

Earnings Results for the 6-month Period ended September 30, 2023

November 9, 2023

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September 14, 2023

Largest IPO in 2023

Arm IPO Summary

arm

Sep 14

Listed on the Nasdaq Global Select Market

\$5,123м

^{1ADS} \$51.00

\$52в

90.0%

SBG's proceeds from the disposal

Price to the public per ADS
Upper limit of the preliminary terms (\$47.00 - \$51.00)

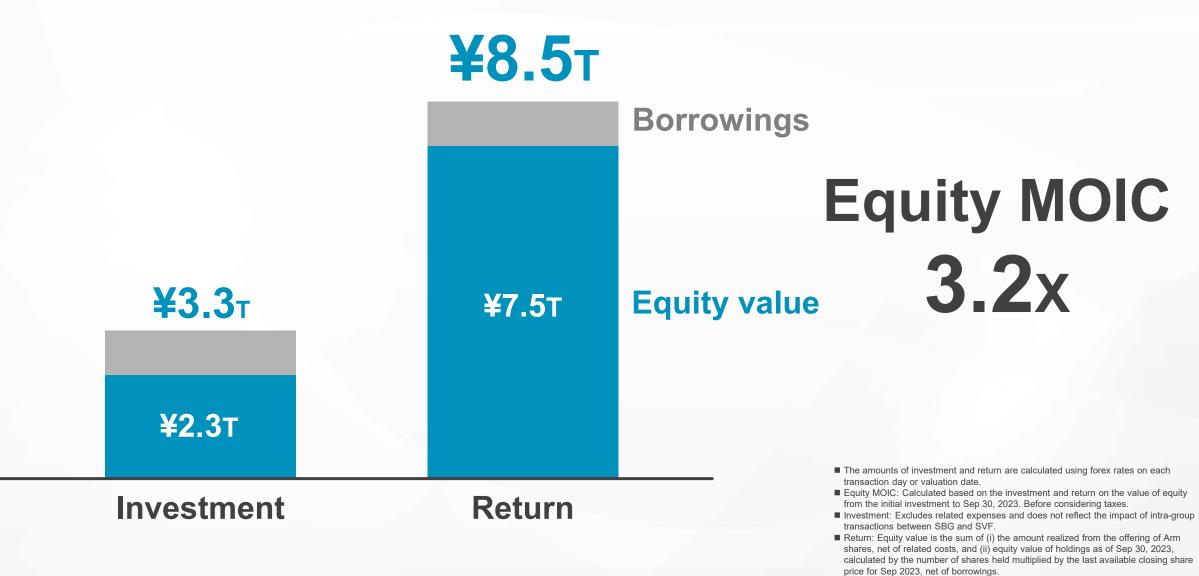
Market cap upon listing

Percentage of Arm shares held by SBG post-IPO

Market cap upon listing is calculated by multiplying the 1,025,234,000 company shares outstanding (before dilution) on September 30, 2023 by the public offering price per ADS. Percentage of Arm shares held by SBG after the disposal is based on the 1,025,234,000 company shares outstanding (before dilution) on September 30, 2023. For details of Arm IPO, see SBG's press release "Closing of Arm's Initial Public Offering and Full Exercise of Underwriters' Option to Purchase Additional American Depositary Shares" on September 19, 2023.

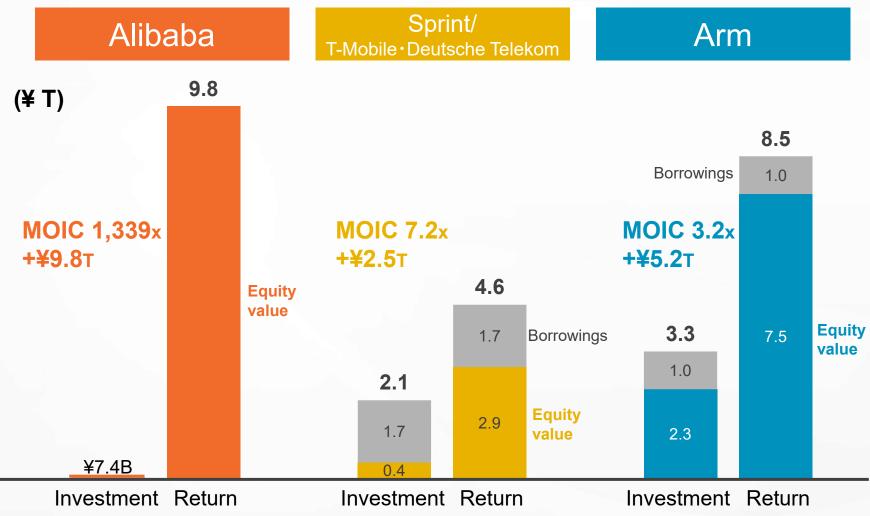
Investment Return on Arm





Borrowings: The amount of funds raised in JPY in Sep 2016 for the acquisition.

Investment Track Record



Arm's success is on par with our past large investments

Further growth expected

The amounts of investment and return are calculated using forex rates on each transaction day or valuation date.
MOICs are calculated based on equity return gained from the initial investment to Sep 30, 2023 and before tax considerations.
Investment amount is net of costs related to the transactions. The investment amount in

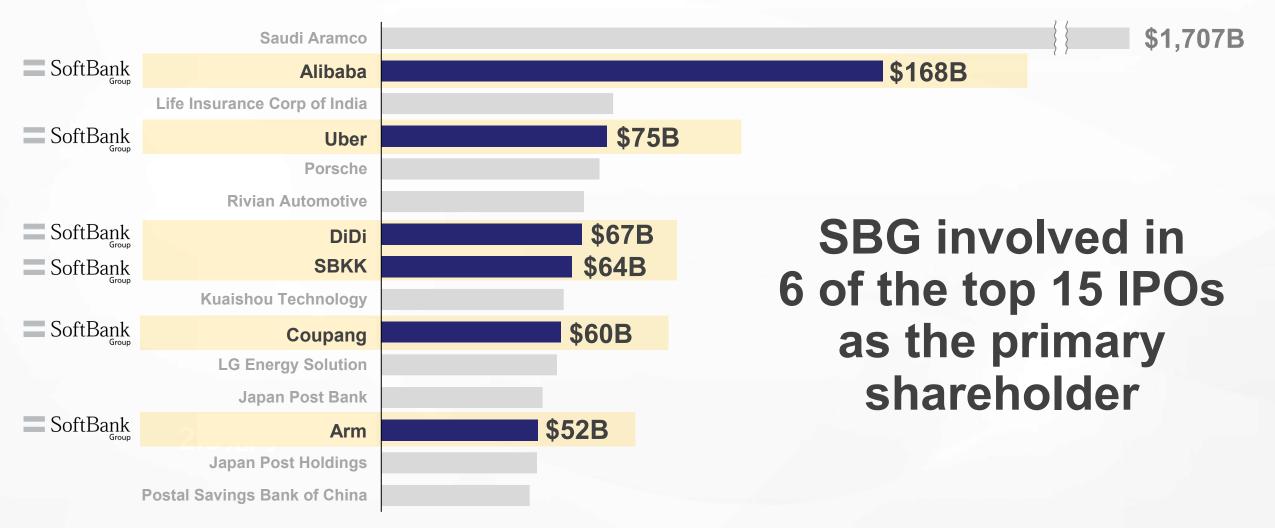
- Investment amount is net of costs related to the transactions. The investment amount in Arm does not reflect the impact of intra-group transactions between SBG and SVF.
 Return amount
- Alibaba: Sum of (i) the amount realized from the sale of and through derivative transactions using Alibaba shares, net of transaction costs, and (ii) equity value of holdings as of Sep 30, 2023, calculated by multiplying the number of the shares held by SBG by the last available closing share price for Sep 2023
- Sprint/T-Mobile and Deutsche Telekom: Equity value is the sum of (a) to (d) below, net of borrowings.

(a) The amount realized from the sale of T-Mobile shares and through derivative transactions using T-Mobile shares and Deutsche Telekom shares. Net of transaction costs (b) Equity value of holdings as of Sep 30, 2023, calculated by multiplying the number of the shares held by SBG by the last available closing share price for Sep 2023. Net of amounts already funded through derivative transactions

(c) Fair value of contingent consideration (SBG's right to acquire 48,751,557 T-Mobile shares for no additional consideration if 45-day trailing VWAP of T-Mobile share ≧\$149.35 during Apr 1, 2022 to Dec 31, 2025)

- (d) The amount of dividends received from Deutsche Telekom shares
- Arm: Equity value is the sum of (i) the amount realized from the sale of Arm shares, net of transaction costs, and (ii) equity value of holdings as of Sep 30, 2023, calculated by multiplying the number of the shares held by SBG by the last available closing share price for Sep 2023, net of borrowings.
- Borrowings are the amount of funds raised in JPY for the acquisition.

Top 15 Global IPO Market Cap in Past 10 Years Orm



(Source) Created SBG based on data from Bloomberg etc. Past 10 years: 10 years from January 2014 to the end of September 2023 SBG involvement: SBG and its subsidiaries were involved as shareholders at the time of listing.

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Consolidated Results

Consolidated Results

(¥ B)	FY2022 H1	FY2023 H1	Change
Net sales	3,182.5	3,227.1	+44.6
Loss on Investments	-849.6	-963.6	-114.0
Income before income tax	292.6	-907.4	-1,200.1
Net income	-129.1	-1,408.7	-1,279.6

Transaction of Arm Shares

1. Accounting treatment of the acquisition of shares from SVF1

- In Aug 2023, 25% equivalent shares were acquired from SVF1.
- Realized gain recorded at SVF was eliminated in consolidation as this was an intra-group transaction of subsidiary's shares.
- Realized gain attributable to third-party investors was recorded in consolidated financial statements.

Consolidated P/L

No realized gain recorded (eliminated in consolidation)

Increase in third-party interests ¥226.3B increase in costs

(Incl. amount related to investments other than Arm)

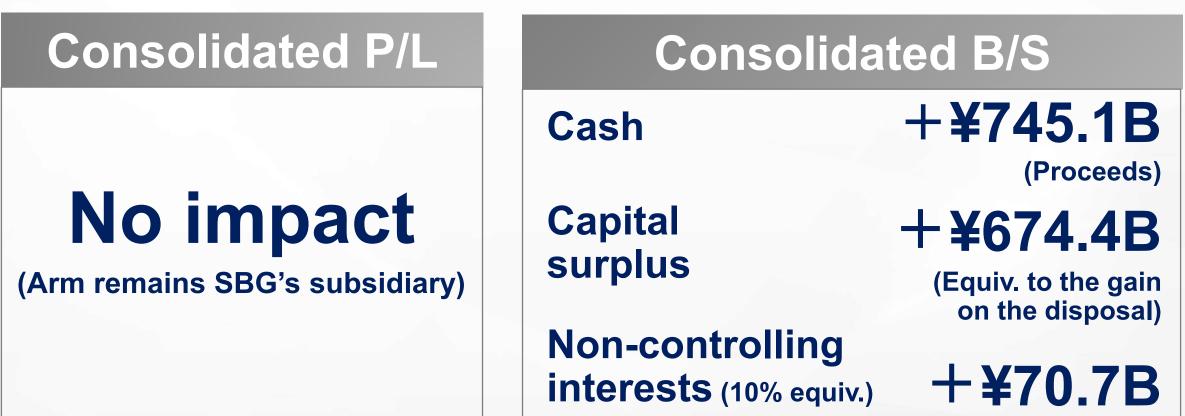
Consolidated B/S Third-party interests **¥226.3B**increase in liabilities

(Incl. amount related to investments other than Arm)

