Earnings Results for the Six-month Period Ended September 30, 2022

Investor Briefing

November 14, 2022 SoftBank Group Corp.



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Exchange rates per JPY used for translation

Average during guarter		FY2	021			FY2	022	
Average during quarter	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1 USD	110.00	110.47	113.60	117.10	129.04	138.68		
1 CNY	17.01	17.09	17.75	18.43	19.60	20.19		
EOQ	Jun 30	Sep 30	Dec 31	Mar 31	Jun 30	Sep 30	Dec 31	Mar 31
1 USD				122.39		144.81		
1 CNY				19.26		20.37		

Abbreviations

Abbreviations used in Accounting and Finance section of this presentation are as follows. In some cases, "Ltd." and "Corporation" etc. are omitted from the company name.

Abbreviations	Definition (Each of the following abbreviations indicates the respective company and its subsidiaries, if any)
SBG	SoftBank Group Corp. (stand-alone basis)
The Company	SoftBank Group Corp. and its subsidiaries
SBKK	SoftBank Corp.
SB Northstar	SB Northstar LP
SVF1 or SoftBank Vision Fund 1	SoftBank Vision Fund L.P. and its alternative investment vehicles
SVF2 or SoftBank Vision Fund 2	SoftBank Vision Fund II-2 L.P.
LatAm Funds or Latin America Funds	SBLA Latin America Fund LLC
SVF	SVF1, SVF2 and LatAm Funds
SBIA	SB Investment Advisers (UK) Limited
SBGA	SB Global Advisers Limited
SBGC	SoftBank Group Capital Limited
T-Mobile	T-Mobile US, Inc. after merging with Sprint
Deutsche Telekom	Deutsche Telekom AG
Arm	Arm Limited
Alibaba	Alibaba Group Holding Limited



- Accounting
- Finance
- SoftBank Vision & LatAm Funds

Accounting

Consolidated Results

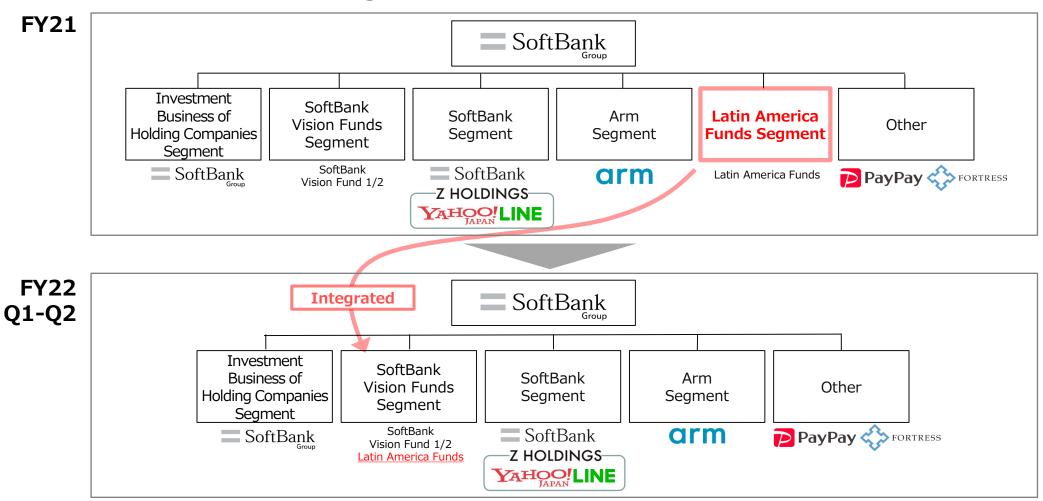


(¥ B)	FY21 Q1-Q2	FY22 Q1-Q2	Change	Change %
Net sales	2,983.5	3,182.5	199.0	6.7%
Income before income tax	1,047.0	292.6	-754.3	-72.0%
Net income (attributable to owners of the parent)	363.6	-129.1	-492.7	_
(Reference)				
Loss on investments	-395.2	-849.6	-454.4	_
Investment Business of Holding Companies	279.9	3,524.7	3,244.7	
SoftBank Vision Funds	-684.8	-4,353.5	-3,668.7	
Other investments	9.6	-20.7	-30.3	

Change in Reportable Segments



From FY22Q1, the Latin America Funds segment has been integrated into the "SoftBank Vision Funds segment."



^{*}Since PayPay became a subsidiary of SBKK and Z Holdings from Oct 2022, its operating results will be included in the SoftBank segment instead of Other from FY22Q3, with the results retroactively adjusted and presented for FY22Q1-Q3 and for the same period of the previous fiscal year.

No Impact on SBG from PayPay's Conversion into Subsidiary of SBKK



PayPay became a subsidiary of SBKK and Z Holdings from Oct 2022.

SBKK

- PayPay's conversion into a subsidiary: Plan to record remeasurement gain relating to business combination in FY22Q3.
- Change in accounting policy:
 - Plan to change to acquisition method* from book-value method (pooling of interests method) for transactions made under common control involving noncontrolling interests from FY22Q3, in conjunction with PayPay's conversion into a subsidiary.
 - Retroactively apply the accounting policy for transactions such as the consolidation of Yahoo Japan (currently Z Holdings) in Jun 2019 → Recognize identifiable intangible assets → Expect to record amortization expenses

SBG

Has **no above impact** and **will not record remeasurement gain or amortization expenses**, as PayPay and Z Holdings have consistently been consolidated subsidiaries.

^{*} SBKK previously accounted for transactions under common control based on the carrying amount of the parent company's assets and liabilities (book-value method or pooling of interests method), and regardless of the actual date of the transaction under common control, retrospectively combined the financial statements of the transferred companies as if such transactions were executed by SBKK on the later of the date when the parent obtained control of the transferred companies prior to the transfer, or the opening balance sheet date of the comparative period as part of the consolidated financial statements of SBKK.

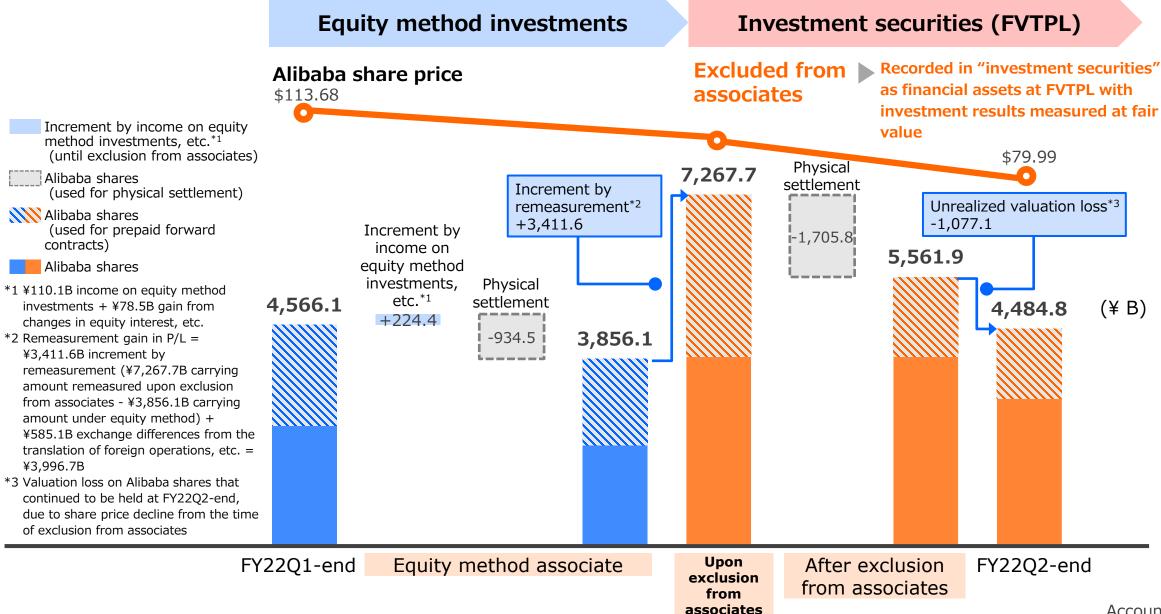
Alibaba (Transactions in FY22Q2)



		Ownership %	Scope of consolidation
As of Ju	ın 30, 2022		
Jul	Procurement through prepaid forward contracts (\$6.8B)	23.7%	Equity method associate
Jul	Physical settlement of prepaid forward contracts		
Aug – Sep	Early physical settlement of prepaid forward contracts (corresponding to 242M ADRs)	<20%	Exclusion from associates
Sep	Procurement through prepaid forward contracts (\$1.1B)	14.6%	Other investments (FVTPL = market share price)
As of Se	p 30, 2022		Share price)

Alibaba (Amounts Recorded in B/S)





Early Physical Settlement of Alibaba Prepaid Forward Contracts Corresponding to 242M ADRs Announced on Aug 10



- P/L: Recorded ¥5,371.6B in income before income tax for FY22Q2
 - → Recorded value of Alibaba shares that had not been counted in accounting
- B/S: Reduced financial liabilities relating to prepaid forward contracts by ¥3,821.8B (\$27.57B)

	Amount recorded	Consolidated P/L account
(a) Gain on settlement (Gain on settlement of prepaid forward contracts using Alibaba shares pertaining to the Early Physical Settlement*1)	¥584.8B	Gain on investments at Investment
(b) Gain from remeasurement (Gain from remeasurement of Alibaba shares held upon exclusion from associates)	¥3,996.7B	Business of Holding Companies
(c) Derivative gain (Derivative gain on prepaid forward contracts that are the subject of the Early Physical Settlement*1)	¥790.1B	Derivative gain (excl. gain (loss) on investments)
Total (contribution to income before income tax)*2	¥5,371.6B	

^{*1} The early physical settlement of prepaid forward contracts corresponding to 242M ADRs of Alibaba shares from Aug to Sep 2022. Certain contracts that became due for settlement during the implementation period were also settled.

^{*2} The difference from the estimated ¥4.6T in the Aug 10, 2022 press release is mainly due to (1) the difference between the Alibaba share price used in assumption for the estimate (\$91.19/ADR) and the actual share price at settlement (a and c) or upon exclusion from associates (b), and (2) the difference between the exchange rate used in assumption (¥134.89/\$) and the actual exchange rate.

Accounting 7

Expected Cash Tax Related to Alibaba Shares



Expected cash tax of **¥203.7B** at SBG's wholly owned subsidiary mainly due to the realization of derivative gain related to the early physical settlement mentioned on the previous page (recorded in B/S as income taxes payable).



Estimated as of Sep 30, 2022 that the disposal of Alibaba shares related to the early physical settlement from SBG to its subsidiaries conducting fund procurement will result in cash tax of $\$200.0B\pm\alpha$ at SBG.

Note that the amount is undetermined until the fiscal year-end as it depends on other gain/loss, including foreign exchange gain/loss, of SBG through March 31, 2023.

Segment Income: SoftBank Vision Funds



			(¥ B)
P/L	FY21 Q1-Q2	FY22 Q1-Q2	FY22Q1-Q2 Items
Loss on investments at SoftBank Vision Funds	-549.1	-4,312.3	
Loss on investments at SVF1, SVF2, and LatAm Funds	-549.8	-4,316.2	SVF1 -¥2,008.3B, SVF2 -¥1,934.4B, LatAm Funds -¥373.6B
Realized gain on investments*	853.4	5.4	SVF1 +¥3.3B (mainly monetization of public portfolio companies), SVF2 +¥0.8B (mainly full exit of KE Holdings), LatAm Funds +¥1.3B
Unrealized loss on valuation of investments*	-1,352.0	-4,303.1	
Change in valuation for the fiscal year	-336.1	-4,200.2	Unrealized valuation loss on investments held at FY22Q2-end: SVF1 -¥1,845.5B (-\$13.92B), SVF2 -¥1,980.8B (-\$15.01B), LatAm Funds -¥374.0B (-\$2.87B)
Reclassified to realized gain recorded in the past fiscal years	-1,015.9	-102.8	The amount of unrealized valuation gain (loss) recorded in past fiscal years related to the investments sold in FY22Q1-Q2 and reclassified to "realized gain on investments" SVF1 -¥118.4B (-\$1.27B), SVF2 +¥15.8B (+\$0.06B), LatAm Funds -¥0.2B (-\$2M)
Interest and dividend income from investments	23.2	0.8	
Derivative gain (loss) on investments	-42.5	36.4	
Effect of foreign exchange translation	-31.9	-55.6	The amount arose from the FX differences used to translate unrealized and realized gains and losses
Gain on other investments	0.7	3.9	
Selling, general and administrative expenses	-35.0	-31.0	
Finance cost	-10.2	-35.8	
Derivative gain (excl. gain (loss) on investments)	1.4	0.6	
Change in third-party interests in SVF	194.1	1,018.7	The sum of distributions to third-party investors in proportion to their interests in fixed distributions and performance-based distributions, which are based on the gains and losses on investments at each fund, net of (i) management and performance fees payable to SBIA from SVF1, (ii) management and performance-linked management fees payable to SBGA from SVF2, (iii) management fees, performance-linked management fees, and performance fees payable to SBGA from LatAm Funds, and (iv) operating and other expenses of each fund.
Other gain (loss)	-2.4	9.1	
Segment income (income before income tax)	-401.2	-3,350.7	

* Net amount

(Reference) Investment Performance of SVF1 and SVF2



(\$ B)

		Since Inception	1	FY2	2*1
	Investment cost ^{*2}	Returns*2	Gain/loss	Gain/loss (Q2)	Gain/loss (Q1-Q2)
SVF1	89.4	102.9	13.5	-5.0 (-¥695.2B)	-15.2 (-¥2,008.3B)
Exited investments	21.8	39.9	18.1	0.2	0.0
Investments before exit	67.6	60.6	-7.0	-5.1	-14.0
Reversal of valuation gain/loss recorded in prior	periods for exited i	nvestments in FY2.	2	-0.1	-1.2
Derivatives/Interests/Dividends	0.0	2.4	2.4	_	_
SVF2	49.8	35.2	-14.6	-4.6 (-¥637.3B)	-14.6 (-¥1,934.4B)
Exited investments	1.5	2.6	1.1	-0.0	0.0
Investments before exit	48.3	32.7	-15.6	-4.6	-15.0
Reversal of valuation gain/loss recorded in prior	periods for exited i	nvestments in FY2.	0.0	0.1	
Derivatives/Interests/Dividends	_	-0.1	-0.1	-0.0	0.3

^{*1} The amount of gains and losses for exited investments in FY22 represents the exit price net of the investment cost of such investments. Unrealized valuation gains and losses of such investments recorded in prior years or FY22Q1 are presented as reversal of valuation gain/loss recorded in prior periods for exited investments in FY22. Therefore, the total amount of gains and losses for FY22Q1 (Apr to Jun) disclosed in FY22Q1 and the gains and losses for FY22Q2 (Jul to Sep) for "investments before exits" may not match the amount of gains and losses for FY22Q1-Q2 (Apr to Sep).

*2 For derivatives, the investment cost represents the cost of the derivative. Returns represent the exit price for exited investments, the fair value for investments before exits, the settlement amount of settled contracts or the fair value of open contracts for derivatives, and the respective amounts received for interest or dividends.

