## Earnings Results for the Six-month Period Ended September 30, 2024

# **Investor Briefing**

November 12, 2024 SoftBank Group Corp.



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Exchange rates per JPP used for translation										
Average during quarter		FY2	023		FY2024					
Average during quarter	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
1 USD	138.11	145.44	147.00	147.87	156.53	150.26				
EOQ	Jun 30	Sep 30	Dec 31	Mar 31	Jun 30	Sep 30	Dec 31	Mar 31		
1 USD				151.41		142.73				

#### Exchange rates per JPY used for translation

#### **Abbreviations**

Abbreviations used in Accounting section of this presentation are as follows. In some cases, "Ltd." and "Corporation" etc. are omitted from the company name.

Abbreviations	Definition (Each of the following abbreviations indicates the respective company and its subsidiaries, if any)
SBG	SoftBank Group Corp. (stand-alone basis)
The Company	SoftBank Group Corp. and its subsidiaries
SBKK	SoftBank Corp.
SB Northstar	SB Northstar LP
SVF1 or SoftBank Vision Fund 1	SoftBank Vision Fund L.P. and its alternative investment vehicles
SVF2 or SoftBank Vision Fund 2	SoftBank Vision Fund II-2 L.P.
LatAm Funds or Latin America Funds	SBLA Latin America Fund LLC
SVF	SVF1, SVF2 and LatAm Funds
SBIA	SB Investment Advisers (UK) Limited
SBGA	SB Global Advisers Limited
Arm	Arm Holdings plc
T-Mobile or TMo	T-Mobile US, Inc. after merging with Sprint
Deutsche Telekom or DT	Deutsche Telekom AG
Alibaba	Alibaba Group Holding Limited

#### <u>Other</u>

Some figures in the report are rounded and may not add up to the figures presented as the total.

# Accounting

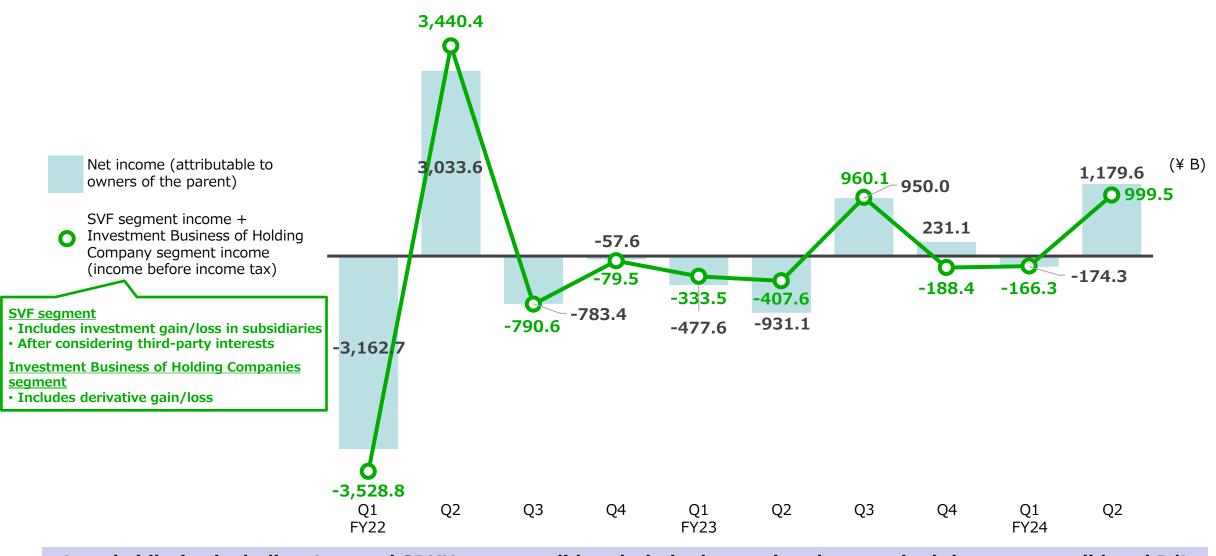
## **Consolidated Results**



(¥ B)	FY23 Q1-Q2	FY24 Q1-Q2	Change	Change %
Net sales	3,227.1	3,469.9	+242.9	+7.5%
Income before income tax	-907.4	1,461.1	+2,368.6	_
Net income (attributable to owners of the parent)	-1,408.7	1,005.3	+2,414.0	_
(Reference)				
Gain/loss on investments	-963.6	2,651.0	+3,614.6	-
Investment Business of Holding Companies	-413.5	2,116.8	+2,530.3	_
SoftBank Vision Funds (Excludes investment gain/loss in subsidiaries)	-583.3	599.8	+1,183.1	_
Other investments	33.3	-65.5	-98.8	_

As subsidiaries including Arm and SBKK are consolidated, their share price changes don't impact consolidated P/L.

#### Net Income & SVF + Investment Business of Holding Companies Segment Income



As subsidiaries including Arm and SBKK are consolidated, their share price changes don't impact consolidated P/L.

SoftBank

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## **Investment Business of Holding Companies Segment**



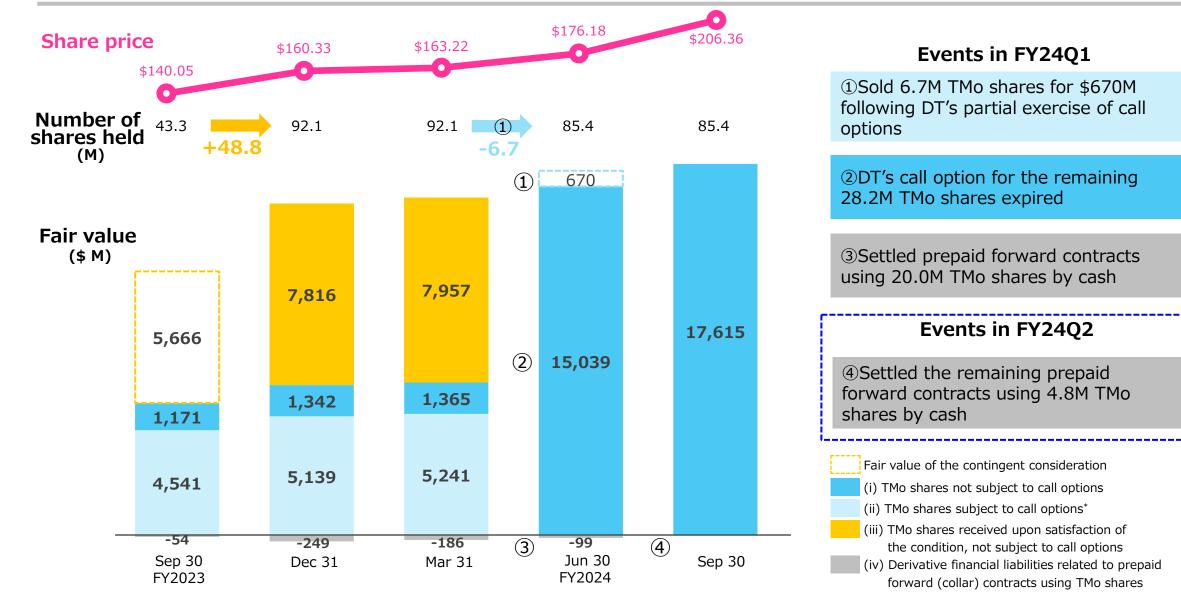
(¥ B)