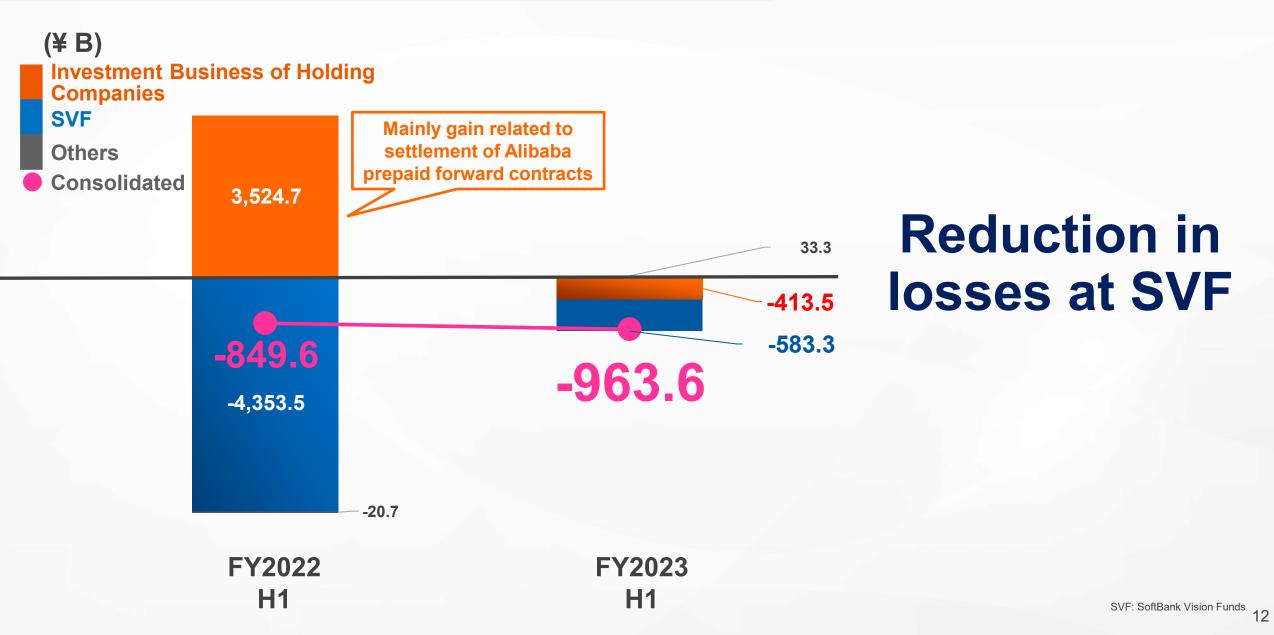
Transaction of Arm Shares

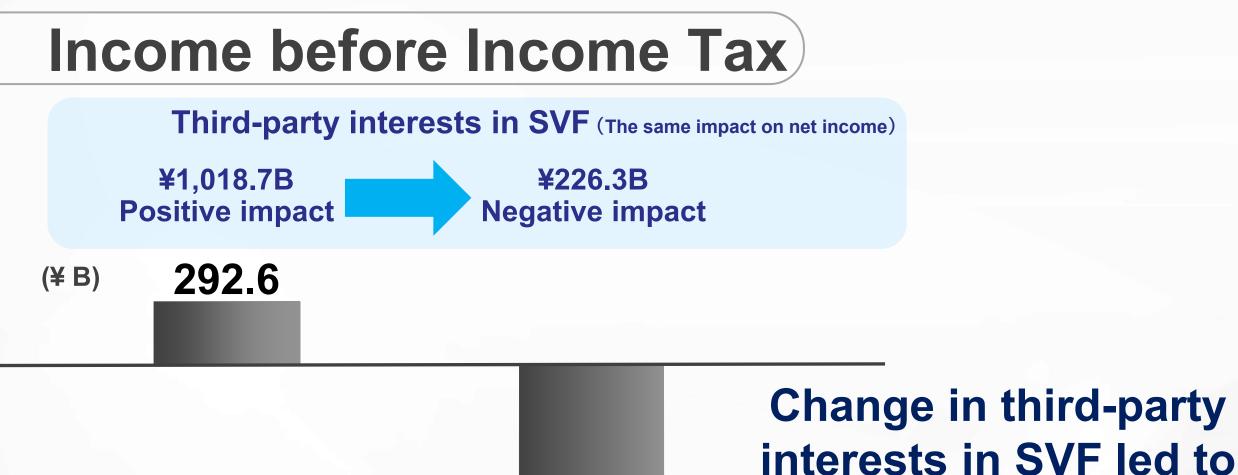
2. Accounting treatment of the share disposal in IPO

- Arm continues to be SBG's consolidated subsidiary post-IPO as SBG holds 90% of Arm shares.
- Gain equivalent on the disposal is not recorded in P/L but recorded in equity section of B/S.



Gain/Loss on Investments





-907.4

FY2023

H1

FY2022 H1

Net Income: Net income attributable to owners of the parent

the ¥1.2T deterioration

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Key Indicators

Some figures in this presentation are rounded and may not add up to the figures presented as the total. SBG stand-alone financial figures in this section are calculated by excluding those of self-financing entities from the consolidated figures. Major self-financing entities include SoftBank Corp, SVF1, SVF2, LatAm Funds, and Arm, etc. 14

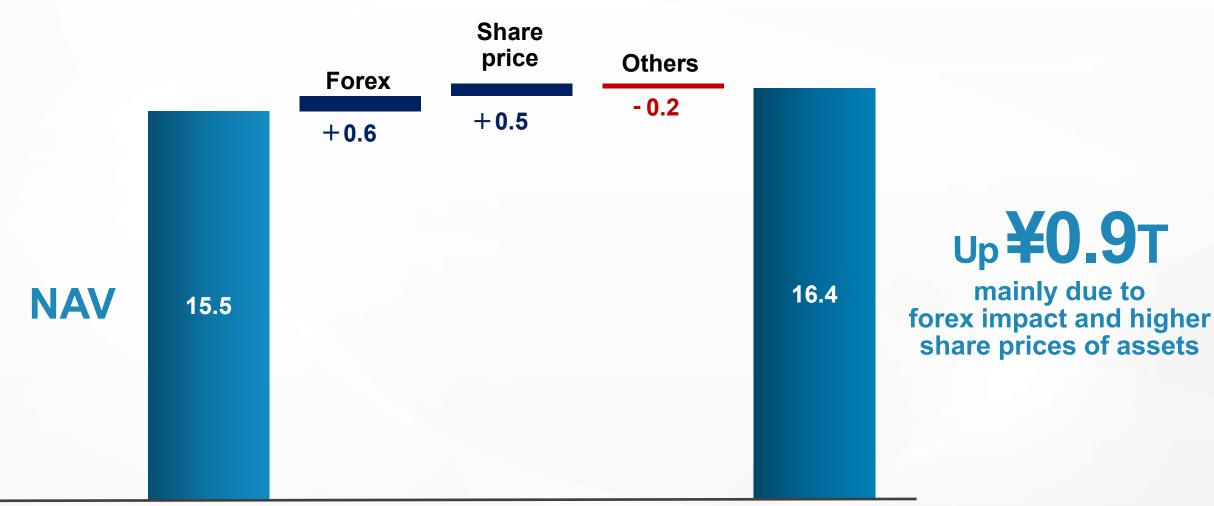
Changes in Key Indicators (FY2023Q2)



For details of NAV and LTV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Jun 30, 2023)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep 30, 2023)" Cash position: Cash and cash equivalents + short term investments recorded as current assets + investments in government bonds + undrawn commitment line. SBG stand-alone basis (excludes SB Northstar but includes its cash and cash equivalents)

Change in NAV

(¥ T)



Jun 30, 2023

For details of NAV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Jun 30, 2023)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep 30, 2023)"

Sep 30, 2023





For details of NAV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Jun 30, 2023)" and "Definition and Calculation Method of SBG's NAV and LTV (as of Sep 30, 2023)" NAV per Share = NAV ÷ Total number of issued shares (excluding treasury stock)

Equity Value of Holdings

(¥ T)

21.7

Net of asset-backed finance

Equity value increased driven by Arm

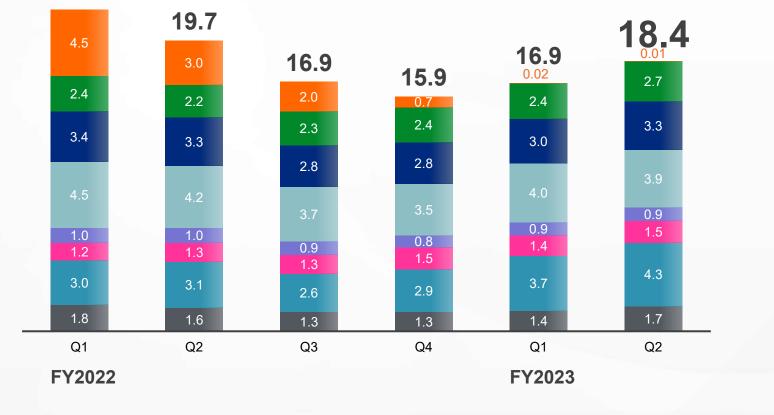
Composition (as of Sep 30, 2023)

Alibaba	0.03%
SoftBank Corp.	15%
SVF1	18%
SVF2	21%
LatAm Funds	5%
T-Mobile/ Deutsche Telekom	8%
Arm	24%
Others	9%
	SoftBank Corp. SVF1 SVF2 LatAm Funds T-Mobile/ Deutsche Telekom Arm

As of the end of each quarter

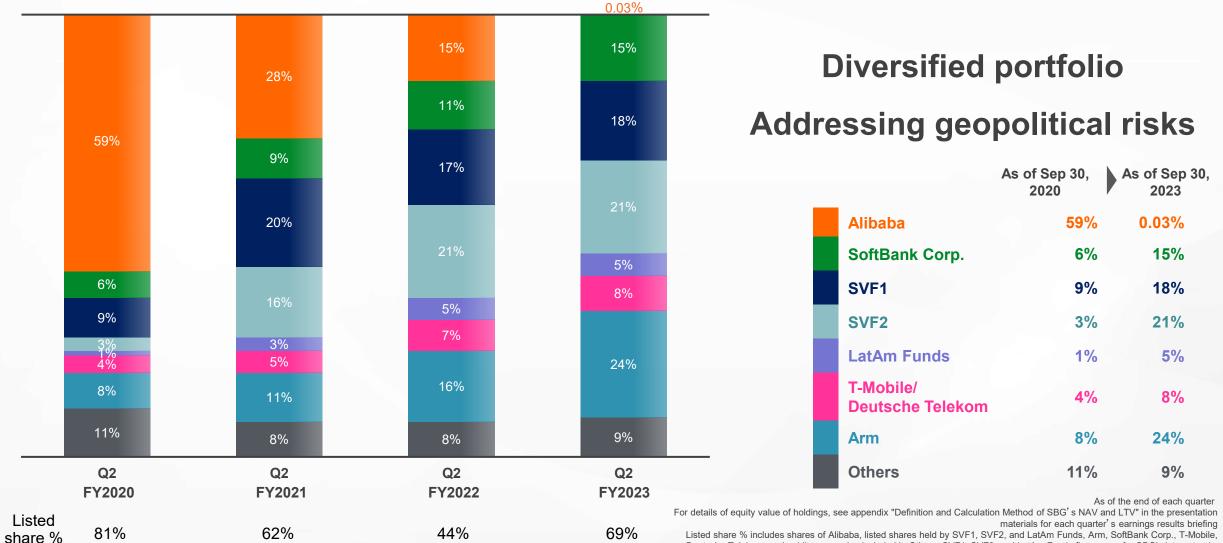
18

For details of equity value of holdings, see appendix "Definition and Calculation Method of SBG's NAV and LTV" in the presentation materials for each quarter's earnings results briefing