Segment Income: Investment Business of Holding Companies



(¥ B)

- W W	FY21	FY22	(¥ B)
P/L item	Q1-Q2	Q1-Q2	FY22Q1-Q2 Items
Gain on investments at Investment Business of Holding Companies	279.7	3,524.7	
Gain relating to settlement of prepaid forward contracts using Alibaba shares	_	4,838.3	See page 6 and 7 for details
Gain relating to sales of T-Mobile shares	3.1	24.8	See page 12 for details of the sale of T-Mobile shares
Realized gain (loss) on investments at asset management subsidiaries	63.0	-54.2	SB Northstar: Results of investment activities in listed stocks and other instruments
Unrealized loss on valuation of investments at asset management subsidiaries	-80.0	-58.8	- 3D Northstar. Results of investment activities in listed stocks and other instruments
Derivative gain (loss) on investments at asset management subsidiaries	76.2	-5.8	
Realized loss on investments	-336.7	-147.7	
Unrealized gain (loss) on valuation of investments	462.2	-1,170.5	
Change in valuation for the fiscal year	56.6	-1,158.2	FY22Q1-Q2:Alibaba -¥1,077.1B
Reclassified to realized gain (loss) recorded in the past fiscal years	405.5	-12.3	
Derivative gain on investments	68.5	86.5	FY22Q1-Q2: Increase in the fair value of the contingent consideration related to T-Mobile shares* +¥83.0B
Effect of foreign exchange translation	11.2	-	
Other	12.2	12.1	
Selling, general and administrative expenses	-46.2	-30.7	
Finance cost	-138.4	-240.6	Interest expenses of SBG and its wholly owned subsidiaries conducting fund procurement: +¥109.1B yoy (mainly due to the full amortization of unamortized costs associated with financial liabilities related to the early physical settlement of Alibaba prepaid forward contracts)
Foreign exchange loss	-89.8	-1,100.1	FY22Q1-Q2: Impact of the weaker yen (See pages 22 and 23 for details)
Income (loss) on equity method investments	267.0	-23.9	FY22Q1-Q2: Loss on equity method investments related to Alibaba -¥25.4B
Derivative gain (excl. gain (loss) on investments) Mainly due to Alibaba prepaid forward contracts	624.0	1,041.5	FY22Q1-Q2: ¥895.2B derivative gain on Alibaba prepaid forward contracts
Other gain	119.4	91.4	
Segment income (income before income tax)	1,015.6	3,262.3	

^{*} The right to acquire T-Mobile shares for no additional consideration if certain conditions are met, which was received as part of consideration for the completion of the merger between Sprint Corporation and T-Mobile. See page 15 for details.

Monetization of T-Mobile Shares



	Turneration		Execution	Number of shares held (millions)	
	Transaction	amount (\$ B)	timing	T-Mobile shares	Deutsche Telekom shares
а	Borrowings made using 106.3M T-Mobile shares pledged as collateral (margin loan)	4.38	Jul 2020		
Nu	mber of shares held as of Jun 30, 2021			106.3	_
b	Fund procurement through prepaid forward contracts using 17.9M T-Mobile shares	1.81			
С	Borrowings made using 43.0M T-Mobile shares pledged as collateral (margin loan)	2.65			
d	Repayment of borrowings in "a" using funds acquired in "b" and "c"	-4.38	Sep 2021		
е	60-day loan using 45.4M T-Mobile shares pledged as collateral (bridge loan)	1.25			
f	Sale of 45.4M T-Mobile shares to Deutsche Telekom, receiving 225M Deutsche Telekom shares as consideration, as a result of the partial exercise of call options by Deutsche Telekom	_		-45.4	225.0
Nu	mber of shares held as of Sep 30, 2021			60.9	225.0
g	Fund procurement through collar transactions using 225M Deutsche Telekom shares	3.04*	Oct 2021		
h	Repayment of borrowings in "e" using part of the funds acquired in "g"	-1.25	OCI 2021		
Nu	mber of shares held as of Dec 31, 2021			60.9	225.0
i	Fund procurement through prepaid forward contracts using 6.9M T-Mobile shares	0.68	Mar 2022		
j	Partial repayment of borrowings in "c" using part of the funds acquired in "i"	-0.59	Mai 2022		
Nu	mber of shares held as of Mar 31, 2022			60.9	225.0
k	Sale of 21.2M T-Mobile shares to Deutsche Telekom, receiving \$2.4B as consideration, as a result of the partial exercise of call options by Deutsche Telekom	2.40	Apr 2022	-21.2	
I	Partial repayment of borrowings in "c" using part of the funds acquired in "k"	-1.20			
Nu	Number of shares held as of Jun 30, 2022				225.0
m	Repayment of entire outstanding amount borrowed in "c"	-0.87	Aug 2022		
Nu	mber of shares held as of Sep 30, 2022			39.8	225.0

^{*} The euro equivalent of the amount procured is €2.64B.

T-Mobile Shares: The Company's Holding (incl. Deutsche Telekom's Unexercised Call Options) & Fair Values



 In Apr 2022, the Company sold 21.2M T-Mobile shares, following Deutsche Telekom's partial exercise of its call options.

(Numbers of shares for exercised options)

- Fixed: 11.8M shares
- Floating: 9.3M shares

(Fair values of the above shares)

- At FY21Q4-end: \$2,715M
- At the sale: \$2,758M



((i)+(ii) below)

Fair value

(i) Call options held by Deutsche Telekom (Unexercised): 35.0M shares

(Fixed: 6.7M shares, Floating: 28.2M shares)

(ii) Not subject to call options: **4.8M shares**

(i) T-Mobile shares (for unexercised options)

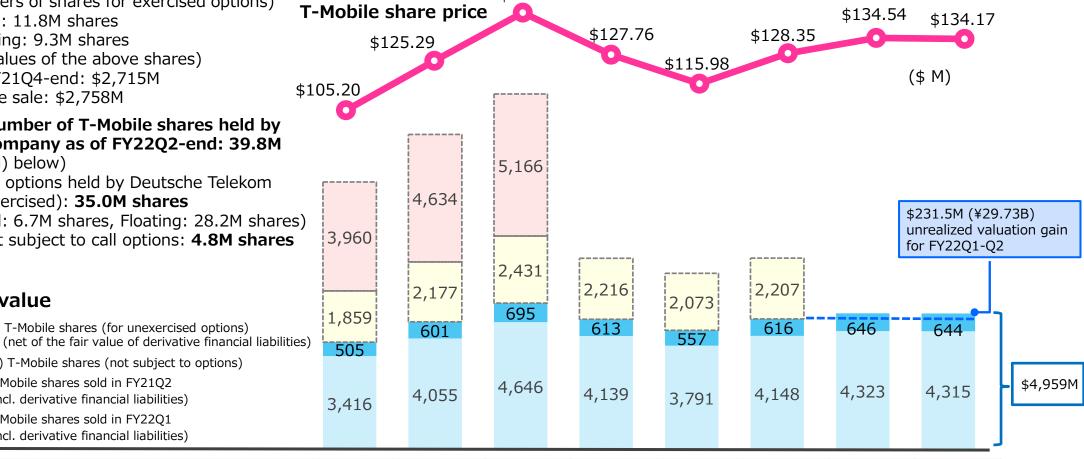
(ii) T-Mobile shares (not subject to options)

T-Mobile shares sold in FY21Q2

T-Mobile shares sold in FY22Q1 (incl. derivative financial liabilities)

(incl. derivative financial liabilities)

FY21 FY20 FY22 6/26 Q4-end O1-end Q2-end Q3-end Q4-end Q1-end Q2-end \$144.83 T-Mobile share price \$134.54



Number of shares subject to call options held by Deutsche Telekom (million)	101.5	101.5	101.5	56.1	56.1	56.1	35.0	35.0
Number of shares not subject to call options (million)	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8
Total (million)	106.3	106.3	106.3	60.9	60.9	60.9	39.8	39.8

Accounting 13

Deutsche Telekom Shares: The Company's Holding & Fair Values

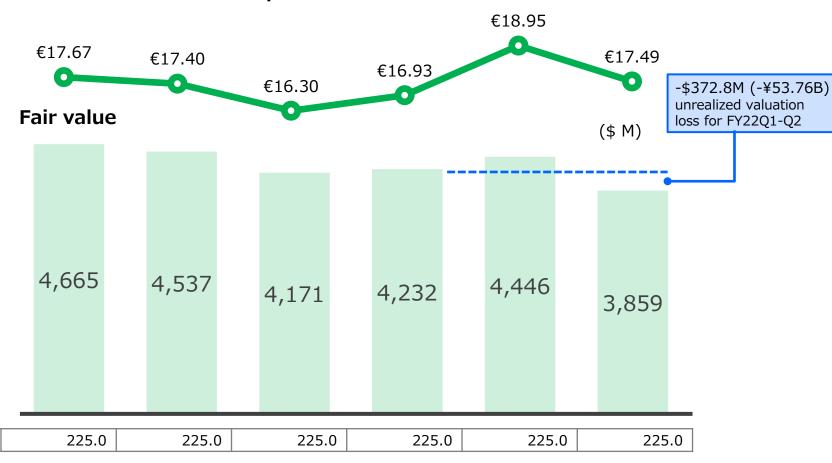


In Sep 2021, the Company acquired 225M Deutsche
Telekom shares in return for the sale of T-Mobile shares.

Number of Deutsche Telekom shares (million)

	FY	FY	22		
At execution in Sep	Q2-end	Q3-end	Q4-end	Q1-end	Q2-end

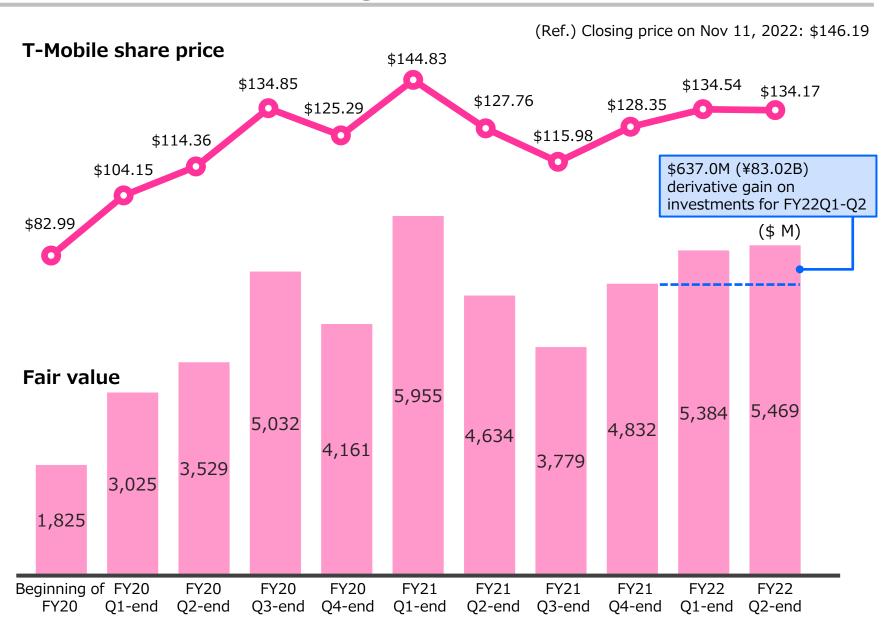
Deutsche Telekom share price



T-Mobile Shares: Fair Values of Contingent Consideration



- Contingent
 consideration:
 The Company's right
 to acquire 48.8M
 T-Mobile shares for
 no additional
 consideration if certain
 conditions are met



Consolidated P/L Summary (IFRSs)



(¥ B)

	P/L item	FY21 Q1-Q2	FY22 Q1-Q2	Change
Ne	et sales	+2,983.5	+3,182.5	+199.0
Gr	oss profit	+1,635.0	+1,721.3	+86.3
Ga	in (loss) on investments			
	Gain on investments at Investment Business of Holding Companies	+279.9	+3,524.7	+3,244.7
	Loss on investments at SoftBank Vision Funds	-684.8	-4,353.5	-3,668.7
	Gain (loss) on other investments	+9.6	-20.7	-30.3
То	tal gain (loss) on investments	-395.2	-849.6	-454.4
S	elling, general and administrative expenses	-1,186.7	-1,254.3	-67.7
F	inance cost	-185.6	-314.2	-128.6
F	oreign exchange loss	-92.2	-1,095.4	-1,003.2
Iı	ncome (loss) on equity method investments	+265.3	-54.9	-320.2
	Perivative gain (excl. gain (loss) on investments)	+621.0	+1,029.8	+408.8
С	hange in third-party interests in SoftBank Vision Funds	+194.1	+1,018.7	+824.6
С	ther gain	+191.3	+91.2	-100.0
In	come before income tax	+1,047.0	+292.6	-754.3
Iı	ncome taxes	-456.8	-306.2	+150.6
Ne	et income	+590.1	-13.6	-603.7
Ne t	et income attributable to owners of he parent	+363.6	-129.1	-492.7

Gain on investments at Investment Business of Holding Companies (consolidated basis): +¥3,524.7B (See page 11 for details)

- Gain relating to settlement of prepaid forward contracts using Alibaba shares: +¥4,838.3B
- Unrealized loss on valuation of investments mainly due to decline in Alibaba share price: -¥1,170.5B

Loss on investments at SoftBank Vision Funds (consolidated basis):

-¥4,353.5B (See page 9 for details)

- Unrealized loss on valuation (net): -\frac{1}{2},845.8B (SVF1), -\frac{1}{2},021.6B (SVF2)
- Realized gain on investments: +¥3.3B (SVF1), +¥0.8B (SVF2)

Finance cost: -¥314.2B

Interest expenses increased in the Investment Business of Holding Companies segment (See page 11 for details)

Foreign exchange loss: -¥1,095.4B

Impact of the weaker yen (See pages 22 and 23 for details) (Ref.) Increase in exchange differences from the translation in B/S: +¥2,647.1B (See page 21)

Loss on equity method investments: -¥54.9B

Loss on equity method investments related to Alibaba: -¥25.4B

Derivative gain (excl. gain (loss) on investments): +¥1,029.8B

Derivative gain related to Alibaba prepaid forward contracts: +¥895.2B

Income taxes: -¥306.2B

- Recorded income taxes at SBKK and Yahoo Japan
- Income taxes of ¥164.8B were recorded at SBG, and at subsidiaries conducting fund procurement using Alibaba shares and at related intermediate holding companies (both wholly owned subsidiaries of the Company).

Consolidated B/S Summary (IFRSs) - 1



(¥ B)

B/S item	Main items	Mar 2022	Sep 2022	Change
ts		10,028.6	10,187.8	+159.2
Current assets	Cash and cash equivalents	5,169.0	5,886.2	+717.2
nt a	Derivative financial assets	1,050.4	654.3	-396.2
ırre	Other financial assets	971.1	707.9	-263.3
J	Other current assets	334.1	247.4	-86.7
		37,516.1	36,012.7	-1,503.3
	Property, plant and equipment	1,842.7	1,693.8	-149.0
	Goodwill	4,897.9	5,459.2	+561.2
v	Intangible assets	2,427.6	2,480.7	+53.1
asset	Investments accounted for using the equity method	5,234.5	847.9	-4,386.6
Non-current assets	Investments from SVF (FVTPL)	14,909.6	12,690.5	-2,219.1
ח-כו	SVF1	8,365.3	7,297.0	-1,068.3
Ö	SVF2	5,401.1	4,427.5	-973.6
	LatAm Funds	1,143.2	966.0	-177.2
	Investment securities	3,085.4	7,362.6	+4,277.2
	Derivative financial assets	1,333.8	1,659.4	+325.6
	Other financial assets	2,230.6	2,257.9	+27.3
	Total assets	47,544.7	46,200.6	-1,344.1

Cash and cash equivalents: ¥5,886.2B (+¥717.2B)

SBG ¥3,259.2B (+¥756.6B)

-¥407.5B decrease in derivative financial assets related to Alibaba prepaid forward contracts (mainly due to the physical settlement of a portion of the contracts, despite an increase in the derivative financial assets due to a fall in the Alibaba share price)

Downsizing of SB Northstar's business: Restricted cash -¥131.5B, investments from asset management subsidiaries -¥93.4B, derivative financial assets in asset management subsidiaries -¥48.3B

Arm +¥530.9B (due to the weaker yen against USD)

Decrease in carrying amount of Alibaba shares: -¥4,572.1B (exclusion from equity method associates)

Investments from SVF (FVTPL): ¥12,690.5B (-¥2,219.1B)

• SVF1 -¥1,068.3B

(fair value decrease: -\$13.92B, sold: -\$4.29B, acquired: +\$0.26B)

• SVF2 -¥973.6B

(fair value decrease: -\$15.29B, sold: -\$0.51B, acquired: +\$2.24B)

• LatAm Funds -¥177.2B

(fair value decrease: -\$2.87B, sold: -\$0.05B, acquired: +\$0.25B)

Includes the increase in carrying amount of investments due to an 18.3% depreciation of the yen against USD in FX rate used for translations at FY22Q2-end

Investment securities: ¥7,362.6B (+¥4,277.2B)

(See page 18 for details)

¥200.6B increase in the fair value of the contingent consideration* related to T-Mobile shares

* The right to acquire T-Mobile shares for no additional consideration if certain conditions are met, which was received as consideration for the completion of the merger between Sprint Corporation and T-Mobile. See page 15 for details.