P/L item		FY24 Q1-Q2	FY24Q1-Q2 main items
Gain/loss on investments at Investment Business of Holding Companies	-413.5	2,116.8	
Realized gain/loss at asset management subsidiaries	-88.3	0.4	
Unrealized gain/loss on valuation at asset management subsidiaries	30.0	8.0	
Realized gain/loss	5.5	-29.6	<ul> <li>¥78.3B realized gain due to the sale of 6.7M TMo shares (see p5-6)</li> <li>¥109.5B realized loss due to the physical settlement of the prepaid forward contracts using Alibaba shares</li> </ul>
Unrealized gain/loss on valuation	-313.8	2,113.1	
			•¥1,182.4B gain on Alibaba shares that continued to be held at FY24Q2-end (due to share price increase)
Change in valuation for the fiscal year	-340.9	1,954.3	•¥560.3B gain on TMo shares that continued to be held at FY24Q2-end (due to share price increase)
			•¥176.0B gain on DT shares (due to share price increase)
Reclassified to realized gain/loss recorded	27.2	158.8	<ul> <li>Reversal of previously recorded unrealized loss of ¥207.1B on Alibaba shares due to the physical settlement of the prepaid forward contracts</li> </ul>
in the past fiscal years	27.2		•Reversal of previously recorded unrealized gain of ¥50.0B due to the sale of 6.7M TMo shares
Derivative gain/loss	-66.5	-8.5	¥17.8B derivative loss due to the sale of 6.7M TMo shares (see p5-6)
Effect of foreign exchange translation	6.5	-11.1	
Other	13.1	44.5	
Selling, general and administrative expenses	-41.5	-60.8	
Finance cost	-209.6	-270.4	•¥217.3B interest expenses at SBG and 100% subs for fund procurement •¥51.7B amortized cost related to the consideration payable for the acquisition of Arm shares from SVF1 in Aug 2023 (eliminated in consolidation)
Foreign exchange gain/loss	-650.1	289.5	Impact of the stronger yen (see p18-19)
Derivative gain/loss (excl. gain/loss on investments)	700.4	1,472.3	¥1,405.4B derivative loss on Alibaba prepaid forward contracts
Other gain/loss	71.2	61.6	
Segment income (income before income tax)	-543.3	664,4	

Accounting 4

## **T-Mobile: Shareholding & Fair Values**





\* After deducting the fair value of derivative financial liabilities on unexercised call options previously held by DT

#### Accounting 5

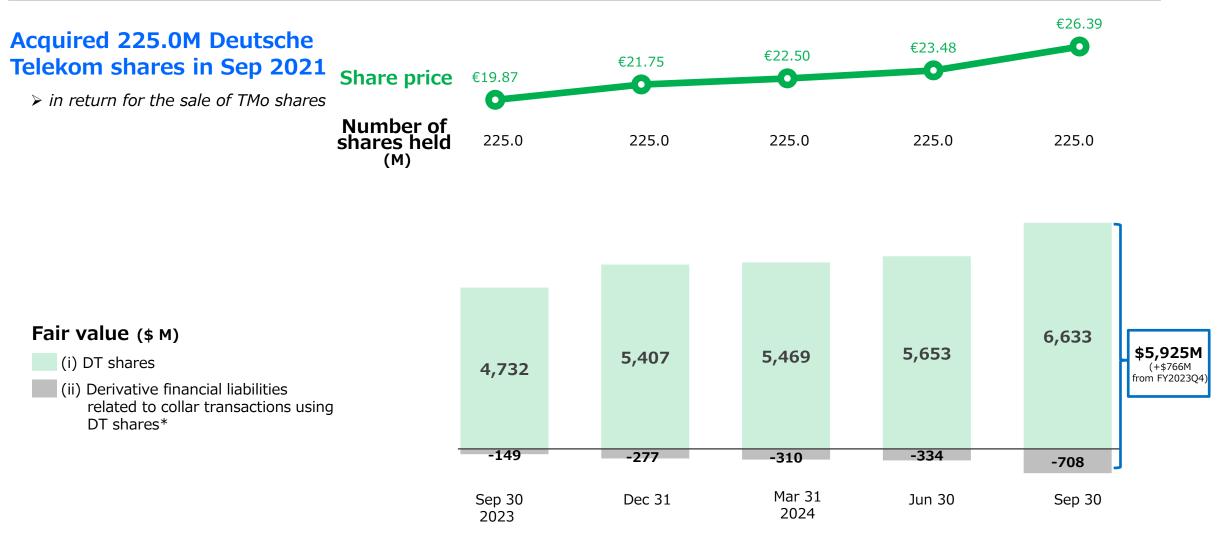
## **Transactions Related to T-Mobile Shares in FY24Q1-Q2**



