Earnings Results for the Nine-month Period Ended December 31, 2022

Investor Briefing

February 7, 2023
SoftBank Group Corp.



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Exchange rates per JPY used for translation

Average during guarter		FY2	021		FY2022			
Average during quarter	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1 USD	110.00	110.47	113.60	117.10	129.04	138.68	141.16	
EOQ	Jun 30	Sep 30	Dec 31	Mar 31	Jun 30	Sep 30	Dec 31	Mar 31
1 USD				122.39			132.70	

Abbreviations

Abbreviations used in Finance section of this presentation are as follows. In some cases, "Ltd." and "Corporation" etc. are omitted from the company name.

Abbreviations	Definition (Each of the following abbreviations indicates the respective company and its subsidiaries, if any)					
SBG	SoftBank Group Corp. (stand-alone basis)					
The Company	SoftBank Group Corp. and its subsidiaries					
SBKK	SoftBank Corp.					
SB Northstar	SB Northstar LP					
SVF1 or SoftBank Vision Fund 1	SoftBank Vision Fund L.P. and its alternative investment vehicles					
SVF2 or SoftBank Vision Fund 2	SoftBank Vision Fund II-2 L.P.					
LatAm Funds or Latin America Funds	SBLA Latin America Fund LLC					
SVF	SVF1, SVF2 and LatAm Funds					
SBIA	SB Investment Advisers (UK) Limited					
SBGA	SB Global Advisers Limited					
SBGC	SoftBank Group Capital Limited					
T-Mobile	T-Mobile US, Inc. after merging with Sprint					
Deutsche Telekom	Deutsche Telekom AG					
Arm	Arm Limited					
Alibaba	Alibaba Group Holding Limited					

Other

Some figures in the report are rounded and may not add up to the figures presented as the total.

Finance

SBG stand-alone financial figures are calculated by excluding those of self-financing entities from the consolidated figures, unless otherwise stated. Major self-financing entities includes SBKK (including its subsidiaries such as Z Holdings and PayPay), SVF1, SVF2, LatAm Funds, and Arm.

Summary of FY22Q3



Continue defensive financial management. Maintain ample of cash position

NAV/LTV

NAV of ¥13.9T: -¥2.9T QoQ (incl. -¥1.5T FX impact)

LTV of 18.2%: +3.2% QoQ (incl. +2.1% FX impact)

Cash position of ¥3.8T*1: -¥0.5T QoQ

Financing activities

Continue monetization and debt reduction

- Monetization: +\$6.1B through asset-backed finance
- Procurement: +¥385.0B through domestic retail bond issuance
- Repayment: -¥337.0B through redemption of domestic retail bonds;
 - -\$2.3B through repurchase of foreign hybrid/senior notes; -\$6.9B or
 - -¥974.8B equivalent through physical settlement of prepaid forward contracts (Alibaba)

Shareholder return

Completed share repurchase of ¥1.4T

- ¥1T program: Launched in Nov 2021 and completed on Oct 17, 2022
- ¥400B program: Launched in Aug 2022 and completed on Nov 10, 2022

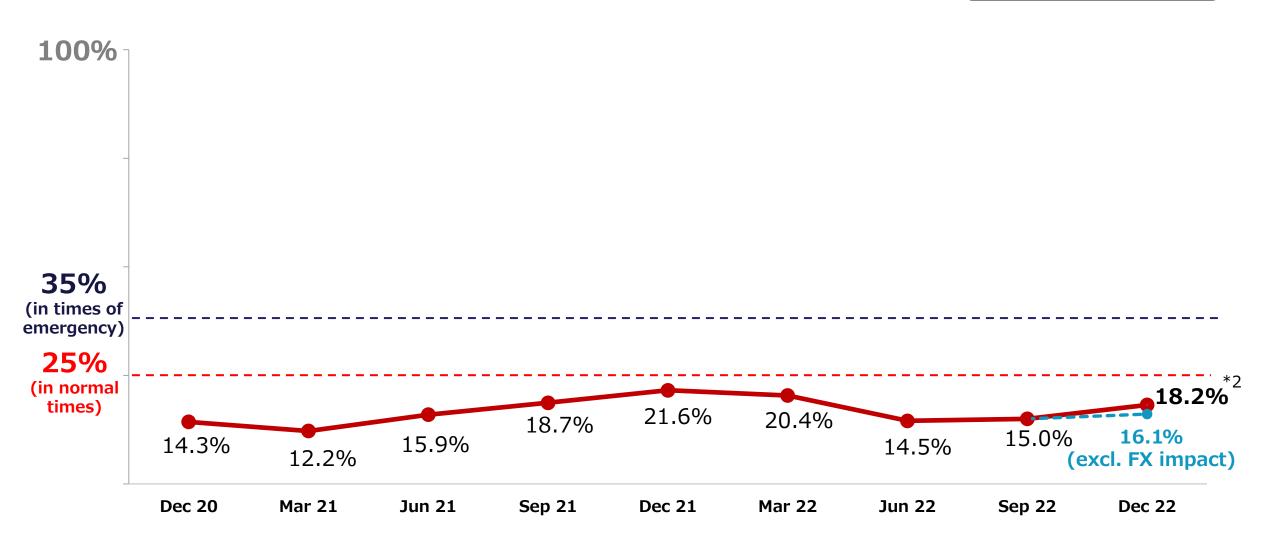
^{*1} Cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. ¥646.0B undrawn commitment as of Dec 31, 2022. SBG stand-alone basis (excl. SB Northstar)

LTV Trend*1



Controlled within financial discipline

excl. asset-backed finance



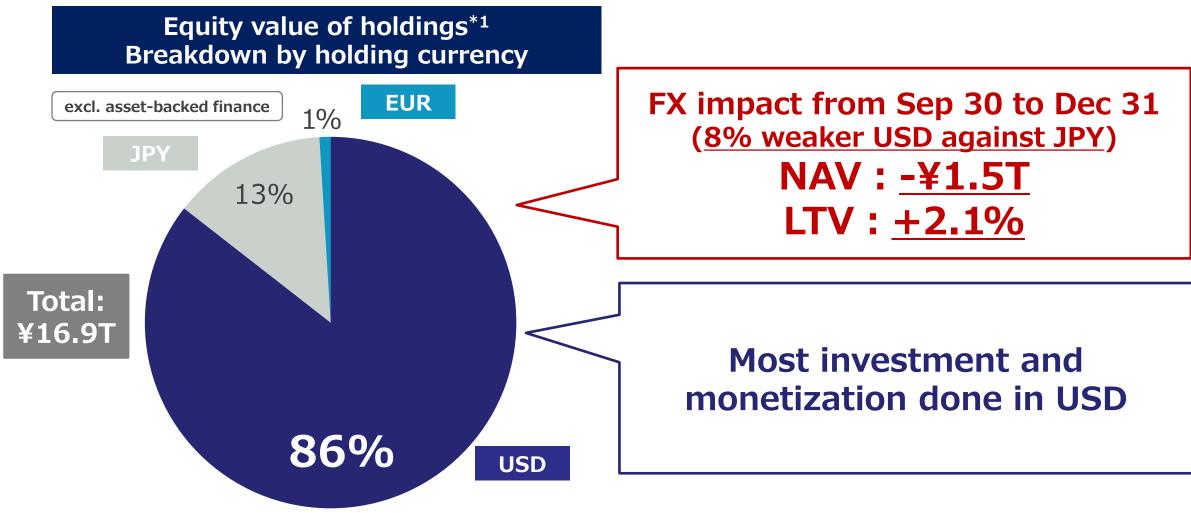
^{*1} As of the end of each quarter

^{*2} For details, see Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings" and "LTV Calculation: SBG Stand-alone Net Debt."