Investment Securities on Consolidated B/S (Main Investments)



(¥ B)

		Mar 2022	Sep 2022	Change	Outline
Inves	stment securities	3,085.4	7,362.6	+4,277.2	
F	VTPL	2,587.6	6,905.8	+4,318.2	
	Alibaba	_	4,484.8 (\$30,970M)	+4,484.8 (+\$30,970M)	The carrying amount of Alibaba shares that continued to be held at FY22Q2-end was newly recorded.
	T-Mobile	957.1 (\$7,820M)	772.7 (\$5,336M)	-184.3 (-\$2,484M)	Mainly due to the sale of 21.2M T-Mobile shares to Deutsche Telekom due to Deutsche Telekom's partial exercise of call options for T-Mobile shares
	Deutsche Telekom	518.0 (\$4,232M)	558.9 (\$3,859M)	+40.9 (-\$373M)	Increased due to the weaker yen
	SoFi Technologies	110.2	_	-110.2	Fully exited in FY22Q2
	Lemonade	38.7	36.8	-1.9	Fair value decrease
	NVIDIA	35.1	18.5	-16.6	Fair value decrease
	Others	928.6	1,034.2	+105.6	
F	VTOCI and others	497.7	456.8	-40.9	Includes public and corporate bonds held by PayPay Bank

Notes:

- Following the integration of the Latin America Funds segment into the SoftBank Vision Funds segment in FY22Q1, investments from the LatAm Funds, which were previously recorded as investment securities, have been retroactively adjusted as "Investments from SVF (FVTPL)."
- Includes the increase in carrying amount of investments due to an 18.3% depreciation of the yen against USD in the foreign currency exchange rate used for translations at FY22Q2-end.

Breakdown of Goodwill/Intangible Assets



(¥ B)

B/S						Change		
Item		Main items	Mar 2022	Sep 2022	Amorti- zation	Changes in FX rate	Others	Outline
			4,897.9	5,459.2				
*	Arm		2,898.1	3,429.0	_	+530.9	_	
* Roodwill	SBKK	,	907.5	907.5	_	_	_	
9	LINE		630.6	630.6		_	_	
	ZOZO		212.9	212.9	_	_	_	
	Tech	nologies	357.7	398.3				
10	Main b/d	Arm	357.7	398.3	-22.9	+63.5	_	Amortized at straight-line method for 8-20 years
assets		omer ionships	628.6	629.8				
		ZOZO	290.6	284.1	-6.5	_	_	Amortized at straight-line method for 18-25 years
ngib	Main b/d	LINE	217.5	210.8	-6.7	_	_	Amortized at straight-line method for 12-18 years
inta	,	Arm	93.3	102.9	-6.8	+16.5	_	Amortized at straight-line method for 13 years
Main intangible	Trad	emarks	543.9	544.1				
2	Mana conti	agement racts	28.2	22.2				
		Fortress	28.2	22.2	-10.1	+4.0	_	Amortized at straight-line method for 5-10 years

^{*} Other than Arm, the amounts of goodwill recognized at the date of acquisition by SBG. They do not include goodwill recognized as a result of M&A executed by the relevant subsidiaries after their acquisition dates. The goodwill of Arm represents the amount reallocated to Arm segment, as a result of the organizational change in FY20.

ACCOUNTING 19

Consolidated B/S Summary (IFRSs) – 2



B/S item	Main items	Mar 2022	Sep 2022	Change
		12,381.5	9,467.8	-2,913.6
	Interest-bearing debt	7,328.9	4,394.4	-2,934.4
ies	Lease liabilities	240.2	215.5	-24.7
Current liabilities	Deposits for banking business	1,331.4	1,387.3	+55.9
ıt lia	Trade and other payables	1,968.9	1,900.7	-68.2
rrer	Derivative financial liabilities	119.6	81.0	-38.6
C	Other financial liabilities	554.8	509.8	-45.0
	Income taxes payable	183.4	365.3	+181.9
	Other current liabilities	620.3	554.9	-65.3
		23,455.4	23,213.1	-242.3
ies	Interest-bearing debt	14,128.6	14,622.7	+494.2
pilit	Lease liabilities	625.9	627.3	+1.4
Non-current liabilities	Third-party interests in SVF	5,640.5	5,186.4	-454.1
ırre	Derivative financial liabilities	174.0	58.0	-116.0
n-cr	Other financial liabilities	129.8	59.3	-70.5
2	Deferred tax liabilities	2,436.0	2,218.8	-217.3
	Other non-current liabilities	212.6	263.4	+50.8
	Total liabilities	35,836.9	32,681.0	-3,156.0

SBG

(¥ B)

Borrowings (current and non-current) -¥843.0B

- Repaid borrowings under commitment lines: -\$4.5B
 Repaid entire senior loans: -¥325.2B (including ¥292.7B repaid before maturity)

Corporate bonds (current and non-current) +¥68.3B

- Repurchased: foreign currency-denominated straight bonds with face values of \$0.27B and €0.22B
- Redeemed upon maturity: foreign currency-denominated straight bonds with face values of \$0.51B and €0.19B

Wholly owned subsidiaries conducting fund procurement Borrowings (current and non-current) -¥710.4B

- Fully repaid Alibaba margin loan: -\$6.0B
- Repaid T-Mobile margin loan (borrowed in FY21): -\$2.06B
 Increase by asset-backed finance using Arm shares: +\$0.5B (net)

Financial liabilities relating to sale of shares by prepaid forward contracts (current and non-current) -¥1,282.7B

Decreased due to the physical settlement of a portion of the prepaid forward contracts

SoftBank Vision Funds segment

- Borrowings (current and non-current) +¥404.3B

 SVF1: Borrowings made through asset-backed finance: +\$1.71B
- · Impact of the weaker yen: The carrying amount of borrowings increased due to an 18.3% depréciation of the yen against USD in FX rate used for translation at FY22Q2-end.

Income taxes payable +¥181.9B

Income taxes payable of ¥203.7B were recorded at a wholly owned subsidiary mainly due to the realization of derivative gain related to the early physical settlement of Alibaba prepaid forward contracts.

Deferred tax liabilities related to prepaid forward contracts using Alibaba shares decreased due to a decrease of derivative financial assets and derivative financial liabilities.

Consolidated B/S Summary (IFRSs) – 3

(V D)



B/S item	Items	Mar 2022	Sep 2022	(¥ B) Change
		11,707.8	13,519.6	+1,811.8
	Common stock	238.8	238.8	_
	Capital surplus	2,634.6	2,653.8	+19.3
	Other equity instruments*	496.9	496.9	_
Equity	Retained earnings	4,515.7	4,331.6	-184.1
	Treasury stock	-406.4	-924.7	-518.3
	Accumulated other comprehensive income	2,496.2	5,075.4	+2,579.2
	Total equity attributable to owners of the parent	9,975.7	11,871.8	+1,896.1
	Non-controlling interests	1,732.1	1,647.8	-84.3
	io of equity attributable to ners of the parent (equity ratio)	21.0%	25.7%	+4.7%

^{*} USD-denominated undated subordinated notes issued by SBG in Jul 2017, which were classified as equity instruments in accordance with IFRSs.

Net loss attributable to owners of the parent: -¥129.1B

Shares repurchased under the total of up to ¥1 trillion authorized repurchase approved by the Board in Nov 2021: ¥523.1B (97,806,700 shares)

- Decrease due to the exclusion of Alibaba from equity method associates: -¥314.4B
- ¥2,647.1B increase in exchange differences from the translation of foreign operations due to the weaker yen (increase in exchange differences arising from translating foreign subsidiaries and associates into JPY mainly due to the weaker JPY against USD. See pages 22 and 23 for details)

(Ref.) Foreign exchange loss recorded in consolidated P/L for FY22Q1-Q2: -¥1,095.4B (See page 16)

Impact of the Weaker Yen on P/L & B/S (Illustration)



Entities	Components	P/L Foreign exchange gain (loss)	B/S Exchange differences from translation
SBG stand-alone + Subsidiaries conducting	Foreign currency- denominated cash and cash equivalents/ Loans receivable (excl. investments)	Foreign exchange gain (See page 23)	
fund procurement in Japan	Foreign currency- denominated liabilities (borrowings/bonds)	Foreign exchange loss (See page 23)	
Foreign subsidiaries and associates whose functional currency is not JPY (e.g., SVF1/2, LatAm Funds)	Net assets (positive)	Change in fair values	Exchange differences from translation (See page 21)

Impact of the Weaker Yen in FY22Q1-Q2



Foreign exchange loss in consolidated P/L for FY22Q1-Q2: ¥1,095.4B

SBG stand-alone: Foreign exchange loss of ¥1,605.1B related to foreign currency-denominated borrowings from Group companies, ¥197.2B related to foreign currency-denominated bonds (incl. hybrid bonds)

(Ref.) Balance in SBG stand-alone	FY21-end Rate at FY21-end: ¥122.39/\$	FY22Q2-end Rate at FY22Q2-end: ¥144.81/\$
Foreign currency-denominated liabilities (borrowings/bonds) (incl. borrowings from Group companies)	\$89.7B	\$70.3B
Foreign currency-denominated cash and cash equivalents/ Loans receivable (excl. investments)	\$32.6B (\$18.2B cash and cash equivalents/ \$14.4B loans receivable)	\$30.9B (\$17.8B cash and cash equivalents/ \$13.1B loans receivable)
Net (liabilities)	\$57.1B	\$39.4B

Exchange differences from translation in consolidated B/S at FY22Q2-end: ¥5,094.9B (+¥2,647.1B from FY21-end)

mainly related to investments in subsidiaries' shares and associates

(Ref.) Net assets of subsidiaries	FY21-end Rate at FY21-end: ¥122.39/\$	FY22Q2-end Rate at FY22Q2-end: ¥144.81/\$	Change
SVF1/2 and LatAm Funds (after deducting third-party interests & carrying amount of Arm shares)	\$71.2B	\$48.9B	-\$22.3B ^(A)
	¥8,720.1B	¥7,075.6B	-¥1,644.5B ^(B)
SBGC*2 (after deducting carrying amount of Arm shares)	\$35.0B ¥4,286.2B	\$32.5B ¥4,703.6B	-\$2.5B ^(A) +¥417.4B ^(B)
Arm	\$28.3B	\$28.6B	+\$0.3B ^(A)
	¥3,466.5B	¥4,145.3B	+¥678.8B ^(B)

Exchange differences from translation in consolidated B/S ((B)-(A) x average rate for FY22Q1-Q2 ¥133.46/\$))*1
+¥1,299.8B
+¥732.1B
+¥622.9B

^{*1} Considering intercompany transactions on consolidation

^{*2} SoftBank Group Capital Limited

Consolidated C/F Summary (IFRSs)



	(¥ B)						
C/F item	FY21 Q1-Q2	FY22 Q1-Q2	Change	Primary details for FY22Q1-Q2			
C/F from				+875.8	Subtotal of cash flows from operating activities		
operating activities	+2,078.2	+555.5	-1,522.7	-254.8	Income taxes paid		
detivities				+108.9	Income taxes refunded		
				-173.8	Payments for acquisition of investments		
				+521.0	Proceeds from sales/redemption of investments		
C/F from investing activities	-1,956.7	56.7 +271.3	+2,228.0	-336.7	Payments for acquisition of investments by SVF		
uccivicies			+454.4	Proceeds from sales of investments by SVF			
				-342.7	Purchase of property, plant and equipment, and intangible assets		
	g +254.4 -578.3		+10.2	Proceeds in short-term interest- bearing debt, net			
				+4,597.5	Proceeds from interest-bearing debt		
C/F from				-3,955.9	Repayment of interest-bearing debt		
financing		-578.3	-832.8	-347.7	Distribution/repayment from SVF to third-party investors		
				-523.1	Purchase of treasury stock		
				-36.2	Cash dividends paid		
				-162.3	Cash dividends paid to non-controlling interests		
Effect of FX rate changes	+54.7	+468.7	Dot	ference			
Increase in cash and cash equivalents	+430.6	+717.2	The	The physical settlements of prepaid forward contracts of Alibaba shares are non-cash transactions. There is no impact on consolidated cash flows.			
Opening balance	4,662.7	5,169.0					
			11111				

5,093.4 5,886.2

Closing

balance

C/F from operating activities: -¥1,522.7B yoy

- Decrease in SB Northstar's cash inflows: -\(\frac{4}{1}\).674.5B
- Decrease in income taxes paid (cash outflows): +¥438.5B FY21Q1-Q2: Payment of corporate taxes on taxable income at SoftBank Group Japan Corporation in FY20, which included gains on sale of SBKK shares

Proceeds from sales/redemption of investments: +¥521.0B

- Sold T-Mobile shares to Deutsche Telekom due to Deutsche Telekom's partial exercise of call options: +¥309.7B (+\$2.4B)
- Sold SoFi Technologies shares: +¥90.8B (+\$0.65B)

Payments for acquisition of investments by SVF: -¥336.7B

- •SVF2 -¥298.2B (-\$2.30B)
- LatAm Funds -¥31.4B (-\$0.24B)
- •SVF1 -¥7.1B (-\$0.06B)

Proceeds from sales of investments by SVF: +¥454.4B

- SVF1 sold all of its shares in Uber and others, and portions of multiple investments for ¥371.2B (\$2.82B)
- SVF2 sold all of its shares in KE Holdings and others, and portions of multiple investments for ¥82.8B (\$0.64B)

Proceeds from interest-bearing debt: +¥4,597.5B

(SBG) Short-term borrowings: +¥256.9B

(Wholly owned subsidiaries conducting fund procurement)

- Borrowing made through asset-backed finance using Arm shares: +¥180.7B (+\$1.4B)
- Procurement through Alibaba prepaid forward contracts: +¥2,443.5B (+\$18.35B)

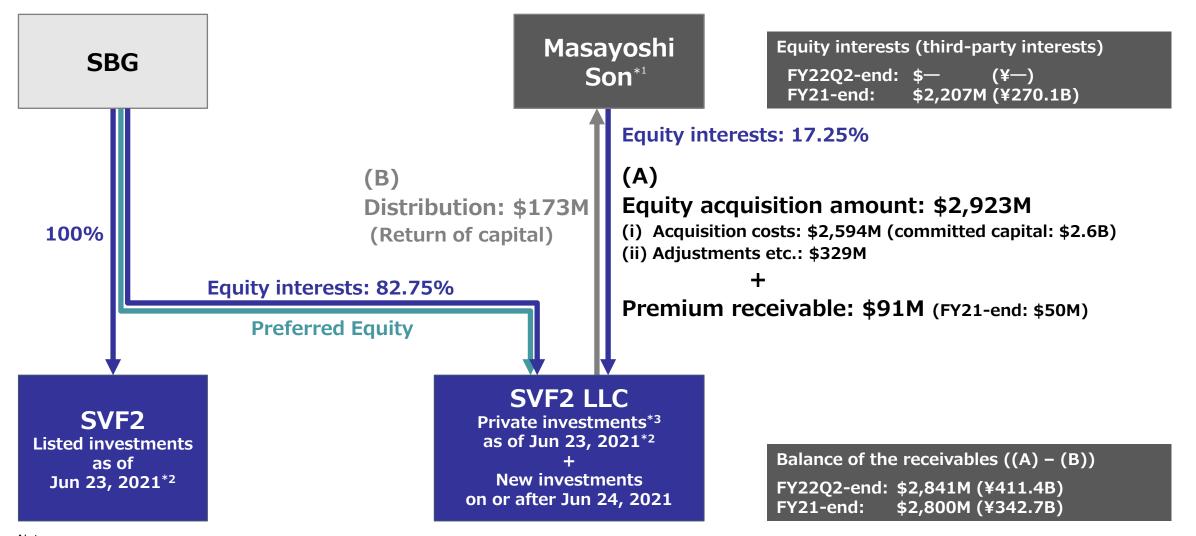
(SVF) SVF1 borrowed through asset-backed finance: +¥580.7B (+\$4.5B).

