### QUARTER ENDED DECEMBER 31, 2024

# Investor Briefing SoftBank Vision & LatAm Funds

### **NAVNEET GOVIL**

CFO, SB Investment Advisers & SB Global Advisers



### Important Information (1 of 2)

This presentation (this "Presentation") is furnished to you for informational purposes in connection with the interests of SoftBank Group Corp. (together with its affiliates, "SoftBank") in SoftBank Vision Fund L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicles, the "Vision Fund 1" or "SVF1") or SoftBank Latin America Fund GP Ltd and SBLA Holdings II DE LLC (together with, as the context may require, any parallel funds, feeder funds, co-investment vehicles or alternative investment vehicles, the "LatAm Funds") and is not, and may not be relied on in any manner as, legal, tax, investment, accounting or other advice or as an offer to sell or a solicitation of an offer to buy limited partnership or comparable limited liability equity interests in the Vision Fund 1 or any other fund, managed by SB Investment Advisers (UK) Ltd. (the "Manager" or "SBIA"), or SoftBank Vision Fund II-2 L.P. (together with, as the context may require, any parallel fund, feeder fund, co-investment vehicle or alternative investment vehicle, the "Vision Fund 2" or "SVF2"), managed by SB Global Advisers Limited ("SBGA") and its affiliates thereof. This Presentation is not intended to be relied upon as the basis for any investment decision, and is not, and should not be assumed to be, complete. The contents of this Presentation are not to be construed as legal, business or tax advice.

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Recipients of this Presentation should make their own investigations and evaluations of the information contained in this Presentation and should note that such information may change materially.

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### Important Information (2 of 2)

Vision Fund 1 performance herein is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated herein or used to calculate the returns contained herein, and transaction costs connected with such realizations remain unknown and, therefore, are not factored into such calculations. Estimates of unrealized value are subject to numerous variables that change over time. The actual realized returns on the Vision Fund 1's unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the Manager's valuations are based.

Vision Fund 1 performance is based in part on valuations of certain investments that were recently acquired by the Vision Fund 1 as a portfolio from SoftBank Group Corp; accordingly, the performance information herein, which is based in part on valuations of unrealized investments, is not indicative of future results. The selection of such investments, the timing of such acquisitions and the valuation and subsequent performance of those investments had a material and positive impact on the performance of the Vision Fund 1. SoftBank Group Corp. is under no obligation to offer similar assets to the Vision Fund 1 in the future.

Past performance is not necessarily indicative of future results. The performance of the Vision Fund 1 or any future fund managed by the Manager may be materially lower than the performance information presented herein. There can be no assurance that the Vision Fund 2 or any successor fund managed by the Manager will achieve comparable results as those presented herein or that investors in the Vision Fund 1, Vision Fund 2 or any successor fund managed by the Manager will not lose any or all of their invested capital.

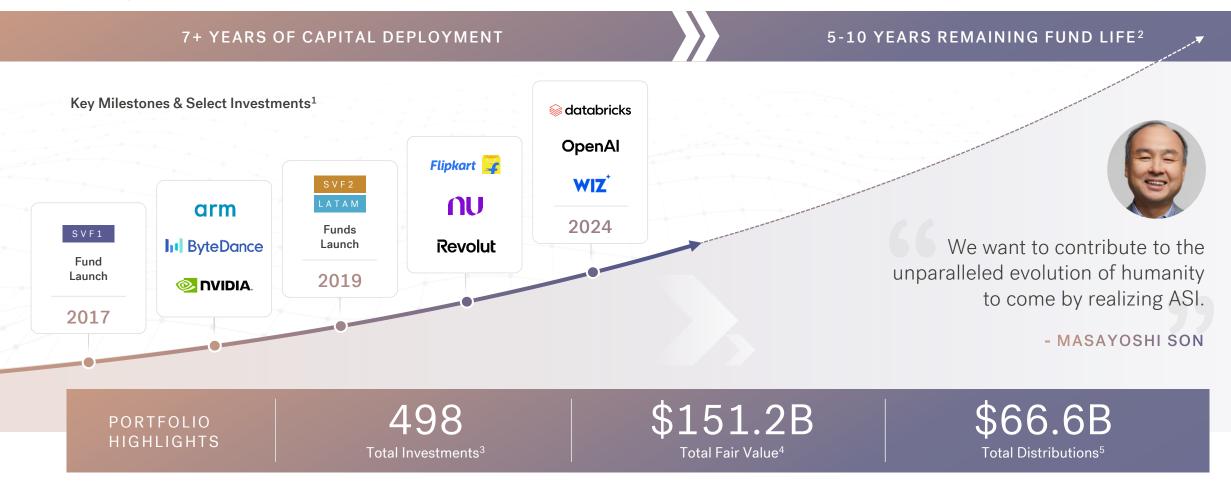
Certain information contained in this Presentation has been obtained from published and non-published sources prepared by other parties, which in certain cases has not been updated through the date hereof. While such information is believed to be reliable for the purposes of this Presentation, none of the Vision Fund 1, Vision Fund 2, any successor fund managed by the Manager, the Manager, SoftBank, or their respective affiliates assumes any responsibility for the accuracy or completeness of such information and such information has not been independently verified.

Certain hypothetical illustrations set forth herein contain projections, targets, assumptions and expectations with respect to the performance of investments. These hypothetical returns, including the projections, targets, assumptions and expectations contained therein, have been prepared and are set out for illustrative purposes only, and do not constitute forecasts. They have been prepared based on the Manager's current view in relation to future events and various assumptions and estimations, including estimations with respect to events that have not occurred, any of which may prove incorrect. Others may select other underlying assumptions or methodologies that would significantly affect the projected returns or performance information set forth herein, even materially.

Third-party logos and vendor information included herein are provided for illustrative purposes only. Inclusion of such logos does not imply affiliation with or endorsement by such firms or businesses. There is no guarantee that the Manager, the Vision Fund 1's portfolio companies, any future portfolio companies of a successor fund managed by the Manager or SoftBank will work with any of the firms or businesses whose logos are included herein in the future.