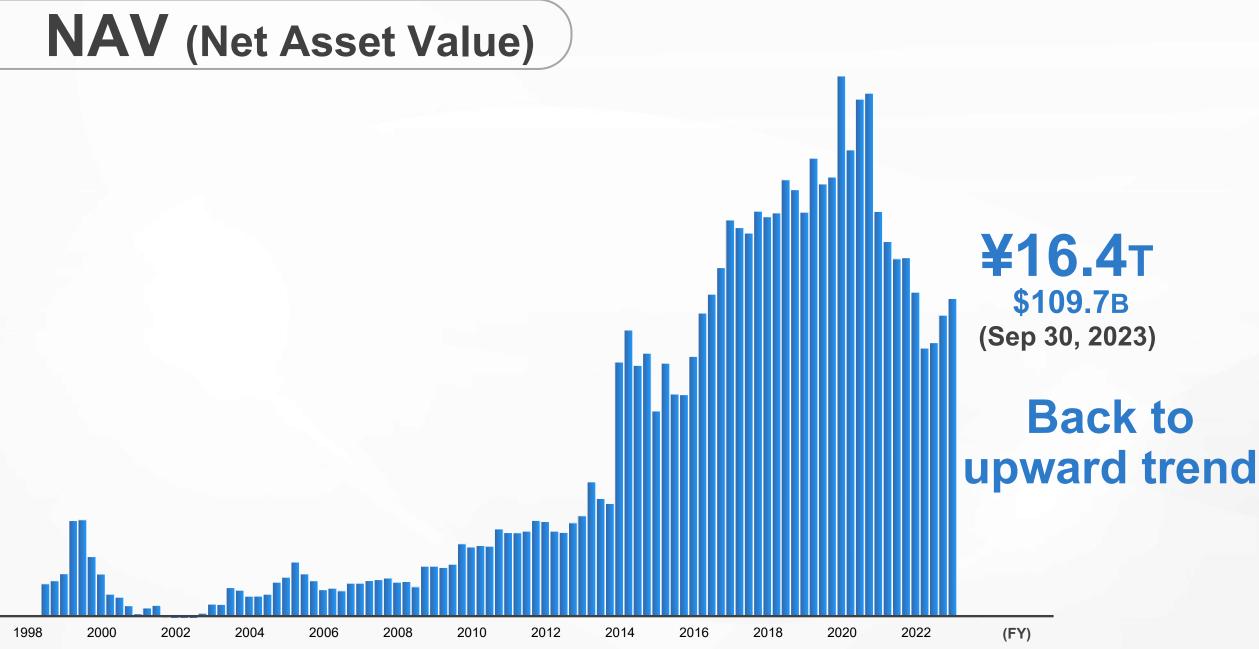


Equity Value of Holdings

Net of asset-backed finance



Deutsche Telekom, and public companies included in Others. SVF1, SVF2, and LatAm Funds figures are for SBG's interest only.



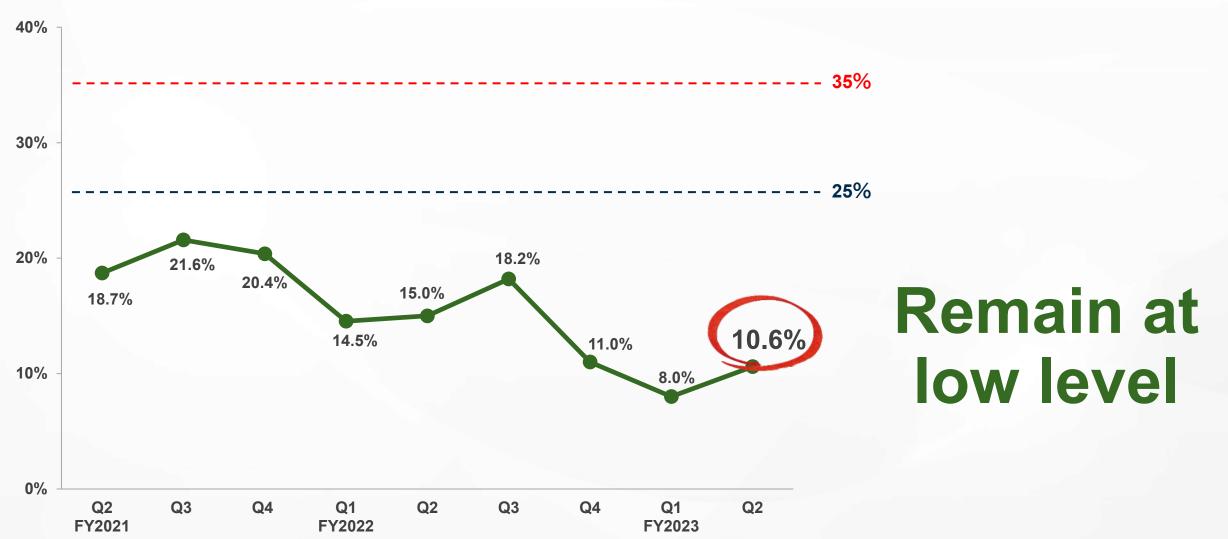
As of the end of each quarter

For details of NAV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV (as of Sep 30, 2023)"

For details of NAV, see Appendix Deminion and Calculation method of ODC 4.4.4 and the second second to guarantee or imply future NAV. Information on NAV is provided for reference purposes only to illustrate its historical trend and is not intended to guarantee or imply future NAV.

LTV (Net Debt / Equity Value of Holdings)

Net of asset-backed finance

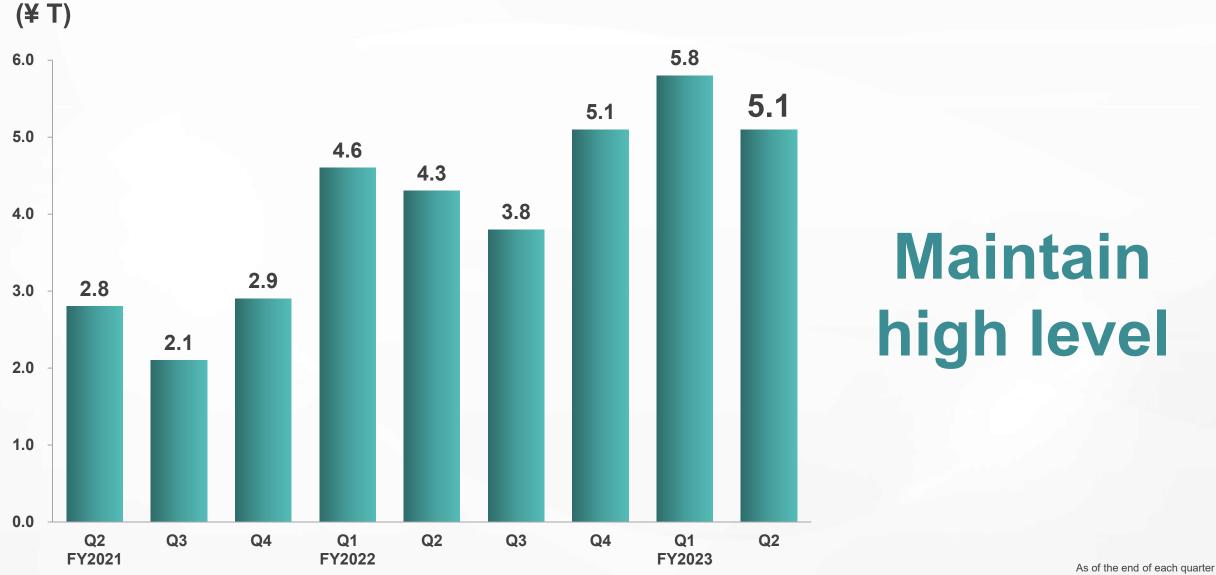


As of the end of each quarter

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For details of LTV, see Appendix "Definition and Calculation Method of SBG's NAV and LTV" in the presentation materials for each quarter's earnings results briefing

Cash Position



Cash position: Cash and cash equivalents + short term investments recorded as current assets + investments in government bonds + Cash and cash equivalents + short term investments recorded as carroit accests - includes its cash and cash equivalents) undrawn commitment line. SBG stand-alone basis (excludes SB Northstar but includes its cash and cash equivalents) 22

Impact of Forex (FY2023H1)

Weaker JPY increased NAV and equity

On NAV On accounting Equity +¥1.8T +¥1.9T **Consolidated net income** -¥0.6T



Arm-based Chips Shipped (cumulative)

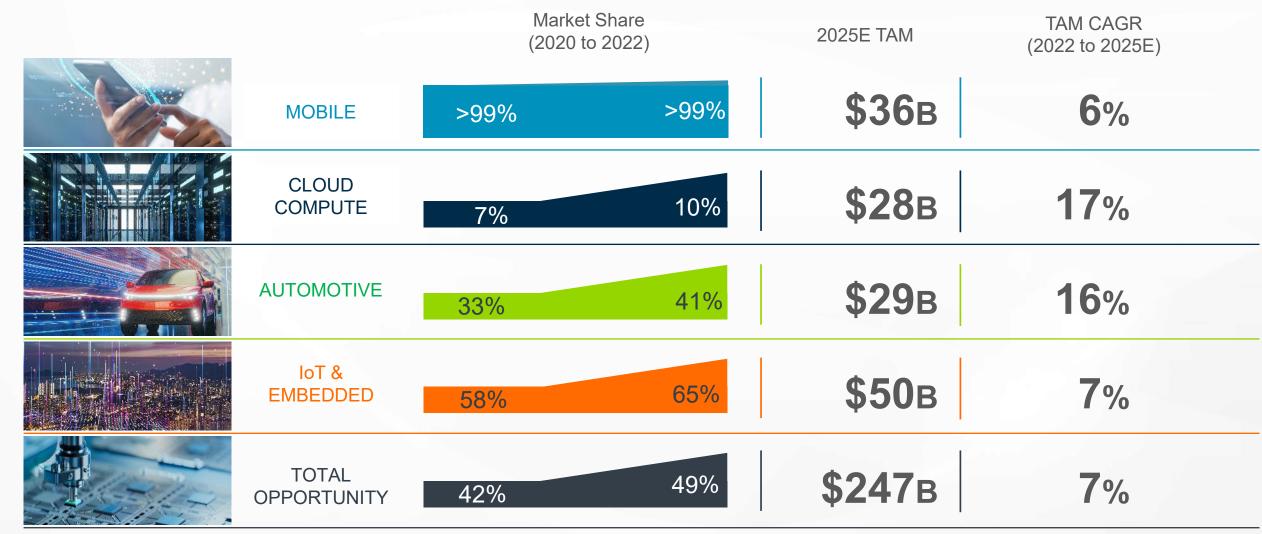


2023 (Calendar year)

(Source) Arm The number of Arm-based chips shipped on this page is the actual shipments of royalty units (chips incorporating Arm technology) by Arm licensees up to June 30, 2023, as reported by licensees in the royalty reports. 25



Revenue Opportunity in Growing Market arm



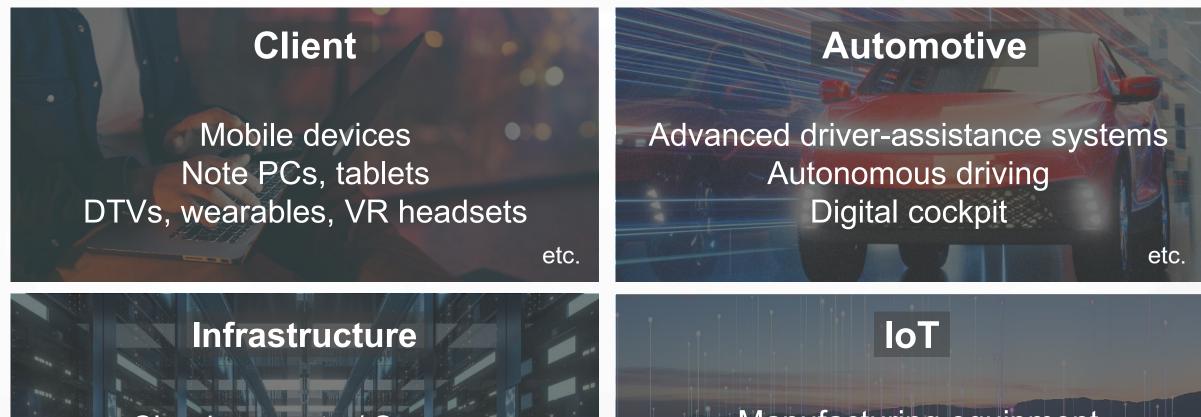
(Source) Arm F-1

Market share: Based on Arm value share

TAM: Total Addressable Market

Total Opportunity includes Other Mobile Chips, Consumer Electronics, Networking Equipment, and Other Infrastructure not broken out in above chart. 26