Repayment of interest-bearing debt: -¥3,955.9B (SBG)

- Repaid short-term borrowings: -¥793.9, entire senior loans: -¥325.2B (Wholly owned subsidiaries conducting fund procurement)
- Fully repaid Alibaba margin loan: -¥797.8B (-\$6.0B)
- Repaid T-Mobile margin loan (made in FY21): -¥274.5B (-\$2.06B)
- Repaid asset-backed finance using Arm shares: -¥116.1B (-\$0.9B) (SVF)
- Repaid borrowings made through asset-backed finance: SVF1 -\(\frac{4}{357.5B}\) (-\(\frac{5}{2.77B}\), SVF2 -\(\frac{4}{28.9B}\) (-\(\frac{5}{0.22B}\)

Co-investment Program to SVF2: Related Party Transactions





Notes:

For details of the related party transaction, see pages 89-91 of FY22Q2 SBG Consolidated Financial Report.

- *1 Participation by management other than Masayoshi Son has not been determined as of Oct 31, 2022, but is expected in the future.
- *2 Jun 23, 2021 is the date on which the Co-investment Program was conditionally approved by the Board of Directors of SBG.

^{*3} Excludes portfolios that were listed or announced to be listed as of Jun 23, 2021, and portfolios that were approved by the Board of Directors of SBG to be excluded from the Co-investment Program.

Income Taxes Paid on a Consolidated Basis (Net)



(¥ B)

			FY19	FY20	FY21
Co	Consolidated		636.3	445.5	589.3
	Jap	oan	575.2	310.5	551.2
		SBG and holding companies	324.7	35.7	200.0
		Operating companies, mainly SBKK and Yahoo Japan	250.5	274.8	351.2
	Overseas		61.1	135.0	38.1

Notes:

- The amounts are the net amount of tax payments and tax refunds.
- Income taxes paid on a consolidated basis matches the net amount of "income taxes paid" and "income taxes refunded" on the consolidated statement of cash flows.

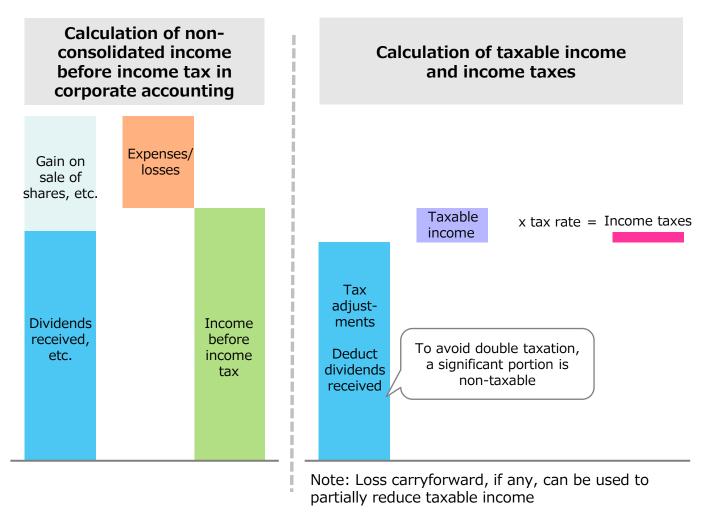
Characteristics of SoftBank Group's Taxation



- Income on the consolidated P/L is not directly connected to SBG's non-consolidated tax payment amount.
- The majority of SBG's nonconsolidated operating revenue is dividends received from affiliates, a significant portion of which is non-taxable.
- Taxes related to SVF investment business are compliant with the tax systems of the relevant jurisdictions, including Japan.

See <u>Initiatives for Taxation</u> on SBG's website for details.

Illustration for calculation of SBG's non-consolidated income before income tax and income taxes





Finance

SBG stand-alone financial figures are calculated by excluding those of self-financing entities from the consolidated figures, unless otherwise stated. Major self-financing entities are SBKK (including its subsidiaries such as Z Holdings), SVF1, SVF2, LatAm Funds, Arm, and PayPay, etc.

Summary of FY22Q2*1



Actively reduced debts and repurchased shares, funded by continued monetization of investments

NAV/LTV

NAV of ¥16.7T, LTV of 15.0%, cash position of ¥4.3T*2

- LTV remained stable despite the decrease in value of equity holdings; contributed by continued monetization & curtailed investments

Financing activities

Large reduction of debt

- Procurement: +\$7.9B through asset-backed finance
- Repayment: -\$28.6B through physical settlement of prepaid forward contracts (Alibaba)
 - -\$6.9B margin loans before maturity (Alibaba/T-Mobile)
 - -¥325.2B (-\$2.3B) bank loans

Shareholder return

Continued share repurchases

- Under Nov 2021 Board resolution (¥1T program): COMPLETED (Oct 17, 2022)
- Under Aug 2022 Board resolution (¥400B program): COMPLETED (Nov 10, 2022)

^{*1} As of Sep 30, 2022, unless otherwise stated

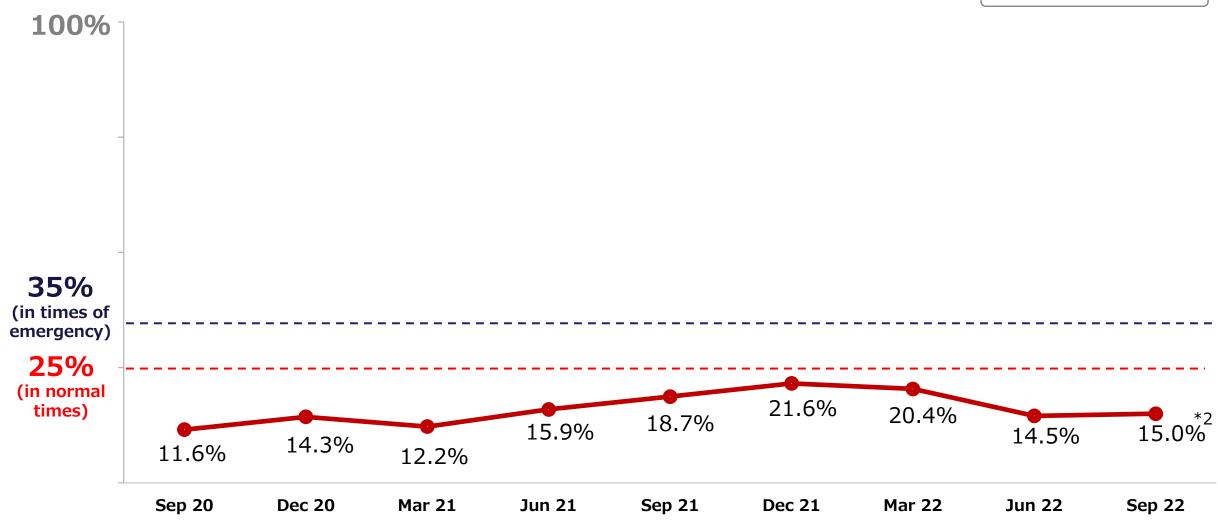
^{*2} Cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. ¥701.7B undrawn commitment as of Sep 30, 2022. SBG stand-alone basis (excl. SB Northstar)

LTV Trend*1





excl. asset-backed finance



^{*1} As of the end of each quarter

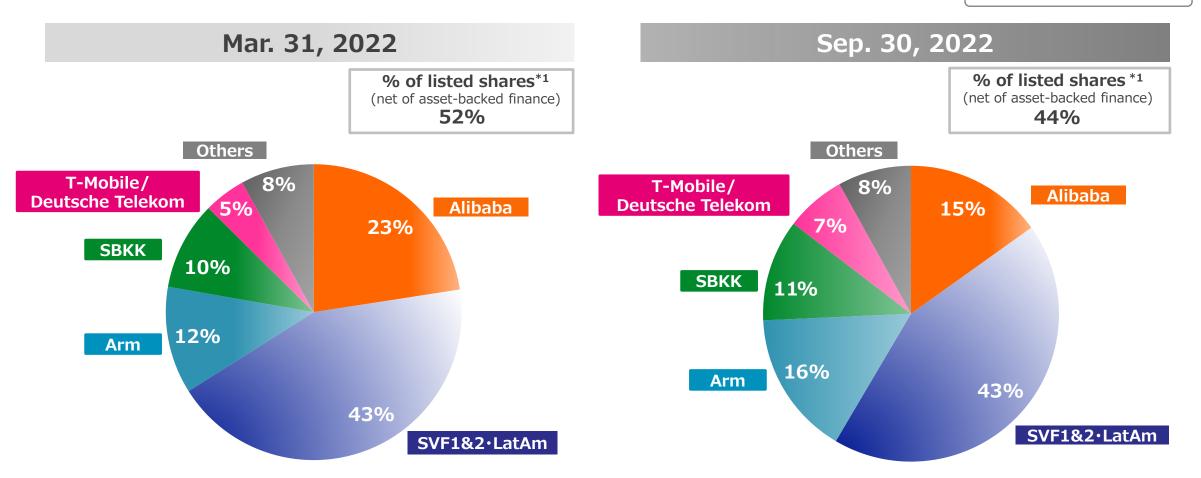
^{*2} See Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings" and "LTV Calculation: SBG Stand-alone Net Debt" for the calculations.

Equity Value of Holdings: Diversified Portfolio



Maintain well diversified portfolio

excl. asset-backed finance



(Note) For details of equity value of holdings, see Appendix "Calculation of Equity Value of Holdings as of Sep 30, 2022" for the Sep 30, 2022 data, and Appendix "(Reference) Calculation of Equity Value of Holdings as of Mar 31, 2022" in FY21Q4 Investor Briefing material for the Mar 31 2022 data.

The sum of (i) the portion of SBG's equity value of holdings (net of asset-backed finance) as of Sep 30, 2022 represented by listed shares plus (ii) the value of SBG's interest in Arm as of Sep 30, 2022, calculated as described herein and net of asset-backed finance, in light of the previously announced preparations for the listing of Arm is 60%. Although Arm has already announced the commencement of preparations for the listing of its shares, the timing of the listing and the value of Arm and SBG's stake in Arm post-listing have not yet been determined, and this presentation is not intended to make any guarantee or implication with respect to these matters.

Finance

Finance 4

^{*1} Proportion of listed shares in total equity value of holdings includes shares of Alibaba, listed shares held by SVF1, SVF2, LatAm Funds, SBKK, T-Mobile, Deutsche Telekom, and public companies included in Others. Regarding SVF1&2 and LatAm Funds, only SBG's interest is included.



On NAV*1

Increase in NAV

+¥2.9T

On accounting

Increase in equity

+¥2.6T

Consolidated net income

-¥1.1T

Weaker JPY increased NAV and equity

Main Financing Activities in FY22Q2



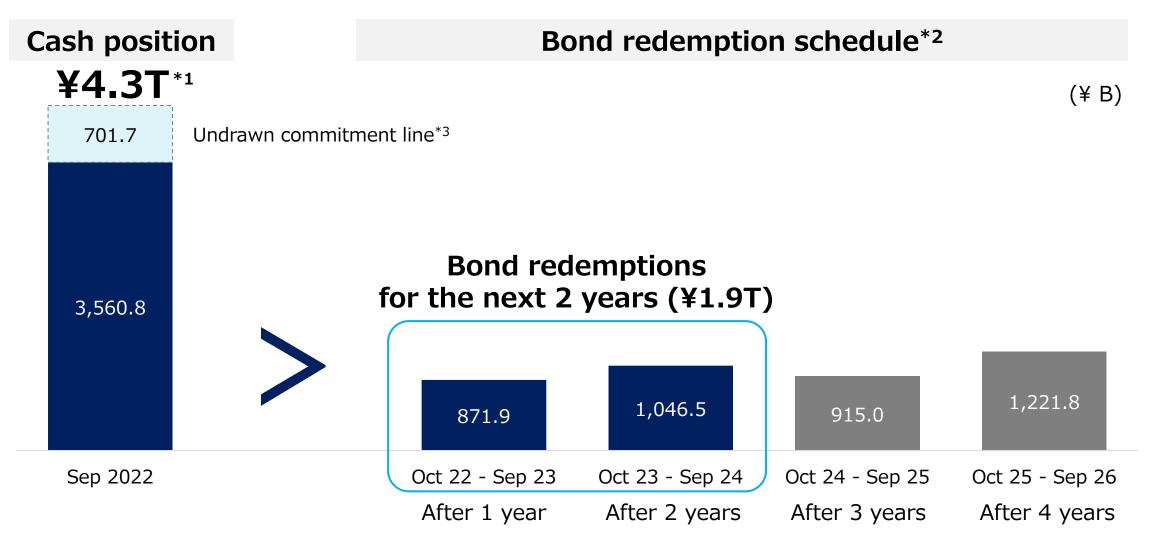
Used ample cash on hand for significant debt reduction

Pank loans	Senior loans		
Bank loans	Repaid senior loans (Sep)	-\$2.3B	(-¥325.2B)
Donalo	Bonds		
Bonds	Redeemed foreign currency-denominated no upon maturity (Jul)	tes -\$0.7B	(-¥86.3B)
	Alibaba shares		
	Forward transactions	+\$7.9B	(+¥1,089.8B)
Asset- backed	Physical settlement of prepaid forward contracts (no cash outflows)	-\$28.6B	(-¥3,958.5B)
finance	Repaid margin loan (Aug)	-\$6.0B	(-¥797.8B)
	T-Mobile shares		
	Repaid margin loan (Aug)	-\$0.9B	(-¥120.3B)

Cash Position



Maintain ample cash position, well over 2 years worth of bond redemptions



^{*1} Cash and cash equivalents + short term investments recorded as current assets + undrawn commitment line. SBG stand-alone basis (excluding SB Northstar).

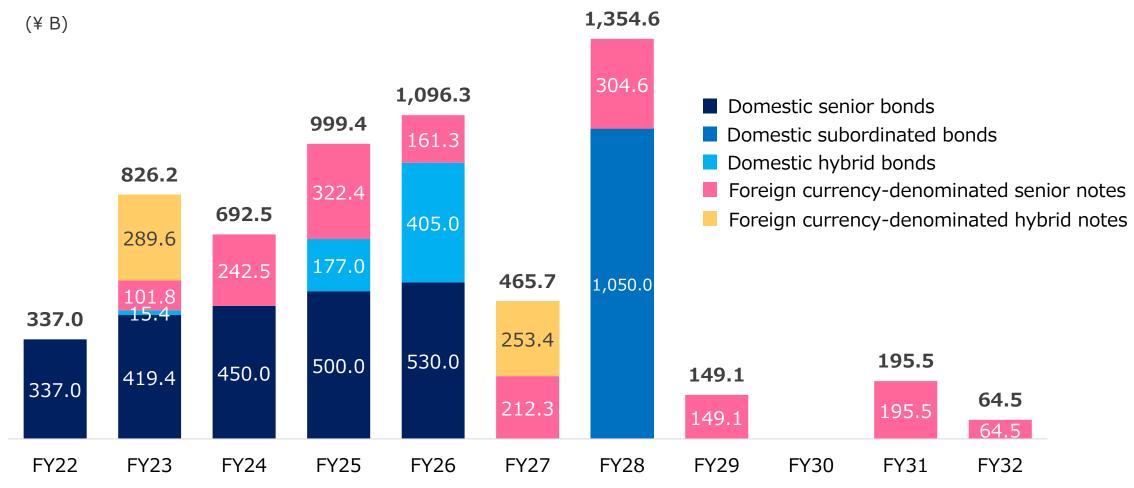
^{*2} The amount of planned bond redemptions excludes those for repurchased bonds.

