

SOFTBANK CORP.

RESULTS FOR THE FISCAL YEAR ENDED MARCH 31, 1999

FINANCIAL HIGHLIGHTS

(Yen in millions, except per share amounts)

(1) FINANCIAL PERFORMANCE RESULTS

	3/31/99	3/31/98
Net Sales	528,159	513,364
Operating Income	12,129	27,893
Ordinary Income (loss)	(15,447)	24,271
Net Income	37,538	10,303

Earnings per Share (primary)	365.38	100.77
Earnings per Share (diluted)	342.11	92.29

Average number of shares outstanding

102,952,005

102,414,462

(2) FINANCIAL CONDITION

	3/31/99	3/31/98
Total Assets	952,578	1,140,251
Shareholders' Equity	284,975	242,758

	3/31/99	3/31/98
Equity/Total Assets	29.9%	21.3%
Shareholders' Equity per Share	2,719.35	2,375.24

Number of shares outstanding at year-end

104,806,839

102,419,805

CONSOLIDATED BALANCE SHEET

Accounts	Millions of yen, rounded down		Thousands of U.S. dollars *1
	As of March 31, 1999	As of March 31, 1998	As of March 31, 1999
ASSETS			
Current Assets:			
Cash	92,601	34,541	768,154
Notes and accounts receivable - Trade	114,348	109,464	948,552
Marketable securities	15,476	17,461	128,378
Inventories	28,310	29,193	234,840
Other current assets	57,474	51,110	476,765
Allowance for bad debts(short-term)	(8,872)	(1,894)	(73,596)
Fixed Assets:			
Property, plant, and equipment(net)	16,119	14,104	133,712
Intangible assets:			
Goodwill	166,894	175,868	1,384,438
Trade names	155,661	181,727	1,291,257
Advertiser lists	94,537	110,911	784,214
Other intangible assets	62,221	71,235	516,143
Investments and Advances:			
Investments in securities	135,168	62,056	1,121,261
Long-term loans	2,914	274,567	24,173
Other investments	16,106	12,618	133,604
Allowance for bad debts(long-term)	(1,069)	(3,266)	(8,868)
Deferred charges:			
Bond issuance costs	57	213	473
Other deferred charges	16	105	133
Consolidation adjustment	-	232	-
Cumulative translation adjustments	4,608	-	38,225
TOTAL ASSETS	952,578	1,140,251	7,901,933

Note

1) U.S dollar amounts have been translated from yen, for convenience only, at the rate of 120.55 yen = U.S.\$1, the approximate Tokyo foreign exchange market rate as of March 31, 1999.

CONSOLIDATED BALANCE SHEET

	Millions of yen, rounded down		Thousands of U.S. dollars *1
Accounts	As of March 31, 1999	As of March 31, 1998	As of March 31, 1999
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current Liabilities:			
Notes and accounts payable - trade	57,549	48,774	477,387
Short-term loan payable	23,285	61,689	193,156
Commercial paper	20,000	10,000	165,906
Current portion of bonds payable	18,915	19,600	156,906
Income taxes payable	3,665	10,360	30,402
Accrued expenses	18,845	17,766	156,325
Allowance for sales return	4,928	9,122	40,879
Other current liabilities	37,407	37,917	310,303
Long-term Debt:			
Bonds payable	154,500	184,000	1,281,626
Convertible bonds payable	45,508	53,679	377,503
Long-term notes payable	182,183	352,682	1,511,265
Deferred tax liabilities	9,753	19,445	80,904
Other non-current liabilities	28,623	25,594	237,437
Consolidation adjustment	205	-	1,701
Cumulative translation adjustments	-	35,645	-
Minority Interest	-	11,215	-
TOTAL LIABILITIES	605,370	897,493	5,021,734
MINORITY INTEREST	62,232	-	516,234
Shareholders' Equity:			
Common stock	104,598	101,884	867,673
Additional paid-in capital	127,934	120,762	1,061,253
Retained earnings	52,556	23,266	435,968
Unrealized loss on marketable equity securities	(8)	(1,996)	(66)
Treasury Stock	(105)	(1,158)	(871)
			0
TOTAL SHAREHOLDERS' EQUITY	284,975	242,758	2,363,957
			0
			0
Total Liabilities and Shareholders' Equity	952,578	1,140,251	7,901,933

Note

1) U.S. dollar amounts have been translated from yen, for convenience only, at the rate of 120.55 yen = U.S.\$1, the approximate Tokyo foreign exchange market rate as of March 31, 1999.