As of FY23Q4	Transactions in Q1-Q2	As of FY24Q2	Impact on Consolidated Financial Statements (\$ м)
92.1M TMo shares held	1Q1: Sold 6.7M TMo shares following DT's partial exercise of call options at \$99.51 per share	85.4M TMo shares held	<ul> <li>P/L</li> <li>Realized gain: +500</li> <li>Valuation loss (Reclassified to realized gain recorded in the past fiscal years): -390</li> <li>Derivative loss: -113</li> <li>B/S (Changes from FY23Q4)</li> <li>Cash and cash equivalents: +670</li> <li>Investment securities: -1,098</li> <li>Derivative financial liabilities: -425</li> <li>C/F</li> <li>Proceeds from sales of investments: +670</li> </ul>
Including 35.0M shares subject to DT's call options	②Q1: Call options for the remaining 28.2M shares expired	DT's call options all expired	<ul> <li>♦ P/L</li> <li>• Derivative gain: +42</li> <li>♦ B/S (Changes from FY23Q4)</li> <li>• Derivative financial liabilities: -42</li> </ul>
24.8M TMo shares used for prepaid forward contracts	<ul> <li>③Q1: Settled prepaid forward contracts using 20.0M TMo shares by cash</li> <li>④Q2: Settled the remaining prepaid forward contracts using 4.8M TMo shares by cash</li> </ul>	No prepaid forward contracts using TMo shares	<ul> <li>P/L</li> <li>Derivative loss (excluding gain/loss on investments): -212</li> <li>B/S (Changes from FY23Q4)</li> <li>Cash and cash equivalents: -3,260</li> <li>Financial liabilities relating to sale of shares by prepaid forward contracts: -2,854</li> <li>Derivative financial liabilities: -187</li> <li>C/F</li> <li>Payments for settlement of financial liabilities relating to sale of shares by prepaid forward contracts: -2,861</li> <li>Other financing cash flows (settlement of derivative financial liabilities): -399</li> </ul>

## **Deutsche Telekom: Shareholding & Fair Values**





\* 225M shares

## Alibaba Shares & Derivative Financial Assets/Liabilities (Amount Recorded in B/S)



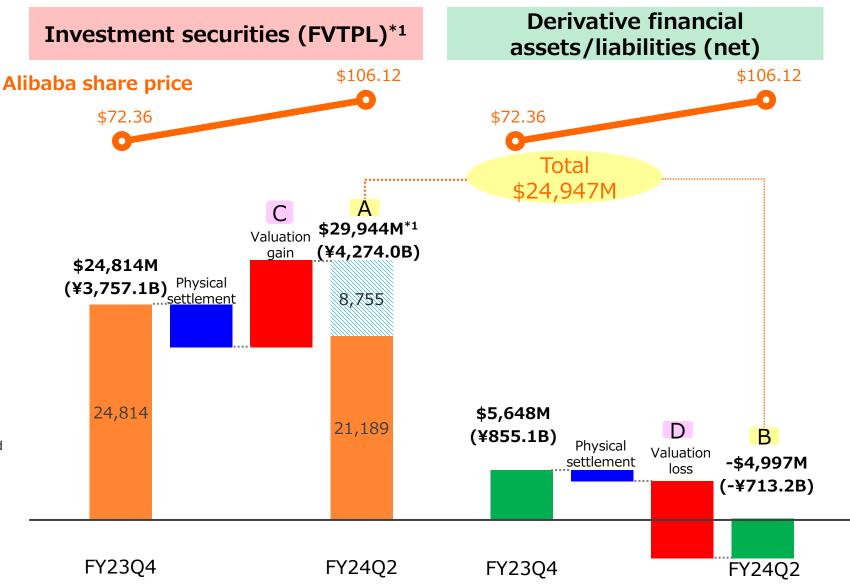
Value of Alibaba shares recorded in B/S considering prepaid forward contracts: \$24,947M (A + B)

Of valuation gain on shares (C), the gain related to shares used for prepaid forward contracts was almost offset by valuation loss on derivatives (D).

> Alibaba shares recorded under "Assets classified as held for sale" due to a decision made by September 30, 2024, to use them for the physical settlement of prepaid forward contracts

> Alibaba shares recorded under "Investment securities" that are used for prepaid forward contracts<sup>\*2</sup>

Derivative financial assets/liabilities (net)



\*1 \$8,755M (¥1,249.6B) worth of Alibaba shares were reclassified to "assets classified as held for sale," due to a decision made by September 30, 2024, to use them for the physical settlement of the prepaid forward contracts maturing after Oct 2024. The reclassified amount is included and presented.

\*2 Includes Alibaba shares not used for prepaid forward contracts (\$34M as of FY23Q4 and \$50M as of FY24Q2)

## SoftBank Vision Funds Segment



_				(¥ B)
	P/L	FY23 Q1-Q2	FY24 Q1-Q2	FY24Q1-Q2 main items
G	ain/loss on investments at SoftBank Vision Funds	181.1	610.4	Includes gains and losses associated with investments in the Company's subsidiaries
	Gain/loss on investments at SVF1, SVF2, and LatAm Funds	168.5	639.1	¥896.4B gain at SVF1, ¥276.5B loss at SVF2
	Realized gain/loss on investments*	855.8	-1,298.1	¥685.6B loss at SVF1, ¥608.9B loss at SVF2
	Unrealized gain/loss on valuation of investments*	-634.2	1,672.3	
	Change in valuation for the fiscal year	-633.5	583.0	¥851.2B gain at SVF1, ¥287.5B loss at SVF2
	Reclassified to realized gain/loss recorded in the past fiscal years	-0.7	1,089.3	Reversal of previously recorded unrealized losses of ¥544.3B at SVF1 (incl. loss of ¥358.3B on WeWork) and ¥542.0B at SVF2 (incl. loss of ¥490.2B on WeWork)
	Interest and dividend income from investments	20.8	6.9	
	Derivative gain/loss on investments	4.4	13.4	
	Effect of foreign exchange translation	-78.4	244.5	The amount arose from the FX differences used to translate unrealized and realized gains and losses
	Gain/loss on other investments	12.7	-28.7	
Se	elling, general and administrative expenses	-44.7	-36.1	
Fi	nance cost	-52.5	-20.7	
Change in third-party interests in SVF		-226.3	-421.2	¥363.1B increase in third-party interests attributable to investors entitled to performance-based distributions due to ¥896.4B gain recorded at SVF1, where the proportion of third-party interests is substantial, plus ¥61.9B increase in third-party interests attributable to investors entitled to fixed distributions
0	ther gain/loss	-55.5	36.4	
S	egment income (income before income tax)	-197.8	168.8	

\* Net amount

## (Reference) Investment Performance of SVF1 and SVF2



(\$B)