^{*3} The total size of commitment line is equivalent to ¥701.7B as of Sep 30, 2022, none of which is drawn.

Bond Redemption Schedule



Redemptions will be funded by carefully managed bond issuance with due consideration for cash position and market environment



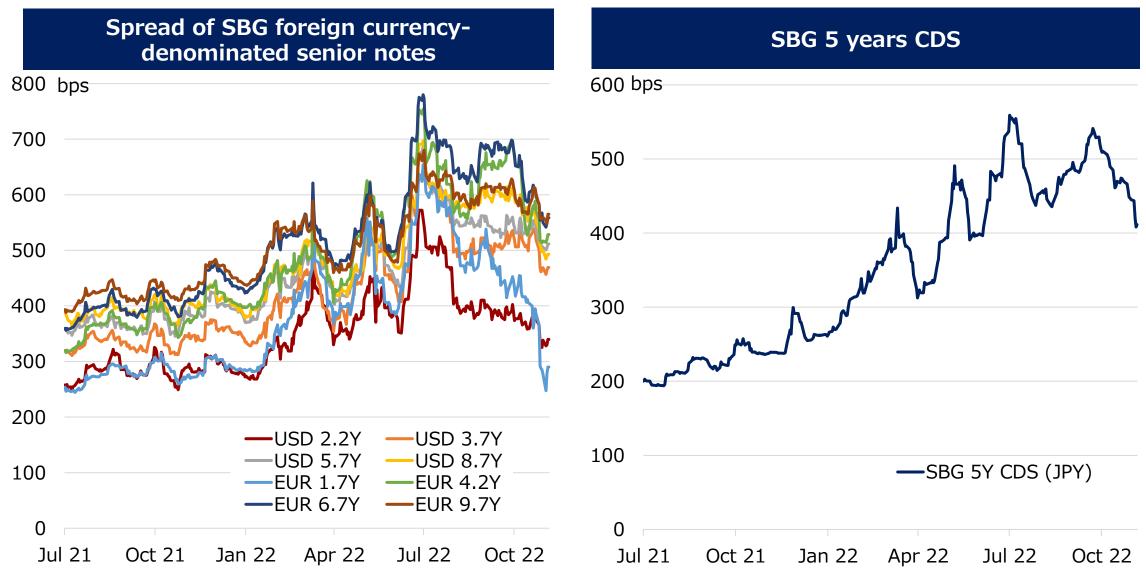
(Notes)

- Outstanding balance as of November 14, 2022. Reflected foreign currency-denominated bonds with face values of \$2,265M repurchased in October.
- Prepared on the assumption that hybrid bonds will be redeemed on the first call dates.
- For foreign-currency denominated notes, the contracted swap foreign exchange rate is used where applicable. ¥144.81/\$ and ¥142.32/€ are used elsewhere.
- Excludes repurchased bonds.

SBG Credit Spread



Credit spreads on widening trend, but recently getting tightened



Repurchase of Foreign Bonds (FY22Q1-Q3)



Repurchased bonds using cash on hand, amid the highly volatile market. Reduced gross debt and secured marginal gains from redemptions, while providing liquidity to the market

Tender offer (Oct)

USD-denominated hybrid notes (first call in Jul 2023)

\$750M

FY22 Q3

USD- and **EUR-** denominated senior notes

Equivalent to \$1,515M (16 notes)

(USD: \$514M, EUR: €1,022M)

FY22 Q1 Secondary offer (Apr – Jun)

USD- and **EUR-** denominated senior notes

Equivalent to \$500M (12 notes)

(USD: \$266M, EUR: €218M)

repurchased in FY22

> \$2.8B

equivalent

Cumulative amount

(Approx. ¥370.0B)

Debt Reduction (FY22Q1-Q2 + bond repurchase in Oct 2022)



Redemption/repurchase of Bonds
(incl. bond repurchase in Oct 2022)

Total **¥456.5B***1

(equivalent to \$3.5B)

Repayment of margin loans

Total **¥1,007.8B***2

(equivalent to \$7.6B)

Repayment of bank loans

Total **¥886.0B**

(equivalent to \$6.8B)

Total **¥2.4T**reduction

(Note) Translated mainly using average exchange rate for each quarter

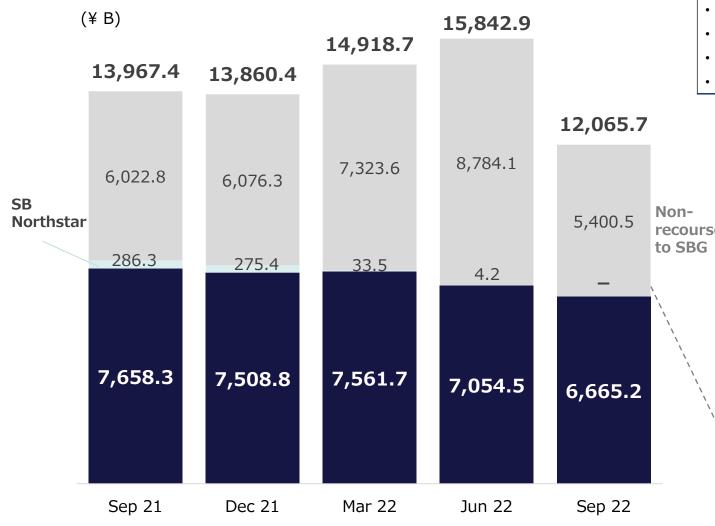
^{*1} Face values basis. Bonds of \$2,265M repurchased in Oct 2022 are translated to JPY using FY22Q2 average rate.

^{*2} Net of \$0.5B increase in asset-backed finance made through Arm shares in FY22Q1.

SBG Stand-alone Interest-bearing Debt*1



Large debt reduction, cutting both non-recourse and recourse debts



Main changes from Jun 30, 2022

- Physical settlement of prepaid forward contracts -\$28.6B (Alibaba shares)
- Entry into prepaid forward contracts +\$7.9B (Alibaba shares)
- Repayment of margin loan -\$6.0B (Alibaba shares)
- Repayment of margin loan -\$0.9B (T-Mobile shares)
- Repayment of senior loans -¥325.2B

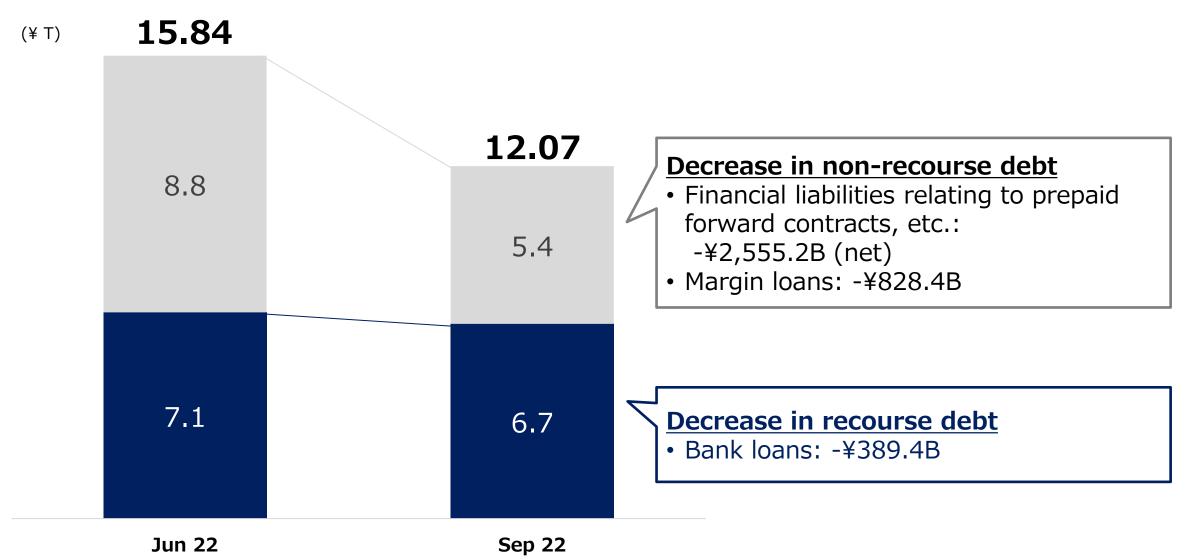
Breakdown as of Sep 30, 2022	(¥ B)
SBG borrowings	
Bank loan	327.7
Hybrid loan	83.6
Others	0.8
se Subtotal	412.1
SBG bonds and CPs	
Domestic senior bonds	2,228.2
Domestic subordinated/hybrid bonds	1,625.3
Foreign currency notes	2,133.1
CPs	209.0
Subtotal	6,195.6
SBG lease liabilities	11.4
Subsidiaries' debt	
Financial liabilities relating to prepaid forward contracts	3,253.9
Collar transactions using Deutsche Telekom shares	431.6
Margin loan using SBKK shares	499.4
Asset-backed finance using Arm shares	1,215.6
Others	46.0
Subtotal	5,446.6
Total	12,065.7

^{*1} Includes only interest-bearing debt and lease liabilities to third parties.

Change in Non-recourse Debt to SBG Stand-alone*1



Reduced over ¥3T in non-recourse debt



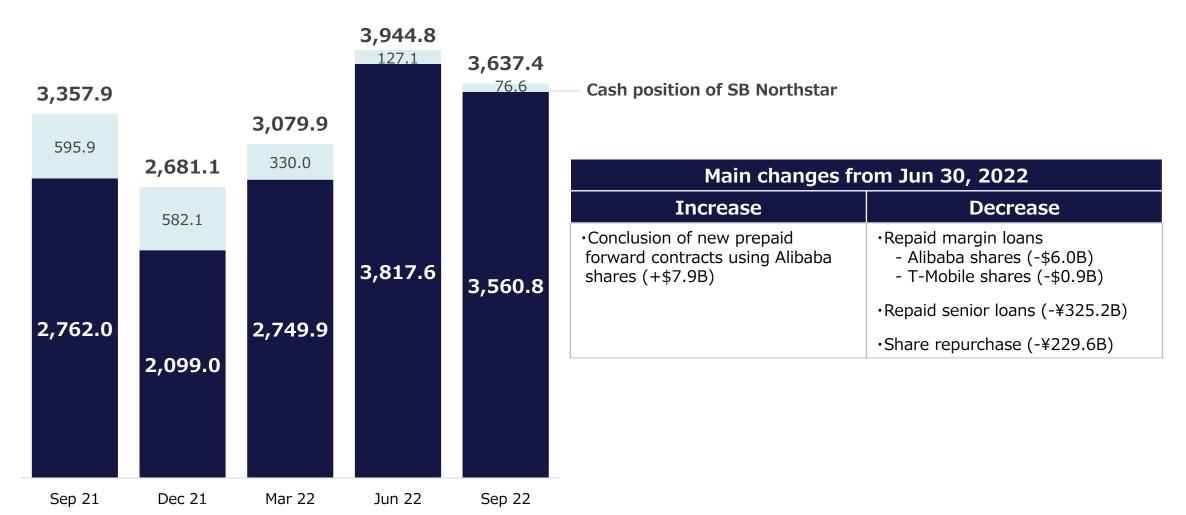
^{*1} Includes only interest-bearing debt and lease liabilities to third parties.

SBG Stand-alone Cash Position



Maintain ample liquidity after significant debt reduction

(¥ B)

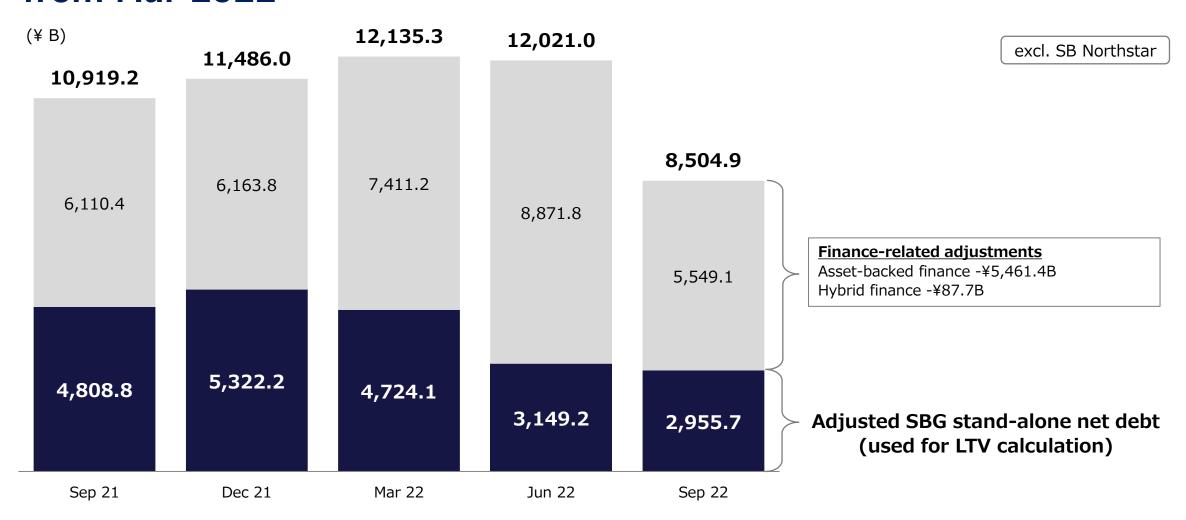


(Note) Cash position = cash and cash equivalents + short-term investments recorded as current assets (such as investments from asset management subsidiaries). SBG stand-alone basis

SBG Stand-alone Net Interest-bearing Debt



Adjusted net interest-bearing debt decreased by approx. ¥1.8T from Mar 2022



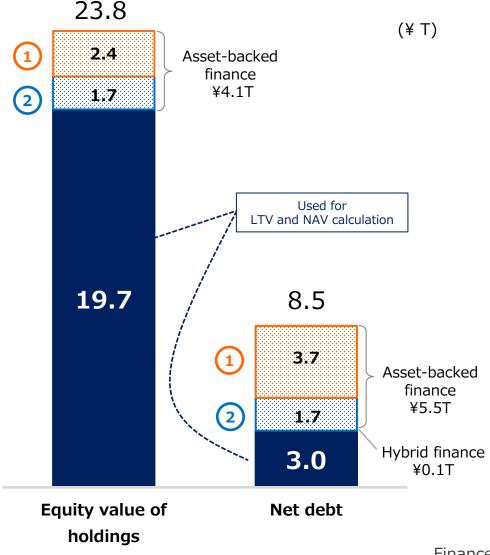
(Note) See Appendix "LTV Calculation: SBG Stand-alone Net Debt" for details.