Impact of Changes in FX Rate



~90% of equity value of holdings are held in USD. Flow of funds is mostly USD-denominated



^{*1} For details of equity value of holdings, see Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings."

Main Financing Activities in FY22Q3



Continued defensive financial management; monetization progressed and bonds refinanced

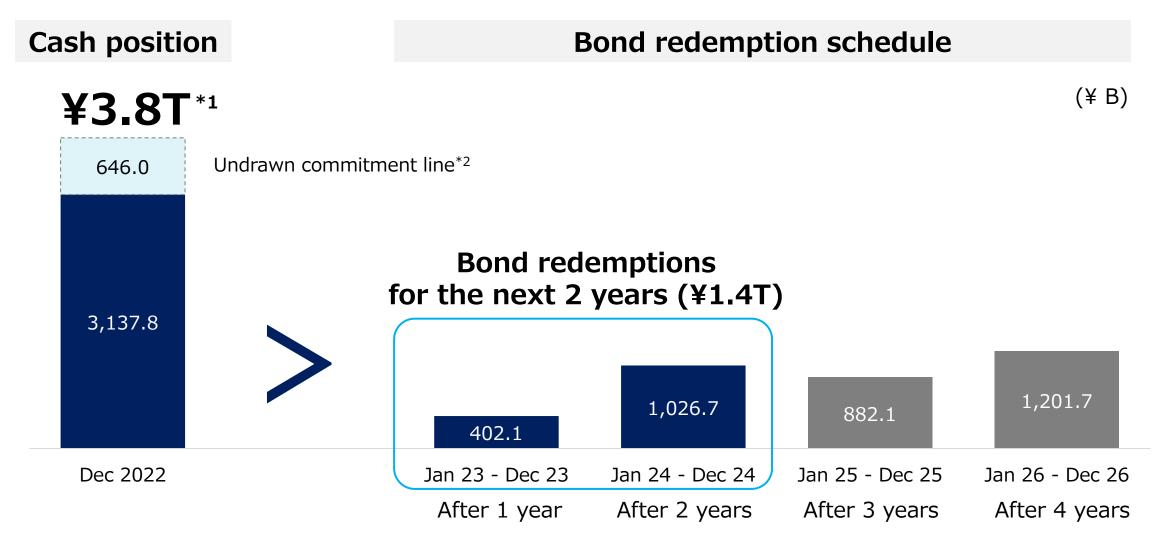
Bonds	Repurchased foreign currency-denominated notes (Oct) (incl. hybrid notes of \$750M)	-\$2.3B equivalent	-¥319.7B
	Redeemed domestic senior retail bonds (Dec)	-\$2.4B equivalent	-¥337.0B
	Issued domestic senior retail bonds (Dec)	+\$2.7B equivalent	+¥385.0B
Asset- backed finance+	Alibaba shares		
	Forward transactions	+\$6.1B	+¥857.2B
	Physical settlement of prepaid forward contracts (no cash outflows)	-\$6.9B	-¥974.8B

(Note) Translated mainly using average exchange rate for the quarter.

Cash Position



Maintain ample cash position, well over 2-year worth of bond redemptions



^{*1} Cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. SBG stand-alone basis (excl. SB Northstar).

^{*2} The total size of commitment line is equivalent to ¥646.0B as of Dec 31, 2022, none of which is drawn.

Issuance of Domestic Senior Retail Bonds



Refinanced senior bonds in Dec 2022. Continue to widely market to retail investors

The 19th Fukuoka SoftBank HAWKS Bond

Total amount of issue	¥385.0B (redeemed ¥337.0B)
Offerees	Mainly retail investors
Interest rate	2.84% per annum
Term	7 years

Number of sales to retail investors

Approx. 94K^{*1}

Prize for the purchase

Face towel featuring the "White Family" father the cheerleader (Imabari Towel*2)



^{*1} SBG estimates based on hearing from securities firms.

^{*2} Imabari Towel is a registered trademark of the Imabari Towel Industrial Association.

SBG's Initiatives in Retail Bond Market in Japan

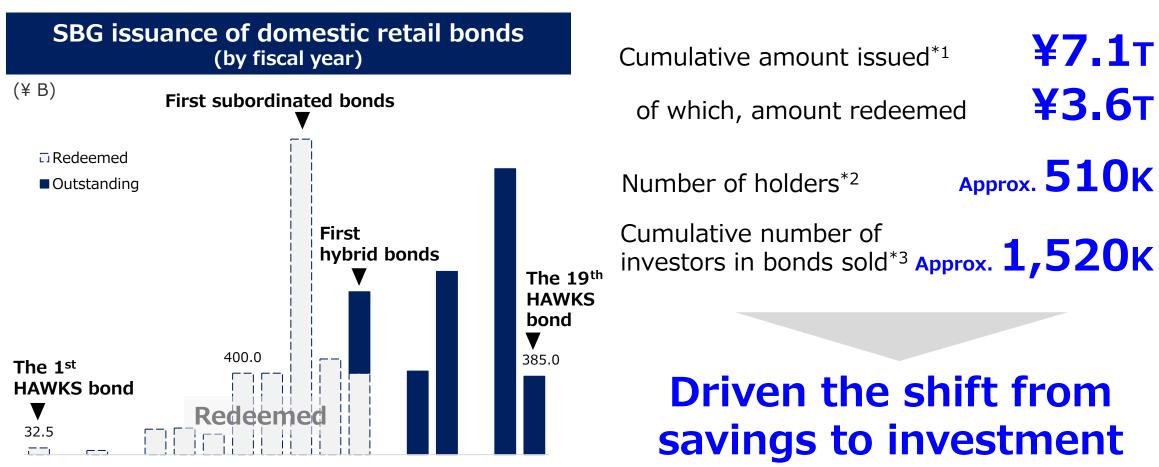


¥7.1T

¥3.6_T

in Japan

Continue to provide various instruments, having developed and expanded domestic retail bond markets



^{*1} Retail bonds issued after 2005

^{*2} Number of holders represents the total number of securities accounts that hold SBG's corporate bonds. SBG estimates based on hearing from securities firms conducted in Jan 2022.

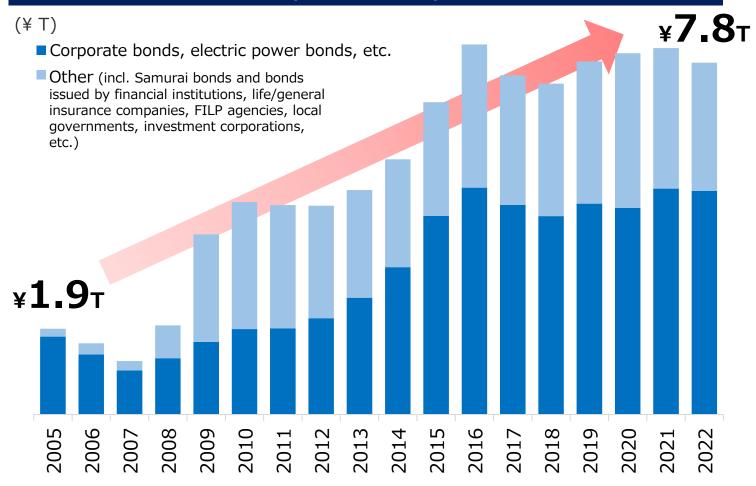
^{*3} The sum of the number of retail bond sales to retail investors issued after Mar 2013. SBG estimates based on hearing from securities firms.

