-the-counter market.

The total and the sum of the breakdown in the graph may not match as the amount of each item is rounded to the nearest unit. 35
## Invested Amounts (SVF1+SVF2)



#### IPO & Sales/Monetization (SVF1+2; FY22 H1)



Sales and monetization amount includes those through share exchanges and procured through asset-backed finance. Amounts are before distribution to third-party investors. 37

# **Current Policy**



## **New Leadership**



#### **Alex Clavel**

Oversees investing teams in the U.S. / Latin America



#### **Greg Moon**

Oversees investing teams in Europe / Asia



#### **Navneet Govil**

Oversees all functional teams globally

# SoftBank Vision Funds — Sectors in Focus

## Shifting Commerce to the Digital World

#### **Continued growth in global E-Commerce sales**



quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of Investments.

#### **Indicative Portfolio**



ByteDance

Commerce**IQ** 



## **Reimaging the Global Supply Chain**

# Significant opportunity for further warehouse automation

Automation (ASRS) Market Opportunity

# Unautomated 98%

**Indicative Portfolio** 



**A**GILE ROBOTS

BERKSHIRE GREY

### cargumatic

2%

#### L Automated

Select Investments presented herein are solely for illustrative purposes and do not purport to be a complete list of SoftBank Vision Fund 1, SoftBank Vision Fund 2, and LatAm Funds Investments. References to Investments included herein should not be construed as a recommendation of any particular Investment or security. It should not be assumed that Investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of Investments.

### **Democratizing Access to Financial Services**



Select Investments presented herein are solely for illustrative purposes and do not purport to be a complete list of SoftBank Vision Fund 1, SoftBank Vision Fund 2, and LatAm Funds Investments. References to Investments included herein should not be construed as a recommendation of any particular Investment or security. It should not be assumed that Investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of Investments.

(Source) Statista FinTech – Worldwide. Transaction Values from 2022 onwards are projections 43

## Navigating a New Frontier in Labor Markets



SoftBank Vision Fund 2, and LatAm Funds Investments. References to Investments included herein should not be construed as a recommendation of any particular Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of Investments.

#### Managing, Analyzing, and Protecting the World's Data

#### Worldwide data forecasted to grow exponentially

Global volume of data created and consumed



recommendation of any particular Investment or security. It should not be assumed that Investments made in the future will be comparable in

quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of Investments.



# Portfolio Companies' Update

# arm

#### Revenue

агт 3-year CAGR (н1) 21%



1,375

1,375

2022

H1

(FY)

(Source) Arm After FY2017: excl. ISG revenues ISG: Internet-of-Things Services Group Based on, but not necessarily in conformity with IFRS All numbers are unaudited and provided for directional information purposes only All numbers are preliminary and subject to change The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information



## Adjusted EBITDA



# агт 3-year CAGR (н1) 107%



740

740

2022

H1

(FY)

(Source) Arm Arm's Adjusted EBITDA for FY2018-19 excludes ISG direct costs only FY2020-21 also excludes some corporate costs associated with ISG ISG: Internet-of-Things Services Group Based on, but not necessarily in conformity with IFRSs All numbers are unaudited and provided for directional information purposes only All numbers are preliminary and subject to change The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information

## Market Share (2021)

## arm



## Finding Opportunities in Adversity

Mobile: market share (by volume) of mobile application processors in smartphones and tablets, IoT: market share (by volume) of the combined embedded and IoT market which includes all industrial chips and IoT chips, Automotive: market share (by volume) of all chips with processors going into cars, Cloud: market share (by volume) of servers chips at cloud service providers, each for CY2021, (Source) Arm estimates, provided in Apr 2022. The information contained herein is provided for illustrative purposes only

The information herein was prepared by Arm. None of SBG, SVF1, the general partner of SVF1 or SBIA make any representation regarding the accuracy of the information and are under no obligation to update the information 50

#### Arm Neoverse V2 —Arm's highest performance processor

# arm



NVIDIA announces Grace CPU Superchip deploying two Arm Neoverse V2 processors

# Strengthening Management

# arm



#### New Board member Karen Dykstra

Director of VMware, Inc. and Gartner Inc. (to present)

Former Chief Financial and Administrative Officer of AOL Former Partner at Plainfield Asset Management LLC



#### New Board member Jeff Sine

Co-Founder and Partner of The Raine Group (to present) Prior to founding Raine, worked in

investment banking business at Morgan Stanley and UBS



# New Board member Tony Fadell

Principal at the Build Collective, an investment and advisory firm for tech startups (to present) Led development of iPod and iPhone as SVP, Apple



#### New CFO Jason Child

Director of Coupang Inc. (to present) Former SVP & CFO of Splunk Former CFO of Opendoor.com and Amazon International etc.