Adjustment for Asset-backed Finance in LTV and NAV Calculation



Non-recourse asset-backed finance is deducted from debt. Value of assets required for settlement is deducted from assets

	Collar/Forward/Put transactions	2 Margin loan, etc.
Main shares used	Alibaba	SBKK, Arm
Nature	Funding through variable prepaid forward contracts*1 (non-recourse to SBG)	Funding by pledging shares as collateral (non-recourse to SBG)
Amounts deducted from debt	Carrying amount on BSFixed regardless of the share price	Carrying amount on BSFixed regardless of the share price
Amounts deducted from assets	 Estimated settlement amount at maturity based on the quarter-end share price Fluctuates depending on the share price 	Equivalent to the value of assets required for repayment (amount of debts recorded on BS)
If share price falls	 Settlement amount decreases if the share price falls below the floor price Neither additional collateral or prepayment are required 	 Additional collateral and/or prepayment is required if the share price falls below a certain level Total repayment amount is fixed



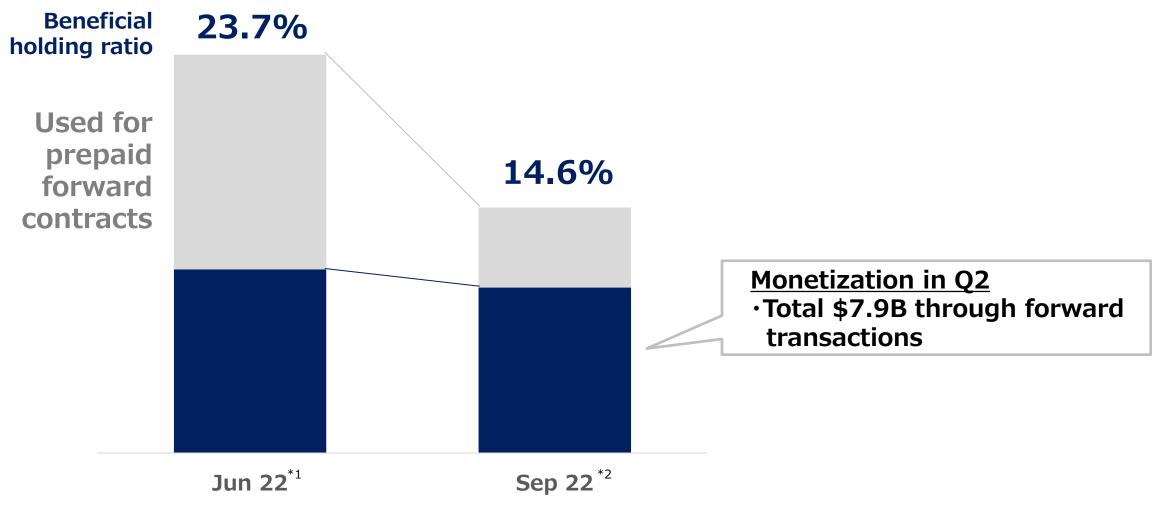
⁽Note) As of Sep 2022

^{*1} Contracts to buy or sell shares at a pre-agreed price (forward) or a price range (collar/put) at maturity

Asset-backed Finance Using Alibaba Shares



Decrease in beneficial holdings after early physical settlement of prepaid forward contracts



^{*1} Ownership as of Jun 30, 2022 was calculated based on 21,357,323,112 total outstanding common shares as of Mar 31, 2022 that are shown on Alibaba Group Holding Limited's Form 20-F.

^{*2} Ownership as of Sep 30, 2022 was calculated based on 21,185,107,544 total outstanding common shares as of Jul 15, 2022 that are shown on Alibaba Group Holding Limited's Form 20-F.

Share Repurchases





(Nov 9, 2021 - Nov 8, 2022)



Completed (on Oct 17, 2022)

¥400B program*2

(Aug 9, 2022 - Aug 8, 2023)

Completed (on Nov 10, 2022)



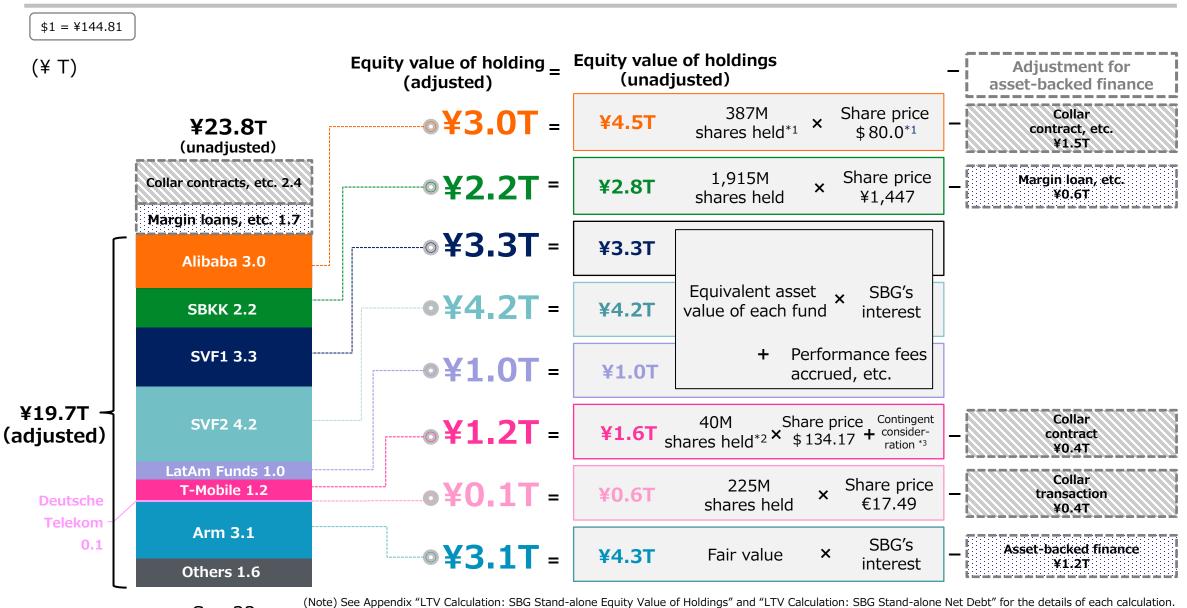
^{*1} Share repurchase program based on the Board resolution on Nov 8, 2021

^{*2} Share repurchase program based on the Board resolution on Aug 8, 2022

Appendix

Calculation of Equity Value of Holdings as of Sep 30, 2022





*1 The number of Alibaba ADSs equivalent to the number of shares held by SBG and the ADS price

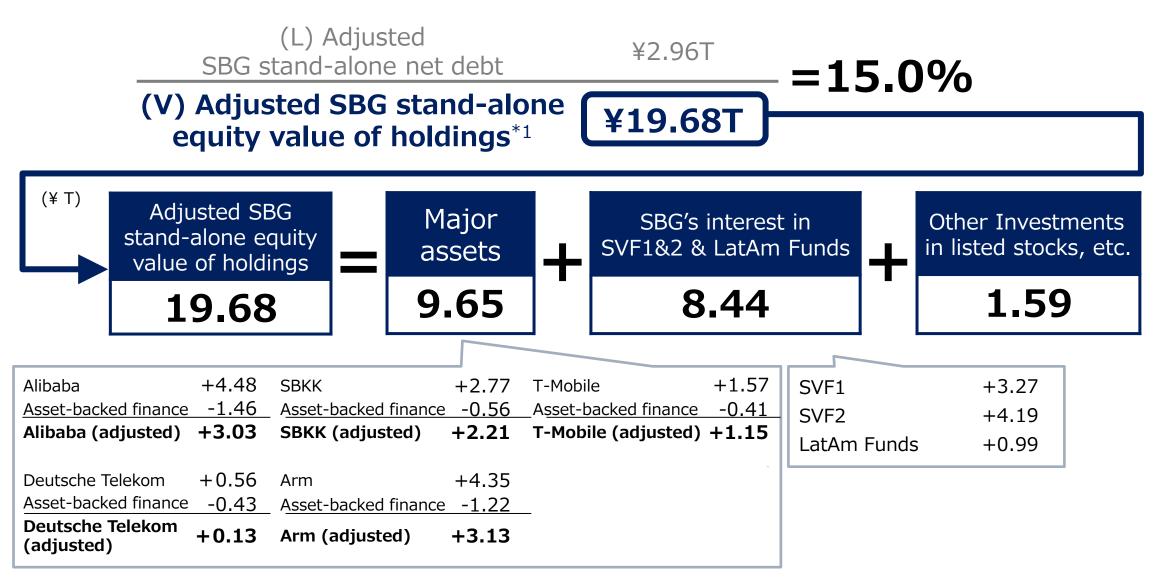
Sep 22

^{*2} Includes the number of shares subject to call options held by Deutsche Telekom.

^{*3} Fair value of the right of SBG and its subsidiary to acquire T-Mobile shares under certain conditions

LTV Calculation: SBG Stand-alone Equity Value of Holdings





⁽Note) As of Sep 2022

^{*1} See Appendix "LTV Calculation: SBG Stand-alone Equity Value of Holdings" for details of adjusted SBG stand-alone equity value of holdings for each asset.

LTV Calculation: Details of SBG Stand-alone Equity Value of Holdings (1/2)



(¥ T)

			(† 1)
As	sets	Value	Calculation method
(a)	Alibaba	3.03	
	Before adjustment	4.48	Multiplying the number of Alibaba ADSs equivalent to the number of shares held by SBG by the ADS price
	Adjustment for asset-backed finance	-1.46	Sum of the outstanding maturity settlement amounts (calculated by using the company's share price (ADS price) as of Sep 30, 2022) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares (¥1,457.6B)
(b)	SBKK	2.21	
	Before adjustment	2.77	Multiplying the number of SBKK shares held by SBG by the share price
	Adjustment for asset-backed finance	-0.56	Equivalent amount of outstanding debt for margin loans using SBKK shares, etc. (¥562.6B)
(c)	SVF1	3.27	SBG's share of the equivalent value of assets held by SVF1 + performance fees accrued, etc.
(d)	SVF2	4.19	SBG's share of the equivalent value of assets held by SVF2, etc.
(e)	LatAm Funds	0.99	SBG's share of the equivalent value of assets held by LatAm Funds + performance fees accrued
(f)	Arm	3.13	
	Before adjustment	4.35	The fair value of Arm shares held by SBG (75.01% of outstanding shares), which is calculated based on the fair value of all shares of Arm calculated at SVF1
	Adjustment for asset-backed finance	-1.22	Equivalent amount of outstanding debt for the borrowings made through asset-backed finance using Arm shares held by SBG (¥1,215.6B)

(Note) As of Sep 2022 Finance 22

LTV Calculation: Details of SBG Stand-alone Equity Value of Holdings (2/2)



(¥ T)

Ass	sets	Value	Calculation method
(g)	T-Mobile	1.15	
	Before adjustment	1.57	 summing Value of SBG's shareholding (incl. the number of shares subject to call options held by Deutsche Telekom (DT): 34,971,809 shares as of Sep 30, 2022) × the share price Fair value of SBG's right to acquire 48,751,557 T-Mobile shares for no additional consideration under certain conditions Fair value of the right received for the transaction where T-Mobile sold its own shares to Trust that offered its Cash Mandatory Exchangeable Trust Securities, which allows SBG subsidiary to acquire T-Mobile shares under certain conditions
	Adjustment for asset-backed finance	-0.41	minus - Balance of derivative financial liabilities related to unexercised call options held by DT - Maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price) (¥414.3B)
(h)	Deutsche Telekom	0.13	
	Before adjustment	0.56	Number of DT shares held by SBG $ imes$ the share price
	Adjustment for asset-backed finance	-0.43	Deducting maturity settlement amounts of collar transactions using DT shares executed in Oct 2021 (¥432.9B)
(i)	Others	1.59	Listed shares: multiplying the number of shares held by SBG by each share price Unlisted shares: fair value (the carrying amount in SBG's balance sheet for those not measured at FVs) of shares, etc. held by SBG SB Northstar: SBG's share of SB Northstar's NAV plus the value of NVIDIA Corporation shares held by SBG multiplied by its share price
	usted SBG stand-alone ity value of holdings	19.68	Sum of (a) through (i) on Finance pages 22 and 23

(Note) As of Sep 2022 Finance 23

LTV Calculation: SBG Stand-alone Net Debt



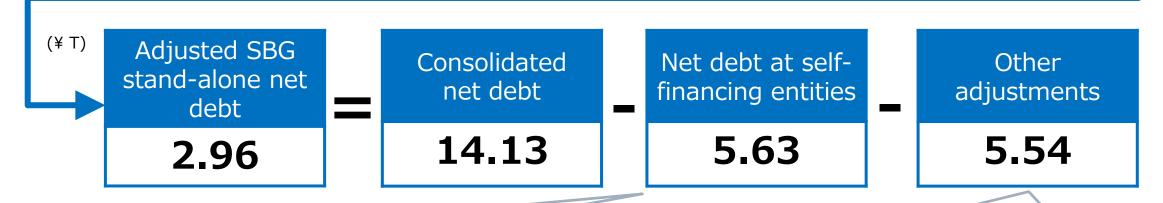


¥2.96T

(V) Adjusted SBG stand-alone equity value of holdings

¥19,68T

=15.0%



SBKK Arm	+4.74 -0.17	LatAm Funds Other	-0.00 -0.37
SVF1	+0.62	Otrici	0.57
SVF2	+0.82		

Adjustments for hybrid finance*2 +0.09 Adjustments for asset-backed finance*2 +5.46

(Note) As of Sep 2022

^{*1} The presented net debt only includes debts to third parties. The presented net interest-bearing debt excludes the amount calculated as deposits for banking business less cash position at PayPay Bank.

^{*2} See Appendix "LTV Calculation: SBG Stand-alone Net Debt" for the details of adjustment for hybrid finance and asset-backed finance.

LTV Calculation: Details of SBG Stand-alone Net Debt



(¥ T)

	G stand-alone net debt efore adjustment)	8.50	Consolidated net interest-bearing debt, net of interest-bearing debt at self-financing entities
	justment for hybrid ance	-0.09	 Add 50% to interest-bearing debt (to treat it as liability) for USD Hybrid Notes issued in Jul 2017; as the entire amount is recorded as equity in the consolidated financial statements Deduct 50% from interest-bearing debt (to treat it as equity) for JPY Hybrid Bonds issued in Sep 2016, Feb and Jun 2021, and JPY Hybrid Loan borrowed in Nov 2017; as their entire amount is recorded as a liability in the consolidated financial statements
l	justments for asset- cked finance	-5.46	
	Alibaba shares	-2.79	Financial liabilities relating to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares (¥2,784.8B)
	Arm shares	-1.22	Amount equivalent to the outstanding debt balance of the borrowings made through asset-backed finance using Arm shares (¥1,215.6B)
	T-Mobile shares	-0.41	Financial liabilities relating to prepaid forward contracts (collar contracts) using T-Mobile shares (¥405.4B)
	Deutsche Telekom shares	-0.43	Financial liabilities recorded as borrowings relating to collar transactions using Deutsche Telekom shares executed in Oct 2021 (¥431.6B)
	SBKK shares	-0.62	Equivalent amount of debt outstanding for margin loans using SBKK shares, etc. (¥624.0B)
	justed SBG stand-alone t debt	2.96	

(Note) As of Sep 2022 Finance 25

(Ref.) Forward Transaction / Collar Transaction



Objective

Non-recourse financing using derivatives

Outline

- Transaction where parties agree to settle at a pre-specified price or price range at a specific date in the future
- Finance through pledged shares and derivatives referencing them
- Settlement at maturity is available in cash or in kind, in principle
- Settlement amount at maturity decreases when share price falls and increases when share price rises

Forward transaction

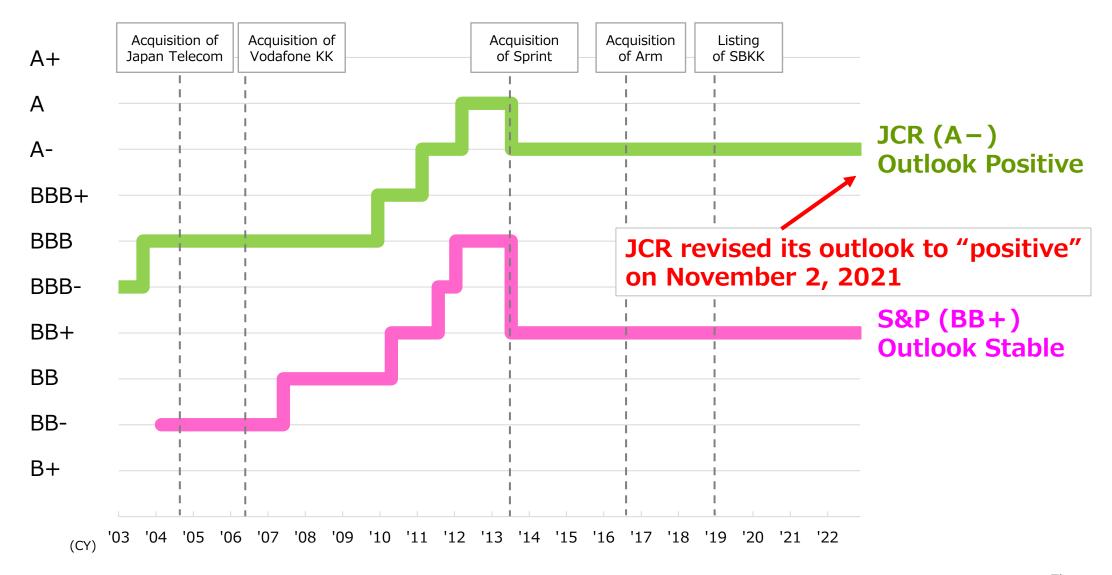
- Settlement of pledged shares at a pre-agreed forward price
- Settlement price is fixed regardless of a change in the pledged share price.
 No upside can be enjoyed from the future share price appreciation