### Long-Term Investor In Al Revolution



- 1. Select Investments represent the largest investments, by Total Equity Value, of SoftBank Vision Fund 1, SoftBank Vision Fund 2, and the SoftBank LatAm Funds (together the "Combined Funds") as of December 31, 2024, for the specified time periods.
- 2. SoftBank Vision Fund 1, launched in 2017, has a 12-year fund life with two optional 1-year extensions. SoftBank Vision Fund 2, launched in 2019, has a 13-year fund life with two optional 1-year extensions. LatAm Fund 1, launched in 2019, has a 13-year fund life with two optional 1-year extensions. with two optional 1-year extensions. LatAm Fund 2 launched in 2021 and has an 11-year fund life with two optional 1-year extensions.
- 3. Total Number of Investments includes investments in portfolio companies and joint-ventures with existing portfolio companies made by the Combined Funds ("Investments") from Funds inception to December 31, 2024.
- 4. Total Fair Value is the Acquisition Cost plus Cumulative Realized and Unrealized Gross Investment Gains/(Losses) for the Combined Funds as of December 31, 2024.
- 5. Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from Fund Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Unutilized Contributions.

The information herein is provided solely for illustrative purposes, reflects the current beliefs of SBIA as of the date hereof. There can be no assurances that any plans described herein will be realized on the terms expressed herein or at all, and all such plans are subject to uncertainties and risks, as well as investor consents and regulatory approvals, as applicable. For the avoidance of doubt, it should not be understood as the "track record" or projected performance of SoftBank Vision Fund 2, SoftBank Vision Fund 2 or any other fund or investment vehicle managed by SBIA. Past performance is not necessarily indicative of future results. References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 1 and SoftBank Vision Fund 2 Investments. Please refer to latinamericafund.com/portfolio for a complete list of LatAm Fund Investments.



### GLOBAL MARKETS



Moderating inflation and start of Fed rate cut cycle



Soft landing realized in major economies



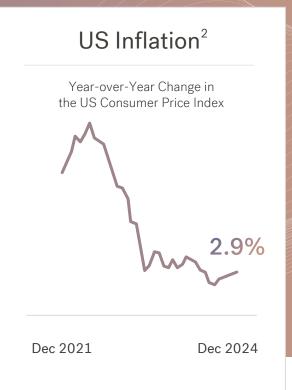
IPO and M&A activity remained subdued

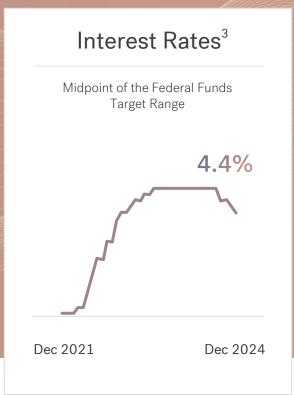


India momentum continued; Monetary stimulus package in China had muted effect



Al capex spending reached \$170B, up 50%+ YoY<sup>1</sup>



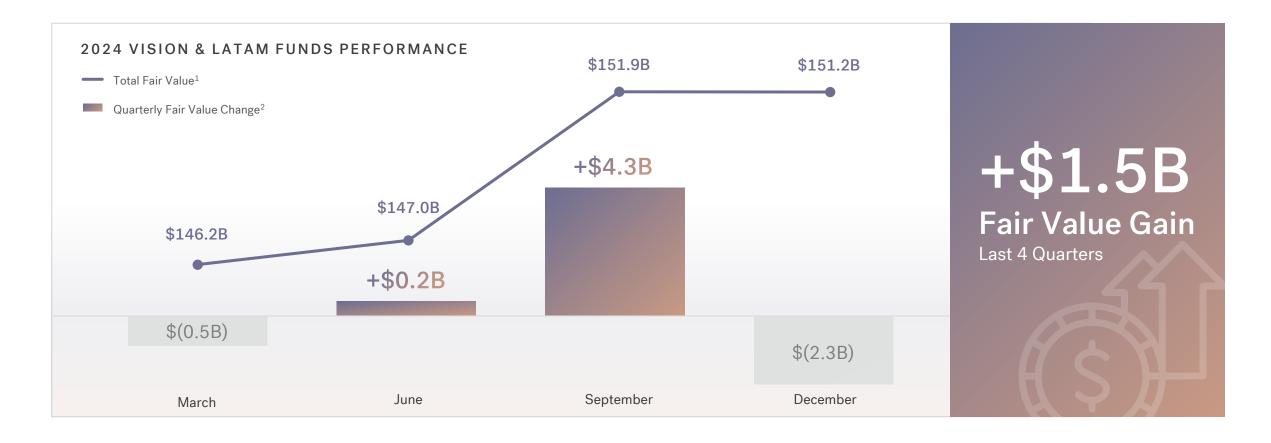


- 1. Source: Forbes: Al Spending To Exceed A Quarter Trillion Next Year.
- 2. Source: U.S. Bureau of Labor Statistics. All Items Index as of December 2024.
- 3. Bloomberg: DealBook. December 21, 2024.



### Stable Growth in Total Fair Value

Twelve-Month Period Ended December 31, 2024



- 1. Total Fair Value is the Acquisition Cost plus the Cumulative Gross Investment Gains/(Losses) of the Combined Funds as of the respective quarter end.
- 2. Quarterly Fair Value Change is the change in fair value of the Combined Funds between January 1, 2024, & March 31, 2024; April 1, 2024, & June 30, 2024; July 1, 2024, & September 30, 2024; and October 1, 2024, & December 31, 2024. The change in Quarterly Fair Value is before tax and expenses and includes Unrealized and Realized gains and losses from Investments, derivatives, and dividend income received. Combined figures may differ from the sum of the parts due to rounding,



As of December 31, 2024

V	SoftBank ision Fund 1	SoftBank Vision Fund 2	SoftBank LatAm Funds	Combined <sup>4</sup>
Total Commitments	\$98.6B	\$65.8B	\$7.8B	\$172.2B
Acquisition Cost <sup>1</sup>	\$87.8B	\$56.3B	\$7.5B	\$151.7B
Cumulative Gross Investment Gains/(Losses) <sup>1</sup>	\$23.8B	\$(23.1B)	\$(1.1B)	\$(0.5B)
Total Fair Value <sup>2</sup>	\$111.6B	\$33.2B	\$6.4B	\$151.2B
Distributions <sup>3</sup>	\$56.9B	\$9.2B	\$0.5B	\$66.6B



<sup>1.</sup> Acquisition Cost and Cumulative Gross Investment Gains/(Losses) are cumulative Gross Investment Gains/(Losses) are before tax and expenses and include Unrealized and Realized gains and losses from Investments and related derivatives, as well as dividends and other income related to investments. Cumulative Gross Investment Gains does not take into account fees or expenses and should not be construed as indicative of actual or future performance. Total figures may differ from the sum of parts due to rounding. The Total Value to Paid in Capital (TVPI) of SoftBank Vision Fund 1 is 1.22x. The TVPI is defined as Distributions plus Net Asset Value plus Accrued Preferred Equity Coupon (PEC) divided by Paid-in Capital. Distributions and Paid-in Capital are cumulative from Fund Inception to December 31, 2024. Net Asset Value plus Accrued PEC are as of December 31, 2024.