Arm's Target Markets



Cloud compute / Servers 5G network equipment

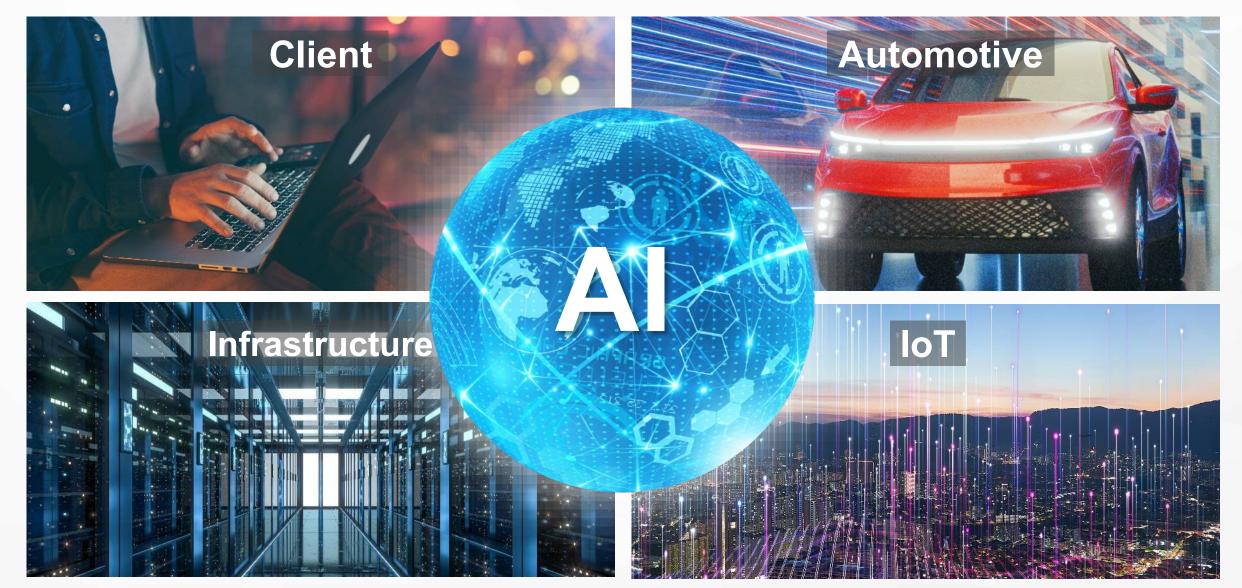
etc.

Manufacturing equipment City infrastructure and building management equipment

etc.

Arm's Target Markets





Progress in Strategy with Industry Leaders arm

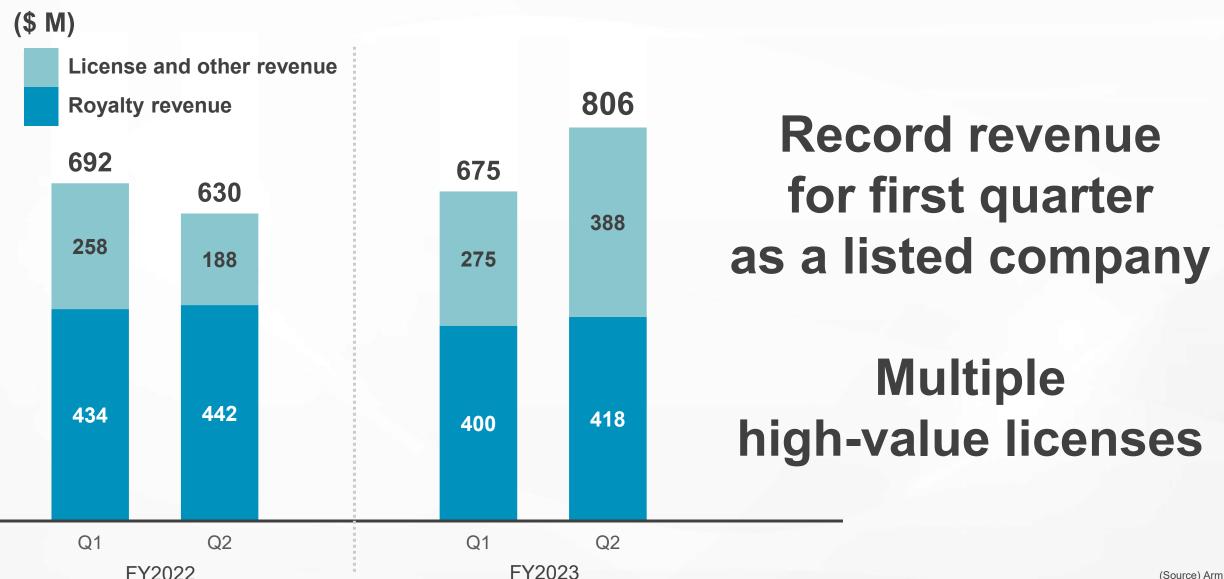
Google's latest smartphone Pixel 8 announced based on Arm's latest generation of CPUs (Armv9)

> **NVIDIA** announced second generation of Arm-based GH200 Grace Hopper Superchip

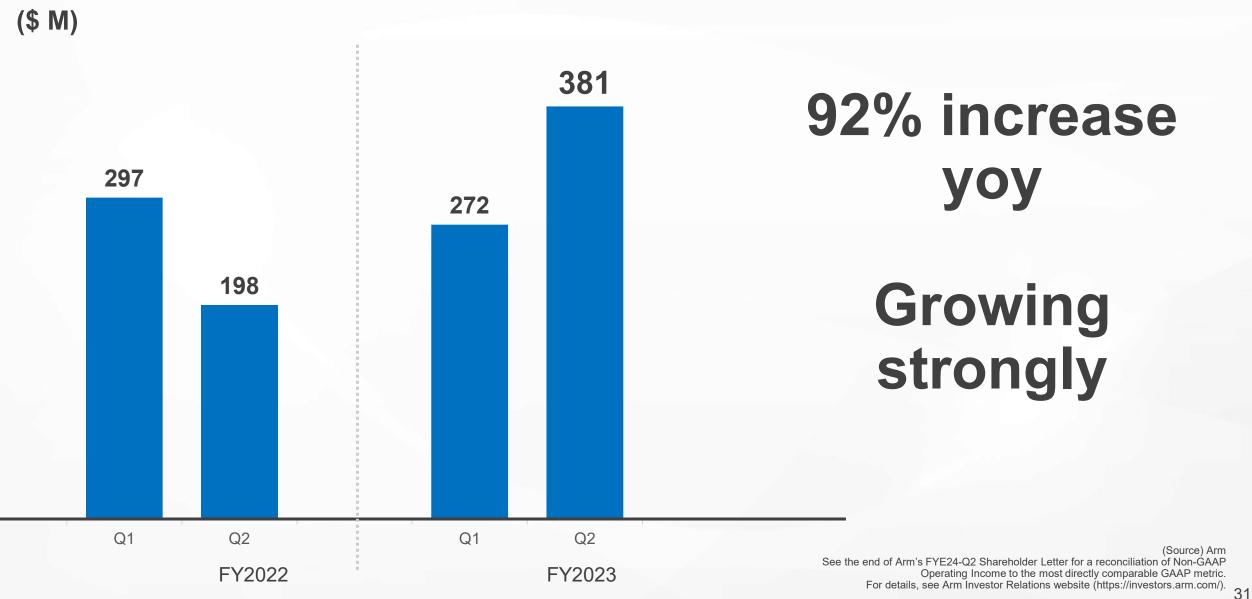


Renesas Electronics announced adoption of Arm technology for next generation of chips for autonomous driving

Quarterly Revenue (US-GAAP)



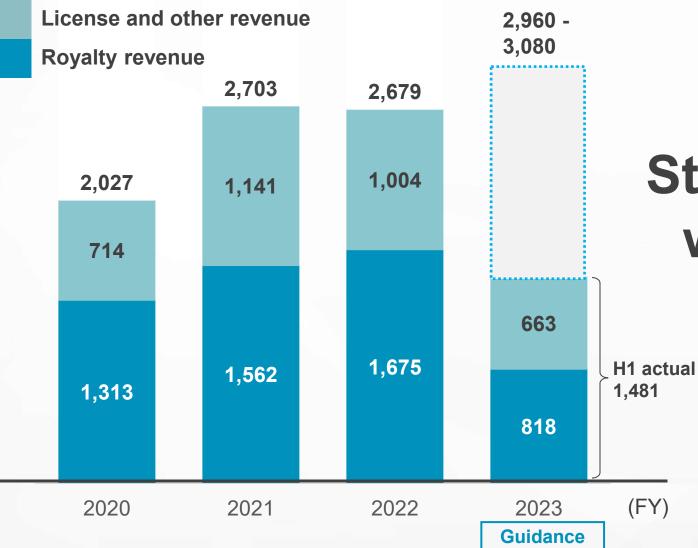
Non-GAAP Operating Profit (US-GAAP)



arm

Annual Revenue (US-GAAP)

(\$ M)



Strong revenue amid weak semi market

Guidance (US-GAAP)

- Arm has good visibility of its licensing pipeline although timing, deal size, etc. can change
- Analysts forecast that the semiconductor industry will continue to recover although trajectory is unclear

	FY2023 Q3 (E)	FY2023 (E)
Revenue	\$720M - \$800M	\$2,960M - \$3,080M
Non-GAAP operating expense	~\$460M	~\$1,765M
Non-GAAP fully diluted earnings per share	\$0.21 - \$0.28	\$1.00 - \$1.10

(Source) Arm

Arm's FY2023 non-GAAP operating expense guidance includes a one-time increase in social security taxes of approximately \$45M in the fourth guarter, related to the vesting of certain equity awards following its IPO. For details, see Arm Investor Relations website (https://investors.arm.com/).

SoftBank Vision Funds

SVF: Gain/Loss on Investments (FY2023Q2)



USD basis

(SVF1 + SVF2 + LatAm Funds)

The information contained herein is provided solely for illustrative purposes and individual investors' results may vary. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds and there is no assurance that unrealized investments will be sold for values equal to or more than the total values used in calculating the performance values portrayed herein. Actual returns on unrealized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investment that are unrealized may differ materially from the values indicated herein. Past performance is not indicative of future results. 35

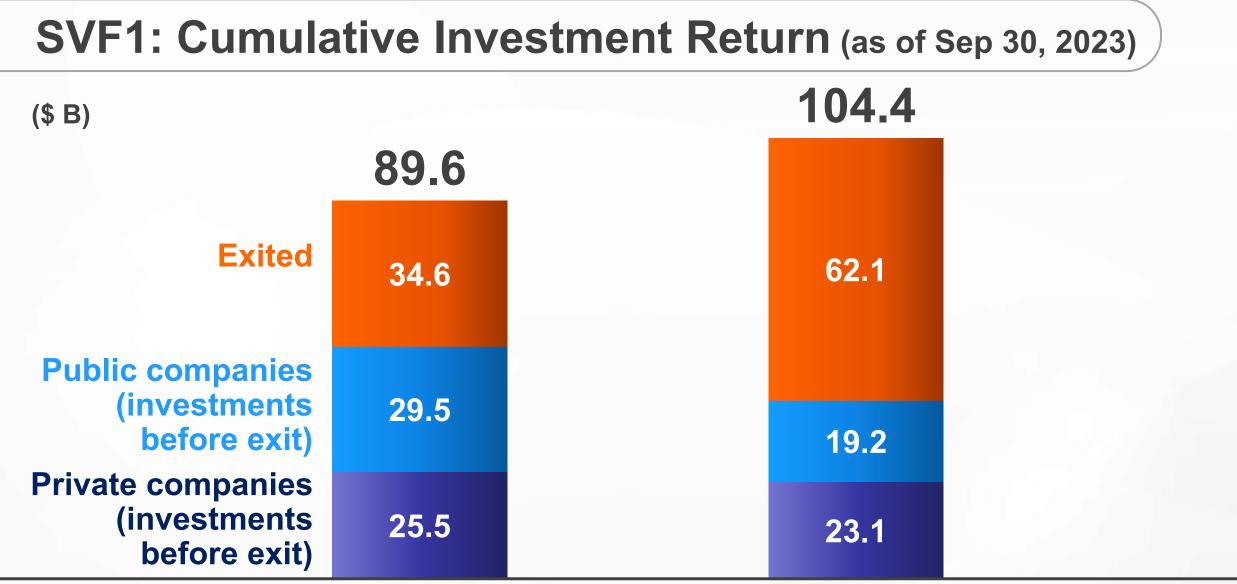
SVF: Gain/Loss on Investments (quarterly)