Size of Japanese Retail Bond Markets



Retail bond market steadily expanding

Outstanding amount of Japanese retail bonds*1 (excl. retail JGBs)



Outstanding retail bonds increased

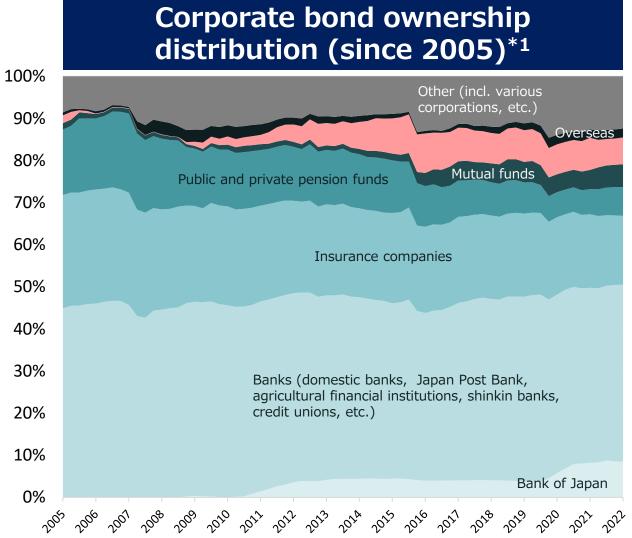
>4X in Japan

^{*1} Created by SBG based on information from vendors incl. Capital Eye. As of Sep of each fiscal year.

Retail Investors' Ownership in Corporate Bonds



Retail investors' share grew in retail bonds



Retail investors: 6.4%

% of retail investor increased

>3X

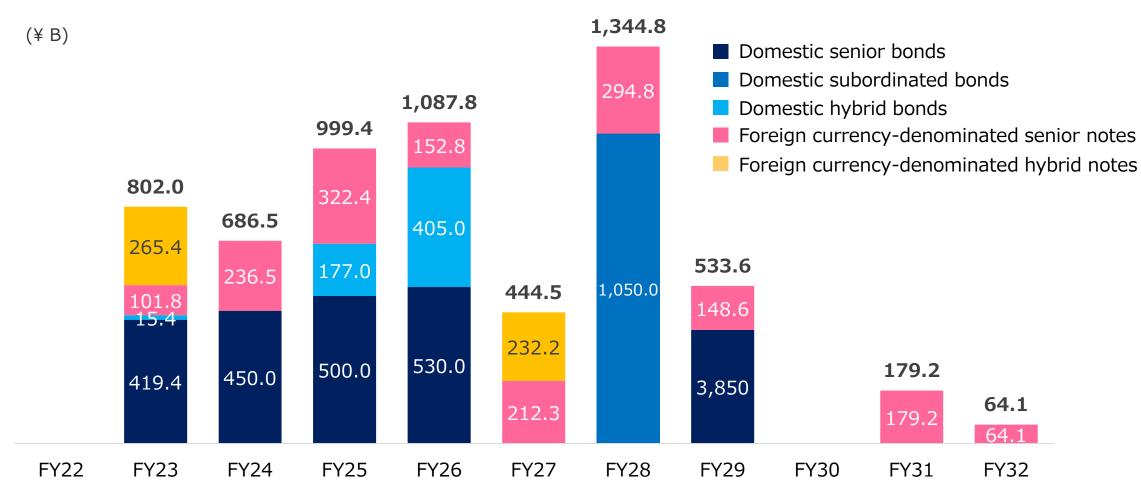
(vs. 1.8% in Sep 2005)

^{*1} Created by SBG based on The Bank of Japan' statistics of flow of funds from Sep 2005 to Sep 2022. Retail investors refers to "Households" in the statistics.

Bond Redemption Schedule



Redemptions will be funded by carefully managed bond issuance with due consideration for cash position and market environment



(Notes)

- Outstanding balance as of Dec 31, 2022
- Prepared on the assumption that hybrid bonds will be redeemed on the first call dates.
- For foreign-currency denominated notes, the contracted swap foreign exchange rate is used where applicable. ¥132.70/\$ and ¥141.47/€ are used elsewhere.

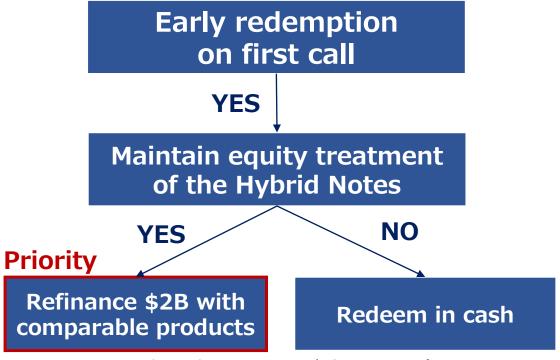
Response to First Call for USD-denominated Hybrid Notes



Hybrid Notes subject to refinancing

First call date	July 19, 2023
Outstanding amount	\$2.0B
Interest rate	6.000% per annum
Legal maturity	Undated Non-Call 6 years
Equity treatment by rating agencies	50% (S&P/JCR)

Approach to refinancing



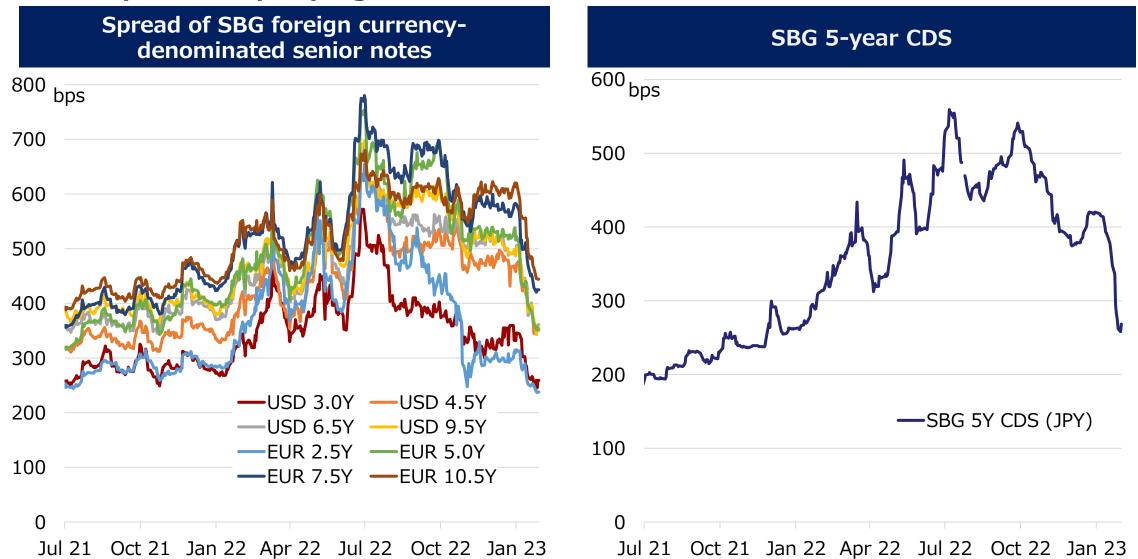
- ✓ Domestic bonds
- ✓ Bank loans
- ✓ Foreign currencydenominated notes, etc.