<sup>2.</sup> Total Fair Value is the Acquisition Cost plus Cumulative Realized and Unrealized Gross Investment Gains/(Losses) as of December 31, 2024.

<sup>3.</sup> Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from Fund Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Unutilized Contributions.

<sup>4.</sup> Combined figures may differ from the sum of the parts due to rounding.

### Public Investments Overview

Top 10 Public Investments by Fair Value | As of December 31, 2024

■ SVF1 ■ SVF2 ■ LATAM  * New in Top 10 This Quarter
40 # CURRENT INVESTMENTS1
\$23.9B UNREALIZED FV - PUBLIC <sup>2</sup>
30% of total unrealized fv <sup>3</sup>
\$(0.8B) QUARTERLY FV CHANGE <sup>4</sup>

INVESTMENT	QUARTERLY FV CHANGE (\$MM) <sup>4</sup>	FV (\$B) <sup>2</sup>	QUARTERLY STOC MOVEMENT <sup>5</sup>	K COMMENTARY <sup>6</sup>
Grab	+\$370	\$1.9	+24%	Reported 20% YoY revenue growth in Q3, following 23% YoY growth in Q2
Full Truck Alliance 满帮	+\$250	\$1.4	+20%	Achieved 34% YoY growth in total net revenues, with net income up 81%
AUTO 1.com	+\$186	\$0.6	+43%	Announced record quarterly results in Q3, with gross profit up 39% YoY
* Swiggy	+\$99	\$1.1	+37%8	Grew gross order value 30% YoY and doubled food delivery adjusted EBITDA
roivant	+\$21	\$0.7	+3%	Received FDA clearance for 5 Investigational New Drugs at Immunovant
firstcry	\$(7)	\$0.8	(1%)	Increased revenue by 26% and adjusted EBITDA by 66% YoY, beating estimates
AutoStore	\$(62)	\$1.3	(5%)	Generated quarterly revenue of \$144mm; Gross margin reached 74%, up 5% YoY
<b>▽</b> DiDi	\$(126)	\$4.4	(3%)	Achieved platform sales growth of 23% YoY; Core platform transactions up 15%
OLAELECTRIC	\$(147)	\$0.8	(16%)	Grew distribution network by 4x, expanding to 4,000 stores to boost growth
coupang	\$(898)	\$7.7	(10%)	Increased revenue by 27% YoY to \$7.9B; Monitoring domestic political volatility
Other Investments	\$(477)	\$3.2	-	-

- 1. Current Investments include publicly listed portfolio companies of the Combined Funds that have not been fully Realized as of December 31, 2024.
- 2. "Unrealized FV" and "FV" are the Unrealized value of the Combined Funds' holdings as of December 31, 2024. Total figures may differ due to rounding.
- 3. % of Total Unrealized FV is the sum of the current public Investments' Unrealized FV divided by the Combined Funds' total Unrealized FV as of December 31, 2024.
- 4. Quarterly FV Change is before tax and expenses and includes Unrealized gains and losses from Investments and related derivatives, as well as dividends

  8. Swiggy went public intra-quarter. Percentage increase/decrease represents change from its listing price to end of December 31, 2024. and other income related to Investments. Total figures may differ due to rounding.
- 5. Source: Bloomberg, using USD basis when stock is listed in a foreign currency.
- 6. Source: SBIA Analysis based on most recent Company Press Releases and Earnings Calls & Presentations. YoY growth reported on constant currency basis.
- 7. Full Truck Alliance is both an SVF1 and SVF2 Investment.



### Private Investments Overview

As of December 31, 2024



	SVF1	
Unrealized FV <sup>2</sup>		\$25.3B
Quarterly FV Change <sup>4</sup>		\$(0.7B)

	SVF2	
Unrealized FV <sup>2</sup>		\$25.2B
Quarterly FV Change <sup>4</sup>		\$(1.0B)

TOP PRIVATE INVESTMENTS BY FV5









- 1. Current Investments include Investments in private portfolio companies made by the Combined Funds, and joint-ventures with existing portfolio companies from Fund inception to December 31, 2024, that have not been fully Realized or publicly listed as of December 31, 2024.
- 2. Unrealized FV is the Unrealized value of the Combined Funds' holdings in private Investments and related derivatives as of December 31, 2024.
- 3. % of Total Unrealized FV is the sum of the current private Investments' and related derivatives' Unrealized FV divided by the Combined Funds' total Unrealized FV as of December 31, 2024.
- 4. Quarterly FV Change is before tax/expenses, includes Unrealized & Realized gains/losses from Investments and derivatives, dividends and other income.
- 5. Includes top ten private Investments by Unrealized FV for each Fund as of December 31, 2024, excluding undisclosed Investments.

The information herein is presented solely for SoftBank Vision Fund 1, SoftBank Vision Fund 2 and SoftBank LatAm Funds. These highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Unrealized FV and FV do not take into account fees or expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Actual Realized amounts will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations reported herein are based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein. References to investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund com/portfolio for a more complete list of SoftBank Vision Fund 1 and SoftBank Vision Fund 2 Investments. Please refer to latinamericafund.com/portfolio for a complete list of LatAm Fund Investments. Past performance is not necessarily indicative of future results.