SVF: Gain/Loss on Investments (cumulative)

USD basis (SVF1 + SVF2 + LatAm Funds)

66,374 (\$ M) 60,821 56.808 **Cumulative** 55,867 investment losses continue to improve The information contained herein is provided solely for illustrative purposes on an SBG basis and individual 31,245 investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before 26,353 income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or 20,166 future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical 16,398 trends will continue throughout the life of SVF1. SVF2 and LatAm Funds. There can be no assurance that unrealized 12,849 12,786 investments will be sold for values equal to or in excess of 11,403 the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized 8,242 investments will depend on, among other factors, the value 9.655 8.499 of the assets and market conditions at the time of 5,373 disposition, any related transaction costs and the timing 1,743 2,373 3,088 and manner of sale, all of which may differ from the assumption on which the valuations reported herein are 958 based. Accordingly, investments that are unrealized or 1,876 partially realized may differ materially from the values indicated herein 0 -1,460 O FY17 FY19 FY19 FY19 FY20 FY20 FY21 FY21 FY22 FY17 FY17 FY18 FY18 FY18 FY18 FY20 FY20 FY21 FY21 **FY17** Gain/Loss on Investments (cumulative): Q2 Q3 Q1 Q3 Q2 Q3 Q4 Q1 Q2 Q2 Q3 Q2 Q3 Q4 Q1 Q4 Q1 Q1 Q4 Q1 FY22 FY23Q2 cumulative gain and loss on investments at SVF1, SVF2, FY22 FY23 **FY19** FY22 Q3 Q1 Q2 and LatAm Funds since FY2017Q1. Before translation for Q4 ΩI the Company's consolidated financial statements. Includes derivative gains and losses. Before deducting third-party -1.093-6.645 interests, tax, and expenses. -8,524 -7,548 -7.316



Investment cost

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Cumulative investment return (FV + Sale price)

Cumulative investment return: before deducting third-party interests, taxes, and expenses.

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The classification of portfolio companies as public/private is based on their status as of Sep 30, 2023.

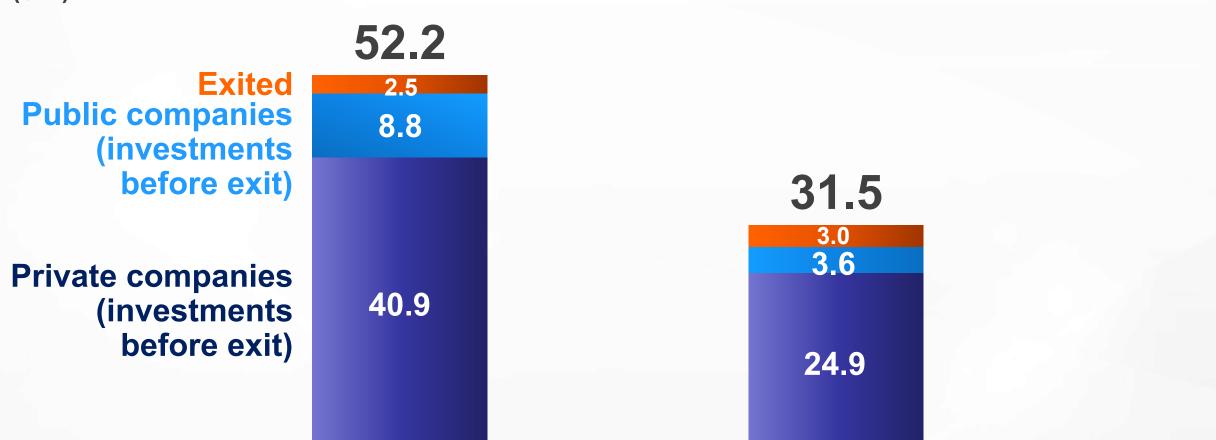
Exited: includes disposals (sales) as a result of share exchanges and restructuring of portfolio companies, derivative gain on investments (including unsettled derivatives), and interest and dividend income from investments.

Public companies currently held: includes a portfolio company traded in the over-the-counter market.

For a certain investment that was initially determined to be transferred from the Company to SVF1 but later canceled, any unrealized valuation gains and losses incurred for the period leading up to the decision to cancel the transfer are not included in Cumulative investment return in the presentation.

SVF2: Cumulative Investment Return (as of Sep 30, 2023)





Investment cost

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Cumulative investment return (FV + Sale price)

Cumulative investment return: before deducting third-party interests, taxes, and expenses. The classification of portfolio companies as public/private is based on their status as of Sep 30, 2023. Exited: includes disposals (sales) as a result of share exchanges, derivative gain on investments (including unsettled derivatives), and interest and dividend income from investments.

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Public companies currently held: includes portfolio companies traded in the over-the-counter market. The investment cost and fair value of investments before exit in SVF2 include those related to a minor SVF2 ownership percentage in another portfolio company received as part of the consideration for SVF2's investment in a portfolio company.

Public Listings and Late-stage Pipeline

Public listings (Since inception)	Robust late-stage portfolio		
50 listings	\$29B+ Total FV of late-stage portfolio		
Image: Stress Origin Auron Image: Stress COMPASS Coupang SVF1 Image: Stress Image: Stress </th <td>Select portfolio companies ByteDance Fanatics PayPay VU011</td>	Select portfolio companies ByteDance Fanatics PayPay VU011		
qualtrics.™ SCOL Sombotic wework 算门設計 LatAm Funds INU SATELLOGIC VTEX	KAVAK 🔽 QuintoAndar		

As of Sep 30, 2023. Source: SBGA/SBIA Analysis.

The number of public listing includes the number of IPOs and SPAC mergers (De-SPACs),

Listings since inception includes companies invested in on IPO/public listing date as well as companies that were subsequently exited or delisted. WeWork and Full Truck Alliance are both SVF1 and SVF2 investments.

\$29B+ of Total Fair Value includes portfolio companies that have raised Series E or later rounds, and portfolio companies actively planning to publicly list.

Select investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of investments made by SVF1, SVF2, and the LatAm Funds that have gone public or, in the opinion of SBIA, may go public in the future and do not purport to be a complete list of investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments. Generate list of SVF1 and SVF2 investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds investments. Please refer to https://www.latinamericafund.

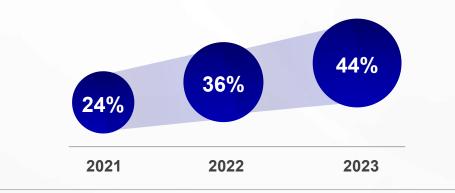
Portfolio Companies Driving the Al Revolution

Best-in-class adoption of AI, across multiple use cases

ByteDance

Deploys AI algorithms to power the delivery of personalized content

Share of social media users using TikTok



SWIGGY

Uses generative AI techniques to build products and services enabling intuitive food and grocery ordering experiences in India

Indicative generative AI use case



E C

Conversational and open-ended user queries

Al-Powered search built on large language models

Personalized recommendations

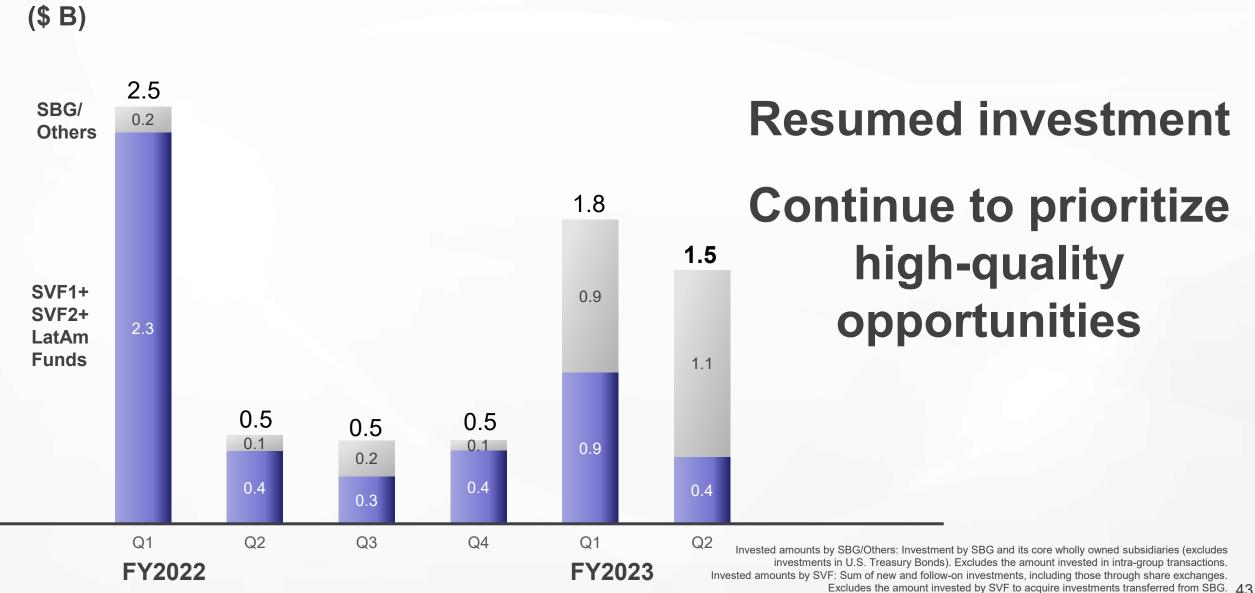
As of Sep 30, 2023. (Source) SBGA. SBIA and Swiggy

Share of social media users using TikTok: Statista - Social media: TikTok users in the United States (Sep, 2023)

Select investments presented herein are solely for illustrative purposes, have been selected to provide examples of portfolio companies SBIA believes are AI leaders, and do not purport to be a complete list of SVF1, SVF2, and LatAm Funds investments. The use of statistics provided by third-parties is for illustrative purposes only and is not indicative of the herein mentioned portfolio companies' past, current, or future performance or growth. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund.com/portfolio for a more complete list of investments. The metrics regarding select aspects of the company's operations were selected by SBIA on a subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of the company's business, are incomplete, and are not necessarily indicative of the company's performance or overall operations. There can be no assurance that historical trends will continue throughout the life of SVF1, SVF2, or LatAm Funds. **41**

Al Investment Strategy

Invested Amounts (SVF1 + SVF2 + LatAm Funds + SBG/Others)



Al Investment Strategy

SBG's investment strategy Α investment strategy

Investment by SBG

- Longer-term value creation
- Strategic investment
- Flexible ownership
- Thematic, concentrated investment



STACK

SVF1

SVF2

LatAm

Investment by SVF

- Up to 14-year fund life
- Financial investment
- Minority ownership
- Diversified investment

Stack AV



Aims to optimize supply chains, delivery route, and energy efficiency by leveraging proprietary self-driving technology



- Founded in early 2023 backed by SBG
- Developing AI-powered technology to revolutionize long-standing challenges in the trucking industry
 - ✓ Driver shortage
 - ✓ Efficiency of uptime
 - ✓ Safety concerns
 - \checkmark Transportation cost
 - \checkmark CO2 emission
- 170 employees across its HQ and in 15 states