	S	ince Inceptio	FY2	24 <sup>*1</sup>	
	Cost <sup>*2</sup>	Returns <sup>*2</sup>	Gain/loss	Gain/loss Q2	Gain/loss Q1-Q2
SVF1	89.5	112.1	22.6	3.0	5.8
Exited investments	44.1	65.8	21.7	0.0	-4.4
Investments before exit	45.4	43.9	-1.5	2.8	5.6
Reversal of previously-recorded v investments in FY24	ed	0.2	4.6		
Derivatives/Interests/Dividends	-0.0	2.4	2.4	0.0	0.0
SVF2	53.6	32.6	-21.0	0.9	-1.7
Exited investments	7.0	3.4	-3.6	-0.3	-3.9
Investments before exit	46.6	46.6 29.2 -17.4		0.8	-1.8
Reversal of previously-recorded v investments in FY24	aluation gain	loss for exite	0.3	3.9	
Derivatives/Interests/Dividends	-0.0	-0.0	-0.0	0.1	0.1

\*1 The amount of gains and losses for exited investments in FY24 represents the exit price, net of the investment cost of such investments. Unrealized valuation gains and losses of such investments recorded in prior years or FY24Q1 are presented as a reversal of previously-recorded valuation gain/loss for exited investments in FY24.

\*2 For derivatives, the investment cost represents the cost of the derivatives. Investment returns represent the exit price for exited investments, the fair value for investments before exits, the settlement amount of settled contracts or the fair value of open contracts for derivatives, and the respective amounts received for interest or dividends.

## Arm Segment in SBG's Consolidated Financial Report Bridge to Arm's disclosure (FY24Q1-Q2 P/L)

		Adjustment (1)	Adjustment (2)				
SBG Consolidated Financial Report Arm segment (IFRSs)		Amortization expenses related to intangible assets recognized in the purchase price allocation at the time of acquisition of Arm by SBG	Standard		Arm losure GAAP)		
	¥Μ	\$M	\$M	\$M		\$M	
Net sales	273,807	1,783	-	-		1,783	Total revenue
Cost of sales		-66	-	1		-65	Cost of sales
Operating Expenses		-1,734	221	41	A	-1,472	Operating expenses
Other Income/loss		40	-	22	В	62	Other income/loss
Segment income (income before income tax)	3,824	23	221	64		308	Income before income taxes

A Main variance factor: Difference in accounting treatment of share-based compensation
 B Main variance factor: Difference in accounting treatment of investment securities

Note:

• The components of segment income, excluding net sales, in the above table are presented solely for the purpose of the reconciliation.

## **Consolidated P/L Summary**



			(f D)
P/L item	FY23 Q1-Q2	FY24 Q1-Q2	Change
Net sales	3,227.1	3,469.9	+242.9
Gross profit	1,732.3	1,851.1	+118.8
Gain/loss on investments			
Investment Business of Holding Companies	-413.5	<b>1</b> 2,116.8	+2,530.3
SoftBank Vision Funds	-583.3	2 599.8	+1,183.1
Other investments	33.3	-65.5	-98.8
Total gain on investments	-963.6	2,651.0	+3,614.6
Selling, general and administrative expenses	-1,354.1	<b>3</b> -1,433.1	-79.0
Finance cost	-295.2	<b>4</b> -283.7	+11.5
Foreign exchange gain/loss	-648.1	<b>5</b> 289.0	+937.1
Derivative gain/loss (excl. gain/loss on investments)	701.7	<b>6</b> -1,478.0	-2,179.7
Change in third-party interests in SVF	-226.3	-421.2	-195.0
Other gain/loss	145.7	285.9	+140.2
Income before income tax	-907.4	1,461.1	+2,368.6
Income taxes	-197.7	8 -223.8	-26.0
Net income	-1,105.2	1,237.4	+2,342.5
Net income attributable to non-controlling interests	303.6	232.0	-71.5
Net income attributable to owners of the parent	-1,408.7	1,005.3	+2,414.0

# ¥1,280.1B investment gain on Alibaba shares ¥566.2B investment gain on TMo shares (including derivative gains and losses on investments and effects of foreign exchange translation)

SVF1: ¥841.9B gain, SVF2: ¥232.6B loss, LatAm: ¥19.2B gain, Other investments: ¥28.7B loss

- •SBKK segment: ¥1,019.9B expenses •Arm segment: ¥265.9B expenses
- ¥217.3B interest expenses at SBG and wholly owned subsidiaries conducting fund procurement
- Impact of the stronger yen (see p18-19) cf. decrease in exchange differences from the translation in B/S: ¥1,308.7B
- ¥1,405.4B loss on Alibaba prepaid forward contracts
- •¥93.1B gain relating to loss of control over Fortress
   •¥55.6B gain from the remeasurement relating to converting SBE Global into a subsidiary
- Income taxes recorded at SBKK, LY, and other operating companies
  Income taxes recorded at SBG and wholly owned subsidiaries, primarily due to fair value increase of investment securities held

As subsidiaries including Arm and SBKK are consolidated, their share price changes don't impact consolidated P/L.

(¥ B)

## **Consolidated B/S Summary – 1**



				(¥ B)
B/S item	Main items	Mar 2024	Sep 2024	Change
S		11,441.4	10,358.3	-1,083.1
Current assets	Cash and cash equivalents	6,186.9	<b>1</b> 4,476.3	-1,710.6
t as	Derivative financial assets	852.4	300.9	2 -551.4
ent	Other financial assets	778.0	963.3	<b>3</b> +185.3
urr	Other current assets	551.0	422.2	-128.8
0	Assets classified as held for sale	42.6	1,249.6	<b>4</b> +1,207.0
		35,282.9	34,988.7	-294.2
	Property, plant and equipment	1,895.3	2,603.6	<b>5</b> +708.4
	Goodwill	5,709.9	5,605.4	6 -104.4
ets	Intangible assets	2,448.8	2,353.4	-95.5
asse	Investments accounted for using the equity method	839.2	611.8	-227.4
Non-current assets	Investments from SVF (FVTPL)	11,014.5	10,923.3	<b>7</b> -91.2
-cu	SVF1	6,042.0	6,268.2	+226.2
lon	SVF2	4,096.9	3,808.0	-288.8
Z	LatAm Funds	875.6	847.1	-28.5
	Investment securities	9,062.0	8,751.1	8 -310.8
	Derivative financial assets	385.5	126.1	-259.4
	Other financial assets	2,424.3	2,474.9	+50.6
	Total assets	46,724.2	45,346.9	-1,377.3