### 2024 Year in Review

OUR 2024 PRIORITIES

Investing in the Al Revolution

Unlocking Portfolio Value

Disciplined & Consistent Monetization

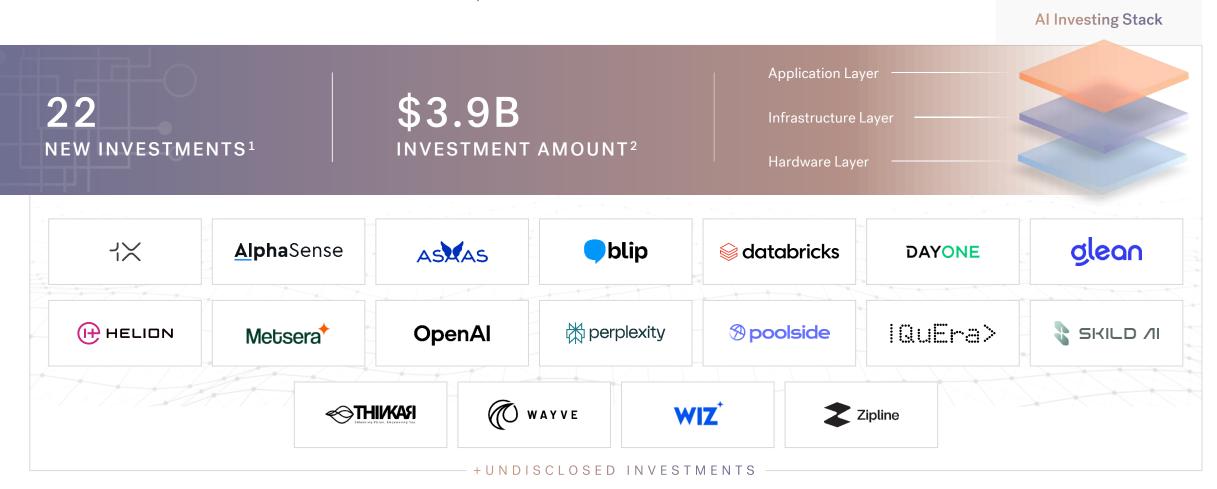
2024 PROGRESS \$6.0B 22 New Investments<sup>1</sup> Increase in SVF2 Commitments \$28.5B IPOs and Full Exits<sup>2</sup> Raised by Portfolio Companies<sup>3</sup> \$8.6B Distributions<sup>4</sup>

- 1. Includes the number of unique new Investments that were funded by SoftBank Vision Fund 2 or the SoftBank LatAm Funds during the twelve-month period ended December 31, 2024. Includes Wayve, which was approved by the SBGA Investment Committee but
- 2. Includes IPOs and the unique count of full exits of Private and Public Investments in calendar year 2024.
- 3. Source: SBIA Analysis. Based on Calendar Year 2024 Funding Rounds. Funding Rounds includes the number of equity financing rounds (inclusive of distinct extension rounds) in portfolio companies of the Combined Funds during the twelve-month period ended December 31, 2024. Includes rounds where the Combined Funds did not participate. Includes secondary funding rounds in which primary capital was also raised. Capital raised translated to USD using FX rates as of first close date if capital raised is not in USD.
- 4. Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from January 1, 2024, to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Unutilized Contributions.



### Investing Across the Al Stack

Twelve-Month Period Ended December 31, 2024



### Footnotes:

- 1. Number of unique new Investments that were funded by SoftBank Vision Fund 2 or the SoftBank LatAm Funds during the twelve-month period ended December 31, 2024. Includes Wayve, which was approved by the SBGA Investment Committee but not funded as of December 31, 2024. Includes Investments transferred from SBG to SVF2
- 2. Total funded amount of New Investments by SoftBank Vision Fund 2 and the SoftBank Latam Funds. Includes Wayve and OpenAl follow-on investment, which were approved by the SBGA Investment Committee but not funded as of December 31, 2024. Includes Investments transferred from SBG to SVF2.

security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Past performance is not indicative of future results.



### Additional Investment in OpenAl

SEPTEMBER 2024

Initial Investment

\$500mm

\$6.6B

**Total Round Size** 

\$157B

Post-Money Valuation











Follow-On Investment<sup>1</sup>

Tender Offer



Opportunity to increase stake in industry leader



Continued conviction in company's Al leadership



Sustained revenue and customer growth

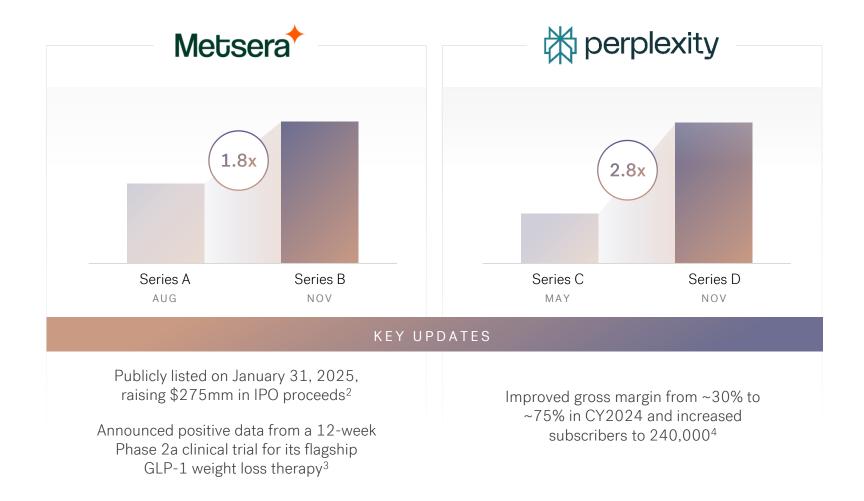
1. Investment of up to \$1.5B was approved by the SBGA Investment Committee in the quarter ended December 31, 2024, and closed in January 2025.