## **Number of Registered Users**



**Oct 2018** 

Sep 2022

#### **GMV** (Gross Merchandise Value)



(JPY tr)



GMV: does not include the number of times PayPay balance "send/receive" function is used among users. From FY21 Q4 onwards, includes GMV via Alipay

### **Strong Brand Recognition**



#### QR code payment market share in Japan



# Most downloadedNO.1app in Japan

App with **most users** in Japan No.2

QR code payment market share in Japan: Payments Japan Association "Code Payment Trends Report" (published on Sep. 9, 2022). Calculated from Jul 2021 to Jun 2022 results. Most downloaded app: App Annie "The State Of Mobile 2022", 2021 Most Downloaded App Ranking "2021 Market Ranking Top Apps". App with most users: created by Nikkei based on VALUES "Number of app users in FY2021". 56

## **Cashless Payment Market**





Alliance/Synergies with PayPay Card Enhance finance business Expand merchant business

Pursuing further value growth

# **F** Mobile<sup>®</sup>

### **U.S. Telecom Market Capitalization**

**T** Mobile



## **Investment Return** (Sprint, T-Mobile & Deutsche Telekom)



# **Financial Strategy**

## **Financial Strategy Unchanged**

## (1) Firmly keeping financial policy

(2) Flexible and adaptive financial management

# Firmly Keeping Financial Policy

**1. Maintain LTV below 25% in normal times** (upper threshold of 35% even in times of emergency)

2. Maintain at least 2-year worth of bond redemptions in cash

3. Secure recurring distributions and dividend income from SVF and other subsidiaries

# Sustainability

### **Our Corporate Philosophy and Sustainability**

#### Information Revolution — Happiness for Everyone

Sustainability commitment integrated in our corporate philosophy

Contribute to addressing global challenges through investment in IT and AI



### Addressing Challenges through Investment

Our diverse portfolio companies address environmental and social challenges; including climate change, circular economy, enhanced productivity, and improved access to education and finance



#### **Toward Greenhouse Gas Reduction**



### Initiatives for Diversity & Inclusion



#### **Governance Initiatives**

**Our diverse management** team with knowledge in various areas

#### **External director ratio:** 56%

Only **12%** of companies have a majority of external directors (among those listed in TSE Prime Market)







**Board Director** 

President and Representative Director, Co-CEO, Z Holdings Corporation Kentaro Kawabe

Independent Officer

#### **Income Taxes Paid (Net) on Consolidated basis**



its subsidiaries and associates. These subsidiaries and associates pay income taxes on their respective income and then pay dividends from the remaining income. Therefore, a substantial portion of the dividends received falls outside the scope of taxation for SBG. 70

# Information Revolution — Happiness for everyone



# Appendix

#### Definition and Calculation Method of SBG's NAV and LTV (as of Mar. 31, 2022)

#### 1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

#### 2. Equity value of holdings (after adjusting asset-backed financing)

- Alibaba: calculated by multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price; less (a) and (b) below.
- a) the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- SBKK: calculated by multiplying the number of shares held by SBG by the share price of SBKK, less the equivalent amount of debt outstanding for margin loans using SBKK shares.
- SVF1: SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
- SVF2: SBG's share of the equivalent value of assets held by SVF2, etc.
- LatAm Funds: SBG's share of the equivalent value of assets held by LatAm Funds + performance fees accrued.
- **T-Mobile:** the sum of (c) to (e), less (f) to (h) below
- c) value of SBG's shareholding, including the number of shares subject to call options held by Deutsche Telekom (56,124,954 shares as of Mar. 31, 2022), multiplied by the company's share price.
- d) fair value of SBG's right to acquire the company's shares (48,751,557 shares) for no consideration under certain conditions (contingent consideration).
- e) fair value of the rights received in connection with the transaction in which T-Mobile sold the company's shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows a subsidiary of SBG to acquire T-Mobile shares under certain conditions.
- f) the amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
- g) of the total borrowing amount of the margin loan using T-Mobile shares, the amount that is considered as asset-backed financing non-recourse to SBG (\$1.49bn, which is a portion of the total borrowing amount of \$2.06bn less the maximum amount guaranteed by SBG (\$0.57bn), because SBG guarantees a portion of the borrowing on an exceptional basis. As a precondition for SBG to fulfill its guarantee obligations, the lenders are obligated to first recover the amount to the maximum extent possible from Alibaba shares pledged as collateral for such borrowing.)
- h) maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: calculated by multiplying the number of Deutsche Telekom shares held by SBG by the company's share price, less the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: the fair value of Arm shares held by SBG (75.01% of outstanding shares), which is calculated based on the fair value of all shares of Arm calculated at SVF1, minus the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.
- Others: the sum of (i) to (k) below
  - i) listed shares: calculated by multiplying the number of shares held by SBG by the share price of each listed share.
  - j) unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) of unlisted shares, etc. held by SBG.
  - k) SB Northstar (Listed investments): SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price.