1 Investment Business of Holding Companies segment (including SBG and wholly owned subsidiaries conducting fund procurement, etc.): ¥2,254.5B (¥1,105.1B decrease)

#### ¥620.5B decrease for Alibaba prepaid forward contracts (due to share price increase and the physical settlement of a portion of the contracts, partially offset by an increase due to reclassification from noncurrent to current assets, as the settlement date of the relevant contracts fell within one year)

- **3** ¥246.1B increase in investments from asset management subsidiary (mainly due to acquisitions of corporate bonds)
- ¥1,249.6B worth of Alibaba shares were reclassified from investment securities, due to a decision made by Sep 30, 2024, to use them for physical settlement of the contracts maturing after Oct 2024
- **5** ¥636.5B of PP&E were recorded due to conversion of SBE Global into a subsidiary
- 6 ¥205.5B decrease at Arm due to the stronger yen
- Decreased mainly due to a 5.7% yen appreciation in FX rate used for translations in FY24Q2
   •SVF1 \$1.53B sold, \$5.55B fair value increase
   •SVF2 \$1.22B acquired, \$0.07B sold, \$1.53B fair value decrease

8 See p14

## **Investment Securities in Consolidated B/S** (Main Investments)



(¥ B)

		Mar 2024	Sep 2024	Change	Outline
Inv	estment securities	9,062.0	8,751.1	-310.8	
F	VTPL	8,321.5	7,924.1	-397.4	
	Alibaba	3,757.1 \$24,814M	3,024.4 \$21,189M		Physical settlement of a portion of the contracts
					These factors outweighed an increase in the carrying amount due to higher share price
	T-Mobile	2,275.8 \$15,031M			Increased mainly due to higher share price, despite SBG selling 6.7M TMo shares following DT's partial exercise of call options
	Deutsche Telekom	828.0 \$5,469M			Increased due to higher share price
	NVIDIA	143.8	182.2	+38.4	Increased due to higher share price
	Symbotic*	183.4	93.7	-89.7	Decreased due to lower share price
	Holdings by SBKK group	197.7	178.1	-19.5	
	Others	935.7	984.8	+49.1	
	Public (14 investments)	202.8	208.4	+5.5	Tempus AI, Eutelsat, Lemonade, etc.
	Private (~240 investments)	732.8	776.4	+43.6	Wayve, MapBox, Boston Dynamics, etc.
F	VTOCI and others	740.5	827.0	+86.5	

Note: Includes the decrease in carrying amount of investments due to a 5.7% appreciation of the yen against USD in the foreign currency exchange rate used for translations in FY24Q2 \* Excludes Symbotic shares held by SVF2 and SB Northstar



(¥ B)

B/S	B/S Item Main items				Change				
Item			Mar 2024	Sep 2024	Amorti- zation	Changes in FX rate	Others	Outline	
			5,709.9	5,605.4					
/ill	Arm		3,585.0	3,379.6		-205.5			
Goodwill <sub>*</sub>	SBKK		913.9	913.9		_			
Ĝ	LY		478.3	478.3		_			
	ZOZC	)	214.0	214.0		_			
(0)	Tech	nologies	359.0	310.6					
assets	Main b/d	Arm	338.3	295.1	-25.7	-17.6		Amortized at straight-line method for 8-20 years	
	Custo	omer ionships	592.3	561.8					
digr		ZOZO	264.6	258.1	-6.5	_		Amortized at straight-line method for 18-25 years	
intangible	Main b/d	LY	190.8	184.1	-6.7	_		Amortized at straight-line method for 12-18 years	
	2, 2	Arm	84.3	72.1	-7.9	-4.3		Amortized at straight-line method for 13 years	
Main	Trade	emarks	553.0	549.3				Mainly <i>ZOZOTOWN</i> , <i>Yahoo!</i> (trademark in Japan), and <i>LINE</i>	

\* Other than Arm, these are the amounts of goodwill recognized at the date of acquisition by SBG. They do not include goodwill recognized as a result of M&A executed by the relevant subsidiaries after their acquisition dates. The goodwill of Arm represents the amount reallocated to the Arm segment, as a result of the organizational change in FY20.

## Consolidated B/S Summary – 2



(¥ B)

				(+ 0)
B/S item		Mar 2024	Sep 2024	Change
		14,020.3	15,162.9	+1,142.6
	Interest-bearing debt	8,271.1	<b>1</b> 8,935.8	+664.6
ies	Lease liabilities	149.8	159.1	+9.3
Current liabilities	Deposits for banking business	1,643.2	1,717.9	+74.8
it lia	Trade and other payables	2,710.5	2,563.3	-147.2
rren	Derivative financial liabilities	195.1	982.5	2 +787.4
Cu	Other financial liabilities	31.8	72.6	+40.8
	Income taxes payable	163.2	140.0	-23.2
	Other current liabilities	801.3	549.0	-252.3
		19,466.8	17,376.8	-2,089.9
ies	Interest-bearing debt	12,296.4	10,502.2	-1,794.2
biliti	Lease liabilities	644.7	730.0	+85.2
Non-current liabilities	Third-party interests in SVF	4,694.5	4,020.9	<b>3</b> -673.7
Irrer	Derivative financial liabilities	41.2	119.1	+77.9
n-cr	Other financial liabilities	57.0	105.4	+48.3
° Z	Deferred tax liabilities	1,253.0	1,479.5	+226.5
	Other non-current liabilities	312.0	291.8	-20.2
	Total liabilities	33,487.1	32,539.7	-947.4

#### 1 SBG

Borrowings\*: ¥891.4B (¥428.4B increase) Corporate bonds\*: ¥6,321.1B (¥173.5B increase)

#### Wholly owned subsidiaries conducting fund procurement

Borrowings\*: ¥2,187.4B (¥83.2B decrease) Financial liabilities relating to sale of shares by prepaid forward contracts\*: ¥3,589,8B (¥1,582.8B decrease)

#### SVF

Borrowings\*: ¥508.1B (¥39.8B decrease)

 $^{*}$  Total of current and non-current. See p30-31 of FY24Q2 SBG Consolidated Financial Report for details.