Lose equity treatment

SBG Credit Spread



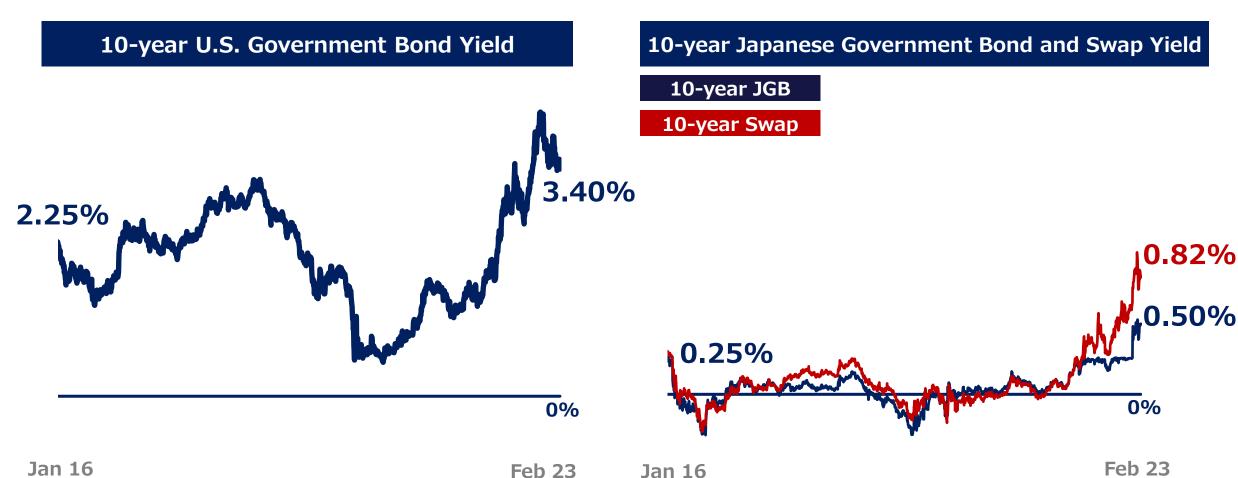
Credit spreads rapidly tightened amid calmer interest rate movements



Interest Rates in Japan & U.S.



Global tapering trend and expectations of the unwinding led to higher interest rates



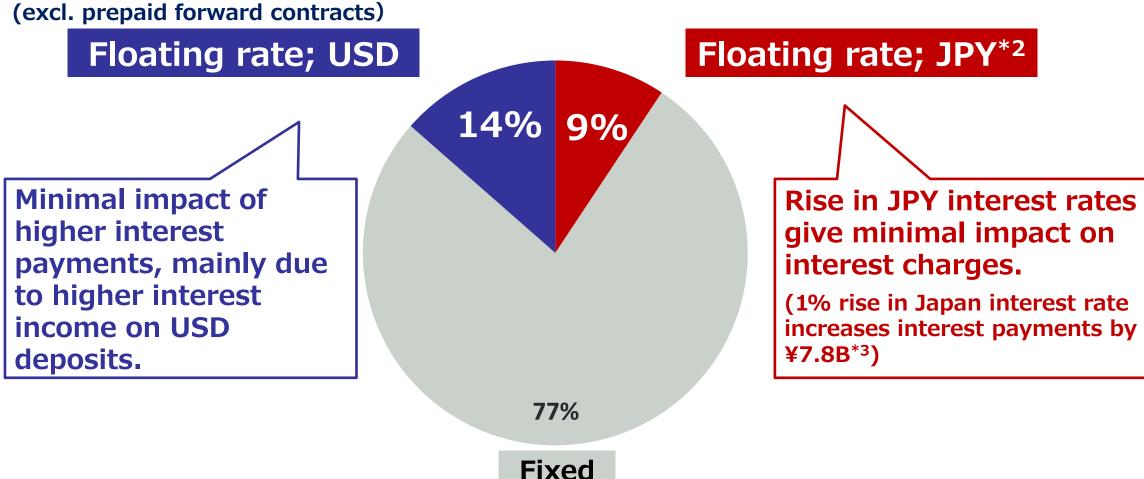
(Notes)

- As of Feb 2, 2023
- Yields refer to the most recently issued government bonds at each point in time.

Impact of U.S. and Japan Interest Rates on Interest Payment



Breakdown of SBG Interest-bearing Debt*1 by Fixed/Floating



^{*1} Debt outstanding at SBG and subsidiaries conducting fund procurement as of Dec 31, 2022 (incl. margin loans and excl. prepaid forward contracts).

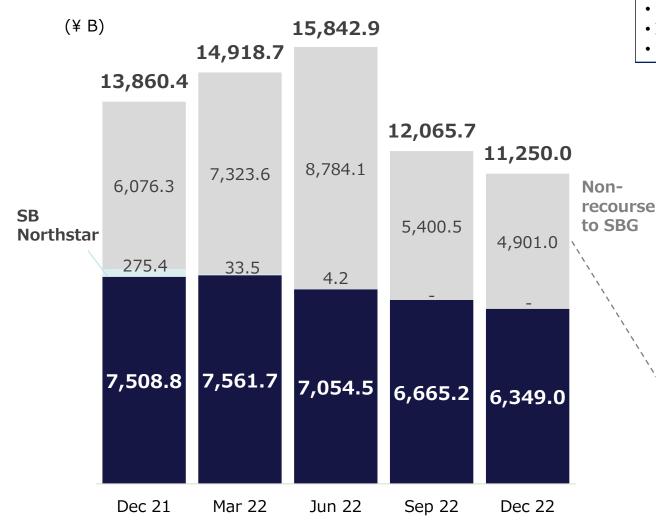
^{*2} Includes CPs balance.

^{*3} Hypothetical amount of an increase in interest payment for the last 12 months for the JPY-based floating rate debt

SBG Stand-alone Interest-bearing Debt*1



Reduced debts by approx. ¥1.2T from Mar 2022 (excl. non-recourse debts)



Main changes from Sep 2022

- Physical settlement of prepaid forward contracts using Alibaba shares -¥974.8B
- Entry into prepaid forward contracts using Alibaba shares +\$6.1B
- Repurchase of foreign currency senior notes -\$1.5B
- Issuance of domestic retail bonds +¥385.0B
- Redemption of domestic retail bonds -¥337.0B

	Breakdown (Dec 31, 2022)		(¥ B)
	SBG borrowings		vs. Sep 30
	Bank loan	285.4	-42.3
	Hybrid loan	83.7	0.0
	Others	-	-0.8
	Subtotal	369.0	-43.1
e	SBG bonds and CPs		
	Domestic senior bonds	2,272.3	+44.2
	Domestic subordinated/hybrid bonds	1,625.9	+0.6
	Foreign currency notes	1,823.0	-310.1
	CPs	193.0	-16.0
	Subtotal	5,914.2	-281.4
	SBG lease liabilities	11.1	-0.3
	Subsidiaries' debt		
'\	Financial liabilities relating to prepaid forward contracts	2,851.6	-402.3
	Collar transactions using DT shares	432.8	+1.2
	! Margin loan using SBKK shares	499.8	+0.4
	Asset-backed finance using Arm shares	1,116.9	-98.8
	Others	54.7	+8.7
	Subtotal	4,955.7	-490.8
	Total	11,250.0	-815.6