### Recent Investments Demonstrate Strong Progress<sup>1</sup>

Twelve-Month Period Ended December 31, 2024



- Based on SBIA Analysis as of December 31, 2024. Includes new CY2024 investments that raised more than one funding round during calendar year 2024. Excludes portfolio companies where funding rounds have not been publicly disclosed.
- Source: Company Press Release, January 31, 2025
- 3. Source: Business Wire. Metsera Announces Positive Topline Phase 2a Clinical Data for its Ultra-Long Acting GLP-1 Receptor Agonist, MET-097i. January 2025.
- 4. Source: The Information. Google Challenger Perplexity Promises Booming Growth, Rosy Margins

Select Investments presented herein are solely for illustrative purposes. Certain information included herein was provided by a third party and SBIA makes no representation regarding its accuracy. The have been selected to provide examples of Investments that have had recent funding rounds and do not represent a complete list of SoftBank Vision Fund 2 Investments, References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 2 Investments. Past performance is not necessarily indicative of

### Our Portfolio Companies Raised \$28B+ YTD

Twelve-Month Period Ended December 31, 2024

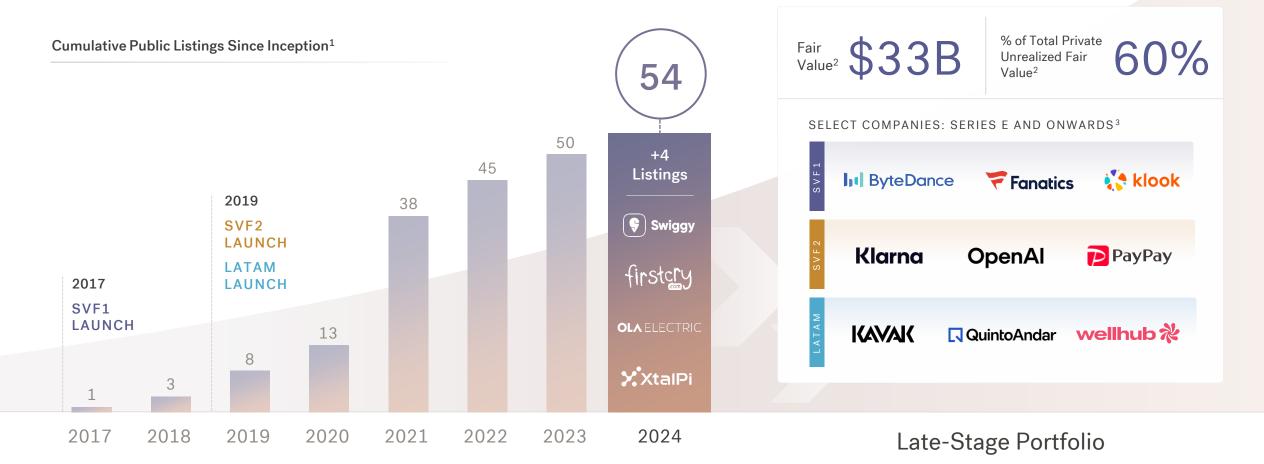


- 1. Funding Rounds includes the number of equity financing rounds (inclusive of distinct extension rounds) in portfolio companies of the Combined Funds during the twelve-month period ended December 31, 2024. Includes rounds where the Combined Funds did not participate. Includes secondary funding rounds in which primary capital was also raised.
- 2. "Up Rounds" defined as funding rounds where the pre-money valuation of the latest funding round exceeds the prior round post-money valuation.
- 3. Source: SBIA Analysis. Based on calendar year 2024 Funding Rounds. Capital raised translated to USD using FX rates as of first close date if capital raised is not in USD.



### Continued Listings and Strong Late-Stage Portfolio

As of December 31, 2024



any time in the future. Past performance is not indicative of future results.

- 1. Listings since inception includes companies invested in on IPO/public listing date. WeWork and Full Truck Alliance are counted as one listing each, despite being both SVF1 and SVF2 Investments.
- 2. "Fair Value" represents the total Unrealized FV of the late-stage portfolio, as defined in footnote 3, of the Combined Funds. "% of Total Private Unrealized FV" is the value of the late-stage portfolio divided by the total private Unrealized FV of the Combined Funds.

Select Investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of Investments made by SoftBank Vision Fund 1, SoftBank Vision 2, and SoftBank LatAm Funds that have gone public and do not purport to be a

3. Source: SBIA Analysis. As of December 31, 2024. Includes portfolio companies that have raised Series E onwards or equivalent late-stage rounds. OpenAl is included as a "late-stage" company based upon its significant fundraising history and most recent valuation. Selected companies include the largest private Investments by Unrealized Fair Value that have raised a Series E or equivalent late-stage round as of December 31, 2024, or are likely to publicly list in the near-term based on SBIA Analysis.

complete list of Investments. References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 1 and SoftBank Vision Fund 2 Investments, Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds Investments. With respect to SoftBank Vision Fund 1's investment in Arm, the Fund has sold nearly all its position in the company and currently holds only a nominal amount of shares. It is not guaranteed that "Late-Stage Portfolio" companies will go public soon or at

### Swiggy Raised \$1.3B in Record IPO<sup>1</sup>

As of December 31, 2024



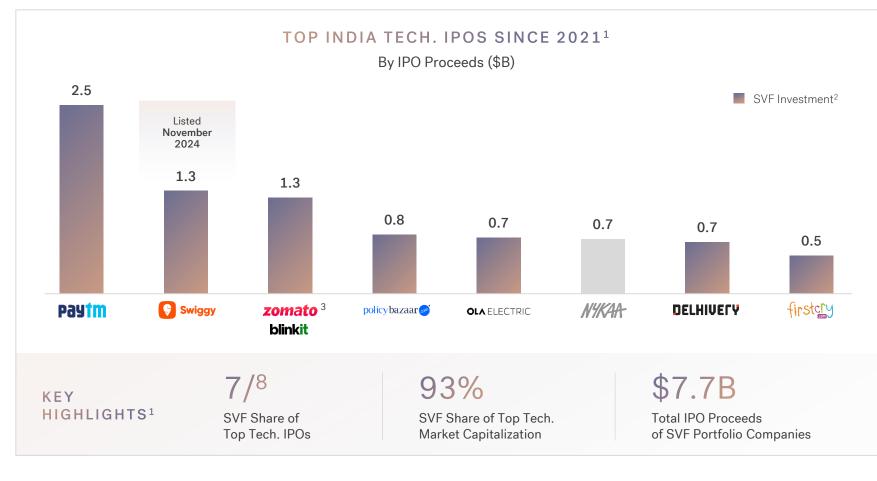
- 1. Source: TechCrunch: India's Swiggy defies weak market in largest 2024 tech IPO globally.
- 2. Total Cost is the total Acquisition Cost of the investment as of December 31, 2024.
- 3. Total Fair Value is the Acquisition Cost plus Cumulative Realized and Unrealized Gross Investment Gains/(Losses) as of December 31, 2024.
- 4. Gross MOIC (Gross Multiple of Invested Capital) is measured by dividing the Investment's total Realized and Unrealized value as of December 31, 2024, by the total amount invested. It includes valuation changes that reflect Unrealized estimated amounts, does not take into account taxes or Fund-related expenses at the time of exit that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. Net performance for individual Investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Gross MOIC may not tie to change in price per share from investment to December 31, 2024, due to INR FX depreciation, dilution,
- 5. Swiggy investment cost of public shares has been translated to INR on the respective funding date, with an exchange rate of 74.44 USD/INR.
- 6. Trading Activity represents the local currency closing price of Swiggy's publicly traded stock on the respective dates (as indicated).