Collar transaction

- Settlement of pledged shares at a pre-agreed <u>price range</u>
- Settlement is available at a floor price if the share price falls.
 Upside from the share price appreciation is limited to the the cap price

SBG Credit Rating Trend





(Note) As of November 14, 2022 Finance 27

Consolidated Interest-bearing Debt/ Cash Position/ Net Interest-bearing Debt



Consolidated Interest-bearing Debt*1

(¥ B)

	Sep 21	Dec 21	Mar 22	Jun 22	Sep 22
SBG stand-alone	13,967.4	13,860.4	14,918.7	15,842.9	12,065.7
Incl. SB Northstar	286.3	275.4	33.5	4.2	-
SVF1&2 and LatAm Funds	835.6	1,208.6	1,077.3	1,413.4	1,481.1
SoftBank Segment	5,969.1	6,168.0	5,999.4	6,220.2	6,135.0
Others (Arm, etc.)	327.3	337.0	328.2	374.4	178.2
Total	21,099.5	21,573.9	22,323.6	23,850.9	19,860.0

Cosolidated Cash Position*2

(¥ B)

	Sep 21	Dec 21	Mar 22	Jun 22	Sep 22
SBG stand-alone	3,357.9	2,681.1	3,079.9	3,944.8	3,637.4
Incl. SB Northstar	595.9	582.1	330.0	127.1	<i>76.6</i>
SVF1&2 and LatAm Funds	107.4	251.1	200.3	73.3	50.2
SoftBank Segment	1,057.5	1,283.4	1,221.9	1,248.8	1,392.5
Others (Arm, etc.)	508.2	610.1	720.8	667.1	647.8
Total	5,030.9	4,825.6	5,222.9	5,934.1	5,727.9

Consolidated Net Interest-bearing Debt*3

(¥ B)

	Sep 21	Dec 21	Mar 22	Jun 22	Sep 22
SBG stand-alone	10,609.6	11,179.3	11,838.8	11,898.1	8,428.3
Incl. SB Northstar	-309.6	-306.7	-296.5	-122.9	<i>-76.6</i>
SVF1&2 and LatAm Funds	728.2	957.5	877.0	1,340.1	1,431.0
SoftBank Segment	4,911.6	4,884.6	4,777.5	4,971.3	4,742.5
Others (Arm, etc.)	-180.8	-273.0	-392.7	-292.7	-469.6
Total	16,068.6	16,748.3	17,100.6	17,916.8	14,132.1

^{*1} The presented interest-bearing debt only includes interest-bearing debt and lease liabilities to third parties, and excludes deposits for banking business at PayPay Bank.

^{*2} The presented cash position is the sum of cash and cash equivalents and short-term investments recorded as current assets, and excludes cash position at PayPay Bank.

^{*3} The presented net interest-bearing debt excludes the amount calculated as deposits for banking business less cash position at PayPay Bank. Negative figures indicate net cash.

QUARTER ENDED SEPTEMBER 30, 2022

Investor Briefing SoftBank Vision & LatAm Funds

NAVNEET GOVIL

Executive Managing Partner



Important Information (1 of 2)

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Important Information (2 of 2)

Vision Fund I performance herein is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated herein or used to calculate the returns contained herein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized value are subject to numerous variables that change over time. The actual realized returns on the Vision Fund I's unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the Manager's valuations are based.

Vision Fund I performance is based in part on valuations of certain investments that were recently acquired by the Vision Fund I as a portfolio from SoftBank Group Corp; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. The selection of such investments, the timing of such acquisitions and the valuation and subsequent performance of those investments had a material and positive impact on the performance of the Vision Fund I. SoftBank Group Corp. is under no obligation to offer similar assets to the Vision Fund I in the future.

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Topics

- 01- Progress & Highlights
- 02- Performance & Impact on SoftBank Group (SBG)
- 03- In Focus: Investing in Al-Powered Generational Growth



Progress & Highlights



Continued Market Selloff as Economic Outlook Deteriorates



Elevated & Persistent Inflation



Rising & Volatile Interest
Rate Environment

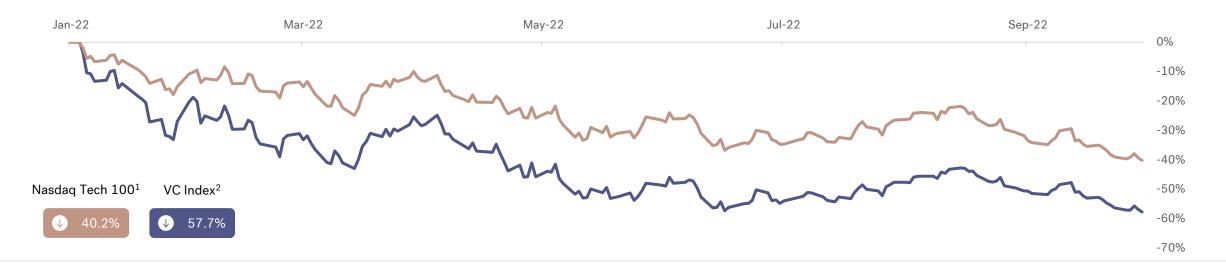


Increased Corporate Earnings Risk



Declining Business
Confidence





Footnotes:

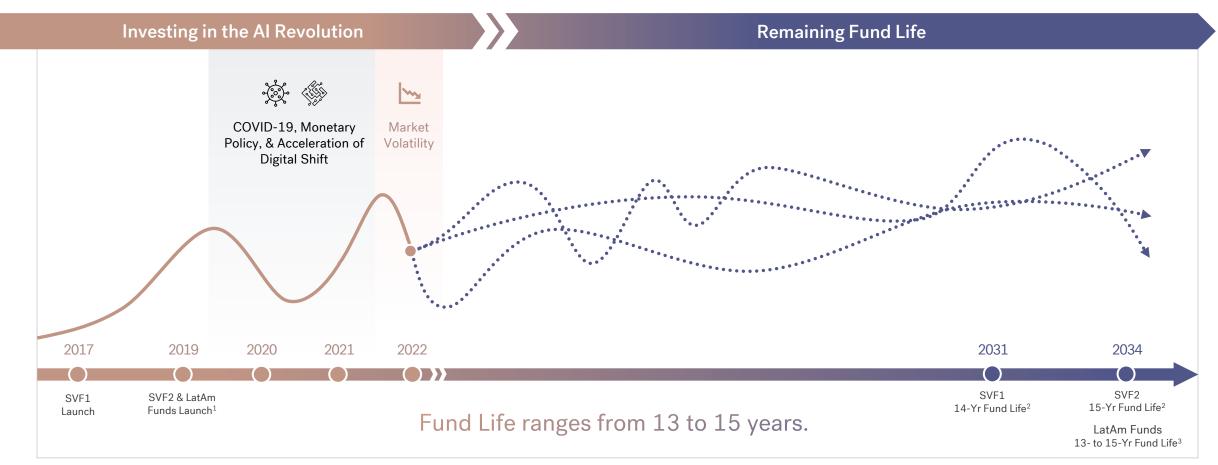
- 1. Source: Capital IQ. NASDAQ-100 Technology Sector Index as of September 30, 2022.
- 2. Source: Bloomberg. Thomson Reuters / Refinitiv Venture Capital Index as of September 30, 2022.

The information is provided for illustrative purposes only. Certain information provided herein is provided by a third-party and SBIA makes no representation regarding its accuracy. The criteria for including securities in these indices are different than SBIA's criteria for choosing investments for Vision Fund I, Vision Fund II, or the LatAm Funds. Specifically, SVF1, SVF2, and the LatAm Funds do not invest in the securities comprising these indices. An investment in SVF1, SVF2, or the LatAm Funds generally will be subject to expenses, management fees, and carried interest charged or payable by SVF1, SVF2, or the LatAm Funds, none of which are reflected in these indices. For the foregoing and other reasons, the returns achieved by SVF1, SVF2, or the LatAm Funds and the returns of the indices should not be considered comparable.



Long-Term Investor Through Multiple Economic Cycles

For Illustrative Purposes



Footnotes:

- 1. LatAm Fund 1 launched in 2019. LatAm Fund 2 launched in 2021.
- 2. SoftBank Vision Fund 1 has a 12-year life with two optional 1-year extensions. SoftBank Vision Fund 2 has a 13-year life with two optional 1-year extensions.
- 3. LatAm Fund 1 has a 13-year life with two optional 1-year extensions. LatAm Fund 2 has an 11-year life with two optional 1-year extensions.



Performance Snapshot

As of September 30, 2022

Vis	SoftBank sion Fund 1	SoftBank Vision Fund 2	SoftBank LatAm Funds	Combined
Total Commitment	\$98.6B	\$56.0B	\$7.6B	\$162.2B
Acquisition Cost ¹	\$87.7B	\$49.2B	\$7.3B	\$144.2B
Cumulative Gross Investment Gains/(Losses) ¹	\$15.4B	\$(13.9B)	\$(0.5B)	\$1.0B
Total Fair Value ²	\$103.1B	\$35.3B	\$6.8B	\$145.2B
Distributions ³	\$43.2B	\$9.1B	\$0.1B	\$52.4B

Footnotes:

- 1. Acquisition Cost and Cumulative Gross Investment Gains/(Losses) are cumulative from Fund Inception to September 30, 2022. Cumulative Gross Investment Gains/(Losses) are before tax and expenses and include Unrealized and Realized gains and losses from Investments and their related hedges and dividend income received. Cumulative Gross Investment Gains does not take into account fees or expenses and should not be construed as indicative of actual or future performance.
- 2. Total Fair Value is the Acquisition Cost plus Cumulative Gross Investment Gains/(Losses) as of September 30, 2022.
- 3. Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from Fund Inception to September 30, 2022. It includes the Return of Recallable Utilized Contributions and the Return of Recallable Untilized Contributions but does not include the Return of Recallable Untilized Contributions.

The information herein is presented solely for SoftBank Vision Fund 1, SoftBank Vision Fund 2 and SoftBank LatAm Funds. These highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Cumulative Gross Investment Gains/(Losses) and Total Fair Value include valuations of Unrealized Investments, do not take into account fees or expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Actual Realized amounts will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.



SVF2 LATA

PROGRESS & HIGHLIGHTS

Portfolio Overview

As of September 30, 2022

\$145.2B Total Fair Value¹ 472 Total Investments² 418 Total Private Investments³ Total Public Investments⁴

SVF1 \$103.1B 94 \$35.3B 274 Total Total Total Total Fair Value¹ Investments² Fair Value¹ Investments² 63 31 16 258 Total Total Total Total Public **Public** Private Private Investments³ Investments³ Investments⁴ Investments⁴

LA	LATAM				
\$6.8B	104				
Total Fair Value ¹	Total Investments ²				
97	7				
Total Private Investments ³	Total Public Investments ⁴				

Footnotes

- 1. Total Fair Value is the Acquisition Cost plus Cumulative Gross Investment Gains as of September 30, 2022.
- 2. Total Investments includes Investments in portfolio companies and joint-ventures with existing portfolio companies from Inception to September 30, 2022. It does not include hedges related to the Investments. Total Investments includes both current and fully exited investments.

 3. Total Private Investments is the total number of private portfolio company Investments as of September 30, 2022. Total Private Investments includes both current and fully exited investments.
- 4. Total Public Investments includes publicly listed portfolio companies as of September 30, 2022. Total Public Investments includes both current and fully exited investments.

Valuations include unrealized amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns. There is no guarantee that historical trends will continue throughout the life of the funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the fair value portrayed herein. Actual returns will depend on other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the valuations reported herein are based. Accordingly, the actual realized returns may differ materially from the values indicated herein. Past performance is not necessarily indicative of future results.



Our Globally Diversified Portfolio

As of September 30, 2022



SoftBank Vision Fund 1 Fair Value (USD Billions) by Geography: USA & Canada - \$48.0, Latin America - \$0.5, EMEA - \$12.7, China - \$17.9, India - \$9.6, Rest of Asia - \$14.4. SoftBank Vision Fund 2 Fair Value (USD Billions) by Geography: USA & Canada -\$14.0, Latin America - \$0.0, EMEA - \$7.1, China - \$5.9, India - \$3.6, Rest of Asia - \$4.7. SoftBank LatAm Funds Fair Value (USD Billions) by Geography: USA & Canada - \$0.7, Latin America - \$6.1 B, EMEA - \$0.0, China - \$0.0, India - \$0.0, Rest of Asia - \$0.0 China -



11

PROGRESS & HIGHLIGHTS

Invested Across Diverse Sectors

As of September 30, 2022

PORTFOLIO FAIR VALUE BY SECTOR

Enterprise	Consumer	\$\frac{1}{\\$}\$	Health Tech	Logistics	Frontier Tech	Proptech	Transportation	Edtech
9%	28%	7%	7%	13%	14%	6%	15%	1%

Footnotes

SoftBank Vision Fund 1 % Fair Value by Sector: Consumer – 33%, Edtech – 0%, Enterprise – 6%, Fintech – 3%, Frontier Tech – 18%, Health Tech – 6%, Logistics – 14%, Proptech – 4%, Transportation – 16%; Other 0%. SoftBank Vision Fund 2 % Fair Value by Sector: Consumer – 19%, Edtech – 3%, Enterprise – 18%, Fintech – 16%, Frontier Tech – 5%, Health Tech – 10%, Logistics – 9%, Proptech – 14%, Transportation – 6%; Other 0%. SoftBank LatAm Funds % Fair Value by Sector: Consumer – 12%, Edtech – 4%, Enterprise – 18%, Fintech – 24%, Frontier Tech – 0%, Health Tech – 1%, Logistics – 6%, Proptech – 13%, Transportation – 14%, Other 8%.



Evolving Our Investment Platform



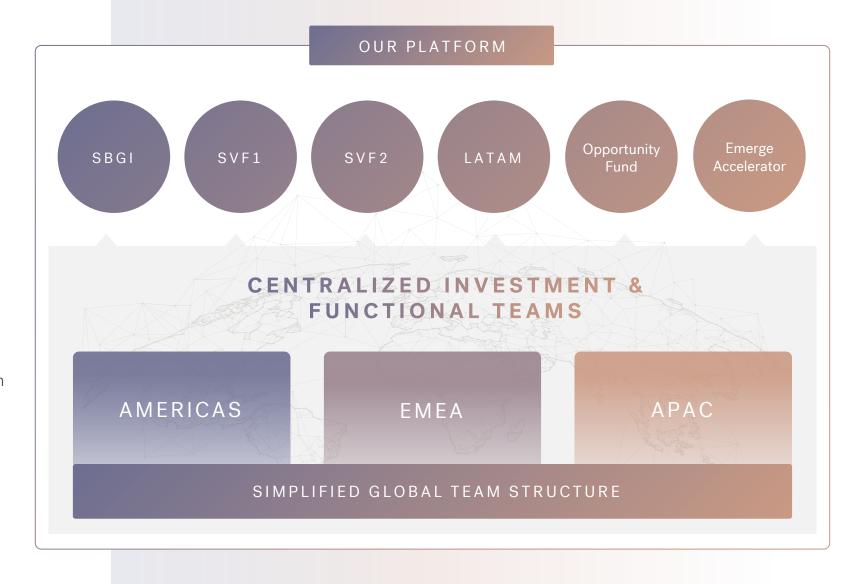
Aligning our operating model with our centralized investment platform



Retaining world-class investing and functional capabilities, operating within our global regulatory framework



Maintaining a defensive posture in the current market





Performance & Impact on SoftBank Group (SBG)



SVF1

PERFORMANCE & IMPACT ON SBG

Contribution to SBG, Net of 3rd Party Interests^{1,3}

Amounts in USD Billions

Contribution to SBG, Net of 3 rd Party Interests ¹	\$3.5
SBG GP Income: Management & Performance Fees ³	0.9
SBG LP Income: Share of Fund Net Profit	2.6
Less: Change in 3 rd Party Interests in Fund	(2.8)
Fund Net Profit ²	\$5.4
SVF1 Inception to	2022 Sep 30

- 1. Contribution to SBG, Net of 3rd Party Interests reflects the income or loss from SBG's Limited Partner interest and Manager's Management and Performance Fee entitlement. Contributions to SBG and Fund Net Profit include the impact of SBG's interests in the Fund through the Employee Incentive Scheme.
- 2. Fund Net Profit includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 3. Management Fees and Performance Fees earned by SBG through its subsidiary, SBIA UK reflect total Management Fees and Performance Fees earned by the Manager from Inception of the Fund through September 30, 2022.