- •¥841.4B increase in derivative financial liabilities due to prepaid-forward contracts using Alibaba shares mainly due to higher share price
   •¥70.7B decrease due to the sale of 6.7M TMo shares following DT's partial exercise of call options and the expiration of the remaining call options
   •¥28.3B decrease due to prepaid-forward contracts using TMo shares (see p5-6)
- **3** Decreased due to the distributions and repayments by SVF1 to third-party investors

## Consolidated B/S Summary – 3



				(¥ B)
B/S Item	Main items	Mar 2024	Sep 2024	Change
		13,237.2	12,807.2	-430.0
	Common stock	238.8	238.8	
	Capital surplus	3,326.1	3,385.9	+59.8
	Other equity instruments	193.2	193.2	
Equity	Retained earnings	1,633.0	2,594.9	<b>1</b> +962.0
Eq	Treasury stock	-22.7	-174.8	2 -152.1
	Accumulated other comprehensive income	5,793.8	4,508.6	<b>3</b> -1,285.2
	Total equity attributable to owners of the parent	11,162.1	10,746.6	-415.5
	Non-controlling interests	2,075.0	2,060.6	-14.5
	io of equity attributable to ners of the parent (equity ratio)	23.9%	23.7%	-0.2%

#### 1 ¥1,005.3B net income attributable to owners of the parent

#### **2** ¥153.8B in share repurchase

(¥ B)

¥1,308.7B decrease in exchange differences from the translation of foreign operations due to the stronger yen (decrease in exchange differences arising from translating foreign subsidiaries and associates into yen mainly due to the stronger yen against USD. See also p18-19) Cf. ¥289.0B foreign exchange gain was recorded in consolidated P/L for FY24Q1-Q2 (see p12)

## Impact of the Stronger Yen on P/L & B/S (Illustration)

Entities	Components	P/L Foreign exchange gain (loss)	B/S Exchange differences from translation
SBG stand-alone + Subsidiaries conducting	Foreign currency- denominated cash and cash equivalents/ Loans receivable (excl. investments)	Foreign exchange loss (See p19-21)	
fund procurement in Japan	Foreign currency- denominated liabilities (borrowings/bonds)	Foreign exchange gain (See p19-21)	
Foreign subsidiaries and associates whose functional currency is not yen (e.g., SVF1/2, LatAm Funds, Arm)	Net assets (positive)		Exchange differences from translation (See p17)

SoftBank



#### Foreign exchange gain in consolidated P/L for FY24Q1-Q2: ¥289.0B

At SBG stand-alone: Foreign exchange gains of ¥319.6B related to foreign currency-denominated borrowings from Group companies and ¥22.2B related to foreign currency-denominated bonds excl. USD-denominated perpetual hybrid bonds

SBG stand-alone balance	Mar 31, 2024 \$=¥151.41	<b>Sep 30, 2024</b> \$=¥142.73
Foreign currency-denominated debts (borrowings/bonds) <i>incl. intra-Group borrowings</i>	\$51.2B	\$44.8B
Foreign currency-denominated cash and cash equivalents/ loans receivable, etc. <i>excl. investments</i>	\$13.8 B Incl. \$9.9B cash and cash equivalents, \$3.9B loans receivable	\$11.0 B Incl. \$7.6B cash and cash equivalents, \$3.4B loans receivable
Net (liabilities)	\$37.4B	\$33.8B

#### Exchange differences from translation in consolidated B/S on Sep 30, 2024: ¥4,485.8B

down ¥1,308.7B from Mar 31, 2024 mainly related to investments in subsidiaries' shares and associates

Net assets of subsidiaries	Mar 31, 2024 \$=¥151.41	<b>Sep 30, 2024</b> \$=¥142.73	Change	Exchange differences from translation in consolidated B/S ((B) - (A) x average rate for FY24Q1-Q2 ¥152.30/\$) <sup>*1</sup>
SVF1/2 and LatAm Funds net of third-party interests & carrying amount of Arm shares	\$58.6B ¥8,872.3B	\$60.9B ¥8,693.2B	+\$2.3B <sup>(A)</sup> -¥179.1B <sup>(B)</sup>	-¥530.7B
<b>SBGC</b> <sup>*2</sup> net of carrying amount of Arm shares	\$18.3B ¥2,763.5B	\$24.7B ¥3,526.7B	+\$6.4B <sup>(A)</sup> +¥763.2B <sup>(B)</sup>	-¥220.2B
Arm	\$29.5B ¥4,460.4B	\$30.0B ¥4,283.5B	+\$0.5B <sup>(A)</sup> -¥176.8B <sup>(B)</sup>	-¥261.0B

\*1 Considering intercompany transactions on consolidation

\*2 SoftBank Group Capital Limited

## Restated: Impact of the Weaker Yen in FY24Q1 (from ¥151.41/\$ to ¥161.07/\$)

#### Foreign exchange loss in consolidated P/L for FY24Q1: ¥443.9B

*At SBG stand-alone: Foreign exchange losses of ¥471.6B related to foreign currency-denominated borrowings from Group companies and ¥30.1B related to foreign currency-denominated bonds excl. USD-denominated perpetual hybrid bonds* 

SBG stand-alone balance	Mar 31, 2024 \$=¥151.41	<b>Jun 30, 2024</b> \$=¥161.07
Foreign currency-denominated debts (borrowings/bonds) incl. intra-Group borrowings	\$51.2B	\$52.1 B
Foreign currency-denominated cash and cash equivalents/ loans receivable, etc. excl. investments	\$13.8 B Incl. \$9.9B cash and cash equivalents, \$3.9B loans receivable	<b>\$10.7 B</b> Incl. \$6.3B cash and cash equivalents, \$3.9B loans receivable
Net (liabilities)	\$37.4B	\$41.4B

#### Exchange differences from translation in consolidated B/S on Jun 30, 2024: ¥6,914.2B

up ¥1,119.7B from Mar 31, 2024 mainly related to investments in subsidiaries' shares and associates

Net assets of subsidiaries	Mar 31, 2024 \$=¥151.41	<b>Jun 30, 2024</b> \$=¥161.07	Change	Exchange differences from translation in consolidated B/S ((B) - (A) x average rate for FY24Q1 ¥156.53/\$) <sup>*1</sup>
SVF1/2 and LatAm Funds net of third-party interests & carrying amount of Arm shares	\$58.6B ¥8,872.3B	\$57.7B ¥9,291.0B	-\$0.9B <sup>(A)</sup> +¥418.7B <sup>(B)</sup>	+¥561.9B
<b>SBGC</b> <sup>*2</sup> net of carrying amount of Arm shares	\$18.3B ¥2,763.5B	\$24.4B ¥3,937.4B	+\$6.1B <sup>(A)</sup> +¥1,173.9B <sup>(B)</sup>	+¥204.4B
Arm	\$29.5B ¥4,460.4B	\$29.8B ¥4,792.7B	+\$0.3B <sup>(A)</sup> +¥332.4B <sup>(B)</sup>	+¥285.9B