#### 3. Net debt (after adjusting asset-backed financing)

- Net debt = SBG net interest-bearing debt
- SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt minus the sum of cash positions of self-financing entities, such as SBKK (including its subsidiaries such as Z Holdings Corp.), SVF1, SVF2, LatAm Funds, Arm, and PayPay Corporation, as well as SB Northstar.
- Other adjustments: the sum of adjustments of (I) to (v) below
  - I) JPY Hybrid Bonds issued in Sep. 2016: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
  - m) USD Hybrid Notes issued in Jul. 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements.
  - n) JPY Hybrid Loan borrowed in Nov. 2017: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
  - o) JPY Hybrid Bonds issued in Feb. and Jun. 2021: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
  - p) deducting the amount equivalent to the outstanding margin loans using Alibaba shares.
  - q) deducting the financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
  - r) deducting the equivalent amount of debt outstanding for margin loans using SBKK shares.
  - s) deducting the loan amount that is considered as asset-backed financing non-recourse to SBG, which is a portion of the margin loan using T-Mobile shares pledged as collateral (refer to (g) above under 2).
  - t) deducting the financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares.
  - u) deducting the financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares.
  - v) deducting the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.

#### 4. LTV (Loan to value)

#### LTV = Net debt / Equity value of holdings

#### 5. Other assumptions

- Share prices: Closing price as of Mar. 31, 2022
- FX rate: USD 1 = JPY 122.39
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SBKK = SoftBank Corp., SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, LatAm Funds = SoftBank Latin America Funds, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Limited
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

#### Definition and Calculation Method of SBG's NAV and LTV (as of Sep. 30, 2022)

#### 1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

#### 2. Equity value of holdings (after adjusting asset-backed financing)

- Alibaba: calculated by multiplying the number of Alibaba ADS's equivalent to the number of shares held by SBG by the ADS price, less the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- SBKK: calculated by multiplying the number of shares held by SBG by the share price of SBKK. less the equivalent amount of debt outstanding for margin loans, etc. using SBKK shares.
- SVF1: SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
- SVF2: SBG's share of the equivalent value of assets held by SVF2, etc.
- LatAm Funds: SBG's share of the equivalent value of assets held by LatAm Funds + performance fees accrued.
- **T-Mobile:** the sum of (a) to (d), less (d) and (e) below
  - a) value of SBG's shareholding, including the number of shares subject to call options held by Deutsche Telekom (34.971.809 shares as of Sept. 30, 2022), multiplied by the company's share price.
- b) fair value of SBG's right to acquire the company's shares (48,751,557 shares) for no consideration under certain conditions (contingent consideration).
- c) fair value of the rights received in connection with the transaction in which T-Mobile sold the company's shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows a subsidiary of SBG to acquire T-Mobile shares under certain conditions.
- d) the amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
- e) maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: calculated by multiplying the number of Deutsche Telekom shares held by SBG by the company's share price, less the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: the fair value of Arm shares held by SBG (75.01% of outstanding shares), which is calculated based on the fair value of all shares of Arm calculated at SVF1, minus the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.
- Others: the sum of (f) to (h) below
- f) listed shares: calculated by multiplying the number of shares held by SBG by the share price of each listed share.
- g) unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair values) of unlisted shares, etc. held by SBG.
- h) SB Northstar (Listed investments): SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price.