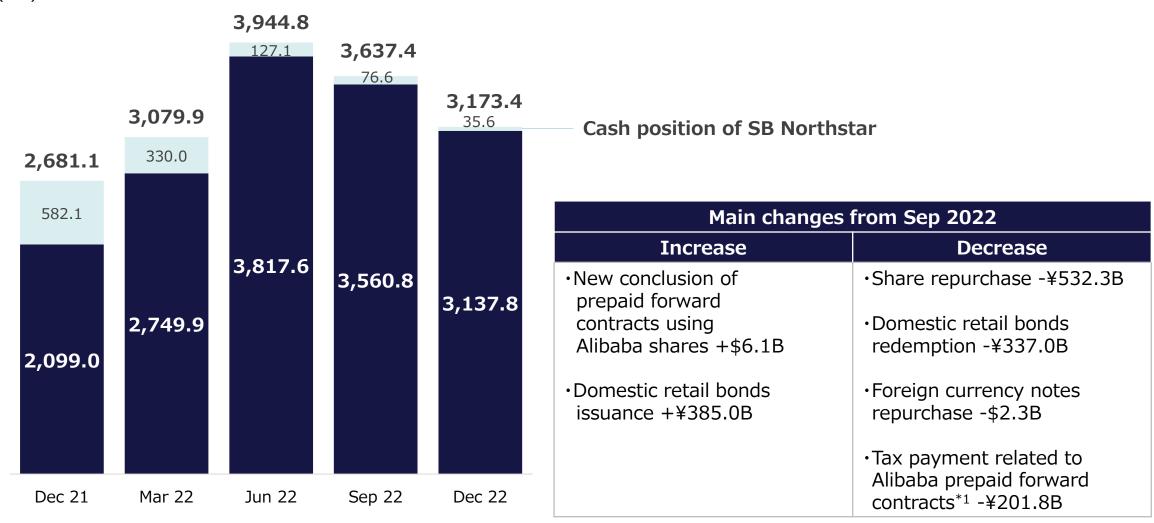
^{*1} Includes only interest-bearing debt and lease liabilities to third parties.

SBG Stand-alone Cash Position



Maintain ample liquidity while reducing debts

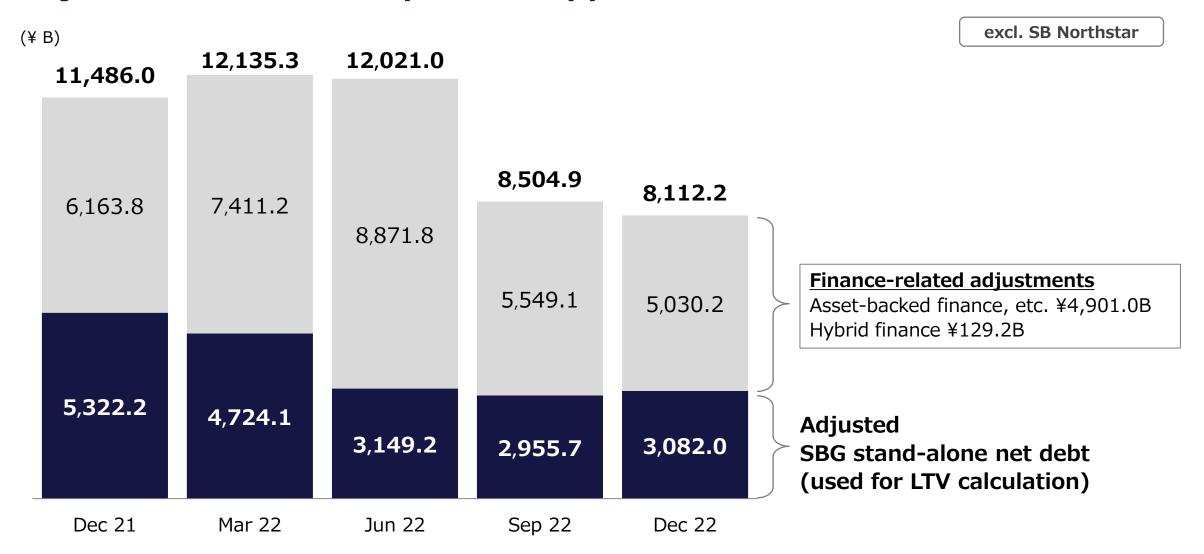




SBG Stand-alone Net Interest-bearing Debt



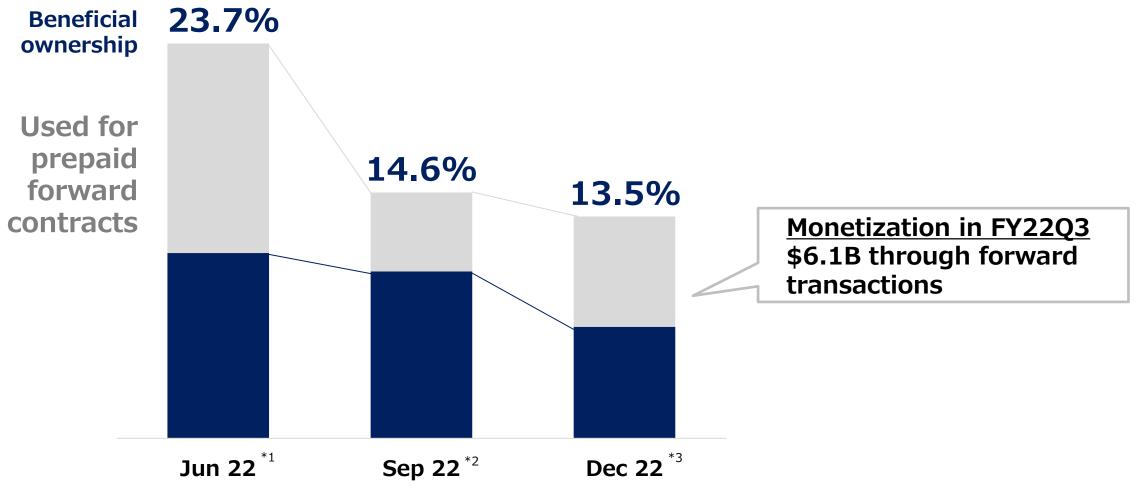
Adjusted net debt compressed approx. ¥1.6T since Mar 2022



Asset-backed Finance Using Alibaba Shares



Beneficial ownership decreased after physical settlement of prepaid forward contracts



^{*1} Calculated based on 21,357,323,112 ordinary shares outstanding as of Mar 31, 2022 which are disclosed in Alibaba's Form 20-F.

^{*2} Calculated based on 21,185,107,544 ordinary shares outstanding as of Jul 15, 2022 which are disclosed in Alibaba's Form 20-F.

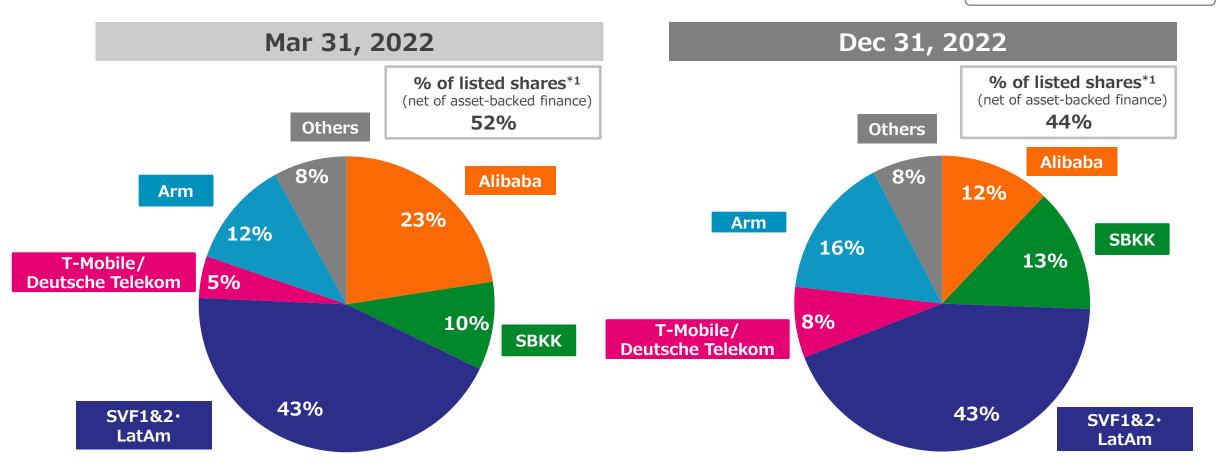
^{*3} Calculated based on the number of shares outstanding as of Sep 30, 2022.