Convert pallet handling to autonomy with driverless forklifts

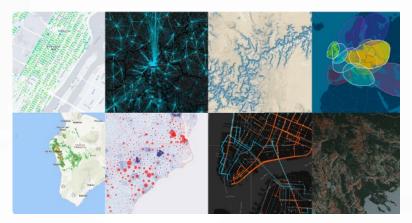


- Founded in 2005, listed since 2017 EURONEXT
- Completed acquisition of 71.4% of shares through takeover bid in October 2023
- 1200+ robots in 300+ sites deployed in 30 countries
- Simplify system commissioning & update with a code-less, web-based user journey
- Deploy impact roadmap to reduce carbon footprint

Mapbox



Provides custom navigation and map application for flexible use





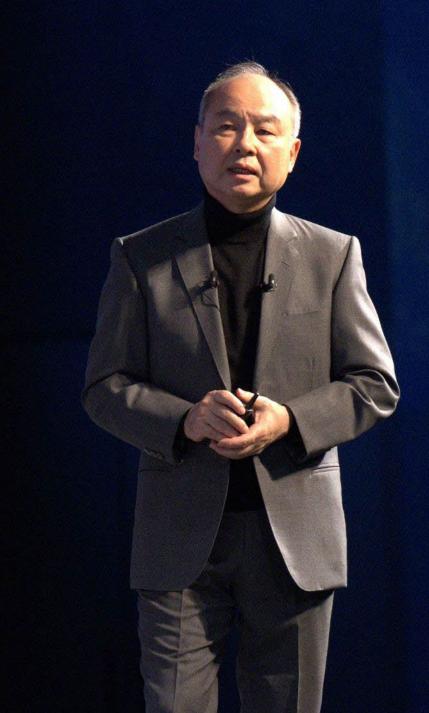
- Founded in 2013
- Mapbox's AI-powered location technology is used by 700M+ monthly active users
- Adopted by vehicle navigation systems in Toyota, GM, BMW, and Rivian
- Maximizes delivery efficiency by optimizing delivery routes and by real-time visibility of fleet operation





Video





In the 4-billion-year history of life on Earth,

Singularity will arrive within 10 years

We are currently in the midst of a 10-year crossover

Present Within 10 yrs Within 20 yrs

GPT-4 (Passed USMLE)

AI

10x sum total of all human intelligence

Artificial General

10,000x sum total of all human intelligence

Artificial Super

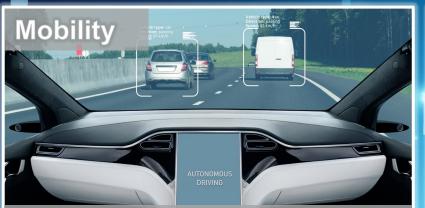
Intelligence

Achieved passing score in USMLE (United States Medical Licensing Examination) practice materials. Exams were evaluated through GPT-4 scores (5-shot) (Source) OpenAl, Microsoft "Capabilities of GPT-4 on Medical Challenge Problems"

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AGI will revolutionize each and every industry at their core (Real-time Learning and Inference)



Accident-Free Autonomous Driving



Genetic Analysis for Personalized Medicine

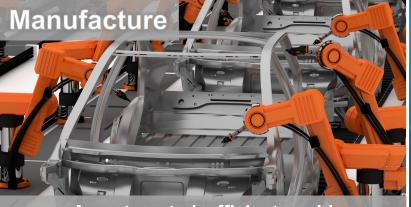


More human-like customer service



Optimal investment execution





An automated, efficient world

AGI will revolutionize all industries

I am determined to make SoftBank the most AI-empowered company in the world

Financial Strategy

FY2023 Financial Strategy

Adhering to financial policy

Financial management adaptable to both Defense and Offense

Adhering to Financial Policy







Secure **recurring distributions and dividend income** from SVF and other subsidiaries

Respond to Both Defense and Offense

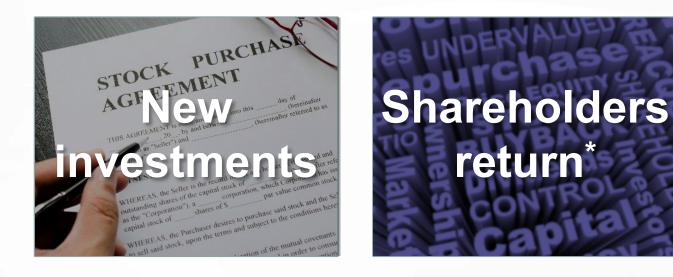
Defense against further downside

Invest in the Information Revolution, while maintaining financial stability

Maintain LTV below 25% in normal times (LTV = 10.6% as of Sep 30, 2023)

Maintain at least 2-year worth of bond redemptions in cash (Cash position = ¥5.1T as of Sep 30, 2023)

Capital Allocation



Financial policy (Financial stability)

Endeavor to strike a balance

* The level of NAV discount is also considered

Summary

1 Arm IPO completed. Further growth expected

2 NAV increased from ¥15.5T to ¥16.4T

3 Resumed investment. Continue to prioritize high-quality opportunities

4 SVF looks to increase mid- to long-term value

"Information Revolution — Happiness for Everyone"



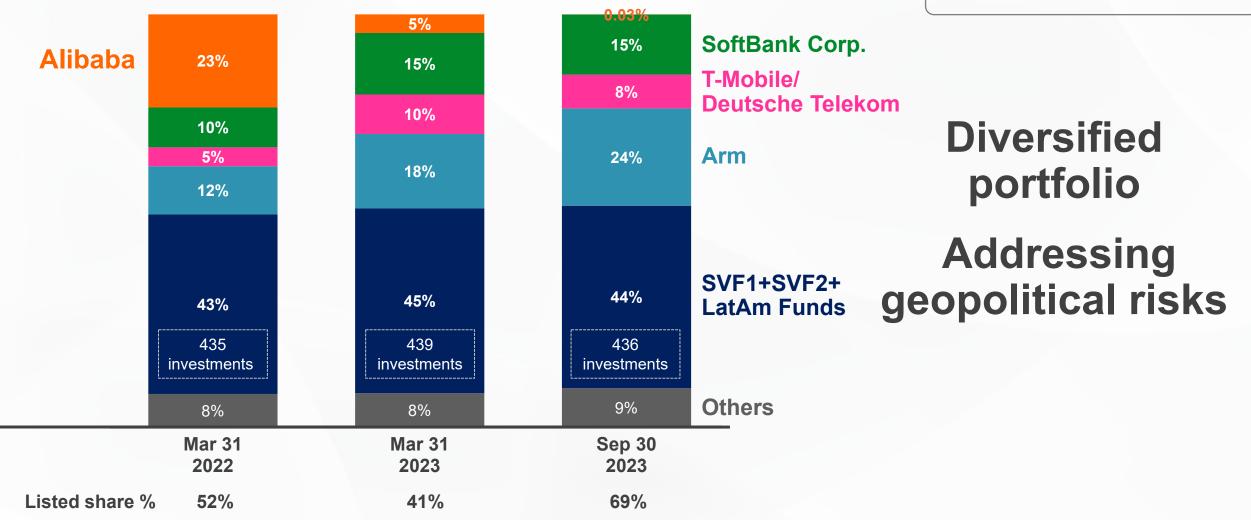
Appendix

Monetization and Capital Allocation (FY2023Q1-Q2)



Equity Value of Holdings: Diversified Portfolio

Net of asset-backed finance

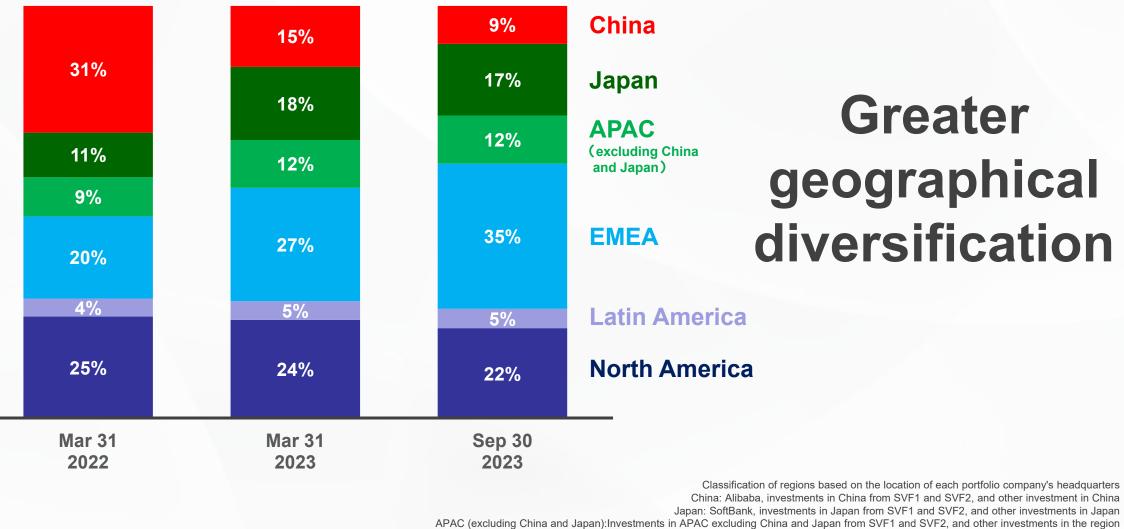


For details of equity value of holdings, see appendix "Definition and Calculation Method of SBG's NAV and LTV" in the presentation materials for each quarter's earnings results briefing

Listed share % includes shares of Alibaba, listed shares held by SVF1, SVF2, LatAm Funds, Arm, SoftBank Corp., T-Mobile, Deutsche Telekom, and public companies included in Others. SVF1, SVF2, and LatAm Funds figures are for SBG's interest only.

Investments held by SVF1, SVF2, and LatAm Funds as of Sep 30, 2023: 73 investments from SVF1, 273 investments from SVF2, and 90 investments from LatAm Funds. For details, see "SVF1 Portfolio", "SVF2 Portfolio", and "LatAm Funds Portfolio" in "Data Sheet for the Second

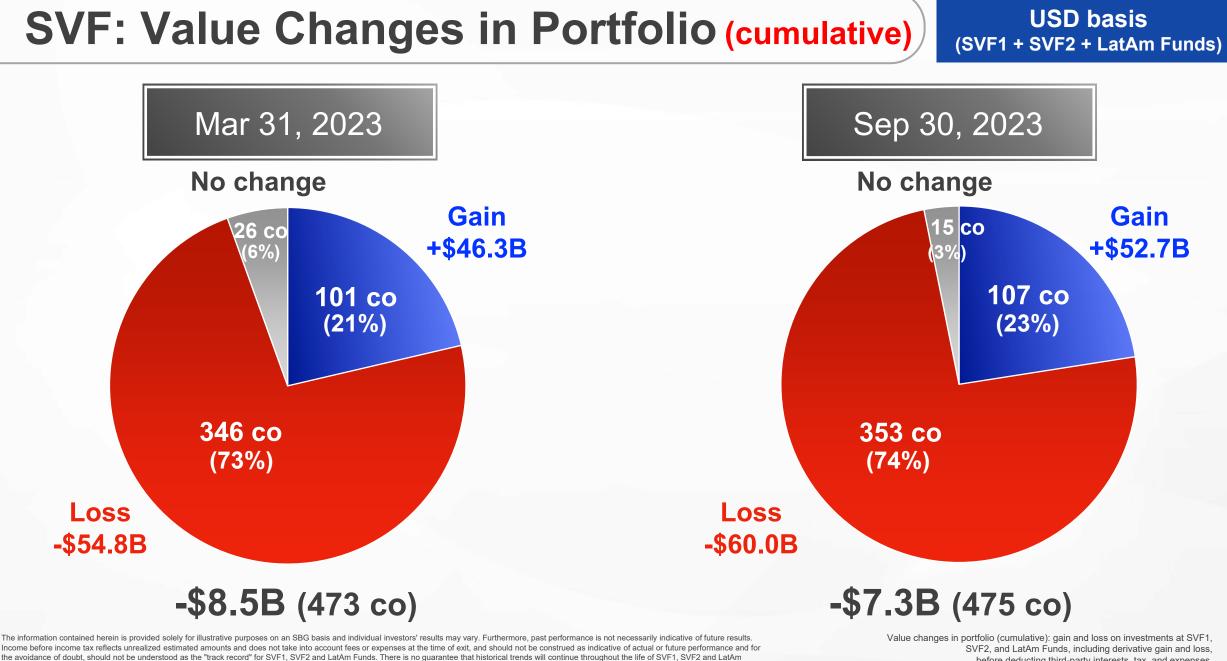
Equity Value of Holdings: Diversified Portfolio