#### 3. Net debt (after adjusting asset-backed financing)

- Net debt = SBG net interest-bearing debt
- SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt minus the sum of cash positions of self-financing entities, such as SBKK (including its subsidiaries such as Z Holdings Corp.), SVF1, SVF2, LatAm Funds, Arm. and PavPav Corporation, as well as SB Northstar.
- Other adjustments: the sum of adjustments of (i) to (g) below
- JPY Hybrid Bonds issued in Sep. 2016: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements. i)
- USD Hybrid Notes issued in Jul, 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements.
- j) USD Hybrid Notes issued in Jul. 2017: adding 50% to interest-bearing debt (to treat it a liability), as the entire amount is recorded as equity in the consolidated financial statements.
   k) JPY Hybrid Loan borrowed in Nov. 2017: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- JPY Hybrid Bonds issued in Feb. and Jun. 2021: deducting 50% from interest-bearing debt (to treat it as equity), as the entire amount is recorded as a liability in the consolidated financial statements.
- m) deducting the financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
- n) deducting the equivalent amount of debt outstanding for margin loans using SBKK shares.
- o) deducting the financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares.
- deducting the financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares. p)
- g) deducting the amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares.

#### 4. LTV (Loan to value)

LTV = Net debt / Equity value of holdings

#### 5. Other assumptions

- Share prices: Closing price as of Sep. 30, 2022
- FX rate: USD 1 = JPY 144.81
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SBKK = SoftBank Corp., SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, LatAm Funds = SoftBank Latin America Funds, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG. Arm = Arm Limited
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

#### SVF1 Public Portfolio Companies (as of Sep. 30, 2022)

(\$ mm)	Company	(a) Investment cost <sup>*2</sup> to SVF1	(b) Gross return⁴³ to SVF1	(c) = (b) - (a) Gross gain (loss) to SVF1	(d) = (b) / (a) Gross MOIC <sup>*4</sup>
	Coupang	2,729	10,423	7,694	3.8x
	Doordash	680	6,993	6,313	10.3x
Fully Exited	NVIDIA	2,878	5,813	2,936	2.0x
Fully Exited	Guardant Health	308	2,665	2,358	8.7x
Fully Exited	Uber	7,666	9,215	1,549	1.2x
	GoTo *5	841	1,666	824	2.0x
Fully Exited	Slack	334	1,018	684	3.0x
	Delhivery	397	1,008	610	2.5x
Fully Exited	Ping An Good Doctor	400	828	428	2.1x
	Opendoor	450	824	374	1.8x
	Relay Therapeutics	300	624	324	2.1x
	Policybazaar	199	517	318	2.6x
Fully Exited	10x Genomics	31	338	307	10.9x
	Vir Biotechnology	199	451	252	2.3x
	Energy Vault	60	98	38	1.6x
	Zomato	309	220	(89)	0.7x
	OneConnect	100	6	(94)	0.1x
Fully Exited	ZhongAn	550	400	(150)	0.7x
	Aurora Innovation	333	87	(246)	0.3x
	Zymergen	404	74	(330)	0.2x
	Full Truck Alliance	1,700	1,301	(399)	0.8x
	Auto1	741	341	(400)	0.5x
	SenseTime	1,429	964	(465)	0.7x
	Paytm	1,600	1,113	(487)	0.7x
	Roivant *6	919	320	(599)	0.3x
	Compass	1,082	307	(775)	0.3x
	View	1,175	89	(1,087)	0.1x
	Grab	2,993	1,839	(1,154)	0.6x
	WeWork *7	3,468	242	(3,227)	0.1x
	DiDi	12,073	1,779	(10,294)	0.1x
(A)	Public company total (Gross) *8	\$46,349	\$51,562	\$5,213	1.1x
(B)	SVF1 private company, etc.	41,169	49,519	8,350	
(A)+(B)	Total (SBG basis) *1	\$87,518	\$101,081	\$13,563	

1. SBG basis refers to SoftBank Vision Funds Segment basis. includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For certain investments that were originally to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transfer are not included in the presentation Cumulative investment performance is presented on a net basis.

2. Investment cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

3. Gross return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Sep. 30, 2022.

4. Multiple of Invested Capital ("MOIC") is Gross return divided by Investment cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

5. GoTo: investment cost of public shares to SVF1 reflects SVF1's investment in Tokopedia prior to its merger with Gojek and excludes \$7mm in cost that was realized by SVF1 prior to GoTo's public listing.