\*1 Considering intercompany transactions on consolidation

\*2 SoftBank Group Capital Limited

SoftBa



#### Foreign exchange gain in consolidated P/L for FY24Q2: ¥733.0B

*At SBG stand-alone: Foreign exchange gains of ¥791.2B related to foreign currency-denominated borrowings from Group companies and ¥52.3B related to foreign currency-denominated bonds excl. USD-denominated perpetual hybrid bonds* 

SBG stand-alone balance	<b>Jun 30, 2024</b> \$=¥161.07	<b>Sep 30, 2024</b> \$=¥142.73
Foreign currency-denominated debts (borrowings/bonds) <i>incl. intra-Group borrowings</i>	\$52.1 B	\$44.8B
Foreign currency-denominated cash and cash equivalents/ loans receivable, etc. excl. investments	<b>\$10.7 B</b> Incl. \$6.3B cash and cash equivalents, \$3.9B loans receivable	\$11.0 B Incl. \$7.6B cash and cash equivalents, \$3.4B loans receivable
Net (liabilities)	\$41.4B	\$33.8B

#### Exchange differences from translation in consolidated B/S on Sep 30, 2024: ¥4,485.8B

down ¥2,428.4B from Jun 30, 2024 mainly related to investments in subsidiaries' shares and associates

Net assets of subsidiaries	<b>Jun 30, 2024</b> \$=¥161.07	<b>Sep 30, 2024</b> \$=¥142.73	Change	Exchange differences from translation in consolidated B/S ((B) - (A) x average rate for FY24Q2 ¥150.26/\$) <sup>*1</sup>
SVF1/2 and LatAm Funds net of third-party interests & carrying amount of Arm shares	\$57.7B ¥9,291.0B	\$60.9B ¥8,693.2B	+\$3.2B <sup>(A)</sup> -¥597.8B <sup>(B)</sup>	-¥1,082.2B
<b>SBGC</b> <sup>*2</sup> net of carrying amount of Arm shares	\$24.4B ¥3,937.4B	\$24.7B ¥3,526.7B	+\$0.3B <sup>(A)</sup> -¥410.8B <sup>(B)</sup>	-¥450.3B
Arm	\$29.8B ¥4,792.7B	\$30.0B ¥4,283.5B	+\$0.3B <sup>(A)</sup> -¥509.2B <sup>(B)</sup>	-¥547.6B

\*1 Considering intercompany transactions on consolidation

\*2 SoftBank Group Capital Limited

## **Consolidated C/F Summary**



					(¥ B)	
C/F item	FY23 Q1-Q2	FY24 Q1-Q2	F	Primary de	tails for FY24Q1-Q2	
C/F from			+317.1	Subtotal of	cash flows from operating activities	● ¥179.5B net inflow, despite the acquisition of corporate bonds by SB Northstar •¥196.2B income tax paid (primarily by SBKK)
operating	+88.8	<b>1</b> +179.5	-196.2	Income tax	es paid	•¥163.1B income tax refunded (SBG received ¥76.7B refund from a prior ¥118.0B interim tax payment in FY23)
activities			+163.1	Income tax	es refunded	• Outlays of ¥229.7B at SBG and wholly owned subsidiaries
			<b>2</b> -468.9	Payments for	or acquisition of investments	(mainly investments in Wayve, excludes investments in U.S. Treasury Bonds)
			<b>3</b> +299.6	Proceeds fro	om sales/redemption of investments	•PayPay Bank acquired ¥159.7B bonds and other asset management products
			-188.6	Payments for	or acquisition of investments by SVF	Sold 6.7M TMo shares for \$670M following DT's partial exercise of call options •SBG sold ¥73.9B worth of U.S. Treasury Bonds
C/F from investing	-767.4	-501.5	+230.9	Proceeds fro	om sales of investments by SVF	•PayPay Bank sold ¥50.2B bonds and other asset management products
activities			<b>4</b> -187.9	Payments ( subsidiaries	net) for acquisition of control over	Acquired SBE Global and Graphcore as subsidiaries
			-385.6	Purchase of	PP&E and intangible assets	Collected the loans provided to the Company's former management in relation to the sale of TMo shares from Jun to Aug 2020
			<b>5</b> +112.7	Collection o	f loan receivables	SBG
			<b>6</b> +2,677.6	Proceeds fro	om interest-bearing debt	•Obtained a term loan, along with short-term borrowings, etc. totaling ¥701.0B •Issued ¥650.0B domestic straight bonds and \$900M and €900M senior notes
			<b>7</b> -2,570.7	Repayment	of interest-bearing debt	SBKK
C/F from financing	-12.7	-1,341.4	-844.9	Distribution investors	/repayment from SVF to third-party	<ul> <li>Procured ¥685.3B primarily through the securitization of installment sales receivable and sale-and-leaseback transactions</li> <li>Issued domestic straight bonds totaling ¥80.0B</li> </ul>
activities	1217	1,5 1111	-153.8	Purchase of	treasury stock	SBG
			-32.2	Cash divide	nds paid	•Repaid short-term borrowings, etc. totaling ¥263.7B
			-237.3	Cash divide	nds paid to non-controlling interests	<ul> <li>•Redeemed ¥450.0B domestic straight bonds and \$767M and €638M senior notes</li> <li>Wholly owned subsidiaries conducting fund procurement</li> </ul>
			FY23 Q1-Q2	FY24 Q1-Q2		Paid ¥444.5B to settle the financial liabilities relating to sale of shares by prepaid forward contracts for cash settlement of the prepaid-forward contracts using TMo
cash and	cash equiv	hanges on /alents, etc		-47.1		shares (¥61.7B paid to settle the derivative financial liabilities related to those contracts are included in Other financing cash flows)
ca	sh equiva		-217.3	-1,710.6		<b>SBKK</b> Repaid ¥806.3B borrowings made primarily through the securitization of
	pening bal		6,925.2	6,186.9		installment sales receivable and sale-and-leaseback transactions
C	losing bala	ince	6,707.8	4,476.3		Accounting 22

## Income Taxes Paid on a Consolidated Basis (Net)



(¥ R)

		FY19	FY20	FY21	FY22	FY23	Total	(¥ В) FY24 Q1-Q2
Consolidated		757.4	324.5	589.3	525.9	816.8	3,013.9	33.1
	Japan	696.3	189.5	551.2	469.7	717.0	2,623.7	-4.5
	SBG and intermediate holding companies (wholly owned subsidiaries)	445.8	-85.3	200.0	214.2	443.3	1,218.0	33.1         -4.5         -78.1         73.6
	Operating companies (mainly SBKK and LY)	250.5	274.8	351.2	255.5	273.7	1,405.7	73.6
	Overseas	61.1	135.0	38.1	56.2	99.8	390.2	37.6

Notes:

 $\cdot$ The amounts represent the net total of tax payments and tax refunds.