Equity Value of Holdings: Diversified Portfolio



Continued diversification of portfolio

excl. asset-backed finance



(Note) For details of equity value of holdings, see Appendix "Calculation of Equity Value of Holdings as of Dec 31, 2022" for the Dec 31, 2022 data, and Appendix "(Reference) Calculation of Equity Value of Holdings as of Mar 31, 2022" in FY21Q4 Investor Briefing material for the Mar 31, 2022 data.

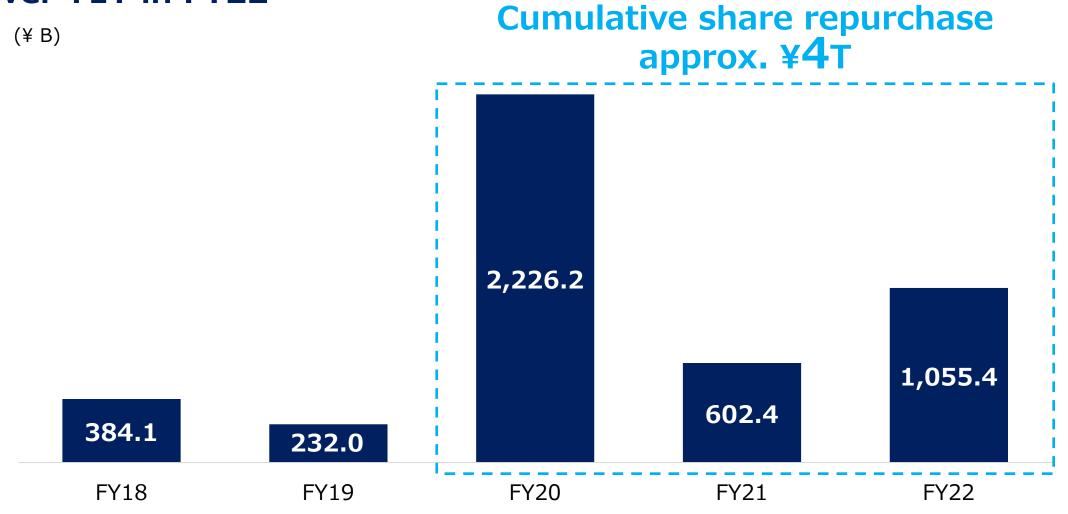
^{*1} Proportion of listed shares in total equity value of holdings includes shares of Alibaba, listed shares held by SVF1, SVF2, LatAm Funds, SBKK, T-Mobile, Deutsche Telekom, and listed companies included in Others. Regarding SVF1&2 and LatAm Funds, only SBG's interest is included.

The sum of (i) the portion of SBG's equity value of holdings (net of asset-backed finance) as of Dec 31, 2022 represented by listed shares plus (ii) the value of SBG's interest in Arm as of Dec 31, 2022, calculated as described herein and net of asset-backed finance, in light of the previously announced preparations for the listing of Arm is 60%. Although Arm has already announced the commencement of preparations for the listing of its shares, the timing of the listing and the value of Arm and SBG's stake in Arm post-listing have not yet been determined, and this presentation is not intended to make any guarantee or implication with respect to these matters.

Historical Share Repurchase Amount



Repurchased approx. ¥4T worth of shares cumulatively in 3 years since "¥4.5T program." Completed a massive share repurchase of over ¥1T in FY22





(1) Firmly keeping financial policy

(2) Flexible and adaptive financial management

Firmly Keeping Financial Policy



1. Maintain LTV below 25% in normal times (upper threshold of 35% even in times of emergency)

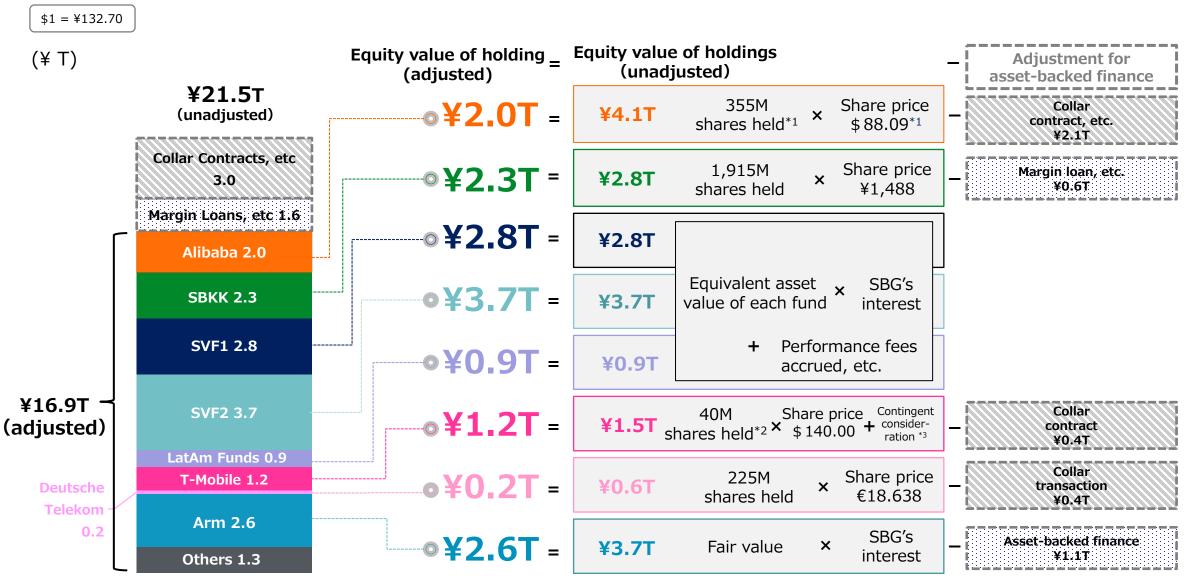
2. Maintain at least 2-year worth of bond redemptions in cash

3. Secure **recurring distributions and dividend income** from SVF and other subsidiaries

Appendix

Calculation of Equity Value of Holdings as of Dec 31, 2022





(Note) See Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings" and "LTV Calculation: SBG Stand-alone Net Debt" for details of each calculation.