Public Listing information is presented for SoftBank Vision Fund 2 only and is solely for illustrative purposes. With respect to publicly-traded securities, the quoted prices presented herein are as of the measurement date and have likely moved either upwards or downwards since such measurement date. Individual investors' results may vary. It should not be assumed that investments made in the future will be comparable in quality or performance to Investments described herein. References to specific Investments should not be construed as a recommendation of any particular investment or security. Select Investments have been presented to illustrate an example of SoftBank Vision Fund 2 Investments that have undergone public offerings and do not purport to be a more complete list of SoftBank Vision Fund 2 Investments, Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 2 Investments. Net performance for the subset of Investments described above cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Past performance is not necessarily indicative of future results.



### Vision Funds Support Leading Indian Tech IPOs

As of December 31, 2024





INDIA PORTFOLIO OVERVIEW

23

\$14.2B

Total

Fair Value<sup>5</sup>

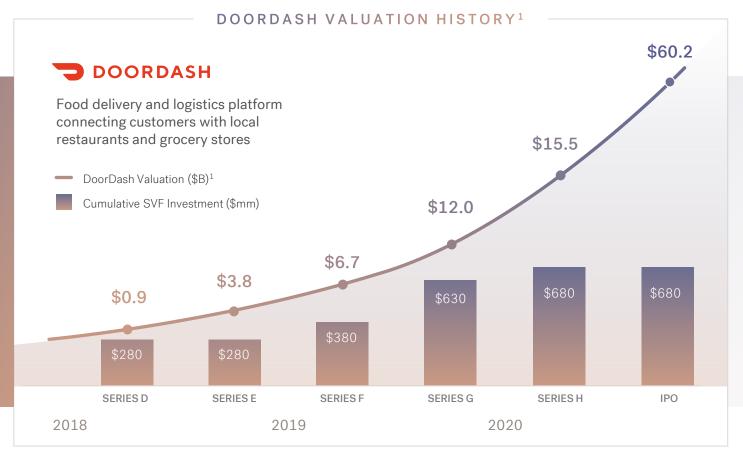
- 1. Source: SBIA Analysis based on NSE data, as of December 31, 2024.
- 2. PayTM, Zomato/Blinkit, PolicyBazaar, Delhivery, and FirstCry are SVF1 Investments. Ola Electric and Swiggy are SVF2 Investments.
- 3. Blinkit was an SVF1 Investment that was acquired by Zomato after Zomato's IPO.

- 4. Total Investments include Investments made by SoftBank Vision Fund 1 and SoftBank Vision Fund 2 in India-headquartered companies as of December 31, 2024. It includes both current and fully exited Investments.
- 5. Total Fair Value is the Total Investment Cost plus Cumulative Realized and Unrealized Gross Investment Gains/(Losses) as of December 31, 2024.

### Case Study: Unlocking Value Through Multi-Round Investments

As of December 31, 2024

**FULL EXIT METRICS** Gross Gain<sup>2</sup> \$7.3B Gross IRR<sup>3</sup> 152% Gross MOIC4 11.7x



### INVESTMENT OVERVIEW

Built position over multiple rounds as company executed

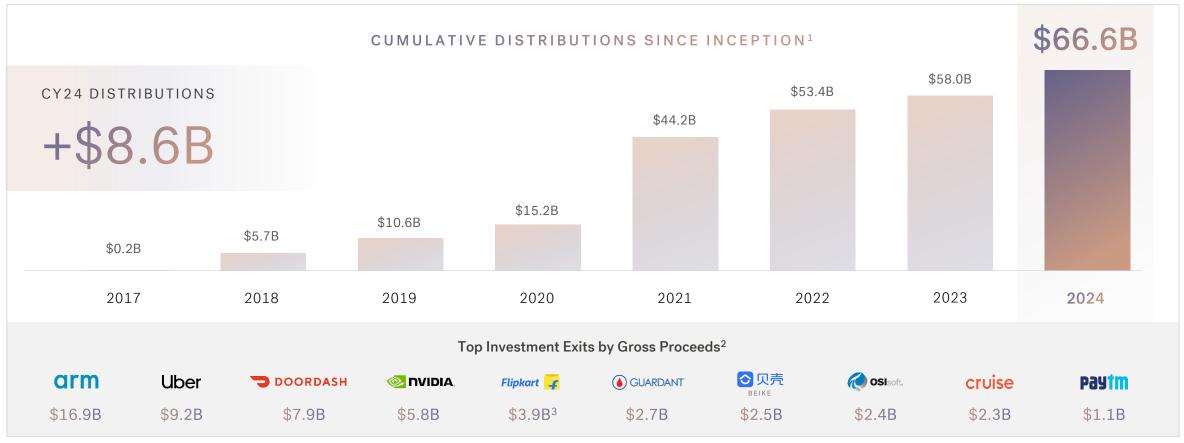
90% Revenue CAGR from 2018 to 2024<sup>5</sup>

Disciplined monetization over four years

- 1. Valuation includes pre-money valuations for the private capital raises. IPO valuation is the market capitalization on the first closing price following its IPO. 2. Gross Gain represents the difference between Gross Realized Proceeds and Investment Cost for DoorDash as of December 31, 2024
- 3. Gross IRR means the daily internal rate of return on external cash flows related to Investments and Investment-related derivatives and financing (purchases, sales, premiums, dividends, and margin loan principal payments). IRR cash flows are net of Investment-related expenses (taxes and sales commissions), and
- gross of all withholdings for fund-related expenses, which would reduce the value of returns experienced by investors at the time of exit.
- 4. Gross Multiple of Invested Capital ("MOIC") is Gross Realized Proceeds divided by Investment Cost. Gross Realized Proceeds defined as the sum of all external cash flows derived from Investments, gross of taxes, transaction fees, Investment-related financing and other fund-related expenses, which would reduce the value of returns experienced by investors at the time of exit.
- 5. Source: DoorDash Financial Results.