•Income taxes paid on a consolidated basis matches the net amount of "income taxes paid" and "income taxes refunded" in the consolidated statement of cash flows.

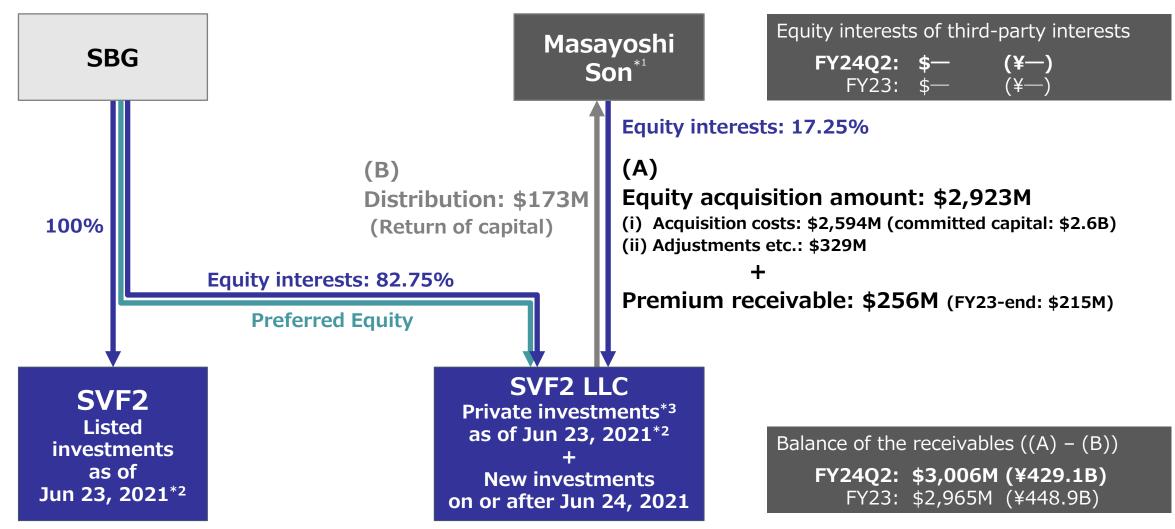
•Income taxes paid by SBG and intermediate holding companies in Japan for FY20 was negative due to the refund of ¥143.0B in withholding income tax paid in FY19. •SBG and intermediate holding companies in Japan have paid ¥443.3B in income taxes for FY23, including an interim payment of ¥118.0B, of which ¥76.7B has been

refunded by Jul 31, 2024.

## **Co-investment Program to SVF2: Related Party Transactions**



Accounting 24



#### Notes:

For details of the related party transaction, see p80-81 of FY24Q2 SBG Consolidated Financial Report.

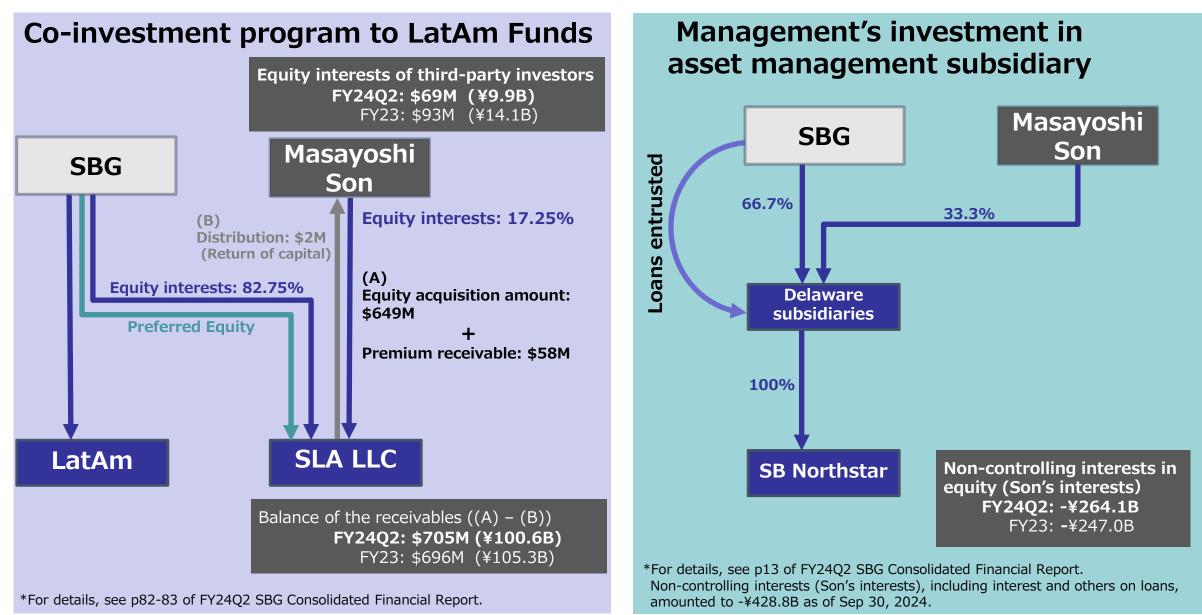
\*1 Participation by management other than Masayoshi Son has not been determined as of the date of this presentation, but is expected in the future.

\*2 Jun 23, 2021 is the date on which the Co-investment Program was conditionally approved by the Board of Directors of SBG.

\*3 Excludes portfolios that were listed or announced to be listed as of Jun 23, 2021, and portfolios that were approved by the Board of Directors of SBG to be excluded from the Co-investment Program.

## Co-investment Program to LatAm Funds & Management's Investment in Asset Management Subsidiary





Accounting 25