EMEA: Arm Deutsche Telekom investments in EMEA from SVE1 and SVE2 and other investments in EMEA

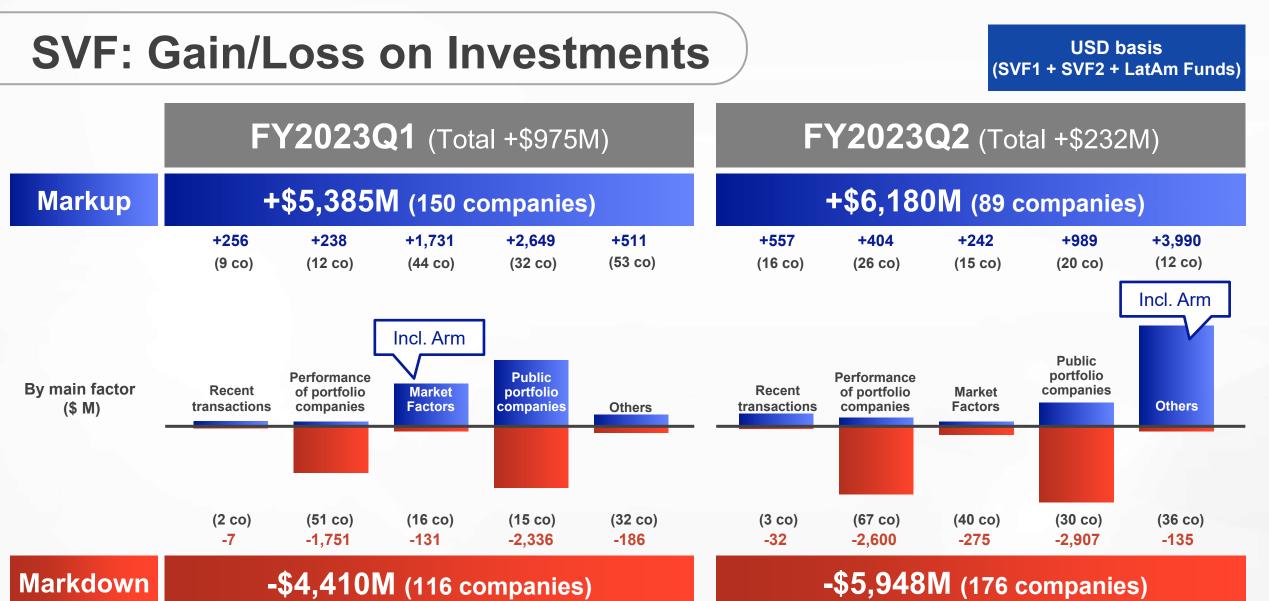
Latin America: Investments from LatAm Funds and other investments in Latin America

North America: T-Mobile, investments in North America from SVF1 and SVF2, and other investments in North America 66



the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valuations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

before deducting third-party interests, tax, and expenses. Includes Polygon, which is invested through the purchase of MATIC Tokens (counted as no change in value)



Gain and Loss on Investments at SVF: gain and loss on investments at SVF1, SVF2, and LatAm Funds, deducting third-party interests, tax, and including derivative gain and loss before expenses.

The main factors of the change in valuation in FY2023Q1 and FY2023Q2 of each portfolio company are indicated based on the classification determined

as reasonable by SBGA and SBIA. Although SBIA believes that such determinations are reasonable, they are inherently subjective in nature. (Source) SBGA and SBIA

Market factors include the changes in valuation due to the changes in the valuation of public comparable companies, and changes in cost of capital, etc.

Public portfolio companies include those traded in the over-the-counter market. Gain/loss on investments due to partial or full exits of public portfolio companies are included.

Others include gain/loss on investments due to full exits of private portfolio companies and forex impact, etc.

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The information contained herein is provided solely for illustrative purposes on an SBG basis and individual investors' results may vary. Furthermore, past performance is not necessarily indicative of future results. Income before income tax reflects unrealized estimated amounts and does not take into account fees or expenses at the time of exit, and should not be construed as indicative of actual or future performance and for the avoidance of doubt, should not be understood as the "track record" for SVF1, SVF2 and LatAm Funds. There is no guarantee that historical trends will continue throughout the life of SVF1, SVF2 and LatAm Funds. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the values portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumption on which the valueations reported herein are based. Accordingly, investments that are unrealized or partially realized may differ materially from the values indicated herein.

SVF1 Public Portfolio Companies (as of Sep 30, 2023)

M)	Company	(a) Investment cost ^{∗2} to SVF1	(b) Gross return [∗] to SVF1	(c) = (b) - (a) Gross gain (loss) to SVF1	(d) = (b) / (a) Gross MOIC ^{*4}
	Coupang	2,729	10,628	7,899	3.9x
	Doordash	680	7,539	6,859	11.1x
Fully Exited	NVIDIA	2,878	5,813	2,936	2.0x
Fully Exited	Guardant Health	308	2,665	2,358	8.7x
Fully Exited	Uber	7,666	9,215	1,549	1.2x
Fully Exited	Slack	334	1,018	684	3.0x
Fully Exited	Ping An Good Doctor	400	828	428	2.1x
	PolicyBazaar	199	588	389	3.0x
Fully Exited	Opendoor	450	824	374	1.8x
Fully Exited	10x Genomics	31	338	307	10.9x
Uir B	Delhivery	397	690	293	1.7x
	Roivant ^{*5}	919	1,096	177	1.2x
	Vir Biotechnology	199	326	127	1.6x
	Zomato	309	343	34	1.1x
	Energy Vault	60	47	(13)	0.8x
	Relay Therapeutics	300	235	(65)	0.8x
	OneConnect	100	4	(96)	0.0x
Fully Exited	ZhongAn	550	400	(150)	0.7x
	Aurora Innovation	333	93	(240)	0.3x
GoTo (Gojek Tokopedia) ^{*6} Full Truck Alliance Getaround Paytm SenseTime Ginkgo Bioworks Auto1 Grab Compass View WeWork *7 DiDi	GoTo (Gojek Tokopedia) ^{*6}	841	591	(250)	0.7x
		1,700	1,421	(279)	0.8x
	Getaround	348	8	(340)	0.0x
	Paytm	1,600	1,252	(348)	0.8x
		1,429	1,071	(358)	0.7x
	Ginkgo Bioworks	404	44	(360)	0.1x
		741	344	(397)	0.5x
	Grab	2,993	2,476	(517)	0.8x
	Compass	1,082	396	(686)	0.4x
		1,175	8	(1,167)	0.0x
		3,468	7	(3,462)	0.0x
		12,073	3,128	(8,945)	0.3x
(A)	Public company total (Gross) ^{*8}	\$46,697	\$53,435	\$6,738	1.1x
(B)	SVF1 private company, etc.*9	\$40,911	\$48,976	\$8,065	
(A)+(B)	Total (SBG basis)*1	\$87,608	\$102,411	\$14,803	

1. SBG basis refers to \$oftBank Vision Funds Segment basis, includes the impact from hedges on the public securities and the effect of consolidating inter-company transactions. For certain investments that were originally to be transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transferred from SBG to SVF1 but canceled afterwards, its unrealized gain (loss) incurred for the period leading up to the decision to cancel the transferred non tonol/ded in the presentation. Cumulation commutation commutation commutation commutation commutation commutation.

2. Investment cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges

3. Gross return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Sep 30, 2023.

4. Multiple of Invested Capital ("MOIC") is Gross return divided by Investment cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

5, Roivant: investment cost of public shares to SVF1 excludes \$116M which was realized in Mar 2020, prior to Roivant's public listing. 6. GoTo: investment cost of public shares to SVF1 reflects SVF1's investment in Tokopedia prior to its merger with Gojek and excludes \$7M in cost that was realized by SVF1 prior to GoTo's public listing.

7. WeWork: investment cost of public shares to SVF1 (\$3,468M) includes the investment cost to WeWork Asia Holding Company B.V. ("WeWork Asia") (\$400M). The shares of WeWork Asia were exchanged to WeWork preferred stock in Apr 2020 at a price of \$11.60 per share.

8. Public company total (Gross) includes DiDi, which is traded in the over-the-counter market.

SVF1 private company, etc. includes Arm. Prior to Arm's initial public offering in Aug 2023, a wholly owned subsidiary of the Company acquired substantially all of the ordinary shares of Arm held by SVF1

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF1 is \$27.7B, and the total value is \$30.1B as of Sep 30, 2023. Please refer to "Earnings Investor Briefing for Q2 FY2023 SoftBank Vision & LatAm Funds" for further details

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Sep 30, 2023. The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF1 before or as at Sep 30, 2023 and do not purport to be a complete list of SVF1 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. Please refer to visionfund com/portfolio for a more complete list of SVF1's investments.

Valuations reflect unrealized and partially realized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experienced by SVF1 investors. There is no guarantee that historical trends will continue throughout the life of SVF1. It should not be assumed that investments made in the future will be comparable in quality or performance to investments described herein. There can be no assurance that unrealized investments will be sold for values equal to or in excess of the total values used in calculating the returns portrayed herein. Actual returns on unrealized and partially realized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual realized returns on investments that are partially realized or unrealized may differ materially from the values indicated herein.

SVF1 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF1 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions could vield materially different results, and the VFRC may adjust any of these values. As such, SVF1 \$1= ¥149.58 (Sep 30, 2023 TTM) performance figures are subject to change and not necessarily indicative of the performance of SVF1 and are included only for illustrative purposes

SVF2 Public Portfolio Companies (as of Sep 30, 2023)

		(a)	(b)	(c) = (b) - (a)	(d) = (b) / (a)
(\$ M)	Company	Investment cost *2 to SVF2	Gross return ∗₃ to SVF2	Gross gain (loss) to SVF2	Gross MOIC *4
Fully Exited	Beike	1,350	2,497	1,147	1.8x
	Symbotic	200	669	469	3.3x
	Neumora Therapeutics	60	108	48	1.8x
	lonQ	61	92	31	1.5x
	Кеер	200	222	22	1.1x
	Globalstar	5	6	1	1.3x
Fully Exited	Qualtrics ^{*5}	24	15	(9)	0.6x
Fully Exited	Berkshire Grey *6	115	92	(23)	0.8x
	Pear Therapeutics	46	0	(46)	0.0x
	Alnnovation	126	62	(64)	0.5x
	Beisen	100	30	(70)	0.3x
	Full Truck Alliance	250	166	(84)	0.7x
	Zhangmen	105	1	(104)	0.0x
	Seer	205	11	(194)	0.1x
	Exscientia	284	86	(199)	0.3x
	DingDong Mai Cai	325	27	(297)	0.1x
	JD Logistics	601	162	(438)	0.3x
	Better	497	30	(467)	0.1x
	AutoStore	2,800	1,688	(1,112)	0.6x
	WeWork	3,033	113	(2,920)	0.0x
(A)	Public company total (Gross) ^{*7}	\$10,386	\$6,075	(\$4,311)	0.6x
(B)	SVF2 private company, etc.	\$41,771	\$25,405	(\$16,366)	
(A)+(B)	Total (SBG basis) ^{*1}	\$52,157	\$31,480	(\$20,677)	

1. SBG basis refers to SoftBank Vision Funds Segment basis. Cumulative investment performance is presented on net basis.

2. Investment cost is the sum of all external cash flows, including investment-related financing, directed towards the purchase of investments, plus net premiums paid for investment-related hedges.

3. Gross return is the sum of all external cash flows generated by investments and their related hedges, gross of taxes, investment-related financing and other liabilities etc., plus the market value of any unrealized securities as of Sep 30, 2023.

4. Multiple of Invested Capital ("MOIC") is Gross return divided by Investment cost. Net performance for individual investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein.