Dec 22

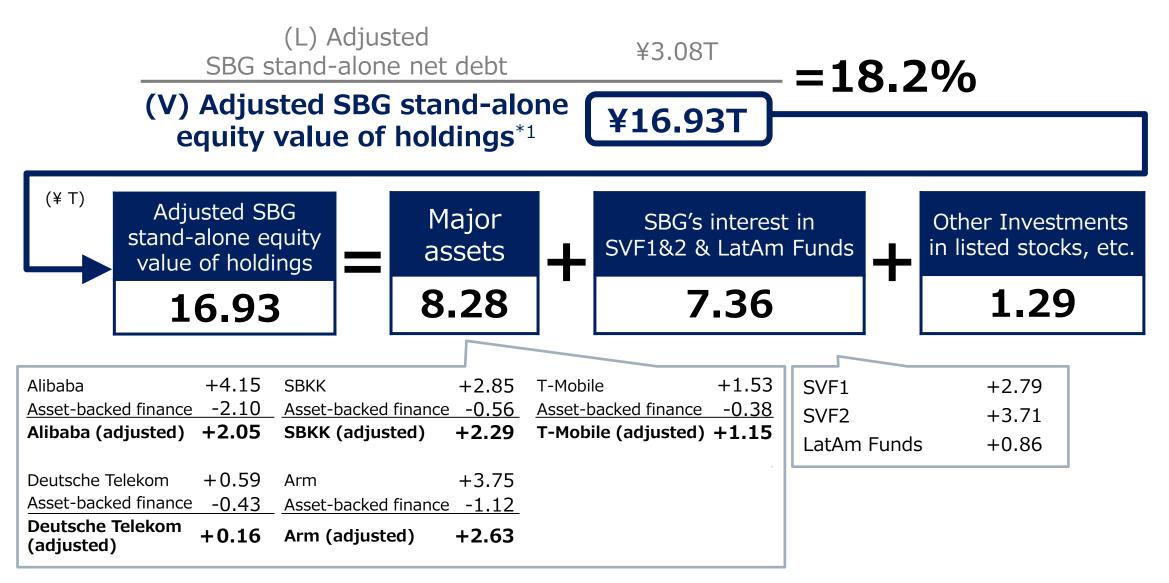
^{*1} The number of Alibaba ADSs equivalent to the number of shares held by SBG and the ADS price

^{*2} Includes the number of shares subject to call options held by Deutsche Telekom

^{*3} Fair value of the right of SBG and its subsidiary to acquire T-Mobile shares under certain conditions

LTV Calculation: SBG Stand-alone Equity Value of Holdings





⁽Note) As of Dec 31, 2022

^{*1} See Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings" for details of adjusted SBG stand-alone equity value of holdings for each asset.

LTV Calculation: Details of SBG Stand-alone Equity Value of Holdings (1/2)



(¥ T)

			(¥ I)
Ass	sets	Value	Calculation method
(a) Alibaba 2		2.05	
	Before adjustment		Multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price
	Adjustment for asset-backed finance	-2.10	Sum of the outstanding maturity settlement amounts (calculated by using the company's share price (ADS price) as of Dec 30, 2022) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares (¥2,102.6B)
(b)	SBKK	2.29	
	Before adjustment	2.85	Multiplying the number of SBKK shares held by SBG by the share price
	Adjustment for asset-backed finance	-0.56	Equivalent amount of outstanding debt for margin loans using SBKK shares, etc. (¥562.9B)
(c)	SVF1	2.79	SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
(d)	SVF2	3.71	SBG's share of the equivalent value of assets held by SVF2, etc.
(e)	LatAm Funds	0.86	SBG's share of the equivalent value of assets held by LatAm Funds + performance fees accrued
(f)	Arm	2.63	
	Before adjustment	3.75	The fair value of Arm shares held by SBG, which is calculated based on the fair value of all shares of Arm calculated at SVF1 (SBG's interest in outstanding shares before dilution: 75.01%)
	Adjustment for asset-backed finance	-1.12	Equivalent amount of outstanding debt for the borrowings made through asset-backed finance using Arm shares held by SBG (¥1,116.9B)

LTV Calculation: Details of SBG Stand-alone Equity Value of Holdings (2/2)



(¥ T)

Ass	sets	Value	Calculation method
(g)	T-Mobile	1.15	
	Before adjustment	1.53	 summing Value of SBG's shareholding (incl. the number of shares subject to call options held by Deutsche Telekom (DT): 34,971,809 shares as of Dec 31, 2022) × the share price Fair value of SBG's right to acquire 48,751,557 T-Mobile shares for no additional consideration under certain conditions Fair value of the right received for the transaction where T-Mobile sold its own shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows SBG subsidiary to acquire T-Mobile shares under certain conditions
	Adjustment for asset-backed finance	-0.38	minus - Balance of derivative financial liabilities related to unexercised call options held by DT - Maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price) (¥379.7B)
(h)	Deutsche Telekom	0.16	
	Before adjustment	0.59	Number of DT shares held by SBG \times the share price
	Adjustment for asset-backed finance	-0.43	Deducting maturity settlement amounts of collar transactions using DT shares executed in Oct 2021 (¥430.4B)
(i)	Others	1.29	Listed shares: multiplying the number of shares held by SBG by each share price Unlisted shares: fair value (the carrying amount in SBG's balance sheet for those not measured at FVs) of shares, etc. held by SBG SB Northstar: SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price
	usted SBG stand-alone ity value of holdings	16.93	Sum of (a) through (i) on Finance pages 27 and 28

LTV Calculation: SBG Stand-alone Net Debt



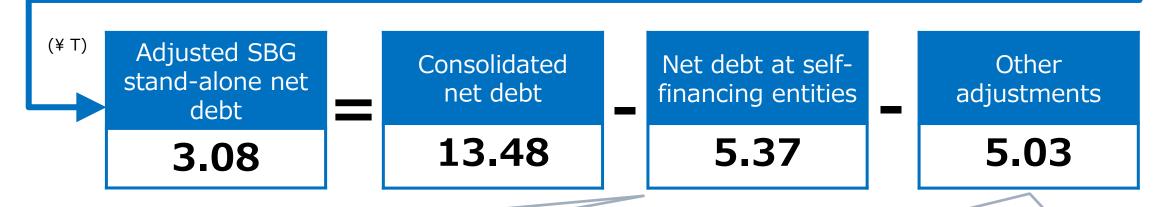
(L) Adjusted SBG stand-alone net debt*1

¥3.08T

(V) Adjusted SBG stand-alone equity value of holdings

¥16.93T

=18.2%



SBKK	+4.38	LatAm Funds	-0.00
Arm	-0.21	Other	-0.03
SVF1 SVF2	+0.52 +0.70		

Adjustments for hybrid finance*2 +0.13 Adjustments for asset-backed finance*2 +4.90

^{*1} The presented net debt only includes debts to third parties. The presented net interest-bearing debt excludes the amount calculated as deposits for banking business less cash position at PayPay Bank.

^{*2} See Appendix "LTV Calculation: SBG Stand-alone Net Debt" for the details.

LTV Calculation: Details of SBG Stand-alone Net Debt



(¥ T)

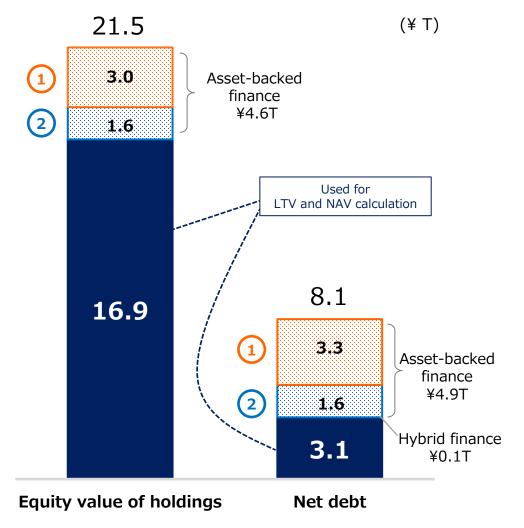
	SBG stand-alone net debt (before adjustment) 8.11		Consolidated net interest-bearing debt, net of interest-bearing debt at self-financing entities
Adjustment for hybrid finance -0.13		-0.13	 Add 50% to interest-bearing debt (to treat it as liability) for USD Hybrid Notes issued in Jul 2017; as the entire amount is recorded as equity in the consolidated financial statements Deduct 50% from interest-bearing debt (to treat it as equity) for JPY Hybrid Bonds issued in Sep 2016, Feb and Jun 2021, and JPY Hybrid Loan borrowed in Nov 2017; as their entire amount is recorded as a liability in the consolidated financial statements
Adjustments for asset- backed finance -4.90		-4.90	
	Alibaba shares -2.42 Arm shares -1.12 T-Mobile shares -0.37 Deutsche Telekom shares -0.43		Financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares (¥2,415.2B)
			Amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares ($\$1,116.9B$)
			Financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares (¥372.7B)
			Financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares executed in Oct 2021 (¥432.8B)
	SBKK shares	-0.56	Equivalent amount of debt outstanding for margin loans using SBKK shares, etc. (¥563.5B)
	ljusted SBG stand-alone t debt	3.08	