Consolidated Statement of Income

Accounts	Millions of yen, rounded down		Thousands of U.S. dollars *1
	Year Ended March 31, 1999	Year Ended March 31, 1998	Year Ended March 31, 1999
Net Sales	528,159	513,364	4,381,244
Cost of Sales	(352,412)	(350,047)	(2,923,368)
Gross Profit	175,746	163,317	1,457,868
Selling, General and Administrative Expenses *2	(163,617)	(135,423)	(1,357,254)
Operating Income	12,129	27,893	100,614
Non-Operating Income:	19,808	34,915	164,314
Non-Operating Expenses: *3	47,385	(38,537)	393,073
Ordinary Income	(15,447)	24,271	(128,138)
Special Income	66,115	9,894	548,445
Special Loss	(14,028)	(3,738)	(116,367)
Income Before Income Taxes	36,639	30,428	303,932
Provision for Income Taxes *2	(3,334)	(13,131)	(27,657)
Cummulative effect of a change in accounting method(Income tax computation)	-	2,337	-
Minority Interest	4,233	(2,172)	35,114
Amortization of Excess of Investment Costs over Net Assets of Subsidiaries	-	(26)	-
Equity in losses	-	(7,131)	-
Net Income	37,538	10,303	311,389
Retained Earnings :			
Beginning Balance (as of 3/31/97)	23,266	18,345	192,999
Cash Dividends	(4,088)	(1,574)	(33,911)
Transfer to Legal Reserve	-	(163)	-
Directors' Bonus	(53)	(55)	(440)
Others	(4,106)	(3,912)	(34,061)
Ending Balance (as of 3/31/98)	52,556	22,944	435,968

Note

1) U.S dollar amounts have been translated from yen, for convenience only, at the rate of 120.55 yen = U.S.\$1, the approximate Tokyo foreign exchange market rate as of March 31, 1999.

2) As a result of changes in consolidated accounting rules this year, enterprise tax have been reclassified from Operating expenses to Income taxes. Enterprise tax for the year ended March 31, 1998 was 4,043 million yen.

3) Equity in losses of 6,495 million yen are included in Non-Operating Expenses.

Segment Information

A. Business Segment

(Millions of yen, rounded down)

		for the year ended March 31, 1999								
		Software and Network	Media	Technology Events	Services	Internet	Other	Total	Elimination or Unallocable Amounts	Consolidated Total
1	Net Sales and Operating Income (Loss) :									
	Net Sales									
	(1) Net Sales to outside customers	214,077	104,993	38,806	146,547	12,462	11,273	528,159	-	528,159
	(2) Inter-Segment net sales	1,578	167	0	3,813	465	2,379	8,404	(8,404)	-
	Total	215,655	105,160	38,806	150,360	12,927	13,652	536,563	(8,404)	528,159
	Operating Expense	211,850	109,992	29,514	144,957	13,520	14,633	524,468	(8,439)	516,029
	Operating Income	3,805	(4,831)	9,291	5,403	(593)	(981)	12,094	35	12,129
2	Assets, Depreciation and Capital Expenditures :									
	Assets	95,943	386,916	25,830	171,302	115,774	175,911	971,678	(19,100)	952,578
	Depreciation	1,330	13,792	4,982	7,759	1,006	2,028	30,898	421	31,320
	Capital Expenditures	1,088	5,190	1,251	1,438	1,452	550	10,971	94	11,065

(Millions of yen, rounded down)

		for the year ended March 31, 1998							
		Software and Network	Publishing	Technology Events	Services	Other	Total	Elimination or Unallocable Amounts	Consolidated Total
1	Net Sales and Operating Income (Loss) :								
	Net Sales								
	(1) Net Sales to outside customers	192,616	117,966	36,741	159,657	6,382	513,364	-	513,364
	(2) Inter-Segment net sales	85	153	16	6,113	486	6,854	(6,854)	-
	Total	192,701	118,119	36,758	165,770	6,869	520,219	(6,854)	513,364
	Operating Expense	189,028	104,187	27,151	159,855	11,545	491,768	(6,297)	485,470
	Operating Income	3,673	13,931	9,606	5,915	(4,676)	28,450	(557)	27,893
2	Assets, Depreciation and Capital Expenditures :								
	Assets	103,564	473,101	193,543	238,915	97,780	1,106,905	33,346	1,140,251
	Depreciation	689	13,012	4,487	10,060	1,009	29,265	217	29,482
	Capital Expenditures	562	2,706	1,095	2,388	205	6,959	151	7,110