5. Delisted on June 28, 2023, prior to SVF1 fully exiting the investment on June 29, 2023.

Delisted on Jul 20, 2023. SBG acquired all shares of Berkshire Grey in Jul 2023.

7. Public company total (Gross) includes Zhangmen and Pear Therapeutics, which are traded in the over-the-counter market.

The total and the sum of the breakdown in the table may not match as the amount of each item is rounded to the nearest unit.

SBG's Net-Paid-in Capital of SVF2 is \$53.4B, and the total value is \$32.4B as of Sep 30, 2023. Please refer to "Earnings Investor Briefing for Q2 FY2023 SoftBank Vision & LatAm Funds" for further details.

Publicly quoted exchange rates may have moved either upwards or downwards, even materially, since the measurement dates indicated herein. The exchange rate for each company on this page and used for calculation of return were taken as of Sep 30, 2023.

The selected investments presented herein were solely for illustrative purposes to show the public securities of SVF2 as at Sep 30, 2023 and do not purport to be a complete list of SVF2 investments. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the investment described herein. Please refer to visionfund.com/portfolio for a more complete list of SVF2's investments.

Valuations reflect unrealized estimated amounts and should not be construed as indicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experimenced by SVF2 investors. There is no guarantee that historicative of actual or future performance. Such values do not reflect fees and expenses that would reduce the value of returns experimenced by SVF2 investors. There is no guarantee that historicative of actual or future operating the returns portrayed herein. Actual returns on unrealized investments will depend on, amoughout the life of SVF2. It should not be assumed that investments made in the future will be comparable in quality or performance to investments will depend on, amoughout the life of SVF2. It should not be assumed that investments will be sold for values equal to or in excess of the total values used in calculating the returns on unrealized investments will depend on, amoughout the life of SVF2. It should not be assumed that investments will be sold for values equal to or in excess of the total values used in calculating the returns on unrealized investments will depend on, amoughout the life of SVF2. It should not be assumed that investments will depend on an expenses that would returns or investments will depend on, amoughout the life of SVF2. It should not be assumed that investments will depend on an expenses that would returns or investments will depend on an expenses and market conditions at the time of disposition, any retaled transaction costs and the timing and manner of sale, all of which may differ from the valuations reported herein are based. Account end the evalue for an expension on investments that are unrealized any toring the sale actual returns on investments that are unrealized and the sale and the sale actual returns on investments will depend on an expense of the evalue for the value for the sale and the sale actual returns on investments will depend on an expense of the evalue for the sale actual returns on i

SVF2 performance metrics are based on final Valuation and Financial Risk Committee ("VFRC") results. While SVF2 performance figures have been calculated based on assumptions that SBG believes are reasonable, the use of different assumptions could yield materially different results, and the VFRC may adjust any of these values. As such, SVF2 performance figures are subject to change and not necessarily indicative of the performance of SVF2 and are included only for illustrative purposes.

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Definition and Calculation Method of SBG's NAV and LTV (as of Sep 30, 2023)

1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

2. Equity value of holdings (after adjustment for asset-backed financing)

- Alibaba: the number of Alibaba ADSs equivalent to the number of shares held by SBG x Alibaba ADS price the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- SoftBank Corp.: the number of shares held by SBG x SoftBank Corp. share price the equivalent amount of outstanding liabilities for margin loans, etc. using SoftBank Corp. shares.
- SVF1: SBG's share of SVF1's NAV + accrued performance fees, etc.
- SVF2: SBG's share of SVF2's NAV, etc.
- · LatAm Funds: SBG's share of LatAm Funds' NAV + accrued performance fees.
- T-Mobile: (a) + (b) (c) (d)
- a) The number of T-Mobile shares held by SBG, including the number of shares subject to call options held by Deutsche Telekom x T-Mobile share price.
- b) Fair value of SBG's right to acquire the company's shares for no consideration under certain conditions (Contingent consideration).
- c) The amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
- d) Maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: the number of Deutsche Telekom shares held by SBG x Deutsche Telekom share price the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: the number of shares held by SBG X Arm share price payable amount of the consideration for Arm shares acquired from SVF1 through an intra-group transaction the equivalent amount of outstanding liabilities for margin loans using Arm shares.
- Others: (e) + (f) + (g)
- e) Listed shares: the number of shares held by SBG multiplied by the share price of each share.
- f) Unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair value) of unlisted shares, etc. held by SBG.
- g) SB Northstar: SBG's share of SB Northstar's NAV plus the fair value of NVIDIA Corporation shares. Cash and cash equivalents and interest-bearing debt, other than margin loans and prime brokerage loans, are treated as a part of net interest-bearing debt of SBG therefore not included in the calculation of SB Northstar's NAV.

3. Net debt (after adjustment for asset-backed financing)

- Net debt = SBG net interest-bearing debt
- * SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- · Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank Corporation
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt less the sum of cash positions of self-financing entities, such as SoftBank Corp. (including its subsidiaries such as Z Holdings Corporation (currently LY Corporation) and PayPay Corporation), SVF1, SVF2, LatAm Funds, and Arm, as well as SB Northstar.
 - Note: Cash and cash equivalents and interest-bearing debt, other than margin loans and prime brokerage loans of SB Northstar are included in net interest-bearing debt of SBG.
- Other adjustments: the sum of adjustments of (h) to (n) below
 - h) Among the hybrid bonds and hybrid loans with a redemption date, the entire amount is recorded as interest-bearing debt in consolidated accounting. Therefore, 50% is deducted from the interest-bearing debt (to be treated as equity). Applicable to 4th JPY-denominated hybrid bonds, 5th JPY-denominated hybrid bonds, 5th JPY-denominated hybrid bonds.
 - i) Among the hybrid bonds, the perpetual bonds without a redemption date are recorded in their entirety as equity in consolidated accounting. Therefore, 50% is included in the interest-bearing debt. Applicable to USD-denominated NC10 undated hybrid notes.
 - j) Deduction of the financial liabilities related to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
 - k) Deduction of the equivalent amount of outstanding liabilities for margin loans using SoftBank Corp. shares.
 - I) Deduction of the financial liabilities related to prepaid forward contracts (collar contracts) using T-Mobile shares.
 - m) Deduction of the financial liabilities recorded as borrowings related to collar transactions using Deutsche Telekom shares.
 - n) Deduction of the amount equivalent to the outstanding balance of the borrowings made through margin loans using Arm shares.

4. LTV (Loan to Value)

LTV = Net debt / Equity value of holdings

5. Other assumptions

- Share prices: Closing price as of Sep 29, 2023
- FX rate: USD 1 = JPY 149.58
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, LatAm Funds = SoftBank Latin America Funds, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Holdings plc
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.

Definition and Calculation Method of SBG's NAV and LTV (as of Jun 30, 2023)

1. NAV (Net Asset Value)

NAV = Equity value of holdings - Net debt

2. Equity value of holdings (after adjustment for asset-backed financing)

- Alibaba: the number of Alibaba ADSs equivalent to the number of shares held by SBG x Alibaba ADS price the sum of the outstanding maturity settlement amounts (calculated by using the company's share price) of the prepaid forward contracts (floor contracts, collar contracts, forward contracts, and call spread) using Alibaba shares.
- SoftBank Corp.: the number of shares held by SBG x SoftBank Corp. share price the equivalent amount of outstanding liabilities for margin loans, etc. using SoftBank Corp. shares.
- SVF1: SBG's share of SVF1's NAV + accrued performance fees, etc.
- SVF2: SBG's share of SVF2's NAV, etc.
- · LatAm Funds: SBG's share of LatAm Funds' NAV + accrued performance fees.
- T-Mobile: (a) + (b) (c) (d)
 - a) The number of T-Mobile shares held by SBG, including the number of shares subject to call options held by Deutsche Telekom x T-Mobile share price.
- b) Fair value of SBG's right to acquire the company's shares for no consideration under certain conditions (Contingent consideration).
- c) The amount of derivative financial liabilities related to unexercised call options held by Deutsche Telekom.
- d) Maturity settlement amount of the prepaid forward contracts (collar contracts) using T-Mobile shares (calculated by using the company's share price).
- Deutsche Telekom: the number of Deutsche Telekom shares held by SBG x Deutsche Telekom share price the maturity settlement amount of a collar transaction using Deutsche Telekom shares.
- Arm: the fair value of all Arm shares calculated at SVF1 x SBG ownership (approximately 75% of shares outstanding) the amount equivalent to the outstanding balance of the borrowings made through asset-backed finance using Arm shares.
- Others: (e) + (f) + (g)
- e) Listed shares: the number of shares held by SBG multiplied by the share price of each share.
- f) Unlisted shares: calculated based on the fair value (or the carrying amount in SBG's balance sheet for those not measured at fair value) of unlisted shares, etc. held by SBG.
- g) SB Northstar: SBG's share of SB Northstar's NAV plus the fair value of NVIDIA Corporation shares. Cash and cash equivalents and interest-bearing debt, other than margin loans and prime brokerage loans, are treated as a part of net interest-bearing debt of SBG therefore not included in the calculation of SB Northstar's NAV.

3. Net debt (after adjustment for asset-backed financing)

- Net debt = SBG net interest-bearing debt
- * SBG net interest-bearing debt = Consolidated net interest-bearing debt Net interest-bearing debt at self-financing entities, etc. Other adjustments
- · Consolidated net interest-bearing debt: excludes bank deposits and cash position at PayPay Bank Corporation
- Net interest-bearing debt at self-financing entities, etc.: the sum of gross interest-bearing debt less the sum of cash positions of self-financing entities, such as SoftBank Corp. (including its subsidiaries such as Z Holdings Corporation (currently LY Corporation) and PayPay Corporation), SVF1, SVF2, LatAm Funds, and Arm, as well as SB Northstar.
 - Note: Cash and cash equivalents and interest-bearing debt, other than margin loans and prime brokerage loans of SB Northstar are included in net interest-bearing debt of SBG.
- Other adjustments: the sum of adjustments of (h) to (n) below
 - h) Among the hybrid bonds and hybrid loans with a redemption date, the entire amount is recorded as interest-bearing debt in consolidated accounting. Therefore, 50% is deducted from the interest-bearing debt (to be treated as equity). Applicable to 4th JPY-denominated hybrid bonds, 5th JPY-denominated hybrid bonds, 6th JPY-denominated hybrid bonds
 - i) Among the hybrid bonds, the perpetual bonds without a redemption date are recorded in their entirety as equity in consolidated accounting. Therefore, 50% is included in the interest-bearing debt. Applicable to USD-denominated NC10 undated hybrid notes. Among the above (h) and (i), hybrid bonds for which early redemption has been notified are recorded in their entirety as interest bearing debt. Applicable to USD-denominated NC10 undated hybrid bonds.
 - j) Deduction of the financial liabilities related to prepaid forward contracts (floor contracts, collar contracts, and forward contracts) using Alibaba shares.
 - κ) Deduction of the equivalent amount of outstanding liabilities for margin loans using SoftBank Corp. shares.
 - I) Deduction of the financial liabilities related to prepaid forward contracts (collar contracts) using T-Mobile shares.
 - m) Deduction of the financial liabilities recorded as borrowings related to collar transactions using Deutsche Telekom shares.
 - n) Deduction of the amount equivalent to the outstanding balance of the borrowings made through asset-backed finance using Arm shares.

4. LTV (Loan to Value)

LTV = Net debt / Equity value of holdings

5. Other assumptions

- Share prices: Closing price as of Jun 30, 2023
- FX rate: USD 1 = JPY 144.99
- SBG = SoftBank Group Corp., Alibaba = Alibaba Group Holding Limited, SVF1 = SoftBank Vision Fund 1, SVF2 = SoftBank Vision Fund 2, LatAm Funds = SoftBank Latin America Funds, T-Mobile = T-Mobile US, Inc., Deutsche Telekom = Deutsche Telekom AG, Arm = Arm Limited (currently Arm Holdings plc)
- Before considering tax unless otherwise stated
- The information herein is based on assumptions made by the Company and is not indicative of the price of SBG's common shares or any securities held by the Company and should not form the basis of any investment decisions.