### Distributed \$8.6B in CY24

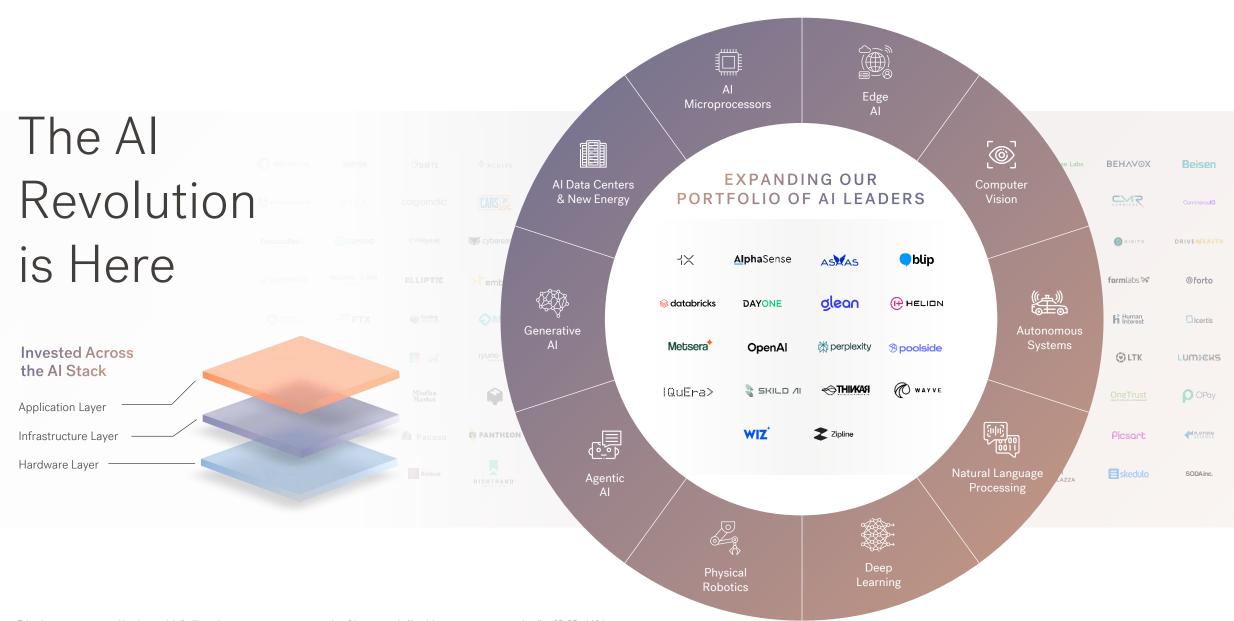
As of December 31, 2024



- 1. Distributions include proceeds from Investment Realizations, Financings, and Preferred Equity Coupon distributed to Limited Partners from the Combined Funds' Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Unutilized Contributions.
- 2. Represents top ten full Monetizations by Gross Realized Proceeds across the Combined Funds. Arm proceeds include cash dividends received by Arm Holdings, Ltd., since inception and gross total consideration for shares of Arm Holdings, Ltd., which is to be paid in installments completing in August 2025.
- 3. Gross Proceeds of Flipkart inclusive of the SVF1 investment in the company only.

The information herein is presented solely for SoftBank Vision Fund 1, SoftBank Vision Fund 2 and SoftBank LatAm Funds. These highlights are provided solely for illustrative purposes and individual investors' results may vary. Past performance is not necessarily indicative of future results. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein. Net performance for individual investments and subsets of investments cannot be calculated without making arbitrary assumptions about allocations of fees and expenses, and for that reason is not included herein. Select Investments presented herein are solely for illustrative purposes, have been selected in order to provide examples of the types of investments made by SBIA and do not purport to be a complete list of SoftBank Vision Fund 1, SoftBank Vision Fund 2, or SoftBank LatAm Funds Investments. References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 1 and SoftBank Vision Fund 2's Investments, Please refer to https://www.latinamericafund.com/portfolio for a complete list of LatAm Funds Investments.





Select Investments presented herein are solely for illustrative purposes to represent examples of Investments in Al and does not represent a complete list of SoftBank Vision Fund 1, Vision Fund 2 and LatAm Investments. References to Investments included herein should not be construed as a recommendation of any particular investment or security. It should not be assumed that investments made in the future will be comparable in quality or performance to the Investments described herein. Please refer to visionfund.com/portfolio for a more complete list of SoftBank Vision Fund 1 and SoftBank Vision Fund 2 Investments. Please refer to latinamericafund.com/portfolio for a complete list of LatAm Fund Investments. Past performance is not necessarily indicative of future results.



## Appendix

### SVF1 Distributions to Limited Partners

Since Inception to December 31, 2024

		I otal Distributions			
	(A)	(B)	(C)	(D)	(E) = (B)-(C)
	Fund Commitment	Drawn Capital¹	Return of Capital <sup>2</sup>	Pref Coupon³/ Equity Gains⁴	Outstanding Capital
Preferred Equity	\$40.0B	\$36.2B	\$28.8B	\$9.0B	\$7.4B
Equity	\$58.6B	\$53.0B	\$16.5B	\$2.6B	\$36.5B
Total <sup>5</sup>	\$98.6B	\$89.2B	\$45.3B	\$11.6B	\$43.9B
			\$56		

Total Distributions



<sup>1.</sup> Drawn Capital includes Fund Commitment drawn down through capital calls and Return of Recallable Utilized Contributions that were retained and reinvested, less Return of Recallable Unutilized Contributions.

<sup>2.</sup> Return of Capital includes Return of Non-Recallable Contributions and Return of Recallable Utilized Contributions.

<sup>3.</sup> Pref Coupon includes distributions of Preferred Equity Coupon financed by Net Proceeds and Drawn Capital.

<sup>4.</sup> Equity Gains includes Net Proceeds distributions to the Limited Partners, distributing amounts in excess of Returns of Capital and Preferred Equity Coupon distributions.