Note 1

1: The classification of business segments to be adopted is based on the one which has been used for management purpose. Previously, the Internet business segment was included in the Other business segment. However, in recognition of the financial significance of this business segment, it was broken out into a separate business segment. On a pro forma basis, the Internet segments results for the year ended March 31, 1998 would be as follows: Net Sales to outside customers 3,419, Inter-Segment net sales 486, Operating Expense 4,616 Operating Income (710), Assets 31,191, Depreciation 54, Capital Expenditures 130. (YEN in millions)

2:

- 1) Software and network
Distribution of PC software, PC hardware and network related products and Internet-related business
- 2) Media
Publishing of PC-related books and magazines, game multimedia titles, Magazines used as medium for advertising business, Manuals and catalogues produced on consignment, and Digital satellite broadcasting business
- 3) Technology Events
Computer trade show operations
- 4) Services
Design, production and tele-marketing of memory and processor for PC-related products
- 5) Internet
Investment in internet-related business, Internet directory services
- 6) Other
Internationally located holding companies and education related businesses

Note 2

The amounts of assets included in the column "Elimination or Unallocable Amounts" is 86,746 million yen, which includes surplus assets (cash and securities), long-term investment in securities and assets in the administration department of the Company.

Note 3

Depreciation and capital expenditure include long-term prepayments and deferred charges and their amortization.

Note 4

As a result of changes in consolidated accounting rules this year, enterprise tax have been reclassified from Operating expenses to Income taxes. Enterprise tax, which for the year ended March 31, 1998 was included in Operating Expense, was as follows: Software and Network Segment 688, Media Segment 274, Technology Events Segment 10, Services Segment 81, and the Other Segment 2,804. Operating Income was reduced by the same amounts. (YEN in millions)

B. Geographic Areas

(Millions of yen, rounded down)

		for the year ended March 31, 1999						
		Japan	North America	Europe	Other	Total	Elimination or Unallocable Amounts	Consolidated Total
1	Net Sales and Operating Income (Loss) :							
	Net Sales							
	(1) Net Sales to outside customers	226,815	235,823	43,076	22,445	528,159	-	528,159
	(2) Inter-Segment net sales	16	2,746	2,379	0	5,142	(5,142)	-
	Total	226,831	238,569	45,455	22,445	533,301	(5,142)	528,159
	Operating Expense	217,789	240,914	41,938	20,574	521,215	(5,186)	516,029
	Operating Income	9,042	(2,344)	3,517	1,870	12,086	43	12,129
2	Assets	136,294	802,964	17,221	10,901	967,381	(14,803)	952,578

(Millions of yen, rounded down)

		for the year ended March 31, 1998						
		Japan	North America	Europe	Other	Total	Elimination or Unallocable Amounts	Consolidated Total
1	Net Sales and Operating Income (Loss) :							
	Net Sales							
	(1) Net Sales to outside customers	218,337	274,361	15,377	5,288	513,364	-	513,364
	(2) Inter-Segment net sales	77	2,913	44	-	3,035	(3,035)	-
	Total	218,414	277,274	15,421	5,288	516,399	(3,035)	513,364
	Operating Expense	213,305	254,232	15,225	5,984	488,747	(3,276)	485,470
	Operating Income	5,109	23,043	196	(696)	27,652	241	27,893
2	Assets	562,570	523,547	10,898	23,357	1,120,373	19,878	1,140,251

Note 1

Geographic classifications

- 1: Methodology for classification
2: Geographic areas

Degree of relative distance to geographic areas

North America: United States, Canada

Europe: England, Germany, France

Other: China, Hong Kong, Singapore, Australia

Note 2

The amounts of assets included in the column "Elimination or Unallocable Amounts" is 86,746 million yen, which includes surplus assets (cash and securities), long-term investment in securities and assets in the administration department of the Company.

C. Net Sales in Overseas Countries

(Unit: YEN : millions, round down)

	for the year ended March 31, 1999				for the year ended March 31, 1998			
	North America	Europe	Other	Total	North America	Europe	Other	Total
Net Sales in overseas countries (A)	224,971	47,121	30,543	302,636	228,164	43,150	18,905	290,221
Consolidated Net Sales (B)	-	-	-	528,159	-	-	-	513,364
Ratio (A) / (B)	42%	9%	6%	57%	45%	8%	4%	57%

Note 1

Geographic classifications

- 1: Methodology for classification
2: Geographic areas

Degree of relative distance to geographic areas

North America: United States, Canada

Europe: England, Germany, France

Other: China, Hong Kong, Singapore, Australia