6. Roivant: investment cost of public shares to SVF1 excludes USD 116mm which was realized in Mar. 2020, prior to Roivant's public listing.

7. WeWork: investment cost of public shares to SVF1 (USD 3,468mm) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia") (USD 400mm). The shares of WeWork Asia were exchanged to WeWork preferred stock in Apr. 2020 at a price of USD 11.60 per share.

8, Public company total (Gross) includes DiDi, which is traded in the over-the-counter market.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF1 is USD 27.7bn, and the total value is USD 30.23n as of Sep. 30, 2022. Please refer to "Investor Briefing SoftBank Vision & LatAm Funds for the quarter ended September 30, 2022" for further details

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Sep. 30, 2022.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 before or as at Sep. 30, 202 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in guality or performance to the investment described herein. Please refer to visionfund, com/ortfolio for a more complete list of SVF1 is investments.

Valuations reflect funcealized and partially realized estimated amounts and should not be construed as indicative of actual or future segments that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical transfer described herein. There can be no assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assumed that investments made and partially realized investments will be sold for values equal to or in excessor of the total values used in calculating the returns portrayed herein. Actual returned investments will be sold for values equal to or in exaction on which the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions no which the values on which the values on experiments will be sold for values equal to or in exaction on which the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions no which the values indicated based on sumptions that SBG believes are reasonable, the use of different assumptions could yield materially different results, and the VFRC may adjust any of these values. As such, SVF1 performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes.

#### SVF2 Public Portfolio Companies (as of Sep. 30, 2022)

		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
(\$ mm)	Company	Investment cost <sup>*2</sup> to SVF2	Gross return <sup>³</sup> to SVF2	Gross gain (loss) to SVF2	Gross MOIC *4
Fully Exited	Beike (KE Holdings)	1,350	2,497	1,147	1.8x
	Symbotic	200	230	30	1.2x
	Berkshire Grey	115	111	(4)	1.0x
	Qualtrics	24	8	(16)	0.3x
	Pear Therapeutics	46	25	(21)	0.5x
	lonQ	61	31	(30)	0.5x
	Alnnovation	126	95	(31)	0.8x
	Full Truck Alliance	250	152	(98)	0.6x
	Zhangmen	105	0.2	(105)	0.002x
	Exscientia	284	156	(129)	0.5x
	Seer	205	40	(165)	0.2x
	Dingdong	325	50	(275)	0.2x
	JD Logistics	601	205	(396)	0.3x
	AutoStore	2,800	1,450	(1,350)	0.5x
	WeWork	2,545	981	(1,564)	0.4x
(A)	Public company total (Gross) <sup>*5</sup>	\$9,036	\$6,031	\$(3,005)	0.7x
(B)	SVF2 private company, etc.	40,751	29,188	(11,563)	
(A)+(B)	Total (SBG basis) <sup>*1</sup>	\$49,787	\$35,219	\$(14,568)	

1. SBG basis refers to SoftBank Vision Funds Segment basis. Cumulative investment performance is presented on net basis.

2. Investment cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

3. Gross return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Sep. 30, 2022.

4. Multiple of Invested Capital ("MOIC") is Gross return divided by Investment cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

5. Public company total (Gross) includes Zhangmen, which is traded in the over-the-counter market, with its fair value measured using quoted prices and other observable inputs.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF2 is USD 48.2bn, and the total value is USD 35.0bn as of Sep. 30, 2022. Please refer to "Investor Briefing SoftBank Vision & LatAm Funds for the quarter ended September 30, 2022" for further details.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Sep. 30, 2022.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at Sep. 30, 2022 and do not purport to be a complete list of SVF2 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2 investments.

Valuations reflect unrealized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF2 investors. There is no guarantee that historical trends will continue throughout the life of SVF2. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assumed that investments will be sold for values equal to or in excess of the total values used in calculating there returns portrayed herein. Actual returns on unrealized investments will evalue of returns expenses that would reduce the value of in accusating there is no guarantee that historical trends will construe of assumed to a single state of the total values used in calculating there is no guarantee that historical trends will construe of assumed to a summation and the single assumptions on winch the value of in assumptions on winch the value of in assumptions on which the valuat returns on investments that are unrealized may affer materially from the values indicated perine.

SVF2 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF2 performance figures are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.