<sup>5.</sup> Total figures may differ from the sum of the parts due to rounding.

# SVF1 Contribution to SBG, Net of 3rd Party Interests<sup>1,3</sup>

Amounts in USD Billions

Contribution to SBG, Net of 3 <sup>rd</sup> Party Interests <sup>1</sup>	\$6.7
SBG GP Income: Management & Performance Fees <sup>3</sup>	1.3
SBG LP Income: Share of Fund Net Profit	5.4
Less: Change in 3 <sup>rd</sup> Party Interests in Fund	(5.4)
Fund Net Profit <sup>2</sup>	\$10.8
SVF1 Inception to	<b>2024</b> Dec 31



<sup>1.</sup> Contribution to SBG, Net of 3rd Party Interests reflects the income or loss from SBG's Limited Partner interest and Manager's Management and Performance Fee entitlement. Contributions to SBG and Fund Net Profit include the impact of SBG's interests in the Fund through the Employee Incentive Scheme.

<sup>2.</sup> Fund Net Profit includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ methods.

<sup>3.</sup> Management Fees and Performance Fees earned by SBG through its subsidiary, SBIA UK reflect total Management Fees and Performance Fees earned by the Manager from Inception of the Fund through December 31, 2024.

# SVF1 Contribution to SBG

As of December 31, 2024

### SBG Paid-In Capital<sup>1</sup>

\$27.7B

### SBG Total Value<sup>2</sup>

\$33.1B-

Net Asset Value<sup>3</sup>

\$23.4B

Distributions<sup>4</sup>

\$9.7E

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions.
- 2. SBG Total Value reflects SBG's Limited Partner interest in the Fund together with SBG's interest in the Fund through the Employee Incentive Scheme and the Manager's Performance Fee entitlement.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realizations, Financing and Preferred Equity Coupon distributed to Limited Partner from Fund Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Non-Recallable Utilized Contributions but does not include the Return of Recallable Unutilized Contributions.



# SVF2 Contribution to SBG

As of December 31, 2024

SBG Paid-In Capital<sup>1</sup>

\$58.2B

SBG Total Value<sup>2</sup>

\$34.6B

Net Asset Value<sup>3</sup>

\$25.6B

Distributions<sup>4</sup>

\$9.0E

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions. SBG Paid-In Capital is net of the capital contributions receivable from MgmtCo as part of the Co-investment program of SoftBank Vision Fund 2.
- 2. SBG Total Value reflects SBG's Limited Partner interest in the Fund.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Recallable Untilized Contributions but does not include the Return of Recallable Untilized Contributions.



### LatAm Funds Contribution to SBG

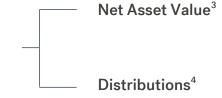
As of December 31, 2024

### SBG Paid-In Capital<sup>1</sup>

\$7.2B

### SBG Total Value<sup>2</sup>

\$6.3B



\$5.8B

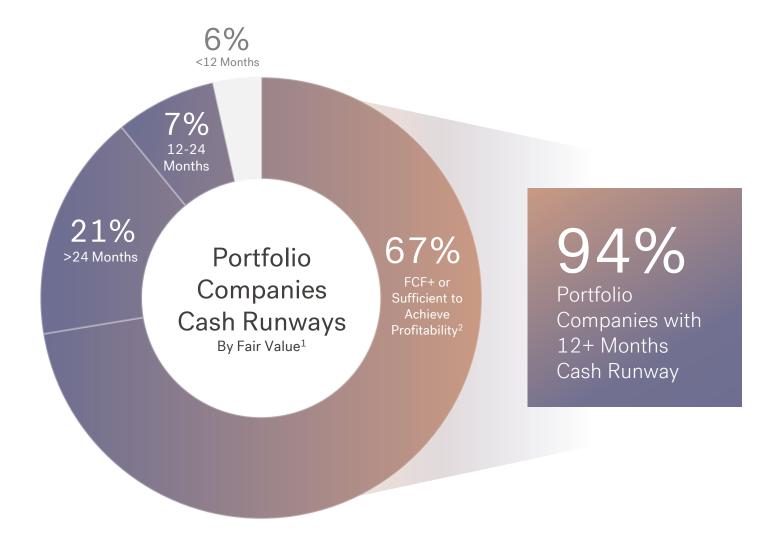
\$0.5B

- 1. SBG Paid-In Capital represents SBG Commitment drawn down through capital calls less Return of Recallable unutilized Contributions. SBG Paid-In Capital is net of the capital contributions receivable from MgmtCo as part of the Co-investment program of SoftBank LatAm Funds
- 2. SBG Total Value reflects SBG's Limited Partner interest in the Fund and the Manager's Performance Fee entitlement.
- 3. Net Asset Value includes net changes in fair value of financial assets at fair value through profit or loss (FVTPL) which is based on valuations that reflect Unrealized estimated amounts, do not take into account fees or expenses that would reduce the value of returns experienced by investors, and should not be construed as indicative of actual or future performance. There can be no assurance that Unrealized Investments will be sold for values equal to or in excess of the total values used in calculating the information portrayed herein. Actual returns on Unrealized Investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the information reported herein is based. Accordingly, the actual Realized returns on Investments that are Unrealized may differ materially from the values indicated herein.
- 4. Distributions include proceeds from Investment Realization and Financing distributed to Limited Partner from Fund Inception to December 31, 2024. It includes the Return of Recallable Utilized Contributions and the Return of Recallable Untilized Contributions but does not include the Return of Recallable Untilized Contributions.



### Portfolio Companies Continue to be Well-Capitalized

As of December 31, 2024



- 1. Source: SBIA Analysis. Based on portfolio company fair value. Includes private portfolio companies only. Excludes portfolio companies where cash runway data is unavailable and investments in Funds. As of December 31, 2024. Total figures may differ from the sum of parts due to rounding
- 2. "FCF+ or Sufficient to Achieve Profitability" means companies are free cash flow positive as of December 31, 2024, or, based on SBIA analysis of available historical financial & operating performance and management & investment team projections, have sufficient cash on balance sheet to attain positive free cash flow. In some instances where limited cash data was available, EBITDA projections were used as a proxy in determining if a portfolio company had sufficient cash to achieve profitability.





## Thank You