SVF1

PERFORMANCE & IMPACT ON SBG

Contribution to SBG

As of September 30, 2022

SBG Paid-In Capital¹

\$27.7B

SBG Total Value²

\$30.3B

Net Asset Value³

\$21.0B

Distributions⁴

\$9.3E

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions.
- 2. SBG Total Value reflects SBG's Limited Partner interest in the Fund together with SBG's interest in the Fund through the Employee Incentive Scheme and the Manager's Performance Fee entitlement.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realizations, Financing and Preferred Equity Coupon distributed to Limited Partner from Fund Inception to September 30, 2022. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Untilized Contributions.



SVF2

PERFORMANCE & IMPACT ON SBG

Contribution to SBG

As of September 30, 2022

SBG Paid-In Capital¹

\$48.2B

SBG Total Value²

\$35.0B

Net Asset Value³

\$26.1B

Distributions

8.9B

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions. SBG Paid-In Capital is net of the capital contributions receivable from MgmtCo as part of the Co-investment program of SoftBank Vision Fund 2.

 SBG Total Value reflects SBG's Limited Partner interest in the Fund.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to September 30, 2022. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Untilized Contributions.



LATAM

PERFORMANCE & IMPACT ON SBG

Contribution to SBG

As of September 30, 2022

SBG Paid-In Capital¹

\$6.8B

SBG Total Value²

\$6.2B



.

\$6.1B

\$0.1E

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions. SBG Paid-In Capital is net of the capital contributions receivable from MgmtCo as part of the Co-investment program of SoftBank LatAm Funds.
 2. SBG Total Value reflects SBG's Limited Partner interest in the Fund and the Manager's Performance Fee entitlement.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to September 30, 2022. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Untilized Contributions.

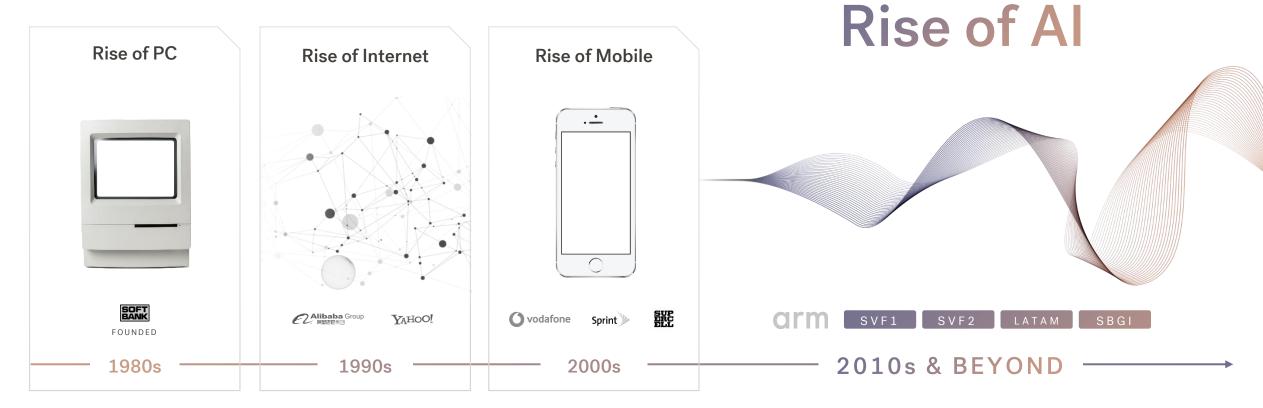


In Focus: Investing in Al-Powered Generational Growth



SoftBank Has Identified Major Technology Shifts Early On

STAGES OF THE INFORMATION REVOLUTION



Information herein reflects current beliefs of SBIA as of the date hereof and are based on a variety of assumptions that are subject to various risks and may prove incorrect. The information herein regarding SoftBank Group's past investments is provided solely for informational purposes, does not purport to be a complete representation of all investments previously made by SoftBank, is intended to illustrate SoftBank's experience making investments that SBIA believes have one or more, but not necessarily all, of the characteristics of investments that SBIA intends to pursue on behalf of the Funds. The information included herein is made for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy limited partnership interests in any fund. Third-party logos included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Managers, portfolio companies, or SoftBank will work with any of the firms or businesses whose logos are included herein in the future.



Our Unwavering Conviction in the Rise of Al



Enabling **\$15.7T** of Economic Growth by 2030¹



Enterprise

~1,000%

Increase in global data volume, 2015 to 2025²



Fintech

\$1T

Additional Annual Value of Al & Analytics for Global Banking³



Transportation

80%

Reduction in Accident Rates Enabled by AVs⁴



Health Tech

1,000x

Faster Drug Discovery⁵



Proptech

94%

Higher Listing Win Rate for Agents Using Al⁶



Frontier Tech

52B

Connected Devices by 2025⁷



Logistics

90%

Delivery Cost Reduction Using Autonomous Drones⁸



Consumer

Up to 15%

Revenue & Retention Uplift from AI-Powered Personalization⁹



Edtech

~90%

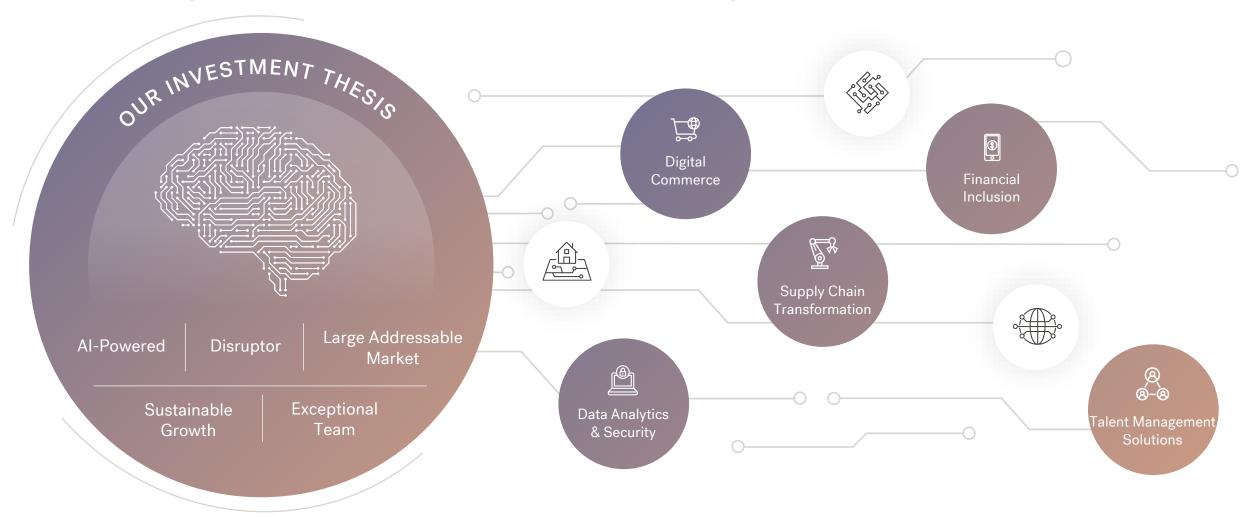
Growth in Global E-learning Market, 2019 to 2026¹⁰

- 1. PwC. Sizing the Prize: What's the Real Value of Al for your business and how can you capitalize?
- 2. Statista. Volume of data/information created, captured, copied, and consumed worldwide from 2010 to 2020, with forecasts from 2021 to 2025.
- 3. McKinsey, Building the Al Bank of the Future, May 2021.
- 4. ARK Invest. Mobility as A Service. Why Self Driving Cars Could Change Everything.
- 5. MIT News. Artificial intelligence model finds potential drug molecules a thousand times faster. July 2022.

- WSJ, Real-Estate Agents Look to Al for Sales Boost. June 2021.
- 7. McKinsey. Technology Trends Outlook 2022 Advanced Connectivity. August 2022.
- 8. ARK Invest. Parcel Drone Delivery Should Supercharge Ecommerce. March 2020.
- 9. BigCommerce. Artificial Intelligence in Ecommerce: How This Rapidly Evolving Tech Will Change the Online Storefront.
- 10. Statista, Size of the global e-learning market in 2019 and 2026, by segment.

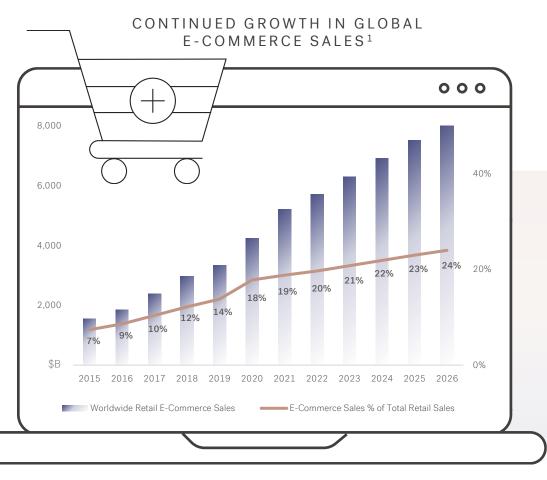


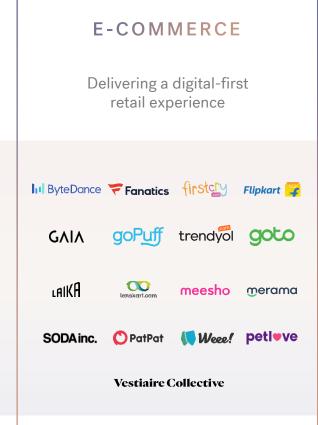
Investing in Al-Powered Companies Driving New Secular Trends

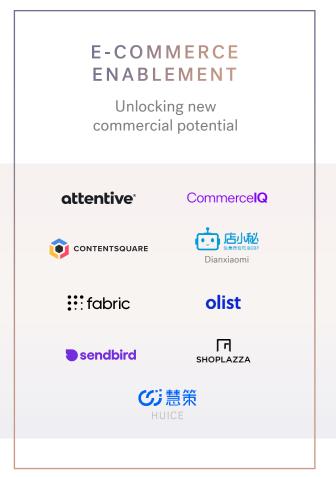




Shifting Commerce to the Digital World



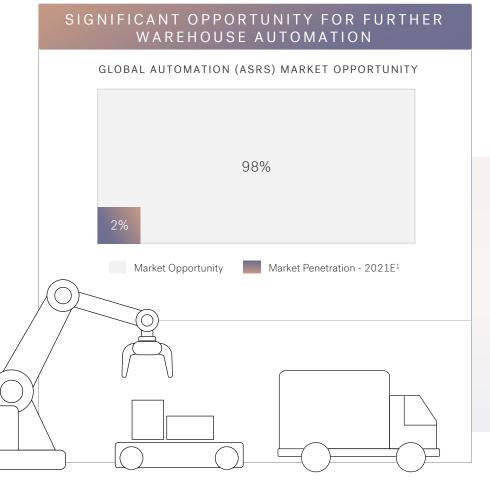






^{1.} Statista. E-commerce as percentage of total retail sales worldwide from 2015 to 2021, with forecasts from 2022 to 2026.

Reimagining the Global Supply Chain







Automating critical processes in warehouses and beyond











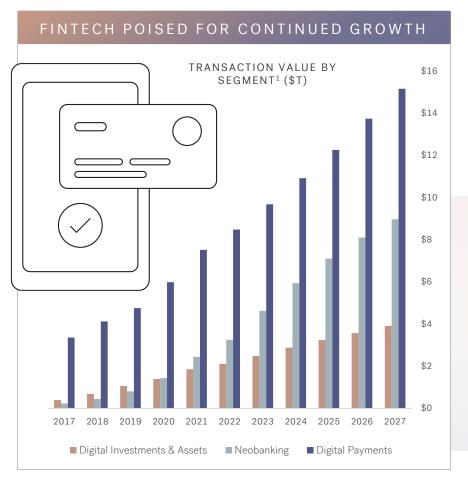


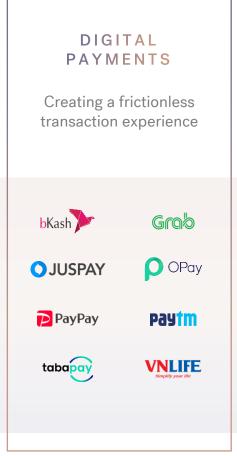


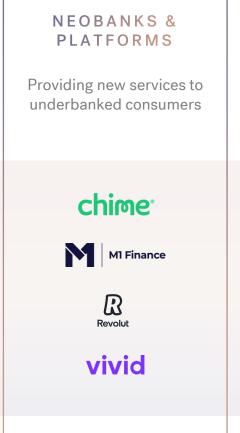


^{1.} Autostore Investor Presentation. October 2021.

Democratizing Access to Financial Services











^{1.} Statista. FinTech - Worldwide. Transaction Values from 2022 onwards are projections.

Navigating a New Frontier in Labor Markets





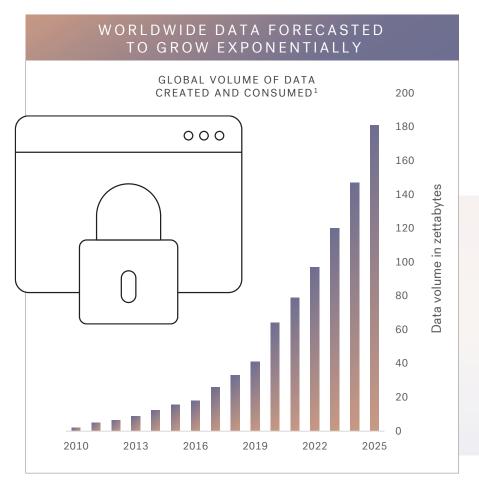
TALENT ACQUISITION Transforming hiring and onboarding across industries Andela eightfold.ai fountain gupy **job**and**talent R** remote sense



1. U.S. Bureau of Labor Statistics. Data as of September 2022 (announced November 2022).



Managing, Analyzing, and Protecting the World's Data









^{1.} Statista. Volume of data/information created, captured, copied, and consumed worldwide from 2010 to 2020, with forecasts from 2021 to 2025.

Maintaining
a Defensive
Posture in the
Current Market

Deliberate & Portfolio Selective Company Support Approach to New **Investments** Our Approach Disciplined Focus on **Prioritize Monetization &** Liquidity **Distributions Organizational** Recalibration

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. There can be no assurances that any plans described herein will be realized on the terms expressed herein or at all, and all such plans are subject to uncertainties and risks, as well as investor consents and regulatory approvals, as applicable. For the avoidance of doubt, it should not be understood as the "track record" or projected performance of SoftBank Vision Fund 1, SoftBank Vision Fund 2, SoftBank Vision Fund 2, SoftBank Vision Fund 1, Vision Fund 1,



Thank You