Adjustment for Asset-backed Finance in LTV and NAV Calculation



Non-recourse asset-backed finance is deducted from debt. Value of assets required for settlement is deducted from assets

	Collar/Forward/Put transactions	2 Margin loan, etc.				
Main shares used	Alibaba	SBKK, Arm				
Nature	Funding through variable prepaid forward contracts*1 (non-recourse to SBG)	Funding by pledging shares as collateral (non-recourse to SBG)				
Amounts deducted from debt	Carrying amount on BSFixed regardless of the share price	Carrying amount on BSFixed regardless of the share price				
Amounts deducted from assets	 Estimated settlement amount at maturity based on the quarter-end share price Fluctuates depending on the share price 	Equivalent to the value of assets required for repayment (amount of debts recorded on BS)				
If share price falls	 Settlement amount decreases if the share price falls below the floor price Neither additional collateral or prepayment are required 	 Additional collateral and/or prepayment is required if the share price falls below a certain level Total repayment amount is fixed 				



^{*1} Contracts to buy or sell shares at a pre-agreed price (forward) or a price range (collar/put) at maturity

(Ref.) Forward Transaction / Collar Transaction



Objective

Non-recourse financing using derivatives

Outline

- Transaction where parties agree to settle at a pre-specified price or price range at a specific date in the future
- Finance through pledged shares and derivatives referencing them
- Settlement at maturity is available in cash or in kind, in principle
- Settlement amount at maturity decreases when share price falls and increases when share price rises

Forward transaction

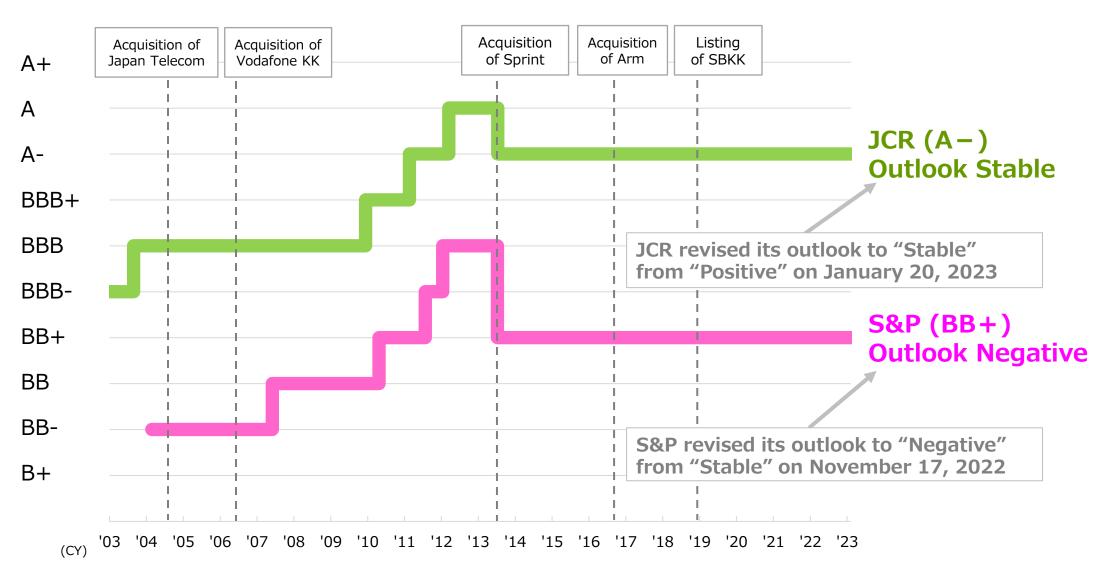
- Settlement of pledged shares at a pre-agreed forward price
- Settlement price is fixed regardless of a change in the pledged share price.
 No upside can be enjoyed from the future share price appreciation

Collar transaction

- Settlement of pledged shares at a pre-agreed <u>price range</u>
- Settlement is available at a floor price if the share price falls.
 Upside from the share price appreciation is limited to the the cap price

SBG Credit Rating Trend





Consolidated Interest-bearing Debt/ Cash Position/ Net Interest-bearing Debt



Consolidated Interest-bearing Debt*1

(¥ B)

	Dec 21	Mar 22	Jun 22	Sep 22	Dec 22
SBG stand-alone	13,860.4	14,918.7	15,842.9	12,065.7	11,250.0
Incl. SB Northstar	275.4	33.5	4.2	-	-
SVF1&2 and LatAm Funds	1,208.6	1,077.3	1,413.4	1,481.1	1,319.9
SoftBank Segment	6,168.0	5,999.4	6,220.2	6,135.0	6,209.6
Others (Arm, etc.)	337.0	328.2	374.4	178.2	165.2
Total	21,573.9	22,323.6	23,850.9	19,860.0	18,944.8

Cosolidated Cash Position*2

(¥ B)

	Dec 21	Mar 22	Jun 22	Sep 22	Dec 22
SBG stand-alone	2,681.1	3,079.9	3,944.8	3,637.4	3,173.4
Incl. SB Northstar	582.1	330.0	127.1	76.6	35.6
SVF1&2 and LatAm Funds	251.1	200.3	73.3	50.2	102.6
SoftBank Segment	1,283.4	1,221.9	1,248.8	1,392.5	1,825.4
Others (Arm, etc.)	610.1	720.8	667.1	647.8	366.1
Total	4,825.6	5,222.9	5,934.1	5,727.9	5,467.5

Consolidated Net Interest-bearing Debt*3

(¥ B)

	Dec 21	Mar 22	Jun 22	Sep 22	Dec 22
SBG stand-alone	11,179.3	11,838.8	11,898.1	8,428.3	8,076.6
Incl. SB Northstar	-306.7	-296.5	-122.9	-76.6	-35.6
SVF1&2 and LatAm Funds	957.5	877.0	1,340.1	1,431.0	1,217.4
SoftBank Segment	4,884.6	4,777.5	4,971.3	4,742.5	4,384.2
Others (Arm, etc.)	-273.0	-392.7	-292.7	-469.6	-200.9
Total	16,748.3	17,100.6	17,916.8	14,132.1	13,477.3

^{*1} The presented interest-bearing debt only includes interest-bearing debt and lease liabilities to third parties, and excludes deposits for banking business at PayPay Bank.

^{*2} The presented cash position is the sum of cash and cash equivalents and short-term investments recorded as current assets, and excludes cash position at PayPay Bank.

^{*3} The presented net interest-bearing debt excludes the amount calculated as deposits for banking business less cash position at PayPay Bank. Negative figures indicate net cash.